

One comment



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MAY 7, 2016 AT 8:53 PM ([HTTP://ANTITRUSTCONNECT.COM/2016/05/04/FTC-V-INVIBIO-ANOTHER-MISSED-OPPORTUNITY-TO-PROVIDE-GUIDANCE/#COMMENT-3873](http://antitrustconnect.com/2016/05/04/ftc-v-invibio-another-missed-opportunity-to-provide-guidance/#comment-3873))

I set up and ran the PEEK plant for Evonik Industries and subsequently handled the sales and marketing of PEEK for both industrial and medical applications. I retired from Evonik in December 2013. The complaint issued by the FTC and settled by Invibio is correct in all aspects from my experience. Potential Evonik PEEK customers big and small were all severely restricted by contract from even evaluating alternative supplies for the duration of these exclusive contracts under penalty of loss of supply. Given the time it takes to get medical approval of devices, this made it even more difficult to enter into the market despite very attractive pricing, supply conditions, and performance differences that had significant positive impact on the performance of medical devices made with Evonik PEEK. This complaint and resolution was long overdue. In my opinion, Invibio did a great disservice to the advancement of the use of high performance materials in the medical field by the manner in which it conducted its business over the last decade or longer.

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