

## Geraldine Dick

Federal Trade Commission/Office of the Secretary, Room H-135 (Annex W)  
Re: Business Opportunity Rule, R511993  
600 Pennsylvania Avenue, NW  
Washington, DC 20580

RE: Business Opportunity Rule, R511993

Dear Sir or Madam:

I am writing this letter because I am concerned about the proposed Business Opportunity Rule R511993. I believe that in its presented form, it could prevent me from continuing as a Distributor with XanGo, and *destroy my small business*.

I have been an independent home based business *Distributor* for 1½ year.

Originally, I started my Network Marketing business because I loved the products and wanted to earn some additional income. Now I depend on this extra income to supplement my budget.

Please don't destroy my small business I need it!

Some of the sections in the proposed rule would make it virtually impossible for me to sell my product. The waiting period will give the public the idea that there is something wrong with me or our plan and also reflects badly on me. I also think this seven-day waiting period is totally unnecessary, because XanGo already has a 100% buyback policy for its one single product.

One of the most difficult sections of the proposed rule is the seven day waiting period to enroll a new *Distributor*. XanGo's sales kit only costs \$35. People buy TVs, cars, and other items that cost much more than that and they don't have to wait seven days. Under this waiting period requirement, I will need to keep very detailed records when I first speak to a prospect and will then have to send in reports to my company. I am a small home business owner and this burden will hurt or destroy my business. This proposed rule is actually anti-small business.

Finally, the proposed rule requires the disclosure of a minimum of 10 prior purchasers nearest to the prospective purchaser. I am glad to provide references, but in this day of identity theft, I am very uncomfortable giving out the personal information of individuals (without their approval) to strangers. Women in my organization may be subject to sexual or racial harassment, so this part can't go in at all, unless the FTC passes an addition to this rule prohibiting sexual or racial attacks related to this disclosure. In the end the rule must bind the FTC to take direct enforcement action on sexual and racial attacks with a special unit assigned to monitor actions related to the disclosure forms.

I have seen many scams on the Internet and been approached by many crooks because of my success. This rule will do nothing to stop them. It will actually hurt my business! This rule will not stop Crooks – they violate the current rule all the time. Thank you in advance for your favorable consideration of this request.

Sincerely,

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Geraldine Dick  
Independent XanGo Distributor