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My wife and I have been involved in Quixtar for more than 5 years now. We are truly blessed to be part of such a business as this. Although we have only hit the 1000pv bracket right now, we see so much hope in the future. The Quixtar business has allowed us to have a dream and hope for the future. We have goals to replace both of our incomes and become full time parents. Quixtar has worked great with what we already have going on in life. It actually allows everything to come together for us. Outside of just making profit, we have grown some great relationships we would never have had if it weren't for this opportunity, and we are looking forward to all the ones ahead.

When we got registered, I was shown the basic plan and I believe I had enough information to get started. That is exactly what I do with our new people as well. You can relate it to a job, when you go in for your interview they inform you of the job, but you don't know everything that you are going to be doing until you work there for awhile. Same here, I believe enough of the right and necessary information is given to the individual to make an informed decision about whether they want to get started in business for themselves. Successfulness in this business and all other jobs is determined by the individual. We let them know that there is a commitment needed for any success. To sign up with Quixtar it is right around \$170.00, part of which is for products that they receive. If they decide the business wasn't what they were looking for they have a six-month guarantee on their initial investment. The opportunity is great because no one is out of. I believe that is an important part to Quixtar, no one feels that they are being dragged into it. It has a money back guarantee along with all the products also.

What we are seeing with Quixtar is that having quick growth for new people helps and also receiving a check their first month in business gives them belief that this business can work. Waiting to register seven days could possibly hinder this opportunity, especially with helping our prospects introduce their people to the opportunity because they then would have to wait, and the new person may be a discouraged.

The requirements to provide references I believe would be would also hinder each personal business. This requirement would take away a lot of the personal achievements. It doesn't matter if there is anyone in your area building the business. It might be an undeveloped area so far and also it would allow people to compare to others and maybe not see their personal potential. Also if maybe one of the references has a larger business at the time and your prospect decides to go with them, all the personal work you did would be lost. Also allowing others to hand out my name and address and phone number to individuals, first of all that would violate my privacy and also I don't want others to base their business experience on our business, or being asking me personal questions about my business so they can decide if they can do it. IBOs that bring their guests to presentations get a chance to see other IBOs that are building the business and are positive. Also quarterly there are larger functions that allow people to get around those that are growing and hear from the leaders. Maybe not all those that could be references in the area would be positive, they might have had a bad week and they would have a chance to spread that to your prospect.

I don't the necessity to sit down and tell your prospects or clients the list of litigations. Wal-mart and Target and other such stores do now pull you aside when you walk in the door and tell you about all the cases filed against them, before they sell you anything. Many of the filed cases at those places or with Quixtar have no merit.

Giving prospects the specific earnings disclosures and financial substantiation allows people to justify or take away for the dream of what they really can accomplish. I don't tell people what we make, but I do talk about where we are going, and where they can go. It doesn't matter what I made to them, they can grow 10 times faster and they can make more money than I can. I don't want to be the limiting affect on others potential. I tell people about the dreams we have, and what this business has allowed us to step out from the masses. This business can really set you apart, but that is a personal decision that individuals needs to make that on their own and not compare or look at what all other people are doing (masses).

Quixtar, in my personal opinion, is the best role model to build a business after. It has allowed us to accomplish so many things, even out of the business. It is great for new to people, to get a great look at a business and allows them with the 6 month guarantee to see if this business if for them. They can't lose their shirt in this business and they don't have a ceiling on how much money they make because of their upline. People are allowed to make their own dreams come true.

Thank you for your time,

Josh Schaffran