

I have been a Quixtar independant business owner for about 27 months. Altho I have not met my goals for building my business I feel I have gained many things from being involved. The education I am receiving and the help and mentoring that are available are very valuable to me . Without these I feel I would be trapped with no hope for advancement not just in my business but in my career also. When I registered I was provided with enough information to make an informed decision and feel I provide enough information to prospects. I knew from the start this was not a get rich quick plan and that there would be work involved to build a sucessfull business. It is my responsibility to inform prospects of this and I feel I do that. The proposal set forth by the FTC is for the most part helpful in eliminating schemes that are designed to defraud people but there are some points that also limit my ability to build a ligimate business.

Point 1: Seven day waiting period could slow severly my business. I don't push people to go any faster than they want but when someone is ready to start their business it shouldn't be with a penalty for being able to make their own decision. There is a refund policy in place should someone change their mind. Point 2 : Requirement to provide referances, I have no control over what others in my area are doing or their business success, prospects who are considering my business should not be infulnced by others who do not directly affect their business, there are local meeting prospects can attend with opportunities to see who is involved. If I do the ground work to present the business to someone I shouldn't be required to give them a list of competitors who have invested nothing in them. I would not like others giving my name to their prospects this could tie up a lot of my time answering questions for others about my business that will not affect their business at all. Point 3: Provide a Litigation list, this takes power away from the people who are building ligimat business and gives it to anyone who feels like whining about the treatment they received. The fact that there is litigation does not mean an illegal act has taken place or that any one was even treated badly, there are people today who are looking for something for nothing and litigation seems to be one of the ways they use to try to get it. Anywhere there is money being made there is someone trying to get some of it by litigation. It would be unfair to give unproven law suits credibility in the presentation of my business. Point 4: Specific earnings disclosures. I make it a point to inform prospects that all earnings potential are estimates of what is possible and that there are no guarantees. With the structure of our bonus schedule it would be a difiicult thing to tell people all of the possibilities and disclaim each and every one. This could be a very limiting point and just cause excessive paper work and confusion. Point 5: Requirement for financial substantiation, I don't feel I should share my personal income information with prospects or even with others in my business. It has no affect on their business, and by sharing that information I could be giving the impression that either they were guaranteed to make that much money or that they were limited to making that much money. Our business works on the principal that the ones who do the work can earn their success but no ones business is grown or limited by the actions of the sponsoring business owner. Dan Skinner Quixtar IBO