

I am a Quixtar IBO. My husband & I benefited from business leadership training to expand our Quixtar community plus make significant changes in our existing landscape construction business to increase our sales 3X. Being an IBO fits as a way to inter-marry and maximize work/home consumer spending to afford me more money and time! This partnership is how we focus our home/business spending so we keep more of our money.

As a prospect, I was given information about this opportunity to make a very informed decision. There is plenty of quality information available to help any prospect make a sound decision. **The sources that matter** hold the Quixtar Corp. /opportunity in the highest of regards. We present the facts to prospects, introduce our new people to our team and encourage all prospects to participate in education. We share that this is a business, not a lottery; requiring effort with no success guarantee. However, working as a team, we have a chance to utilize everyone's gifts and talents if we all choose to work together. An average new IBO invests \$300-\$500 including registration, some products for their home use, and business support materials. **Business support materials are optional**, however knowledge is needed to develop any new business. If a student in law school opts NOT to buy the books, read or attend class, what is the chance that this student will succeed?

Anyone considering a business opportunity needs to make an educated decision. By curtailing unscrupulous schemes, we believe the doors will open wide for Quixtar IBO's to flourish. It is urgent that the FTC eliminate the provisions of the proposal that would penalize and hinder our sponsoring and registering efforts.

1. NO 7 day waiting period. It would cripple our businesses and is unnecessary. With Quixtar, any prospect can get his/her money back if they are not satisfied
2. Eliminate the 10 reference requirement. A list of 10 other IBO names, addresses, and phone numbers as references is not only a privacy infringement but is tantamount to requiring us to give business to direct competitors. The structure of our business model is built on relationships and developing our business volume with IBO partners. It is not sound business to require a sponsoring IBO to refer their prospect to 10 other IBOs as any of them might be happy to move forward to register the prospect themselves.
3. NO requirement to disclose past litigation. As a small traditional business owner, I know how frivolous lawsuits muddy the clearest of water. Many claims are false accusations by people looking for a settlement or to simply camouflage their own lack of success. Honest companies will suffer - dishonest companies will ignore this rule.
4. Income disclosure must be simple, standardized, and easily understood to avoid confusion. Leaders who run their Team 100/Quixtar business full time earn significant incomes. The average monthly gross income for 'active' IBO's takes into account the thousands of IBOs who simply participate for convenience or to create part-time income. In time it grows as shown on the IBOAI compensation plan as long as the business plan is followed.
5. Personal Financial documents are - **personal and private**. All IBO's should substantiate any income claim made, however, we should not be required to disclose our personal information unless it comes to the point of an agency investigation as required by the FTC or state agency involved. We associate and work with Jody & Kathy Victor, Rick & Sue Lynn Setzer and others in the Markerman and Team 100 organizations. These people who have made their mark in business, still give their time and talent to teach future entrepreneurs the value of independent business ownership. It supports the mission of dedicated mentorship and sound business principle.

Please eliminate the unnecessary burden this draft proposes. Quixtar is a company more people need to engage in and support.

Respectfully,
Laura A. Scott