

FTC Fall Technology Series: Ransomware  
September 7, 2016  
Segment 1  
Transcript

>> MY NAME IS BEN ROSSEN BEFORE  
WE GET STARTED WITH THE PROGRAM  
I NEED TO GO OVER A FEW  
ADMINISTRATED DETAILS I'M  
OBLIGATED TO SHARE WITH YOU.  
IF YOU COULD, PLEASE SILENCE  
MOBILE PHONES AND DEVICES.  
IF YOU NEED TO USE THEM DURING  
THE WORKSHOP BE RESPECTFUL OF  
SPEAKERS AND FELLOW AUDIENCE  
MEMBERS.  
IF YOU LEAVE CONSTITUTION  
CENTER, THIS BUILDING, DURING  
ANY REASON FOR -- DURING THE  
WORKSHOP FOR ANY REASON YOU WILL  
HAVE TO GO THROUGH SECURITY  
AGAIN.  
THE REST ROOMS DROWN THE HALL  
OUT OF THE AUDITORIUM.  
THE PLAZA EAST CAFETERIA IS  
INSIDE OF THE BUILDING.

IT'S ONLY OPEN UNTIL 3:00 P.M.

MOST OF YOU RECEIVED A LAN.

YARDSECURITY BADGE.

WE REUSE THESE.

PLEASE RETURN THEM TO EVENT

STAFF.

IF A EMERGENCY OCCURS REQUIRING

US TO LEAVE THE ROOM BUT REMAIN

IN THE BUILDING FOLLOW THE

INSTRUCTIONS OVER THE BUILDING

PA SYSTEM.

IFFY EVACUATION IS REQUIRED AN

ALARM WILL SOUND.

EVERYONE SHOULD LEAVE THE

BUILDING IN AN ORDERLY MANNER

THROUGH THE MAIN SEVENTH STREET

EXITS.

TURN LEFT ACROSS E STREET TO THE

EMERGENCY ASSEMBLY AREA WHERE WE

ASK YOU TO REMAIN

UNTILINSTRUCTED TO RETURN TO THE

BUILDING.

ADVICE THIS EVENT MAYBE

PHOTOGRAPHED.

IT'S BEING WEB CASTD AND

RECORDED.

BY PARTICIPATING IN THE EVENT

YOU AGREE YOUR IMAGE AND WHAT

YOU SAY OR SUBMIT MAYBE POSTED

INDEFINITELY.

WE ARE HAPPY TO WELCOME EVERYONE

SKRAOE A WEB CAST.

WE WILL MAKE ALL MATERIALS

AVAILABLE ON-LINE TO MAKE A

LASTING RECORD.

FOR THOSE ON TWITTER FTC STAFF

WILL LIVE TWEET TODAY'S WORK

SHOP USING THE #RANSOMWAREFTC.

WORK SHOP STAFF WILL COLLECT

QUESTIONS.

BRING THEM TO THE MODERATORS.

RAISE YOUR HAND AND WE WILL

COLLECT THOSE UP.

AS ONE OF THE REMINDERS THE

PUBLIC COMMENT PERIOD WILL BE

OPEN THRUG OCTOBER 7th, 2016.

I URG YOU IF YOU'RE TAKING TIME  
TO BE PART OF THE EVENT SUBMIT  
COMMENTS AT OUR WEBSITE FTC GOV.  
LASTLY THANK YOU TO OUR  
PANELISTS TAKING PART TODAY  
WE'RE GRATEFUL OF YOUR TIME AND  
CAREFUL CONSIDERATION OF THE  
ISSUES.

WE'RE EXCITED TO HEAR YOUR  
THOUGHTS.

ASIDE FROM FOLKS YOU SEE TODAY  
ON STAGE THIS PROGRAM WOULD NOT  
BE POSSIBLE BY THE GREAT WORK OF  
FOLKS AT THE COMMISSION.

ALL OF OUR PARA LEGAL SUPPORT  
ALSO.

WITHOUT FURTHER A DO I'M PLEASSED  
TO WELCOME OUR CHAIR WOMAN  
EDYTHE RAMIREZ.

[ APPLAUSE ]

>> THANK YOU, BEN.

GOOD AFTERNOON, EVERYONE.

WELCOME TO AS BEN MENTIONED THE

FIRST OF OUR FALL TECHNOLOGY  
SERIES.

FROM THE EARLIEST DAYS OF THE  
INTERNET CRIMINALS HAVE USED AN  
ARRAY OF TACTICS TO TRICK  
CONSUMERS TO DOWNLOADING  
MALWARE, SPYWARE AND OTHER  
UNWANTED SOFTWARE TO COMPUTERS  
AND DEVICES.

THIS SOFTWARE MAKES OUR  
COMPUTERS VULNERABLE, ALLOW  
PHISHING FOR SCAMMERS, AND  
A PATHWAY TO STEAL PERSONAL  
INFORMATION WHICH THEY CAN USE  
TO PERPETRATE FRAUD.

IN RECENT YEARS CRIMINALS HAVE  
FOUND A NEW BUSINESS MODEL IN  
THE FORM OF RANSOMWARE.

THIS MALWARE INFILTRATES A  
COMPUTER SYSTEM AND USES TOOLS  
LIKEN DESCRIPTION TO USE  
VALUABLE DATA HOSTAGE IN  
EXCHANGE FOR A RANSOM.

CRIMINALS HAVE CREATED A NEW  
MARKET FOR PERSONAL INFORMATION,  
MAKING RANSOMWARE MORE  
PROFITABLE THAN OTHER SCAMS.

IN FACT RECENT REPORTS DESCRIBE  
RANSOMWARE AS THE MOST  
PROFITABLE MALWARE SCAM IN  
HISTORY.

NOBODY IS IMMUNE.

INDIVIDUAL CONCERNS, TKPOFT  
AGENCIES AND ENTITIES OF ALL  
TYPES AND SIZES HAVE BEEN  
TARGETS.

THE ATTACK ON HOLLYWOOD  
PRESBYTERIAN MEDICAL CENTER  
EARLIER THIS YEAR IN CALIFORNIA.

THE FIRST ON A STRING OF  
ATTACKS, HIGHLIGHTS THE  
CHALLENGES OF RANSOMWARE.

THEY TOOK OUT THE ENTIRE NETWORK  
OF THE HOSPITAL FOR MORE THAN A  
WEEK.

LEAVING STAFF WITHOUT E-MAIL OR

CRITICAL PATIENT DATA. IT  
CRIPPLED THE EMERGENCY ROOM AND  
OTHER COMPUTER SYSTEMS FOR  
PATIENT.

ULTIMATELY THE HOSPITAL PAID A  
RANSOM OF 40BIT COINS OR \$17,000  
TO RESTORE IT'S OPERATIONS.

ANOTHER ATTACK IN MARCH DISABLED  
MEDSTAR HEALTH COMPUTER SYSTEMS  
DENYING ACCESS TO E-MAIL AND  
PATIENT RECORDS FOR TEN  
HOSPITALS IN THE WASHINGTON DC  
REGION FOR NEARLY TWO WEEKS.

IT'S NOT SURPRISING THAT  
RANSOMWARE IS AMONG THE MOST  
TROUBLE CYBER THREATS.

TODAY WHAT I WOULD LIKE TO DO IS  
HIGHLIGHT SOME KEY CHALLENGES  
ASSOCIATED WITH RANSOMWARE AND  
THE IMPORTANT ROLL THAT I SEE  
BUSINESSES AND THE FEDERAL TRADE  
COMMISSION PLAY IN COMBATING  
THIS GROWING THREAT.

THE RANSOM.

SOME WARE THREAT SIN CREASINGLY  
MORE PERNICIOUS.

FIRST THE STATE OF RANSOMWARE  
INCIDENTS ARE ESCALATING AT AN  
ALARMING RATE.

THEY HAVE QUADRUPLED IN THE LAST  
YEAR ALONE AVERAGE 4000 A DAY.

THE FINANCIAL MOTIVATION FOR  
RANSOMWARE ATTACKS SUGGESTS THE  
THREAT IS UNLIKELY TO GO AWAY  
ANYTIME SOON.

ACCORDING TO DATA FROM SCIENCE  
INC. TYPICAL PAYMENTS ARE \$500  
TO A THOUSAND DOLLARS.

SOME CRIMINALS HAVE DEMANDED AS  
MUCH AS \$30,000.

THE PERM TRAITORS OF RANSOMWARE  
ATTACKS ARE USING A WIDE RANGE  
OF TACTICS TO LURE THEIR TARGETS  
TO DOWNLOADING MALICIOUS  
SOFTWARE.

BEFORE IT WAS SPAM E-MAIL USED

TO DELIVER RAM SO MANYWARE.  
AS SPAM FILTERS HAVE GOTTEN  
BETTER SOME HAVE TURNED TO SPEAR  
FISHING TARGETING SPECIFIC  
INDIVIDUALS OR ORGANIZATIONS.  
93% OF FISHING MALES HAVE SOME  
VARIANT OF RANSOMWARE.  
OTHERS AVOID E-MAIL ALL TOGETHER  
PLANTING MALICIOUS CODE ON  
SEEMING LESS EXPLOSIVE WEB SITES  
AND PATCHES ON SERVERS.  
ONE VERSION SAM SAM EXPLOITS A  
WEB SERVING APPLICATION FOUND IN  
OVER 3.2 MILLION MACHINES USED  
MAINLY BY SCHOOLS, LOCAL  
GOVERNMENTS AND AVIATION  
COMPANIES.  
AS SOME OF THE PANELISTS TO DAY  
WILL EXPLAIN CYBER CRIMINALS  
DEVICE NEW AND CREATIVE METHODS  
FOR SPREADING THE MAL WARE.  
THE HARM IS ALSO RISING.  
ATTACKS TARGETING CONSUMERS

CAPITALIZE ON THE FACT THAT  
VICTIMS ARE LIKELY TO PAY TO  
PREVENT LOSING IMPORTANT  
DOCUMENTS OR REPLACE PERSONAL  
ITEMS LIKE FAMILY PHOTOS.

SOME NEW FORMS TARGET CONSUMER'S  
MOBILE DEVICES.

RENDERING THEM COMPLETELY  
INOPERABLE.

ATTACKS TARGETING BUSINESS CAN  
IMPOSE SIGNIFICANT COSTS.

EVEN BEYOND THE MONETARY LOSSES  
ATTACK ON BUSINESSES CAN HAVE  
DEVASTATING AFFECTS ON  
CONSUMERS.

FOR EXAMPLE RAP SO MANY WARE  
ATTACKERS MAY STEAL EXTREMELY  
SENSITIVE CONSUMER INFORMATION.  
SUCH AS MEDICAL DATA, FINANCIAL  
ACCOUNT NUMBERS, AND THE CONTENT  
OF PRIVATE COMMUNICATIONS THAT  
CAN BE SOLD ON THE DARK WEB.

SHUTTING DOWN A COMPANY'S

ABILITY TO WORK CAN HURT  
CONSUMERS SUCH AS ACCESS TO  
MEDICAL RECORDS IN AN EMERGENCY.

AS WELL AS THE INCREASE AND  
SOPHISTICATION ATTACKS AT THE  
FTC WE'RE EAGER TO UNDERSTAND  
THE GROWING THREAT.

AS AN AGENCY ADDRESSING MALWARE  
AND THE HARM, INCLUDING  
CHALLENGES TO CONSUMER DATA, THE  
FTC PLAYS A UNIQUE ROLE.

FOR NEARLY A DECADE WE WORKED  
WITH OTHER AGENCIES AND PROVIDED  
GUIDANCE TO CONSUMERS AND  
BUSINESSES HOW TO BEST PROTECT  
THEIR CONSUMERS AND NETWORKS.

IN 2014 THE FTC ALONG WITH THE  
FBI AND OTHER AGENCIES ISSUED  
WARNINGS ABOUT CRYPTO LOCKER.

A EARLY FORM OF CRYPTO  
RANSOMWARE.

THESE TIPS ARE NO LESS RELEVANT  
TODAY.

THE FTCs PRIVACY AND DATA  
SECURITY LABS EXPRESS SECURITY  
WHICH CAN PREVENT RANSOMWARE  
ATTACKS.

WE HAVE BROUGHT APPROXIMATELY 60  
ENFORCEMENT ACTIONS AGAINST  
COMPANIES THAT HAVE FAILED TO  
REASONABLY SECURE CONSUMER DATA  
ON NETWORKS.

WE AIM FOR COMPANIES TO MAKE  
TRUTHFUL REPRESENTATION ABOUT  
THEIR SECURITY PRACTICES AND  
PROVIDE REASONABLE INFORMATION  
FOR CONSUMERS.

ONE COMPONENT IS THAT COMPANIES  
HAVE PROCEDURES IN PLACE TO  
ADDRESS VULNERABILITIES AS THEY  
ARISE INCLUDING MALICIOUS  
SOFTWARE.

A FAILURE TO PATCH  
VULNERABILITIES MAY VIOLATE THE  
FTC ACT.

IN A RECENT CASE AGAINST DEVICE

MANUFACTURE ASIS WE ALLEGE THE  
COMPANY'S PERVASIVE SECURITY  
BUGS LEFT THE COMPANY OPEN TO  
MALWARE AND ATTACKERS DID THIS  
TO RECONFIGURE SETTINGS AND TOOK  
CONTROL OF CONSUMERS WEB  
ACTIVITY.

WE ALLEGED THE COMPANY DIDN'T  
ADDRESS THE SECURITY  
VULNERABILITIES IN A TIMELY  
MANNER AND FAILED TO INFORM  
CONSUMERS ABOUT THE VULNERABLE  
ROUTERS.

AGAINST WYNDAM WORLDWIDE HACKERS  
INFILTRATED.

THEY PLACED MEMORY SCRAPING  
MALWARE ON THE FRANCHISE  
SERVERS.

WE ALLEGE THE HACKERS THEN  
EXPLOITED THE VULNERABILITIES TO  
STEAL DATA FROM DOZEN OF  
FRANCHISES.

AS THIS IS CLEAR BUSINESSES PLAY

A CRITICAL ROLL TO ADEQUATELY  
PROTECT CONSUMER INFORMATION.  
PARTICULARLY AS SECURITY THREATS  
ESCALATE, LIKE RANSOMWARE.  
AS WE LEARN MORE ABOUT THE  
IMPACT AND SCOPE OF THE RANSOM  
WARE ATTACKS WE FIND OURSELVES  
FACING A NUMBER OF QUESTIONS.  
FOR EXAMPLE ARE THE STEPS  
CONSUMERS AND BUSINESSES SHOULD  
BE TAKING TO REDUCE THE RISK OF  
RANSOMWARE OR DECREASE THE  
IMPACT?  
WHAT CAN BE LEARNED FROM  
CRIMINAL LAW ENFORCEMENT EFFORTS  
TO COMBAT THE ATTACKS.  
THESE ARE JUST A FEW OF THE  
QUESTIONS WE WILL ATTEMPT TO  
ANSWER DURING TODAY'S WORK SHOP.  
MY HOPE THIS S. THIS DISCUSSION  
WILL PROVIDE VALUABLE INSIGHT TO  
THE CHALLENGES OF THE RANSOMWARE  
THREAT AND PROVIDE PRACTICAL

ADVICE ON MEETING THE  
CHALLENGES.

I HOPE BY THE TIME YOU LEAVE  
HERE THIS AFTERNOON YOU WILL  
HAVE A BETTER UNDERSTAND OF THE  
THREATS POSED BY RANSOMWARE.  
THE VECTORS USED BY A STACKERS  
AND THE TOOLS THAT ARE USED TO  
SAFE GUARD DATA. IN THE MONTHS  
AHEAD I HOPE WILL YOU CONTINUE  
TO WORK WITH US TO HELP ADDRESS  
THIS VERY CHALLENGING ISH AO +\*UZ  
AOU.

BEFORE WE TURN TO THE FIRST  
PANEL I WANT TO TAKE THIS  
OPPORTUNITY TO THANK FTC STAFF  
FROM OUR DIVISION OF PRIVATE SEE  
AND IDENTITY PROTECTION,  
MARKETING PRACTICES AND  
RESEARCH/INVESTIGATION FOR  
ORGANIZING THE WORK SHOP TODAY.  
I WOULD LIKE TO THANK BILL, MAX,  
STEVE AND JOE AS WELL AS OUR

SPEAKERS WHO HAVE GATHERED HERE  
TO SHARE THEIR VERY VALUABLE  
INSIGHTS.

THANK YOU, VERY MUCH.

[ APPLAUSE ]

;;;Panel 1

>> THANK YOU, SO MUCH, EDITH  
RAMIREZ.

IT'S MY PLEASURE TO TURN IT TO  
OUR FIRST PANEL OF THE DAY: OVER  
VIEW OF THE RANSOMWARE THREAT.  
OUR MODERATOR STEVE WERNIKOFF.

>> THANKS TO -- THANKS TO CHAIR  
WOMAN RAMIREZ FOR THE GREAT KICK  
OFF REMARKS.

WELCOME TO THE FIRST PANEL.

MY NAME IS STEVE WERNIKOFF I'M  
THE ENFORCEMENT OFFER FROM  
OFFICE OF TECHNOLOGY RESEARCH  
AND INVESTIGATION.

WE'RE LOOKING AT RANSOMWARE

THREAT.

WE HAVE FOUR EXPERTS JOINING US.

I AM DOING A SHORT INTRODUCTION.

IN THE INTEREST OF TIME I WON'T

READ THEIR FULL BIOS.

I ASK YOU TO TAKE A LOOK AT

THEIR PIES.

WE HAVE A VERY ACCOMPLISHED

GROUP WITH US THIS MORNING.

AT THE FAR END CRAIG WILLIAMS.

JOE OPACKI.

LANCE JAMES.

GEORGIA WEIDMAN.

OUR EXPERTS WILL GIVE FOUR SHORT

PRESENTATIONS ON DIFFERENT

ASPECTS OF THE RANSOMWARE ISSUE.

OUR GOAL IS TO PROVIDE A HIGH

LEVEL OVER VIEW OF THE

RANSOMWARE THREAT AND SET THE

TABLE FOR THE ADDITIONAL PANELS

IN THE WORK SHOP TODAY.

IF TIME PERMITS WE WILL ANSWER

QUESTIONS.

THERE ARE COMMENT CARDS IN THE  
FRONT FRONT AND OTHER FTC  
PERSONNEL AROUND WITH COMMENT  
CARDS.

PLEASE WRITE YOUR QUESTIONS ON  
THE CARDS.

THEY WILL GET FILTERED TO THE  
FRONT HERE.

ON THE WEB CAST, IF YOU HAVE ANY  
QUESTIONS AND WANT TO TKWAOET  
THE QUESTIONS WE WILL OF COURSE  
TRY TO GET TO THOSE TOO.

SO, TO START THINGS OFF WE HAVE  
CRAIG WILLIAMS.

CRAIG WILL GIVE AN OVER VIEW OF  
THE HISTORY OF RANSOMWARE AND  
DISCUSS HOW IT AFFECTS CONSUMERS  
AND BUSINESSES.

YOU'RE WELCOME TO SIT OR STAND,  
WHATEVER.

>> I WILL STAND.

>> SO, MY NAME IS CRAIG  
WILLIAMS.

I'M FROM AN ORGANIZATION AT  
CISCO KNOWN AS TALOS.

IT'S THE SECURITY AND RESEARCH  
OF CISCO.

THE REASON I WANTED TO TALK TO  
YOU TODAY IS THE PROBLEM OF  
RANSOMWARE IS IT HAS THE HIGHEST  
MONETARY VALUE FOR ADVERSARIES.

WE HAVE MOVED FROM AN ATTACKER  
MAKING A COUPLE OF DOLLARS TO  
USER, NOW THEY'RE MAKING A  
COUPLE OF HUNDRED PERUSERS AND  
TENS OF THOUSANDS FOR  
COMPROMISING BUSINESS.

IT HAS PUT IT ON A SCALE WE  
HAVEN'T SEEN BEFORE.

IT'S ATTRACTIVE FOR OUR  
ADVERSARIES.

GIVEN THAT MONEY AND INCOME THEY  
CAN HIRE PROFESSIONAL  
DEVELOPMENT TEAMS ACROSS THE  
WORLD TO EVOLVE AND DEPLOY  
MALWARE AT AN AMAZING RATE.

WE HAVEN'T SEEN ANYTHING LIKE  
IT.

IT'S REALLY JUST A PROCESS THAT  
IS GROWING FASTER AND FASTER  
WITH FUNDING GETTING BIGGER.

TO PUT THIS IN PERSPECTIVE IF  
YOU DON'T KNOW WHAT RANSOMWARE  
IS IT'S NOT NEW.

THE MOST COMMON IS CRYPTO WALL  
3.

WHAT IS SO INSIDIOUS IS OVER A  
NUMBER OF YEARS IT CONVINCED  
PEOPLE THAT RANSOMWARE WAS  
TRUSTWORTHY.

WE KNOW, ON THE STAGE, IT'S NOT.  
A USER OR HOME OFFICE.

MY FRIEND GOT INFECTED WITH  
RANSOMWARE THEY PAID \$500 AND  
GOT FILES BACK.

WE SEE THIS IN THE NEWS AND  
MEDIA, TIME AND TIME AGAIN.

THE BENEVOLENT BAD GUYS GIVE THE  
FILES BACK.

THAT'S NOT ALWAYS THE CASE.

SOMETHING CAN GO WRONG OR THE  
BAD GUY DECIDES I WANT MORE  
MONEY.

WE WILL TALK ABOUT SAM SAM IN A  
MOMENT.

THE SAM SAM ACTORS WE REGULARLY  
SAW THEM WANT MORE MONEY.

RANSOM -- DESPITE THE IMAGE THAT  
THEY CAN.

IT'S TO THE EXTENT SOMEONE  
HITTING THE BIG EXCHANGE ON A  
BAD GUY AND THE BENEVOLENT BAD  
GUYS GAVE THE FILES BACK.

IF I COME TO YOUR APARTMENT AND  
ROB THE APARTMENT AND PUT A  
LETTER ON THE DOOR SAYING I HAVE  
TAKEN EVERYTHING YOU OWN.

IF YOU SEND ME \$500 TO A PO BOX  
I PROMISE TO SEND YOU A KEY TO A  
STORAGE UNIT WHERE IT'S ALL  
STORED.

ABSURD.

NOBODY WOULD FALL FOR IT THAT'S  
THE REALITY OF RANSOMWARE AND  
PEOPLE TRUST THEM WITH THE  
HISTORY OF SOME FILES GIVEN  
BACK.

THE FIRST PIECE OF RANSOMWARE  
WAS WRITTEN IN 1915.

IT WAS A TROJAN AND PHYSICALLY  
ASKED PEOPLE TO SEND MONEY  
THROUGH THE U.S. MAIL.

ANY PROBLEM WITH THAT APPROACH.

>> IT'S EASY TO TRACE WITH A  
PHYSICAL ADDRESS.

FOR ABOUT TEN YEARS IT TK-RPBT  
EVOLVE.

RANSOMWARE WAS STAGNANT.

SOMEONE HAD THE IDEA BUT IT  
WASN'T USED.

THEY ASKED FOR RANSOM OF \$189  
DISTRIBUTED BY A CASSETTE.

IT WASN'T A BIG DEAL AND THE  
AUTHOR'S HISTORY IS INTERESTING.

WE SAW THIS EVOLVE INTO THINGS

LIKE GPC CODER.

THAT EVOLVED A BIT.

THIS IS ONE OF MY FAVORITES

RENETON.

DEPENDING WHERE YOU WERE

GEOGRAPHICALLY LOCATED IT WOULD

HAVE A DIFFERENT SCREEN.

IN THE U.S. IT WAS FBI.

IN EUROPE IT WAS INTERPOL.

FBI INFECTS YOUR COMPUTERS AND

DEMAND A RANSOM.

IF YOU READ IT, IT WILL ACCUSE

YOU OF CRIMES.

IF YOU PAY THE FINE FOR THE

CRIMES IT'S OKAY.

IT'S BASIC MANIPULATION TO THE

USER.

AS SOON AS THE TOR PROJECT TOOK

OFF AND BY THE COIN IT WAS A

CHANGE FOR RANSOMWARE.

IT WAS A CYBER CRIME.

WHEN YOU HAVE BITCOIN YOU

EFFECTIVELY HAVE A SYSTEM THAT

CAN'T BETRAYED OR STOPPED.

THAT CAN BE PAID TO PEOPLE TO

WRITE MALWARE.

YOU HAVE A UNTRACEABLE SYSTEM OF

CURRENT SEE.

IMMEDIATELY THAT SOLVES THE

BIGGEST PROBLEM THAT THE TROJANS

HAD AND OTHER RANSOMWARE HAD.

BASICALLY IT TOOK OFF.

WE HAD CRYPTOWALL, CRYPTO

LOCKER, SAM SAM, CTB-LOCKER.

THERE HAVE BEEN VARYING DEGREES

OF SUCCESS.

I DON'T WANT TO BE A GLASS EMPTY

GUY.

SOME OF THESE ARE -- I BELIEVE

SHORTLY AFTER THIS FOR THE NEXT

VERSION A INDEPENDENT TEST WAS

RELEASED.

OVER A PERIOD OF 18 MONTHS THE

SECURITY KICKED OUT THE DESK

FROM THE BAD GUYS DESTROYING

THEIR MODEL.

WHEN YOU THINK OF THE MONEY IT  
TAKES TO WRITE THE SOFTWARE WE  
BROKE THAT IN AN INDUSTRY.

ABOUT A MONTH AGO THE AUTHORS  
GAVE UP.

THEY POSTED A WEBSITE AND SAID  
SORRY.

THIS ISN'T TO SAY IT'S AN EASILY  
SOLVED ISSUE.

THERE IS RANSOMWARE THAT DOES IT  
RIGHT AND WE'RE LOOKING FOR WAYS  
TO COMBAT THOSE.

THE NEXT THING I WANT TO TALK  
ABOUT IS RANSOMERS DEPLOYED.

WE HAVE SEEN THE SPAM  
METHODOLOGY.

WE SEE HUNDREDS OF THOUSANDS OF  
LOCKY EVERY DAY.

I WOULD EXAMINE THE NUMBERS YOU  
THINK, WE SEE THEM OTHERWISE.

COMBINE THAT WITH AUTOMATION AND  
IT GROWS ASTRONOMICALLY.

IF YOU'RE NOT FAMILIAR WITH

MAGVERTIZING IT'S THE NUMBER ONE  
THREAT.

I HAVE PEOPLE SAY WE'RE SECURE.

THE MODEL DOESN'T WORK ANYMORE.

>> IF ADS ARE ON THE INTERNET

IT WILL NEVER WORK.

IT'S WORST NOW.

WE SEE CERTAIN WEB SITES

BLOCKING USE WERZ AD BLOCKERS

KNOWING THEY RUN AN INFECTIOUS

AD STREAM.

SEVERAL U.S. NEWS SITES.

BUSINESS SITES DO THIS.

THE WAY MALEVTISING WORKS YOU

HAVE AN AD SERVICE AND IT

REDIRECTS YOU.

99.8 PERCENT OF THE TIME IT'S

FINE AND LEGITIMATE AD.

YOU SEE IT.

THE BUSINESS AGAINST ONE

MILLIONTH OF A PENNY.

THE SMALL FRAC OF THE TIME,

THEY'RE REDIRECTED TO A

DIFFERENT SERVING, THAT TO A  
MALICIOUS SERVICER AND THEN TO A  
LANDING PAGE.

WE SEE THIS DAILY AT CISCO.

AS A SECURITY RESEARCHER OR AD  
MIN. YOU SEE THIS, YOU SAY THE  
INTRUSION PREVENTION SYSTEM SAID  
I SAW THE NUCLEAR EXPLOIT KIT.

LET ME PASTE IN THIS.

IT THEN SHOWS YOU'RE NOT RIGHT  
AND YOU'RE KICKED OFF.

YOU THINK IT'S A FALSE POSITIVE.

NOW WE HAVEN'T REACHED AN AGE  
WHERE THIS IS PREVALENT BUT  
WHERE IT HAS BUILT IN SYSTEMS TO  
STOP INVESTIGATORS FROM  
INVESTIGATING THE ISSUES T-FPLTZ  
A GROWN INDUSTRY.

IT'S NOT NEW.

TO GIVE YOU AN EXAMPLE THIS IS A  
NICE DIAGRAM.

YOU GO THROUGH A SERIES OF WEB  
PAGES AND THEN YOU HIT A LANDING

PAGE.

ANGLER IS A FUN ONE TO LOOK FOR.

THIS IS WHAT IT WOULD LOOK LIKE.

BASICALLY WHAT AUTHORS DO IS

FIND A WEBSITE THAT MAY HAVE

USERS THAT ARE NOT YOU KNOW IS

SECURE.

IN THIS CASE THEY WERE TARGETING

PEOPLE ON THE OBITUARY SECTION.

THEN YOU GET SENT TO SENSE AND

SENSIBILITY.

OVER TO ANGLER IS.

IF YOU ARE VULNERABLE IT WOULD

COMPROMISE YOUR BROWSER AND LOAD

CRYPTO LOCKER.

THERE IS A VIDEO ON THE U TUBE

CHANNEL TO WATCH IT.

WE SELECTED LOGS DURING THE

INVESTIGATION ON THIS.

WE CAN'T BE A HUNDRED PERCENT

SURE.

WE WEREN'T GOING TO WATCH THIS

FOR A YEAR AND ALLOW OUR USER TO

BE COMPROMISED.

ABOUT 90 THOUSANDS PEOPLE ARE  
REDIRECTED TO A SINGLE PROXY A  
DAY.

THAT HAD 9000 WERE VULNERABLE TO  
A EXPLOIT.

WITHIN THE EXPLOIT KIT, TEN  
PERCENT, 40% WERE SUCCESSFULLY  
COMPROMISED.

40 PERCENT IS A PRETTY HIGH  
NUMBER.

OF THE 40 PERCENT, 62 PERCENT  
WERE SERVED RANSOM WARE.

THESE NUMBERS PERTAIN TO RANSOM  
WARE.

THIS OPERATES THE SAME YEAR OVER  
YEAR.

WE KNOW IT'S NOT TRUE.

ASSUMING WE'RE ABLE TO OPERATE  
FOR A YEAR.

THIS IS PARTICULAR HOW MUCH  
MONEY THEY WOULD MAKE.

THE 2.9 PERCENT I BELIEVE FROM

THE FTC.

NO US CERT.

THINK IT'S CLOSER TO 500 NOW.

THE 147 INVOLVES THE

INVESTIGATION WE HELPED

LIMESTONE OUT WITH.

WE KNOW THE NUMBERS ARE

SIGNIFICANTLY HIGHER.

FROM THE ANGLER PORTION THEY EX

KITED IN THAT FASHION YEAR AFTER

YEAR THEY MADE ABOUT

\$34 MILLION.

THERE IS EQUAL IN THE U.S. AND

THE UK.

IT'S LIKELY THEY'RE MAKING

60 MILLION.

MY POINT WITH THIS IS WE'RE NOT

DEALING WITH HACKERS IN THE

BASEMENT.

THESE ARE HACKERS WITH THE

CAPABILITY AND FUNDING OF AN

ATTACK.

THEY ARE TARGETING HUNDREDS OF

PEOPLE.

IT'S GETTING WORST.

UP UNTIL A FEW MONTHS AGO AND

THE SAM SAM CAMPAIGN EVERY PIECE

OF RANSOMWARE REQUIRED A PERSON.

IT REQUIRES A PERSON TO OPEN THE

E-MAIL.

REQUIRED A PERSON TO GO TO THAT

WEBSITE AND NOT HAVE A PATCHED

BROWSER.

IT REQUIRED A PERSON.

IF YOU HAVE A SYSTEM YOU DIDN'T

ALLOW PEOPLE ON YOU WERE SURE IT

WOULDN'T BE INFECTED BY RANSOM

WARE.

THE AUTHORS WERE

UNSOPHISTICATED.

THEY TOOK THE VULNERABILITIES

AND TURNED IT AROUND TO THE

RANSOM DAY A LOAD.

THE VULNERABILITIES WE USE WITH

THE SAM SAM CAMPAIGN.

ONE WAS 7 YEARS OLD.

ONE WAS 9 YEARS OLD.

THESE ARE SERVING SIZE

VULNERABILITIES.

IF YOU HAVE A INTERNET EXPOSED

TO THE INTERNET YOU SHOULD HAVE

SEVERE CONCERNS.

EXPLORES THE SAM SAM CAMPAIGN WE

DECIDED TO SCAN THE INTERNET AND

SEE PARTICULAR HOW MANY MACHINES

WERE OUT THERE.

WE DETECTED 3.5 PH +\*L VULNERABLE

MACHINES.

WE FOUND OUT FROM THE SERVICES

ORGANIZATION THEY HAD A CUSTOMER

WHO SAID IT WAS OKAY TO SHARE

DATA WITH US.

WE FOUND OUT THAT BASICALLY IT

THERE IS A PERIOD OF UP TO 74

DAYS WHEN THE SAM SAM

COMPROMISES A MACHINE BEFORE

THEY INSTALL THE RANSOM WARE.

THAT'S GREAT FOR ME.

THEY LOOK FOR THE MACHINES, THEN

SPEND TWO MONTHS DIGGING INTO  
IT.

IMMEDIATELY WE WERE ABLE TO WORK  
WITH A TEAM TO SCAN THE INTERNET  
AND FOUND OVER 2900 COMPROMISED  
MACHINES.

WE THEN CONTACTED A PERSON FOR  
EACH MACHINE.

WE WERE ABLE TO GET MOST CLEANED  
UP AND MOST OF THE BACK DOORS  
REMOVED.

WHAT DOES THAT MEAN AT THE END  
OF THE DAY?

WE WERE LITERALLY ABLE TO TAKE  
TENS OF THOUSANDS OF THOUSANDS  
OUT OF THOSE POCKETS.

THE ONLY REASON WHY, THEY USED  
OFF THE SHELF COMPONENTS.

NOW THEY HAVE MADE HUNDREDS OF  
THOUSANDS OF DOLLARS THEY HAVE  
THE FUNDING FOR A DEVELOP TEAM.

THEY HAVE THE FUNDING TO THEIR  
OWN BACK DOORS.

THIS IS NO LONGER AN ACADEMIC  
THREAT.

IT'S SOMETHING WE SEE IN THE  
WILD.

THAT'S ALL I HAVE TO TALK ABOUT  
TODAY.

IF YOU WANT TO READ MORE ABOUT  
TALOS THERE IS A LINK THERE.

>> THANK YOU, CRAIG.

[ APPLAUSE ]

>> NOW WE'RE CALLING UP JOE.

WILL HE TALK ABOUT RANSOMWARE  
VECTORS.

>> THANK YOU, STEPHEN.

I'M VICE PRESIDENT OF PHISHLABS  
IN SOUTH CAROLINA.

WE LOOK AT A TACK VECTORS WHERE  
PHISHING IS THE VECTOR.

WE SEE A LARGE MOVEMENT OF  
RANSOMWARE.

ONE THING WILL YOU SEE RECURRING  
IN OUR CONVERSATIONS.

RANSOMWARE THREAT ISN'T NEW.

IT'S BEEN AROUND FOR A LONG  
TIME.

IN FACT THERE IS A GENTLEMAN  
WHOSE NAME IS DR. ADAM YOUNG NOW  
WORKING AT BLOOMS BERG.

A FRIEND OF MINE.

HE WROTE A BOOK IN 2004, A  
CO-AUTHORED BOOK WITH ANOTHER  
DOCTOR.

HE POSTULATED THAT BASICALLY  
THREAT ACTORS WHO FOCUS ON  
CRYPTOGRAPHY COULDN'T DO IT IN  
2004 BUT IT WAS A MATTER OF TIME  
BEFORE THEY HAD THE RESOURCES.

THERE WEREN'T ENOUGH LABS  
AVAILABLE AT THE TIME AND THE  
SUPPORTING TECHNOLOGY DIDN'T  
EXIST ON A LARGER SCALE.

SINCE THEN WE HAVE SEEN A LOT OF  
ADOPTION OF CAMPAIGNS THAT ARE  
UTILIZING NOW THE AVAILABLE  
CRYPTOGRAPHIC LIBRARIES, TOUR  
BASED MESSAGES, P TO P MESSAGING

AND DARK MARKET ARCHITECTURES  
BROUGHT UP AND USED AS PART OF  
THE DISTRIBUTION CAMPAIGN BY THE  
THREAT ACTORS.

NOW YOU HEARD CRAIG TALK LARGELY  
ABOUT RANSOM WARE AS A SOCIAL  
ENGINEERING CAMPAIGN UNTIL  
RECENT SRI.

THAT BEING THE CASE A LARGE  
PERCENTAGE OF CAMPAIGNS ARE  
DELIVERED WHAT WHICH CONSIDER A  
SOCIAL ENGINEER AGO TACK.

THAT IS LARGELY A PHISHING  
CAMPAIGN OR GETTING USERS  
DIRECTED TO ANOTHER WEBSITE  
WHERE THEY HAVE MALICIOUS  
VULNERABILITY AND EXPLOITING A  
PLATFORM ON THE BROWSER OR  
RELYING ON YOU TO DOWNLOAD  
MALWARE FROM A SPECIFIC WEBSITE.

WE'RE LOOKING AT EX LIGHTED  
DELIVERY.

ADVERTISEMENT CAMPAIGN DELIVERY.

MOSTLY PHISHING E-MAILS.

PHISHING IS LARGELY ACCOUNTS FOR  
912 PERCENT OF RANSOMWARE  
DELIVERY.

IT'S THE LARGEST OF THE SOCIAL  
ENGINEERING TECHNIQUE.

EACH HAS A DIFFERENT TTP, TACTIC  
THREAT AND PROCEDURE ASSOCIATED  
WITH THE CAMPAIGN IT'S  
DELIVERING.

SOME OF THE THINGS WE TALKED  
ABOUT OR WE WILL ALL TALK ABOUT  
I BELIEVE THAT'S SCARY FOR SUS  
NUMBER ONE THE ADOPTION OF THE  
ADVANCE ENCRYPTION.

NUMBER TWO THE TECHNOLOGIES THAT  
ALLOW FOR COMMUNICATION THAT'S  
ARE COMPLETELY ANONYMOUS.

IN FACT WE SAW RANSOMWARE  
CAMPAIGNS USING THE RANSOMWARE  
COMMUNICATION DELIVERY  
PLATFORMS.

BIT MESSAGES THAT IS ENCRYPTION

BETWEEN THE ACTORS AND THOSE  
INFECTED.

PAYMENT METHODOLOGIES.

AND OTHER THINGS WE'RE SEEING IS  
A IDEA OF TIME LIMITS.

IT USE TO BE PAY US

RANSOMWARE -- PAY US TOMORROW OR  
WHICH WILL DELETE YOUR FILES.

WE ZOO THAT A LOT.

OR WE SEE PAY US THE RANSOM BY

TOMORROW OR WE WILL DISCLOSE THE  
DATA WE HAVE TAKE FRIEND YOU.

IT'S A PROBLEM THESE DAYS.

ONE OF THE THINGS I WANT TO

HIGHLIGHT HERE IS MALICIOUS  
ADVERTISEMENTS.

WHILE IT IS NEW THERE ARE TWO

THINGS I WANT TO SAY.

WHILE IT'S NEW TO THE MEDIA

THERE ARE TWO THINGS TO SAY.

ONE, IT'S NOT UNCOMMON.

IT'S HAPPENED BEFORE.

IT'S BEEN A DELIVERY PLATFORM

FOR A WHILE.

I HIGHLIGHTED AN ARTICLE FROM  
MAY 2014 DISCUSSING THE SAME  
THING.

THE SECOND THING I WANT TO SAY  
ABOUT THE MALICIOUS AD  
CAMPAIGNS, NUMBER TWO, THE  
REASON WHY PEOPLE ARE SO SCARED  
ABOUT MALICIOUS AD CAMPAIGNS IS  
THEY'RE DELIVERING RANSOM WARE  
TO TRUSTED WEB SITES.

ALRIGHT.

OR WHAT THE USER BELIEVES IS A  
TRUSTED WEBSITE.

>> SO THEY RELY ON THE CALMNESS  
OF A SITE AND THEN AFFECTED BY  
RAM SONWARE.

THE WEBSITE HAS AN ADVERTISEMENT  
SCENE WITH MALICIOUS RANSOM  
WARE.

>> OKAY LIKE I SAID THE LARGEST  
PERCENTAGE IS DISTRIBUTED SROE A  
PHISHING.

I'M SURE EVERYONE HAS SEEN A  
TYPE OF TP +\*EURBGING E-MAIL  
BEFORE.

THERE IS A LARGE PERCENTAGE OF  
RANSOMWARE OUT THERE.

EACH CAMPAIGN DELIVERS YOU THIS  
THROUGH DIFFERENT TECHNOLOGIES  
AND METHOD OL KPWAOS.

WE'RE LOOKING AT THIS CRYPT --  
PHISHING IS A SOCIAL ENGINEERING  
SCAM.

THE USER WILL BELIEVE WHAT THEY  
SAY.

THEY WILL CLICK ON A LINK AND  
OPEN A A LOAD ATTACHED TOLDT  
E-MAIL, RIGHT.

THEY WILL GET THE USER INFECTED  
IN ONE WAY, SHAPE OR FORM.

THIS IS CRYPTOWALL IT HAS A  
DOCUMENT BUT THE DOCUMENT  
DOESN'T CONTAIN AN EXPLOIT.

THERE IS A URL.

WHEN YOU GO TO THE URL IT

DOWNLOADS A PAY LOAD.  
IT CAN INSTALL ON THE COMPUTER.  
THIS HAS A "DO THE M" FILE A  
MICROSOFT TEMPLATE WITH SCRIPT.  
WHEN YOU OPEN IT UP IN MICROSOFT  
IT EXPLOITS WITH YOU A RANSOM  
WARE PAY LOAD.  
THIS ISY SEPTEMBERUALLY LOCKY.  
THIS IS IN A ZIP ARCHIVE.  
IT INFECTS YOU WITH A PAY LOAD.  
>> THIS IS RAN -- OOPS  
CRYPTOWALL THIS.  
IS THE FIRST TARTED SPEAR  
TPH +\*EURB WHERE THEY'RE  
DELIVERING THIS TO THE END USER.  
RAN SCAM A SIP FILE ATTACHED  
WITH A BATCH FILE ON IT THIS  
IS -- IF YOU DON'T KNOW THIS IS  
PROLIFIC AS WELL.  
THIS IS USING VERY TARGETED  
LANGUAGE TO TARGET USERS AND  
DELIVERING AN ATTACHMENT THAT IS  
INFECTED.

IT'S A FIRST STAGE INFECTER  
DOWNLOADED PAY LOADS.  
RANSOMWARE BEING A PAY LOAD.  
IN ADDITION TO THAT RANSOMWARE  
DELIVERS IN OFFICE SCHEMES.

ONE OF THE THINGS MY MARKETING  
PROGRAM IS WORKING ON IS A  
PUBLIC SERVICE ANNOUNCEMENT  
SAYING MACROS AND MICROSOFT  
OFFICE IS NOT OKAY.

ANYONE ON THE TABLE WILL TELL  
YOU THEY'RE NOT OKAY.

WHAT WE'RE LOOKING AT IS A RAN  
SOEPLWARE DOCUMENT WITH AN  
ATTACHED FILE.

IT'S EN A +\*EUBLZ ABLING THE  
MACROS AND IT WILL RUN THE  
MALICIOUS SCRIPT AND IT WILL  
INFECT YOU.

ONCE THAT OCCURS YOU HAVE RANSOM  
PRESENTATION.

THIS IS WHERE THE MAL WARE  
AUTHOR TELLS YOU, YOU NEED TO

PAY ME SOME MONEY.

THIS IS A HRARPL NUMBER OF  
FLAVORS THE OF -- EACH THREAT  
CAMPAIGN HAS DIFFERENT  
INFORMATION OR INDICATORS TO  
TRACK AND IDENTIFY.

FOR THIS ONE HERE, THIS ONE  
HERE, I BELIEVE THIS IS ROKU.

THE THINK ABOUT THIS IS ROKU  
ASKED FOR A SMALL PHAOUPT OF  
MONEY AND YOU USE SMALL CODES  
WITH A TELEPHONE FOR PAYMENT  
EVEN THOUGH THE RANSOMWARE  
THREATS ASK FOR SMALL AMOUNTS  
PER TRANSACTION LEVELS THEY'RE  
STILL SCAMMING HUNDREDS OF  
THOUSANDS IF -P MILLIONS FROM  
USERS ON A DAILY BASIS.

CAN THIS IS EX TPROEPLLY  
INTERESTING.

THE GUYS BEHIND THIS WANT YOU TO  
KNOW THEY'RE NOT CROOKS.

THAT YOU CAN RECEIVE YOUR DATA

BACK AFTER SIX MONTHS.

I THOUGHT THAT WAS FUNNY OR PAY  
AND RECEIVE IT BACK RIGHT NOW.

>> THIS IS TORN LOCKER.

ONE OF THE THINGS I WANT TO  
HIGHLIGHT IS THIS IS NOT THE  
FIRMING TIME WE HAVE SEEN THREAT  
ACTORS TRY TO DUPLICATE THE TECH  
AND PROCEDURES OF OTHER THREAT  
ACTORS.

THEY'RE TELLING YOU WE'RE CRYPTO  
LOCKER WITH THE SAME RANSOM TEXT  
AND THE SAME DUPLICATE PAGE  
VERBIAGE AND LETTING THE USER  
KNOW YOU HAVE TO PAY US.

MAKING THEM THINK THEY'RE INFECT  
THE DIFFERENTLY.

PETYA DOUBLE THEIR FINE AFTER A  
CERTAIN AMOUNT OF TIME.

JIGSAW WHICH IS SCARY.

IF YOU DON'T A WITHIN -- IF YOU  
REBOOT THEY DELETE A THOUSAND  
FILES.

EX TREATMENTLY SKAEY.

THERE IS ZEPTO ASKING FOR A

SMALL A MOWN LIKE \$1500.

IN A RANSOM WARE LIFE CYCLE WE

HAVE A PHISHING DELIVERY AND

THAT TKAEUBGZ TO YOU A PAGE

DELIVERING A PAY LOAD OR SCAM TO

THE USER.

IT'S NOT MARKED TO A SPECIFIC

BRAND.

ONCE THAT OCCURS AND THEY INFECT

A USER THEY BRING THEM TO A

RANSOM PAGE.

THIS SAYS THIS IS HOW YOU PAY

THE BIT COIN.

AND THEY LIKE TO MIMIC OTHER

RANSOMWARE SCAMS.

IN THIS EXAMPLE CRYPTO LOCKER

WITH.

THAT I THINK I SET THE STAGE.

>> THANK YOU.

>> THANK YOU.

JOE.

>> NOW WE WILL CALL UP LANCE.

LANCE WILL GIVE US INSIGHTS INTO  
WHO LIKELY IS BEHIND RANSOMWARE  
AND DISCUSS HOW LOW END  
CRIMINALS CAN GET INVOLVED USING  
WHAT IS OFTEN CALLED RANSOMWARE  
AS A SERVICE.

>> GOOD MORNING.

EVERYBODY AWAKE.

ALRIGHT, COOL.

ALRIGHT.

SO, I'M LANCE JAMES.

I'M OVER AT FLASHPOINT.

JUST KIND OF GLAD TO BE HERE.

WE TALKED ABOUT TECHNIQUES --

AND PROCEDURE.

WE'RE LOOKING AT SPECIFIC  
RUSSIAN RANSOMWARE CAMPAIGN AND  
RELATIONSHIPS WITH OTHER  
CRIMINALS OR A FLIP YEARS IN THE  
CRIMINAL ORGANIZATIONS AND HOW  
THEY RECRUIT OUT AND DOUBLE UP  
MONEY ANOTHER ONE WE TALK ABOUT

HOW THE BAR IS LOWERED.

WE ARE SEEING RANSOMWARE THAT

YOU DON'T EVEN NEED CODE.

THERE IS RANSOM32.

YOU PUT IN SETTINGS AND YOU HAVE

YOUR OWN RANSOMWARE.

IT'S A COMMON COMMODITY TOOL FOR

BUSINESS.

A FASCINATING FACT ON THE HIGHER

TIERED ORGANIZATION SUCH AS MAZA

AND EXPLOIT, THE TOP TIER, RICH

CRIMINAL RUSSIAN CRIMINALS OUT

THERE HATE RANSOMWARE.

THEY BELIEVE IT'S DESTROYING THE

INTELLECT I'LL GAME AS AS

HITTING THE BUSINESS WITH TOO

MUCH ATTENTION.

IF I MAY QUOTE, THERE WAS A

QUOTE OFF A FORUM WE SAW "I HOPE

THAT EVERY RANSOMWARE FAMILY

ENDS UP IN THE HOSPITAL, AND THE

MACHINE THAT KEEPS THEM ALIVE

GETS INFECTED WITH RANSOM WARE"

THAOEFPLTZ ARE THE FEELINGS OF  
HIGHER TIERED BUSINESSES WITHOUT  
THE LIGHT ON THEM.

AS WE HAVE SEEN EARLIER WE  
TALKED ABOUT SAM SAM.

HEALTHCARE IS A LUCRATIVE  
TARGET.

SO, ONE OF THE THINGS RANSOM  
WARE AS A SERVICE IT ENABLES  
AFFILIATES FROM OUR KING PINS OR  
CEOs ON THE OTHER SIDE OF IT.

SO SIMILAR TO CRYPTO LOCKER.  
HOW IT WORKED WITH.

WE SEE ANGLER EXPLOITS.

THERE ARE INDIVIDUALS, PIECES  
WHERE THEY GET THE MALWARE ONTO  
THE COMPUTE EURZ.

ON THE LOWER END SIDE.

A LOT OF THE LOWER END TIERED  
CRIMINALS DON'T HAVE ACCESS TO  
THE HIGH END DISTRIBUTION  
CHAINS.

THEY PW +\*LTD BUILD OUT THEIR

AFFILIATES AND FIND OUT THAT  
THEY ATTRACT EACH OTHER NOW WE  
HAVE LOW END CRIMINALS.

MY CONCERN IS HIGHER MAKING UP  
TO \$34 MILLION IN A SHORT AMOUNT  
OF TIME.

AS THIS IS MORE COMMONPLACE THE  
QUESTION IS MORE AND MORE PEOPLE  
PAY THE RANSOM WHAT HAPPENS WHEN  
IT'S NOT ABOUT THE RANSOM.

IT'S COERCION OR OTHER TECHNIQUE  
TO GET SPH-L DONE IN THE .

SO, THIS IS BASICALLY A  
RECRUITMENT METHOD HERE.

THEY GET THE SLIDES.

THE CAMPAIGN BOSS REACHED OUT  
AND APPROACH -DZ A LOW SCALE  
CRIMINAL AND SAYS I WILL GIVE  
YOU 40 PERCENT.

YOU GET THIS MAL WARE ON  
EVERYONE'S COMPUTER.

WHAT WILL HAPPEN THERE IS THE --  
THEY ATTRACT AN AFFILIATE DOING

IT BOTNET IN STALLS AND GET IT  
PROPAGATION.

SO THIS AFFILIATE GOES OUT AND  
CHASES ACCESS TO THE COMPUTERS.

SO IT'S MORE LOW KEY.

LESS SOPHISTICATED.

IT'S WHO DO YOU KNOW, HOW DO YOU  
GET ACCESS INTO IT.

>> THEY ALSO DO LOADING

RANSOMWARE ON COMPROMISED  
SYSTEMS.

E-MAIL AND SOCIAL MEDIA SPAM.

SPAM BOTNETS TO DISTRIBUTE  
SPAMWARE.

COMPROMISED DEDICATED SERVICES  
FOCUSING ON.

BRUTE FORCING AN STEALING  
CREDENTIALS FROM BOT NET LOGS.

EVEN DATING AND TOURING OTHER  
SITES AND FILE SHARING WEB SITES

ARE ACTIVE TO EXPLOITING AND  
TRICKING PEOPLE TO CLICK ON

SOMETHING AND IT'S RANSOM WARE.

>> THESE ARE MORE ATTRACTIVE FOR  
THINK TO CLICK ON AND IT'S  
RANSOM WEAR.

YOU HAVE THE RAM SON WEAR BOT.

HE REACHED OUT TO THE AFFILIATE  
AND SAYS, GET THIS MOVED OUT.

ALRIGHT.

THEN THE AFFILIATE GETS THIS  
DISTRIBUTED.

IT'S NOT A LOT THESE ARE LOWER  
TIERED.

THEN THE I FECTED PERSON GETS  
THE NOTICE.

THEN THE BOSS REACHED OUT AND  
DOES THE KPHOU P CATION FOR THE  
TRANSITION.

NOT THE AFFILIATE.

THE AFFILIATE FOCUSES ON  
DISTRIBUTION, RIGHT.

ONCE THAT IS DONE AND THE BOSS  
IS PAID THE BOSS AS THE  
AFFILIATE 40 PERCENT OF THE  
100 PERCENT ON THAT.

THAT CONTINUES ON THE CYCLE.

SO, WHAT WE SEE THOUGH IS A LOT  
OF SCHEMED SCENARIOS.

IT BASICALLY DROPS DOWN TO LOW  
LEVEL.

THE BIG COIN PAYMENT.

THEY ENCRYPT.

DO THE 40 PERCENT.

SOME CRIMINAL BOSSES WILL ASK  
FOR MORE MONEY AND SAY I HAVE  
YOU AGAIN OR I WANT MORE.

THEY WANT MORE TAKE.

THEY DON'T LIKE THE 40 PERCENT  
BUT NODE TO ATTRACT PEOPLE TO DO  
THIS.

SO THE MONEY FLOW IS SIMPLE.

THIS WAS MENTIONED EARLIER HOW  
WE GOT FROM THE AIDS VIRUS TO  
THE RANSOMWARE VIRUS NOW IS  
THROUGH THE FLOW OF BITCOIN.

ALMOST UNTRACEABLE WE SEE A  
CONSIDER AMOUNT OF ACTIVITY.

BIT COIN IS RECEIVED FROM THE

VICTIM BASICALLY.

THEY TAKE THE BIT COIN RECEIPTS  
AND GO THROUGH BIT COIN -- AND  
LAUNDER IS.

THEY THEN HAVE A CLEAN WALLET.

THE WALLET'S THAT MAYBE INVOLVED  
ARE NOT ASSOCIATED.

>> THEN FORWARDS THE REST.

THIS AND A FEW WE HAVE SEEN  
HERE, THE AVERAGE OF THE LOW  
TIER.

THEY MAKE ABOUT A HUNDRED  
THOUSAND A YEAR, 90,000 A YEAR.

IN RUSSIA THAT'S NOT BAD THOUGH.

SO, ON AVERAGE THEY MAKE \$7500 A  
MONTH.

THEY HAVE A LIFETIME -- WE DID A  
LIFE PATTERN HERE, AN IDEA  
HEREOF THEIR BUSINESS.

ON AVERAGE WE SEE, SORRY -- IT'S  
HARD TO SEE.

THE AFFILIATES AVERAGE TAKE HOME  
SALARY IS ABOUT 600.

THE FORM ACCOUNT PER VICTIM IS  
\$300.

SO, IT'S ACTUALLY A LOW PRODUCT  
RANGE.

IT DOESN'T MEAN IT WON'T  
CONTINUE TO GROW.

THE PROBLEM WITH TODAY'S RAM SON  
WARE YOU DON'T KNOW IF IT'S  
USING THE BIT.

IF IT'S CRYPTO LOCKER OR  
SOMETHING OF THAT VARIANT.

YOU KNOW THE COMPUTER STOPPED.  
CAN'T DO BUSINESS AND YOU HAVE  
TO PAY THE PERSON.

A LOT ARE SIMPLIFIED.  
NOT COMPLICATED.

MANY CASES SECURITY TEAMS CAN  
BREAK SOME OF THE LOWER TIER  
ONES.

WE SEE WITH THE HIGHER TIER ONES  
THEY'RE COPYING AND SEEING THE  
BENEFIT OF UTILIZING NATIVE  
DESIGNED KRIT TOP IN THE MAL

WEAR.

THIS IS JUST A GROWING PROBLEM

THERE.

KEY FINDINGS TO THIS IS THE

BARRIER IS LOW.

THAT'S A FACT.

YOU CAN GET IT ANYWHERE THESE

DAYS, BUSINESS OR HOME.

THE RUMOR AS IT'S MORE KPHOD

COMMODITY.

THE \$30,000 THINGS IS RARE.

IT'S NOT ALWAYS TO ONE PERSON.

WE SEE THE CAMPAIGNS CRYPTO WALL

AND CRYPTO LOCKER.

WE WILL SEE SMALLER CAMPAIGNS

NOW FOR EVERYONE TO GET IN.

THE MONEY WILL BE SPREAD OUT.

WELCOME TO THE WILD WILD WEB.

THE DAYS OF 30 MILLION ARE LESS

OF A COMMON GAIN, AND MORE

SPREAD OUT.

STANDARD LIVING OF A HUNDRED

THOUSAND DOLLARS A YEAR OR . SO

THANK YOU.

>>

[ APPLAUSE ]

>> THANK YOU, LANCE.

AND FINALLY ON OUR PANEL WE HAVE  
GEORGIA.

GEORGIA WILL DISCUSS EMERGING  
RANSOMWARE THREATS WITH RESPECT  
TO MOBILE DEVICES AND OTHER  
CONNECTED DEVICES.

>> SERIOUSLY IF YOU'RE GETTING  
ON THIS STAGE LATER BE CAREFUL.  
EVERY TIME I STOOD UP I HAVE  
ALMOST GONE OFF THE BACK OF  
THIS.

I GUESS THAT WOULD BE A GOOD WAY  
TO MAKE A ENTRANCE.

YOU KNOW, SO, EITHER YOU'RE  
MAKING \$30 MILLION OR 90,000 A  
YEAR.

YOU KNOW IF YOU HAD A START UP  
YOU KNOW \$90,000 A YEAR SOUNDS  
PRETTY NICE.

OBVIOUSLY I'M IN THE WRONG  
BUSINESS AND SHOULD MAKE  
RANSOMWARE.

SO I'M GEORGIA.

I AM FOUNDER AND CTO OF A  
COMPANY CALLED SHEVIRAH.

WE ARE EQUIPPING PENETRATION  
TESTERS TO TEST INTO MOBILE AND  
INTERNET OF THINGS.

THE IDEA IF THIS IS GOING TO  
HAPPEN TO YOU, RANSOMWARE YOU  
CAN TEST THE RISK AHEAD OF TIME.

SO, I DO A LOT OF SIMULATING,  
BAD ACTSERS.

I'M NOT A BAD GUY, I JUST PLAY  
ONE ON TV, IF YOU WILL.

WE WILL TALK ABOUT WHERE MALWARE  
AND PARTICULARLY RANSOMWARE IS  
HEADING.

PARTICULARLY MOBILE AND INTERNET  
OF THINGS.

UNLIKE THESE THINGS HAVE FACTS.

I'M TALK ABOUT THE FUTURE I

BASICALLY GET TO MAKE IT ALL UP.  
TAKE IT WITH A GRAIN OF SALT IF  
YOU WANT TO.  
ANYWAYS MOBILE RANSOMWARE.  
AS RANSOMWARE GETS BIGGER  
NOBLE DOES TOO.  
MOBILE DEVICE IS THE PERFECT  
THING TO GET.  
IT'S IN MY POCKET NOW.  
IT'S ALWAYS WITH ME LITERALLY  
ALL THE TIME.  
SO, WE HAVE SEEN A LOT ALREADY.  
LIKE WE HEARD IN PREVIOUS TALKS  
NOT ALWAYS PARTICULARLY  
SOPHISTICATED.  
THINK RANSOMWARE GETS THAT BAD  
VIBE THAT IT'S SO COMPLICATED  
AND YOUR COMPUTER WILL NEVER  
RECOVER FROM IT A LOT OF TIMES  
IT'S SIMPLE AND IT'S ASKING  
PEOPLE, LIKE DO YOU WANT TO MAKE  
ME A DEVICE ADMINISTRATOR  
DAY.

I'M JUST AN APP FOR THE PHONE  
THAT PLAYS GAME BUT I SHOULD  
HAVE ADMINISTRATIVE PRIVILEGES.  
SURE.

THEN IT CHANGES THE PIN OR SETS  
THE PIN SO YOU CAN'T LOG NO YOUR  
PHONE.

YOU HAVE TO PAY THE RANSOM TO  
GET IT BACK.

WE HAVE SEEN THINGS WHY WAS IT'S  
AN OVER LAY.

MY APP IS ALWAYS ON TOP.

NO MATTER WHAT.

YOU CAN'T DO ANYTHING ELSE ON  
THE PHONE.

YOU HAVE TO PAY TO BASICALLY  
MAKE THE OVERLAY GO AWAY.

LIKE I SAID IT'S NOT VERY  
SOPHISTICATED AT ALL BUT PEOPLE  
PAY.

THAT'S WHAT WE HAVE SEEN SO FAR.

IF YOU THINK ABOUT MOBILE IT  
COULD GET WAY WORST.

THINK ABOUT THE THINGS ON YOUR  
PHONE.

ALL OF THE THINGS YOU DO WITH  
YOUR PHONE.

ALL OF THE THINGS YOUR PHONE  
COULD DO.

LIKE I GUESS A FEW YEARS AGO  
NOW, WE SAW THE CELEBRITIES WITH  
THEIR NUDES UP LOADED TO  
ICLOUD AUTOMATICALLY.

CELEBRITIES ARE NOT THE ONLY  
ONES THAT DON'T WANT THAT TO  
HAPPEN.

YOUR PHONE HAS PHOTO, AUDIO AND  
VIDEO RECORDING.

YOUR PHONE IS WITH YOU  
EVERYWHERE.

I KNOW I TAKE MY PHONE IN THE  
SHOWER WITH ME.

DON'T YOU.

CERTAINLY CELEBRITIES ARE NOT  
THE ONLY ONES WHO DON'T WANT  
THAT TO HAPPEN.

A NEW RANSOMWARE.

WE'RE RELEASING THESE VIDEOS WE  
TOOK IF YOU DON'T PAY US THE  
MONEY.

THE PHONE SETS UP.

LAP TOPS WITH THE GREEN DOT HAVE  
THAT AS WELL.

YOUR PHONE IS MORE AOU BIC AOU  
UBICOTOUS.WE WILL SEE MORE AND MORE OF IT.

WHY WE WILL SEE MORE OF IT IS

BECAUSE IT'S EARLY AS 2014 WE

WERE SELLING MORE MOBILE DEVICES  
THEN LAP TOPS.

YOU KNOW SALES WISE.

YOU KNOW YOU PROBABLY THINK BACK

TOE YOUR OWN BUYING HISTORY IT'S

PROBABLY STEW TRUE.

YOU HAVE TONS OF THINGS

QUALIFYING AS A MOBILE DEVICE.

A FANCY NEW iPad EVERYONE HAS

TO HAVE ONE.

THEN THE BOSS GETS ONE AND IT

TRICKLES DOWN.

WE AS SECURITY PEOPLE HAVE TO  
PUT THEM ON THE NETWORK.

SO, THAT'S WHERE.

THE BAD GUYS GO WHERE THE MONEY  
IS.

AS THERE ARE MORE DEVICES OUT  
THERE, MORE POTENTIAL TARGETS  
AND RITCHER TARGETS.

NOW WE HAVE, YOU KNOW ALL OF OUR  
WORK DOCUMENTS ON THERE.

GOOGLE DOCS, OFFICE SUITE,  
E-MAILS, PICTURES, PERSONAL AND  
PROFESSION LIVES COMPLETELY ON  
THESE DEVICES.

THEY'RE PROBABLY THE BEST TARGET  
THEY COULD BE.

CERTAINLY THAT WOULD BE WHERE I  
WOULD WANT TO GO.

MAYBE THAT'S WHY I MADE A  
COMPANY AROUND IT.

SO WHY IS MOBILE DIFFERENT.

YOU MAY THINK THAT YOUR PHONE  
REALLY ISN'T THAT DIFFERENT FROM

YOUR COMPUTER.

YOU WOULD BE RIGHT IN A LOT OF  
WAYS.

ANDROID OR iOS OR WINDOWS

MOBILE OR THE BLACKBERRY.

THEY'RE A COMPUTER THAT GOAT  
SMALL.

THEY HAVE ALL OF THE SAME  
CAPABILITIES AND THEN SOME.

& RANSOM WHERE IT MAKES THINGS  
HARDER.

WE HAVE PUT IT IN PEOPLES HEADS.

DON'T CLICK ON LINKS AND  
E-MAILS.

NOBODY HAS SAID ANYTHING ABOUT  
LINKS AND TEXT MESSAGES.

DON'T CLICK ON LINKS AND  
TWITTER.

DON'T CLICK ON LINKS IN  
WHAT'SAPP AND POKEMON GO.

WE HAVEN'T DONE.

THAT MY FAVORITE QUOTE AROUND  
THIS.

THE GUY THAT TOLD ME IS IN THE  
ROOM.

HE SAID LINKS ARE MEANT TO BE  
CLICKED.

IT MAKES IT DIFFICULT WE SAY ONE  
SET OF LINKS IS BAD.

IN GENERAL -- WE THINK ABOUT THE  
THINGS THAT YOU ARE SUPPOSE TO  
LOOK FOR.

IF YOU ARE GOING TO CLICK ON A  
LINK.

YOU LOOK ON YOUR E-MAIL.

IT TELLS YOU TO HOVER OVER IT WE  
SHOW YOU THE FULL LINK.

WE THEN SEE THE LINK ON THE  
CORNER IT'S HTTPS.

THAT'S WHAT YOU'RE TAUGHT TO DO  
IN SECURITY AWARENESS.

HOW DO YOU HOVER OVER A LINCOLN  
A PHONE.

YOU DON'T, RIGHT.

WHAT DO YOU DO?

THEN AGAIN YOU HAVE OUT OF BAND

WAYS TO COMMUNICATE.

WHAT HAPPENS TO SOMEONE YOU KNOW  
SENDS YOU A MESSAGE ON FACEBOOK  
MESSENGER WITH A LINCOLN IT  
CHANCES ARE IT'S SOMEONE YOU  
KNOW OR IT HAS THEIR PICTURE AND  
YOUR FRIEND.

WHAT DO YOU DO?

I THINK THAT -- IT'S DIFFICULT,  
EVEN AS SOMEONE WHO DOES  
SECURITY FOR A LIVING TO SAY I  
WILL USE THE INTERNET AND MY  
TECHNOLOGY SECURITILY TODAY.

I DON'T THINK I MAKE IT PAST  
MAYBE BREAKFAST BEFORE I HAVE  
DONE SOMETHING INSECURE THAT  
WOULD MAKE ME POTENTIALLY A  
TARGET TO THESE THINGS.

WHAT IS WORST FOR US WITH  
COMPANIES.

WE CAN'T REALLY DO THE SAME SORT  
OF THINGS AROUND MOBILE THAT WE  
DO AROUND LAP TOPS.

IF I GIVE MY EMPLOYEES LAP TOPS

I HAVE A LOST SAY OF THE

PROGRAMS ON THERE.

THE PATCH LEVELS, THE

REQUIREMENTS FOR PASSWORDS.

WE ARE MOVING IN THE RIGHT

DIRECTION WITH MOBILE BY DEVICE

ADMINISTRATION, ENTERPRISE

MOBILITY MANAGEMENT.

THINGS LIKE.

THAT IN GENERAL IT'S STILL THE

USERS DEVICE.

THEY MAY GIVE TO T. TO THEIR

KIDS ON THE WEEKEND TO DOWNLOAD

GAMES.

YOU KNOW, SOME OF YOU PROBABLY

KNOW HOW EXPENSIVE THAT CAN BE.

THAT'S RANSOMWARE ALL BY ITSELF,

RIGHT.

SO, I MEAN WE HAVE A LONG WAY TO

GO.

MOBILE CAME UP LATER, WE ARE

STILL A LITTLE BEHIND IN

SECURITY IN A LOT OF WAYS.

PARTICULARLY AROUND USER

AWARENESS.

I THINK WE HAVE MADE A BIG DENT

IN THE USER AWARENESS PROBLEMS

AROUND MOBILE PHISHING BUT WE

HAVE FARTHER TO GO.

SO, I THINK THAT'S WHY IT'S SUCH

A GREAT TARGET.

THERE IS NOT MUCH OUT THERE FOR

IT YET.

IT'S NOT JUST MOBILING.

THINK ABOUT THE THINGS LIKE

CONNECTED CARS, EVEN

TELEVISIONS.

CERTAINLY YOU HAVE PROBABLY

HEARD THAT A LOT OF THE SMART

TVs HAVE A MICROPHONE THAT IS

LISTENING ALL THE TIME.

PARTICULARLY THOSE WHO LIVE IN

THE DISTRICT HAVE SMALL

APARTMENTS THAT MAY MEAN

SOMETHING TO YOU.

THEN IT CAN BE THINGS LIKE TOYS.

LIKE HELLO BARBIE THAT HAVE A

WiFi CONNECTION AND A

MICROPHONE IT WAS RECORDING

CHILDREN ALL THE TIME.

AS LONG AS IT HAS A INTERNET CON

CONNECTIVITY IT HAS THE ACT TO

BRUISE THE INTERNET, AN

OPERATING SYSTEM, A WAY TO

COMMUNICATE WITH THE USER.

IT COULD BE FOR RANSOMWARE AS

WELL.

WE SAW AT THE DEATHCON

CONFERENCE RESEARCHERS DID A

HOME THERMOSTAT WITH RANSOMWARE

MAYBE THEY WOULD MAKE YOUR HOUSE

REALLY HOT OR COLD, MAKE THE

AIRILY AND RUN UP THE BILL.

THINK ABOUT THE DAY MY CAR WON'T

START AND THE RANSOMWARE COMES

UP ON THE LITTLE SCREEN WHERE

THE MUSIC SUPPOSE TO PLAY AND

SAYS PAY ME MONEY OR I WON'T

START YOUR CAR TODAY.

THAT'S THE REALITY OF WHERE

WE'RE HEADED.

IT GIVES US THE ABILITY TO HAVE

OUR CARS POTENTIALLY DIAGNOSED

OVER THE INTERNET TO FIX THEM

FOR US BEFORE WE EVEN DRIVE INTO

THE PLACE.

THEN WE'RE OPENING IT UP TO A

LOST OTHER MALICIOUS PEOPLE.

YOU KNOW YOU HAVE TO TAKE THE

INTERNET OF THINGS, THE

POSSIBILITY THAT RANSOM WARE MAY

COME.

SO, WHAT DO YOU DO?

DON'T CLICK ON ANY LINKS EVER.

DON'T USE BROWSERS.

DON'T USE TECHNOLOGY.

DON'T RUN A WEB SERVER.

THEN YOU'RE JUST IN TROUBLE.

IN ALL SERIOUSNESS YOU HAVE TO

TAKE INTO ACCOUNT THIS MAY

HAPPEN TO YOU.

YOUR KWOEL IS GOING TO BE TO  
MITIGATE YOUR RISKS AROUND IT.  
THINK THE ONLY WAY AS A SECURITY  
PERSON I GET THROUGH MY DAY  
WITHOUT SHATTERING INTO NOTHING  
I JUST HAVE TO THINK OKAY NO  
MATTER WHAT I DO THE RISK IS OUT  
THERE.

I HAVE TO MAKE IT SO IF IT  
HAPPENS TO ME AND I AM A VICTIM  
OF RANSOM WARE I WILL HAVE MY  
STUFF BACKED UP.

I WON'T HAVE MY CUSTOMER DATA ON  
THERE FOR THEM TO RELEASE.  
STUFF LIKE.

THAT TAKE INTO ACCOUNT THESE  
RISKS DO VERY MUCH EXIST AND  
THERE ARE WAYS YOU CAN LIMIT  
YOUR RISK BUT YOU WILL BE  
SOMEWHAT SUSCEPTIBLE TO THEM.

IF YOU'RE A MEMBER OF MODERN  
SOCIETY.

SO, THAT'S ME.

I GUESS THAT'S NEXT.

[LAUGHING]

[ APPLAUSE ]

>> THANK YOU, GEORGIA.

>> WE HAVE TIME FOR A COUPLE OF  
QUESTIONS.

WE HAVE ONE QUESTION AND ANOTHER  
ONE JUST POPPED UP.

SOME OF THE PRESENTATIONS  
HIGHLIGHTED MALICIOUS AD  
CAMPAIGNS.

OUR QUESTION HERE IS ARE THERE  
THINGS THAT LEGITIMATE PLAYERS  
IN THE AD ECHO SYSTEM SHOULD BE  
DOING TO PROTECT CONSUMERS FROM  
MALVERTISING.

ANY THOUGHTS FROM THE PANEL.

CRAIG.

>> YA, I THINK ONE OF THE -- CAN  
YOU HEAR ME.

I THINK ONE OF THE FIRST THINGS  
IS VET ADS.

MAKE SURE THEY COME FROM A

TRUSTED SOURCE.

ANOTHER THING IS CRACKING DOWN  
ON THE WAY AD EXCHANGE IS  
CURRENTLY ALLOWING ADS TO TRADE  
PLACES FOR VARYING AMOUNTS OF  
MONEY.

IT'S NOT DIFFICULT TO MAKE SURE  
THEY ORIGINATE FROM A SINGLE  
SITE OR THAT SITE IS TRUSTED.

IF YOU SEE YOU KNOW AN AD FOR A  
PRODUCT IN THE UNITED STATES AND  
IT HAS A LINK TO A EASTERN  
EUROPEAN SITE AND YOU KNOW KNOWN  
REPUTATION THAT SHOULD BE A FLAG  
AND SOMETHING TO BE LOOKED INTO.

>> IS I WILL MAKE A COMMENT.

I THINK IT'S IRONIC RANSOMWARE  
USED -- YOU COULD BUILD AN  
ADVERTIFICATION SYSTEM THIS IS A  
SIGNED AD THAT'S THE FUTURE OF  
THE WAY TO DO IT EVEN THOUGH IT  
COULD OF BEEN DONE YESTERDAY.

>> I THINK THE REALITY IS RIGHT

NOW THE VIABLE OPTION FOR USERS  
IS TO BLOCK ADS.

DOING IT ISN'T IN THE ECONOMIC  
INTEREST OF THE AD PROVIDERS.

UNTIL THEY INVEST TO MAKE IT  
SECURE AND PROVIDE IS THAT CHECK  
OF SECURE ADS.

>> LIKE A UL.

TO GET SOMETHING TO PLUG INTO  
THE WALL.

YOU HAVE TO GET THERE.

YOU HAVE TO PASS SPECS.

MAYBE WE SHOULD DR. SOMETHING  
LIKE.

THAT.

>> I WAS GOING TO ADD TO THIS

IT'S NOT JUST ABOUT BLOCKING  
ADS.

THERE ARE SEVERAL INSTANCES WE  
SEE WEB SITES ARE SERVING UP  
MALICIOUS SCRIPT AND DETECT,  
THEY DETECT THE AD BLOCKER.

THEY WILL POP UP MESSAGES ON THE

SCREEN MUCH LIKE INJECT TPHAOGT  
BROWSER SESSION TO SAY YOU'RE  
USING AN AD BLOCKER DISABLE THE  
AD BLOCK TO VIEW THIS SITE.

WHAT YOU SEE IS YOU SEE THE USER  
WANT TO GO TO THE PAGE.

THEY'RE SAYING OKAY I WILL  
DISABLE IT TO GO TO THIS PAGE.

THEN ESSENTIALLY YOU'RE GOING TO  
A MALICIOUS SITE.

>> IN A NUTSHELL HE'S SAYING, A  
BRILLIANT OBSERVATION.

THESE WEB SITES KNOWN TO BE  
HOSTING MALICIOUS ADS FORCE THE  
USEERS TO DOWN GRADE SECURITY TO  
USE THE SITE.

>> WE WILL ALL DO IT, RIGHT?  
EVEN AS AWE AN ADVANCE SECURITY  
PERSON, SO TO SPEAK.

>> IF WHAT IS ON THE OTHER SIDE  
IS SOMETHING WE REALLY WANT OR  
NEED WE'RE DEFINITELY GOING TO  
DOWN GRADE SECURITY TO GET THERE

BE IT INSTALL JAVA OR TURN OFF  
THE AD BLOCKER.

>> I THINK IT'S A MATTER OF  
CONVENIENCE OVER SECURITY.  
SECURITY VETERAN WILL LET YOU  
KNOW IF I WANT SOMETHING LUB  
SURPRISED WHAT I WILL DO.

I HAVE A NEW JAVA UPDATE.

>> I THINK IT WILL BE LESS  
CONVENIENT TO TURN OFF AN AD  
BLOCKER.

I DON'T KNOW HOW TO DO IT.

>> OKAY.

I WILL TRY TO COMBINE TWO  
QUESTIONS.

SOMEWHAT SIMILAR.

I WILL TRY TO COMBINE THEM INTO  
ONE QUESTION.

>> HOW DOES RANSOMWARE AFFECT  
CONNECTED BACK UPS.

CAN PRACTICES BY THE CONSUMER  
BUSINESSES INSURE THE BACK UP IS  
NOT INFECTED.

CAN RANSOM WARE ENCRYPT FILES  
STORED IN THE CLOUD?

A LOT OF BACK UP IS IN THE  
CLOUD.

OR DOES IT ONLY REACH FILES  
STORED LOCALLY ON A SERVER.

>> SO, RANSOM WARE THERE HAS  
BEEN STUFF THAT GOES AND  
ATTACKS.

IT'S NOT AS MANY, YOU KNOW  
THINGS HAVE GONE TO ATTACK THE  
BACK UP SYSTEM OR DEAL WITH.  
THAT

SPEAKING OF THE FUTURE IT'S THE  
ONLY NEXT OPTION THAT THEY WILL  
HIT UP.

IT COMES DOWN TO THE CLOUD  
QUESTION, NO NOTHING WE HAVE  
SEEN DO THAT.

YOU HAVE TO HOLD THE CLOUD AS A  
DUAL HOST SYSTEM.

THEY HAVE TO HACK THAT AND THE  
RANSOM WARE.

THE TIMING WOULD BE IMPECCABLE.  
ON THE REALITY OF THE CONNECTED  
BACK UP A LOT OF THE TIMES IT'S  
VERY, THE THE IDEA OF A BACK UP  
IS SOMEWHERE YOU STORE.  
LIKE THE OLD WAY OF DOING A BACK  
UP YOU STORE IT SOMEWHERE.  
AN ARCHIVE OFF SITE OR AWAY FROM  
YOU.  
THINK ABOUT IT AS IF A BURGLAR  
GETS IN THE HOME THERE.  
IS AN INVENTORY IN YOUR HOME YOU  
DON'T WANT STOLEN.  
YOU GET A SAFE DEPOSIT BOX.  
JEWELRY OR WHATEVER IT IS.  
YOU MAY SAY MY HOME GET BROKEN  
INTO.  
THEY DIDN'T KNOW ABOUT THE SAFE  
DEPOSIT BOX.  
THEY DIDN'T GET THERE.  
YOU HAVE TO TREAT IT MORE LIKE.  
THAT IT'S NOT PERFECT OBVIOUSLY.  
I HAVE A TIME MACHINE BACK UP ON

MY MAC iOS.

I HAVE A COPY ON A SEPARATE SSD

HARD DRIVE I CAN HAVE.

I HAVE A REMINDER THAT TELLS ME

TO DO IT ONCE A WEEK.

>> I THINK IT'S ABOUT THE

TECHNOLOGY THAT'S BEING UTILIZED

IS PART OF THE INFRASTRUCTURE OF

THE USER.

WHAT I MEAN BY THAT IS, I HAVE

SEEN A LOT OF MALWARE SAMPLES

NUMERATE FILE SHARING FOR

EXAMPLE.

IF IT'S YOUR F DRIVE, FOR

EXAMPLE.

ESSENTIALLY IT'S ENUMERATING THE

HARD DRIVE.

IF THE F DRIVE IS A MAP TO THE

NETWORK IT WILL ATTACK THE FILES

ON THE NETWORK SHARE.

SAME WITH THE CLOUD SERVICES ON

A CONSUMER LEVEL.

IF IT'S TECHNOLOGY DROPBOX OR

GOOGLE DRIVE THAT HAS A HOSTED  
DRIVE ON YOUR COMPUTER.

IT'S VULNERABLE TO THE ATTACK.

ONCE THE CHANGES ARE MADE ON THE  
OPERATING SYSTEM.

THE CHANGES REEXIST IN THE CLOUD  
SERVICE.

>> A LOT OF PEOPLE DON'T REALIZE  
THAT.

>> THAT MAKES SENSE.

>> IF IT'S A LEGITIMATE BACK UP  
YOU CAN'T CONNECT IT TO THE  
SYSTEM.

WE SEE MAL WARE THAT DIDN'T DO  
THIS.

NOW WE SEE MORE MALWARE DOING  
THIS.

GREAT EXAMPLE THE WINDOWS BACK  
UP SYSTEM.

THOSE WERE LEFT IN PLACE AND  
COULD RESTORE FROM IT SLOWLY BUT  
SURELY ALL RANSOMWARE IS HITTING  
THAT AS WELL.

>> I DIDN'T THINK ABOUT DROPBOX  
AS A BACK UP SERVER.

IT SHOULDN'T BE.

>> DON'T JUDGE ME.

>> NO, IT'S TRUE PEOPLE USE IT  
FOR.

THAT.

>> YES ABSOLUTELY.

>> IF YOU CONSIDER THE LARGEST  
PERCENTAGE OF PEOPLE USING  
COMPUTERS ARE CONSUMERS.  
THEY'RE HIT WITH RAN SOME WARE.

>> FROM THE POINT OF THE FUTURE  
I THINK WHAT I HAVE STARTED TO  
SEE IF YOU GET YOUR MOBILE  
DEVICE INFECTED NATURALLY YOU  
WILL PLUG IT INTO THE COMPUTER  
THE OLD SCHOOL WAY OF BACK  
UNDERSTAND OR TO CHARGE THE  
THING.

IT'S A GOOD WAY TO PIVOT FROM  
ONE DEVICE TO THE OTHER.

GET ACCESS ONE DEVICE.

IT'S ON THE HOME NETWORK OR  
CORPORATE NETWORK AND TRIES TO  
ATTACK OTHER DEVICES OR  
PHYSICALLY PLUGGED INTO ANOTHER  
DEVICE AND TALK TO THAT TO  
INFLECT ANOTHER DEVICE.

IT WAS SAID, SERVICES ALWAYS  
LOGGED IN SERVICES AROUND MOBILE  
THOUGH.

CERTAINLY WE SEE THEM ON OUR LAP  
TOPS AS WELL.

IF THE DEVICE IS LOGD IN.

I HAVE ACCESS TO THE DEVICE THEN  
I CAN POTENTIALLY AFFECT THOSE  
AS WELL.

DELETE THINGS LIKE DROP BOX OR  
OTHER THINGS THAT WAY.

AS MENTIONED THE ONLY WAY TO  
MAKE YOUR BACK UP SECURE IS NOT  
HAVE THEM ACCESSIBLE.

HAVE THEM ON THE SAME NETWORK  
AND ABLING TO GO AROUND THE  
NETWORK TO CROWS HIGHS OTHER

THINGS THAT COULD BE THE NEXT  
TARGET.

>> SO WE HIT THE END OF OUR  
SESSION.

I HAVE A COUPLE OF QUESTIONS  
HERE FOR MODERATORS TO GET TO  
LATER.

I WANT TO THANK VERY MUCH OUR  
PANEL FOR THE INSIGHTS THIS  
MORNING.

A GREAT KICK OFF FOR THE WORK  
SHOP.

THANK YOU TO THEM.

[ APPLAUSE ]

;;;Presentation by Office of Technology

>> WE'RE NEXT INVITED JOE  
CALANDRINO AND ANTHONY MASI PRO  
SENTING ORIGINAL RANSOM WARE  
RESEARCH.

>> OVER THE PAST SUMMER WE HAD A  
CROP OF FANTASTIC INTERNS

WORKING WITH US.

ONE OF THEM WAS ANTHONY.

ANTHONY HELPED US BETTER

UNDERSTAND THE RANSOMWARE THREAT.

FOR THOSE WORKING WITH THE

GOVERNMENT IN THE ROOM, A PLUG,

ANTHONY IS A SCHOLARSHIP FOR

SERVICE RECIPIENT.

AFTER HIS DEGREE HE'S COMMITTED

TO WORK FOR THE GOVERNMENT FOR A

FEW YEARS.

I THINK THE QUALITY OF HIS WORK

SPEAKS FOR ITSELF.

THE PREVIOUS PANEL DID A GOOD

JOB OF INTRODUCING WHAT THE

RANSOMWARE THREAT IS OVER ALL.

TYPICALLY SOMETHING IS LOCKED

UP.

SOMEONE REQUESTS IF YOU GET

ACCESS TO THAT AGAIN YOU HAVE TO

GIVE THEM AN AMOUNT OF MONEY.

WHAT WE FOCUSED ON FOR OUR

PROJECT WAS THE MORE TRADITIONAL

FORM OF RANSOM.

THE DATA ON THE PC IS LOCKED UP.

IF YOU WANT ACCESS TO THAT ON  
YOUR PERSONAL COMPUTER AGAIN YOU  
PAY MONEY AND IT WILL BE  
UNLOCKED AND YOU GET ACCESS TO  
IT.

SO, HOW DO YOU GET IT.

ONCE AGAIN THE PREVIOUS PANEL  
DELVED INTO IT QUITE A BIT.

THERE COULD BE A NUMBER OF WAYS.

ONE POSSIBLE VECTOR IS E-MAIL.

YOU MAY GET AN E-MAIL WITH A PDF  
ATTACHED TO IT.

YOU THEN INFECT THE COMPUTER  
OPENING IT UP.

ANOTHER IS DRIVE BY DOWNLOAD.

YOU VISIT A CERTAIN SITE.

THAT SITE IS PRO MICED AND IT  
INFECTS YOUR COMPUTER WHEN YOU  
VISIT IT OR THE AD NETWORK  
SERVING ADS WITH A COMPROMISED  
ADVERTISEMENT.

FROM THERE YOUR COMPUTER IS  
INFECTED.

WE HAVE SPOKE TONE A NUMBER OF  
PEOPLE VICTIM OF RANSOMWARE  
SCAMS.

SOME JUST LOOKING FOR A LUNCH  
ORDER.

WENT TO A LOCAL RESTAURANT SITE.

IT TURNS OUT THE WEB SERVER WAS  
COMPROMISED AND AS A RESULT  
COMPUTERS IN THE COMPANY WERE  
COMPROMISED.

SO, WE'RE JUST GOING TO SHOW A  
QUICK DEMO IN A MOMENT TO GIVE  
YOU AN IDEA WHAT THIS LOOKS LIKE  
WHEN YOUR COMPUTER IS INFECTED  
IN PRACTICE.

IMAGINE YOU'RE DOING HR IN A  
LARGE COMPANY.

YOU POST AID JOB.

YOU HAVE A BUNCH OF RESUMES.

WE DIDN'T GO THROUGH LOTS OF  
TROUBLE SETTING THIS UP.

WE DIDN'T MAKE IT LOOK LIKE A  
PDF FILE.

WE COULD OF SET UP SO IT DIDN'T  
PROMPT TO YOU RUN THE RANSOMWARE  
LIKE HERE.

THIS WILL GIVE YOU A ROUGH IDEA  
WHAT IT LOOKS LIKE.

THERE WILL BE FLASHING LIKE  
THIS.

IF YOU SUFFER FROM EPILEPSY OR  
SOMETHING YOU MAY WANT TO DIVERT  
YOUR EYES.

I WILL TELL YOU WHEN IT'S OVER.

PLAY THE VIDEO HERE.

THIS IS ONE VARY OF RANSOMWARE.

WE CLICKED ON THE PDF FILE.

WE HAVE OPENED IT UP AND AGREED  
TO THE PROMPT COMING UP LIKE  
MANY DO.

SUDDENLY THE COMPUTER REBOOTS.

LOOKS LIKE THE COMPUTER CRASHED.

WE GET A WARNING MESSAGE THE  
DISK IS BEING CHECKED.

THIS MAY LOOK LEGITIMATE IF THE  
COMPUTER WAS REBUTTING.

I WILL GIVE YOU THE HEADS UP  
IT'S NOT CHECKING THE DISK  
SOMETHING ELSE IS GOING ON.

WE WILL SEE WHAT IT IS IN A  
MOMENT.

SO, LET'S HAVE A BRIEF PERIOD OF  
AWKWARD SILENCE.

FINISHING IT'S TASK.

SUDDENLY WE HAVE FLASHING SKULLS  
ON THE SCREEN AND THEN WE SEE A  
MESSAGE TELLING US OUR COMPUTER  
HAS BEEN COMPROMISED AND GIVING  
US INSTRUCTIONS OF THE  
REPAYMENT.

THIS COULD BE FAIRLY STARTLING  
SOMEONE SEEING THIS  
UNEXPECTEDLY.

SO, OUR GOAL WITH THE SUMMER  
PROJECT WE HAD ANTHONY WORKING  
ON WAS BETTER UNDERSTAND THE  
BEHAVIOR OF RANSOMWARE AND THE

EXPERIENCE OF VICTIMS OF  
RANSOMWARE.

I WILL HAND THIS OFF TO ANTHONY  
ON HOW HE DID THAT.

>> OKAY.

COOL.

OKAY.

SO THE METHODOLOGY OF THE  
PROJECT I FIRST OBTAINED MY  
SAMPLES.

INFECTED VIRTUAL MACHINES AND  
SAW THE RESULTS.

WITH THAT COMPLETE I WENT ONTO  
COMMUNICATE WITH THE AUTHORS OF  
RANSOMWARE.

I CHOSE THE SAMPLES BRUISING  
THROUGH THE MAL WARE -- USING  
FOR RANSOMWARE TAGGED SAMPLES.

THEY ARE FROM A THREE MONTH  
PERIOD THIS SPRING TO EARLY  
SUMMER.

SO, I SET UP A VIRTUAL MACHINE  
WHICH FOR THE PURPOSE OF THIS

PROJECT SERVED AS A SIMULATION  
OF A PERSONAL COMPUTER RUNNING  
WINDOWS 7.

I EXECUTED EACH SAMPLE ON THIS  
MACHINE INCLUDING CANARY FILES  
OR DUMMY FILES THAT REPRESENTED  
ABOUT 300 DIFFERENT COMMON FILE  
TYPES.

THE PURPOSE WAS TO SEE THE FILE  
TYPES THE RANSOMWARE TARGETED  
AND WHETHER IT WAS SELECTIVE IN  
THE ENCRYPTION.

DURING THE PROCESS OF THE  
RESEARCH I HAD FOUR SEPARATE  
CONFIGURATION FOR EACH SAMPLE.

I SET THE WINDOWS LOCAL TO  
EITHER INDAN, JAPANESE, RUSSIAN  
OR THE AMERICAN LOCAL.

I CHOSE THESE DUE TO THESE BEING  
FOUR OF THE MOST COMMON NATIONS  
AFFECTED BY RANSOMWARE.

AT THE SAME TIME GEOGRAPHIC I  
CANNILY AND ECONOMICALLY

DIVERSE.

IT'S FAIR TO NOTE THE IP ADDRESS  
OF THE MACHINE REMAINED THE  
SAME.

IT'S POSSIBLE THE AUTHORS WERE  
DETERMINED ALL OF THE INFECTIONS  
WERE OCCURRING FROM THE SAME  
PLACE.

SO MY SUCCESS RATE WAS ABOUT  
60 PERCENT.

IT WASN'T A HUNDRED PERCENT.

THERE IS A SHORT SAMPLE LIFE  
SPAN.

THE INFRASTRUCTURE IS QUICK TO  
GO DOWN DUE TO LAW ENFORCEMENT  
OR JUST THE AUTHORS ATTEMPTING  
TO REMAIN UNDER THE RADAR  
SWITCHING DEMAND AND CONTROL  
SERVERS OR DOMAIN NAMES RAPIDLY.

ANOTHER POSSIBLE MAYBE  
ANTI-ANALYSIS TECHNIQUES.

I WOULD LIKE TO NOTE THE  
STATISTIC UNDERSTAND REPRESENTED

HERE ARE REPRESENTATIVE OF THOSE  
IN MY RESEARCH AND SHOULDN'T BE  
TAKEN AS INDICATIVE OF THE  
SUCCESS RATE IN THE WILD.

HERE IS FIRST EXAMPLE OF ONE I  
CAME ACROSS AS SEEN PREVIOUSLY.  
THIS IS CALLED JIGSAW.

YOU CAN SEE A TIMER ON THE  
SCREEN.

THE AUTHOR LIKES TO FRAME THIS  
AS A GAME.

INTRODUCES EXPONENTIAL GROWTH.  
AN HOUR YOU LOSE TEN, ANOTHER  
HOUR YOU LOSE MORE AND SO ON  
UNTIL YOU PAY THE RANSOM.

THERE IS AN ARBITRARY TIME SET  
IF YOU DON'T PAY THE FILES ARE  
GONE FOREVER.

I DIDN'T TEST IF THAT WAS TRUE.

YOU CAN SEE AT THE BOTTOM  
BLOCKED OUT BY THE RED BAR A  
BITWALLET ADDRESS.

THAT WAS THE FORM OF PAYMENT FOR

THIS VARIANT.

IT WAS ALL PRESENTED TO THE USER  
THROUGH THIS WINDOW.

HERE IS ANOTHER VARIANT KNOWN AS  
CRIES CRISIS.

THIS VARIED SLIGHTLY FROM THE  
PREVIOUS INFECTION I SHOWED YOU.

YOU CAN SEE THIS CHANGED YOUR  
DESK TOP BACKGROUND.

IT LEAVES YOU A NOTE THAT IS NOT  
IN PERFECT ENGLISH.

A SCARED TACTIC OF A MAN IN CAMO  
WITH A LARGE GUN.

IT LEAVES BEHIND AN E-MAIL  
ADDRESS AS WELL.

FOR FURTHER INFORMATION  
REGARDING PAYMENT OF THE RANSOM  
OR HOW MUCH IT COST YOU HAVE TO  
REACH OUT TO THE E-MAIL.

SO, A THIRD, A THIRD VARIANT  
THIS.

IS ON LOCK 92.

THIS WAS WRITTEN IN RUSSIAN,

RANSOM NOTE.

AFTER TRANSLATING THIS NOTE IT  
KIND OF FOLLOWS THE SAME FORMAT  
AS THE TWO PREVIOUS RANSOM  
NOTES.

IT IS SAYING YOUR FILES ARE  
ENCRYPTED.

CONTACT ME OR VISIT THIS WEBPAGE  
FOR PAYMENT.

A WEBPAGE IS INCLUDED AND AN  
E-MAIL FOR CUSTOMER SUPPORT.

SO, AS YOU CAN SEE THE  
RANSOMWARE AUTHORS USE DIFFERENT  
PRESSURE TACTICS TO GET YOU TO  
PAY.

FILE DELETION THREATS.

ONE SAMPLE DIDN'T ENCRYPT  
ANYTHING.

IT CLAIMED TO HIDE YOUR  
TPAOEULDZ AND AFTER PAYMENT YOU  
WOULD GET THE FILES BACK.

THAT WOULDN'T HAPPEN.

YOU PAID \$500 AND THE FILES WERE

GONE REGARDLESS IF YOU PAID OR  
NOT.

THERE IS THE INCREASE IN PRICE  
TACTIC YOU SAW WITH THE JIGSAW  
SCAM APPROXIMATELY.

A COMMON WAS THREE DAYS.

AFTER THREE DAYS THE PRICE GOES  
UP.

A SHORT ACTION WINDOW PREVENTS  
YOU FROM TALKING TO A THIRD  
PARTY OR ANY RESEARCH.

YOU PREFER TO GET YOUR FILES  
BACK BEFORE ANYTHING HAPPENS TO  
THEM.

THE FRIGHTENING USER EXPERIENCE.

THE MAN IN THE CAMO WITH THE  
GUN, A CHARACTER TYPICAL OF A HORROR  
MOVIE AND A BUNCH OF EXAMPLES.

ONE SERVER SORT OF PWHRAEURZ A  
MESSAGE TO YOU FROM THE  
COMPUTER.

YOUR COMPUTER PLAYS AN AUTOMATED  
MESSAGE SAYING YOUR FILES ARE EN

CRIPPED.

THIS ARE AGGRESSIVE DELETION

TACTICS.

WE HAVE SEEN REPORTS OF

EXFILTRATION.

DURING MIER ARE SEARCH I DIDN'T

OBSERVE IF DATA WAS EXFILL TRAIT

TODAY THIRD PARTY SERVER.

SO, THIS IS MY SUCCESS RATE BY

COUNTRY.

AS YOU CAN SEE ALL OF THE

SAMPLES RAN WHEN IT WAS SET TO

INDIA, JAPANESE AND U.S.

ONLY 90 PERCENT WHEN SET TO THE

RUSSIAN LOCAL.

IN THIS CASE THE PROCESS WOULD

START.

AFTER A COUPLE OF SECONDS IT

WOULD HALT AND IDLE OR CLOSE

ITSELF.

IT'S FARE TO NOTE THE ORIGIN OF

THE SAMPLES WERE A ENGLISH

SPEAKING MAL WARE RESOS TORY REPOSITORY.

THIS IS THE LANGUAGE.

80 PERCENT IN ENGLISH.

23 PERCENT IN RUSH YAWN.

RUSSIAN AND 3 ITALIAN.

THAT'S MORE THAN A HUNDRED  
PERCENT.

SOME HAD ENGLISH AND RUSSIAN.

SO, OF THE 30 SAMPLES WE

OBSERVED ENCRYPTING FILES ON THE  
VIRTUAL MACHINE 21 ENCRYPTED OUR  
CAN AIRY FOLDER.

SOME SKIPPED THE FOLDER.

SOME BLOCKED ACCESS TO THE PC.

SOME SIMPLY DELETED FILES  
INTENTIONALLY OR DUE TO JUST  
SHOTLY CODED.

ENCRYPTION MAY OF OCCURRED IN  
OTHER POINTS OF THE SYSTEM.

FOR THE PURPOSE OF THE ACADEMIC  
STUDY WE FOCUSED ON THE CAN  
ARROW FOLDER.

WE DISREGARDED SAMPLES  
ENCRYPTING EVERYTHING BUT THAT.

SO, HERE YOU CAN SEE A YAH OF  
THE FILE TYPES ENCRYPTED.  
TOWARDS THE LEFT OF THE GRAPH  
YOU WILL SEE A LOT OF FILE TYPES  
THAT ARE FAMILIAR TO YOU.  
CASUAL COMPUTER USE.  
I BELIEVE ALL OF THE SAMPLES  
ENCRYPTED MICROSOFT WORD  
DOCUMENTS J PEG IMAGES LIKE A  
DIGITAL CAMERA OR CELLPHONE,  
GOING FURTHER DOWN THE LIST YOU  
MAY SEE THE PDF PORTABLE  
DOCUMENT FORMAT, DATABASES, FILE  
TYPES THAT ARE USED BY I AM  
STATION SOFTWARE.  
SINCE I HAD ABOUT 300 SAMPLES,  
THROW HUNDRED DIFFERENT FILE  
EXTENSIONS IT'S FARE TO NOTE THE  
DIFFERENT CATEGORIES OF FILES  
ENCRYPTED BY THE RANSOMWARE.  
YOU CAN SEE A COMPUTER CODE,  
MULTI MEDIA, SPECIFIC FILES  
RELATED TO ENCRYPTION, VIRTUAL

MACHINE RELATED FILES.

VIRTUAL MACHINE DISK FILES.

VIRTUAL CARDS, TAX INFORMATION

SO IT'S INTERESTING TO NOTE THAT

THE RANSOMWARE AUTHORS MAY GO

AFTER THESE CATEGORIES DO TO THE

FACT THEY'RE HARD TO REPLACE.

YOU CAN'T PULL MORE IMAGES OFF

OF THE SMART PHONE.

THINGS THAT ARE VALUABLE TO YOU.

THAT MAYBE THE REASON BEHIND THE

FILE FORMATS CHOSEN.

THE AVERAGE RANSOM AMOUNT

INITIALLY WAS ABOUT \$570.

WHICH -- IS FAIRLY LARGE SUM OF

MONEY ON THE PC.

WE SAW A MINIMUM AMOUNT -- UP TO

\$3300 IN ONE CASE.

NOW IF YOU WERE TO WAIT FOR AN

ARBITRARY TIME PERIOD.

LIKE THE EXAMPLE BEFORE WAS

ABOUT THREE DAYS.

THE RANSOM WOULD GENERALLY GO

UP.

THE AVERAGE IN THAT CASE WENT UP  
TO ABOUT \$715.

WE SUE THE MEDIAN AMOUNT RISE TO  
\$436.

WHILE THE MINIMAX WERE ROUGHLY  
UNCHANGED.

SO THERE ARE A COUPLE OF OTHER  
NOTE WORK WORTHY THINGS I  
OBSERVED DURING THE RESEARCH.

THE VARIANCE, ACCESS REGISTERING  
KEY TO E-MAIL CLIENTS  
CREDENTIALS, ACTIVITIES OF KEY  
LOGGING, COLLECTION OF PRIVATE  
INFORMATION FROM THE BROWSER AND  
BROWSER HISTORY, AND BOOK MARKS  
AND GEO LOCATION EXAMINATION.

SOME SOUGHT THE EXTERNAL IP  
ADDRESS AND WHERE THE PC IS  
LOCATED IN THE WORLD.

SO, DURING MY ANALYSIS I CAME  
ACROSS A BUNCH OF URLs LEFT  
BEHIND A SPECIFIC SAMPLE.

WHEN LOOKING TO EXAMINE THE  
CANNING CONTROL SERVES WHERE THE  
DECRYPTER WAS LOCATED I NOTICED  
ONE WAS WITH A SMALL BUSINESS.  
A MOM AND POP STORE IN THE  
UNITED STATES.

ALONG WITH PHEBE -- OF OTEP WE  
WERE ABLE TO FIND A COUPLE OF  
VARIABLES IN THE QUEARY STRING  
AND RECOVER WINE AIR HE'S THAT  
WERE INDICATIVE OF DISTRIBUTING  
RANSOMWARE AND THOSE OF PREUF  
LEMED.

ANOTHER FORM OF MAL WARE  
UNRELATED TO THE MAL WARE.  
RUED FOR DATA AND KEY LOGGING  
AND A PHP -- I SAID THAT.

WE WERE ABLE TO, WE WERE ABLE TO  
CONTACT THE OWNER OF THIS  
WEBSITE.

INFORM THEM THE WEB WAGE WAS DIB  
TRIBUTING THIS WHAT WAS  
INTERESTING IS THEY APPEARED TO

BE COMPROMISED THROUGH THE WEB  
STORE.

THEY WERE UNAWARE WHEN ACCESSING  
THEIR WEBSITE.

THE RANSOMWARE, DESTRICTER AND  
OTHER BAD FILES WERE LOCATED IN  
A DIRECTORY TUCKED AWAY.

ONE ACCESSED VIA URL PROVIDED IF  
YOU WERE INFECTED WITH THE  
RANSOMWARE.

SO THE WEBSITE WAS SHORTLY  
DECOMMISSIONED.

>> OKAY.

RECALL EARLIER THE RANSOMWARE  
PROVIDED US WITH E-MAILS FOR THE  
AUTHORS AND THE PEOPLE BEHIND  
THE RANSOMWARE AND OTHER THINGS.

WE WANTED TO REACH OUT AND SEE  
WHAT THE ATTRACTIONS MIGHT BE  
BETWEEN THE VICTIMS OF  
RANSOMWARE AND THE PEOPLE BEHIND  
IT.

THE IDEA WAS TO GET AN IDEA OF

THE RANSOM PHAOUPBTSZ YOU MAY  
GET AND WHETHER YOU COULD  
NEGOTIATE AND GENERALLY WHAT THE  
EXPERIENCE MIGHT BE LIKE.

WE WANTED TO REPLICATE THE BASIC  
PROCEDURES.

WE DEVELOPED SCRIPTS INTEND TODD  
TARGET A INDAN CASE, U.S. CASE,  
JAPANESE CASE AND A RUSSIAN  
CASE.

WE USED ENGLISH LANGUAGE WITH  
INDAN IDIOMS FOR THE INDAN CASE.

FOR THE U.S. WE USED U.S.  
IDIOMS.

FOR JAPANESE WE USED JAPANESE  
LANGUAGE.

FOR THE RUSSIAN CASE WE USED  
RUSSIAN LANGUAGE.

WE LAY LIMITED NUMBER OF SAMPLES  
FOR THIS.

IF YOU CONTACT ONE IN A LANGUAGE  
AND SEND THEM A NOTE IN A  
DIFFERENT LANGUAGE THEY MAY

CATCH ON.

WE WANT TO RANDOMIZE THE ORE +\*D

ORDER FOR INITIAL RESULTS.

THESE ARE NOT SIGNIFICANT BUT

HINTS OF WHAT TO OBSERVE IN

PRACTICE.

WE DO THE EQUIVALENT OF FLIPPING

A COIN TO FIGURE THE LADIES AND

GENTLEMEN TO REACH OUT

FIRST.

THEN RANDOMIZE IT AFTER THAT.

WITH THE GOAL OF THE E-MAIL

ADDRESSES WE WOULD GET DIVERSITY

IN TERMS OF THE LANGUAGE OR

COUNTRY THAT WE WERE USING TO

REACH OUT TO EACH ONE.

AND ALSO IT'S WORTH NOTING FOR

EACH ONE WE USED A WEB MAIL

ADDRESS THAT WOULD OF BEEN

POPULAR IN THE CORRESPONDING

COUNTRY.

WE HAD 13 SAM P-LDZ OVER ALL TO

REACH OUT.

OUT OF THOSE TEN WERE

FUNCTIONAL.

THREE WERE NOT FUNCTIONAL.

IT RAISES A QUESTION WHAT

HAPPENS IF YOUR COMPUTER IS

INFECTED.

YOU ATTEMPT TO REACH OUT AND IT

BOUNCES BACK.

WHAT DO YOU DO FROM THERE IF YOU

ARE PAYING THE RANSOM.

IT'S A PRETTY DIFFICULT

POSITION.

SO WE REACHED OUT TO ALL TEN

THAT DIDN'T BOUNCE BACK.

SIX OF THEM YIELDED RESPONSES

FOR AT LEAST ONE OF THE FOUR

COUNTRY CASES I MENTIONED

EARLIER.

VIRTUALLY ALL RESPONDED TO THE

DIFFERENT CASES WITH THREE

EXCEPTIONS.

FOR ONE CASE WE DIDN'T GET A

RESPONSE FOR THE INDAN CASE.

AND TWO FOR THE JAPANESE TEST  
CASES.

NOW THERE ARE SPOT LANGUAGES  
SKEWED TOWARDS ENGLISH.

IT'S WORTH NOTING FOR HALF OF  
THE CASES HALF OF THE  
COMMUNICATION WAS IN ENGLISH.

THE ORIGIN WAS AN ENGLISH SITE.  
THIS IS NOT TOTALLY SURPRISING  
TO US BECAUSE OF THE POPULARITY  
OF ENGLISH.

THIS IS THE RESPONSE EXAMPLE WE  
SAW BACK.

THE PERSON DESCRIBED WHAT THEY  
HAVE BUN, A FREE SECURITY SCAN  
ON THE COMPUTER.

COMPUTER SCANS COST TENS OF  
THOUSANDS OF DOLLARS IT'S ALL  
FOR FREE.

NOW THEY CAN STORE ABOUT 2.5 BIT  
COINS MAY INCREASE TO P BIT  
COINS.

THAT'S BETWEEN 1500 TO \$1800.

SO THEY ARE PROVIDING THESE  
PEOPLE WITH A GREAT SERVICE.  
NOW HERE IS AN EXAMPLE OF AN  
ANECDOTE AL NEGOTIATION.  
I CHOSE THIS IT'S NOT  
REPRESENTATIVE OF ALL THE CASES  
WE GOT RESPONSES FOR THE  
DIFFERENT LANGUAGES AND FOR,  
ALSO WE PROCEED PRO +\*E SEEDD WITH  
A MEASURE OF NEGOTIATION WITH  
THEM MUCH BEFORE WE SKWRUPL TO A  
CONCLUSION THIS IS ILL STRAY  
TIFF OF ALL CASES I WILL TKHREFL  
INTO THE SPECIFICS.  
FOR EACH CASE WE REACHED OUT.  
THE INDAN CASE, U.S. AND  
JAPANESE CASE WE GOT A QUOTE OF  
\$1200 INITIALLY.  
FOR THE RUSSIAN CASE WE GOT A  
QUOTE OF .4 BIT COINS JUST UNDER  
250 TKHRAORZ.  
WE PROCEEDED TO NEGOTIATE DOWN  
THE PRICES FOR EACH CASE.

FOR THE INDAN CASE AND U.S. CASE

WE GOT THE AMOUNT BELOW \$900.

FOR THE JAPANESE CASE SLIGHTLY

ABOVE \$900.

WE NOTICED THIS FOR A COUPLE OF

EXAMPLE CASES.

THE JAPANESE CASE WAS SLIGHTLY

ABOVE THE OTHER CASES.

THIS COULD BE VARIOUS REASONS

THAT MAY OCCUR.

MAYBE THAT JAPANESE LANGUAGE IS

LESS GEOGRAPHICKY DISTRIBUTED

AND TIE TODAY HIGHER LEVEL OF

GDT.

WE DON'T HAVE THE DATA TO BACK

THAT UP.

FOR THE RUSSIAN CASE WE WERE

ABLE TO NEGOTIATE TO DOWN BELOW

\$200.

NOW FOR THREE SAMPLES OR THREE

OVER ALL WE NEGOTIATED DOWN THE

AMOUNT.

FOR THREE OUT OF THE SIX WE

NEGOTIATED DOWN.

SINCE WE DIDN'T PAY THE RAN

SOPLZ WE DON'T KNOW IF PEOPLE

HELD TO THE AMOUNTS THEY SAID.

THIS IS AN EARLY INDICATION IT

MIGHT BE WORTHWHILE TO NEGOTIATE

DOWN IF YOU INTEND TO PAY THE

RANSOM.

IF YOU SHOULD OR SHOULDN'T IS A

DIFFERENT QUESTION.

IT'S WORTH NOTING FOR THE

RUSSIAN CASE, THE JAPANESE CASE

WAS A TREND WE SAW ACROSS

SAMPLES.

IN MANY CASE THE RUSSIAN WAS

SIMILAR ACROSS THE SAMPLES WE.

THIS HINTS DIFFERENCES BASED ON

LOCAL.

IN TERMS OF FUTURE WORK ONE AREA

YOU MAY LOOK AT IS DEEPER

ANALYSIS AND POSSIBLE REVERSE

ENGINEERING TO FIGURE OUT WHAT

IS HAPPENING IN THE RANSOMWARE.

ANTHONY HINTED AT WHAT WE HAVE  
SEEN.

ONE COULD DIVE DEEPER AND SEE  
WHAT THE CODE IS ACTUALLY DOING  
IN PRACTICE.

ALSO YOU CAN DO MORE FORENSIC  
ANALYSIS.

WE NOTICED SOME RANSOMWARE  
SUPERFICIALLY LOOKED SIMILAR.

BASED ON RANSOMWARE AS A SERVICE  
IT'S POSSIBLE THEY'RE DEVELOPING  
EFFECTIVELY THESE PIECES.

IT LOOKS LIKELY DIFFERENT BUT  
DEVELOPED BY THE SAME GROUP OF  
PEOPLE PERFORMING SIMILARLY.

MORE GENERALLY YOU MAY EXPLORE  
THIS IS A SERVICE  
INFRASTRUCTURE.

IT MAYBE WORTHWHILE LOOKING INTO  
EMERGING THREATS.

GEORGIA GAVE GREAT EXAMPLES.

TARGETING MOBILE DEVICES AND  
THERMOSTATS.

WE HAVE SEEN THINGS LIKE ANDROID  
TVs CAN BE LOCKED DOWN LIKE  
ANDROID PHONES.

SO, IN CONCLUSION WE SAW RANSOM  
AMOUNTS FROM \$15 TO JUST UNDER  
\$3300.

THE EXAMPLE PIECE OF RANSOMWARE  
WE TESTED.

WE NOTICED DWIGHT A BIT OF  
ENCRYPTION OF HIGH VALUE DATA  
AND HIGH PRESSURE TACTICS TO GET  
TO YOU PAY AND PAY QUICKLY.

WE SA +\*U HINTS OF HOW THESE PIECE  
OF RANSOMWARE OPERATE AND YOUR  
INTERACTIONS BEHIND THE RAM SON  
WARE.

OVER ALL THIS CAN BE A CHALLENGE  
TO AVOID AND MITIGATE.

THINGS LIKE THE RESTAURANT CASE  
YOU MAY VISIT A WEBSITE AND GET  
INFECTED.

OVER ALL THIS IS AN EVOLVING  
FUTURE THREAT.

SO WITH THAT I WILL LET GUILTY  
TO YOUR BREAK.

THANK YOU SO MUCH.

[ APPLAUSE ]

>> SHOCKINGLY WE'RE A AHEAD OF  
SCHEDULE.

WE ARE TAKING A QUICK BREAK.

THE NEXT PANEL WILL START AT

3:00 P.M.