

July 15, 2006

Dear Sir or Madam:

My name is Jason Andersen. I own a distributorship for the home based business XanGo, LLC.

First I'd like to thank you for having the concern for the integrity of the home-based business industry. With the dishonest people in the marketplace, we need to protect our customers and prospective distributors from fraud.

I've been an Independent XanGo Distributor since January 2005. This is my first experience with any home-based business. My wife and I decided we would like the ability for her to remain at home with our 3 children and be available to them in their important growing years. We replied to a radio advertisement on the local Christian radio station we listen to regularly. We heard the opportunity that would be available to us, without hearing the name XanGo, just a general ad. Upon calling the opportunity we were directed to an individual just 90 miles from us, heard the opportunity, and signed up immediately. We have come to become very close friends with the gentleman (Jeremy Crane) who introduced us to XanGo, which wouldn't have happened had we not been involved in XanGo. Also, I am a counselor by trade and working with XanGo has greatly improved my skills of dealing with people and relationships, improving my skills as a counselor. The education I received through XanGo would not have been considered by me if I never entered this industry.

My concerns with the regulations you are proposing are as follows:

-7-Day waiting period: From a personal perspective, I would not have been pleased with having to wait to get started at building my business. I would have been frustrated and would have questioned the integrity of the company and the industry I was entering had I been told I would have had to wait to meet FTC guidelines for customer protection. I feel that I am not a minority with this view. I have found many people lose interest and passion when they wait. For people who have to wait for any reason now, usually do not get started because the desire to change diminishes. People act on emotions and if the company offering the opportunity is honest, why should they be punished for the dishonesty of others and lose that emotion from a prospective customer.

-Litigation Reporting: This does not distinguish between winning and losing lawsuits. How can this be an accurate report for prospective customer/distributors to make an educated decision? If there were to be a report, it should accurately reflect all outcomes and all reasons for the lawsuit. As we know, not all lawsuits (whether won or lost) are the fault of the defendant (ie. McDonald's and the coffee burnt customer who didn't use a proper cup holder in a moving car, when they knew they were drinking hot coffee).

-Earning Claims: I don't believe this would really keep the dishonest from being dishonest. It would only hurt the honest.

-References: This is possibly the most damaging. This is where the possible customer/distributor could be falsely informed about a good company by a "bad" distributor. An example would be anyone seeking information about XanGo in the Minot, ND area (where I live), would be misled about this opportunity by being given names of four distributors who were no longer using XanGo, have failed to cancel their distributorship due to being irresponsible, and have quit pursuing XanGo because they were not willing to change or follow the recommended distribution training and failed. This would be a very inaccurate report of what XanGo had to offer. This would be a true life problem for me as I do have 4 distributors who have failed to cancel their memberships (after multiple prompting from me) after they failed to do XanGo in the appropriate way and failed themselves. This would hurt me and any distributor prospecting in the Minot area. I know these people personally and they wanted to do things their way and it didn't work. I know they'd share negative information with possible customer/distributors. I think this would be a common occurrence in nearly every area of the country.

XanGo is a legitimate company with the highest of integrity. I am a Christian who places the utmost importance on being true and honest with everyone I meet. I want to help lift people up and help them gain things they could never have in any other profession than a legitimate home-based business. These regulations would hurt more than they would help. The dishonest people, through out history, have always found ways around rules and regulations. The honest people follow them and have a much harder time succeeding because of it. Please do not punish the honest. Please to not prevent people from finding a life that would be unattainable in nearly any other industry. Continue to prosecute those who do wrong without punishing those who do right.

Thank you very much,

Jason Andersen
Independent XanGo Distributor