

I have been an Independent Business Owner affiliated with Quixtar since 1999. My experience with Quixtar has been great. Not only I am making money but, also I am being mentored by people who themselves are successful Independent Business Owner. This business has provided me an opportunity has enabled me to generate a secondary source of income without affecting my job. The amount of money I am making through this business, to make at my job will require far more work and time than I spent in this business. At the same time, my mentors in the business have helped me become a better person in the society and have helped me to perform more efficiently at my job. From the very first day when I got registered my mentors have been helping me to become successful in this business. They have never given me wrong information or misguided me at any time. They told me it would take smart work and that the business will not require my whole life to build it. They always showed me how they became successful. They promoted the education system necessary to build the business. I was never forced to do any thing in the business.

Whenever I sponsor others I tell my prospects that this business is not a get rich quick scheme and that I am not here to convince them about the opportunity. I tell my prospects that it will take effort and hard work and discipline to be successful. I tell them that my role is to make them successful and suggest them what to do and what not to do.

My prospects spend typically around 300 dollars to get registered. There is money back guarantee for 90 days.

With regards to the proposed rules of the FTC I certainly find issues:

1. The requirement of a seven- day wanting period:

This will delay the registration process. At the same time, the new prospects will see delay in registering their prospects. This will cause inconvenience and time consumption on the part of the prospect and as such a blockade in the expansion of business on a rapid pace and generating money which is contrary to the business plan. Furthermore, the prospects will have to wait for more than 7 days if they decide to opt out of the business. Hence, believing their money is stuck the prospect will have extremely negative view about the business opportunity and the sponsor, which is unnecessary and unfair.

2. The requirement to provide references:

The business opportunity is neither about getting people sucked into the business nor the business is about looking at prospects as money making machines. On the contrary IBO prospect people who are really interested and open to the opportunity. As such, every IBO uses his or her personality and effort in building relationship and trust with the prospects without breaching any laws and regulations of the business. Providing references will destroy this relationship and the business will just become a mechanical process. Developing and nurturing the human relationship and mentorship which has made Quixtar a unique and successful business opportunity will become a total fiasco because the effort of an IBO in expanding the business will be fruit less and other opportunists will get undue benefit out of this rule.

3. The requirement to provide a litigation list:

This rule is very vague. Prospects who want to find the history of any litigation can contact the right sources. Also, for every IBO to go through this process is too cumbersome and time consuming and it will be the same for the prospects. Also, it is not clear what a seller is, either one seller or all the sellers, all litigation against Quixtar etc.

4. The requirement for specific earnings disclosure:

I tell my prospects how much they can make from the business. Also, I tell them that they can make more money than I can if they are willing to work harder. I share with them the business plan which, is about the income potential in the business opportunity. This rule will require all IBOS to disclose each every earning. This rule will make the business more cumbersome and inconvenient and time consuming.

Every IBO being independent generates different income. The business plan shows the different ways of generating income. The disclosure of how much money is generated will just show how much income an IBO makes which is personal information and is very similar to income statement in employment with a company and is kept confidential.

A prospect will not relate to this information because every IBO generates different income which, is based on how that IBO is building the business. The disclosure of income of any IBO has no barring on a prospect in making any amount of income from the business because the business plan shows the steps in generating a certain income and not how much any certain IBO makes.

5. The requirement for financial substantiation:

I do not tell the prospects how much I made last month or last fiscal year. My income from the business is the reflection of my effort in building the business. It is personal information and has no barring on the income potential of any prospect because the business opportunity is about Independent Business Ownership and as such there is no cap on the amount of money to be generated from the business opportunity. As a matter of the fact the business plan shows my success is based on the success of my prospect will make more money than I will. Therefore, this rule will cause disbelief and mistrust between the IBO and the prospect. Also, there is invasion of personal information of both the IBO and prospect without due consideration for the personal involvement required from both and the level of the success of the IBO to build the business successfully.