

Dr. Kevin T. Simons

Federal Trade Commission/Office of the Secretary, Room H-135 (Annex W)  
RE: Business Opportunity Rule, R511993  
600 Pennsylvania, Avenue, NW  
Washington, DC 20580

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Dear Sir or Madam:

I am writin this letter because I am concerned about the proposed Business Opportunity Rule R511993. I believe that in its presented form, it could prevent me from continuing as a independent distributor of Xango and destroy my small business.

I have been with Xango since April 2005.

Originally, I started my Network Marketing business because of the products I love them and wanted to earn some additional money. Now my family depends on this extra incom to supplement our budget. Especially since my potential to earn extra money at my regular job is almost none. Please don't destroy my small business, as my family relies on it.

Some of the sections in the proposed rule would make it hard or almost impossible for me to sell Xango's products, and help others do the same.

This waiting period will give the public the idea that there's something wron with me or our plan and also reflects badly on me. I also think this seven-day waiting period is unnecessary, because Xango already has a 90% buyback policy for all products including sales kits purchased by the salesperson.

One of the most difficult sections of the proposed rule is the seven day waiting period to enroll a new distributor.

Xango's sales kit only costs \$35.00. People buy TV's, cars and many items that cost much more than that and they do not have to wait seven days. Under this waiting period requirement, I will need to keep very detailed records when I first speak to someone a prospect and will then have to send in reports to company. I am a small home business and this furden could destroy my business.

Finally, the proposed rule requires the disclosure of a minimum of 10 prior purchasers nearest to the prospective purchaser. I am glad to provide references, but in this day of identity theft, I am very uncomfortable giving out the personal information of individuals (without their approval) to strangers. Women in my organization may be subject to sexual or racial harassment so this part can't go in at all, unless the FTC passes an addition to this rule

Prohibiting sexual or racial attacks related to this disclosure. In the end the rule must bind the FTC to take direct enforcement action on sexual and racial attacks with a special unit assigned to monitor actions related to the disclosure forms

Xango is a good company, they have a 100% money back 30 day guarantee, please do not lump them in the same category as the inscrupulous companies that daily take advantage of people without any repercussions.

I have seen many scams on the Internet and been approached by many crooks because of my success. This rule will do nothing to stop them. They hurt my business! This rule will not stop Crooks – they violate the current rule all the time. But I am a good American citizen and it will hurt me. Thank you and please help me.

Respectfully,

Dr. Kevin T. Simons

