

I have been a Quixtar-affiliated IBO for about a year and a half now, and I am extremely proud of that affiliation. During my time as an IBO I have forged relationships that I know will last my entire life, not to mention gained a wealth of knowledge from which all of my professional ventures have seen a benefit. The personal and financial growth I have experienced are invaluable to me.

I feel very strongly that, while the proposed FTC rule has the most benevolent of intentions, some of the particulars are unjustly prohibitive to business owners' growth.

I can easily understand the need to ensure that prospects receive enough information to make an educated decision. However, requiring 10 personal references from IBO's caters only to those already experiencing success in the networking business world. If I am a new IBO building a consumer network, how am I to provide 10 honest, personal network-related references that would adequately ensure a prospect that I am a representative of a legal, moral, and ethical business model? A new prospect sharing the business plan could rely only upon their sponsor and whatever upline they've managed to meet and spend some time with. For new folks, that may result in one or two personal references at best. If I don't have a network built, I can't build a network. Again, I can clearly see that establishing individual integrity is the goal, but in a business model that affords all IBO's a complete refund of investment, what is proposed is superfluous.

The need to provide personal references will cripple newcomers at a time when their confidence can least afford it. As IBO's representing the Quixtar Corporation, our role is to share the possibilities and avenues of the free enterprise system with anyone not willing to settle for an ordinary life. We open our hearts and often are subject to unjust criticism and false accusations from misinformed (yet well-intentioned) patrons. However, in the recent months my personal experience has shown me that society is becoming more and more acclimated to the principles and direction of our business model. In a franchise-type model, isn't a proven track record backed by well-respected organizations (FTC, Better Business Bureau, etc.) and partner corporations (Barnes & Noble, Circuit City, etc.) as well as countless personal testimonials from Quixtar-affiliated IBO's (who stand to make zero profit from most of the registrations they'll "solicit") enough to put to rest any questions of integrity?

I am very pleased to see that the FTC is cracking down on network marketing businesses as a whole. However I feel that more diligence is required in regard to the reason(s) that the new regulations are proposed. I am confident that, upon review of the Quixtar business model and its impeccable track record, the FTC

will reconsider/modify its proposed regulations to allow IBO's to continue to experience all that Western Culture's Free Enterprise System has to offer.

On a personal note, I know people that need this opportunity. I am from a place (Buffalo, NY) where TRUE opportunity has become so scarce that people are giving up on their dreams and goals, and I cannot accept that. The leadership in this area has become so corrupt and immoral that nobody knows where to turn.

My town, my home, is dying. Without this business, this opportunity, we cannot save this place. People believe in this idea, they are willing to fight for it because they see their dreams, however bleak they may see at the time, becoming realities. It is our RESPONSIBILITY to provide the needy with a way to fill their void.

I thank you in advance for your support as we continue to build a future of integrity and loyalty and set an example for future generations.

Sincerely,

Nicholas A. Pezzino
Quixtar IBO and CEO of NAP Time Enterprises