IN THE MATTER OF

EHP PRODUCTS, INC., ET AL.

CONSENT ORDER, ETC., IN REGARD TO ALLEGED VIOLATIONS OF SEC. 5 OF THE FEDERAL TRADE COMMISSION ACT AND SECTION 7 OF THE CLAYTON ACT

Docket C-3940; File No. 9823181 Complaint, May 16, 2000--Decision, May 16, 2000

This consent order prohibits Respondents EPH Products Incorporated and Elaine H. Parrish from making any representation that CMO or any similar product: (1) is effective in the mitigation, treatment, prevention, or cure of arthritis; (2) provides significant relief from symptoms of arthritis, including pain, swelling, impaired mobility, or deformity; (3) is as effective as, or superior to, prescription medications for the treatment of arthritis or the relief of arthritis symptoms; (4) is effective in the treatment of multiple sclerosis, leukemia, lupus, emphysema, cancer, benign prostate hyperplasia, silicone breast disease, asthma, fibromyalgia, or scleroderma; or (5) is safe or has no adverse side effects, unless, at the time the representation is made, respondents possess and rely upon competent and reliable scientific evidence that substantiates the representation. The order also prohibits respondents from making any representations about the performance, safety, efficacy, or health benefits of CMO or any other food, dietary supplement, or drug, unless the respondents possess and rely upon competent, reliable scientific evidence substantiating the representation unless the claims are substantiated by competent and reliable scientific evidence. In addition, the order prohibits the respondents from misrepresenting that the issuance of a patent proves the safety or efficacy of any product or program, the existence, contents, validity, results, conclusions, or interpretations of any test, study, or research, or that the experience represented by any user testimonial or endorsement of any product or program represents the typical or ordinary experience of members of the public who use the product or program.

Participants

For the Commission: *Judith A. Shepherd, John Hoagland, Mike Eichorn,* and *BE.*

For the Respondents: Jonathan Emord, Emord & Associates.

COMPLAINT

The Federal Trade Commission, having reason to believe that EHP Products, Inc., and Elaine H. Parrish, individually and as an officer of the corporation, have violated the provisions of the Federal Trade Commission Act, and it appearing to the Commission that this proceeding is in the public interest, alleges:

1. Respondent EHP Products, Inc. is a Kentucky corporation with its principal place of business at 8 Kenton Furnace Drive, Ashland, Kentucky 41105. Respondent Elaine H. Parrish is the sole shareholder, President, and Secretary-Treasurer of the corporate respondent. She formulates, directs, and controls the acts and practices of the corporate respondent, including the acts and practices alleged in this complaint. Her principal office or place of business is the same as that of the corporate respondent.

2. Respondents have promoted, offered for sale, sold, and distributed to the public products containing a substance described as cetylmyristoleate, cetyl myristoleate, or CMO, including products identified with the name "Myristin®," [hereinafter sometimes referred to collectively as "CMO."] These products are "foods" and/or "drugs" within the meaning of Sections 12 and 15 of the Federal Trade Commission Act.

3. The acts and practices of respondents alleged in this complaint have been in or affecting commerce, as "commerce" is defined in Section 4 of the Federal Trade Commission Act.

4. Respondents have disseminated or have caused to be disseminated advertisements or promotional materials for products containing cetylmyristoleate, including but not necessarily limited to the attached Exhibits A (respondents' Internet web site) through D. These advertisements and promotional materials contain the following statements:

A. Patented relief for arthritis pain Myristin® Dietary Supplement brand of cetyl myristoleate

* * *

Myristin[®] Dietary Supplement is a naturally occurring protective dietary factor which has been shown in laboratory experiments to promote resistance to swelling, tenderness, and pain in joints.

* * *

[depiction of a safety cross]

Safety Manufacture

Safety of Myristin®

A national certified testing laboratory tested safety in accordance with Federal regulations. Myristin[®] was administered to a group of test animals to evaluate its toxicity in accordance with Federal requirements as listed in 16 CFR 1500.3. . . . There were no abnormalities observed in any of the animals' tissues or organs.

* * *

RESEARCH

* * *

Mr. Diehl pursued the scientific fact that mice do not get arthritis and discovered cetyl myristoleate through his investigations and analyses. He began his research in 1962, and by 1964 had determined that there was a substance in the mice which must protect them from arthritis. After countless experiments, reactions, and

purifications, the immunity factor was identified as cetyl myristoleate

* * *

Mr. Diehl observed in scientific studies that arthritis induced in lab animals injected with an arthritis-producing solution could be resolved by cetyl myristoleate, and that animals given cetyl myristoleate in advance of being injected with the arthritis-producing solution were protected against the development of arthritis. Mr. Diehl suffered from osteoarthritis in his hands, and osteoarthritis in his heels and knees made it difficult for him to walk. He was very willing to try this protective factor, cetyl myristoleate, on himself. To his great satisfaction, his hands, heels, and knees stopped hurting between three and six weeks after using cetyl myristoleate. That was in 1991.

* * *

TESTIMONIALS

* * *

From a healthcare professional: ".... Being an RN and seeing first hand what the long-term effects of arthritis are, I knew I had to try it. The results have been life-altering. My knee pain is gone as well as headaches that I believe were also weather related. After my second regimen, my range of motion which had been severely restricted in my neck since an injury in 1979 improved at least 50%. I feel better than I have in a long time."

From a Physician's wife: "MYRISTIN helped my arthritic shoulder. For about three years, I could not lift my right arm much above my waist. . . . After taking it, I could not believe the results. In a couple of weeks, there was dramatic improvement. I could move my arm in a full range of motion without pain. I felt like a new person. I was so happy to get back to normal after being restricted

by my condition for so long. I'm now pain-free and able to do what I want to with my right arm...."

* * *

"I had been having back and hip pain for several months that just kept getting worse and worse. An orthopedist told me I had spinal stenosis and a bulging disc. . . . To make a long story short, I took MYRISTIN and within two weeks all my back pain and hip pain were totally gone. . . . That was three months ago, and my back and hip are still pain free."

* * *

"The pain and swelling are gone from my left foot and hands from the rheumatoid arthritis. Three years ago I was found to have hepatitis C, an inflammation of the liver. I took your breakthrough cetyl myristoleate about 5 months ago. Then I had a regular blood screen taken, and I was told the remarkable news that not only is my liver count back in normal range, but there is no sign of the hepatitis C...."

* * *

"For Father's Day and my 66th birthday, my daughter gave me MYRISTIN as a gift. She hoped this dietary supplement would reduce the arthritic pain I have suffered with for many years. My 'stiffness' upon awakening has subsided since taking the first four capsules. When I went back to my doctor on July 19th, my blood sugar level had dropped from 163 to 113, my cholesterol count was down, and he took me off a medication I had been taking for two years for high blood pressure, because that was now normal!"

Complaint

"I tried the cetyl myristoleate. . . . The first area of significance was the stiffness and pain to my neck and shoulder which had developed following an auto accident. . . . [T]he condition is gone! Furthermore, other recurring ailments have completely disappeared. For example, fever blisters are no more. Colds and bouts of flu that would normally transpire during winter do not. Not only all of this but also allergies that were starting up as I approach middle age are also gone."

* * *

From a healthcare professional: "I checked a patient's lung capacity on the day she began to take cetyl myristoleate, and again today, 10 days later. She has emphysema-type chronic obstructive lung disease. Her lung function has improved measurably in the three areas commonly measured: volume, flow rate, and force of flow. . . . She has arthritis in her neck, which has improved considerably. I also took [some] myself. I had a chronic right shoulder arthritis, which prevented me from being able to sleep on my right side or from keeping my arm on the back of a chair for more than a few minutes. These painful symptoms were gone [quickly]."

* * *

From an emphysema sufferer: "There is no doubt in my mind that MYRISTIN helped my breathing. My fingers are no longer blue but are a nice pink. Also, my nose and bronchial tubes are clear, allowing me to breathe. My sleep is much better and this is all without using the inhalers I had to use so much...."

From an eczema sufferer: "I have been fortunate enough to apply MYRISTIN to my hands and forearms, and miracle of miracles, my eczema has cleared. I have been under the care of a dermatologist for eczema for 18 years. . . . I applied MYRISTIN to my hands over a three week

EHP PRODUCTS, INC., ET AL.

Complaint

period, and my eczema was totally gone! I still can't believe it. I am now so proud of my hands."

1391

* * * USE

* * *

For many people, but not all, these 51 capsules of **Myristin**[®] will take care of their needs for several years or more....

* * *

Myristin[®] has worked for a high percentage of customers who have used it. Based on their experience, there is a good chance **Myristin**[®] will work for you.

[Exhibit A, http://www.cetylmyristoleate.com/]

B. **ARTHRITIS SUFFERERS**

Life is Precious

Why waste a moment with arthritis problems? **MYRISTIN**[®] dietary supplement can make a difference for you.

* * *

MYRISTIN® is a natural product which has been patented for both rheumatoid and osteoarthritis....

* * *

Complaint

WHAT DOES IT DO? **MYRISTIN®** has been shown in laboratory experiments and clinical usage to promote resistance to pain, swelling, and tenderness in joints caused by arthritis.

WHO HAS USED IT? Taken in just one or two courses over a two to four week period, thousands of arthritis sufferers have used **MYRISTIN**[®]. The product is a safe natural compound which can be taken right along with your prescription medicines and other supplements and vitimins. Most people only need one or two courses every one or two years.

[Exhibit B, Vital Times, March, 1998, p. 30]

C. It's a Natural for Arthritis.

[A footnote in smaller type states, "The FDA has not evaluated this statement. The product is not intended to diagnose, treat, cure or prevent disease."]

THE PROOF IS IN THE PATENT.

* * *

* * *

MYRISTIN[®], MYRIST-AID[™], our joint nutrient/ synergistic capsule, and MYRISTIN[™] TF lotion are used in one or two courses of 17 days each. After this, most of your patients will not need any more MYRISTIN[®] for one to two years....

[Exhibit C, *Dynamic Chiropractic*, March 23, 1998, p. C-4]

D. It's a Natural for Arthritis.

[A footnote in smaller type states, "The FDA has not evaluated this statement. The product is not intended to diagnose, treat, cure or prevent disease."]

* * *

Most people only need to use one 17 day course of MYRISTIN[®] dietary supplement. MYRISTIN[®] is available as a package with the synergistic capsule MYRIST-AID[™], and the topical lotion MYRISTIN[®] TF. Try it. It could be the answer you're looking for.

* * *

THE PROOF IS IN THE PATENT.

[Exhibit D, Alternative Medicine Digest, Issue 22, p. 98]

5. Respondents have disseminated or have caused to be disseminated advertisements for products containing cetylmyristoleate by means of an Internet Web site containing terms ("metatags") embedded in the Web site source code that are used by one or more Internet search engines to index Web sites for the purpose of selecting Web sites responsive to an Internet search request. These metatags, appearing only in the source code and not on a Web page visible to the consumer, include but are not limited to the following:

arthritis pain relief, arthritis cure, miracle cure, medical breakthrough, arthritis relief, arthritis treatment, psoriasis, joint pain, bone pain, fibromyalgia, tendonitis, systemic lupus erythematosus (SLE), scleroderma, low back pain, bursitis, aching feet, aching legs, aching back, tennis elbow, temperomandibular joint disease, chronic obstructive pulmonary disease (COPD), gout, gouty

arthritis, emphysema, arthralgia, arthropathy, rheumatism, osteitis, osteochondritis, osteomalacia, osteomyelitis.

6. Through the means described in Paragraphs 4 and 5 taken together, respondents have represented, expressly or by implication, that:

- A. Respondents' CMO products are safe and effective in the mitigation, treatment, prevention, and cure of most forms of arthritic conditions, including rheumatoid arthritis and osteoarthritis.
- B. Respondents' CMO products significantly relieve pain, swelling, and tenderness caused by arthritis.
- C. Respondents' CMO products are effective in the mitigation, treatment, and cure of hepatitis C, emphysema, obstructive lung disease, spinal stenosis, eczema, psoriasis, aches and pains of the back and extremities, fibromyalgia, tendinitis, systemic lupus erythematosus, scleroderma, bursitis, temperomandibular joint disease, gout, arthropathy, osteitis, osteochondritis, osteomalacia, and osteomyelitis.
- D. Respondents' CMO products are effective in the prevention of fever blisters, colds, flu, and allergy symptoms.
- E. Respondents' CMO products effectively lower cholesterol, blood pressure, and blood sugar levels.

7. Through the means described in Paragraph 4, respondents have represented, expressly or by implication, that testimonials from consumers appearing in the advertisements or promotional materials for respondents' CMO products reflect the typical or ordinary experience of members of the public who use the products.

8. Through the means described in Paragraphs 4 and 5, respondents have represented, expressly or by implication, that they possessed and relied upon a reasonable basis that substantiated the representations set forth in Paragraphs 6 and 7, at the time the representations were made.

9. In truth and in fact, respondents did not possess and rely upon a reasonable basis that substantiated the representations set forth in Paragraphs 6 and 7 at the time the representations were made. For example, studies have not examined the efficacy of the ingredients in respondents' CMO products in the prevention or cure of arthritis, hepatitis C, emphysema, obstructive lung disease. spinal stenosis, eczema, psoriasis, fibromyalgia, tendonitis, systemic lupus erythematosus, scleroderma, temperomandibular joint disease, arthropathy, rheumatism, osteitis, osteochondritis, osteomalacia, or osteomyelitis; or in the prevention of fever blisters, colds, flu, or allergy symptoms; or in lowering cholesterol, blood pressure, or blood sugar levels. In addition, there is insufficient information available to determine the reliability of other purported studies or the applicability of such studies to the respondents' products. Therefore, the representation set forth in Paragraph 8 was, and is, false or misleading.

10. Through the means described in Paragraph 4, respondents have represented, expressly or by implication, that:

- A. The issuance of U.S. patents 4,049,824 and 5,569,676 proves that respondents' CMO products are effective in treating and alleviating the symptoms of rheumatoid arthritis and osteoarthritis.
- B. Laboratory tests prove that respondents' CMO products promote resistance to pain, swelling, and tenderness caused by arthritis.

11. In truth and in fact,

- A. The issuance of U.S. patents does not prove that respondents' CMO products are effective in treating or alleviating the symptoms of rheumatoid arthritis and osteoarthritis.
- B. Laboratory tests do not prove that respondents' CMO products promote resistance to pain, swelling, and tenderness caused by arthritis.

Therefore, the representations set forth in Paragraph 10 were, and are, false or misleading.

12. The acts and practices of respondents, as alleged in this complaint, constitute unfair or deceptive acts or practices, and the making of false advertisements, in or affecting commerce, in violation of Sections 5(a) and 12 of the Federal Trade Commission Act.

THEREFORE, the Federal Trade Commission this sixteenth day of May, 2000, has issued this complaint against respondents.

By the Commission.

Exhibit A

Jducts			
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	Patented relief for Myristin [®] Dietary	Supplement	
	brand of cetyl m	wristoleate	
	brand of cetyl II U.S. Patent 5,5	69,67 <u>6</u>	
	C.D. Patencer		
P Products, Inc. ma	arkets Myristin[®] Dietary Sup r	lement in the United States	and internationally.
		distant factor W	hich has been shown
aboratory experimen	pplement is a naturally occurring the to promote resistance to swe		
IP Products, Inc. w. ristoleate, Harry W. tounding discovery t	vas founded in 1995 by Elaine P Diehl. Mr. Diehl (pronounced o reach the public in his origina	arrish, daughter of the disco "deal") wanted to assure a v l oil formula, and Elaine was e which EHP Products Inc.	verer of cetyl vay for this s willing to form a tradenamed
(vristin [®] , Mr. Diehl	his formula of cetyl mynacocal received a U.S. Patent on cety lich he assigned to EHP Produc natoid arthritis in 1977 (U.S. Pa	ts Inc. He had previously pa	itis in 1996 (U.S. atented cetyl
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EHP Products

P.O. Box 1306 Ashland KY 41105 Phone 16061 329-9229 FAX (606) 325-8569



Safety

Manufacture

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Safety of Myristin®

A national certified testing laboratory tested safety in accordance with Federal regulations. Myristim® was administered to a group of test animals to evaluate its toxicity in accordance with Federal requirements as listed in 16 CFR 1500.3. A single oral dose of 5 grams per kilogram of,body weight was given and the animals were observed for 14 days thereafter. Any and all behavioral/clinical abnormalities would have been observed and recorded, but none were noted. All animals appeared normal throughout the study period and no mortalities occurred. Animals were sacrificed at the conclusion of the study. There were no abnormalities observed in any of the animals' tissues or organs.

Manufacture of Myristin®

While cetyl myristoleate is a naturally occurring material found in mice, beavers, and sperm whale oil,' no animals are used in its manufacture. Myristin® is made in the United States by a fine organics chemical company using purified ingredients.

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http://www.cetylmyristoleate.com/safety.htm

EHP Products P.O. Box 1306 Ashland KY 41105 Phone (606) 329-9229 FAX (606) 325-8569



Discovery

Discovery



Mr. Diehl, who retired after 40 years of service at the National Institutes of Health in the Laboratory of Chemistry of the National Institute of Arthritis, Metabolic, and Digestive Diseases, was led to the discovery of cetyl myristoleate through his concern in 1953 of a neighbor's pain and disability from arthritis. An award winning researcher, Mr. Diehl developed over 500 new compounds, several of which were patented by the U.S. Patent Office. Mr. Diehl was recognized in 1958 for developing a new method of preparing 2-deoxy-d-ribose, a sugar found in deoxyribonucleic acid. This sugar is of vital importance to much basic research, and was used by Jonas Salk, M.D., as a culture medium to grow the Salk polio vaccine virus. Mr. Diehl pursued the scientific fact that mice do not get arthritis and discovered cetyl myristoleate through his investigations and analyses. He began his research in 1962, and by 1964 had determined that there was a substance in the mice which must protect them from arthritis. After countless experiments, reactions, and purifications, the immunity factor was identified as cetyl myristoleate through gas chromatography and mass spectrophotometry. Mr. Diehl later discovered that cetyl myristoleate also occurs naturally in male beavers and sperm whale oil. Historically, sperm whale oil has been used in the manufacture of margarine and soaps. A nineteenth century physician, Lacepede, swore by its medicinal properties, and proclaimed it effective for catarrh, pulmonary ulcers, and renal colic. It was also recommended to soothe, cleanse, and promote the closing of open wounds.

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Research

Mr. Diehl observed in scientific studies that arthritis induced in lab animals injected with an arthritis-

http://www.cetylmyristoleate.com/research.htm

Complaint Exhibits

producing solution could be resolved by cetyl myristoleate, and that animals given cetyl myristoleate in advance of being injected with the arthritis-producing solution were protected against the development of arthritis. Mr. Diehl suffered from osteoarthritis in his hands, and osteoarthritis in his heels and knees made it difficult for him to walk. He was very willing to try this protective factor, cetyl myristoleate, on himself. To his great satisfaction, his hands, heels, and knees stopped hurting between three and six weeks after using cetyl myristoleate. That was in 1991.

Next, Mr. Diehl worked with one of his fellow researchers who is now a researcher at the Department of Pharmacology at the Medical College of Virginia, to develop a scientific paper on cetyl myristoleate which was published in the Journal of Pharmaceutical Sciences. This paper reports that ten normal mice were injected in the tail with Freund's adjuvant (an arthritis-producing material). In a period of 10-20 days, no noticeable swelling developed in the legs or paws. Mice in a second group were injected with Freund's adjuvant in the left hind paw. Again, after 10-20 days, no swelling was detected as determined by comparison of the measurements of paws at the time of injection. These attempts to introduce arthritis in mice failed. Then, a group of rats were injected with cetyl myristoleate, and 48 hours later, they were given the arthritis-inducing agent (Freund's adjuvant). A control group of rats were given Freund's adjuvant only. Both groups of rats were observed for a total of 58 days with respect to weight change, hind and front leg swelling, and general well-being. All rats receiving only Freund's adjuvant developed severe swelling of the front and hind legs, lagged in weight gain, and were lethargic and morbid. Those receiving cetyl myristoleate before receiving Freund's adjuvant grew an average of 5.7 times as much and had little if any evidence of swelling or other symptoms of polyarthritis. The authors concluded that it was apparent that cetyl myristoleate gave virtually complete protection against adjuvant-induced arthritis in rats.

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http://www.cetylmyristoleate.com/research.htm

EHP Products Ashland KY 41105 FAX (606) 325-8569

P.O. Box 1306 Phone (606) 329-9229





Order Now via the World Wide Web (Visa, MasterCard & American Express Only)



Order Now Toll Free 1-888-EHP-0100 FAX - (606) 325-8569



myristin@wwd_net Order via USPS

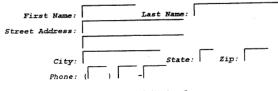
EHP Products, Inc. P.O. Box 1306 Ashland, Kentucky 41105-1306

Please fill out the form below and click on the "Submit" button. All fields in **bold** are required.

Order Details

Quantity	Product	Description	Price
and a second second second	Myristin® Kit	51 Myristin Capsules, 136 Myrist-Aid capsules, and 1 oz Myristin-TF lotion	\$149.50
	the second se	1 oz Myristin-TF Lotion	\$27.00
	Myristin-TF 2oz lotion	2 oz Myristin-TF Lotion	\$49.50
	Myrist-Aid	136 Myrist-Aid Capsules	\$35.00
	Heprotase Capsules	60 Heprotase Capsules	\$20.00

Shipping and Contact Information



http://www.cetylmyristoleate.com/cfml/order.cfm

Complaint Exhibits

Eax: (1) 1 -1
Notify When Shipped: No - By Email - Comments:
Columetre
Payment Details
• VISA C MasterCard C American Express
Name on Credit Card:
Credit Card #:
Expiration Date: Example: 9/99
Calculate Order Reset Form
Send mail to myristin@wwd.net with questions or comments about this wob site Conviright © 1997 Cyber Web Pages International Last modified September 29, 1397
Last modified September 20 10-

http://www.cetylmyristoleate.com/cfml/order.cfm

Page I ULH Myristin Testimonials **EHP Products** Ashland KY 41105 P.O. Box 1306 Phone (606) 329-9229 FAX (606) 325-8569 imonials Many people have taken cetyl myristoleate as a dietary supplement. These testimonials are strictly for informational purposes, and no claims of health benefits are made or implied by EHP Products as a consequence of these users documenting their experiences. All letters are on file in EHP offices. From a healthcare professional: "For the last five years both of my knees ached for hours on end with every weather front that occurred. I had taken Lodine for the last three years, which gave me relief from the pain but had begun to cause me such severe edema and stomach discomfort that I had to stop taking it. Many nights I just paced the floor until the hurting stopped. I really worried about what I was going to do for pain relief...when you told me about MYRISTIN. Being an RN and seeing first hand what the long-term effects of arthritis are, I knew I had to try it. The results have been lifealtering. My knee pain is gone as well as headaches that I believe were also weather related. After my second regimen, my range of motion which had been severely restricted in my neck since an injury in 1979 improved at least 50%. I feel better than I have in a long time. top of page From a Physician's wife: "MYRISTIN helped my arthritic shoulder. For about three years, I could not lift my right arm much above my waist. My orthopedist injected it four times with a cortisone-type drug, and my husband, who is a physician, also injected it. While the injections gave me some relief, there were many side effects. I couldn't take any more injections, and nothing else helped much. I didn't know what I was going to do. Then, you told me about Myristin. After taking it, I could not believe the results. In a couple of weeks, there was dramatic improvement. I could move my arm in a full range of motion without pain. I felt like a new person. I was so happy to get back to normal after being restricted by my condition for so long. I'm now pain-free and able to do what I want to with my right arm. I am going to recommend Myristin to all my friends and family members who have arthritis. It is truly a wonderful thing to be free of arthritis pain, and I want everyone to know about Myristin."

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"Our friends were sharing with us that Mr. Harry Diehl had come up with a cure for arthritis and I became very interested. Later, we were privileged to interview Mr. Harry himself. After that I was ready to try his remedy. After taking the first round of Myristin, I felt much better. My whole body seemed to loosen up. Walking, stooping, turning my head, and even the sinus drainage and coughing were much improved. During and after the second round of Myristin, I was still more improved in all ways. Many thanks to Mr. Diehl and our Lord and Saviour for supplying the knowledge and wisdom to get accomplished a remedy that will help so many hurting people."

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http://www.cetylmyristoleate.com/testim.htm

Complaint Exhibits

Page ∠ or 4 Myristin Testimonials "I am a licensed nail technician. I use my right hand heavily everyday in my work. Several years ago, I noticed a stinging sensation in my fingers. It has persisted all this time, and seemed to be getting worse It was the wear-and-tear type or arthritis. All I know for sure is that my hand was really bothering me It really made it hard to get through the day. I decided to try your dietary supplement, Myristin, and it worked great. After several weeks, the pain was gone and I could use my fingers and hand normally. I was so pleased with the results that I bought some for my mother. I was really pleased with the results both my mother and I obtained from taking Myristin." ŝ tep of page "I had been having back and hip pain for several months that just kept getting worse and worse. An orthopedist told me I had spinal stenosis and a bulging disc. He said he could order physical therapy for me, but if that didn't help, I would have to have back surgery. I didn't like the sound of that at all. So I decided just to suffer and take my pain pills. To make a long story short, I took MYRISTIN and within two weeks all my back pain and hip pain were totally gone. I couldn't believe it. I kept waiting to wake up to find my pain had returned, but it didn't. That was three months ago, and my back and hip are still pain free. top of page "I've got great news. The pain and swelling are gone from my left foot and hands from the rheumatoid arthritis. Three years ago I was found to have hepatitis C, an inflammation of the liver. I took your breakthrough cetyl myristoleate about 5 months ago. Then I had a regular blood screen taken, and I was told the remarkable news that not only is my liver count back in normal range, but there is no sign of the hepatitis C. Could this [cetyl myristoleate] be for more than just arthritis? Well, I think so." top of page "I am writing this letter to describe the progress with my arthritis since trying your immunity factor in December. Up until about a week after trying the cetyl myristoleate, I used aspirin and Orudis 400 mg or Lodine 400 mg for quite some time. These medicines make the pain in my hands slightly more tolerable, but did not alleviate much of it. I still suffered. My work depends on using my arms and hands, and prior to cetyl myristoleate, I sometimes had to leave work in pain. There were times when I could not return for a couple of days, the pain was so bad. Since December, the pain is gone. I sure hope that it doesn't wear off because my life is so much better." top of page

"I wanted to let you know how well your cetyl myristoleate has healed me. I had blood work done to see what type of arthritis I have. It came out to be osteoarthritis. But the drugs my doctor put me on I could not take. I feel great all over in many ways. Haven't had a cold at all this winter."

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http://www.cetylmyristoleate.com/testim.htm

Myristin Testimonials

тадерісі.

"When I began taking your product, I had pain in both hips at night and found I had to do a lot of 'shifting'. However, now I have a much more comfortable night with no hip pains. Also, I have had considerable pain with my right shoulder and decided to get therapy. The more therapy I had the more uncomfortable I was, so now with MYRISTIN I feel I am improving."

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"For Father's Day and my 66th birthday, my daughter gave me MYRISTIN as a gift. She hoped this dietary supplement would reduce the arthritic pain I have suffered with for many years. My 'stiffness' upon awakening has subsided since taking the first four capsules. When I went back to my doctor on July 19th, my blood sugar level had dropped from 163 to 113, my cholesterol count was down, and he took me off a medication I had been taking for two years for high blood pressure, because that was now normal!"

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"I tried the cetyl myristoleate. The first time, it took about six weeks to realize the relief I now take for granted. The first area of significance was the stiffness and pain to my neck and shoulder which had developed following an auto accident. Although my condition was undiagnosed, Rheumatoid Arthritis is hereditary in my family. In any case, the condition is gonel Furthermore, other recurring ailments have completely disappeared. For example, fever blisters are no more. Colds and bouts of flu that would normally transpire during winter do not. Not only all of this but also allergies that were starting up as I approach middle age are also gone."

top of page

"The osteoarthritis I had for many was what I called "traveling" arthritis, as it moved from joint to joint throughout my body. Sometime in 1994 my right hip started bothering me. I learned of MYRISTIN in 1996, and my first course was taken in June. There was gradual improvement. However, in July, the pain worsened to the point that I used a cane. What I was experiencing was what is called "breakthrough" pain. It lasted a couple of days. The second course was taken in late July. [About a week later], I went to get something from my suitcase on the floor and I suddenly realized there was no pain in my hip. I shouted 'hallelujah' and immediately told the friends I was with, 'Praise the Lord, there is no pain in my hip.' Now, I am going through the process of trying not to favor the hip. It had hurt so bad that it caused me to limp. Flexibility is returning to the joints. Instead of walking the stairs one foot afted of the other, I am walking normally. To be without pain is such a relief. It makes me feel like a different person."

top of page

From a healthcare professional: "I checked a patient's lung capacity on the day she began to take cetyl myristoleate, and again today, 10 days later. She has emphysema-type chronic obstructive lung disease. Her lung function has improved measurably in the three areas commonly measured: volume, flow rate, and force of flow. The lung volume increased by 7%; the flow rate went from a reading

http://www.cetylmyristoleate.com/testim.htm

Complaint Exhibits

Myristin Testimonials

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typical of obstruction to being normal, and her expiratory force also went from being depressed to within the normal range for her gender and age. She has arthritis in her neck, which has improved considerably. I also took [some] myself. I had a chronic right shoulder arthritis, which prevented me from being able to sleep on my right side or from keeping my arm on the back of a chair for more than a few minutes. These painful symptoms were gone [quickly]."

top of page

"I must tell you that I could feel an improvement after taking the first capsule. It just amazes me how much better I am, and how much improvement I have realized to date. I have had rheumatoid arthritis for many years, and the past few years I have been having more pain and swelling in the joints of my hands and feet. In fact, I have had severe pain in my feet for a long time. This is where I can tell the greatest improvement. When I used to get out of bed in the morning there was instant pain in my feet. That is almost totally gone! I can hardly believe it. My hands are much better also, and from the first day others noticed that the swelling was better."

top of page

From an emphysema sufferer: "There is no doubt in my mind that MYRISTIN helped my breathing. My fingers are no longer blue but are a nice pink. Also, my nose and bronchial tubes are clear, allowing me to breathe. My sleep is much better and this is all without using the inhalers I had to use so much. I have chronic emphysema and have been on an oxygen concentrator for five years. But thanks to MYRISTIN, I am able to do more cooking and cleaning than just a few months ago."

top of page

From an eczema sufferer: "I have been fortunate enough to apply MYRISTIN to my hands and forearms, and miracle of miracles, my eczema has cleared. I have been under the care of a dermatologist for eczema for 18 years. Sometimes it was so bad that I was afraid my fingernails would fall off. Most recently, I have been on Lidex, a steroid which helped, but did not cure it. Then I applied MYRISTIN to my hands over a three week period, and my eczema was totally gone! I still can't believe it. I am now so proud of my hands."

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home| order| testimonials usc| safety| 2

This page lasted updated on November 01, 1997. Copyright © EHP Products. Inc. Direct questions or comments to myristin awwd.net.

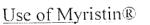
http://www.cetylmyristoleate.com/testim.htm

Use of Myristin

EHP Products

P.O. Box 1306 Phone (606) 329-9229

Ashland KY 41105 29 FAX (606) 325-8569



Myrist-AidTM

Helping the Effects Other Information

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USE

Use of Myristin® as a Dietary Supplement

As a dietary supplement Myristin® is used over a seventeen day course. Three capsules are taken daily for seventeen days with a small amount of water on an empty stomach, about 30-45 minutes before meals. Two Myrist-Aid™ capsules are taken with each Myristin® capsule.

For many people, but not all, these 51 capsules of **Myristin®** will take care of their needs for several years or more. Some people may need to repeat the full course of 51 capsules much sooner due to their individual metabolism, joint usage, and other factors.

Our customers ask, "Does Myristin® work for everyone?" We answer, "No, it does not," but then neither does anything else. Myristin® has worked for a high percentage of customers who have used it. Based on their experience, there is a good chance Myristin® will work for you.

top of page

Myrist-Aid

Myrist-AidTM is a synergistic capsule which is taken with Myristin®. As a fatty acid ester, Myristin® needs certain enzymes to help it absorption. These enzymes, lipase and lecithin, are contained in Myrist-Aid. In addition, Myrist-Aid contains dietary supplements with cartilage-building and antiinflammatory properties. Each capsule of Myrist-Aid contains glucosamine sulfate, 200 mg; methylsulfonylmethane (MSM), 200mg; ascorbic acid, 100 mg; bromelain, 10 mg; manganese, 2.5 mg; turmeric, 25 mg; lechithin, 100 mg; and lipase, 1,800 units. When taken with Myristin®, two Myrist-Aid capsules are taken with each Myristin® capsule, and two at bedtime, for a total of eight Myrist-Aid capsules daily. For best effects, Myrist-Aid should be taken for 3-6 months after the course of Myrist-Aid capsules are taken with each meal and two at bedtime, for a total of eight capsules daily.

top of page

Helping the Effects, Absorption, and Distribution of Myristin®

While Myristin® and Myrist-AidTM are all the dietary supplementation needed by most people for relief of joint pain, inflammation, and swelling, some individuals would benefit from further supplementation while using Myristin®. Taking one 1,000 mg. capsule of fish oil (omega-3 type) at http://www.cetylmyristoleate.com/use.htm 3/17/98

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Complaint Exhibits

Use of Myristin

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breakfast and dinner and one 400 unit capsule of Vitamin E at breakfast for thirty days while taking **Myristin®** adds to the likelihood of success Omega-3 type fish oil and vitamin E capsules are readily available at local health food stores

Some people have liver congestion from the accumulated years of the liver cleansing out the countless materials ingested into the body. Anyone with possible liver congestion would benefit from a liver cleansing with milk thisle before taking Myristin®. Ten days before using Myristin®, anyone with a congested liver should reduce intake of fats substantially if not altogether. Two tablets of Heprotase three times a day with meals for ten days is recommended. After this, the liver is setup to handle the ingestion of Myristin® more efficiently. Bottles of 60 Heprotase tablets are available from EHP Products at \$20.00 per bottle.

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Other Information about Myristin®

Capsule Content	Time for Effects	Packaging
Children	Use During Pregnancy	Breakthrough Pain
Price	Comparison Shopping	A Note from Dr. Diehl
Seeking Medical Advice	FDA Information	

Capsule Content

Each capsule contains 260 milligrams of cetyl myristoleate and 260 milligrams of cetyl oleate. Myristin® contains no sodium, sugar, cholesterol or food coloring.

top of page other information

Time for Effects

Myristin® supplement needs up to thirty days for its effects to be felt. Some individuals may notice improvement within two weeks, while others may not notice any effects until well after the 30 day course is finished.

top of page other information

Packaging

Myristin® is a available in bottles of 51 capsules. Myristin® is an oil. It is encapsulated in softgel capsules. The bottles are protected by a tamper-evident inner seal, and the caps are not child-proof.

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Children

http://www.cetylmyristoleate.com/use.htm

Use of Myristin

Myristin® dietary supplement may be given to children only on the advice of a qualified healthcare professional, and in the amounts specified by the healthcare professional

top of page other information

Use During Pregnancy or with Medical Conditions

As with any supplement or substance, pregnant women or nursing mothers should use **Myristin®** only after consulting their healthcare professional. The effects of cetyl myristoleate, if any, on a developing fetus have not been studied. Individuals with impaired liver function or asthma should also consult their healthcare professionals before using **Myristin®**.

top of page other information

Breakthrough Pain

About 3-5% of users will experience what is called "breakthrough pain" (BTP) BTP may occur after several days of diminution of pain or it may deepen existing pain. BTP may occur anytime from three or four days after use of **Myristin®** up to several weeks after. BTP may also occur after the second course as well as the first course. Whenever it occurs, BTP is a positive sign that **Myristin®** is working. BTP occurs because the products of inflammation which have accumulated in and around the joints are being affected and the body is reacting to that. BTP typically lasts two or three days, or as long as six to seven days, and is followed by relief.

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Price

Myristin® capsules are sold as a package with Myrist-Aid[™] which contains the digestive enzymes needed for absorption of Myristin®, and Myristin®-TF, a topical lotion. A fifty-one capsule bottle of Myristin®, 136 Myrist-Aid capsules, and a one ounce bottle of Myristin®-TF lotion is \$149.50. If bought separately, the Myrist-Aid s \$35.00 and Myristin-TF is \$27.00, a savings of \$12.00 when included in the package with Myristin® capsules.

rap of page other information

Comparison Shopping for Best Value

Myristin® is the original oil formula, which is the natural state of cetyl myristoleate. There are other products an the market which offer cetyl myristoleate under various names with much less potency. Some of the products are capsules which contain a powder material with 75 mg of cetyl myristoleate per capsule. They are sold for \$250.00 for 100 capsules, which gives 7.5 grams of cetyl myristoleate, or \$33.33 per gram. If there are other prices posted, you can calculate the price per gram. If the distributor will not tell you how much cetyl myristoleate is in each capsule, or if the label does not state the amount, beware! Myristin's 260 mg per capsule means that fifty-one capsules yields 13.25 grams of cetyl myristoleate per bottle, which costs \$7.50 per gram. Few people would want to take 100 capsules when 51 capsules would provide what they want at a lower price.

Other products are a liquid with propylene glycol used as a volume expander. Most natural product

http://www.cetylmyristoleate.com/use.htm

Complaint Exhibits

Use of Myristin

users would probably prefer to avoid consumption of proylene glycol, if given an alternative

Other products contain cetyl myristate, not cetyl myristoleate, so be sure you are buying genuine cetyl myristoleate. Several distributors claim that their product is from a vegetable source. At the present time there are no vegetable-derived commodities or articles of commerce that contain commercially viable concentrations of myristoleic acid, a necessary ingredient in manufacture of cetyl myristoleate. As a practical matter, cetyl myristoleate is made by using myristoleic acid. Anyone buying a cetyl myristoleate product claimed to be from a vegetable source should demand incontrovertible proof of the vegetable source, if one of the reasons for the purchase is the alleged vegetable source.

top of page other information

A Note from Dr. Harry W. Diehl, Discoverer of Cetyl Myristoleate

"In purchasing dietary supplements, I've learned to be careful of what I buy. Things are not always delivered as they are advertised. With Myristin®, you can be confident that you are getting the real cetyl myristoleate that I discovered and researched. EHP Products, Inc. and its licensees are the only companies I allow to use my name and patent in their marketing. I've checked their cetyl myristoleate, and it is just like I would make it."

Hanry W. Diehl

Harry W. Diehl

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Seeking Medical Advice

Anyone with medical questions about Myristin® or questions about whether they should use it should consult a physician. Nothing in this web site is intended as nor should be construed as medical advice. Only a licensed physician or other healthcare professional can give medical advice.

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FDA Information

None of the statements in these webpages have been evaluated by the Food and Drug Administration. This product is not intended to diagnose, treat, cure, or prevent any disease.

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home| order| testimonials use| safety| research

This page lasted updated on November 01, 1997

http://www.cetylmyristoleate.com/use.htm

Exhibit B



who has used in the first and the other of **MYRISTIN®**. The product is a safe natural compound which can be taken right along with your prescription medicines and other supplements and vitamins. Most people only need one or two courses every one or two years.

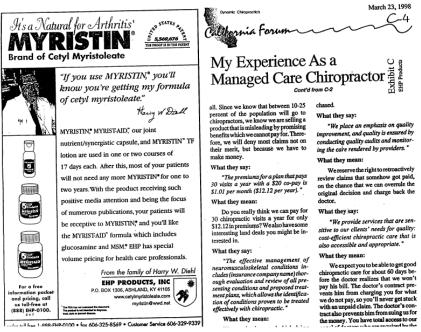
WHAT DOES IT COST? Regularly \$149.50 for the package of **MYRISTIN°**, **MYRIST-AIDTM**, and **MYRISTIN° TF** lotion, readers of <u>Vital Times</u> can purchase one package at the regular price of \$149.50, or two packages for a total price of \$199.00, a savings of \$100.00. And, it's GUARANTEED. If not completely satisfied, return any unused **MYRISTIN°** capsules, and we will cheerfully refund a pro-rate amount of your purchase price.

HOW CAN I OBTAIN THE **MYRISTIN**[•] PACKAGE? Direct from family of the discoverer of this marvelous product, Harry W. Diehl, by calling toll free 1-888-347-0100. Or, call for a free information packet to be mailed to you.

EHP Products, Inc. • P.O. Box 1306 • Ashland, KY 41105 Toll Free: 1-888-347-0100 Customer Service 606-329-9339 www.cetylmyristoleate.com e-mail myristin@wwd.net

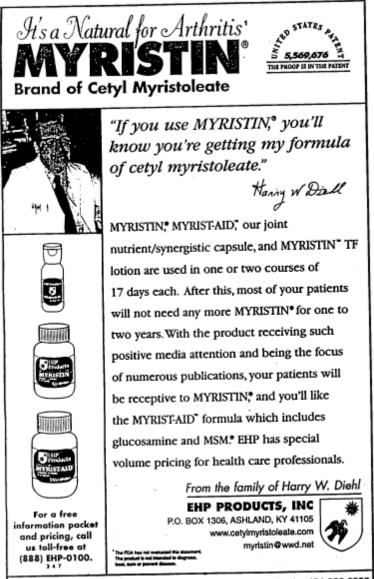
> Exhibit B EHP Products

Exhibit C

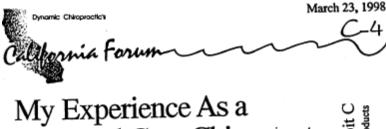


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Enlarged Exhibit C



Lander tell free 1-888-FHP-0100 • free 606-325-8569 • Customer Service 606-329-9339



EHP Products Managed Care Chiropractor

all. Since we know that between 10-25 percent of the population will go to chiropractors, we know we are selling a product that is misleading by promising benefits which we cannot pay for. Therefore, we will deny most claims not on their merit, but because we have to make money.

What they say:

"The premiums for a plan that pays 30 visits a year with a \$20 co-pay is \$1.01 per month (\$12.12 per year)."

What they mean:

Do you really think we can pay for 30 chiropractic visits a year for only \$12.12 in premiums? We also have some interesting land deals you might be interested in.

What they say:

"The effective management of neuromusculoskeletal conditions includes (insurance company name) thorough evaluation and review of all presenting conditions and proposed treatment plans, which allows the identification of conditions proven to be treated effectively with chiropractic.

What they mean:

.

chased.

What they say:

"We place an emphasis on quality improvement, and quality is ensured by conducting quality audits and monitoring the care rendered by providers."

What they mean:

We reserve the right to retroactively review claims that somehow got paid, on the chance that we can overrule the original decision and charge back the doctor.

What they say:

"We provide services that are sensitive to our clients' needs for quality: cost-efficient chiropractic care that is also accessible and appropriate.

What they mean:

We expect you to be able to get good chiropractic care for about 60 days before the doctor realizes that we won't pay his bill. The doctor's contract prevents him from charging you for what we do not pay, so you'll never get stuck with an unpaid claim. The doctor's contract also prevents him from suing us for the money. You have total access to our who are required by the

Exhibit D

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		EHP PRODUCTS, I P.O. BOX 1306, ASHLAND, KY 4 www.net/myristin myristin@www	NG 81
The FDA has not evaluat	ed this statement. The product is www.	wwd.net/mynstin mynstin@ww	onnet .
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98 ALTERNATI	Reader Servie VE MEDICINE DIGEST = 1.	10/10	hibit D Products

portive measures such as bodywork

and chiropractic adjustments. Generally during the middle of the two-week intensive period (days 4-8), I recommend using one teaspoon of ground flaxseed with each drink of UltraClear, If the patient feels hungry, I advise adding steamed vegetables and/or nuts and seeds to the program. In the middle of the intensive

In the middle of the intensive phase of her detoxification, Florrie remarked that "this is a prozess. It does-n't happen overnight. It is a gradual change in lifestyle." When it was over, she said: "I felt as if somebody had taken a vacuum cleaner through my insides and cleaned it all out. My taste buds suddenly felt alive again, for the first time in years. I started 'craving' foods that were good for me, such as broccoli and okra." These events took place two years

ago. Since that time, Florrie has gone through four more detoxification programs, spaced about six months apart. She has clearly developed a commitment to her health. She reports feeling better than she ever has; she has dropped 60 pounds and two dress sizes and has grown leaner in terms of body fat. Now that she is symptom-free, she feels more positive about her life.

Florrie continues with several of the program's key supplements, such as vitamin C, UltraClear Sustain, dias vitamin C, UltraClear Sustain, ol-gestive enzymes, and Cal Apatite (a mineral supplement including calci-um, phosphorus, vitamin D3, mag-nesium, zinc, copper, and man-ganese). Her food choices are pri-marily fresh vegetables, some fruits, fish, chicken, eggs, and a limited use of carting srains.

of certain grains. Reversing a lifetime of indolence, Reversing a interime of indolence, Florrie began a regular exercise pro-gram (which also helps eliminate tox-ins from the body) in the form of lunchtime walks with her co-workers. In fact, this year Florrie walked the 26-mile Los Angeles marathon, and next year she intends to run it.

Decision and Order

DECISION AND ORDER

The Federal Trade Commission having initiated an investigation of certain acts and practices of the respondents named in the caption hereof, and the respondents having been furnished thereafter with a copy of a draft of complaint which the Bureau of Consumer Protection proposed to present to the Commission for its consideration and which, if issued by the Commission, would charge respondents with violation of the Federal Trade Commission Act; and

The respondents and counsel for the Commission having thereafter executed an agreement containing a consent order, an admission by the respondents of all the jurisdictional facts set forth in the aforesaid draft of complaint, a statement that the signing of said agreement is for settlement purposes only and does not constitute an admission by respondents that the law has been violated as alleged in such complaint, or that the facts as alleged in such complaint, other than jurisdictional facts, are true, and waivers and other provisions as required by the Commission's Rules; and

The Commission having thereafter considered the matter and having determined that it had reason to believe that the respondents have violated the Act, and that a complaint should issue stating its charges in that respect, and having thereupon accepted the executed consent agreement and placed such agreement on the public record for a period of thirty (30) days, now in further conformity with the procedure prescribed in § 2.34 of its Rules, the Commission hereby issues its complaint, makes the following jurisdictional findings and enters the following order:

1. Respondent EHP Products, Inc., is a Kentucky corporation with its principal office or place of business at 8 Kenton Furnace Drive, Ashland, KY 41105.

Decision and Order

2. Respondent Elaine H. Parrish is the President of the corporate respondent. Individually or in concert with others, she formulates, directs, or controls the policies, acts, or practices of the corporation. Her principal office or place of business is the same as that of the corporate respondent.

3. The Federal Trade Commission has jurisdiction of the subject matter of this proceeding and of the respondents, and the respondents, and the proceeding is in the public interest.

<u>ORDER</u>

DEFINITIONS

For purposes of this order, the following definitions shall apply:

1. "Competent and reliable scientific evidence" shall mean tests, analyses, research, studies, or other evidence based on the expertise of professionals in the relevant area, that has been conducted and evaluated in an objective manner by persons qualified to do so, using procedures generally accepted in the profession to yield accurate and reliable results.

2. "CMO" shall mean any product or substance that contains or purports to contain cetylmyristoleate (also known as cetyl myristoleate) or "CMO," any analog of cetylmyristoleate, or any formulation of cetyl alcohol and myristoleic acid, including but not limited to Myristin[®].

3. "Metatags" shall mean any terms embedded in the source code of a Web site that may be used by an Internet search engine in indexing Web sites for the purpose of selecting sites in response to an Internet user's search request.

Decision and Order

4. Unless otherwise specified, "respondents" shall mean EHP Products, Inc. ("EHP"), its successors and assigns; Elaine H. Parrish, individually and as an officer of EHP; and each of their agents, representatives and employees.

- 5. "Clearly and prominently" shall mean as follows:
 - A. In an advertisement communicated through an electronic medium (such as television, video, radio, and interactive media such as the Internet and online services), the disclosure shall be presented simultaneously in both the audio and video portions of the advertisement. Provided, however, that in any advertisement presented solely through video or audio means, the disclosure may be made through the same means in which the ad is presented. The audio disclosure shall be delivered in a volume and cadence sufficient for an ordinary consumer to hear and comprehend it. The video disclosure shall be of a size and shade, and shall appear on the screen for a duration, sufficient for an ordinary consumer to read and comprehend it. In addition to the foregoing, in interactive media the disclosure shall also be unavoidable and shall be presented prior to the consumer incurring any financial obligation.
 - B. In a print advertisement, promotional material, or instructional manual, the disclosure shall be in a type size and location sufficiently noticeable for an ordinary consumer to read and comprehend it, in print that contrasts with the background against which it appears.
 - C. On a product label, the disclosure shall be in a type size and location sufficiently noticeable for an ordinary consumer to read and comprehend it, in print that contrasts with the background against which it appears.

EHP PRODUCTS, INC., ET AL.

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The disclosure shall be in understandable language and syntax. Nothing contrary to, inconsistent with, or in mitigation of the disclosure shall be used in any advertisement or on any label.

6. "Commerce" shall mean as defined in Section 4 of the Federal Trade Commission Act, 15 U.S.C. § 44.

I.

IT IS ORDERED that respondents, directly or through any partnership, corporation, subsidiary, division, or other device, including franchisees, licensees or distributors, in connection with the manufacturing, labeling, advertising, promotion, offering for sale, sale, or distribution of CMO products or any substantially similar products, in or affecting commerce, shall not represent, by means of metatags, testimonials, or in any other manner, expressly or by implication, that such products:

- A. Are safe or effective in the mitigation, treatment, prevention, or cure of arthritic conditions, including rheumatoid arthritis and osteoarthritis;
- B. Significantly relieve pain, swelling, or tenderness caused by arthritis;
- C. Are effective in the mitigation, treatment, or cure of hepatitis C, emphysema, obstructive lung disease, spinal stenosis, eczema, psoriasis, aches and pains of the back and extremities, fibromyalgia, tendonitis, systemic lupus erythematosus, scleroderma, bursitis, temperomandibular joint disease, gout, arthropathy, rheumatism, osteitis, osteochondritis, osteomalacia, or osteomyelitis;
- D. Are effective in the prevention of fever blisters, colds, flu, or allergy symptoms; or

Decision and Order

E. Effectively lower cholesterol, blood pressure, or blood sugar levels,

unless, at the time the representation is made, respondents possess and rely upon competent and reliable scientific evidence that substantiates the representation.

II.

IT IS FURTHER ORDERED that respondents, directly or through any partnership, corporation, subsidiary, division, or other device, including franchisees, licensees or distributors, in connection with the manufacturing, labeling, advertising, promotion, offering for sale, sale, or distribution of CMO products or any other food, dietary supplement or drug, as "food" and "drug" are defined in Section 15 of the Federal Trade Commission Act, or program, in or affecting commerce, shall not make any representation, in any manner, expressly or by implication, about the performance, safety, efficacy or health benefits of any such product or program, unless, at the time the representation is made, respondents possess and rely upon competent and reliable scientific evidence that substantiates the representation.

III.

IT IS FURTHER ORDERED that respondents, directly or through any partnership, corporation, subsidiary, division, or other device, including franchisees, licensees, or distributors, in connection with the advertising, promotion, offering for sale, sale, or distribution of any product or program, in or affecting commerce, shall not misrepresent, in any manner, expressly or by implication, that the issuance of a patent proves the safety or efficacy of such product or program.

IV.

IT IS FURTHER ORDERED that respondents, directly or through any partnership, corporation, subsidiary, division, or other device, including franchisees, licensees, or distributors, in connection with the advertising, promotion, offering for sale, sale, or distribution of any product or program, in or affecting commerce, shall not misrepresent, in any manner, expressly or by implication, the existence, contents, validity, results, conclusions or interpretations of any test, study, or research.

V.

IT IS FURTHER ORDERED that respondents, directly or through any partnership, corporation, subsidiary, division, or other device, including franchisees, licensees or distributors, in connection with the manufacturing, labeling, advertising, promotion, offering for sale, sale, or distribution of any product or program, in or affecting commerce, shall not represent, in any manner, expressly or by implication, that the experience represented by any user testimonial or endorsement of the product or program represents the typical or ordinary experience of members of the public who use the product or program, unless:

- A. At the time it is made, respondents possess and rely upon competent and reliable scientific evidence that substantiates the representation; or
- B. Respondents disclose, clearly and prominently, and in close proximity to the endorsement or testimonial, either:
 - 1. What the generally expected results would be for users of the product or program; or

FEDERAL TRADE COMMISSION DECISIONS VOLUME 129

Decision and Order

2. The limited applicability of the endorser's experience to what consumers may generally expect to achieve, that is, that consumers should not expect to experience similar results.

For purposes of this Part, "endorsement" shall mean as defined in 16 C.F.R. § 255.0(b).

VI.

Nothing in this order shall prohibit respondents from making any representation for any product that is specifically permitted in the labeling for such product by regulations promulgated by the Food and Drug Administration pursuant to the Nutrition Labeling and Education Act of 1990.

VII.

Nothing in this order shall prohibit respondents from making any representation for any drug that is permitted in the labeling for such drug under any tentative final or final standard promulgated by the Food and Drug Administration or under any new drug application approved by the Food and Drug Administration.

VIII.

IT IS FURTHER ORDERED that:

- A. Respondents shall not disseminate to any distributor any material containing any representations prohibited by this order.
- B. Respondents shall not, directly or indirectly, authorize any distributor to make any representations prohibited by this order.

- C. Within thirty (30) days after service of this order, respondents shall send by first class mail, with postage prepaid, two exact copies of the notice attached hereto as Attachment A to each distributor with whom respondents have done business between January 1, 1996, and the date of service of this order, to the extent that such distributor is known to respondents through a diligent search of their records, including but not limited to computer files, sales records, and inventory lists. The mailing shall not include any other documents. For purposes of this mailing, respondents shall treat as a distributor any person:
 - 1. Who purchased a CMO product from respondents for resale;
 - 2. Who purchased a CMO product from respondents at a discounted or wholesale price unavailable to the general public at the time of the purchase; or
 - 3. Who purchased more than twelve (12) bottles or packages of CMO products from respondents within any twelve (12) month period.

Respondents shall require each distributor with whom they did business between January 1, 1996, and the date of service of this order, to execute and return a copy of Attachment A as a condition of remaining or once again becoming a distributor of EHP Products, Inc.

D. For a period of three (3) years following service of this order, respondents shall provide two exact copies of the notice attached hereto as Attachment B to each new distributor with whom respondents do business after the service of this order. Such notice shall be sent with the first shipment of respondents' products or programs.

Respondents shall require each new distributor to execute and return a copy of the letter as a condition of being a distributor of EHP Products, Inc.

E. Respondents shall require distributors to submit to respondents all advertising and promotional materials and claims for any products or programs covered by this order for review prior to their dissemination and publication. Respondents shall not authorize distributors to disseminate these materials and claims unless they are in compliance with this order.

Respondents may also comply with the obligations set forth above in this Subpart by:

- 1. disseminating to distributors marketing materials that comply with this order; and
- 2. requiring those distributors to submit for review all advertising and promotional materials for a particular product or program covered by this order that contain representations that are not substantially similar to the representations for the same product or program contained in the advertising and promotional materials most recently forwarded to the distributors by respondents.
- F. Respondents shall use reasonable efforts to monitor distributors' advertising and promotional activities. In the event that respondents receive any information that, subsequent to receipt of Attachment A or Attachment B pursuant to Subparts C and D of this Part, any distributor is using or disseminating any advertisement or promotional material or making any oral statement that contains any representation prohibited by this order, respondents shall immediately terminate said distributor's right to market respondents' products or programs, and immediately provide, by certified mail, all relevant

information, including name, address, and telephone number of the company at issue, the nature of the violation, and any relevant materials used or disseminated, to the Associate Director, Division of Enforcement, Federal Trade Commission, Washington, D.C. 20580.

IX.

IT IS FURTHER ORDERED that respondents shall refund the full purchase price of their Myristin[®] capsules, plus the sum of three dollars and fifty cents (\$3.50) for reimbursement of shipping and handling charges, to each eligible purchaser, as set forth below in Subpart B, whose initial request for a refund is received by respondents within one hundred and twenty (120) days after the date of service of this order, under the following terms and conditions:

- A. Within thirty (30) days after service of this order, respondents shall send by first class mail, with postage prepaid, an exact copy of the notice attached hereto as Attachment C, showing the date of mailing, to each purchaser other than a distributor as defined in Part VIII, who has not previously claimed a refund pursuant to respondents' guarantee of satisfaction and who purchased respondents' CMO capsules between June 30, 1997, and the date respondents executed this order, to the extent that such purchaser is known to respondents through a diligent search of their records, including but not limited to computer files, sales records, and inventory lists. The mailing shall not include any other documents.
- B. If any purchaser other than a distributor as defined in Part VIII, within one hundred and twenty (120) days of the service of this order, makes an initial request for a refund and respondents' diligent inquiry and examination of the

FEDERAL TRADE COMMISSION DECISIONS VOLUME 129

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corporate respondent's books and records reasonably substantiates the purchaser's claim of purchase or the purchaser provides proof of purchase, including but not limited to any of the following: return of goods or packaging, canceled check(s), credit card invoice(s), or receipt(s), or a signed declaration, the refund shall be paid within thirty (30) days of respondents' receipt of the refund request.

Provided, however, that if any request for a refund from a single purchaser is for greater than three bottles of a product covered by this Part, respondents may, within fifteen (15) business days of receipt of the request for refund, notify the purchaser that a prompt refund will be provided for all unopened packages of CMO capsules returned within fifteen (15) business days of receipt of the notice. The respondents shall provide each such purchaser with a prepaid means of return. The refund shall be paid within fifteen (15) business days of the return of the unopened merchandise.

X.

IT IS FURTHER ORDERED that respondent EHP and its successors and assigns, and respondent Elaine H. Parrish shall, no later than one hundred eighty (180) days after the date of service of this order, send by certified mail a monitoring report, in the form of a sworn affidavit executed on behalf of respondents, to the Associate Director, Division of Enforcement, Bureau of Consumer Protection, Federal Trade Commission, Washington, D.C. 20580. This report shall specify the steps respondents have taken to comply with the terms of Part IX of this order and shall state, without limitation:

A. The name and address of each purchaser from whom respondents received a refund request;

EHP PRODUCTS, INC., ET AL.

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- B. The date on which each request was received, the amount of the refund request, and the amount of the refund provided by respondents to each such purchaser;
- C. The status of any disputed refund request and the identification of each purchaser whose refund request is disputed, by name, address, and amount of the claim; and
- C. The total amount of refunds paid by respondents.

XI.

IT IS FURTHER ORDERED that respondent EHP and its successors and assigns, and respondent Elaine H. Parrish shall, for five (5) years after the last correspondence to which they pertain, maintain and upon request make available to the Federal Trade Commission for inspection and copying: Copies of all notification letters sent to distributors and other purchasers, communications between respondents and distributors referring or relating to the requirements of Part VIII, and all other materials created pursuant to Parts VIII or IX of this order.

XII.

IT IS FURTHER ORDERED that respondent EHP and its successors and assigns, and respondent Elaine H. Parrish shall, for five (5) years after the last date of dissemination of any representation covered by this order, maintain and upon request make available to the Federal Trade Commission for inspection and copying:

A. All advertisements and promotional materials containing the representation;

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- B. All materials that were relied upon in disseminating the representation; and
- C. All tests, reports, studies, surveys, demonstrations, or other evidence in their possession or control that contradicts qualifies, or calls into question the representation, or the basis relied upon for the representation, including complaints and other communications with consumers or with governmental or consumer protection organizations.

XIII.

IT IS FURTHER ORDERED that respondent EHP and its successors and assigns, and respondent Elaine H. Parrish shall deliver a copy of this order to all current and future principals, officers, directors, and managers, and to all current and future employees, agents, and representatives having responsibilities with respect to the subject matter of this order, and shall secure from each such person a signed and dated statement acknowledging receipt of the order. Respondents shall deliver this order to current personnel within thirty (30) days after the date of service of this order, and to future personnel within thirty (30) days after the person assumes such position or responsibilities.

XIV.

IT IS FURTHER ORDERED that respondent EHP and its successors and assigns, and respondent Elaine H. Parrish shall notify the Commission at least thirty (30) days prior to any change in the corporation(s) that may affect compliance obligations arising under this order, including but not limited to dissolution, assignment, sale, merger, or other action that would result in the emergence of a successor corporation; the creation or dissolution of a subsidiary, parent, or affiliate that engages in any acts or practices subject to this order; the proposed filing of a bankruptcy petition; or a change in the corporate name or address. Provided,

<u>however</u>, that, with respect to any proposed change in the corporation about which respondents learn less than thirty (30) days prior to the date such action is to take place, respondents shall notify the Commission as soon as is practicable after obtaining such knowledge. All notices required by this Part shall be sent by certified mail to the Associate Director, Division of Enforcement, Bureau of Consumer Protection, Federal Trade Commission, Washington, D.C. 20580.

XV.

IT IS FURTHER ORDERED that respondent EHP and its successors and assigns, and respondent Elaine H. Parrish shall, within sixty (60) days after the date of service of this order, and at such other times as the Federal Trade Commission may require, file with the Commission a report, in writing, setting forth in detail the manner and form in which they have complied with this order.

XVI.

This order will terminate on May 16, 2020, or twenty (20) years from the most recent date that the United States or the Federal Trade Commission files a complaint (with or without an accompanying consent decree) in federal court alleging any violation of the order, whichever comes later; <u>provided</u>, <u>however</u>, that the filing of such a complaint will not affect the duration of:

- A. Any Part in this order that terminates in less than twenty (20) years;
- B. This order's application to any respondent that is not named as a defendant in such complaint; and

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C. This order if such complaint is filed after the order has terminated pursuant to this Part.

<u>Provided, further</u>, that if such complaint is dismissed or a federal court rules that the respondent did not violate any provision of the order, and the dismissal or ruling is either not appealed or upheld on appeal, then the order will terminate according to this Part as though the complaint had never been filed, except that the order will not terminate between the date such complaint is file and the later of the deadline for appealing such dismissal or ruling and the date such dismissal or ruling is upheld on appeal.

By the Commission.

ATTACHMENT A

LETTER TO DISTRIBUTORS WITH WHOM RESPONDENTS HAVE DONE BUSINESS PRIOR TO SERVICE OF THIS ORDER

[To be printed on letterhead of EHP Products, Inc.]

[Name and address of recipient] [Date]

Dear [recipient's name]

The Federal Trade Commission Act requires advertisers to have adequate substantiation for all objective product claims. It is unlawful to advertise without adequate substantiation. The Federal Trade Commission ("FTC") deems deceptive healthrelated advertising claims which are not supported by competent and reliable scientific evidence. Competent and reliable scientific evidence is defined as tests, research, studies, or other evidence, based on the expertise of professionals in the relevant area, that

has been conducted and evaluated in an objective manner by persons qualified to do so, using procedures generally accepted in the profession to yield accurate and reliable results. Anecdotal evidence and consumer testimonials are not considered competent and reliable scientific evidence. The granting of a U.S. patent is not considered proof that a product or process is effective for a particular purpose.

The FTC alleges that certain advertising by EHP Products, Inc.("EHP") includes claims concerning cetyl myristoleate ("CMO") products that lack adequate substantiation. In particular, the FTC alleges claims that CMO products are effective in the treatment, relief, mitigation, prevention, or cure of arthritis and other health conditions are not substantiated by competent and reliable scientific evidence. Rather than contest this matter, EHP and the FTC have agreed to a settlement. Under the terms of the settlement, EHP has agreed to send this letter to its current and former distributors and to institute certain procedures, described below. EHP's agreement with the FTC is for settlement purposes only and does not constitute an admission by EHP that the law has been violated as alleged in the complaint, or that the facts alleged in the complaint, other than the jurisdictional facts, are true.

In its settlement agreement with the FTC, EHP agreed to certain conditions concerning the sale of its products to its distributors and concerning distributor advertising. In accordance with that agreement, as a condition to your future purchase of EHP products intended for distribution, or resale, or recommendation to others in the context of a professional or commercial relationship, you must not use, rely on, or distribute any advertising or promotional materials containing false or unsubstantiated claims. Further, you must not make false or unsubstantiated oral representations concerning any EHP product. You must also notify your customers who purchase the products for redistribution to do the same. If you or those customers use

such materials or make such representations we are obliged to, and we will, stop doing business with you.

In its settlement agreement with the FTC, EHP has agreed to review distributor advertising before it is disseminated to ensure its compliance with substantiation requirements. Accordingly, as a condition of distributing EHP's products, you must submit to EHP, in advance and prior to use, dissemination, or publication, all advertisements or promotional materials that you intend to use, publish, or disseminate with regard to any EHP product or program. In addition, you must furnish us with the URL (Internet address) of any Web site you intend to use in connection with the marketing or promotion of our products. You must not use, disseminate, or publish any such advertisement or promotional materials without our prior approval. We may, in our discretion, send you materials you are authorized to use in your advertising.

In accordance with its settlement agreement with the FTC, EHP shall not do business with any distributor who fails to comply with the terms of this letter. Moreover, EHP is obligated to, and will, report to the FTC any instance of a claim made for its products that is false or unsubstantiated. Please sign, date, and return the enclosed copy of this letter to EHP Products, Inc., P.O. Box 1306, Ashland, KY 41105-1306, acknowledging your receipt of this letter and your agreement to the terms set forth herein.

Thank you very much for your cooperation.

Sincerely,

Elaine H. Parrish President

EHP PRODUCTS, INC., ET AL.

Decision and Order

ACKNOWLEDGMENT AND AGREEMENT

The undersigned acknowledges receipt of this letter and hereby agrees to its terms and conditions.

Date

Signature

Title

ATTACHMENT B

LETTER TO DISTRIBUTORS WITH WHOM RESPONDENTS HAVE DONE BUSINESS FOLLOWING SERVICE OF THIS ORDER

[To be printed on letterhead of EHP Products, Inc.]

[Name and address of recipient] [Date]

Dear [recipient's name]

The Federal Trade Commission Act requires advertisers to have adequate substantiation for all objective product claims. It is unlawful to advertise without adequate substantiation. The Federal Trade Commission ("FTC") deems deceptive healthrelated advertising claims which are not supported by competent and reliable scientific evidence. Competent and reliable scientific

evidence is defined as tests, research, studies, or other evidence, based on the expertise of professionals in the relevant area, that has been conducted and evaluated in an objective manner by persons qualified to do so, using procedures generally accepted in the profession to yield accurate and reliable results. Anecdotal evidence and consumer testimonials are not considered competent and reliable scientific evidence. The granting of a U.S. patent is not considered proof that a product or process is effective for a particular purpose.

The FTC alleges that certain advertising by EHP Products, Inc.("EHP") includes claims concerning cetyl myristoleate ("CMO") products that lack adequate substantiation. In particular, the FTC alleges claims that CMO products are effective in the treatment, relief, mitigation, prevention, or cure of arthritis and other health conditions are not substantiated by competent and reliable scientific evidence. Rather than contest this matter, EHP and the FTC have agreed to a settlement. Under the terms of the settlement, EHP has agreed to send this letter to its customers who purchase EHP's products for distribution or resale and to institute certain procedures, described below. EHP's agreement with the FTC is for settlement purposes only and does not constitute an admission by EHP that the law has been violated as alleged in the complaint, or that the facts alleged in the complaint, other than the jurisdictional facts, are true.

In its settlement agreement with the FTC, EHP agreed to certain conditions concerning the sale of its products to its distributors and concerning distributor advertising. In accordance with that agreement, as a condition to your future purchase of EHP products intended for distribution, or resale, or recommendation to others in the context of a professional or commercial relationship, you must not use, rely on, or distribute any advertising or promotional materials containing false or unsubstantiated claims. Further, you must not make false or unsubstantiated oral representations concerning any EHP product. You must also notify your customers who purchase the products for redistribution to do the same. If you or those customers use

such materials or make such representations we are obliged to, and we will, stop doing business with you.

In its settlement agreement with the FTC, EHP has agreed to review distributor advertising before it is disseminated to ensure its compliance with substantiation requirements. Accordingly, as a condition of distributing EHP's products, you must submit to EHP, in advance and prior to use, dissemination, or publication, all advertisements or promotional materials that you intend to use, publish, or disseminate with regard to any EHP product or program. In addition, you must furnish us with the URL (Internet address) of any Web site you intend to use in connection with the marketing or promotion of our products. You must not use, disseminate, or publish any such advertisement or promotional materials without our prior approval. We may, in our discretion, send you materials you are authorized to use in your advertising.

In accordance with its settlement agreement with the FTC, EHP shall not do business with any distributor who fails to comply with the terms of this letter. Moreover, EHP is obligated to, and will, report to the FTC any instance of a claim made for its products that is false or unsubstantiated. Please sign, date, and return the enclosed copy of this letter to EHP Products, Inc., P.O. Box 1306, Ashland, KY 41105-1306, acknowledging your receipt of this letter and your agreement to the terms set forth herein.

Thank you very much for your cooperation.

Sincerely,

Elaine H. Parrish President

ACKNOWLEDGMENT AND AGREEMENT

The undersigned acknowledges receipt of this letter and hereby agrees to its terms and conditions.

Date

Signature

Title

ATTACHMENT C

LETTER TO CUSTOMERS (OTHER THAN DISTRIBUTORS) WITH WHOM RESPONDENTS HAVE DONE BUSINESS PRIOR TO EXECUTING THIS ORDER

[To be printed on letterhead of EHP Products, Inc.]

[Name and address of recipient] [Date]

Dear [recipient's name]

The Federal Trade Commission ("FTC") alleges certain advertising claims that cetyl myristoleate ("CMO") products are effective in the treatment, relief, mitigation, prevention, or cure of

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arthritis and other health conditions are not substantiated by competent and reliable scientific evidence. Rather than contest this matter, EHP Products, Inc. ("EHP") and the FTC have agreed to a settlement. Under the terms of the settlement, EHP has agreed to send this letter to its retail customers and former customers and institute the refund program described below.

If your purchase of an EHP CMO product was intended for your personal use or that of your family and not for distribution, or resale, or recommendation to others, you may be entitled to a refund of the purchase price for the CMO (or "Myristin®") capsules, together with \$3.50 to reimburse shipping and handling charges. As part of its settlement agreement with the FTC, EHP has agreed to offer refunds to certain customers who sign the verification below: (1) that they purchased EHP's CMO capsules for their own use or the use of their family, (2) that they are dissatisfied with the purchase, (3) that they did not distribute, offer the products for resale, or recommend the products to others outside their family, and (4) that they have not made a previous request for a refund from EHP.

To claim a refund, complete the attached form, or a copy of it, and return it to the indicated address within ninety (90) days of the date of this letter. You may indicate on the form the price you paid for the capsules you purchased; and you may submit copies of any documentation substantiating the expense. If you do not supply this information, we will calculate your refund from our records.

Please Note: If any request for a refund from a single purchaser is for more than three bottles of CMO capsules, we reserve the right to provide a refund only upon receipt of all unopened packages of the CMO capsules. Such returns will be made at the expense of EHP, as we will provide you with a prepaid means of return.

FEDERAL TRADE COMMISSION DECISIONS VOLUME 129

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We will honor all eligible, undisputed claims within thirty days after receiving them.

Sincerely,

Elaine H. Parrish President

To apply for a refund:

Complete the form below, or make a copy of it. Please print legibly.

Return the form to EHP Products, Inc., P.O. Box 1306, Ashland, KY 41105-1306, no later than ninety (90) days after the date of this letter.

To: EHP Products, Inc., P.O. Box 1306, Ashland, KY 41105

From: _____(Name)

_____(Mailing Address)

_____(City, State, and Zip Code)

_____(Telephone Number)

I confirm: (1) that I purchased cetyl myristoleate (CMO) capsules made or distributed by EHP Products, Inc., for my personal use or that of persons in my family; (2) that I have not distributed, offered for resale, or recommended the CMO to others outside my family; (3) that I am dissatisfied with the purchase; and (4) that I

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Analysis to Aid Public Comment

have not made a previous request for a refund from EHP. Please refund my purchase price of $\underline{\$}$ (amount, if known), together with \$3.50 to reimburse me for shipping and handling.

I understand that the refund amount will be equal to the value of the CMO capsules that I purchased, plus \$3.50 to reimburse me for shipping and handling, and will not include the value of any other products that I may have purchased from EHP.

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct to the best of my knowledge.

Date

Signature

Name (printed)

Analysis of Proposed Consent Order to Aid Public Comment

The Federal Trade Commission has accepted, subject to final approval, an agreement to a proposed Consent Order ("proposed order") from EHP Products, Inc., and Elaine H. Parrish, individually and as an officer of EHP Products, Inc.

The proposed consent order has been placed on the public record for thirty (30) days for the reception of comments by interested persons. Comments received during this period will become part of the public record. After thirty (30) days, the

Commission will again review the agreement and will decide whether it should withdraw from the agreement or make final the agreement's proposed order.

This matter concerns advertisements on the Internet and print advertisements provided to consumers and prospective distributors, for a product called cetyl myristoleate ("CMO"), purportedly useful in the treatment, prevention, or cure of arthritis and other diseases. Purportedly, the substance, in one or two courses of treatment, each lasting four weeks or less, provides long term relief from the symptoms of osteoarthritis and rheumatoid arthritis. CMO is also claimed to be useful for the treatment, mitigation, prevention, and cure of most forms of arthritis and a number of other diseases.

The Commission's complaint charges that the proposed respondents engaged in deceptive advertising in violation of Sections 5 and 12 of the FTC Act by making unsubstantiated claims that their CMO products: (1) are safe and effective in the mitigation, treatment, prevention, and cure of most forms of arthritic conditions, including rheumatoid arthritis and osteoarthritis; (2) significantly relieve pain, swelling, and tenderness caused by arthritis; (3) are effective in the mitigation, treatment, and cure of hepatitis C, emphysema, obstructive lung disease, spinal stenosis, eczema, psoriasis, aches and pains of the back and extremities, fibromyalgia, tendonitis, systemic lupus erythematosus, scleroderma, bursitis, temperomandibular joint disease, gout, arthropathy, osteitis, osteochondritis, osteomalacia, and osteomyelitis; (4) are effective in the prevention of fever blisters, colds, flu, and allergy symptoms; and (5) effectively lower cholesterol, blood pressure, and blood sugar levels.

The complaint further alleges that the proposed respondents made false claims that (1) the issuance of two patents proves that the respondents' products are effective in treating and alleviating the symptoms of rheumatoid arthritis and osteoarthritis; and that (2) laboratory tests prove that respondents' CMO products

promote resistance to pain, swelling, and tenderness caused by arthritis.

The proposed order contains provisions designed to remedy the violations charged and to prevent proposed respondents from engaging in similar acts in the future.

Paragraph I of the proposed order prohibits proposed respondents from making any representation that CMO or any similar product: (1) is safe or effective in the mitigation, treatment, prevention, or cure of arthritic conditions, including rheumatoid arthritis and osteoarthritis; (2) significantly relieves pain, swelling, or tenderness caused by arthritis; (3) is effective in the mitigation, treatment, or cure of hepatitis C, emphysema, obstructive lung disease, spinal stenosis, eczema, psoriasis, aches and pains of the back and extremities, fibromyalgia, tendonitis, ervthematosus. scleroderma. systemic lupus bursitis. temperomandibular joint disease, gout, arthropathy, rheumatism, osteitis, osteochondritis, osteomalacia, or osteomyelitis; (4) is effective in the prevention of fever blisters, colds, flu, or allergy symptoms; or (5) effectively lowers cholesterol, blood pressure, or blood sugar levels, unless, at the time the representation is made, respondents possess and rely upon competent and reliable scientific evidence that substantiates the representation.

Paragraph II of the proposed order prohibits proposed respondents from making any representations about the performance, safety, efficacy, or health benefits of CMO or any other food, drug, dietary supplement, or program, unless the claims are substantiated by competent and reliable scientific evidence.

Paragraph III of the proposed order prohibits proposed respondents from misrepresenting that the issuance of a patent proves the safety or efficacy of any product or program.

Additionally, Paragraph IV of the proposed order prohibits proposed respondents from misrepresenting the existence, contents, validity, results, conclusions, or interpretations of any test, study, or research.

Paragraph V of the proposed order prohibits proposed respondents from representing that the experience represented by any user testimonial or endorsement of any product or program represents the typical or ordinary experience of members of the public who use the product or program, unless the representation is true, and competent and reliable scientific evidence substantiates that claim, or respondents clearly and prominently disclose either: (1) what the generally expected results would be for users or the product or program; or (2) the limited applicability of the endorser's experience to what consumers may generally expect to achieve, that is, that consumers should not expect to experience similar results.

Paragraph VI of the proposed order provides that proposed respondents are not prohibited from making representations which are specifically permitted by regulations of the Food and Drug Administration pursuant to the Nutrition Labeling and Education Act of 1990. Paragraph VII of the proposed order provides that proposed respondents are not prohibited from making representations for a drug that are permitted under tentative final or final standards issued by the Food and Drug Administration or under any new drug application approved by that agency.

Paragraph VIII of the proposed order requires that proposed respondents: (1) not disseminate to any distributor any material containing any representations prohibited by the order; (2) not authorize any distributor to make any representations prohibited by the order; (3) send a required notice to each distributor with whom proposed respondents have done business since January 1, 1996, requesting that the distributor cease using any advertising or promotional materials containing unsubstantiated claims for CMO, requesting distributors not to make unsubstantiated oral representations, informing the distributor of this settlement, and

not including any other documents in the mailing; (4) for a period of three (3) years following service of the order, send the required notice to each distributor who has not previously received the notice; the notices shall be sent with the first shipment of respondents' products to the distributor; (5) require distributors to submit to proposed respondents all advertising and promotional materials and claims for any products or programs covered by the order for review prior to their dissemination and publication, and not authorize distributors to disseminate materials and claims unless they comply with the order; alternatively, proposed respondents must furnish to distributors marketing materials that comply with the order and require the distributors to submit for review all advertising and promotional materials for a particular product covered by the order that contain representations that are not substantially similar to the representations for the same product or program contained in the marketing materials most recently provided to the distributors by proposed respondents; and (6) use reasonable efforts to monitor distributors' advertising and promotional activities, immediately terminate the right of any distributor who disseminates advertisements or marketing material or makes oral representations prohibited by the order, and immediately provide information to the Federal Trade Commission about any such distributor and the materials used. "Distributor" is defined in the proposed order to mean any person who purchased a product covered by the order from proposed respondents for resale or at a discounted or wholesale price unavailable to the general public at the time of the purchase, or who has purchased more than twelve bottles or packages of a covered product from respondents within a twelve-month period.

Paragraph IX of the proposed order requires proposed respondents to send a prescribed notice to each person, other than a distributor, who purchased respondents' CMO products and can be identified through a diligent search of respondents' records. The notice offers a refund of the purchase price of the CMO

products and an allowance for shipping and handling charges to customers who purchased respondents' CMO product for personal use or the use of a family member and who make an initial request for a refund within ninety days of the date of the notice. The notice further provides that, if any refund request from a single purchaser is for greater than three bottles of a product covered by the order, the purchaser may be required to return all unopened bottles of the product, at the expense of respondents, to receive a refund. Paragraph X of the proposed order requires proposed respondents to submit a report to the Federal Trade Commission specifying the actions they have taken to comply with the provisions of Paragraph IX. Paragraph XI of the proposed order requires proposed respondents to retain for five years after the last correspondence to which they pertain and to make available to the Federal Trade Commission on request, copies of notification letters, communications with distributors, and other materials relating to the requirements of Paragraph VIII and Paragraph IX.

Paragraph XII of the proposed order contains record keeping requirements for materials that substantiate, qualify, or contradict covered claims and requires proposed respondents to keep and maintain all advertisements and promotional materials containing any representation covered by the proposed order. In addition, Paragraph XIII requires distribution of a copy of the consent decree to current and future officers and agents. Paragraph XIV of the proposed order requires the respondents to notify the Federal Trade Commission in advance of any change in the corporation that may affect compliance obligations arising under the order. Further, Paragraph XV requires the filing of a compliance report.

Finally, Paragraph XVI of the proposed order provides for the termination of the order after twenty years under certain circumstances.

The purpose of this analysis is to facilitate public comment on the proposed order, and it is not intended to constitute an official

EHP PRODUCTS, INC., ET AL.

Analysis to Aid Public Comment

interpretation of the agreement and proposed order, or to modify in any way their terms.

IN THE MATTER OF

MICHAEL D. MILLER

CONSENT ORDER, ETC., IN REGARD TO ALLEGED VIOLATIONS OF SEC. 5 AND 12 OF THE FEDERAL TRADE COMMISSION ACT

Docket C-3941; File No. 9923225 Complaint, May 16, 2000--Decision, May 16, 2000

This consent order prohibits Respondent Natural Heritage Enterprises from making representations, without competent and reliable scientific evidence, that any Essiac product, service, or program, or any other food, drug, or dietary supplement is effective in the treatment, prevention, mitigation, or cure of certain enumerated diseases, or regarding the health benefits, performance, safety or efficacy of any such product or service. The order also prohibits Respondent from misrepresenting the connection between their website and other website or the existence, contents, validity, result conclusions, or interpretation of any test, study, or research. In addition the order prohibits Respondent from representing that the experience represented by any user testimonial or endorsement of the product, service, or program represents the typical or ordinary experience of members of the public who use the product, service, or program, unless the representation is substantiated or Miller discloses, clearly and prominently, in close proximity to the endorsement or testimonial, either what the generally expected results would be for users of the product, or the limited applicability of the endorser's experience to what consumers may generally expect to achieve. Respondent is required to provide a list of consumers who ordered the product after September 15, 1996 and send to each of them, by first class mail a notice regarding the scientific research of their products. Respondent must also pay \$17,500 redress to be paid in redress to consumers. Any representations allowed by the Food and Drug Administration in a final or tentative standard are not prohibited by the order.

Participants

For the Commission: L. Mark Eichorn, C. Lee Peeler, and BE.

For the Respondents: Jonathan Emord, Emord and Associates.

COMPLAINT

The Federal Trade Commission, having reason to believe that Michael D. Miller ("respondent"), individually and doing business as Natural Heritage Enterprises, has violated the provisions of the Federal Trade Commission Act, and it appearing to the Commission that this proceeding is in the public interest, alleges:

1. Respondent Michael D. Miller is a resident of Colorado. His principal office or place of business is 183 Bellevue Overlook, Crestone, Colorado 81131. Individually or in concert with others, he formulates, directs, or controls the policies, acts, or practices of the business operating under the trade name "Natural Heritage Enterprises."

2. Respondent has manufactured, advertised, labeled, offered for sale, sold, and distributed products to the public, including "Rene Caisse's Original Herbal Tea Remedy," including by means of three Internet Web sites. <www.essiacsource.com>, <www.cancerinformation.org>, and <www.remedies.net>, which provide product and purchase information. "Rene Caisse's Original Herbal Tea Remedy" is also described as "Rene Caisse's Essiac Tea" or "Essiac Tea," and is referenced herein as "Essiac Tea." Essiac Tea is a mixture of four herbs (burdock root, sheep sorrel, rhubarb root, and slippery elm bark) sold either alone or in combination with additional herbs. Essiac Tea is either a "food" or a "drug" within the meaning of Sections 12 and 15 of the Federal Trade Commission Act.

3. The acts and practices of respondent alleged in this complaint have been in or affecting commerce, as "commerce" is defined in Section 4 of the Federal Trade Commission Act.

FEDERAL TRADE COMMISSION DECISIONS VOLUME 129

Complaint

4. Respondent has disseminated or has caused to be disseminated, via the Internet among other means, advertisements for Essiac Tea, including but not necessarily limited to the attached Exhibits A through H. These advertisements contain the following statements:

A. "I got into this business in 1992 when I found out that the herbal remedy, an Ojibway herbal tea, really did help sick people. . . . As time went on, we were also pleasantly surprised to find out that our herbal tea also works for other immune system related illnesses such as lupus, leukemia, chronic fatigue syndrome, multiple sclerosis, diabetes, lymphoma, Hiv &Aids [sic], etc. . . .

One of the things that we have learned from our customers is that our herbal tea also works on pets. Dogs and cats with cancer and tumors have been cured. Feline leukemia too. Any illness which is effected by a lowered or weakened immune system seems to respond well to our herbal remedy. . . An exciting part of our business is hearing from our customers that a terminal illness has been conquered. Yes, we hear an amazing litany of stories about people and pets making complete comebacks."

Excerpt of Advertisement on Linked Web Site Page [Exhibit A]

B. "What To Do For a Cancerous Condition in the Prostate

If your prostate is already cancerous, you may wish to consider a holistic alternative medicine using an herbal remedy. For additional information about this herbal approach: Click Here to Learn About This Herbal Approach." [hyperlinks to www.essiacsource.com> homepage]

Excerpt of Advertisement on Linked Web Site Page [Exhibit B]

C. "For some 60 years Essiac has been known to be an effective natural herbal remedy and therapy."

Excerpt of Advertisement on Linked Web Site Page [Exhibit C]

D. "Testimonials From Essiac Users

I began taking Essiac for severe arthritis and severe fatigue. The results are unbelievable! . . . The results are wonderful. The results were also immediate. . . .

My Brother-in law gave me a bottle of Essiac. I enjoyed the taste, soon realized a 20 year stomach problem was gone. . . . My nephew in Wisconsin learned that he had cancer. . . . He takes the tea faithfully, and one year later all is in remission. . . .

I took Essiac for prostate cancer. Under doctor's orders I was given chemotherapy. I also took Essiac, and as a result the PSA rating went down below zero (0). I took the combination for 16 months and when it held below zero I quit the chemotherapy....

I had ovarian cancer which was diagnosed as widespread. . . . I had found an article about Essiac and told the doctors I was going to try it. Well the results have been

remarkable. I had lost over sixty-two pounds, and have now gained over sixteen back. . . . I do not believe that I would be alive now if it had not been for Essiac. . . .

I had breast cancer. I started taking Essiac 3 weeks prior to my first chemotherapy session. Every side effect that was predicted I would have were so-o-o diminished that I hardly noticed them. My blood work, both chemistry and

hemo[] were, I was told, FANTASTIC for a chemotherapy patient. . . ."

Excerpt of Advertisement on Linked Web Site Page [Exhibit D]

E. "What kind of Clinical Trials or Tests have been done on Rene Caisse's Essiac Tea?

In 1937, Rene Caisse presented her Ojibway herbal formula to the Royal Cancer Commission in Canada. After a thorough study, their report stated that 'Essiac is a cure for cancer'. In the 1950s, Dr. Charles Brusch (John F. Kennedy's personal physician) conducted trials in his clinic at Cambridge, Massachusetts. After studying Essiac tea for a number of years, he reported 'Essiac is a cure for cancer, period'. ...

Will your herbal remedy cure xxxxxx illness?

[This question always places us in a difficult position. In meetings with FDA officials, we have been specifically told that we cannot in any way tell anyone that our herbal remedies will cure any specific disease or illness. For instance, we cannot even mention that Essiac is a remedy for cancer, much less state that it cures cancer in some people. ...]"

Excerpt of Advertisement on Web Site Frequently Asked Questions Page [Exhibit E]

F. "Important Information for All who are Interested in facts about HIV and AIDS

... In 1993 Dr. Gary Glum of Los Angeles worked with a Los Angeles AIDS project. The project had sent 179 AIDS patients home to die. They had pneumocystis carini and histoplasmosis. Their weight was down and their cell counts were less than ten.

The project gave Dr. Glum five of these patients to work with. He took them off AZT and put them on a protocol of taking 2 ounces of Essiac herbal remedy tea three times a day. By February of 1994 all of the other 174 patients had died. Dr. Glum's five patients were still alive. They

were exercising, eating three meals a day, and their weights were back to normal, and they had no appearance of illness.

Does this sound preposterous? Many cannot believe that there are simple herbal remedies which do help HIV and AIDS patients. If you dare. If you have the intellectual courage. If you really want the truth, please check out the herbal remedy Essiac Tea."

Excerpt of Advertisement on Linked Web Site Page [Exhibit F]

G. "Essiac tea has not been approved by the United States FDA, and we are therefore not able to comment about any specific illness. But there are websites on the internet which do not sell Essiac, and are therefore able to more directly address questions about specific illnesses. On the left sidebar are several websites which we reccommend [sic] which may be able to assist you if you seek such answers. If, after reading about this famous indian [sic] herbal remedy, you decide to buy some of Rene Caisse's herbal tea, I hope that you will remember us, and will return to this website to buy your herbal remedy."

Excerpt of Advertisement on Web Site Homepage [Exhibit G]

H. "<meta NAME="Keywords"

CONTENT="cancer, cancer treatments, Essiac ESSIAC Essiac essiac TEA tea tea tea CANCER CANCER Cancer cancer CURES Cures cures information, brain tumors, lymphoma help, essiac, ESSIAC teas, natural colon treatments, natural remedies remedies REMEDIES remedies remedies REMEDY Remedy remedy remedy HERBAL HERBAL herbal Herbal HERBS Herbs herbs herbs thyroid fibromyalgia, brain tumors, Brain Tumors, natural colon cures, colon remedies, lymphoma information, diabetes, information, ovarian treatments, herbal remedies, herbal remedy, herbal

teas, remedy, immune systems remedy, immune system, breast, fatigue, help thyroid, lupus teas, breast cancer, breast solutions, prostate answers, prostate prostate solutions lung liver healing lymphoma diabetes ovarian chronic lung immune systems liver leukemia solutions lung therapy liver cures leukemia leukemia leukemia cures books herbs books rene caisse diabetes healing Rene Caisse arthritis holistic options holistic answers holistic arthritis Rene caisse,">"

Keyword Metatags from www.essiacsource.com Web Site [Exhibit H]

5. In addition to the representations detailed above, respondent has embedded specific disease references in the "metatags" of respondent's Internet Web site, <u><www.essiacsource.com></u>. A metatag is a word or words embedded in an Internet Web site, which are not normally displayed visually to the consumer, that may be used by an Internet search engine for the purpose of selecting sites in response to an Internet user's search request. Disease references appearing only in the metatags and not in the Web pages displayed visually to the consumer include, among others, the following terms: "natural colon treatments," "thyroid," "fibromyalgia," "natural colon cures," and "colon remedies."

Respondent's use of these metatag references increases the likelihood that consumers who research the topics of fibromyalgia and cures for illnesses relating to the colon on the Internet will find information about Essiac Tea.

6. Furthermore, in the descriptions of the image files that pop up on the viewer's screen when a consumer rolls the mouse over an image on the <u><www.essiacsource.com></u> site ("mouseover text"), the following descriptions appear:

- "breast, colon, cancer cures. chronic fatigue syndrome, HIV AIDS, lung liver cancer."
- "Cures cancer, leukemia, lymphoma. Cures lupus, breast, prostate cancer."
- "Essiac. tea. cures brain cancer.gif"

MICHAEL D. MILLER

Complaint

- "Essiac tea cures diabetes, bone, liver, colon, brain cancer, tumors, ovarian cancer."

Respondent thus used mouseover text as an additional means to communicate representations to the consumer viewing the www.essiacsource.com Web site.

7. Through the means described in Paragraphs 4, 5, and 6, taken together, respondent has represented, expressly or by implication, that Essiac Tea is effective in the treatment or cure of cancer, leukemia, brain tumors, lymphoma, bone cancer, ovarian cancer, breast cancer, prostate cancer, diseases of the colon, thyroid conditions, fibromyalgia, diabetes, lupus, chronic fatigue syndrome, multiple sclerosis, HIV and AIDS, arthritis, diseases affecting the lungs and liver, any illness which is affected by a lowered or weakened immune system, and certain pets' illnesses, including cancer, tumors, and feline leukemia.

8. Through the means described in Paragraphs 4, 5, and 6, taken together, respondent has represented, expressly or by implication, that he possessed and relied upon a reasonable basis that substantiated the representations set forth in Paragraph 7, at the time the representations were made.

9. In truth and in fact, respondent did not possess and rely upon a reasonable basis that substantiated the representations set forth in Paragraph 7, at the time the representations were made. For example, there are no competent and reliable clinical studies demonstrating that Essiac Tea is effective in the treatment or cure of cancer, leukemia, brain tumors, lymphoma, bone cancer, ovarian cancer, breast cancer, prostate cancer, diseases of the colon, thyroid conditions, fibromyalgia, diabetes, lupus, chronic fatigue syndrome, multiple sclerosis, HIV and AIDS, arthritis, diseases affecting the lungs and liver, any illness which is affected by a lowered or weakened immune system, or certain pets' illnesses, including cancer, tumors, and feline leukemia. Therefore, the representation set forth in Paragraph 8 was, and is, false or misleading.

10. Through the means described in Paragraph 4, respondent has represented, expressly or by implication, that scientific proof, including clinical trials and tests, demonstrates that Essiac Tea is

effective in the mitigation, treatment, prevention, and cure of cancer.

11. In truth and in fact, scientific proof, including clinical trials and tests, does not demonstrate that Essiac Tea is effective in the mitigation, treatment, prevention, and cure of cancer. Therefore, the representation set forth in Paragraph 10 was, and is, false or misleading.

12. Through the means described in Paragraph 4, respondent has represented, expressly or by implication, that testimonials from consumers appearing in the advertisements for Essiac Tea represent the typical or ordinary experience of members of the public who use the product.

13. In truth and in fact, testimonials from consumers appearing in the advertisements for Essiac Tea do not represent the typical or ordinary experience of members of the public who use the product. Therefore, the representation set forth in Paragraph 12 was, and is, false or misleading.

14. Through the means described in Paragraph 4, respondent has represented, expressly or by implication, that Web sites to which the homepage (<<u>www.essiacsource.com</u>>) site links are independent sites not materially connected with respondent.

15. In truth and in fact, certain Web sites to which the homepage (<u><www.essiacsource.com</u>>) site links are not independent sites but are materially connected with (and created by) respondent. Therefore, the representation set forth in Paragraph 14 was, and is, false or misleading.

16. The acts and practices of respondent as alleged in this complaint constitute unfair or deceptive acts or practices, and the making of false advertisements, in or affecting commerce in violation of Sections 5(a) and 12 of the Federal Trade Commission Act.

THEREFORE, the Federal Trade Commission this sixteenth day of May, 2000, has issued this complaint against respondent.

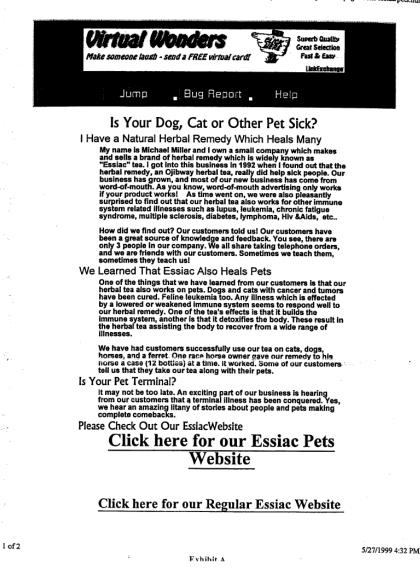
By the Commission.

1454

Complaint Exhibits

Exhibit A

Pets cancer dogs cats tumors Essi ... feline leukernia Aids [Anonymiztat]://anon.free.anonymizer.com/http://bonuspages.com/essiac/pets.htm



FEDERAL TRADE COMMISSION DECISIONS VOLUME 129

Complaint Exhibits

Exhibit B

Prostate Glands Health Information Cures [Anonymized]		http://anon.free.anonymizer.com/hes.com/essiac/prostate.health.htm			
	Netcenter Post Want.	a Real Deal on Se	oftware? Software		
	Jump Bug	Report	Help		
Prostate Health					

Information about the Prostate Gland

The prostate: The prostate gland is the largest gland of the male reproductive system. It is located below the bladder. It surrounds the urethra (the tube through which urine and semen flows). The prostate is about the size of a chestnut, and is composed of muscular tissues.

The prostate increases in size up to the age of puberty. At that point it remains a stable size for the rest of the man's life. Sometimes, beginning at about age 45, further enlargement may occur. The reasons why this enlargement occurs are not clearly known or understood. However holistic oriented researchers are giving much credence to the ideas that nutritional deficiencies, mineral deficiencies, toxicity within the body, and emotional factors may play a large role in the health and condition of the prostate gland.

The Function of the Prostate: The purpose of the prostate is to secrete a slightly acidic, milky fluid into the urethra. This fluid contains enzymes which balance the acid levels of the fluids within the urethra (urinary duct), and assist the movement of sperm as it passes through the duct on its important role of recreation. Actually, about 25 percent of the seminal fluid consists of this milky fluid which has been secreted by the prostate gland.

Nutrients for the Prostate

Magnesium, zinc and calcium have been identified by researchers as very important nutrients to the prostate gland and the reproductive system. As an example, few people realize the at least one mg. of zinc is excreted with each ejaculation. For a man with an active sex life, that can add up to a lot of zinc! It won't be long before his body will be zinc-deficient.

Zinc: Zinc is a major component of semen. It plays an important role in the process of fertility, sexual performance, and reproduction. The processes are complicated, but can basically they can be described as assisting the many complicated enzymes and enzymatic reactions which occur during sex and the

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Prostate Glands Health Information Cures [Anonymized]

http://anon.free.anonymizer.com/h ... es.com/essiac/prostate.health.htm

reproductive process, as well as occurring during many other important body functions.

Magnesium: Magnesium is important in neuromuscular activity. Muscles need a proper level of magnesium in order to contract properly. Both the RNA and the DNA activity of muscles is affected by magnesium. As far as the body as a whole, magnesium is necessary for the proper assimilation of calcium and Vitamin D in the body. In the prostate itself, magnesium is important in order to have the proper level of muscle contraction for an adequate secretion of seminal fluid during the sexual experience.

Calcium: An essential mineral, calcium serves many purposes within the body. Bones, teeth, membrane structures, and other cellular structure functions are dependent upon an adequate level of calcium in the body.

Conclusion: Insuring that your body has an adequate level of zinc, magnesium, and calcium can benefit the health of your prostate.

What To Do For an Enlarged (swollen) Prostate

If your prostate is already swollen and enlarged, there is a herbal remedy which is prepared for the specific purpose of shrinking enlarged and swollen prostates. If you would like additional information about this herbal remedy: <u>Click Here to Learn How to Shrink Prostates.</u>

What To Do For a Cancerous Condition in the Prostate

If your prostate is already cancerous, you may wish to consider a holistic alternative medicine using an herbal remedy. For additional information about this herbal approach: <u>Click Here to Learn About This Herbal Approach</u>.

To Visit Our Links Page: Click Here

This website furnished by Natural Heritage Enterprises PO Box 278, 183 Bellevue Overlook Crestone CO 81131, USA

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FEDERAL TRADE COMMISSION DECISIONS VOLUME 129

Complaint Exhibits

Exhibit C

!Cats cancer cures, Cats Feline T...ukemia, Feline lupus [Anonymiz#uflp://anon.free.anonymizer.com/http://www.remedies.net/essiac7.html



Cat cancer, tumors, feline leukemia reasearch information

Essiac Tea: A Natural Feline Herbal Remedy

A Holistic Therapy For Cats Using Herbs

For feline leukemia, cancer and tumors in cats

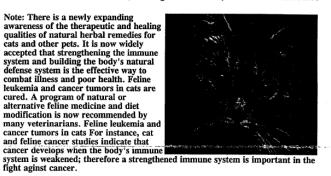
Feline Alternative Medicine; Healing Herbs Cures; Cat Cancer Remedies

Essiac Tea: To Order Press Here

Links to other Essiac sites below:

The Essiac Story: To Read The Essiac Story Press

Note: There is a newly expanding awareness of the therapeutic and healing qualities of natural herbal remedies for qualities of natural herbal remedies for cats and other pets. It is now widely accepted that strengthening the immune system and building the body's natural defense system is the effective way to combat illness and poor health. Feline leukemia and cancer tumors in cats are cured. A program of natural or alternative feline medicine and diet modificationic in the state of the term modification is now recommended by many veterinarians. Feline leukemia and cancer tumors in cats For instance, cat



Stories: Lucy: Kathyrn:

This website offers information about a natural holistic herbal medicine therapy for cats called Essiac Tea. As explained below, we suggest this herbs formula for feline leukemia and cancer tumors in cats. Consult your veterinarian for specific advice about the use of herbs for your feline pets.

Newspaper Articles:

Lynn: Candy:

1 of 5

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1458

!Cats cancer cures, Cats Feline T ... ukemia, Feline lupus [Anonymizad]p://anon.free.anonymizer.com/http://www.remedies.net/essiac7.html

Vancouver	COMMENCE.
Sun	Hello,
Essiac Websites You Should Visit: History of Essiac Essiac Article:	My name is Mike Miller, and I first learned of Essiac in 1992. At that time, few ha heard of Essiac Tea, the herbal remedy from Canada. I set out to manufacture and distribute a brand of this herbal tea which we call "Rene Caisse's Original Herbal T Remedy". Our goal is to provide the best possible herbal tea a very fair price. W use only the finest organic herbs in our herbal remedy. And awareness of our herbal tea has grown so that our business now ships herbal tea allower the world, includin to many people for feline leukemia and cancers and tumors in their cats.
Essiac Article: About The Herbs: FREE: Herbs Booklet	The story of this herbal tea remedy, widely known as "Essiac Herbal Tea", and how it was found among the Ojibway tribe in 1922, you will find interesting. They mad their herbal tea using the herbs Burdock Root, Sheep Sorrel, Rhubarb Root and Silpery Eim Bark. For a more detalled explanation of the Essiac story see the left sidebar which will direct you to other websites which have information about the story of Essiac tea therapy. For specific cases of cat cancer and tumors, and feline leukemia, we are including at the end of our website testimonials of feline leukemia feline lupus, cat cancer and cat tumor success stories.
Our Links Page: Links to other sites of interest	For some 60 years Essiac has been known to be an effective natural herbal remedy and therapy. We gradually began to discover that our herbal tea helps a wide range of illnesses in felines. Dogs and cats, as well as other animals, respond to this herba remedy. So now we find that immune system illnesses in dogs, cats, and other pets are successfully treated with our herbal tea. How do we know? Our customers tell us! They report that their dogs and cats recover from cancer, tumors, lupus, infections, feline leukemia, arthritis, etc.
	How do you administer the herbal tea to your cat or feline? We suggest that you mix the herbal tea with an equal amount of water, and place it in your feline's wate bowl. The cat will drink it when she is thirsty. However many of our customers report that they use a syringe to administer the tea directly into their feline's mout
	On the left sidebar are several websites which we reccommend to give additional general information about Essiac. If, after reading about Essiac, you decide to buy some herbal tea for your cat, I hope that you will remember us, and will return to this website to buy your feme herbal remedy.
	Sincerely,
	Michael D. Miller
	Natural Heritage Enterprises, PO Box 278, 183 Bellevue Overlook, Crestone CO 81131, USA. Tel: 719 256 4876. email: herbs@fone.net

5/20/1999 3:59 PM

FEDERAL TRADE COMMISSION DECISIONS VOLUME 129

Complaint Exhibits

!Cats cancer cures, Cats Feline T ... ukemia, Feline lupus [Anonymized]p://anon.free.anonymizer.com/http://www.remedies.net/essiac7.html

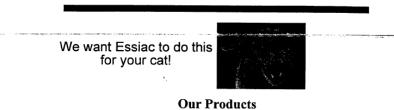
About Essiac



How does Essiac herbal tea work? The 8 herbs in Essiac are reported to interact on the body as follows:

Builds the Immune System	Detoxifies The Body	Removes Heavy Metals	
Restores	Cleanses the	Promotes Cell	
Energy Levels	Blood	Repair	

In performing these functions, the herbal formulation in Essiac synergistically enhances and strengthens your cat's body and it's natural feline defenses. Thus strengthened, the cat's body is able to better protect and heal itself of illness. For additional information about the herbs in Essiac, you are welcome to print out a fre copy of "The Essiac Herbs Book" which is located on the left sidebar.



In Bottles: We sell the herbal tea in 16 oz. bottles, ready to drink. The price per bottle is \$14.50.

In Package of Dried Herbs: We also sell the herbal tea in a package of dried herbs which you brew into herbal tea. Each package contains 1/3 cup of herbs, and brews one-half gallon of herbal tea. The price per package is \$12.00. Brewing instructions are included with each package of dried herbs.

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!Cats cancer cures, Cats Feline T ... ukemia, Feline lupus [Anonymizet]p://anon.free.anonymizer.com/http://www.remedies.net/essiac7.html

Bonus Program: If you purchase 12 bottles of the liquid tea or 12 packages of the dried herbs, you will receive an additional bonus of 6 for free. Pay for 12 and get 18!

Shipping & Handling: Within the USA the charge is \$3.00 for orders up to \$25.00, and \$5.00 for orders greater than \$25.00. We ship our herbal tea worldwide. For international orders, an extra charge equal to the air delivery shipping rate to your country will be added. Because of the excess weight of bottle we only ship the dried herb packages overseas and to Canada.



To Order Herbal Tea: Click Here:

To Check Out Our Money Back Guarantee: Click Here Frequently Asked Questions: Click Here For a FREE COPY of the Essiac Herbs Book: Click Here

Our Links Page



Join our mailing list and receive a FREE monthly copy of the

Natural Cancer Therapies Newsletter!

To join: Enter your email address: then click the 'Join List' button:



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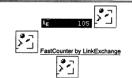
!Cats cancer cures, Cats Feline T ... ukemia, Feline lupus [Anonymizell]p://anon.free.anonymizer.com/http://www.remedies.net/essiac7.html

Natural Heritage Enterprises PO Box 278, 183 Bellevue Overlook Crestone CO 81131, USA

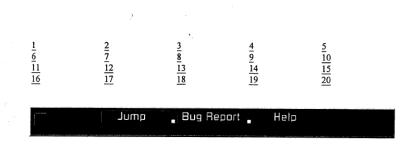


Phone: 719 256 4876 Fax: 719 256 4874 email: herbs@fone.net

Clarification: The Canadian nurse Rene Caisse was given her herbal remedy formula in 1922 by an Ojibway medicine man. She later named the herbal remedy Essiac. The name "Essiac" has since been issued as a trademark to an American company. Therefore it should be clearly understood that our herbal formula is not named Essiac. It is named "Rene Caisse's Original Herbal Tea Remedy". The formula which Rene Caisse used was made public when she submitted it to the Royal Cancer Commission in 1937 for evaluation. In addition, many people who worked with Rene Caisse over the years were taught the formula, including the Canadian researcher Sheila Snow. Others, such as Dr. Gary Glum of Los Angeles, were given the formula by her family after her death. We were first given the formula by Dr. Glum. It has since been verified as authentic on two separate occasions by women who actually prepared the herbal tea for Rene Caisse.



For a good reference for illnesses with dogs.cats.horses.leukemia.feline.pets.cancer forum. Also cancer cures studies..dogs.cats.horses.leukemia.feline.pets.cancer.information.cancer cures committee.cancer information.cancer studies..dogs.cats.horses.leukemia.feline cures. This website offers information about a natural holistic herbal medicine therapy for cats called Essiac Tea. As explained below, we suggest this herbs formula for feline leukemia and cancer tumors in cats. Consult your veterinarian for specific advice about the use of herbs for your feline pets. pets. See our website for alternative rememes tor your dog and cat and pet that work.



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Complaint Exhibits

Exhibit D

I began taking Essiac for severe ...s and severe fatigue [Anonymized]ttp://anon.free.anonymizer.com/h...essiacsource.com/testimonials.htm

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ANONYMIZER.C	
Surf Anonymously:	bug rop
No Delay!	for just \$5 per month.

Testimonials From Essiac Users

I began taking Essiac for severe arthritis and severe fatigue. The results are unbelievable! I am doing everyday normal things that I haven't been able to accomplish for 10 years; 10 years that have taken a great toll on my life. Since I have been taking Essiac I have felt the years float away, and I have regained the feeling of youth again. I am very happy with the results. My daughter Donna Geary of Alta Loma gave me my first bottle. The results are wonderful. The results were also immediate. Thank you for this wonderful drink.

Lucy Claudine Gibson

Lakewood California

My Brother-in law gave me a bottle of Essiac. I enjoyed the taste, soon realized a 20 year stomach problem was gone. It gives me an all-around better feeling. I am 60 years old, and I work 7 days a week.

My nephew in Wisconsin learned that he had cancer. Sent him the book "Canada's Cancer Cure" about Essiac. He was unable to take Chemo because of other health problems. He takes the tea faithfully, and one year later all is in remission.

Robert W. Heath

Fenwick, Michigan

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and the second second

I began taking Essiac for severe ...s and severe fatigue [Anonymized]ttp://anon.free.anonymizer.com/h ... essiacsource.com/testimonials.htm

My friend was diagnosed with Lung Cancer. I took it upon myself to give him a book on Essiac. He returned the next day to tell me that he was interested, and I set him up with a supply. They had planned on Chemotherapy but first wanted to monitor the growth rate which consisted of periodic x-rays. The first sets of x-rays showed such slow (almost negligible) growth that they waited for the second set to confirm the situation. After the second set of x-rays, the doctor told Bob that if he had had such success with chemotherapy, he (the doctor) would have been pleased to take the credit for such improvement.

We are both grateful to the people who keep an open mind and heart to give cancer patients hope for cure. I deeply believe Essiac has helped cure Bob, and I'm much more comfortable using it rather than making no effort to stay healthy systemically. If you'd like to share this letter with anyone, you have our blessing.

Greg Krepala

292 Martin Ct.

Aptos CA 95003

I took Essiac for prostate cancer. Under doctor's orders I was given chemotherapy. I also took Essiac, and as a result the PSA rating went down below zero (0). I took the combination for 16 months and when it held below zero I quit the chemotherapy. Since then the PSA readings went like this:

and for an and the second second

October: 0.15

April: 0.37

October 0.58

- April 0.73 -

I have been continuing to take Essiac.

Paul E. Roche

East Haven, Connecticut

I had ovarian cancer which was diagnosed as widespread. They removed my ovaries and six inches of colon. I was advised afterwards that they could not remove all of the cancer cells and they recommended chemotherapy. I refused because of heart problems (I had two heart surgeries the previous years). I had found an article about Essiac and told the doctors I was going to try it. Well the results have been <u>remarkable</u>. I had lost over sixty-two pounds, and have now gained over sixteen

.

2 of 3

8/6/1999 4:39 PM

Complaint Exhibits

I began taking Essiac for severe ...s and severe fatigue [Anonymized]ttp://anon.free.anonymizer.com/h...essiacsource.com/testimonials.htm

back. Have been stronger and able to resume my work with ceramics. I do not believe that I would be alive now if it had not been for Essiac. I recommend it to everyone, and I am amazed at how cancer touches so many lives.

Doris Kearns

Porter, Texas

ps: My last exam by the oncologist showed results which were "perfect, perfect". I feel wonderful.

I had breast cancer. I started taking Essiac 3 weeks prior to my first chemotherapy session. Every side effect that was predicted I would have were so-o-o diminished that I hardly noticed them. My blood work, both chemistry and hemo. were, I was told, <u>FANTASTIC</u> for a chemotherapy patient. I play duplicate bridge with as many as 140 people attending a local game. Everyone commented on my appearance and energy level and were amazed. Some started taking Essiac for general health reasons. How do I know that it was Essiac? I went to California after my 5th chemo., and stayed for three weeks. Since we were moving from place to place. I did not take Essiac. Upon returning home I received my 6th and final treatment. I was so very sick: nausea, diarrhea, heartburn so bad that I couldn't sleep, and I was so very tired. I start radiation in a week, and you can bet that I will not be without my Essiac.

June K. Outerson

Phoenix, Maryland

Return To Home Page

ANONYMIZER.COM Privacy is Your Right

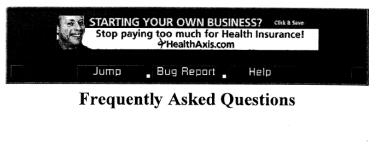
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FEDERAL TRADE COMMISSION DECISIONS VOLUME 129

Complaint Exhibits

Exhibit E

Natural Herbal Cancer Cures, Questions answered. [Anonymized] http://anon.free.anonymizer.com/ht....essiacsource.com/essiacteaf AQ.htm



Listed below are the answers to many frequently asked questions about the Rene Caisse herbal tea.

Table of Contents

- 1.
- 3
- 4.
- What is the proper dosage? How soon should I see results ? Will the herbal tea conflict with any type of medicines I might be taking? What kind of Clinical Trials or Tests have been done on Rene Caisse's Essiac tea? What is the difference between the Essiac tea which has 4 herbs in it, and the tea which has 8 herbs in it? What does the herbal tea taste like? Does the herbal tea really work? Will some betbal remedy cure vyyyyy illnes? 5

- 6. 7.
- 8 Will your herbal remedy cure xxxxxxx illness?

1. What is the proper dosage?

[We are not doctors and are not permitted to diagnose or prescribe. However, Rene Caisse, in her writings, suggested that people with an illness take 2 oz. of tea twice daily on an empty stomach. Many of our customers tell us that they prefer to take their 2 oz. of tea at beditme, and then again first thing in the morning. These are times when the stomach is normally empty, and when the tea can be absorbed by the body without having to compete with food in the stomach. Rene Caisse also suggested that people without an illness should take 2 oz. of tea once a day on an empty stomach.

Most take the tea cold, as it comes from the refrigerator. Some mix it with a small amount of water. Others choose to heat it, but remember DO NOT MICROWAVE the herbal tea as some of the teas healing powers will be destroyed.

Some of our customers give the herbal tea to their pets. We suggest for both dogs and cats one oz. of herbal tea twice daily on an empty stomach. Another method is to mix the tea half-and-half with water, and place it in the pet's water dish, so that the pet will drink it with his or her water.]

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Complaint Exhibits

Natural Herbal Cancer Cures, Questions answered. [Anonymized] http://anon.free.anonymizer.com/ht...essiacsource.com/essiacteaFAQ.htm

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2. How soon should I see results ?

[Results vary from individual to individual, but most people tell us that they observe some type of results from taking the tea within 2 to 3 weeks..]

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3. Will the herbal tea conflict with any type of medicine I might be taking ?

[Again, we are not doctors, and cannot diagnose or prescribe. However we have never had a customer report any conflict with the herbal tea and their medicine. All of the herbs in the tea are classified as foods.

In her writings, Rene Caisse emphasized that her Essiac tea helped people who were undergoing Radiation or Chemotherapy, and that the tea helped their bodies "undo" the harmful side effects of Radiation and Chemotherapy.]

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4. What kind of Clinical Trials or Tests have been done on Rene Caisse's Essiac tea ?

[In 1937 Rene Caisse presented her Ojibway herbal formula to the Royal Cancer Commission in Canada. After a thorough study, their report stated that "Essiac is a cure for cancer". In the 1950s, Dr. Charles Brusch (John F. Kennedy's personal physician) conducted trials in his clinic at Cambridge, Massachusetts. After studying Essiac tea for a number of years, he reported "Essiac is a cure for cancer, period".

Rene Caisse herself presented stacks of papers about her Essiac tea to the United States Food and Drug Administration, requesting their approval of her tea. The FDA declined to investigate the claims about the herbal tea, stating that it only evaluated drugs.

At present, there is kind of a "catch-22" about evaluating natural healing modalities such as Essiac tea. Large amounts of money are required to conduct the type of trials which would be acceptable to the mainstream medical establishment. Who is going to fund such studies? It is estimated that \$200 million is required to conduct the studies which are required by the FDA for the approval of a new medicine. It is almost as if the rules are written so that only the large pharmaceutical companies can play in this game. Their inducement to study natural medicines, which have no profit potential for them, is not very high.]

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5. What is the difference between the Essiac tea which has 4 herbs in it, and the tea which has 8 herbs in it?

[The original formula which Rene Caisse got from the Ojibway Indians has 4 herbs in it: Burdock

5/28/1999 2:27 PM

Natural Herbal Cancer Cures, Questions answered. [Anonymized] http://anon.free.anonymizer.com/ht....essiacsource.com/essiacteaFAQ.htm

Root, Sheep Sorrel, Rhubarb Root, and Slippery Elm Bark. It was this 4 herb formula which she presented to the Canadian Royal Cancer Commission in 1937. Later, during the 1950s when she worked with Dr. Charles Brusch in Massachusetts, they on occasion added small "potentizing" amounts of 4 other herbs to the formula. Dr. Brusch later presented this "8" herb formula to the public. In our opinion, both formulas are basically the same. In the 4 herb formula Burdock Root and Sheep Sorrel (which Rene Caisse called the "cancer killers") comprise 93 % of the herbs. In the 8 herb formula they comprise 92 % of the herbs.. We use the 8 herb formula.]

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6. What does the herbal tea taste like?

[It has a mild, earthy taste. Most of our customers tell us that they either like the taste, or that they tolerate the taste.]

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7. Does the herbal tea really work?

[Yes. We could not stay in business, given the low costs of our products, if the tea didn't work. As a matter of fact, word-of-mouth sells more herbal tea for us than anything else. We sell more of our "Bonus Buy" (buy 12, get 18) to our established customers than anything else.]

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8. Will your herbal remedy cure xxxxxx illness?

[This question always places us in a difficult position. In meetings with FDA officials, we have been specifically told that we cannot in any way tell anyone that our herbal remedies will cure any specific disease or illness. For instance, we cannot even mention that Essiac is a remedy for cancer, much less state that it cures cancer in some people. We cannot even show them written testimonials from others. We are only permitted to state that our herbal remedy has general "therapeutic value". Thus we find ourselves with our hands tied", so to speak, and we cannot irreet answer such questions.

What we are permitted to tell people is that Essiac builds the immune system, detoxifies the body, and strengthens the body. If you will "surf" the net and read about the immune system, you will basically find that all illness results when the immune system becomes depleted or weakened. Basically, if you have a strong and healthy immune system, you won't become sick, period. Our herbal remedy strengthens your immune system.

We are all aware that modern society causes a lot of toxins, chemicals, and poisons to enter our body. Years of accumulated pesticides, insecticides, chemicals from gas fumes, auto emissions, ingested paint, etc., which have become lodged in our bodies are recognized as a major cause of illness and disease. Our herbal remedy removes these poisons from your body.

A strong body is better able to resist illness. Should you become ill, a strong body is better able to fight the illness. Our herbal remedy helps to make your body strong.

So, indirectly, we are able to address your question: Our herbal remedy, in building the immune system, detoxifying the body, and strengthening the body, will assist you to overcome all illness.]

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Complaint Exhibits

Natural Herbal Cancer Cures, Questions answered. [Anonymized] http://anon.free.anonymizer.com/ht....essiacsource.com/essiacteaFAQ.htm

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Return to Home Page

Natural Heritage Enterprises	
PO Box 278, 183 Bellevue Overlook	
Crestone CO 81131, USA	
Tel: 719 256 4876	
Fax: 719 256 4874	

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FEDERAL TRADE COMMISSION DECISIONS VOLUME 129

Complaint Exhibits

Exhibit F

Essiac Herbal Remedy for HIV, AIDS [Anonymized] http://anon.free.anonymizer.com/h...bonuspages.com/essiac/hivaids.htm It's like getting a whole marketing department LinkExchange Jump Bug Report Help Important Information for All who are Interested in facts about HIV and AIDS Truth is truth: Please read this truth. In 1993 Dr. Gary Glum of Los Angeles worked with a Los Angeles AIDS project. The

of Los Angeles worked with a Los Angeles AIDS project. The project had sent 179 AIDS patients home to die. They had pneumocystis carini and histoplasmosis. Their weight was down and their cell counts were less than ten.

The project gave Dr. Glum five of these patients to work with. He took them off AZT and put them on a protocol of taking 2 ounces of Essiac herbal remedy tea three times a day. By February of 1994 all of the other 174 patients had died. Dr. Glum's five patients were still alive. They were exercising, eating three meals a day, and their weights were back to normal, and they had no appearance of illness.

Does this sound preposterous? Many cannot believe that there are simple herbal remedies which do help HIV and AIDS patients. If you dare. If you have the intellectual courage. If you really want the truth, please check out the herbal remedy Essiac tea.

Click Here for Information about Essiac Herbal Remedy

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Complaint Exhibits

Essiac Herbal Remedy for HIV, AIDS [Anonymized]

http://anon.free.anonymizer.com/h...bonuspages.com/essiac/hivaids.htm

Click Here to go to our Essiac Website

This webpage is furnished by Natural Heritage Enterprises

FastCounter by LinkExchange

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2 of 2				

Exhibit G

!Essiac tea. FREE Book: Holistic herbal alternative remedy.

http://www.essiacsource.com

Essiac Tea: A Natural Herbal Remedy

The Holistic Therapy Using Herbs

Alternative Medicine; Healing Herbs; Remedies

Tea: <u>To Order</u> <u>Press Here</u> Links to other Essinc sites below: The Essinc

Essiac

The Essiac Story: <u>To Read</u> <u>The Essiac</u> <u>Story</u> <u>Press</u>

Note: There is a newly expanding awareness of the therapeutic and healing qualities of natural herbal remedies. It is now widely accepted that strengthening the immune system and building the body's natural defense system is the effective way to combai illness and poor health. A program of natural or alternative medicine and diet modification is now recommended by many physicans. Cancer studies indicate that cancer develops when the body's immune system is weakened; therefore a strengthened immune system is important in the fight aginst cancer.



Personal Stories: Lucy: Kathym: Lynn: Candy:

This website offers information about a natural alternative holistic medicine therapy called Essiac Tea. It is not yet endorsed by the FDA, and we cannot therefore claim that Essiac cures any disease. Consult your doctor for specific advice.

Hello, Newspaper Articles: My name is Mike Miller, and I first learned of Essiac in 1992. At that time, few had heard of this herbal tea of the Ojibway indian tribe which the Canadian nurse Rene Caisse had named Essiac Tea. I set out to manufacture and distribute a brand of this herbal tea which we call "Rene Caisse's Original Herbal Tea Remedy". Our goal is to provide the best possible brand of this herbal tea which we call on the batter at a wery fair price. We use only the finest organic herbal tea. And awareness of this herbal tea remedy is provide the best possible brand for this herbal tea set. And awareness of this herbal tea remedy had not a strong the finest organic herbal tea. And awareness of this herbal tea remove that everyone can now afford this herbal tea. And awareness of this herbal tea remove the row that a all over the world. Vancouver Sun Essiac vebsites You Should Visit: tea remedy has grown so that our business now ships our herbal tea all over the world. History of Essiac The story of this herbal remedy, widely known as Essiac Herbal Tea, and how it was found among the Ojibway tribe in 1922, you will find interesting. They made their herbal tea remedy using the herbs Burdock Root, Sheep Sorrel, Rhubarb Root and Silppery Elm Bark. For a more detailed explanation of the Essiac story see the left sidebar which will direct you to other websites which have information about the story of Essiac tea therapy. **Essiac** Article: Essiac tea has not been approved by the United States FDA, and we are therefore not able to comment about any specific illness. But there are websites on the internet which do not sell Essiac, and are therefore able to more directly address questions about specific illnesses. On the left sidebar are several websites which we reccommend which may be able to assist you if you seek such answers. If, after reading about this famous indian herbal remedy, you decide to buy some of Rene Caisse's herbal tea, I hope that you will remember us, and will return to this website to buy your herbal remedy. Essiac Article: About The Herbs: FREE: Herbs Booklet Sincerely. Our Links Page: Links to Exhibit G Michael D. Miller other sites

of interest Natural Heritage Enterprises, PO Box 278, 183 Bellevue Overlook, Crestone CO 81131,

Essiac tea. FREE Book: Holistic herbal alternative remedy.

· 法主义的错误的问题。

Levels

http://www.essiacsource.com/

Repair

of interest USA; Tel: 719 256 4876 email: herbs@fone.net

Frequently Asked Questions: Click Here

About	Essiac
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How does Essiac herbal tea work? The 8 herbs in Essiac are reported to interact on the human body as follows:

Builds the	Detoxifies The	Removes Heavy	
Immune System	Body	Metals	
Restores Energy	Cleanses the	Promotes Cell	

Blood

In performing these functions, the herbal formulation in Essiac synergistically enhances and strengthens the body and it's natural defenses. Thus strengthened, the body is able to better protect and heal itself of illness. For additional information about the herbs in Essiac, you are welcome to print out a free copy of "The Essiac Herbs Book" which is located on the left sidebar.

Our Products

In Bottles: We sell the Herbal Tea in 16 oz. bottles, ready to drink. The price per bottle is 14.50.

In Package of Dried Herbs: We also sell the Herbal Tea in a package of dried herbs which you brew into the tea. Each package contains 1/3 cup of herbs, and brews one-half gallon of herbal remedy tea. The price per package is \$12.00. Brewing instructions are included with each package of our herbal blend.

Bonus Program: If you purchase 12 bottles of the liquid tea or 12 packages of the dried herbs, you will receive an additional bonus of 6 for free. Pay for 12 and get 18!

Shipping & Handling: Within the USA the charge is \$3.00 for orders up to \$25.00, and \$5.00 for orders greater than \$25.00. We ship the Herbal Tea worldwide. For international orders, an extra charge equal to the air delivery shipping rate to your country will be added. Because of the excess weight of bottles, we only ship the dried herb packages overseas and to Canada.

Order

To Order The Herbal Tea Click Here:

FEDERAL TRADE COMMISSION DECISIONS VOLUME 129

Complaint Exhibits

Exhibit H

<html>

<head>

<title>!Essiac tea. FREE Book: Holistic herbal alternative remedy. [Anonymized]</title> <meta NAME="Keywords"

CONTENT="cancer, cancer treatments, Essiac ESSIAC Essiac essiac essiac TEA tea tea tea CANCER CANCER Cancer cancer CURES Cures cures cures information, brain tumors, lymphoma help, essiac, ESSIAC teas, natural colon treatments, natural remedies remedies REMEDIES remedies remedies REMEDY Remedy remedy remedy HERBAL HERBAL herbal Herbal HERBS Herbs herbs thyroid fibromyalgia, brain tumors, Brain Tumors, natural colon cures, colon remedies, lymphoma information, diabetes, information, ovarian treatments, herbal remedies, herbal remedy, herbal teas, remedy, immune systems remedy, immune system, breast, fatigue, help, thyroid, lupus teas, breast cancer, breast solutions, prostate answers, prostate prostate solutions lung liver healing lymphoma diabetes ovarian chronic lung immune systems liver leukemia solutions lung therapy liver cures leukemia leukemia cures books herbs books rene caisse diabetes healing Rene Caisse arthritis holistic options holistic answers holistic arthritis Rene caisse,">>

<meta NAME="DESCRIPTION"

CONTENT="Essiac Tea. FREE Herbs Book. Essiac tea is a natural holistic alternative medicine herbal remedy which builds immune systems. Information, cancer options, Cancer and Essiac treatments, cancer therapy.">

</head>

Exhibit H [Excerpt of Source Code Showing Meta Tags for www.essiacsource.com]

DECISION AND ORDER

The Federal Trade Commission having initiated an investigation of certain acts and practices of the respondent named in the caption hereof, and the respondent having been furnished thereafter with a copy of a draft of complaint which the Bureau of Consumer Protection proposed to present to the Commission for its consideration and which, if issued by the Commission, would charge respondent with violation of the Federal Trade Commission Act; and

The respondent, his attorney, and counsel for Federal Trade Commission having thereafter executed an agreement containing a consent order, an admission by the respondent of all the jurisdictional facts set forth in the aforesaid draft of complaint, a statement that the signing of said agreement is for settlement purposes only and does not constitute an admission by respondent that the law has been violated as alleged in such complaint, or that the facts as alleged in such complaint, other than jurisdictional facts, are true and waivers and other provisions as required by the Commission's rules; and

The Commission having considered the matter and having determined that it had reason to believe that the respondent has violated the said Act, and that complaint should issue stating its charges in that respect, and having thereupon accepted the executed consent agreement and placed such agreement on the public record for a period of thirty (30) days, now in further conformity with the procedure prescribed in § 2.34 of its Rules, the Commission hereby issues its complaint, makes the following jurisdictional findings and enters the following order:

1. Respondent Michael D. Miller is a resident of Colorado. His principal office or place of business is 183 Bellevue Overlook, Crestone, Colorado 81131. Individually or in concert

with others, he formulates, directs, or controls the policies, acts, or practices of the business operating under the trade name "Natural Heritage Enterprises."

2. The Federal Trade Commission has jurisdiction of the subject matter of this proceeding and of the respondent, and the proceeding is in the public interest.

ORDER

DEFINITIONS

For purposes of this order, the following definitions shall apply:

A. "Competent and reliable scientific evidence" shall mean tests, analyses, research, studies, or other evidence based on the expertise of professionals in the relevant area, that has been conducted and evaluated in an objective manner by persons qualified to do so, using procedures generally accepted in the profession to yield accurate and reliable results.

B. "Commerce" shall mean as defined in Section 4 of the Federal Trade Commission Act, 15 U.S.C. § 44.

C. "Essiac product" shall mean any product for which the term "Essiac" or "Caisse" appears on the product label or on any advertising or promotion, and any product containing burdock root, sheep sorrel, rhubarb root, and slippery elm bark herbs.

D. "Food" and "drug" shall mean "food" and "drug" as defined in Section 15 of the FTC Act, 15 U.S.C. § 55(b)-(c).

E. "Metatags" shall mean any word or words embedded in the source code of an Internet Web site that may be used by an Internet search engine in indexing Web sites for the purpose of selecting sites in response to an Internet user's search request.

F. "Mouseover text" shall mean any terms, triggered by the movement of the user's mouse, that are displayed in a dialog box or other similar device.

G. A requirement that respondent "notify the Commission" shall mean that the respondent shall send the necessary information via first-class mail, costs prepaid, to the Associate Director for Division of Enforcement, Federal Trade Commission, 600 Pennsylvania Avenue, N.W., Washington, D.C. 20580. Attention: In the Matter of Michael D. Miller.

H. "Person" shall mean a natural person, organization or other legal entity, including a partnership, corporation, proprietorship, association, cooperative, or any other group acting together as an entity.

I. Unless otherwise specified, "respondent" shall mean Michael D. Miller, individually and doing business as Natural Heritage Enterprises, and his agents, representatives, and employees.

I.

IT IS HEREBY ORDERED that respondent, directly or through any corporation, subsidiary, division, trade name, or other device, in connection with the manufacturing, labeling, advertising, promotion, offering for sale, sale, or distribution of any Essiac product, service, or program, or any other food, drug, or dietary supplement in or affecting commerce, shall not make any representation, in any manner, including by means of metatags or mouseover text, expressly or by implication:

A. That such product, service, or program is effective in the treatment or cure of cancer, leukemia, brain tumors, lymphoma, bone cancer, ovarian cancer, breast cancer,

prostate cancer, diseases of the colon, thyroid conditions, fibromyalgia, diabetes, lupus, chronic fatigue syndrome, multiple sclerosis, HIV/AIDS, arthritis, diseases affecting the lungs or liver, any illness which is affected by a lowered or weakened immune system, or pets' illnesses, including cancer, tumors, or feline leukemia;

- B. That such product, service, or program is effective in the mitigation, treatment, prevention, or cure of any disease or illness; or
- I. About the health benefits, performance, safety, or efficacy of any such product, service, or program,

unless, at the time the representation is made, respondent possesses and relies upon competent and reliable scientific evidence that substantiates the representation.

II.

IT IS FURTHER ORDERED that respondent, directly or through any corporation, subsidiary, division, trade name, or other device, in connection with the manufacturing, labeling, advertising, promotion, offering for sale, sale, or distribution of any "Essiac" product, service, or program, or any other food, drug, or dietary supplement in or affecting commerce, shall not misrepresent, in any manner, including by means of metatags or mouseover text, expressly or by implication:

- A. The connection or association between any Web site created and/or maintained by respondent and any other Web site; or
- B. The existence, contents, validity, results, conclusions, or interpretations of any test, study, or research.

III.

IT IS FURTHER ORDERED that respondent, directly or through any corporation, subsidiary, division, or other device, in connection with the manufacturing, labeling, advertising, promotion, offering for sale, sale, or distribution of any "Essiac" product, service, or program, or any other food, drug, or dietary supplement in or affecting commerce, shall not represent, in any manner, including by means of metatags or mouseover text, expressly or by implication, that the experience represented by any user testimonial or endorsement of the product, service, or program represents the typical or ordinary experience of members of the public who use the product, service, or program, unless:

- A. The representation is true and, at the time it is made, respondent possesses and relies upon competent and reliable scientific evidence that substantiates the representation; or
- B. Respondent discloses, clearly and prominently, and in close proximity to the endorsement or testimonial, either:
 - 1. what the generally expected results would be for users of the product, or
 - 2. the limited applicability of the endorser's experience to what consumers may generally expect to achieve, that is, that consumers should not expect to experience similar results.

For purposes of this Section, "endorsement" shall mean as defined in 16 C.F.R. § 255.0(b).

IV.

IT IS FURTHER ORDERED that respondent shall:

- A. Within seven (7) days after service of this Order upon respondent, deliver to the Commission a list, in the form of a sworn affidavit, of all consumers who purchased an Essiac product from respondent on or after September 15, 1996. Such list shall include each consumer's name and address, and, if available, the telephone number and email address of each consumer and the full purchase price, including shipping, handling, and taxes, of any Essiac product purchased from respondent.
- B. Within thirty (30) days after service of this Order upon respondent, send by first class mail, with postage prepaid, an exact copy of the notice attached hereto as Attachment A, showing the date of mailing, to each person who purchased respondent's Essiac product between September 15, 1996, and the date respondent executed this Order. This mailing shall not include any other document.

V.

IT IS FURTHER ORDERED that respondent shall pay to the Federal Trade Commission the sum of seventeen thousand five hundred dollars (\$17,500). This payment shall be made in the following manner:

- A. The payment shall be made by wire transfer or certified or cashier's check made payable to the Federal Trade Commission, the payment to be made no later than the date that this order becomes final.
- B. In the event of any default in payment, which default continues for ten (10) days beyond the due date of payment, the amount due, together with interest, as computed pursuant to 28 U.S.C. 1961 from the date of

default to the date of payment, shall immediately become due and payable.

- C. The funds paid by respondent, together with any accrued interest, shall, in the discretion of the Commission, be used by the Commission to provide direct redress to purchasers of an Essiac product in connection with the acts or practices alleged in the complaint, and to pay any attendant costs of administration. If the Commission determines, in its sole discretion, that redress to purchasers of this product is wholly or partially impracticable or is otherwise unwarranted, any funds not so used shall be paid to the United States Treasury. Respondent shall be notified as to how the funds are distributed, but shall have no right to contest the manner of distribution chosen by the Commission. No portion of the payment as herein provided shall be deemed a payment of any fine, penalty or punitive assessment.
- D. Respondent relinquishes all dominion, control and title to the funds paid, and all legal and equitable title to the funds vests in the Treasurer of the United States and in the designated consumers. Respondent shall make no claim to or demand for return of the funds, directly or indirectly, through counsel or otherwise; and in the event of bankruptcy of respondent, respondent acknowledges that the funds are not part of the debtor's estate, nor does the estate have any claim or interest therein.

VI.

Nothing in this Order shall prohibit respondent from making any representation for any drug that is permitted in labeling for such drug under any tentative final or final standard promulgated by the Food and Drug Administration, or under any new drug

application approved by the Food and Drug Administration. Nor shall it prohibit respondent from making any representation for any product that is specifically permitted in labeling for such product by regulations promulgated by the Food and Drug Administration pursuant to the Nutrition Labeling and Education Act of 1990.

VII.

IT IS FURTHER ORDERED that respondent shall, for ten (10) years after the last date of dissemination of any representation covered by this Order, maintain and upon request make available to the Federal Trade Commission for inspection and copying:

- A. All advertisements and promotional materials containing the representation;
- B. All materials that were relied upon in disseminating the representation; and
- C. All tests, reports, studies, surveys, demonstrations, or other evidence in their possession or control that contradict, qualify, or call into question the representation or the basis relied upon for the representation, including complaints and other communications with consumers or with governmental or consumer protection organizations.

VIII.

IT IS FURTHER ORDERED that respondent shall, for a period of ten (10) years after the date of entry of this Order, deliver a copy of this Order to all current and future principals, officers, directors, and managers, and to all current and future employees, agents, and representatives having responsibilities with respect to the subject matter of this Order, and shall secure from each such person a signed and dated statement acknowledging receipt of the Order. Respondent shall deliver this

Decision and Order

Order to current personnel within thirty (30) days after the date of service of this Order, and to future personnel within thirty (30) days after the person assumes such position or responsibilities. Respondent shall maintain and upon request make available to the Commission for inspection and copying each such signed and dated statement for a period of five (5) years after creation.

IX.

IT IS FURTHER ORDERED that for a period of five (5) years from the date of entry of this Order, respondent Miller shall notify the Commission at least thirty (30) days prior to any change with regard to Natural Heritage Enterprises that may affect compliance obligations arising under this Order, including but not limited to its incorporation; the creation or dissolution of a subsidiary, parent, or affiliate that engages in any acts or practices subject to this Order; the proposed filing of a bankruptcy petition; or a change in the business or corporate name or address. Provided, however, that, with respect to any proposed change about which respondent learns less than thirty (30) days prior to the date such action is to take place, respondent shall notify the Commission as soon as is practicable after obtaining such knowledge.

X.

IT IS FURTHER ORDERED that respondent, within five (5) days of entry of this Order, shall notify the Commission of (1) his residence address and mailing address; (2) his telephone number(s); (3) the name, address, and telephone number of his employer; (4) the full names of his employer's principals; (5) if applicable, the names of his supervisors, and (6) a description of his employer's activities, and the respondent's duties and responsibilities.

FEDERAL TRADE COMMISSION DECISIONS VOLUME 129

Decision and Order

XI.

IT IS FURTHER ORDERED that respondent, for a period of ten (10) years after the date of entry of this Order, shall notify the Commission of any changes in his residence address or mailing address or business address or mailing address, of the discontinuance of his current business or employment, or of his affiliation with any new business or employment. Notice of changes in employment status shall include: (1) the new employer's name, address and telephone number; (2) the full names of the employer's principals; (3) if applicable, the names of respondent's supervisors, and (4) a description of the employer's activities, and respondent's duties and responsibilities.

XII.

IT IS FURTHER ORDERED that respondent shall, within sixty (60) days after the date of service of this Order, and at such other times as the Federal Trade Commission may require, file with the Commission a report, in writing, setting forth in detail the manner and form in which respondent has complied and is complying with this Order.

XIII.

This Order will terminate on May 16, 2020, or twenty (20) years from the most recent date that the United States or the Federal Trade Commission files a complaint (with or without an accompanying consent decree) in federal court alleging any violation of the order, whichever comes later; provided, however, that the filing of such a complaint will not affect the duration of:

- A. Any Part in this order that terminates in less than twenty (20) years; and
- B. This order if such complaint is filed after the order has terminated pursuant to this Part.

Decision and Order

Provided, further, that if such complaint is dismissed or a federal court rules that the respondent did not violate any provision of the order, and the dismissal or ruling is either not appealed or upheld on appeal, then the order will terminate according to this Part as though the complaint had never been filed, except that the order will not terminate between the date such complaint is filed and the later of the deadline for appealing such dismissal or ruling and the date such dismissal or ruling is upheld on appeal.

By the Commission.

ATTACHMENT A

LETTER TO CUSTOMERS (INCLUDING DISTRIBUTORS) WITH WHOM RESPONDENT HAS DONE BUSINESS PRIOR TO EXECUTING THIS ORDER

[To be printed on letterhead of Natural Heritage Enterprises]

[Name and address of recipient] [Date]

Dear [recipient's name]:

I recently entered into a settlement with the Federal Trade Commission regarding advertising claims for Rene Caisse's Original Herbal Tea Remedy, also described as "Rene Caisse's Essiac Tea" or "Essiac Tea" ("Essiac Tea"). The agreement does not constitute an admission by me that I have violated any law. As part of that settlement, I agreed to send you the following message prepared by the FTC about the science on Essiac tea and disease:

Not much scientific research has been done on Essiac tea. The research that has been done, however, does not demonstrate that Essiac tea is an effective remedy in fighting cancer or any other disease. One group that looked into Essiac tea as a possible cancer remedy, the Canadian Breast Cancer Research Initiative, wrote: "No formal clinical studies demonstrating that any observed positive outcomes in cancer patients can be attributed to the use of Essiac rather than to other therapies or to the natural history of the disease were found." The group assessed the science on cancer and Essiac: "Weak evidence of effectiveness. Little evidence of harm. This is a widely used agent which has been incompletely studied."

If you are interested in the scientific research that has been done on alternative cancer treatments including Essiac, you may want to read a report published by the U.S. Office of Technology Assessment. The report is called, "Unconventional Cancer Treatments," and was published in 1990. Chapter 4 deals with herbal treatments including Essiac. The report collected the available published studies on Essiac tea and other alternative cancer remedies. According to the report, the Memorial Sloan-Kettering Cancer Center in New York conducted tests on Essiac tea in the 1970s and 1980s to see if the tea had any success in shrinking tumors or retarding their growth rate. The tests did not reveal any effect on the tumors. The National Cancer Institute, an agency of the U.S. government, also tested Essiac tea in 1983, and again no antitumor activity was noted. A study conducted by an agency of the Canadian government, based on physicians' reports on patients who were trying Essiac tea, also showed no positive results. According to the Office of Technology Assessment, the Canadian agency "concluded that this review provided no evidence that the progression of cancer in these patients had been altered by taking Essiac."

Even less is known about the effectiveness of Essiac tea in remedying other diseases. There are no formal clinical trials indicating that Essiac tea is effective in alleviating or curing any disease. You should also know that, while most studies don't

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indicate serious adverse health effects from taking the tea, the studies do note that some people experience nausea, vomiting, or other possible side effects.

If you do take Essiac tea, you should make sure to let your doctor or health professional know because of potential interactions with other treatments.

Sincerely,

Michael D. MillerNatural Heritage Enterprises

Analysis of Proposed Consent Order to Aid Public Comment

The Federal Trade Commission has accepted an agreement to a proposed consent order from Michael D. Miller, individually and doing business as Natural Heritage Enterprises ("Miller").

The proposed consent order has been placed on the public record for thirty (30) days for receipt of comments by interested persons. Comments received during this period will become part of the public record. After thirty (30) days, the Commission will again review the agreement and the comments received, and will decide whether it should withdraw from the agreement or make final the agreement's proposed order.

This matter involves alleged unsubstantiated representations that "Rene Caisse's Original Herbal Tea Remedy," also known as "Rene Caisse's Essiac Tea" or "Essiac Tea" ("Essiac Tea") is effective for treating or curing a number of diseases including, among others, cancer, leukemia, diabetes, and AIDS/HIV. The

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complaint alleges that these representations were made through the following means, taken together: the visible portion of Miller's Internet Web sites and in the metatags and mouseover text. In addition, according to the FTC complaint, through the visible portion of his Internet advertisements, Miller falsely represented that clinical evidence proves that Essiac Tea is an effective cancer cure; that "recommended [Web] sites" to which respondent's home page links are independent Web sites not associated with Miller or Natural Heritage; and, impliedly, that the experiences of persons giving testimonials are representative of the typical experience of those using the product.

The proposed consent order contains provisions designed to prevent Miller from engaging in similar acts and practices in the future.

Part I of the order prohibits Miller from representing, without competent and reliable scientific evidence substantiating the representation, that any Essiac product, service, or program, or any other food, drug, or dietary supplement, is effective in the treatment or cure of certain enumerated diseases; that the product, service, or program is effective in the mitigation, treatment, prevention, or cure of any disease or illness; or about the health benefits, performance, safety, or efficacy of any such product, service, or program.

Part II of the order provides that Miller shall not misrepresent the connection or association between any Web site created and/or maintained by Miller and any other Web site, or the existence, contents, validity, results, conclusions, or interpretations of any test, study, or research.

Part III of the order provides that Miller shall not represent that the experience represented by any user testimonial or endorsement of the product, service, or program represents the typical or ordinary experience of members of the public who use the product, service, or program, unless the representation is substantiated or Miller discloses, clearly and prominently, in close

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proximity to the endorsement or testimonial, either what the generally expected results would be for users of the product, or the limited applicability of the endorser's experience to what consumers may generally expect to achieve.

Parts I, II, and III apply to representations that are either express or implied, and specifically apply to representations communicated in any manner, including claims made by means of meta tags or mouseover text.

Part IV of the order requires respondent to deliver to the Commission a list, in the form of a sworn affidavit, of all consumers who purchased an Essiac product from respondent on or after September 15, 1996, and to send to all such consumers, by first class mail, an exact copy of a notice with information about the scientific research on Essiac tea.

Part V of the order requires respondent to pay seventeen thousand five hundred dollars (\$17,500) in redress. The funds paid by respondent, together with any accrued interest, shall, in the discretion of the Commission, be used by the Commission to provide direct redress to purchasers of an Essiac product in connection with the acts or practices alleged in the complaint, and to pay any attendant costs of administration; or, if the Commission determines, in its sole discretion, that redress to purchasers of this product is wholly or partially impracticable or is otherwise unwarranted, any funds not so used shall be paid to the United States Treasury.

Part VI of the order states that representations for any drug that is permitted in labeling for such drug under any tentative final or final standard promulgated by the Food and Drug Administration, or under any new drug application approved by the Food and Drug Administration, are not prohibited by the order. The order also does not prohibit respondent from making

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any representation for any product that is specifically permitted in labeling for such product by regulations promulgated by the Food and Drug Administration pursuant to the Nutrition Labeling and Education Act of 1990.

Parts VII-XII of the order require Miller to keep copies of relevant advertisements and materials substantiating or calling into question claims made in the advertisements; to provide copies of the order to certain of its personnel; to notify the Commission of changes in the company that may affect the order; to notify the Commission of his current address and employment status, and any changes in address or in employment status; and to file compliance reports with the Commission. Part XIII provides that the order will terminate after twenty (20) years under certain circumstances.

The purpose of this analysis is to facilitate public comment on the proposed order, and it is not intended to constitute an official interpretation of the agreement and proposed order or to modify in any way their terms.