

CHAMBER OF COMMERCE
OF THE
UNITED STATES OF AMERICA

THOMAS J. DONOHUE
PRESIDENT AND
CHIEF EXECUTIVE OFFICER

1615 H STREET, N.W.
WASHINGTON, D.C. 20062-2000

May 30, 2006

Mr. Harland Stonecipher
Founder, Chairman and CEO
Pre-Paid Legal Services, Inc.
One Pre-Paid Way
Ada, OK 74820

Dear Harland:

The U.S. Chamber of Commerce has just released a new report that chronicles the rise of an entrepreneurial workforce that has turned away from traditional employment and work schedules in favor of a broad range of alternatives such as flextime, telecommuting, independent contracting, and home-based business opportunities.

Since your company is in the forefront of this positive, pro-enterprise movement, I wanted to call your attention to our findings.

The report, *Work, Entrepreneurship, and Opportunity in 21st Century America*, identifies the broad scope of the entrepreneurial workforce, including: 27 million workers on flextime; 25 million part-time workers; 20 million telecommuters; 10.3 million independent contractors; and 17 million Americans engaged in direct selling of products and services.

It is clear that millions of Americans are seeking viable business opportunities in order to secure their financial future, be their own boss, and better balance the responsibilities of career and family. Pre-Paid Legal Services and companies like yours are propelling this powerful trend forward. In doing so, you are not only providing unique opportunities for Pre-Paid participants, you are also ensuring that the spirit of free enterprise in our country remains strong and vibrant.

Thank you and best wishes.

Sincerely,