

Membership	Average Membership	New Listings	Average Listings	Ratio Listings to Members	Change in ratio	Existing Home Sales	Average Commission	Ratio Realtors to Listings	Ratio of listings to Realtors	Turnover	Sales per Realtor
1981	656,108					2,580,000					
1982	617,521	656,314.50				2,120,000					
1983	627,444	622,482.50	2,913,140			2,880,000		4.59	4.64	1.01	9.18
1984	602,819	656,141.50	3,542,550			3,030,000		4.44	4.44	1.17	8.87
1985	711,226	697,032.50	3,423,900			3,380,000		4.75	4.81	1.01	9.50
1986	770,885	741,055.50	3,612,810			3,770,000		4.89	4.89	0.96	9.78
1987	806,351	788,818.00	4,151,620			3,770,000		4.68	5.15	1.10	9.15
1988	808,809	807,580.00	3,929,010			3,860,000		4.77	4.86	1.02	9.54
1989	822,985	815,872.00	2,913,140			3,490,000		4.00	3.54	0.89	8.05
1990	810,607	816,771.00	3,582,100			3,184,000		3.93	4.42	1.13	7.86
1991	763,965	787,286.00	3,313,140			3,146,000	6.10	4.12	4.34	1.05	8.24
1992	743,921	753,941.00	3,239,110			3,431,000	6.04	4.61	4.35	0.94	9.22
1993	729,266	756,593.50	3,566,280			3,717,000	5.94	1.66%	5.12	4.89	10.25
1994	729,397	729,331.50	3,884,940			3,884,000	5.88	1.01%	5.32	5.33	10.65
1995	719,573	724,535.00	4,192,300			3,849,000	5.83	-0.85%	5.35	5.83	10.70
1996	718,599	719,136.00	4,448,810			4,167,000	5.75	-1.37%	5.80	6.19	11.60
1997	716,078	717,338.50	4,393,440			4,374,000	5.64	-1.91%	6.11	6.14	12.22
1998	718,483	717,280.50	5,047,710			4,965,000	5.48	2.84%	6.91	7.03	13.82
1999	761,181	739,832.00	5,090,650	2,063,750	2.79	5,179,000	5.44	-0.73%	6.80	6.69	13.61
2000	766,560	763,870.50	5,344,900	1,938,417	2.54	5,173,000	5.42	-0.37%	6.75	6.97	13.50
2001	803,803	785,181.50	5,322,300	2,038,167	2.60	5,335,000	5.12	-5.14%	6.64	6.62	13.27
2002	876,195	839,999.00	5,831,330	2,214,083	2.64	5,634,000	5.14	0.39%	6.43	6.66	12.86
2003	976,960	926,577.50	6,273,760	2,388,083	2.58	6,176,000	5.12	-0.39%	6.32	6.42	12.64
2004	1,102,250	1,039,605.00	6,639,540	2,796,417	2.31	6,778,000	5.08	-0.78%	6.15	6.01	12.30
2005	1,265,367	1,183,808.50	7,479,470	2,559,465	2.16	7,080,000	5.02	-1.18%	5.91	5.91	11.19
2006	1,377,712	1,311,549.50	7,908,150	3,241,456	2.47	6,677,000	5.18	1.19%	4.77	5.21	10.94
2007	1,318,001	1,347,865.50	5,216,080	3,699,167	2.74	5,030,000	5.28	1.93%	3.76	3.90	7.52
2008	1,197,529	1,287,765.00	3,722,220	3,565,833	2.81	4,110,000	5.34	1.14%	3.43	3.11	6.86
2009	1,112,645	1,155,087.00	3,995,680	3,129,167	2.71	4,340,000	5.38	0.75%	3.90	3.59	7.80
2010	1,066,658	1,080,651.50	4,487,230	3,223,933	2.96	4,190,000	5.40	0.37%	3.93	4.21	10.7
2011	1,009,940	1,038,299.00	3,638,600	2,932,500	2.82	4,260,000	5.30	-1.85%	4.22	3.60	8.85
2012	999,824	1,004,882.00	4,168,570	2,274,167	2.26	4,660,000	5.40	1.89%	4.66	4.66	9.32
2013	1,042,211	1,021,027.50	5,097,260	2,056,333	2.02	5,090,000	5.38	-0.37%	4.88	4.88	9.77
2014	1,009,102	1,070,666.50	4,880,470	2,137,500	2.00	4,940,000	5.18	-3.72%	4.49	4.44	8.99
2015	1,167,000	1,133,051.00	5,126,810	2,095,833	1.85	5,250,000	5.26	1.54%	4.50	4.39	9.00
2016	1,213,700	1,200,350.00	5,349,420	1,973,333	1.64	5,450,000	5.12	-2.66%	4.42	4.34	8.84
2017	1,308,616	1,271,158.00	5,357,330	1,801,667	1.42	5,510,000	5.08	-0.78%	4.21	4.09	8.42

