

Thank you for joining with us in an effort to minimize the false advertising of direct sales organizations and eliminate the forming of illegitimate business opportunities. My wife and I, while building our Quixtar business over the past 10 years has been very, very rewarding. Not only financially in our Amway / Quixtar business but in our full-time occupations as well. The teaching and mentoring from the Yager Business support team has been an intricate part of helping us to develop a great marriage, build confidence in ourselves to bring children into our warring world and raise them in a strong and healthy environment, and help others to do the same. My wife was working about 60 – 70 hours a week as a graphic artist when we saw the opportunity. After about 3 ½ years she was able to retire from her job to be home to raise our new daughter. We now have 3 children and her job only grows more complex as each child is added to our family. If she was at work, there would be no way to have a good balance of time for raising these children properly, without an over-bearing amount of stress, which only diminishes bodily health as well as mental health for all of us.

Over the years, we have seen other Quixtar business owners within the Yager Business team but mostly outside it, that do not build their businesses in the same fashion that we build ours. Therefore we believe it would be inappropriate to use as a guide, the 10 references outside our Line of Sponsorship as something useful to prospective IBOs in making a decision on weather or not to become involved in our business. By going to sources outside our line of sponsorship for information on making a decision, they may actually be misled by others who are doing it “their way” instead of the way we’ve been taught to do so. Since the very first time we saw this business plan drawn and every time I draw it out for someone else, we have always put in the upper right corner, and stress the word “EFFORT”. Normally it is in red marker on a white-board or felt tip pen on paper. Even when the dot-com bomb was dropped in the market place and we went from Amway to Quixtar we kept doing it the same way we always have done. The only difference was that we could order our product via Quixtar website and our affiliated partners.

When we registered as IBOs, all of our questions got answered and our line of sponsorship did everything they could do to support us in accomplishing our goals. The leadership of our organization helped us to understand the differences between working for someone else and working for ourselves, and creating our own part-time business. They also taught us money management and how to prioritize our time in order to keep on track to accomplish what we had set out to do. Having some business experiences prior to joining Amway, and then Quixtar, we know there is a tremendous value in having these people in our lives financially because it would cost so much from a traditional business standpoint. It would create a huge challenge to bear the burden that the business counseling and mentoring would cost; we would be out of business soon after we started.

As a matter of fact, I was not a book reader before joining. My wife was an avid reader of fiction novels and popular magazines. Today we both stay focused on reading books recommended by, not only our support team, but other successful people as well, and also the Bible which we see as the foundation as any of these great works.

After all the experiences we have had in building our business. The good and the bad, which happens in growing anything from a garden to a family; we literally see this business and our line of sponsorship as a gift from God and the best opportunity we can

offer anyone else. Because we are not just offering our time, but our money and our love. We have seen people come and go, but no one has honestly left without having gained something of value to them.

Thank you again for your help in our joint effort to secure genuine opportunity for those who seek it and gain the blessings they search for that can only be found by building their own enterprise; and also to help others avoid the trappings of the so-called illegitimate competition. May the Lord's hand be on our mission.