

FTC PrivacyCon  
January 14, 2016  
Segment 5  
Transcript

>> SO WE CAN STAY ON SCHEDULE,  
WE'RE A FEW MINUTES BEHIND.

>> ALL RIGHT OUR LAST PANEL OF  
THE DAY WILL LOOK AT ISSUES  
AROUND SECURITY AND USABILITY AS  
IT RELATES TO PRIVACY.

I'D LIKE TO WELCOME OUR FIRST  
PRESENTER, SARTHAK GROVER, HE IS  
A PH.D. STUDENT AT PRINCETON.

>> HI EVERYONE, I'M SARTHAK AND  
I'LL BE PRESENTING A WORK ON THE  
INTERNET OF UNPATCHED THINGS.  
THE CURRENT STATE OF DEVICES WE  
BASICALLY ENDED UP STUDYING  
NETWORK TRAFFIC FROM A BUNCH OF  
SMART TWICES THAT ARE REALLY  
POPULAR AND WE WANT TO TALK  
ABOUT HOW THESE DEVICES MIGHT  
POTENTIALLY LEAK INFORMATION.  
MY DIRECTION IS TO ENCOURAGE YOU  
TO THINK OF POLICIES THAT CAN

STOP THIS LEAK OF INFORMATION.

HOW IS THE SMARTPHONE OR THE IOD  
ENVIRONMENT VERY DIFFERENT FROM  
THE CONVENTIONAL MOBILE OR  
COMPUTER ENVIRONMENT?

THE PROBLEM WE'RE HERE IS WE  
HAVE A LOT OF MANUFACTURERS AND  
WE HAVE SMALL STARTUPS COMING  
WITH THEIR OWN DEVICES, THEY MAY  
BE HIDING NOVICE PROGRAMMERS.

APART FROM THAT THESE DEVICES  
HAVE LOW MEMORIES, THEY MAY NOT  
HAVE CAPABLE HARDWARE TO ENFORCE  
SECURITY PROTOCOLS WHICH WE USE  
IN COMPUTERS AND PHONES.

THIS MAKES IT PRETTY DIFFICULT  
TO FIRST OF ALL IMPLEMENT  
SECURITY PROTOCOLS ON THESE  
DEVICES BUT APART FROM THAT A  
BIGGER ISSUE IS THAT THE CURRENT  
SMARTPHONE MODEL WORKS LIKE  
THIS.

YOUR DEVICES INSIDE THE HOME

SEND ALL THEIR INFORMATION TO  
THE CLOUD TO A PARTICULAR  
SERVER.

IN FACT IF YOU HAVE TWO DEVICES  
IN THE HOME AND THEY WANT TO  
TALK TO EACH OTHER, CURRENTLY  
THEY WILL TALK TO THE CLOUD AND  
THE INFORMATION WILL GET BACK TO  
THE HOME AND YOU KNOW SOMETHING  
WILL HAPPEN IN THE HOME THEN.

SO WHAT WE HAVE OVER HERE IS A  
PRETTY BAD COMBINATION.

YOU HAVE HARDWARE WHICH IS  
INCAPABLE AND INFORMATION WHICH  
IS ALWAYS BEING SENT TO THE  
CLOUD.

SO THIS COMBINATION RESULTS IN  
POTENTIAL PRIVACY PROBLEMS.

SO NOW, IOD DEVICES WHICH IS  
SENDING NETWORK TRAFFIC WITHOUT  
SECURITY PROTOCOLS MAY END UP  
LEAKING SOME INFORMATION ABOUT  
THE USER, THEY MAY END UP

LEAKING INFORMATION ABOUT WHAT  
DEVICE IS BEING USED INSIDE THE  
HOME AND THEY MAY ALSO END UP  
LEAKING INFORMATION ABOUT  
WHETHER THE USER IS HOME OR WHAT  
HE'S CURRENTLY UP TO.

ANYONE SETTING ON YOUR NETWORK  
PATH MAY FIND OUT WHAT YOU ARE  
CURRENTLY DOING INSIDE YOUR HOME  
AND THIS IS A BIG FAULT.

SO WHAT OUR AIM IS RIGHT NOW IS  
TO BASICALLY TAKE UP A FEW  
DEVICES IN OUR CASE STUDY AND  
STUDY WHAT KIND OF PERSONAL  
INFORMATION OR USER ACTIVITY  
INFORMATION THEY LEAK TO THE  
CLOUD.

SO WHAT WE DID WAS, WE BASICALLY  
BOUGHT SOME POPULAR DEVICES.

WE WENT TO AMAZON.COM, WE  
SEARCHED FOR POPULAR HOME  
NETWORK DEVICES AND WE ORDERED  
THEM.

WHAT I'M GOING TO SHOW YOU IS  
RESULTS FOR NETWORK TRAFFIC  
ANALYSIS FOR FIVE DEVICES A  
CAMERA A PHOTO FRAME A HUB AN  
UBI SMART SPEAKER AND A NEST  
THERMOSTAT.

WHAT WE'RE INTERESTIN RIGHT NOW  
IS WHAT KIND OF INFORMATION  
THESE COMMON DEVICES LEAK TO THE  
NETWORK.

AND THE FIRST DEVICE I PICK UP  
IS THE DIGITAL PHOTO FRAME BY  
PICSTAR.

AWAY WE FOUNDING IS ALL TRAFFIC  
SENT BY THIS DEVICE IS SENT IN  
UNENCRYPTED FORM.

IT'S DOWNLOADING DEVICES IN THE  
CLEAR AND ALSO WHAT ACTION YOU  
TAKE ON THIS DEVICE, FOR EXAMPLE  
YOU PRESS A BUTTON SAY YOU PRESS  
THE PLAY RADIO BUTTON THAT WILL  
GO IN A CLEAR SJD PACKET WHICH  
SOMEBODY ON THE NETWORK CAN

READ, IF SOMEBODY IS SITTING  
OUTSIDE IN THE NETWORK LIKE ISP  
OR A MALICIOUS PASSIVE LISTENER  
CAN SEE WHAT YOU'RE DOING  
THROUGH THE PHOTO FRAME.  
APART FROM THAT IT IS ALSO  
CAPABLE OF DOWNLOADING RADIO  
STREAMS AGAIN IN THE CLEAR.  
AND EXAMPLE OF WHAT KIND OF  
INFORMATION WE SEE, THESE ARE  
SNAPSHOTS FROM WIRESHOCK  
BASICALLY AND WHAT WE SAW WAS  
THAT YOUR E-MAIL WHICH YOU  
CONFIGURED YOUR ACCOUNT WITH, IS  
POTENTIALLY LEAKING DATA.  
9 ON THE NETWORK PART CAN  
ACTUALLY HAVE A LOOK AT THIS  
E-MAIL.  
IF YOU PRESS THE LIST CONTACTS  
BUTTON OR THE RADIO BUTTON,  
ANYBODY TON NETWORK CAN HAVE A  
LOOK AT WHAT YOU JUST PRESSED.  
SOMEBODY ON THE ISP SAYS, THIS

PERSON IS LISTENING TO THE RADIO  
FROM THE PHOTO FRAME.

I DON'T KNOW WHY YOU WOULD  
LISTEN TO THE RADIO FROM THE  
PHOTO FRAME BUT -- BASICALLY  
WHAT I SAY IS YOU CAN LISTEN TO  
THE ACTIVITY, JUST BY LOOK AT  
THE NETWORK INFORMATION.

THE SECOND DEVICE WE PICKED UP  
WAS A SHOCK SECURITY CAMERA.

IT'S A PRETTY COMMON CAMERA  
WHICH IS USED FOR SECURITY  
MONITORING IN HOMES.

IT HAS LIKE MOTION DETECTION.

WHAT WE SAW WAS THAT ALL THE  
TRAFFIC AGAIN WAS BEING SENT IN  
CLEAR TEXT.

NOW, THIS SECURITY CAMERA  
ACTUALLY REQUIRES A LOG IN.

IF YOU WANT TO REVIEW THE STREAM  
YOU'RE SUPPOSED TO ENTER A  
PASSWORD, THAT DOESN'T MEAN THE  
STREAM IS BEING ENCRYPTED.

ANYBODY CAN LOOK AT WHERE THE  
STREAM IS AND WHAT IS IN THE  
STREAM.

IF YOU PRESS A BUTTON WHATEVER  
YOU DID WILL I STILL GO TO AN  
SGP GET PACT AGAIN UNENCRYPTED.  
RADIOS ARE BEING SENT AS JPEG  
FRAMES.

IF YOU PRESS THE FTP BUTTON ALL  
YOUR DATA IS BEING UPLOADED IN  
THE CLEAR.

THIS IS AN EXAMPLE OF WHAT THESE  
THINGS LOOK LIKE.

FTP IS USING RANDOM PORTS YOU  
CAN'T RELY ON THE NETWORK TO  
SECURE YOU AGAIN BECAUSE THESE  
ARE NONSTANDARD PORTS WHICH ARE  
BEING USED BY THE DEVICE.

THIS IS BASICALLY PRIVATE DATA  
WHICH IS BEING UPLOADED.

THE THIRD DEVICE WE ENDED UP  
LOOKING AT WAS THE UBI.

SO THIS IS LIKE I THINK IS A

PRECURSOR OF THE AMAZON ECHO,  
THIS IS A SMALL VOICE BOX WHICH  
YOU CAN TALK TO, INTERFACE WITH  
OTHER DEVICES.

WE HAD THIS WITH THE NEST.

ALL VOICE TO TEXT FIRST OF ALL  
ALL VOICE YOU TALK TO THE UBI  
WILL GET CONVERTED TO TEXT ON  
THE DEVICE ITSELF AND THEN TEXT  
IS SENT IN CLEAR AGAIN TO A  
SERVER OUTSIDE.

THE SERVER HERE WAS THE UBI.COM.  
APART FROM THAT THE UBI ALSO HAS  
CERTAIN SENSORS, FOR EXAMPLE  
LIGHT SENSORS AND TEMPERATURE  
SENSORS WHICH ARE STILL SENDING  
THEIR READINGS IN THE CLEAR.

AND THE INTERESTING THING OVER  
HERE IS WHEN WE INTERFACE THIS  
DEVICE WITH THE NEST IT USED  
ENCRYPTION AND SPOKE OVER SGTPS  
BUT WHETHER IT WAS TALKING TO  
ITS OWN SERVER IT WAS USING SGP

AND CLEARLY THIS DEVICE HAS THE  
CAPABLE OF ENFORCING SECURITY.

BUT SOMEHOW THE POLICY WHATEVER  
POLICY THEY CAME UP WITH THEY  
DID NOT ENFORCE ENCRYPTION, ONLY  
WHEN THEY ARE TALKING TO THE  
GOOGLE API THEY ENFORCE THIS  
ENCRYPTION.

THIS IS AN EXAMPLE THAT SHOWS  
HOW SENSOR READINGS WHICH ARE  
AVAILABLE.

THESE SENSOR READINGS CAN LEAK  
INFORMATION ABOUT WHETHER OR NOT  
SOMEONE IS ON THE PATH OR NOT,  
TO KNOW WHETHER THERE'S A USER  
STHIED THE ROOM OR NOT BASED ON  
THE LUMINOSITY VALUE.

FURTHERMORE, LIKE WHEN WE WERE  
CHATting WITH THE DEVICE ALL THE  
TEXT WAS CONVERTED TO CLEAR TEXT  
AND THEN SENT TO THE NETWORK.

HERE YOU CAN SEE AN EXAMPLE WHAT  
THE CHATS LOOKED LIKE WHEN I

MONITORED THEM ON THE LAPTOP  
GATEWAY.

THE NEXT DEVICE WE LOOKED AT WAS  
THE NEST THERMOSTAT.

NOW WE'RE ACTUALLY COMING TO THE  
MORE SECURE DEVICES AND THE BIG  
ONES TOO.

THE NEST THERM AT THAT TIME FROM  
GOOGLE ACTUALLY WAS PRETTY  
SECURE.

ALL INFORMATION WAS USING  
ENCRYPTION AND HGTPS.

WHAT WE ALSO FOUND OUT WAS SOME  
OF THE UPSTAIRS IN COMING WERE  
IN THE CLEAR AND WE WERE NOT  
SURE WHY, SO WE CONTACTED NEST  
ABOUT THIS, TURNED OUT IT WAS A  
BUG AND THEY FIXED IT.

SO HERE IS AN EXAMPLE OF WHAT WE  
FOUND INITIALLY.

OUTGOING TRAFFIC WAS SECURE, BUT  
CERTAIN INCOMING CONTACTS WERE  
NOT SECURE.

WE TO THE NEST ABOUT IT, THEY  
THANKED US AND THEY FIXED IT.  
THE LAST DEVICE WHICH I'M GOING  
TO TALK ABOUT IS THE SMART  
THINGS HUB, BY SAMSUNG.  
PRETTY POPULAR HUB FROM A PRETTY  
BIG COMPANY.  
THE GOOD THING WAS ALMOST ALL  
THE TRAFFIC COMING OUT OF THIS  
DEVICE OR GOING INTO THE DEVICE  
WAS TOTALLY SECURE OVER DLS,  
THERE WAS NO FLOW AT ALL THE  
FLOW WAS TO AN AMAZON NATIVE IN  
EACH INSTANCE.  
BUT THE INTERESTING THING EVEN  
THOUGH THIS DEVICE IS IN ITSELF  
SECURE IN FACT I SEE THIS AS THE  
MODEL OF FUTURE IOD DEVICES  
WHICH ARE COMPLETELY SECURE,  
THERE IS STILL BACKGROUND  
INFORMATION LIKE THREE OR FOUR  
PACKETS, GOING TO  
SMARTTHINGS.COM WHICH CAN

SOMEHOW LET YOU FINGER PRINT THE  
DEVICE.

THE SMART THING IS A HUB, WHICH  
MEANS BASICALLY YOU HAVE OTHER  
THINGS ATTACHED TO SMART THINGS  
OVER OTHER PROTOCOLS AND YOU  
DON'T HAVE A DIRECT VIEW OF THE  
SENSOR.

SO SMART THINGS ITSELF MAKING  
ALL OF THE INFORMATION COMING  
OUT OF THE HOUSE SECURE AND THEN  
SENDS IT OUT.

BUT A PERSON SITTING AT THE ISP  
LEVEL CAN STILL FIND OUT YOU  
HAVE A SMART THINGS HUB INSIDE  
THE HOME.

SO THIS BRINGS US TO MY  
CONCLUSION AND SOME IMPLICATIONS  
ON THE POLICY.

BASICALLY, I DON'T WANT TO SOUND  
PESSIMISTIC OR DRAMATIC BUT  
THAT'S WHAT THE HEADING IS, BE  
AFRAID.

WE KNOW HOW TO ENFORCE SECURITY  
DEVICES ON HAND HELD DEVICES.

THERE ARE A LOT OF LONG TALES OF  
SMALL ONCE, IT'S DIFFICULT TO  
ENSURE THAT THEY ALL FOLLOW THE  
SAME STANDARD.

THESE DEVICES ARE ALSO SOMETIMES  
VERY LOW CAPABILITY.

THEY DON'T HAVE A WAY TO  
IMPLEMENT DLS ON THE PACKETS  
THEY ARE SENDING OUT AND THEY  
END UP USING NONSTANDARD PORTS  
AND PROTOCOLS.

THE GOOD NEWS IS WE ARE TRYING  
TO MAKE AN EVIDENT.

FOR EXAMPLE I FOUND THIS HANDOUT  
ON THE OUTSIDE, REGARDING  
BUILDING THE INTERNET OF THINGS.

MAYBE THE NEW DEVICES WHICH COME  
UP WILL HAVE SECURITY INHERENT  
IN THEM.

THE SECOND THING IS OKAY, SO  
WE'VE FIXED DEVICES WHICH ARE

COMING UP NOW.

WHAT ABOUT DEVICES WHICH ARE  
ALREADY PRESENT?

HOW DO WE GET PEOPLE TO PATCH  
THEM UP OR FIX THEM?

SO FIRST OF ALL WE WANT TO  
ENCOURAGE PEOPLE TO LOOK FOR BUG  
AND ONE WAY WOULD BE BUG

BOUNTIES, BUG BOUNTIES MAY WORK  
FOR THE BIG GUISE BUT THE IODOD

DOMAIN HAVE A LOT OF SMALL  
MANUFACTURERS COMING UP AND WE  
DON'T KNOW IF BUG BOUNTIES WILL

WORK FOR THAT AND WHETHER THE  
DEVICE WILL BE POPULAR ENOUGH TO  
HAVE DEVICES TO LOOK FOR

VULNERABILITIES IN THEM.

HOW DO WE ENFORCE SUCH KIND OF  
THINGS?

WHO IS RESPONSIBLE?

WILL THE GOVERNMENT TRY TO  
ENFORCE BUG BOUNTY PROGRAMS, OR  
THE MANUFACTURER, IF YOU FIND

BUG WE'LL GIVE YOU MONEY, AND  
WHO IS RESPONSIBLE FOR THE  
UPDATING PART?  
IF THIS IS USING YOUR NETWORK IS  
THE USER RESPONSIBLE FOR  
ANYTHING WHICH GOES WRONG OR THE  
ISP OR IS IT THE MANUFACTURERS?  
I WANT TO END WITH LIKE SOME OF  
THE WORK WHICH WE'RE CURRENTLY  
UP TO RIGHT NOW.

WE'VE TALKED ABOUT HOW WE CAN  
IMPROVE FUTURE DEVICES IN TERMS  
OF THEIR SECURITY AND PRIVACY  
POLICIES.

WE'VE TALKED ABOUT HOW WE CAN  
IMPROVE CURRENT DEVICES BY  
TRYING THE FIND BUGS IN THEM AND  
VULNERABILITIES IN THEM.

THE APPROACH WE ARE TAKING RIGHT  
NOW IS HOW TO IMPROVE SECURITY  
AROUND PRIVACY POLICY ON THE  
NETWORK.

BASICALLY, WE'RE TRYING TO

OFFLOAD POLICY TO THE NETWORK  
LAYER.

FOR EXAMPLE, IN CASE OF A SMART  
HOME ALL OF OUR INFORMATION IS  
GOING TO GO THROUGH A GATEWAY  
WHICH IS INSIDE THE HOUSE.

THIS GATEWAY MAY BE PROVIDED TO  
US BY THE ISP OR MAYBE ON ITS  
OWN.

MAYBE THERE ARE SECURITY DEVICES  
WHICH WE CAN IMPLEMENT AT THE  
GATEWAY ITSELF.

MAYBE WE CAN TET THE GATEWAY TO  
ENFORCE STANDARDS, AT THE VERY  
LEAST OUR GATEWAY COULD INFORM  
OUR USER THAT HEY THERE IS  
SOMETHING WRONG WITH YOUR  
DEVICES OR THIS DEVICE IS NOT  
USING THE RIGHT SECURITY  
STANDARDS.

SO WHAT WE'RE LOOKING AT  
CURRENTLY IS CAN WE OFFLOAD  
DEVICE SECURITY TO A GATEWAY OR

THE NETWORK LAYER AND SECONDLY  
HOW MUCH INFORMATION ABOUT THE  
USER BEHAVIOR IS ACTUALLY LEAKED  
TO OUTSIDE THE HOME NETWORK?

ALL RIGHT, THANK YOU.

[APPLAUSE]

>> THANK YOU.

NEXT WE WILL HAVE PROFESSOR  
VITALY FROM CORNELL UNIVERSITY  
AND CORNELL TECH.

>> THAT'S MY CLICKER, RIGHT?

>> YES.

>> HI.

THAT'S MY MIC?

HEY.

SO I'M VITALY.

AND I'LL BE TALKING ABOUT MOBILE  
ADVERTISING TODAY.

SO MOBILE ADVERTISING IS PRETTY  
BIG THESE DAYS.

IF YOU LOOK AT MODERN APP STORES  
YOU FIND THAT A SIGNIFICANT  
FRACTION OF APPS ARE FREE TO THE

USER.

AND THE WAY THEY MAKE THEIR  
MONEY IS BY INCORPORATING  
ADVERTISING.

SO IT SEEMS LIKE A VERY  
REASONABLE QUESTION TO ASK, WHAT  
INFORMATION ABOUT THE USER IS  
ACTUALLY AVAILABLE TO  
ADVERTISERS, THAT IS IF AN  
ADVERTISER SUBMITS AN AD TO  
MOBILE ADVERTISERS AND AN AD  
DUETS SHOWN ON A USER'S PHONE  
WHAT CAN THE ADVERTISER FIND OUT  
ABOUT THE USER OF THE PHONE IN  
WHICH THE AD IS BEING SHOWN?  
THAT IS AN INTERESTING QUESTION,  
APPARENTLY SO FAR THERE HASN'T  
BEEN A GOOD ANSWER, VERY FEW  
PEOPLE INVESTIGATED THIS SO THIS  
IS WHAT WE DECIDED TO  
INVESTIGATE IN THIS PROJECT TO  
LOOK AT THIS.

BUT IN ORDER TO UNDERSTAND THIS,

WE FIRST NEED TO UNDERSTAND HOW  
MOBILE ADVERTISING ACTUALLY  
WORKS.

FROM A SOFTER PERSPECTIVE.

SO IT REQUIRES A LITTLE BIT OF  
REVERSE ENGINEERING OF HOW  
MOBILE SOFTWARE THAT ACTUALLY  
SHOWS APPS TO USERS, HOW IT  
ACTUALLY WORKS.

IT'S A LITTLE BIT SIMILAR TO  
MOBILE -- SORRY TO MOBILE  
ADVERTISING IS A LITTLE BIT  
SIMILAR TO WEB ADVERTISING WITH  
ONE CRUCIAL DIFFERENCE.

IN WEB ADVERTISING YOU TYPICALLY  
HAVE A WEB BROWSER AND THE WEB  
BROWSER IS JUST SHOWING AN APP.

WE'VE HAD A LOT OF TALKS AND  
CONVERSATION ABOUT WEB  
ADVERTISING.

IN MOBILE ADVERTISING THINGS ARE  
A LITTLE DIFFERENT BECAUSE THERE  
IS SOMETHING IN THE MIDDLE.

NAMELY, THERE IS AN APP LIBRARY.

THE WAY MOBILE ADVERTISING  
WORKS, APPS THAT ARE SUPPORTED  
BY MOBILE ADVERTISING IS  
SUPPORTED BY APP LIBRARIES,  
INCORPORATING MULTIPLE  
LIBRARIES, BECAUSE THEY MAKE  
MORE MONEY THAT WAY.

BETWEEN A THIRD AND HALF OF ALL  
APPS THAT ARE AD SUPPORTED,  
BEING USED TO SHOW APPS TO  
USERS.

SO THE QUESTION I'M ASKING JUST  
TO REPEAT IT, WHAT DO THESE ADS  
THAT ARE BEING SHOWN INSIDE THE  
MOBILE ADVERTISING LIBRARIES  
WHAT DO THEY ACTUALLY KNOW ABOUT  
THE USER OR WHAT THEY CAN FIND  
OUT?

IN ORDER TO DO THIS WE NEED TO  
LOOK AT THE STRUCTURE OF THIS  
WHOLE ECOSYSTEM AND I PROMISE  
I'LL TRY TO MAKE IT AS PAINLESS

AS POSSIBLE.

ALTHOUGH INVESTIGATING IT WAS FAIRLY PAINFUL AND INVOLVED A SIGNIFICANT AMOUNT OF REVERSE ENGINEERING BUT IT ROUGHLY LOOKS SOMETHING LIKE THIS.

THERE ARE THREE KIND OF BIG PARTIES IN THE PICTURE, THERE IS THAT APP WHICH IS BEING SHOWN ON THE PHONE.

THERE IS THE ADVERTISING SERVICE WHICH IS SUPPLYING ADS TO THE PHONE AND THEN THERE IS THE ADVERTISER WHOSE ADS ARE BEING SHOWN.

AND THERE HAS BEEN A LOT OF WORK PREVIOUSLY ON TRYING TO UNDERSTAND WHAT INFORMATION IS AVAILABLE TO THE ADVERTISING SERVICE. BUT INSTEAD WE ARE LOOKING AT WHAT IS ACTUALLY AVAILABLE TO THE ADVERTISER. AND IT IS NOT THE SAME QUESTION

BECAUSE THERE IS A BIG  
DIFFERENCE BETWEEN THE  
ADVERTISING SERVICE AND THE  
ADVERTISER.

THE ADVERTISING SERVICE IS  
TYPICALLY REASONABLY R RESPECTABLE  
COMPANY THAT IS OWNED BY GOOGLE  
OR TWITTER, THEY HAVE A  
REPUTATION AT STAKE AND THEY  
MAKE A LOT OF REVENUE.

WHEREAS ADVERTISERS WHICH IS  
PEOPLE THAT SUPPLY THESE ADS  
THAT ARE BEING SHOWN WHO KNOWS  
WHO THEY ARE?

THIS IS DYNAMICALLY DETERMINED  
THEY ARE IN REAL TIME SHOWN BY  
AUCTION SYNDICATION ALL  
DIFFERENT WAYS, NOT NECESSARILY  
TRUSTED, HARD TO DETERMINE WHAT  
INFORMATION THEY'RE TRYING TO  
EXTRACT AND THAT'S WHY MOBILE  
ADVERTISING LIBRARIES THEY GO TO  
FAIRLY SIGNIFICANT LENGTHS TO

PROTECT USERS FROM MALICIOUS  
ADVERTISING AND FROM SNOOP  
ADVERTISING AND FROM ADVERTISING  
THAT TETLY TRIES TO EXTRACT --  
THAT STEALTHILY TRIES TO EXTRACT  
INFORMATION FROM USERS.

I'M NOT GOING TO GO INTO THIS,  
YOU CAN READ OUR PAPER IF YOU  
WANT TO FIND OUT MORE ABOUT  
THIS.

THE SHORT SUMMARY IS WHAT THEY  
TRY TO DO IS TO SHOW EVERY AD  
THAT THEY SHOW TO THE USER  
INSIDE A LITTLE BROWSER  
INSTANCE.

SO IT IS AS IF THERE'S A LITTLE  
WEB BROWSER INSIDE EVERY  
ADVERTISING LIBRARY AND THEY  
SHOW AN AD INSIDE THAT THING.  
AND THE GOOD NEWS ABOUT IT IS,  
THEY CAN EFFECTIVELY RELY ON  
SECURED AND PRIVACY PROTECTIONS  
INSIDE WEB BROWSERS TO PROTECT

PHONE USERS FROM MALICIOUS  
ADVERTISING.

SO TECHNICALLY THIS IS KNOWN AS  
SAME ORIGIN POLICY BUT YOU CAN  
THINK OF IT AS A WAY OF SAND  
BOXING URCH TRUSTED ADVERTISING  
TO MAKE SURE IT DOESN'T HAVE ANY  
ACCESS TO THE PHONE AND CAN'T  
LEARN ANYTHING IT SHOULDN'T  
LEARN FROM THE PHONE.

AND MOSTLY IT WORKS WITH ONE  
LITTLE EXCEPTION.

MOBILE ADS THESE DAYS NEED  
ACCESS TO WHAT AN ANDROID PHONE  
IS KNOWN AS EXTERNAL STORAGE.

AND THERE ISN'T A NEED TO DO  
THIS, IT'S TO -- FOR REACH MEDIA  
BECAUSE PEOPLE WHO VIEW  
ADVERTISING AND ESPECIALLY  
PEOPLE WHO SUPPLY THIS  
ADVERTISING THEY WANT TO REACH  
EXPERIENCES, THEY WANT VIDEO  
THEY WANT IMAGES AND BECAUSE OF

THAT THEY NEED TO CACHE A LOT OF  
INFORMATION ON THE DEVICE SO  
THEY HAVE ACCESS TO EXTERNAL  
STORAGE.

TO BE SAFE THEY ALLOW ADS TO  
LOAD INFORMATION -- SORRY IT  
CANNOT READ IT, IT CAN JUST LOAD  
IT AND SHOW IT TO THE USER  
WITHOUT BEING ABLE TO READ IT.  
SO THAT LOOKS FAIRLY HARMLESS.

EXCEPT THAT ANDROID EXTERNAL  
STORAGE IS KIND OF THIS WEIRD  
THING.

IN ANDROID EXTERNAL STORAGE  
THERE IS REALLY NOT A WHOLE LOT  
IN THE WAY OF ACCESS CONTROL  
PROTECTION IS.

THAT IS, IF THERE ARE MULTIPLE  
APPS RUNNING ON THE DEVICE AND  
THEY STORE EXTERNAL INFORMATION  
ON EXTERNAL STORAGE, THIS SHOULD  
NOT IMPLY A LOT ABOUT SECURED  
INFORMATION ABOUT MOBILE ADS, AS

I TELL YOU MOBILE ADS CANNOT  
ACTUALLY READ EXTERNAL STORAGE,  
THEY CAN TRY TO LOAD THEM AND  
SLOW THEM TO THE USER BUT THEY  
CANNOT GET ACCESS TO THEM  
DIRECTLY, THEY CANNOT LOOK AT  
THEIR CONTENT.

SO FAR SO GOOD.

I KEEP TALKING ABOUT THIS ONE  
LITTLE WEIRD THING.

THEY CANNOT READ THEM BUT THEY  
CAN TRY TO LOAD THEM.

WHY IS THIS INTERESTING?

IT TURNS OUT, THAT BY TRYING TO  
LOAD A FILE THAT DOESN'T BELONG  
TO THEM, MOBILE ADS CAN LEARN A  
LITTLE BIT, THEY CAN LEARN  
LITERALLY ONE BIT OF  
INFORMATION.

THEY LEARN IF A PARTICULAR FILE  
EXISTS ON THE DEVICE OR NOT.

THEY CANNOT READ IT.

THEY JUST LEARN IF A FILE WITH A

PARTICULAR NAME EXISTS.

THAT SEEMS LIKE OKAY, ALL RIGHT,

THAT'S FASCINATING WHY AM I

TALKING ABOUT THIS?

THAT'S REALLY A VERY SMALL

AMOUNT OF INFORMATION.

SO NOW LET'S LOOK AT HOW THIS

INFORMATION PLAY BE USED BY A

MOBILE APP.

LET'S LOOK AT THIS INFORMATION,

NOTHING TO DO WITH MOBILE

ADVERTISING, GOOGLE PLAY STORE

THAT HAPPENS TO BE A DRUG

SHOPPING APPLICATION, HELPS A

PERSON TO LOOK AT A PHARMACY, IF

SOMEONE IS TAKING A PARTICULAR

MEDICATION, THEY CAN LOOK AT A

PHARMACY NEARBY WHERE THE DRUG

IS LOWER.

THE FACULTY THAT A PERSON IS

TAKING ONE OF THESE MIGHT BE

CONSIDERED SENSITIVE BECAUSE

THIS HAS TO DO WITH ANXIETY AND

VARIOUS PSYCHOLOGICAL DISORDERS.

WHAT THIS APP DOES, IF A PERSON IS SHOPPING FOR A PARTICULAR DRUG, IT TAKES A PICTURE OF THE PILL, THE LITERAL PICTURE OF THE PILL I'M SHOWING HERE, IT STORES IT IN EXTERNAL DEVICE SO NEXT TIME IT'S FASTER TO SHOW THIS PICTURE.

NOW IMAGINE THERE IS AN AD RUNNING IN A DIFFERENT APP ON THE SAME DEVICE.

OKAY?

IT HAS BAD SHOWING THAT WOULD BE A TOTALLY RANDOM ACT.

IT HAS THOG TO DO WITH THE PHARMACY SHOPPING APP THAT I SHOWED YOU BEFORE.

HOWEVER AS I TOLD YOU BEFORE, AN AD BEING SHOWN ON IT HAS THE ABILITY TO ASK A VERY SIMPLE QUESTION.

DOES A FILE WITH A PARTICULAR

NAME EXIST ON THE EXTERNAL  
STORAGE?

AND IN THIS CASE, IT'S ASKING  
FOR A FILE WHOSE NAME  
CORRESPONDS TO THE IMAGE OF ONE  
OF THE ANXIETY DRUGS.

SO WHAT CAN A MOBILE AD, AND  
THIS IS A QUESTION TO YOU GUYS,  
WHAT CAN A MOBILE AD LEARN FROM  
THE ANSWER TO THIS QUESTION?

SO ALL IT LEARNS IS ONE BIT.

IF THE FILE WITH A PARTICULAR  
NAME EXISTS ON THE DEVICE.

WHAT CAN THE AD LEARN BY KNOWING  
THE ANSWER?

>> IF YOU ORDERED OR YOU USE --

>> THE ONLY REASON A -- IF THE  
ANSWER TO THAT QUESTION IS YES,  
THE ONLY REASON A FILE WITH THIS  
NAME WOULD HAVE EXISTED ON THIS  
DEVICE IS THE USER USED THAT APP  
AND SEARCHED FOR THAT DRUG.

THERE IS NO OTHER REASON.

SO THAT IF THEY SEE AN AD -- IF  
AN AD SEES THAT THE FILE LIKE  
THIS EXISTS I IT CANNOT READ  
THIS FILE.

IT LEARNS WITH 100% CERTAINTY  
BECAUSE THIS NAME IS UNIQUE THAT  
THE PERSON HAS BEEN SHOPPING FOR  
A PARTICULAR DRUG.

AND THIS TURNS OUT TO BE A  
PERVASIVE PROBLEM.

BECAUSE -- AND REMEMBER, THIS AD  
IS BEING SHOWN IN A TOTALLY  
DIFFERENT APP.

IT IS SHOWN IN AN AD WHICH IS  
RUNNING ON THE DEVICE, MAYBE  
EVEN LATER NOT THE TIME OF THE  
PHARMACY SHOPPING APP.

IF THERE IS AN APP THAT NEED NOT  
EVEN BE ADVERTISING SUPPORTED  
THAT PUTS FILES INTO EXTERNAL  
STORAGE LIKE A LOT OF THEM DO  
THAT DEPEND ON THE USER BEHAVIOR  
THAT AN AD CAN DETERMINE THIS

FILE EXISTS AND THE FACT THAT  
THIS FILE EXISTS IT CAN INFER  
WHAT USER BEHAVIOR LED TO THE  
PRESENCE OF THESE FILES.

SO I SHOWED THE EXAMPLE WITH  
DRUGS.

AND BY THE WAY, THIS VIOLATES  
NOTHING IN THE SECURITY POLICY  
BECAUSE ALL THE SECURITY POLICY  
SAYS IS THAT IT CANNOT READ  
THESE FILES.

AND IT CANNOT.

IT DOES NOT READ THE FILE.

IT JUST LEARNS THAT THE FILE  
EXISTS.

AND THIS ACTUALLY TURNS OUT THAT  
THIS AFFECTS ALL KINDS OF MOBILE  
APPS.

HERE IS ANOTHER APP, THIS  
HAPPENS TO BE A MOBILE WEB  
BROWSER WHICH CACHES IN FILES  
WITH PREDICTABLE NAMES, DERIVED  
FROM THE URL THAT THE USER

VISITED.

A MALICIOUS AD RUNNING IN A  
DIFFERENT APP CAN FIGURE OUT  
WHICH SITES THE USER VISITED  
RECENTLY.

BECAUSE THE ONLY REASON A FILE  
OF THAT NAME WOULD APPEAR ON THE  
DEVICE IS IF IT WERE CACHED BY  
THE USER'S MOBILE BROWSER AS A  
RESULT OF A VISIT TO A  
PARTICULAR WEBSITE.

OUR ARTICLE HAS AN EXAMPLE OF  
MANY OTHER INSTANCES, AN  
ANALYSIS OF SEVERAL ADVERTISING  
LIBRARIES, WHICH HAS A VERY  
SIGNIFICANT PORTION OF ANDROID  
APPS, THEY ALL AT LEAST AT THE  
TIME OF OUR STUDY, I'LL TELL YOU  
IN A SECOND WHAT HAPPENED LATER,  
HAD THIS VULNERABILITY, MEANING  
A MOBILE AD COULD INFER  
INFORMATION ABOUT THE USER  
BECAUSE OF PRESENCE OF FILES

USED BY THE USER.

THE LEAKAGE OF LOCATION  
INFORMATION, I'M NOT GOING TO GO  
MUCH INTO DETAIL ABOUT THIS,  
I'LL JUST SHOW YOU THIS PICTURE  
AND THE ONLY THING I WANT TO  
ADMIRE ABOUT THIS PICTURE IS HOW  
COMPLEX IT IS.

BECAUSE IT SHOWS LIKE HOW IN  
FIVE STAGES, LITERALLY, IN  
MOPUB, INFORMATION ABOUT THE  
USER'S LOCATION CAN BE FOUND,  
AND A MOBILE APP RUNNING IN  
MOPUB, IMMEDIATELY REVEALS A TOL  
TON OF INFORMATION ABOUT THE  
USER, LIKE INFORMATION ABOUT A  
SINGLE FAMILY RESIDENCE WHERE  
THE USER LIVES.

THIS INFORMATION CAN LEAK OUT  
THROUGH THIS INTERACT CHANNELS.

OKAY, WHAT ARE THE LESSONS OF  
THIS STUDY?

AS FAR AS I KNOW, THIS IS THE

FIRST REASONABLY COMPREHENSIVE  
STUDY OF FIRST, HOW ADVERTISING  
LIBRARIES ON ANDROID TRY TO  
PROTECT USERS FROM MALICIOUS  
MOBILE ADS AND SNOOPING MOBILE  
ADS WITH INTERMITTENT SUCCESS AS  
YOU CAN SEE.

IT SHOWS AND THIS IS A SLIGHTLY  
MORE TECHNICAL RESULT BUT  
NEVERTHELESS AS IMPORTANT, THAT  
STANDARD WEB ISOLATION POLICIES  
THAT ARE USED IN WEB BROWSERS  
HERE EXACTLY THE SAME THINGS  
USED IN THE MOBILE CONTEXT, THEY  
NO LONGER PREVENT LEAKAGE OF  
SENSITIVE INFORMATION, SOMETHING  
MORE SUBTLE IS NEEDED HERE.

WE ACTUALLY WHEN WE FIRST DID  
THIS STUDY LAST SUMMER WE DIDN'T  
MAKE IT PUBLIC RIGHT AWAY  
BECAUSE WE WANTED TO WORK WITH  
DEVELOPERS OF THIS ADVERTISING  
LIBRARIES AND COMPANIES THAT

DEPLOY THEM.

SO THAT THEY CAN FIX AT LEAST  
THE MOST SEVERE VULNERABILITIES  
THAT WERE IDENTIFIED AND IN  
FACT, SOME OF THEM DID, IN  
PARTICULAR ADMOB, ACTUALLY OWNED  
BY GOOGLE, THEY FIXED IT IN THE  
LATEST RELEASE OF THEIR ADDDIS  
DECAY.

SOME ADVERTISERS TOLD US TO GO  
AWAY AND NOT BOTHER THEM  
ANYMORE.

I HOPE THEY WILL DO THIS AFTER  
THIS TALK.

THIS PAPER IS WRITTEN FOR A  
TECHNICAL COMPUTER SCIENCE  
AUDIENCE BUT I HOPE THE BIG  
THEMES WILL COME ACROSS FROM  
THAT.

THANKS.

[APPLAUSE]

>> SO NEXT WE'LL HAVE FLORIAN  
SCHAUB, HE IS A POSTDOC FELLOW

CURRENTLY AT CARNEGIE MELLON.

>> THAT IS CORRECT.

HELLO EVERYONE.

I'M GOING TO BE TALKING ABOUT A  
PROJECT CALLED THE USABLE PRICE  
OF POLICY PROJECT, LARGE SCALE  
PROJECTS FUNDED BY THE NSF, AND  
I'M A POSTDOC IN THIS PROJECT  
NORMAN IS ACTUALLY THE LEAD PI  
IN THIS PROJECT AND A  
COLLABORATION BY MANY PEOPLE AT  
CMU, FORDHAM, THE SOCIETY FOR  
INTERNAL STANDARDS AT STANFORD.

I'M GOING TO GIVE YOU A SHORT  
MOTIVATION AND GIVE YOU AN  
OVERVIEW OF WHAT WE DO IN THIS  
PROJECT IN DIFFERENT PARTS.

WE LOOK AT PRIVACY POLICIES AND  
PRIVACY POLICIES ORIGINALLY HAD  
THIS PROMISE OF SERVICE  
PROVIDERS WOULD DISCLOSE THE  
DATA SERVICES, USERS COULD MAKE  
INFORMED CHOICES ABOUT WHICH

PROVIDERS OR WEBSITES THEY TRUST  
WITH THE DATA BUT THE REALITY  
LOOKS A LITTLE BIT DIFFERENT.  
BECAUSE PRIVACY POLICIES PLAY  
DIFFERENT ROLES.  
IT'S NOT ABOUT -- ROLES.  
FOR USERS WHEN THEY DRAFT A  
PRIVACY POLICY THE GOAL IS TO  
DEMONSTRATE LEGAL AND REGULATORY  
COMPLIANCE AND THERE WAY, LIMIT  
THEIR LIABILITY.  
AND REGULATORS ARE HAPPY ABOUT  
THIS.  
THEY USE THESE PRIVACY POLICY TO  
ASSESS AN ENFORCE COMPLIANCE.  
A STRONG INTERACTION BETWEEN  
THOSE TWO PLAYERS MEANS THE USER  
KIND OF DUETS LEFT OUT.  
AS A RESULT THESE PRIVACY  
POLICIES ARE LONG COMPLEX  
DIFFICULT TO UNDERSTAND FULL OF  
JARGON THEY DON'T REALLY OFFER  
MANY CHOICES TO USERS.

AND I THINK WE ALL KNOW BY NOW  
THAT USERS MAINLY IGNORE THEM.  
AND THIS PUTS US IN THIS REALLY  
WEIRD SITUATION WHERE THESE  
POLICIES OUTLINE WHAT COMPANIES  
DO WITH OUR DATA AND WHAT WE  
ALLOW THEM TO DO WITH OUR DATA.  
BUT THIS INFORMATION IS NOT USED  
BY THE USERS OR MADE -- OR IT'S  
YEAH APPARENT TO THEM.

AND THERE HAS BEEN MUCH WORK ON  
OVERCOMING THE STATUS QUO HERE.  
PROPOSALS LIKE PRIVACY POLICIES  
SHOWING SHORT SUMMARIES OF  
POLICIES GRAPHICAL APPROACHES AS  
WELL AS MACHINE READABLE PRIVACY  
POLICIES.

BUT MANY OF THESE APPROACHES  
DON'T GO ANYWHERE REALLY BECAUSE  
THEY LACK INDUSTRY SUPPORT AND  
THERE'S NOT SUFFICIENT ADOPTION  
INCENTIVES FOR COMPANIES TO  
ACTUALLY IMPLEMENT THOSE

SOLUTIONS THAT HAVE BEEN  
PROPOSED.

THIS IS REALLY WHERE OUR PROJECT  
COMES IN.

BECAUSE WE ARE LOOKING AT SEMI  
AUTOMATICALLY ANALYZING THE  
ESSENTIAL LANGUAGE PRIVACY  
POLICIES THAT MOST WEBSITES,  
MOST MOBILE APPS ALREADY HAVE  
AND WE ANALYZE THEM TO THEN  
EXTRACT KEY DATA PRACTICES OUT  
OF THESE POLICIES, AND WE DO  
THIS BY EXTRACTING CROWD  
RESOURCES AND IN THIS WAY ENABLE  
LARGE SCALE IMIZ, MODELING USERS  
PRIVACY PREFERENCES AND CONCERNS  
SO WE CAN PROVIDE THEM MORE  
EFFECTIVE NOTICES THAT FOCUS ON  
THOSE INFORMATION ASPECTS AND  
DATA PRACTICES USERS REALLY CARE  
ABOUT AND GIVE THEM INFORMATION  
THAT IS ACTIONABLE.

OUR PROJECT HAS MANY TIGHTLY

INTERCONNECTED THREADS AND I'M  
NOT GOING TO TRY TO UNTANGLE  
THIS FOR YOU RIGHT NOW, YOU CAN  
LOOK AT THE REPORT TO GET A  
DEEPER UNDERSTANDING.

OUR GOAL IS TO BETTER INFORM  
USERS, WE WANT TO GIVE THEM  
NOTICES THAT ACTUALLY INFORM  
THEM AND PROVIDE THEM WITH  
CHOICES AND WE WANT TO INFORM  
PUBLIC POLICY BY SHARING ISSUES  
WITH PRIVACY POLICIES AS WELL AS  
SHOWING WAYS OF REMEDYING THOSE  
ISSUES AND ALSO PROVIDING HOPE  
BETTER FLOWS COULD BE PROVIDED.  
AND TO IDENTIFY DATA PRACTICES  
OF INTEREST, WE APPROACH THIS  
REALLY FROM DIFFERENT  
PERSPECTIVES.

PART OF OUR RESEARCH TEAM LOOKS  
AT LEGAL ANALYSIS.

JOEL R EVERYBODYIDENBERG AND HIS  
TEAM, SEE WHAT ISSUES COME UP

THE MOST.

WE CONDUCT USER STUDIES WHERE WE DETERMINE WHAT OUR PRIVACY PRACTICES CONCERNS AND EXPECTATIONS OF USERS AND ASHWINI THIS MORNING TALKED ABOUT SOME EXPECTATION IN THAT CONTEXT.

AND WE ALSO LOOK AT THE POLICIES THEMSELVES.

HOW ARE THEY WRITTEN?

HOW DATA PRACTICES ACTUALLY EXPRESS IN THOSE POLICIES AND WE HAVE SOME WORK GOING ON RIGHT NOW THAT LOOKS AT QUANTIFYING THE AMBIGUITY AND PRIVACY POLICIES.

TO ANALYZE THESE POLICIES, WE STARTED BY BUILDING AN ANNOTATION TOOL THAT BASICALLY ALLOWS US TO GIVE POLICIES TO CROWD WORKERS OR OTHER ANNOTATORS, AND THIS TOOL SHOWS

THEM THE POLICY TON LEFT HAND

AND A QUESTION ON THE RIGHT.

WE ASK THEM TO ANSWER THE

QUESTION BUT ALSO MARK TEXT THAT

BASICALLY PROVIDES THE EVIDENCE

FOR THE ANSWER.

AND THIS IS REALLY IMPORTANT

BECAUSE THIS TEXT SELECTION IN

COMBINATION WITH THE ANSWER THEN

HELPS US.

MACHINE MOLDS.

SHOWING THESE TASKS TO MULTIPLE

ANNOTATORS WE CAN ACTUALLY GET

QUITE ROBUST RESULTS.

HOWEVER JUST GIVING THIS TO SOME

SWERG CROWD WORKERS AND SAY WELL

TEN PEOPLE SAY THAT'S OKAY IS

NOT REALLY A GOOD IDEA.

SO WE CONDUCTED STUDIES TO

COMPARE THE PERFORMANCE

ANNOTATION PERFORMANCE OF

EXPERTS WHO EITHER WRITE

POLICIES OR HAVE LONG EXPERIENCE

IN ANALYZING POLICIES.

GRADUATE STUDENTS IN LAW AND  
PUBLIC POLICY AND ENTERING CROWD  
WORKERS, RECRUITED FROM AMAZON,  
AND THE CROWD WORKERS AND -- ARE  
SKILLED ANNOTATORS, ANNOTATE26  
POLICIES.

I'M NOT GOING TO GO TOO MUCH  
INTO THE DETAILS FOR THE SAKE OF  
TIME BUT ONE OF THE INTERESTING  
RESULTS IS EVEN THE EXPERTS  
DON'T ALWAYS AGREE ON THE  
INTERPRETATION OF A PRIVACY  
POLICY.

AND ONE REASON FOR THAT IS THAT  
THE POLICIES ARE VAGUE BUT  
SOMETIMES CONTRADICTORY.  
TOO MANY CONTEXTS HANDLED IN THE  
POLICY.

GOOD NEWS FOR DATA COLLECTION  
PROCESSES THOSE ARE RELATIVELY  
EASY TO IDENTIFY AND EXTRACT BUT  
DATA SHARING PROCESSES ARE MORE

COMPLEX.

THEY ARE SPREAD OUT THROUGHOUT  
THE POLICY, SHARING IS  
IDENTIFIED IN MANY DIFFERENT  
PARTS OF THE POLICIES.

IT IS DIFFICULT TO EXTRACT FINER  
NUANCES.

SKILLED ANNOTATORS WE FIND QUITE  
ENCOURAGING RESULTS.

WHEN WE HOLD THE CROWD WORKERS  
TO A CERTAIN STANDARD, 80%  
AGREEMENT, WHICH MEANS EIGHT OUT  
OF TEN HAVE TO COME UP WITH THE  
SAME INTERPRETATION, THESE CROWD  
WORKERS AGREE WITH THE  
INTERNTION THAT OUR CRED  
STUDENTS DO AS WELL.

THEY COME UP WITH AN ACCURATE  
INTERPRETATION, IN ALMOST ALL OF  
THE OTHER CASES THEY DON'T REACH  
AGREEMENT WHICH MEANS THEY DON'T  
GIVE US WRONG ANSWERS.

WE HAVE THE STARK BAR SHOWS US

AS A PERCENTAGE WHERE THEY COME  
TO A DIFFERENT CONCLUSION THAN  
THE SKILLED ANNOTATORS.

WHICH IS GREAT.

WE EITHER GET AN ANSWER FROM OUR  
CROWD WORKERS WITH A HIGH  
LIKELIHOOD IT IS ACTUALLY  
CORRECT OR WE MAY NOT GET AN  
ANSWER, WHICH TELLS US THE  
POLICY MAY BE VAGUE ON THE  
PARTICULAR ISSUE WE ARE TRYING  
TO ANALYZE.

SO THIS SHOWS THAT ACCURATE  
CROWD SOURCING OF PRIVACY  
POLICIES IS FEASIBLE BUT PRIVACY  
POLICIES ARE STILL LONG AND  
COMPLEX.

SO WE LOOK AT LEVERAGING MACHINE  
LEARNING NATURAL LANGUAGE  
PROCESSING TO FURTHER ENHANCE  
THOSE EXTRACTION TASKS AND MAKE  
IT EASIER FOR CROWD WORKERS TO  
COMPLETE THESE TASKS FASTER

WITHOUT LOSS OF ACCURACY.

AND ONE THING WE HAVE BEEN

DEVELOPING HERE, WE TAKE THE

ANSWER WE TAKE FROM OUR SKILLED

ANNOTATORS, AND USE THEM FOR

REIVELS MODELS FOR DIFFERENT

DATA PREFERENCES WE WANT TO

EXTRACT AND WE HIGHLIGHT THE TOP

FIVE TOP TEN PARAGRAPHS THAT

MOST LIKELY CONTAIN ANSWERS OR

INFORMATION ABOUT THE DATA

PRACTICES WE WANT TO EXTRACT.

WHAT WE FIND THAT REALLY HELPS

THE ANNOTATOR TO COME TO

SECLUSIONS FASTER WITHOUT

LOSING -- WITHOUT AFFECTING THE

ACCURACY.

AND THIS, WE DID ADDITIONAL

EXPERIMENTS WHERE OR ANALYSIS

WHERE WE LOOKED AT DO THEY

ACTUALLY JUST FOCUS ON THOSE

FIVE PARAGRAPHS OR DO THEY ALSO

READ OTHER PARTS?

AND THEY DO READ OTHER PARTS OF  
THE POLICY BUT IT HELPS THEM TO  
FOCUS THEIR SEARCH AND FIND  
PARTS OF THE POLICY AGAIN.

ANOTHER THING WE DO IS WE SPLIT  
UP THIS RELATIVE COMPLEX TASK OF  
READING A PRIVACY POLICY, GIVING  
A CROWD WORKER ONLY A SINGLE  
PARAGRAPH.

WE CAN FURTHER SPLIT THOSE TASKS  
AS WELL SO RATHER THAN ASKING  
THEM MULTIPLE QUESTIONS AS ONCE,  
WE FIRST ASK ONE SET OF CROWD  
WORKERS TO KIND OF LABEL IN WHAT  
CATEGORY OF DATA PRACTICE IS  
DESCRIBED, SHARING PRACTICE,  
COLLECTION PRACTICE, MAYBE ABOUT  
USER ACCESS AND THEN IN  
FOLLOW-UP QUESTIONS WE CAN ASK  
MORE DETAILS THAT ARE -- THAT IS  
THE PARTICULAR ASPECTS FOR THAT  
KIND OF CATEGORY.

AND THAT MEANS THAT THE TASK

INTERFACES WE CAN SHOW TO CROWD  
WORKERS A LOT MORE COMPACT AND  
THEY CAN COMPLETE THOSE TASKS  
FASTER AND WITH LOWER ERRORS.  
AND BASED ON THAT WE HAVE  
DEVELOP AND ANNOTATION SCHEME  
THAT REALLY MAKES USE OF THIS  
APPROACH.

THIS IS AN INTERFACE NOT FOR  
CROWD WORKERS, USING THIS WITH  
LAW STUDENTS BUT THE NEXT STEP  
IS TO BREAK THIS UP AGAIN WITH  
THE APPROACH I JUST OUTLINED BUT  
THIS IS A VERY FINE GRAINED  
ANNOTATION APPROACH AND  
CURRENTLY COLLECTING DATA FROM  
LAW STUDENTS WHERE WE ALREADY  
HAVE OVER 100 POLICIES ANNOTATED  
AND SUPPLIES A REALLY RICH  
PICTURE ON HOW INFORMATION IS  
REPRESENTED HOW DATA PRACTICES  
ARE REPRESENTED IN THE POLICIES.  
WE'RE GOING TO RELEASE A DATA

PORTAL TO ALLOW EXPORTATION OF  
THIS DATA ON JANUARY 28th, SO  
VISIT OUR WEBSITE TOWARDS THE  
END OF THE MONTH.

AND THE NICE THING ABOUT THIS  
DATA IS IT'S REALLY HELPFUL TO  
TRAIN MACHINE LEARNING AND  
NATURAL LANGUAGE PROCESSING  
MODELS AND TRY FREE SESSION IN  
THIS AREA.

ULTIMATELY WHAT WE WOULD BE  
HOPING FOR IS THAT WE CAN  
ACTUALLY AUTOMATE THE EX  
EXTRACTION.

PARAGRAPH SEQUENCE ALIGNMENT, IF  
I HAVE A PARAGRAPH IN AMAZON  
POLICY I KNOW THIS ONE IS ABOUT  
COLLECTION OF CONTACT  
INFORMATION AND THAT IF I  
COMPARE THAT ONE TO, THAT  
PARAGRAPH TO OTHER PARAGRAPHS  
AND OTHER POLICIES, THERE IS A  
HIGH LIKELIHOOD THAT I CAN FIND

SIMILAR PARAGRAPHS THAT ALSO DESCRIBE THE COLLECTION OF CONTACT INFORMATION, AND THIS WAY, WE CAN BASICALLY REDUCE WHICH PARAGRAPHS MIGHT EVEN HAVE TO SHOW TO CROWD WORKERS AND THIS WAY AUTOMATE SOME OF THE ANNOTATIONS AND ANALYSIS.

NOW, WHEN ONCE WE HAVE ALL THIS DATA WE WANT TO PROVIDE NOTICE TO USERS AND HERE REALLY FOCUS ON MAKING SURE THE INFORMATION WE GIVE YOU IS ACTUALLY RELEVANT, SO WE HIGHLIGHT UNEXPECTED PRACTICES, PRACTICES USERS CARE ABOUT AND INFORMATION SHOULD BE ACTIONABLE.

IF USERS CAN'T MAKE A CHOICE THEN THERE'S NO POINT IN SHOWING THEM INFORMATION.

BECAUSE YOU ARE JUST GOING TO BE HELPLESS.

YOU HEARD ABOUT THIS THIS

MORNING, ABOUT USERS BEING  
RESIGNED BECAUSE THEY CAN'T  
ACCESS ANY CHOICES.

SHOW THE LABEL CHOICES THAT ARE  
MADE AVAILABLE, THERE AREN'T  
THAT MANY BUT BECAUSE WE CAN  
SCALE UP THIS ANALYSIS TO MANY  
WEBSITES WE CAN SHOW MORE  
POLICIES TO WEBSITES AS  
ALTERNATIVES TO USERS.

AND THIS WAY OFFER THEM CHOICES  
THAT GO BEYOND WHAT THE POLICY  
OF A SINGLE WEBSITE MIGHT OFFER.

AND WE'RE CURRENTLY A PROCESS OF  
A BROWSER PLUG IN TO BASICALLY  
MAKE THIS TECHNOLOGY AVAILABLE  
TO USERS.

AND IT IS A LIMITED SET OF  
RELEVANT PRACTICES AND WE ARE  
GOING THROUGH AN ITERATIVE -- ITERATIVE  
PROCESS, THAT WE HOPE TO BE ABLE  
TO SHOW TO THE PUBLIC THIS  
SUMMER.

IN SUMMARY, WE DO THIS WITH  
CROWD SOURCING, NATURAL LANGUAGE  
PROCESSING AND MACHINE LEARNING.

THE GOAL OF OUR PROJECT IS  
REALLY TO ENABLE LARGE SCALE  
ANALYSIS OF THESE PRIVACY  
POLICIES, AT THE SAME TIME, WE  
ARE ANNOTATING 100, BY THE END  
OF THE YEAR WE HOPE TO BE  
ANNOTATING A THOUSAND POLICIES,  
FOCUS AND ASSIST BUT ALSO HELP  
REGULATORS THEIR FACILITIES,  
USERS CARE ABOUT OR ARE  
CONCERNED WITH.

AT THE SAME TIME WE WANT TO SHOW  
WAYS TO EFFECTIVELY INFORM USERS  
ABOUT THE DATA PRACTICES THAT  
ARE CURRENTLY LOST IN THOSE  
POLICIES.

NO ONE'S GOING TO READ THE  
POLICIES SO IF WE WANT TO MAKE  
THOSE POLICIES USABLE WE NEED TO  
EXTRACT THE INFORMATION THAT IS

REALLY RELEVANT TO USERS AND  
SHOW THEM IN A FORM THAT  
ACTUALLY MAKES SENSE TO THEM AND  
ACTUALLY ALLOWS THEM TO ACT ON  
IT.

[APPLAUSE]

>> AND OUR LAST PRESENTER OF THE  
DAY WILL BE NORMAN SADEH, NORMAN  
IS A PROFESSOR IN THE COMPUTER  
SCIENCE DEPARTMENT AND CARNEGIE  
MELLON.

>> GOOD AFTERNOON.

I THINK VERY FEW PEOPLE IN THIS  
AUDIENCE PROBABLY APPRECIATE HOW  
MUCH PROGRESS WE HAVE BEEN ABLE  
TO MAKE OVER THE PAST FEW YEARS  
IN BOTH MODELING AND PREDICTING  
PEOPLE'S PRIVACY PREFERENCES.

DEVELOPING PERSONALIZED PRIVACY  
ASSISTANCE, THE SUCCESS WE HAVE IT.

THIS IS JOINT WORK WITH A LARGE  
TEAM THAT WILL BE ACKNOWLEDGED  
ON THE VERY LAST SLIGHT.

I DON'T THINK I'M 0 GOING TO  
HAVE TO WORK VERY HARD TO  
CONVINCE THIS AUDIENCE THAT  
PEOPLE CARE ABOUT PRIVACY.

AND YET, AS WE KNOW ALSO PEOPLE  
ARE VERY PRIZED WHEN YOU TELL  
THEM WHAT SORTS OF APPS THEY  
HAVE DOWNLOADED ON THE MOBILE  
PHONES AND WHAT INFORMATION IS  
SHARED BY THESE APPS.

THIS IS JUST AN EXAMPLE OF AN  
EARLY STUDY THAT WE CONDUCTED IN  
THE SURFACE.

THE BIGGEST OFFENDER WAS AN APP  
THAT SOME IN THE FTC ARE  
FAMILIAR WITH, AND BRIGHTEST  
FLASHLIGHT WAS ONE THAT WE'RE  
FAMILIAR WITH.

AND AS WE ALL KNOW AND WE JUST  
EMPHASIZE, VERY FEW PEOPLE READ  
PRIVACY POLICIES AND THAT'S PART  
OF THE REASON WHY WE HAVE THIS  
LEVEL OF SURPRISE.

ALSO AS I COULDN'T THINK WE ALSO  
REALIZING, MANY OF US HAVE TONS  
AND TONS OF SETTINGS AND JUST  
DON'T HAVE THE TIME TO CONFIGURE  
ALL OF THESE SETTINGS.

FOR INSTANCE IF YOU ARE A  
SMARTPHONE USER AND AS MOST  
SMARTPHONE USERS YOU HAVE  
BETWEEN 50 AND 100 APPS ON YOUR  
PHONE AND THESE REQUIRE THREE  
AND FOUR PERMISSIONS SO ACCESS  
YOUR MORE SENSITIVE INFORMATION.  
IF YOU DO THE MATH YOU REALIZE  
THIS WOULD REQUIRE PEOPLE TO  
CONFIGURE AROUND 1350 DIFFERENT  
SETTINGS.

HOW MANY PEOPLE ARE WILLING TO  
CONFIGURE 150 SETTINGS ON THEIR  
CELL PHONE?

NOT THAT MANY.

SO WITH THIS IN MIND, AND  
OBVIOUSLY WITH RECOGNITION OF  
THESE CHALLENGES BOTH ALREADY ON

THE FIXED INTERNET AND IN THE  
MOBILE SPACE, THE NATURAL  
QUESTION IS WELL, IF THIS  
ALREADY DOESN'T WORK ON THE  
FIXED WEB, IF THIS ALREADY  
DOESN'T WORK ON THE MOBILE WEBB  
WHAT ARE THE CHANCES THAT IT'S  
GOING TO WORK IN IOT, WITH "THE  
INTERNET OF THINGS."  
SO OUR SPACE LEAVES THIS IDEA  
THAT PERHAPS PERSONALIZED  
PRIVACY ASSISTANTS COULD BE  
DEVELOPED TO REDUCE THE EXPWURD  
IMPLORE YOU TO MANAGE YOUR  
PRIVACY BETTER ACROSS THESE  
DIFFERENT ENVIRONMENTS.  
SO THE IDEA IS THAT THESE  
PERSONALIZED PRIVACY ASSISTANTS,  
IN PARTICULAR WE LEARN OVER TIME  
YOUR PRIVACY PREFERENCES AND WE  
WILL BE ABLE TO CONFIGURE MANY  
OF THOSE SETTINGS BASED ON  
VARIOUS CORRELATIONS BETWEEN HOW

YOU FEEL ABOUT SHARING YOUR INFORMATION WITH ONE APP VERSUS ANOTHER AND ALSO UNDERSTANDING WHAT YOUR EXPECTATIONS ARE GOING BACK TO THE PRESENTATION THAT WAS GIVEN THIS MORNING BY A SHWINI, WHO HAS BEEN LOOKING AT THESE ISSUES, AND AS FLEURION MENTIONED, WHEN YOU READ THE PRIVACY POLICIES THEY ARE LONG AND VERBOSE BUT THERE'S ONLY A SMALL AMOUNT THAT MATTERS TO YOU AND A TINIEST FRACTION OF THE TEXT THAT PERTAINS TO THINGS THAT YOU DIDN'T ALREADY EXPECT SO PERHAPS THE PERSONALIZED PRIVACY ASSISTANTS COULD HELP US BY HIGHLIGHTING THOSE ELEMENTS OF POLICIES THAT WOULD REALLY BE A SURPRISE TO US AND LEAD TO US MODIFY OUR BEHAVIOR AS WE ENTER A SMART ROOM FOR INSTANCE IN AN IOT CONTEXT.

PERHAPS THESE ASSISTANTS COULD  
ALSO HELP MOTIVATE USERS TO  
REVISIT THEIR SETTINGS AND  
VERIFY THEY STILL FEEL THE SAME  
WAY.

PRIVACY SETTLE REHABILITATION  
NOT FIXED BASED ON EXPERIENCE  
AND WHAT YOU LEARN.

SO AGAIN WHAT I WOULD LIKE TO DO  
IS SHARE SUCCESS SUPPORTING THE  
EARLY ELEMENTS OF THIS  
FUNCTIONALITY.

WHAT YEAR'S SEEING HERE IS AN  
EARLY MODEL THAT WE BUILD ABOUT  
HOW PEOPLE FELT SHARING THEIR  
INFORMATION WITH VARIOUS MOBILE  
APPS FOR VARIOUS STEPS OF  
PURPOSES WHETHER THE APP  
REQUIRED THIS INFORMATION FOR  
INTERNAL PURPOSES, FOR SHARING  
WITH ADVERTISING NETWORKS, FOR  
PROFILING PURPOSES OR SHARING  
WITH SOCIAL NETWORKS.

I'M NOT GOING TO DESCRIBE THIS CHART IN GREAT DETAIL BUT WHAT WE'RE SUPPOSED TO SEE SHEER IS THAT PEOPLE DON'T ALWAYS FEEL THE SAME WAY ON ANNAL WHEN IT COMES TO SHARING THEIR INFORMATION.

THERE ARE CLEARLY DIFFERENCES BETWEEN SHARING YOUR LOCATION INFORMATION AT A FINE LEVEL VERSUS A COARSE LEVEL AND DIFFERENCES IN SHARING ACCESS TO SMS FUNCTIONALITY AND WHAT WHETHER YOU ARE DOING THAT FOR ADVERTISING PURPOSES VERSUS USING IT PURELY FOR THE PURPOSE OF THE APP THAT YOU'RE TRYING TO DOWNLOAD.

PEOPLE WILL THINK DIFFERENTLY. WHAT THE FIGURE DOESN'T SHOW IS THE DIFFICULTY IN CONFIGURING THE SETTINGS.

THE REASON IS THAT THIS CHART IS

NOT THE WHOLE STORY.

THE WHOLE STORY COMES OUT WHEN  
YOU LOOK AT THE OTHER CHART  
WHICH SHOWS YOU THE STANDARD  
DEVIATION WHEN IT COMES TO THESE  
PREACHERS EST PREACHERS AND THE  
STORY HERE AND THE REASON THAT  
PRIVACY IS TOO COMPLEX IS THAT WE  
DON'T ALL FEEL THE SAME WAY  
ABOUT THESE ISSUES IF WE DID IT  
WOULD BE EASY TO COME UP WITH  
DEFAULTS AND IT WOULD BE DONE  
AND THE FIREFIGHT COULD SAY WE  
DON'T FEEL COMFORTABLE ABOUT  
THIS.

BUT CLEARLY THAT'S NOT THE WAY  
WE OPERATE.

THE REASON THIS IS COMPLICATED  
IS BECAUSE THE DIVERSITY IN  
PREFERENCES.

SOME ARE FINE WITH THEIR  
INFORMATION SHARED WITH  
ADVERTISERS AND THE OTHERS

OBJECT.

THE GOOD NEWS AND THIS IS A  
RESULT THAT HAS RESULTED IN  
RESEARCH IN THE PAST FEW YEARS  
IS THAT VERY OFTEN IT IS  
POSSIBLE TO ORGANIZE THE  
POPULATION AND THEIR PREFERENCES  
IN TO A FAIRLY SMALL GROUPS OF  
PEOPLE, GROUPS OF PEOPLE THAT  
FEEL VERY MUCH THE SAME WAY  
ABOUT THESE ISSUES.

SO WHAT I WANT TO SHARE WITH YOU  
HERE IS AGAIN AN EARLY EXAMPLE  
OF OUR WORK, WHERE AGAIN WE'RE  
LOOKING AT THE MOBILE APP  
PERMISSION PREMPSES AND WE'RE  
ABLE TO ORGANIZE A USENERS FOUR  
GROUPS AND BASED UPON THESE FOUR  
GROUPS AND WHAT WE'RE ABLE TO  
PREDICT BASED ON THE PRERCHTSES  
IN THE FOUR GROUPS WE'RE ABLE TO  
SHOW THAT IT MIGHT BE POSSIBLE  
TO PREDICT BETWEEN 75 AND 85% OF

THEIR PRIVACY PRACTICES WHEN IT  
CAME TO CONFIGURING THEIR  
PERMISSION SETTINGS.

THIS IS VERY, VERY SIMPLE  
TECHNOLOGY.

I'M GOING TO SHOW YOU THAT WE WE  
HAVE BEEN ABLE TO GO FURTHER  
THAT HAPPEN THAT.

THAT GIVES YOU SENSE FOR HOW  
EASY IT IS TO PREDICT MANY  
DIFFERENT SETTINGS THAT PERHAPS  
PEOPLE WOULD WANT TO HAVE.

SO THIS NEXT CHART HERE SHOWS  
YOU THE NEXT STEP IN OUR  
RESEARCH WHERE WE LOOKED AT  
ACTUALLY A POPULATION OF 240,000  
USERS, A I SHOULD SAY 3 MILLION  
USERS BUT WE HAD TO CLEAN UP THE  
DATA QUITE A BIT AND EVENTUALLY  
ZOOMED IN NOT THAT I KNOW THE  
FRACTION.

THE POPULATION MOST ENGAGED WITH  
THE PERMISSION SETTLLINGS AND

THESE ARE THE LBE USERS.

IT WAS AN EARLY VERSION OF ANDROID WHERE USERS COULD CONFIGURE MANY DIFFERENT SETTINGS AND WE'RE ABLE TO SHOW THROUGH PROFILE AND PERSONALIZED LEARNING WE COULD JUST BY ASKING PEOPLE A SMALL NUMBER OF QUESTIONS EFFECTIVELY PREDICT MOST OF THE SETTINGS THAT THEY WOULD NEED TO CONFIGURE ON THEIR SMARTPHONES FOR THE APPS THEY WERE GOING TO DOWNLOAD.

IF YOU WERE TO SIX THEM SIX QUESTIONS YOU COULD EFFECTIVELY REACH A LEVEL OF ACCURACY OF ABOUT 92%, IF YOU'RE WILLING TO DOUBLE THE NUMBER OF QUESTIONS ASKED YOU'RE GETTING CLOSE TO 95%.

NOW WE ARE NOT SUGGESTING IN ANY WAY THAT YOU SHOULD FULLY AUTOMATE THE SETTING OF PRIVACY

PERMISSIONS.

WE STRONGLY BELIEVE THAT IT'S TO  
THE USERS AND THERE ARE CLEAR  
SITUATIONS WHERE THE USERS  
FEEL A CERTAIN WAY ABOUT A  
SETTING AND YOUR MODEL IS NOT  
ALWAYS GOOD ENOUGH TO PREDICT SO  
THAT'S WHERE YOU SHOULD ASK THE  
USER AND WHAT WE'RE ADVOCATING  
SO WE HAVE GONE ONE STEP FURTHER  
AND WE WORKED WITH REAL USERS ON  
THEIR ACTUALLY CELL PHONES AND  
WE DEVELOP PROFESSIONALS.

WE CAME UP WITH SEVEN DIFFERENT  
PROFILES AND ASKED PEOPLE TO  
DOWNLOAD THIS EARLY VERSION OF A  
PERSONALIZED PRIVACY ASSISTANCE  
AND IT WOULD ASK THEM THREE TO  
FIVE QUESTIONS BASED ON THE APPS  
AND BASED ON THE ANSWERS IT  
WOULD RECOMMEND SETTINGS AS YOU  
CAN SEE ON THE RIGHT-HAND SIDE  
OF THE SLIDE IN FRONT OF YOU.

SO WE RAN THIS AND TO MAKE A  
LONG STORY SHORT WE RAN THESE  
FOR A PERIOD OF 10 DAYS. THE  
LAST SIX DAYS OF THE STUDY WE  
TRIED TO SEE IF WE COULD NUDGE  
USERS

USERS TO MODIFY THE SETTLEMENTS  
THEY HAD ADOPTED BASED ON  
RECOMMENDATION MADE BY THE  
ASSISTANTS.

WE TRIED HARD WITH NUDGES LIKE  
THE ONE YOU SEE HERE.

THE NUDGES ARE VERY EFFECTIVE.

WHEN IT COMES TO GETTING TEAM  
CHANGE THEIR SETTINGS, WE  
HAVE DATA THAT SHOWS THOSE TYPES  
OF NUDGES WORK VERY WELL.

HERE IS WHAT WE FOUND.

WE FOUND AMONG AMONG THE  
RECOMMENDATION MADE FOR THE  
MOBILE APPS ABOUT 3/4 OF THE  
RECOMMENDATIONS WERE ADOPTED BY  
USERS AND WE ALSO FOUND THAT

EVEN AFTER THEY ADOPTED THESE RECOMMENDATIONS AND MODIFIED THEIR SETTINGS BASED ON THE RECOMMENDATION, EVEN THOUGH WE WERE TRYING VERY HARD TO GET THEM TO RESIST THE SETTINGS THEY WOULD NOT CHANGE THEM.

THAT MEANS IN THIS CASE, ABOUT 5.6% OF THOSE RECOMMENDATIONS WERE LATER MODIFIED DESPITE NUDGES THAT WE'RE SENDING THEM TO REVISIT AND RETHINK THEIR SETTINGS.

HOW DO YOU KNOW THEY MIGHT SAY PERHAPS THEY WERE JUST LAZY AND I GO IN ORDER YOUR SETTINGS.

WE HAD INTENTIONALLY COME UP WITH RECOMMENDATIONS WHERE WE WERE IGNORING A NUMBER OF OTHER SETTINGS SO THEY COVERED SETTINGS THAT WE HAD NOT COVERED IN RECOMMENDATIONS AND THOSE SETTINGS USERS WERE MODIFYING SO

WE KNOW THAT THEY WERE TRULY  
ENGAGED SO THIS SUGGESTS TO US  
THAT THESE RECOMMENDATIONS ARE  
PRETTY CLOSE TO HOW PEOPLE MIGHT  
FEEL ABOUT THESE ISSUES AND WE  
FEEL THIS IS THE WAY TO GO FOR  
MOBILE APPS.

THE QUESTION IS CAN WE GO ONE  
STEP FURTHER AND CAN YOU  
GENERALIZE THIS TO IOT SO WE  
STARTED TO WORK IN THIS AREA.

THE VISION IS HERE IS THAT YOU  
WOULD EXTEND THIS TO DEAL WITH  
SMART SPACES.

SO WHAT WE'RE DOING IS BUILDING  
AN INFRASTRUCTURE WHERE OWNERS  
OF DIFFERENT RESOURCES THAT WILL  
BE USING DIFFERENT ASPECTS OF  
BEHAVIOR, CAMERAS, PRESENCE  
SENSORS AND LOCATORS AND THE  
LIKE, THE RESOURCES HAVE TO BE  
DEFINED IN THE REGISTER BIT  
OWNERS, THE PEOPLE THAT OWN

THESE VARIOUS RESOURCE EVERS.

WE KNOW NOW ENTER A ROOM LIKE

THIS THERE ARE A NUMBER OF

DIFFERENT PEOPLE THAT COULD

DEPLOY DIFFERENT RESOURCES

ALREADY TODAY THAT COLLECT SOME

OF YOUR INFORMATION.

FOR INSTANCE IT COULD BE THE

CASE, I HOPE IT'S NOT THE CASE

BY THE COULD BE THE CASE THAT

THE WiFi ROUTERS IN THIS ROOM

PERHAPS COLLECT YOUR

INFORMATION.

THESE WiFi ROUTERS ARE NOT

OWNED BY THE PEOPLE THAT OPERATE

A BUILDING.

PERHAPS THEY'RE OWNED BY FTC OR

A THIRD PARTY, AND ON THE OTHER

HAND THE HVAC SYSTEM IN THIS

BUILDING MAY BE OWNED BY A

DIFFERENT ENTITY AND THEY MAY BE

COLLECTING INFORMATION TOO.

SO THE OWNERS OF THESE RESOURCES

SHOULD BE ABLE TO SIMPLY DECLARE  
WHERE THESE RESOURCES ARE  
DEPLOYED AND WHAT INFORMATION  
THESE RESOURCES COLLECT, AND ALL  
OF THE OTHER SOURCES AND  
ATTRIBUTES THAT YOU WANT TO SEE  
IN A POLICY.

SO WE'RE DEVELOPING AN  
INFRASTRUCTURE WHERE, THROUGH A  
SERIES OF MEN USE PEOPLE CAN  
SPECIFY DIFFERENT ELEMENTS OF  
THEIR RESOURCES WITHOUT  
REQUIRING THEM TO DO ANY  
PROGRAMMING AND LOOKING AT WHAT  
IT TAKES TO TURN THESE -- THIS  
INFORMATION INTO MACHINERY TO  
PRIVACY POLICIES.

THE IDEA IS THAT USERS THEN,  
WHERE THEIR PERSONALIZED PRIVACY  
ASSISTANTS WOULD BE ABLE TO  
BETTER SPACE, DISCOVER SOURCES.  
AND THEIR ASSISTANTS WOULD  
DETERMINE BASED ON THEIR

EXPECTATION AND PREACHERSES  
WHAT, IF ANYTHING, THEY NEED TO  
BE WARNED ABOUT OR INFORMED  
ABOUT AND IF THERE HAPPENS TO BE  
SETTLINGS, IN AN IDEAL WORLD  
THEY WOULD LIKE THE ASSISTANTS  
TO CONFIGURE THESE SETTINGS AND  
WE'RE NOT HERE YET AND THAT IS  
WHAT WE'RE AIMING FOR AND THIS  
IS HOW THIS IS HOPEFULLY GOING  
TO WORK ONE TAKE AND LET ME  
QUICKLY TRY TO RECAP AND MAKE  
CONNECTIONS WITH PUBLIC POLICY  
IN THIS SPACE.

SO WE TRULY BELIEVE THIS  
APPROACH TO EFFECTIVELY  
LEVERAGING MACHINE, BUILDING  
PERSONALIZED MODELS OF PEOPLE'S  
PRIVACY EXPECTATION IS ONE WAY  
OF MAKING NOTICE AND CHOICE  
PRACTICAL.

RIGHT?

TODAY THE NUMBER OF SYSTEMS THAT

YOU'RE ENCOUNTERING IN IOT  
CONTEXT IS JUST WAY TOO GREAT  
FOR ANYONE TO IMAGINE THAT USERS  
ARE GOING TO BE ABLE TO READ  
POLICIES OR CONFIGURE SETTINGS.

THERE'S REALLY A NEED TO HELP  
USERS AND TO DO SO BY NUMBER ONE  
BUILDING MODELS OF WHAT THEY  
CARE ABOUT, HOW THEY FEEL ABOUT  
DIFFERENT ISSUES AND TRY TO  
ALLEVIATE A BURDEN IN THAT  
CONTEXT AND ALSO MAKE IT MATCH  
EASIER FOR THE OWNERS SO  
PARTICIPATE WITH THE  
INFRASTRUCTURE.

SO AS IT WAS POINTED OUT IN THE  
FIRST PRESENTATION ON THIS  
PANEL.

ONE OF THE CHALLENGES OF IOT IS  
A DIVERSITY OF PLAYERS.

IF YOU THINK ABOUT THE WAY YOU  
INTERFACE WITH INTERNAL, MOST OF  
YOUR DECISIONS ARE MADE BY THE

BROWSER AND IT'S SUFFICIENT TO  
USE YOUR BROWSER.  
ON THE MOBILE WEB, THE CELL  
PHONE MEDIA OR ANDROID AND SO  
IT'S SUFFICIENT TO KEFERG  
SETTINGS AT THAT LEVEL NIOT IT'S  
A DIFFERENT STORY WHERE YOU YOU  
HAVE A NUMBER OF PLAYERS THAT  
CONTRIBUTE DIFFERENT ELEMENTS  
AND MANY ENTITIES DON'T HAVE THE  
SOPHISTICATION THAT GOOGLE OR  
FACEBOOK MAY HAVE AND WE NEED TO  
MOVE FORWARDS AN OPEN  
ENVIRONMENT WITH OPEN API AND  
WHERE EFFECTIVELY PEOPLE WILL  
EXPOSE SETTINGS THAT WILL ENABLE  
ONE THROUGH PERSONALIZED PRIVACY  
ASSISTANTS OR EQUIVALENT  
TECHNOLOGY TO EFFECTIVELY  
CONFIGURE MANY SETTINGS ON  
BEHALF OF THE USER AND SO THAT'S  
WHERE YOUR VISION PLAYS.  
>> YOU CAN THINK OF TWO WAYS OF

DEPLOYING THE ASSISTANT

TECHNOLOGY.

ONE IS TO EFFECTIVELY ALLOW

COMPANIES LIKE GOOGLE OR

FACEBOOK, EACH ONE OF THEM

POTENTIALLY DEVELOP ITS OWN

PRIVACY ASSISTANT, BUILDING

MODELS OF USERS, AND YOU CAN

IMAGINE POTENTIAL CONFLICTS OF

INTEREST WHEN IT COMES TO THIS

AND THIS WOULD HAVE TO COME UP

WITH STRONG GUARANTEES OR YOU

CAN IMAGINE A MORE A BENEFITS

EFFORT WHERE YOU SAY AFTER ALL

THERE ARE INTERESTING

CORRELATIONS BETWEEN THE WAY

THAT YOU FEEL ABOUT YOUR

SETTLINGS WITH MOBILE APPS WHEN

IT COMES TO SHARING INFORMATION

AND YOUR SETTINGS ON FACEBOOK ON

YOUR BROIRS SO SNOWED OF ASKING

YOU THE QUESTIONS, YOU NEED ONE

OF THESE ENVIRONMENTS TO

DETERMINE WHAT YOUR POLICIES  
ARE, HOW ABOUT ASKING THESE  
QUESTIONS JUST ONCE AND THEN  
USING A PERSONALIZED PRIVACY  
ASSISTANT THAT CUTS ACROSS THE  
DIFFERENT ENVIRONMENTS TO  
CONFIGURE MANY OF SYMPATHIES  
SETTINGS ON YOUR BEHALF.

IT'S NOT IMAIRN TEED THAT THE  
API WILL BE MADE OPEN.

THEY ARE NOT.

>> THEY ARE VERY MUCH A PART OF  
THE STRATEGY SOME OF THE THESE  
LARGER ENTITIES HAVE WHEN IT  
COMES TO BUILDING THEIR SYSTEMS  
BUT WOULD LIKE TO EFFECTIVELY  
BUILD ANEST TO CONVINCING THESE  
LARGER PLAYERS THAT THEY WOULD  
BENEFIT FROM OPENING THE API AND  
PERHAPS PEOPLE WOULD ASK ME  
QUESTIONS LATER ON SO I CAN SAY  
MORE ABOUT THIS BUT I'M AFRAID I  
HAVE RUN OUT OF TIME SO THANK

YOU VERY MUCH.

>>

[ APPLAUSE ]

>> WE WILL CONCLUDE TODAY WITH OUR FINAL DISCUSSION OF THE DAY. SO UNLIKE PREVIOUS SESSIONS THAT HAVE FOCUSED MOSTLY ON PRIVACY, THIS SESSION FOCUSED ON SECURITY AND USABILITY AS IT RELATES TO PRIVACY.

SO SARTHAK GROVER DISCUSSED SECURITY ISSUES RELATED TO THE IOT DEVICES AND HOW THEY AFFECT PRIVACY IN THE HOME.

VITALY SHMATIKOV PRESENTED ON AD LIBRARIES AND HOW THE LACK OF TAILORED SECURITY CONTROLS IN SOME CONTEXT COULD RESULT IN DISCLOSURE OF USERS' INFORMATION THROUGH SHARED EXTERNAL STORAGE.

FOR USABILITY FLORIAN SCHAUB SHARED ABOUT A LINE OF RESEARCH GOING ON AROUND USING MACHINE

LEARNING, AND CROWD SOURCING AND OTHER METHODS TO MAKE PRIVACY POLICIES MORE USABLE AND FOR CONSUMERS FOR BUSINESSES AS WELL AS MAYBE FOR REGULATORS, FINALLY NORMAN SADEH PRESENTED NEW WAYS TO UNDERSTAND AND MANAGE USERS' PRIVACY EXPECTATIONS THROUGH PERSONAL PRIVACY ASSISTANTS.

SO OVERALL THIS SESSION HAS PROVIDED SOME NEW VIEWS INTO DIFFERENT STRANDS OF PRIVACY RESEARCH TO CONSIDER.

AND WITH THAT, ALL OF THOSE WILL ADD TO THE POLICY CONVERSATION HERE.

I WANT TO WELCOME GEOFFREY MANNE, THE EXECUTIVE DIRECTOR OF THE INTERNATIONAL CENTER FOR LAW AND ECONOMICS AS WELL AS ITS FOUNDER AND DAVI OTTENHEIMER WHO HOLDS MANY HATS IN THE BUSINESS COMMUNITY INCLUDING ONE ON BIG

DATA SECURITY.

GEOFFREY AND DAVI WILL PROVIDE  
THOUGHTS ON THIS SESSION AS IT  
RELATES TO PRIVACY FOR A FEW  
MINUTES EACH AND WE WILL START  
THERE.

SO GIVE?

GEOFF?

>> I THOUGHT THE PAPERS  
PRESENTED INTERESTING THINGS AND  
AS DID THE PAPERS THROUGHOUT THE  
DAY AND SINCE THIS IS THE LAST  
SEX AND I HAVE YOU HEAR I'M  
GOING TO TALK A LITTLE MORE  
BROADLY AT FIRST THAN JUST ABOUT  
THE PAPERS TODAY BUT IN A WAY  
THAT IS CONSISTENT WITH WHAT  
AARYN WAS SAYING WHICH IS TO SAY  
THAT THE PAPERS ARE INTERESTING,  
THERE'S REALLY IMPORTANT STUFF  
HERE, BUT AS IS SO OFTEN THE  
CASE, THE PROBLEM IS DERIVING  
THE APPROPRIATE POLICY

IMPLICATIONS FROM IT.

ONE OF THE THINGS I WOULD SAY IS  
THAT IT'S A LITTLE BIT  
UNFORTUNATE, WE DON'T HAVE MORE  
ECONOMISTS AND ENGINEERS TALKING  
TO EACH OTHER.

AS YOU MIGHT HAVE GATHERED FROM  
THE LAST PANEL, AN ECONOMIST  
WILL TELL YOU THAT MERELY  
IDENTIFYING A PROBLEM ISN'T A  
SUFFICIENT BASIS FOR REGULATING  
TO SOLVE IT, NOR DOES THE  
EXISTENCE OF A POSSIBLE SOLUTION  
MEAN THAT THAT SOLUTION SHOULD  
BE MANDATED.

AND YOU REALLY NEED TO IDENTIFY  
REAL HARMS RATHER THAN JUST  
INFORMING THEM AS JAMES COOPER  
POINTED OUT EARLIER AND WE NEED  
TO GIVE THOUGHT TO SELF HELP AND  
REPUTATION AND COMPETITION AS  
SOLUTIONS BEFORE WE START TO  
INTERVENE.

IT IS CERTAINLY SOMETHING IN THE  
NATURE OF A CONFERENCE LIKE THIS  
AND FOR THAT MATTER OF THE KINDS  
OF PAPERS THAT PEOPLE ARE  
WRITING BECAUSE JOURNALs DON'T  
PUBLISH PAPERS SAYING NOTHING IS  
WRONG.

>> THEY PUBLISH PAPERS SAYING  
THERE'S A PROBLEM AND PERHAPS  
SUGGESTING SOLUTIONS TO THEM.  
SO WE TALKED ALL DAY ABOUT  
PRIVACY RISK, BIAS CEASE AND  
DATA, BAD OUTCOMES AND PROBLEMS  
BUT WE HAVEN'T TALKED ABOUT  
BENEFICIAL USES THAT THESE  
THINGS MAY ENABLE.  
SO DERIVING POLICY PRESCRIPTIONS  
FROM THESE SORT OF LOPSIDED  
DISCUSSIONS IS REALLY PERILOUS.  
NOW THERE'S ANOTHER ADDITIONAL  
PROBLEM THAT WE HAVE IN THIS  
FORUM AS WELL WHICH IS THAT THE  
FTC HAS A TENDENCY TO FIND

JUSTIFICATION FOR ENFORCEMENT  
DECISIONS IN THINGS MENTIONED AT  
WORKSHOPS JUST LIKE THESE SO  
THAT MAKES IT DOUBLY RISKING TO  
BE TALKING EVEN ABOUT THESE  
THINGS WITHOUT POINTING OUT THAT  
THERE ARE IMPORTANT BENEFITS  
HERE AND THAT THE COSTS MAY NOT  
BE AS DRAMATIC AS IT SEEMS  
BECAUSE WE'RE PRESENTING THE  
PAPERS DESCRIBING THEM.  
THINK ABOUT THE POTENTIAL  
VULNERABILITIES THAT WE TALKED  
ABOUT ON THIS PANEL: THE  
QUESTION TO ME BECOMES: SHOULD  
THEY LEAVE THE FTC TO ANY FIND  
OF ENFORCEMENT IF COMPANIES  
DON'T ENGAGE IN THE TYPE OF  
SECURITY RECOMMENDED IN SOME  
PLACES OR ANY SECURITY AT ALL  
AND AGAIN THIS IS AN FTC  
WORKSHOP SO COULD YOU BELIEVERS  
ARE GOING TO HAVE TO WONDER IF

THEIR COMPANIES ARE NOW ON  
NOTICE, AND IF THE VERY  
SELECTION OF PAPERS HERE  
INDICATES ANYTHING ABILITY THE  
FTC'S ENFORCEMENT AGENDA.  
HAVING HAD A POSSIBLE  
VULNERABILITY AND ACTING  
UNFAIRLY UNDER SECTION 5 ARE NOT  
THE SAME THING AND BY THE WAY  
THAT'S ESSENTIALLY THE HOLDING  
IN THE AOJ'S DECISION AGAINST  
THE FTC IN THE LAB MD CASE.  
ALSO IN TERMS OF THE GIEBILITY  
DESIRABILITY OF ENFORCEMENT I  
THINK IT'S IMPORTANT TO NOTE  
THAT A COUPLE OF PAPERS IN THIS  
SESSION AND ELSEWHERE THROUGHOUT  
THE DAY HAVE SUGGESTED THAT  
EITHER SELF-HELP IS OR CAN BE  
WORKING.  
NORM MON'S PAPER MOST OBVIOUSLY  
AND IMMEDIATELY SUGGESTED A  
VERSION OF THAT.

OR THAT, DESPITE THE  
POTENTIALITY OF ALL OF THESE  
PROBLEMS, SOMETHING IS ACTUALLY  
PREVENTING THESE VULNERABILITIES  
FROM BEING EXPLOITED.

SELF HELP HAS DIRECT LEGAL  
IMPLICATIONS SAY FOR A DECEPTION  
CLAIM WHERE IT MATTERS TO IT'S  
AVAILABLE BUT BOTH SELF HELP AND  
THE LIMITED EXPLOITATION OF RISK  
ARE IMPORTANT IN THE ECONOMIC  
CALCULUS OF THE DESIRABILITY OF  
ENFORCEMENT.

SO I WANT TO END QUICKLY BY  
SAYING -- I HAVE MORE SPECIFIC  
QUESTIONS AND COMMENTS WE  
DISCUSSED BUT OVERALL I WOULD  
LIKE TO SAY THAT LAST POINT IS  
AN AREA WHERE WE'RE LACKING IN  
RESEARCH AND I WOULD LIKE TO TO  
SEE MORE RESEARCH ON THE  
IMPLICATIONS OF THE AVAILABILITY  
OF SELF HELP AND WHAT ARE THE

INCENTIVES FOR CONSUMERS

THEMSELVES?

WE SPEND ALL OF OUR TIME TALKING

ABOUT THE INCENTIVES OF FIRMS

AND THE IMPLICATIONS OF LEGAL

LIABILITY ON FIRMS BUT WHAT

ABOUT THE CONSUMERS THEMSELVES?

WHAT ABOUT SELF HELP AND HOW

DOES AND SHOULD THE FTC TAKE

ACCOUNT OF THOSE?

>> DAVI?

>> WELL I FEEL LIKE SOMEBODY HAS

GIVEN ME A BIG BASKET OF BALLS

TO JUGGLE HERE AT THE END OF THE

DAY AND I WILL TRY TO MAKE SENSE

OF IT ALL.

TEEING OFF WHAT GEOFF JUST SAID

THERE ARE IDEAS THAT THERE ARE

EXPERIENCES WE CAN HAVE AND

THINGS WE CAN DISCOVER THROUGH

HARD SCIENCE IS A FAIR SPLIT AND

I WILL ATTRIBUTE IT TO THE FOUR

TALKS.

I THINK THAT GOES BACK TO THE  
QUESTION SHOULD YOU STUDY  
COMPUTER SCIENCE OR SOCIAL  
SCIENCE?  
SHOULD YOU HAVEN APPLIED  
APPROACH TO RISK OR SHOULD YOU  
HAVE AN ACADEMIC APPROACH AND A  
LOT OF TIMES PEOPLE PEOPLE  
FORGET THERE'S SOMETHING IN THE  
MIDDLE SO IT WAS INTERESTING TO  
HERE THE FIRST SPEAKER TALK  
ABOUT ONE END OF THE SPECTRUM  
WHICH IS UNIT TESTS OF THESE IOT  
DEVICES AND THEN THE SECOND  
SPEAKER TOOK US THROUGH AN  
INTEGRATION TEST SCENARIO WHERE  
WHAT ARE THE DEVICE LIKE IN THE  
WILD AND LET'S LOOK HOW THEY'RE  
USED BY PEOPLE AND THE ECONOMIC  
AND THE SOCIAL SCIENCE OF AND  
THOSE ARE PARTS OF THE SPECTRUM  
AND THE THIRD AND FOURTH  
SPEAKERS BROUGHT IN THE MIDDLE

GROUND WHERE YOU HAVE SOMEBODY  
SAYING WE CAN USE THIS EXERCISE  
TO HELP PEOPLE MAKE SMALL  
RATIONAL DECISIONS SO YOU REDUCE  
THE DECISIONS AND CRITERIA SO  
PEOPLE CAN CHOOSE FROM SOMETHING  
RELATION STICK SO YOU'RE NOT  
FORCING PEOPLE TO MAKE BIG  
ANALYTIC ANALYSIS AND IT'S SMALL  
AND THAT'S THE TWO ENDS THAT I  
SEE AND THEN EVEN MORE  
INTERESTINGLY HAS A SHARED MODEL  
WHERE NOT ONLY ARE YOU MAKING  
THINGS EASIER TO DECIDE ACCURACY  
AND CHOICE BUT YOU'RE  
ENCOURAGING  
ENCOURAGING AND NUDGING PEOPLE  
AND BRINGING AN ECONOMIC MODEL  
TOWARDS THE MIDDLE TO DECISIONS  
WITH NUDGES AND THAT'S HOW I SEE  
THE FOUR PUT TOGETHER AND I HAVE  
A TON OF QUESTIONS FOR ALL OF  
THE SPEAKERS BUT WE DON'T HAVE

THANK MUCH TIME.

>> SO I WANTED TO ASK, SINCE  
WE'RE RUNNING OUT OF TIME I  
WANTED TO ASK A GENERAL QUESTION  
ACROSS ALL PRESENTERS, IF  
THERE'S ONE POLICY MESSAGE THAT  
YOU THINK YOUR RESEARCH IS  
NEONATALLING IN AS YOU DISCUSSED  
IN YOUR PRESENTATIONS BUT IS  
LACKING IN TECHNICAL MEASURES  
THAT WOULD ACTUALLY HELP YOU  
IMPLEMENT THE POLICY GOAL THAT  
YOU WOULD LIKE TO SEE WHAT ARE  
THOSE SHORTCOMINGS AND HOW WOULD  
YOU LIKE THOSE SHORTCOMINGS  
ADDRESSED?  
AND IT'S OPEN TO ANY OF THE  
PRESENTERS.

>> IT'S A TOUGH ONE.  
CLEARLY ONE HAS TO BE REALISTIC  
ABOUT WHAT CAN BE DONE AND HOW  
MUCH ROOM FOR MANEUVER I GUESS  
THE FTC HAS IN THIS SPACE BUT I

SUSPECT THAT THE FTC CAN PLAY A  
ROLE IN BRINGING TOGETHER KEY  
STAKEHOLDERS AND ENCOURAGING  
DIALOGUES AND SO FOR INSTANCE  
THE ISSUE THAT I WAS ALLUDING TO  
AT THE END OF THE MY TALK IN  
TERMS OF OPENING API'S CLEARLY  
THIS WOULD NEVER BE SOMETHING  
ONE WOULD BE ABLE TO MANDATE BUT  
PERHAPS EFFORTS CAN BE  
ENCOURAGED BY BRINGING TOGETHER  
KEY STAKEHOLDERS.

AT THE END OF THE DAY WHEN  
PRIVACY IS PRESENTED THE RIGHT  
WAY AND WHEN PEOPLE ARE LOOKING  
AT THIS RATIONALLY EVERYONE CAN  
BENEFIT FROM BETTER PRIVACY  
INCLUDING VENDORS THAT, YOU  
KNOW, ARE SOMETIMES PRESENTED AS  
IF THEY DIDN'T CARE ABOUT  
PRIVACY.

I THINK THAT IF YOU LOOK FOR  
INSTANCE AT WHAT IS HAPPENING

TODAY IN MOBILE SPACE, IT'S VERY CLEAR THAT EVERYONE HAS COME TO REALIZE THAT IS THEY DON'T WANT TO BE SEEN AS THEY DON'T CARE ABOUT PRIVACY AND THAT CREATES STRONG INCENTIVES TO THINK OF WAYS THEY HAVE BEEN APPROACHING DECISIONS IN THAT SPACE SO I THINK PERHAPS THE FTC CAN ON THE ONE HAND CONTINUE TO DO WHAT IT HAS BEEN DOING WHICH IS TO ENCOURAGE BEST PRACTICES AS IT HAS DONE FOR INSTANCE FOR MOBILE APPS AND DONE RECENTLY WHEN IT COMES TO IOT SECURITY, AND PERHAPS ALSO CONVENING MEETINGSSES AND ENCOURAGING EFFORTS WHERE PEOPLE LOOK AT OPPORTUNITIES FOR PERHAPS DEVELOPING COMMON STANDARDS, NOT TRYING TO IMPOSE ANY STANDARDS AND YOU KNOW STANDARDS ARE VERY CHALLENGING AND VERY TRICKY

EFFORTS BUT TRYING TO BRING  
TOGETHER KEY STOCKHOLDERS AND  
GETTING -- STAKE HOLDERS AND  
WHERE THEY HAVE COMMON INTEREST  
AND DEVELOPING OPEN APIS.

>> I THINK TRANSPARENCY IS VERY  
IMPORTANT.

BETTER UNDERSTANDING AND BETTER  
DISCLOSURE OF HOW INFORMATION IS  
COLLECTED AND SHARED BETWEEN  
VARIOUS PLAYERS IN THE PICTURE  
IS CRUCIALLY IMPORTANT.

BECAUSE WHAT WE HAVE IN MOBILE  
SPACE TODAY IS OLD PERMISSION  
MODELS.

THEY CAPTURE SOMETHING ABOUT THE  
SECURE DEVICES AND CAPTURE  
NOTHING ABOUT PRIVACY.

THERE IS A LOT OF INFORMATION  
COLLECT AND SHARING AND  
INFORMATION USED BETWEEN ALL  
KINDS OF ARTISTS, PLATFORM  
OPERATORS, AD LIBRARIES, APP

BUILDERS, ADVERTISERS, THAT  
SIMPLY EXISTS OUTSIDE OF THE  
EXISTING PERMISSION MODELS THAT  
A LOT OF PRIVACY WORK FOCUSES ON  
SO TO THE EXTENT FTC CAN HELP  
SHED LIGHT ON THIS AND ASK FOR  
MORE DISCLOSURE INFORMATION  
PRACTICES AND INFORMATION FLOWS  
IN THIS MASSIVE MOBILE ECOSYSTEM  
THAT COULD BE AN EXTREMELY  
USEFUL SERVICE AND IS THAT NOT  
HAPPENING TODAY.

>> SO I TO TOTALLY AGREE WITH  
THAT.

LIKE MAYBE THE FTC CAN -- IN  
TERMS OF DEVICES AND APPS, THAT  
IN NEVERTHELESS POLICIES WE  
WON'T ALLOW YOU TO SELL THESE TO  
OTHERS BUT IN TERMS OF  
IDENTIFYING DEVICES THAT NOT  
REALLY OPEN API'S AND WHO REALLY  
SITS THERE AND LOOKS AT ALL OF  
THIS, LIKE WHO DOES THE ANALYSIS

WHEN YOU DON'T HAVE ACCESS TO  
THE CODE AND THE SOFTWARE AND  
THE HARDWARE ARE BASICALLY  
INTEGRATED.

I CAN'T YOU DON'T HAVE CHOICES  
IN CASE YOU FEEL LIKE SOMETHING  
SO WRONG.

YOU WANT TO LEAVE A PLACE IF  
IT'S IS SOMEWHERE ELSE.

SO TRANSPARENCY IS THE MAIN  
ISSUE AND IT SHOULD BE  
ENCOURAGED BUT QUITE FRANKLY I  
DON'T KNOW HOW TO GO ABOUT IT.

>> BUT BUST THINGS -- THERE'S  
ALWAYS TRADEOFFS AND IT MAY NOT  
SURPRISE YOU TO LEARN I WROTE A  
PAPER CALLED THE COMPOSITE OF  
DISCLOSURE SO I AGREE  
TRANSPARENCY TENDS TO BE A GOOD  
WAY OF ACHIEVING THESE THINGS  
BUT IT'S NOT COSTLESS,.

AS LAUREN HAD ON THE LAST SLIDE  
IF WE HAVE OPEN API WE WILL BE

EMPOWERING THE GROUPS THAT  
COLLECT THIS MASSIVE AMOUNT.  
NAVIGATION THROUGH OPEN API WITH  
AN ENORMOUS AMOUNT OF  
INFORMATION THAT CREATES PERHAPS  
EVEN GREATER VULNERABILITIES  
THAN THE ONES THAT WE'RE  
PROTECTING AND THAT -- THERE MAY  
BE OTHER EXAMPLES LIKE THAT,  
TOO, SO MY QUESTION REALLY IS,  
BEFORE WE SETTLE ON TRANSPARENCY  
EVEN AS THE RIGHT SORORITY OF  
OPTIMAL SOLUTION HERE WE SHOULD  
BE AWARE THAT THERE ARE COSTS TO  
THAT AS WELL, AND THAT AGAIN  
THAT POTENTIALLY WE'RE CREATING  
MORE RISKS THAN WE'RE SOLVING.  
>> I PUT IT AS TRANSPARENCY TO  
WHOM?  
YOU'RE BUILDING A TRUST  
RELATIONSHIP SO IT'S  
TRANSPARENCY TO SOMEBODY THAT  
YOU ESSENTIALLY TRUST GLORIFY

YOU THE RIGHT ANSWER GIVEN THAT  
THEY HAVE THE INFORMATION SO I  
HAVE GONE AUDITS OVER 20 YEARS  
AND I CAN TELL YOU JUST BEING  
ABLE TO SEE INTO SOMETHING  
DOESN'T MEAN YOU'RE IN A  
POSITION TO MAKE A DECISION ON  
IT.

WHICH IS SORT OF WHAT THE  
PRESENTATIONS WERE ABOUT TO SOME  
DEGREE WE GIVE PEOPLE IT HAD  
INFORMATION, THE PEOPLE AREN'T  
IN A POSITION TO DIGEST IT  
BECAUSE THEY DON'T HAVE THE  
ANALYTIC CAPABILITY TOTE THEY'RE  
GIVEN THE INFORMATION SO IF YOU  
TAKE SORT OF THE UNIT TEST YOU  
CAN SAY THAT IS INADEQUATE  
BECAUSE YOU HAVE COMPLIANCE  
CHECKLIST AND IF YOU TAKE THE  
ENVIRONMENTAL OR INTEGRATION  
TEST YOU CAN SAY THAT IS NOT  
FAIR BECAUSE THAT'S NOT A

TYPICAL USE CASE SO SOMEWHERE IN  
THE MIDDLE IS PROPER USE OF  
DEVICE PREPARED FOR USE CASE AND  
THAT'S I THINK A GOOD FIT.

>> SO I THINK CONCERNING  
TRANSPARENCY AN INTERESTING  
POINT TO THINK ABOUT IS THAT THE  
PRIVACY POLICIES THAT WE HAVE  
RIGHT NOW, THEY'RE NOT WRITTEN  
FOR USERS AND THEY'RE NOT MEANT  
230 PROVIDE TRANSPARENCY FOR  
USERS AND WE NEED TO REALIZE  
THIS AND I THINK THIS NEEDS TO BE  
CLEARER IN REGULATION AS WELL  
THAT IF WE WANT TO INFORM USERS  
AND CREATE TRANSPARENCY THEN WE  
NEED TO COME UP WITH USER  
NOTICES THAT ARE MADE FOR USERS  
AND THAT COULD INCLUDE REQUIRING  
USER EVALUATION OF THOSE  
NOTICES, ARE THEY ACTUALLY  
EFFECTIVE AT COMMUNICATING WHAT  
THEY'RE SUPPOSED TO COMMUNICATE

AND WE HAVE BEEN DOING A LOT OF  
THESE STUDIES AND WE FIND MOST  
NOTICES ARE NOT EFFECTIVE.

AND IT'S REALLY HARD TO DESIGN  
EFFECTIVE NOTICE.

>> HERE IS AN INTERESTING  
COUNTERPOINT, THE MORE  
INFORMATION THAT BECOMES  
AVAILABLE, THE MORE BEHAVIOR  
CHANGES SO IF YOU ACTUALLY -- I  
COULD SHOW YOU EXPLOITS FOR  
EXAMPLE TWO YEAR MODEL THAT  
SHOWS AS YOU GET THIS IN  
POSITION WHERE YOUR MACHINE  
ALGORITHMS ARE WORKING AND YOU  
GET THE ANSWERS THAT YOU WOULD  
THE POLICY LESS CHANGE SO YOU  
CAN'T SEE THEM ANYMORE SO THE  
TRANSPARENCY HAS TO BE IN  
CONCERT WITH THE RIGHT MODEL  
WHERE PEOPLE WANT IT TO BE SHOWN  
IN THE WAY THAT IS COMFORTABLE  
FOR THEM OTHERWISE THEY ADAPT

AND YOUR TRANSPARENCY BACK  
FIRES.

>> NORM AROUND DID YOU WANT TO  
ADDRESS THE TRANCE GLAIRNS I  
WOULD LIKE TO RESPOND TO THE  
LAST COMMENT.

SO I THINK IT'S CLEAR THAT  
PRIVACY IS AN ARMS RACE.

I THINK THAT I WORK TOGETHER  
WITH FLORIAN ON THE POLICY THAT  
HE DESCRIBED BUT THE DAY THAT  
SITE OPERATORS START MODIFYING  
THEIR POLICY BASED ON OUR  
TECHNOLOGY, BECAUSE OF THE  
SUCCESS OF OUR TECHNOLOGY WILL  
BE A VERY GOOD DAY.

WE'RE NOT QUITE THERE YET IF  
THAT DAY HAPPENS WE WILL HAVE  
THE ABILITY TO PROBABLY IDENTIFY  
THAT AND THAT MIGHT POTENTIALLY  
BE SOMETHING THAT THE FTC WILL  
BE INTERESTED IN, AND WHETHER  
THEY WOULD BE ABLE TO DO MUCH

ABOUT IT OR NOT, I'M NOT  
SUFFICIENTLY VERSED INTO THE  
LEGAL RAMIFICATIONS OF THAT BUT  
I SUSPECT THAT IT WOULD HAVE  
SOMETHING TO SAY IF YOU CAN  
ESTABLISH EFFECTIVELY A PATTERN  
WHERE ONCE YOU ARE EFFECTIVE  
LIVE ABLE TO CAPTURE A PRACTICES  
THAT PROSECUTE NOT PUTTING THE  
COMPANIES IN A GOOD LIGHT AND A  
START MODIFYING THE WAY THEY ARE  
INTERPRETING THE TEXT AND I  
SUSPECT SOMETHING COULD  
POTENTIALLY BE DONE.

>> AND IT'S ALSO A MATCH THAT I  
IT TWO GOT OTHER WAY SO KEEPS  
IMPROVE THE LANGUAGE TO BE  
BETTER PRESENTED BY THESE  
INFORMATION MECHANISMS AND WE  
HAVE CONVERSATIONS WITH MANY  
DIFFERENT COMPANIES THAT SAY  
THEY WOULD ACTUALLY WELCOME  
HAVING SUCH TECHNOLOGY OUT THERE

BECAUSE THEY DO INVEST A LOT OF  
MONEY AND TIME IN HAVING PRIVACY  
POLICIES THAT ARE DESCRIPTIVE  
BUT IT'S BASICALLY IN VEIN  
BECAUSE THIS INFORMATION IS NOT  
USED AND THIS IS THE CASE.

>> SO I THINK THIS COULD GO BACK  
WAYS.

>> THE PRIMARY REASON FOR  
UNINTELLIGENCABILITY FOR  
EXISTING POOLSES IS IS THE LEGAL  
RISK, IS -- AND FOR THAT METER,  
EVEN REGULATORY ENFORCEMENTS  
ASSOCIATION.

>> IN WE DON'T HAVE DISCLOSURE  
THAT INFORMATION THE USERS THEN  
TO ME WE HAVE IDENTIFIED A  
IMPORTANT DISCONNECT BETWEEN HOW  
WE'RE REGULATING AND THE POWER  
OF USERS WHICH GOES TO THE POINT  
I WAS MAKING BEFORE WHICH IS  
THAT I REALLY LIKE WHAT YOU WERE  
DESCRIBING, THE SORT OF APP THAT

YOU GUYS CREATED AND IT SEEMS TO ME LIKE IT HAS AMAZING POTENTIAL AND ONCE WE HAVE SOMETHING LIKE THAT THINK OF WHAT THAT DOES TO THE NEED FOR ADDITIONAL FORMS OF REGULATION YOU HAVE DONE A GOOD JOB OF GIVING USERS WHAT THEY WANT AND BECAUSE USERS ARE SO LET GENIUS AND TYPES OF DATA ARE HETEROGENEOUS AND I THINK ON YOUR PAPER THERE'S A BIG DIFFERENCE BETWEEN AN E-MAIL ADDRESS BEING ACCESSIBLE AND THE CONTENT OF A COMMUNICATION EVEN WITH A COMPUTER DEVICE.

>> A REAL PROBLEM WITH OVERGENERAL AND THIS MAY BE REFLECT THE IN THE BAD PRIVACY POLICIES A PROBLEM WITH SORT OF AN OVERGENERAL RESPONSE LIKE A NETWORK LEVEL RESPONSE TO THE PROBLEM YOU WERE IDENTIFYING IS THAT -- WELL I DON'T KNOW, ENOUGH ABOUT ENGINEERING BUT AT

FIRST CUT I WOULD SAY IT DOESN'T  
DIFFERENT, IT JUST IMPOSES  
SINGLE POLICY ON EVERYONE  
REGARDLESS.

AND THAT IS REALLY UNLIKELY TO  
BE THE RIGHT OUTCOME.

BUT IS THAT A PROBLEM WITH YOU  
KNOW SORT OF THE MORE BLOUNT --  
RELATIVELY BLUNT POLICY TOOLS  
THAT WE HAVE, SO YOU KNOW AGAIN  
I THINK THERE'S REAL VALUE IN  
EMPOWERING EUTZERS SLOAFNTION AT  
LEADS TO A REDUCTION IN THE  
INCENTIVE OF THESE MORE BLUNT  
TOOLS TO COME N.

>> SO WE HAVE ABOUT 45 SECONDS  
LEFT.

I WANTED TO ASK IF YOU HAD THE  
IDEAL PRIVACY AGENDA IN YOUR  
RESEARCH, WHAT WOULD IT BE IN  
ONE OR TWO SENTENCES GOING  
FORWARD?

>> I THINK I HAVE OUTLINED OUR

AGENDA AND THERE WERE THREE  
PRESENTATIONS AND I STRONGLY  
BELIEVE IN THE PRIVACY  
ASSISTANTS.

IT'S CLEARLY NOT SOMETHING WHERE  
WE ARE ENTIRELY THERE YET BUT WE  
HAVE PROM PROMISING RESULTS IF.

IF I COULD TAKE ANOTHER  
30-SECONDS --

>> NO.

SORRY.

>> ALL RIGHT.

BUT THANK YOU THOUGH.

>> OK.

>> SO I THINK WHAT IS ALSO  
IMPORTANT, WHAT WE'RE STARTING  
TO LOOK AT IS PROVIDING  
INFORMATION AND INTEGRATING  
THE -- THESE DIALOGUES INTO THE  
USERS INTO ACTION FLOW.

SO RATHER THAN HAVING A PRIVACY  
NOTICE, A PRIVACY POLICIES  
SOMEWHERE ELSE, WHEN THE USERS

INTERACTS WITH IT MAKE IT PART  
OF THE INTERACTION.

THE MOBILE PLATFORM DEVELOPERS  
ARE DOING A GOOD JOB DOING THIS  
ALREADY, OR STARTING TO DO THIS  
ALREADY.

YOU HAVE THOSE JUST IN TIME  
DIALOGUES THAT POP UP AND THEY  
DON'T DISRUPT THE INTERACTION  
FLOW.

THEY HELP IT AND ENCOURAGE THE  
APP DEVELOPERS TO BUILD DIALOGUE  
AROUND IT THAT TELL YOU WHY THIS  
NOTIFICATION IS GOING TO POP UP  
AND WHY THEY WANTED YOUR  
LOCATION.

THAT'S GREAT AND I THINK IT'S A  
GOOD DIRECTION AND WE ARE DOING  
INTERESTING RESEARCH TO THE  
EXTENT OF THAT AND OTHER THINGS.

>> AND WE'RE NOT BIAS GRD I WILL  
STOP YOU THERE.

ENCOURAGE THE AUDIENCE TO ASK

AFTER THAT BUT I WANTED TO CON  
COLLIDE BY -- OH, THERE YOU R  
OK.

SO THE FTC'S NEW CHIEF  
TECHNOLOGIST STARTED ON MONDAY,  
AND SO I WANTED TO WELCOME  
LORRIE CRANOR FROM THE EXPRFT WE  
ALSO THANK CARNEGIE MELLON FOR  
ALLOWING HER TIME ON LEAVE FOR  
HER TO BE HERE WITH US.

>> THANK YOU. I WILL KEEP MY  
REMARKS BRIEF SINCE WE'RE OVER  
TIME.

FIRST OF ALL I WANTED TO THANK  
ALL OF THE FTC STAFF WHO DID  
SUCH A WONDERFUL JOB ORGANIZING  
THIS.

CAN WE GIVE THEM A BIG ROUND OF  
APPLAUSE:

[ APPLAUSE ]

>> YEAH, THIS IS MY FOURTH DAY  
SO I HAD NOTHING TO DO WITH IT  
BUT THESE GUYS DID A GREAT JOB.

I WANTED TO THANK YOU ALL FOR  
COMING AND FOR PARTICIPATING.

A FEW NOTES ON SOME THINGS I  
HEARD THROUGHOUT THE DAY, TSA IT  
WAS A LOT TO ABSORB AND TRYING  
TO SYNTHESIZE WHAT I HEARD, SO I  
THINK SOME OF THE KEY AREAS THAT  
I HEARD -- THERE'S A LOT OF  
REALLY INTERESTING, EMPIRICAL  
RESEARCH THAT IS BEING DONE.

AND SOME OF THE AREAS THAT IT'S  
BEING DONE IN THAT WE HEARD  
ABOUT.

WE HEARD ABOUT SURVEY AND  
INTERVIEW RESEARCH, ABOUT WHAT  
CONSUMERS UNDERSTAND, AND  
ESPECIALLY WHAT THEY EXPECT AND  
WHAT THEY DESIRE.

WE ALSO SAW THAT SOME OF THIS  
RESEARCH IS THEN BEING USED TO  
FIND WAYS TO ACTUALLY ASSIST  
CONSUMERS FIGURING OUTWEIGHS TO  
REDUCE THE NUMBER OF NOTICES

THAT THEY NEED TO SEE AND  
CONFIGURE THEIR SETTINGS  
AUTOMATICALLY.

A QUESTION THAT CAME UP IN  
ALMOST EVERY PANEL I THINK WAS A  
QUESTION ABOUT HOW WE CAN MAKE  
TRANSPARENCY IN NOTICE AND  
CHOICE MORE EFFECTIVE.

WE HEARD OVER AND OVER AGAIN HOW  
INEFFECTIVE IT SEEMED TO BE AND  
WE HEARD SOME WAYS FORWARD, SOME  
PATHS TO MAYBE MAKING IT MORE  
EFFECTIVE.

WE ALSO HEARD ABOUT MEASUREMENT  
RESEARCH THAT LOOKED 59 A  
VARIETY OF THINGS.

WE HEARD ABOUT MEASUREMENTS ON THE  
EXTENT THAT PEOPLE ARE BEING  
TRACKED AND WHAT TECHNOLOGIES  
ARE TRACKING THEM.

AND WE ALSO HEARD ABOUT  
STATISTICAL AND LEARNING MACHINE  
RESEARCH TO UNDERSTAND HOW

ALGORITHMS IMPACT USERS AND OUR  
SPEAKERS OBSERVED THAT IN ORDER  
TO HAVE ALGORITHMIC TRANSPARENCY  
IT'S NOT ENOUGH JUST TO KNOW  
WHAT OF THE ALGORITHMS ARE  
BECAUSE THAT DOESN'T REALLY TELL  
US VERY MUCH.

WHAT WE NEED ARE SYSTEMS TO HELP  
US INTERPRET THE RESULTS OF THE  
ALGORITHMS AND HELP US  
UNDERSTAND THE IMPACT MUCH THOSE  
ALGORITHMS.

WE -- I SAW SOME PRESERVE THAT  
BUILT MODELS AND INVESTIGATED  
HAD THE IMPACTS OF DIFFERENT  
APPROACHES TO PRIVACY  
PROTECTION.

AND AND HELP SHED LIKE E. LIGHT  
ON THE EFFECTIVENESS OF  
DIFFERENT APPROACHES.

WE SAW RESEARCH TO UNDERSTAND  
THE IMPACT OF INCENTIVES AND  
APPROACHES 20 CYBER SECURITY.

WE ALSO SAW MANY OF THE RESEARCHERS THAT SPOKE HERE HAD DEVELOPED TOOLS THAT HAD BEEN USEFUL IN THEIR OWN RESEARCH AND MANY OF THEM HAD ACTUALLY OFFERED TO MAKE THEIR TOOLS AVAILABLE TO OTHER RESEARCHERS WHO COULD ALSO USE THEM AND I THINK THE COMMUNITY IS DEVELOPING A TREMENDOUS TOOL SET THAT SHOULD ENABLE TO LOT MORE RESEARCH TO HAPPEN GOING FORWARD.

WE ALSO HEARD FROM RESEARCH TO PARTNER WITH COMPANIES TO DO EMPIRICAL RESEARCH.

SOME PEOPLE NOTED IN ORDER TO DO THE RESEARCH THEY WANTED TO DO THEY NEEDED INFORMATION ONLY THE COMPANIES HAVE SO THERE WAS AN INVITATION TO PARTNER WITH THEM.

SO THOSE WERE KIND OF THE HIGHLIGHTS OF WHAT I HEARD

TODAY.

I'LL BE VERY INTERESTED IN  
HEARING FROM ALL OF YOU ABOUT  
WHAT YOU FOUND USEFUL.

WE'RE ALSO INTERESTED IN GETTING  
FEEDBACK ON THIS EVENT, SHOULD  
WE DO IT AGAIN?

IF SO, SHOULD WE DO IT EXACTLY  
THE SAME WAY?

WHAT SHOULD WE DO DIFFERENTLY?

WE WOULD BE VIDEO INTERESTED IN  
HEARING THAT FROM YOU.

ONE OF THE THINGS THAT I WOULD  
LIKE TO DO WHILE I'M AT THE FTC  
IS TO TRY TO BETTER BRIDGE THE  
GAP BETWEEN ACADEMIC RESEARCH  
AND POLICY MAKERS AND I THINK  
THE PRIVACY AREA IS AN AREA  
WHERE THERE'S A REAL NEED TO  
INFORM POLICY MAKING WITH  
RESEARCH.

AND SO AS SUCH I LOOKING FORWARD  
TO TINGING THE DISCUSSIONS THAT

WE STARTED HERE THROUGH THE  
YEAR.

THANK YOU. APPLAUSE.