DISCUSSION OF

INNOVATION AND THE ENFORCEABILITY OF NONCOMPETE AGREEMENTS: EVIDENCE FROM STATE LAW CHANGES

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	Establishment	Job Creation	Startups'	Non-Startups'
	Entry Rate	Rate	C-W Patents	C-W Patents
NCA Score	49*	565**	-2.54***	-1.25
	(.256)	(.218)	(.923)	(1.11)
Mean DV	1.3	0.6	65.0	328.7
Effect of Mean Change	-3.2%	-7.2%	-18.6%	-9.6%
N	2700	2700	2700	2700

Public-listed firms:

	(1)	(2)	(3)	(4)	(5)
	Intangible	Capital	Patent	Citation Weighted	Patents' KPSS
	Investment	Investment	Counts	Patents	Value
NCA Score	.190**	0227	-4.13^{***}	-4.88**	-4.15**
	(.088)	(.052)	(1.03)	(2.22)	(2.08)
Mean DV Effect of Mean Change N	$\begin{array}{c} 0.190 \\ 8.1\% \\ 45,747 \end{array}$	$\begin{array}{c} 0.060 \\ -3.1\% \\ 41,337 \end{array}$	$20.3 \\ -28.4\% \\ 53,987$	18.4 -32.6% 52,798	$314.6 \\ -28.6\% \\ 49,637$

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• \Rightarrow ONLY losers, NO identifiable winners?!



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How do noncompetes affect innovation?

- 1. Patents versus non-patents
- 2. Production of innovation: Spillovers
- 3. Incentives for innovation: Rents

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 - "Human capital": embodied in employees. Training expenses. ... Other forms of "organizational capital": trade secrets, etc.
 - *Trademarks*. Marketing expenses.

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Hypothesis:

- NCAs can inhibit innovation spillovers across firms.
- \Rightarrow Social returns to R&D goes down.

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Table 2: The Effects of NCA Enforceability on Firm-level Investment and Patenting

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- Authors show decline in worker mobility (J2J).
- Inventor mobility would provide more direct evidence?

- Thought experiment: private returns to R&D and incentives.
- A workhorse endogenous innovation model (Klette-Kortum type).

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Innovators	Incumbents	Entrants & Incumbents	Entrants & Incumbents
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• Potential winners?

• Incumbent firms who invest heavily in their existing technology?

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- "Own Innovation" is the main source of growth. Garcia-Marcia Hsieh Klenow 2019.