	Case 4:18-cv-00806-SBA Document 6	7 Filed 03/05/18 Page 1 of 3
1 2 3 4 5 6 7 8	DAVID C. SHONKA Acting General Counsel SARAH SCHROEDER, Cal. Bar No. 221528 ROBERTA TONELLI, Cal. Bar No. 278738 EVAN ROSE, Cal. Bar No. 253478 Federal Trade Commission 901 Market Street, Suite 570 San Francisco, CA 94103 sschroeder@ftc.gov, rtonelli@ftc.gov, erose@ftc.gov Tel: (415) 848-5100; Fax: (415) 848-5184	TRICT COURT
9	NORTHERN DISTRICT (OAKLAND DIV	
10 11		
11	FEDERAL TRADE COMMISSION,	Case No. 4:18-cv-00806-SBA
13	Plaintiff,	RELATED TO: 4:17-cv-04817 SBA
14	VS.	DECLARATION OF STEVE
15 16 17	AMERICAN FINANCIAL BENEFITS CENTER, a corporation, also d/b/a AFB and AF STUDENT SERVICES;	RHODE IN SUPPORT OF FEDERAL TRADE COMMISSION'S MOTION FOR PRELIMINARY INJUNCTION
18	AMERITECH FINANCIAL, a corporation;	
19 20	FINANCIAL EDUCATION BENEFITS CENTER, a corporation; and	
20 21	BRANDON DEMOND FRERE, individually and	
21 22	as an officer of AMERICAN FINANCIAL BENEFITS CENTER, AMERITECH	
22	FINANCIAL, and FINANCIAL EDUCATION BENEFITS CENTER,	
24	Defendants.	
25		
26		
27		
28	DECLARATION OF STEVE RHODE IN S COMMISSION'S MOTION FOR PR 4:18-CV-0080	ELIMINARY INJUNCTION

DECLARATION OF STEVE RHODE

1. My name is Steve Rhode and I reside in North Carolina. The following statements are within my personal knowledge and if called as a witness I could and would competently testify thereto.

2. I am an investigative reporter and journalist who specializes in covering consumer debt and the debt relief world. From 1994 to 2004, I ran a large non-profit organization that helped people find a path through their financial troubles. During this time, I also had a syndicated Q&A advice column that ran in approximately 50 newspapers and wrote three books, including "How to Get Out of Debt Without Getting Scammed and What to Do if You Have Been." I have made numerous television and radio appearances as a consumer debt expert, including appearances on FOX, CNN, ABC, NBC, MSNBC, and local stations.

3. Since 2007, I have operated the website "Get Out of Debt Guy," getoutofdebt.org, which provides consumers with free information about the debt relief industry. One of the features on my website is a program called "I Buy Junk Mail." A true and correct copy of the "I Buy Junk Mail" page on my website is attached as **Rhode Attachment A**. I pay consumers \$5 for certain types of debt relief solicitations because the best way to protect consumers is to use real examples in my articles.

4. In June or July 2013, a Canadian consumer sent me a student loan debt relief mailer through my "I Buy Junk Mail" program. The consumer requested that I not publish his name or address. On July 19, 2013, I published photos of the mailer on my website, with the consumer's personal information redacted. A true and correct copy of my July 19, 2013 article about the mailer is attached as **Rhode Attachment B**.

5. In January or February 2014, a consumer named Emily sent me a student loan debt relief mailer. I do not have contact information for Emily or the original message from her. The fine print at the bottom of the mailer identified the company sending the offer as "AFB, 311 Professional Center Drive, Suite 200, Rohnert Park, CA 94928." On February 26, 2014, I published photos of the AFB mailer on my website, with Emily's

Rhode Declaration - Page 1

personal information redacted. A true and correct copy of my February 26, 2014 article about the AFB mailer and an image of the mailer Emily sent me are attached as **Rhode Attachment C**.

6. In December 2014, a consumer sent me a student loan debt relief mailer through my "I Buy Junk Mail" program. The consumer requested that I not publish his name or address. The fine print at the bottom of the mailer identified the company sending the offer as "AF Student Services." On December 18, 2014, I published photos of the AF Student Services mailer on my website, with the consumer's personal information redacted. A true and correct copy of my December 18, 2014 article about the AF Student Services mailer and an image of the mailer the consumer sent me are attached as **Rhode Attachment D**.

7. In December 2014, I called the phone number listed on the AF Student Services mailer, 1-888-402-4006. The representative who answered the phone said the company was called American Financial Benefits Center ("AFBC") and its website was afbcenter.com. I did some research on AFBC and discovered that according to public records, a Brandon Frere served as President of the company. In December 2014, I tried to send Mr. Frere an email at brandon.frere@afbcenter.com, but the message bounced back to me as undeliverable.

8. I declare under penalty of perjury that the foregoing is true and correct. Executed on $\frac{Apple}{2}$, 2017, in North Carolina.

Steve Rhode

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Rhode Attachment A

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I Buy Junk Mail. Sell Me Your Junk Mail.



https://getoutofdebt.org/52705/i-buy-junk-mail-sell-me-your-junk-mail

Case 4:18-cv-00806-SBA Document 67-1 Filed 03/05/18 Page 3 of 7

I Buy Junk Mail. Sell Me Your Junk Mail.

Why I Do This

I've found the best way to protect consumers is to use real examples about offers they may be approached with

By reviewing specific offers people are actually receiving I can use them as a tool to educate and warn others so they don't fall for it or understand the offer better before accepting it.

Think of this program as a real world financial literacy tool.

Want to see more mailers I've reviewed as part of this program? Click Here

How Much I Pay

At this time I am paying the following amounts:

Debt Relief Offers - \$5

- Eliminate Your Debt
- Auto Loan Modification
- Debt Settlement
- Credit Counseling
- Debt Consolidation Loan
- Sue Your Mortgage Company
- Stop Foreclosure
- Reduce Your Student Loans
- · And other similar offers
- Credit Card Offers \$0 right now
- Credit Repair Offers \$0 right now
- Debt Collection Notices \$0 right now
- Regular Junk Mail You pay me \$10. (Just kidding, I don't want that stuff.)

I Pay Promptly Because I Hate to Be In Debt

In the past I stopped the program simply because I became so overloaded. So this time I'm making the process stricter but simpler for all. But once your submitted material is accepted I pay promptly.

I Will Make Every Attempt to Remove Personal Information Before I Publish

I keep my eyes open and remove personal information from material people send me like names, account numbers, addresses, etc. I always do my very best to remove this information before I publish the material on the website.



However, in order to help protect consumers I may, from time to time, forward mailers submitted, that I accept and pay for, to state, local, or federal regulators. If I do forward those specifically to regulators I will leave your personal information intact. They need to see it for their enforcement efforts.

I Love Simple. Don't You?

Here is how the new program works.

In order to minimize back and forth communications if I need a mailer or not I'm afraid I'll have to shift a bit of responsibility on your end. Using the form below you can upload your front and back well scanned images of the mailer you received, including the envelope. If I don't have it and will review it and will eventually publish it on the site (after removing your personal information), I will promptly pay your email address you give me via PayPal.

Blazing Hot Topics

Borrower Defense for Student Loans Student Loan Bankruptcy Discharge

Very Important Calculators

Get Out of Debt Calculator What Repaying Your Debt Will Cost You in Retirement – Calculator

Important Article Links

Report Typo - Report Error

More Available Help



My Most Popular Get Out of Debt Guides:

Popular Guides Those That File Bankruptcy Do Better Than

Those That Don't Why Income Based Student Loan Payments Can Be a Terrible Trap

The Fine Art of Getting Out of Debt

How to Try to Get a Refund From a Debt Relief Company

The Ultimate Guide to Dealing With Student Loans You Can't Afford

Money Personality Quiz and Test. What Are Your Spending Habits?

The Ultimate Consumer Guide to Checking Out a Debt Relief Company Before You Sign On the Line

These Private Student Loans Can Be Easily Discharged in Bankruptcy

Top 10 Reasons You Should Stop Paying Your Unaffordable Private Student Loan

See All My Free Guides Click Here

to search type and hit enter

Recent Comments

Steve Rhode on Will My Car Get Repoed if I Take it to the Dealer for Service? – Mike Aaron Robinson on Will My Car Get Repoed if I Take it to the Dealer for Service? – Mike

https://getoutofdebt.org/52705/i-buy-junk-mail-sell-me-your-junk-mail

Case 4:18-cv-00806-SBA Document 67-1 Filed 03/05/18 Page 4 of 7

I Buy Junk Mail. Sell Me Your Junk Mail.

You will know if I used your piece because I will credit the name you give me to credit and you will receive a PayPal payment from me for the piece. There will be no surprises.





You will help protect people when you sell me your junk mail. I agree, It's a stupid picture to use but you get the idea how it works.

Keep in mind, I might get multiple scans of the same mailer so just to be sure I have not received it or reviewed it on the site, please search the site using the search box at the top right.

Technical Specs

- 1. You can upload either good close up photographs, scanned images or PDF copies of the mailer using the form below.
- 2. I prefer color scans of at least 150 DPI (dots per inch) where I can read all the printed words and images.
- 3. I'll need the front and back of the envelope and all internal pages that have any printing on them.
- 4. Quality scanning gets noticed and paid first.
- 5. If you can, zip the files into one zip file to upload.
- 6. I only pay via PayPal. Period. Sorry to be so strict about that.

Charitable Donation Option



If you want your junk mail to do double good stuff, you can select the charitable donation option on the form below and I will donate the money I would have paid you to a great non-profit group, AmeriCares

I am not affiliated with them in any way. They just do a lot of good and are highly rated. 97% of every donated dollar is used to support their efforts around the world.

Steve Get Out of Debt Guy - Twitter , G+ , Facebook

3/29/2017

Steve Rhode on Reader Raises Concerns About Peak Legal Advocates and Veritas Legal Plan Gets Tossed Under Bus

Angelo Anzalone on Reader Raises Concerns About Peak Legal Advocates and Veritas Legal Plan Gets Tossed Under Bus

Steve Rhode on Reader Raises Concerns About Peak Legal Advocates and Veritas Legal Plan Gets Tossed Under Bus

Benjamin on Debt Relief Company Review Submission Form

mike holden on The Easiest Way to Stop a Student Loan Wage Garnishment – Loan Rehabilitation

Steve on How to Turn Your Car Payment Into a Retirement Check.

MSTARS on Reader Raises Concerns About Peak Legal Advocates and Veritas Legal Plan Gets Tossed Under Bus

Case 4:18-cv-00806-SBA Document 67-1 Filed 03/05/18 Page 5 of 7

I Buy Junk Mail. Sell Me Your Junk Mail.

Need More Help?

- You can call my Get Out of Debt Guy toll-free hotline and be connected with a service provider who can assist you. The number is 888-919-3323. You can call 24 hours a day.
- If you would like to connect with a great independent debt coach and get individual help for your situation, contact my friend Damon Day at <u>DamonDay.com</u> . I've known Damon for years and mentor him. He's awesome and works hard to develop individual solutions for tough debt problems.
- You can always <u>contact me and ask me your question</u> for free. Keep in mind, I can't get to every question so there is no guarantee I'll answer it on the site.

https://getoutofdebt.org/52705/i-buy-junk-mail-sell-me-your-junk-mail

Case 4:18-cv-00806-SBA Document 67-1 Filed 03/05/18 Page 6 of 7

I Buy Junk Mail. Sell Me Your Junk Mail.

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Browse Attach a File Browse I'd Like to Do Good and Donate My Payment to AmeriCares Yes I Agree to the I Buy Junk Mail program and <u>site terms</u> . *	Browse Attach a File Browse I'd Like to Do Good and Donate My Payment to AmeriCares Yes I Agree to the I Buy Junk Mail program and <u>site terms</u> . *	
Attach a File Browse I'd Like to Do Good and Donate My Payment to AmeriCares Yes I Agree to the I Buy Junk Mail program and <u>site terms</u> . *	Attach a File Browse I'd Like to Do Good and Donate My Payment to AmeriCares Yes I Agree to the I Buy Junk Mail program and <u>site terms</u> .*	
Browse I'd Like to Do Good and Donate My Payment to AmeriCares Yes I Agree to the I Buy Junk Mail program and <u>site terms</u> . *	Browse I'd Like to Do Good and Donate My Payment to AmeriCares Yes I Agree to the I Buy Junk Mail program and <u>site terms</u> .*	
Browse I'd Like to Do Good and Donate My Payment to AmeriCares Yes I Agree to the I Buy Junk Mail program and <u>site terms</u> . *	Browse I'd Like to Do Good and Donate My Payment to AmeriCares Yes I Agree to the I Buy Junk Mail program and <u>site terms</u> .*	
I'd Like to Do Good and Donate My Payment to AmeriCares Yes I Agree to the I Buy Junk Mail program and <u>site terms</u> . *	I'd Like to Do Good and Donate My Payment to AmeriCares Yes I Agree to the I Buy Junk Mail program and <u>site terms</u> . *	
☐ Yes I Agree to the I Buy Junk Mail program and <u>site terms</u> , *	☐ Yes I Agree to the I Buy Junk Mail program and <u>site terms</u> . *	
l Agree to the I Buy Junk Mail program and <u>site terms</u> , *	Agree to the I Buy Junk Mail program and <u>site terms</u> . *	

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I Buy Junk Mail. Sell Me Your Junk Mail.



https://getoutofdebt.org/52705/i-buy-junk-mail-sell-me-your-junk-mail

Case 4:18-cv-00806-SBA Document 67-2 Filed 03/05/18 Page 1 of 10

Rhode Attachment B

Case 4:18-cv-00806-SBA Document 67-2 Filed 03/05/18 Page 2 of 10

Canadians Targeted in Student Loan Assistance Scheme From U.S.



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https://getoutofdebt.org/53268/canadians-targeted-in-student-loan-assistance-scheme-from... 3/31/2017
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Canadians Targeted in Student Loan Assistance Scheme From U.S.

An amazing reader sent in a new debt relief mailer through my I Buy Junk Mail program.	Blazing Hot Topics
The consumer lives in Canada but the mailer came from the same notorious postal permit 1297 in Sacramento, California. The same postal permit used in many other debt relief mailers I've covered.	Borrower Defense for Student Loans Student Loan Bankruptcy Discharge
This mailer is targeted towards Canada residents who have some level of student loan debt.	Very Important Calculators
As you can see, the self-mailer sent to Canadians appears to be an official looking document.	Get Out of Debt Calculator What Repaying Your Debt Will Cost You in Retirement – Calculator
2013 Important Case No Notice Notice	Important Article Links
STUDENT LOAN CLIENT SERVICES ADJUSTMENT / DISBURSEMENT DIVISION	Report Typo - Report Error
5*1*1003 3.066/1730 100///վերեն[[լես]]լես][լես][[ես]]լել]լել][լես][[ես]][ես]]	More Available Help
2013 Student Loan Information held completely confidential.	Debt Settlement Help Click Here
	Student Loan Help Click Here
The inside of the mailer says it is Notice# SLBPQN-01-A a Student Loan Benefits Program – Pre- Qualification Notice.	Credit Counseling Help Click Here
t says the consumers student loan debt can be significantly reduced so instead of repaying \$71,400 the proposed plan says they will be able to repay \$7,500.	I Buy Your Junk Mail Click Here
The mailer also states: No payments for 90 days after enrollment. 	
No Negative effect on your credit score. 100% loan forgiveness on some student loans.	My Most Popular Get Out of Debt Guides:
No credit qualification required.	Popular Guides Those That File Bankruptcy Do Better Than Those That Don't
The mailer also hosts a big BBB Accredited Business logo but coincidently fails to identify the business behind the mailer.	Why Income Based Student Loan Payments Can Be a Terrible Trap The Fine Art of Getting Out of Debt
ATTENTION: STUDENT L	How to Try to Get a Refund From a Debt Relief Company
Noticed SLEPPON-02-A Caradian Residents (please read entire document carefully) INAPORTANT NOTICE	The Ultimate Guide to Dealing With Student Loans You Can't Afford
After thorough review of public records, this opportunity has been sent to a select group of Canadian residents who have been pre-approved for a student loan benefits program.	Money Personality Quiz and Test. What Are Your Spending Habits?
Due to the current status of your loans, your pre-approval makes you eligible to reduce your current monthly payments of approximately \$595 down to as low as \$63, and may also allow for complete 100% loan forgiveness.	The Ultimate Consumer Guide to Checking Out a Debt Relief Company Before You Sign On the Line
PRE-QUALIFIED FIXED PAYMENTS & TERMS Pre-Qualified Candidate Case No:	These Private Student Loans Can Be Easily Discharged in Bankruptcy
Estimated Total Debt: 950,000 State: Status: OPEN Current Plan Proposed Plan	Top 10 Reasons You Should Stop Paying Your Unaffordable Private Student Loan
*Monthly Payment \$595 \$63 *Average Interest Rates 7.351 Subsidized	See All My Free Guides Click Here
*Payoff Term 10 Years 10 Years *Payoff Amount \$71,400 \$7,500	to search type and hit enter
POPULA2 BENEFITS	Recent Comments
No payments for 90 days upon enrollment. No NEGATIVE offect on your credit score.	Steve Rhode on Will My Car Get Repoed if I
100% forgiveness on some student loans. No credit qualification required This special offer is good for up to 663, 900.00 in loan relief and may only be available for a limited time. Take	Take it to the Dealer for Service? – Mike Aaron Robinson on Will My Car Get Repoed if I Take it to the Dealer for Service? – Mike
Advantage of your pre-approved status for quick and easy processing by calling TODAY for your Financial Analysis: 1-888-763-2757	

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Canadians Targeted in Student Loan Assistance Scheme From U.S.



Consumer Said

The consumer who received this mailer shared the following statement:

"I noticed info on this company hadn't been updated since 2011 so I guess they have been lying low but they're at it again. Before I start I just want to say thank God for your site as after using three search engines and a million different search term configurations this is the only place I found out the truth about this company. I knew there was something fishy but they have worked very hard at closing all their old web addresses, anonymizing their new website whosis info and getting all new phone numbers and a whole new scam.

I received in the mail a very official looking notice from "Student Loan Client Services" when I opened it it had my name, my loan amount, the state I lived in along with a chart of my average monthly loan payment next to what their company could bring it down to for me as well as offering a subsidized interest rate, and my old payoff amount next to what that amount could be if I used their service.

There is a huge BBB logo on the inside along with a final notice date to take advantage of this and one of those fake checks at the bottom made out to me with "This is not a check" printed across it.

I didn't even stop to consider it might be a scam and called their 1-888-763-2757 number. It was answered by a machine telling me to hold for the next available operator to help me process my student loan reduction. I held for quite awhile and finally had a voice come back on saying "we are experiencing a high call volume or you have called after our work hours. If you have called after our normal work hours leave a message and your case number found on your letter and your phone number and we'll call you back. I hung up because I had called in the evening and thought I'd call tomorrow.

I called again at 1pm and got the same please hold message then held for awhile then got the "experiencing high call volume" message again (which normally asks you to keep holding but it always goes to the voice mail and hangs up) so that was my first weird moment but I left a message. Earlier that day I had received a call from an 888 number but didn't answer assuming it was a sales call but they left a message. Out of curiosity I listened to it after leaving the message and sure enough it was "Patty" with the "Benefit Center" returning my call about student loan forgiveness and please call her back. I did and although it was a different number (888-733-0149) it had the same exact hold music and messages as the other number. This was my second clue as I hadn't left a message before to be called back so apparently they just go through their caller ID and call every number back which is spooky.

OH! I forgot after asking you to leave a message the recorded voice says if you have any questions go to www.finalnoticeinfo.com

I went there still not super suspicious and when I saw how generic it was, how you had to fill out personal info to get to the next page and how nowhere is there a company name listed anywhere on the site or mailer I got suspicious. I googled all their phone numbers and not a single one came up in any search. Now what business doesn't want to be quickly and easily found on the internet? I did a whosis on the website and that was all anonymous and a million searches on Google, Bing and Yahoo. Finally I found your site and new it was correct because the image you have posted of the lady next to "Don't you deserve a fresh start?" is the same exact image used at finalnoticeinfo com.

I wanted to let you know about this because you are the only site that has figured out their fraud and now they are targeting already struggling recent graduates who will be easy pickins in hopes of having their student loans reduced or forgiven.

Thank you for what you do and feel free to email me if you need any more information or have questions.

Steve Rhode on Reader Raises Concerns About Peak Legal Advocates and Veritas Legal Plan Gets Tossed Under Bus

Steve Rhode on Reader Raises Concerns About Peak Legal Advocates and Veritas Legal Plan Gets Tossed Under Bus

Angelo Anzalone on Reader Raises Concerns About Peak Legal Advocates and Veritas Legal Plan Gets Tossed Under Bus

Steve Rhode on Reader Raises Concerns About Peak Legal Advocates and Veritas Legal Plan Gets Tossed Under Bus

Benjamin on Debt Relief Company Review Submission Form

mike holden on The Easiest Way to Stop a Student Loan Wage Garnishment – Loan Rehabilitation

Steve on How to Turn Your Car Payment Into a Retirement Check.

MSTARS on Reader Raises Concerns About Peak Legal Advocates and Veritas Legal Plan Gets Tossed Under Bus

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Canadians Targeted in Student Loan Assistance Scheme From U.S.

mple looks like or	ne given to a	a CA resident.		
FreshS	tart	Need assistance? Call 1.800.731.7942		
Division: Co	nsumer S	Support		Companies who participate include: • American Express
In order to provide the help us better determin	best possible cust e your eligibility f	omenservice, we have set up a personalize or the program.	d web site. This will	Bank of America
Your personalized inform provided you via the US address, along with you	MAIL notification	ned confidential and secure by use of the re a you movied. In order to proceed, you mu ser.	iference number ust enter your email	Barclay's BB&T
If you need assistant	ce please call 1.	800.731.7942		Captial One
Pease enter your refere	ince number as it	appears in the notification you received.		• Chase
Reference number *	EX: CA1201530	030		CitiBank
E-mail *	ex mynameljer	ample com		Dillards Discover Card
	required feat			• FIA
Brief Questio	onnaire			GE Money
Public records indicate t	hat many househ	olds in your geographic area have credit ca	ard balances with	• HSBC
extremely high interest licensed and bonded no	rates that may M n-profit 501(c)3,	EVER be paid off. Our programs offer debt and for-profit debt relief service providers th NO NEGATIVE effect on your credit so	help through of your state so you	Macy's Portfolio Discover
the questionnaire in full now.	to begin the qua	lification process. These programs are avail	lable for you right	• Sears
Do you have interest		1		Target
rates over 12%?				• USAA • US Bank
not hurt your credit score?		+)		Wells Fargo
Is it your intention to become debt free in 3 - 5 years?		:		+1000's More
Do you want to avoid bankruptcy?	6	.\$		
Any additional comments:	any comments v	which may be helpful for us		
Please verify	your co	ntact information		
Full Name *				
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Best time to call	(4		
Any additional comments:	any comments v	which may be helpful for us		
	Submit	Clear Form		
ities, among othe	ers.	is are offered through U.S. "li m ownership is now hidden bi IFO.COM		

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Canadians Targeted in Student Loan Assistance Scheme From U.S.



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Canadians Targeted in Student Loan Assistance Scheme From U.S.



Canadians Targeted in Student Loan Assistance Scheme From U.S.



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Canadians Targeted in Student Loan Assistance Scheme From U.S.



Case 4:18-cv-00806-SBA Document 67-2 Filed 03/05/18 Page 10 of 10

Canadians Targeted in Student Loan Assistance Scheme From U.S.

Steve, I'm glad your reader sent this in and thank you for sharing it with your additional information. But I'm still wondering what is this company making their money from with these fake benefits pitched to Canadians? At what point are they charging them money? Btw, I am now a finance journalist, am now in Canada and I am willing to help you dig into this further. Just let me know if you're interested. Reply Steve Rhode July 24, 2013 at 1:24 pm You might want to "secret shop" them and listen to their sales pitch and let me know what they claim to be able to offer as a first step Reply Jeannine July 30, 2013 at 6:52 pm Steve, my tape gear needs replacing so a slight delay. But will get back to you when I have results. Btw, I posted a link to this article on my site and have sent it to several other sites as well Reply

Share a Comment / Leave a Reply

Enter your comment here ...

The Amazing How to Get Out of Debt Calculator

In a matter of minutes this one single online calculator will demonstrate your different debt relief options available to get out of debt. As far as I know this is the first calculator like this. It's free to use. [Click Here]

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Legal Friends and Protectors

A number of consumer attorneys stand behind the site as a friend and legal protector of the work we do here. [Click Here]

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About Me

All about me, click here.

My promise to you:



Ask me your question » Watch my debt story »

My Free Books for You

Here are copies of my books that you can download for free.

Eliminate Your Debt Like a Pro How to Get Out of Debt Without Getting Scammed and What to Do if You Have Been The Path to Happiness and Weatth The Beach Misses You

I hope you enjoy these free books and I send them to you with a special big hug.

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Case 4:18-cv-00806-SBA Document 67-3 Filed 03/05/18 Page 1 of 9

Rhode Attachment C

Case 4:18-cv-00806-SBA Document 67-3 Filed 03/05/18 Page 2 of 9

Fake Looking Official Mailer for Student Loan Assistance



https://getoutofdebt.org/62339/fake-looking-official-mailer-student-loan-assistance 3/29/2017

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Fake Looking Official Mailer for Student Loan Assistance

nes from postal permit 1297 in Sacramento, California, which has been responsible for sending out	Blazing Hot Topics
debt relief mailers. The outside says it is from Student Loan Services Pre-Qualification Adjustment / rsement Division.	Borrower Defense for Student Loans Student Loan Bankruptcy Discharge
2014 Important Case No Mitrae Disponsed	Very Important Calculators
STUDENT LOAN SERVICES FRE-QUALIFICATION	Get Out of Debt Calculator What Repaying Your Debt Will Cost You in Retirement – Calculator
ADJUSTMENT / DISBURSEMENT DIVISION	Important Article Links
	Report Typo - Report Error
	More Available Help
©2014 Student Loan Information held completely confidential.	Debt Settlement Help Click Here
	Student Loan Help Click Here
	Credit Counseling Help Click Here
	I Buy Your Junk Mail Click Here
	My Most Popular Get Out of Debt Guides:
	Popular Guides Those That File Bankruptcy Do Better Than Those That Don't
nside of the mailer says the program is the AFB Student Loan Assistance and Benefits Program. and onsumers who bit on this offer will be able to finance the service fee with Orion Acceptance	Why Income Based Student Loan Payments Can Be a Terrible Trap
ration.	The Fine Art of Getting Out of Debt How to Try to Get a Refund From a Debt Relief
the mailer makes all sorts of promises, what it does not disclose is that reduced payment programs vailable for free through the Department of Education.	Company The Ultimate Guide to Dealing With Student
fine print at the bottom the company is identified as AFB, 311 Professional Center Drive, Suite 200,	Loans You Can't Afford Money Personality Quiz and Test. What Are
ert Park, CA 94928. There is a company named American Financial Benefits Center the BBB reports t address.	Your Spending Habits? The Ultimate Consumer Guide to Checking Out a Debt Relief Company Before You Sign On the
	Line
ATTENTION: STUDENT LOAN # SISTANCE AND BENEFITS PROGRAM	These Private Student Loans Can Be Easily
ATTENTION: STUDENT LOAN & SISTANCE AND BENEFITS PROGRAM Case: Residents (please - ead entire document carefully) IMPORTANT NOTICE Dear	These Private Student Loans Can Be Easily Discharged in Bankruptcy Top 10 Reasons You Should Stop Paying Your
Castel: Residents (please ead entire document carefully) IMPORTANT NOTICE Dear After thorough review of public records, this opportunity has been sent to a select group of county residents who have been pre-qualified' to finance any and all costs associated with the AFB	Discharged in Bankruptcy
Casee: Residents (please ead entire document carefully) IMPORTANT NOTICE Dear After thorough review of public records, this opportunity has been sent to a select group of county residents who have been pre-qualified' to finance any and all costs associated with the AFB Student Loan Assistance and Benefits Program from \$300 up to \$600. Due to the current ettins of yours student loans, your pre-qualification may allow you to reduce your	Discharged in Bankruptcy Top 10 Reasons You Should Stop Paying Your Unaffordable Private Student Loan
Castel: Residents (please ead entire document carefully) IMPORTANT NOTICE Dear After thorough review of public records, this opportunity has been sent to a select group of county residents who have been pre-qualified' to finance any and all costs associated with the AFB	Discharged in Bankruptcy Top 10 Reasons You Should Stop Paying Your Unaffordable Private Student Loan
Castel: Residents (please ead entire document carefully IMPORTANT NOTICE Dear After thorough review of public records, this opportunity has been sent to a select group of county residents who have been pre-qualified* to finance any and all costs associated with the AFB Student Loan Assistance and Benefits Program from 5300 up to \$600. Due to the current status of your student loans, your pre-qualification may allow you to reduce your current monthly payments of approximately \$480 down to as low as \$60, and you may also qualify for complete 100% total loan forgiveness with other available programs. PRE-QUALIFIED* FIXED PAYMENTS & TERMS	Discharged in Bankruptcy Top 10 Reasons You Should Stop Paying Your Unaffordable Private Student Loan See All My Free Guides Click Here
Case#: Residents (please ead entire document carefully) IMPORTANT NOTICE Dear After thorough review of public records, this opportunity has been sent to a select group of country residents who have been pre-qualified' to finance any and all costs associated with the AFB Student Loan Assistance and Benefits Program from \$300 up to \$600. Due to the current status of your student loans, your pre-qualification may allow you to reduce your current monthly payments of approximately \$480 down to as low as \$60, and you may also qualify for complete 100% total loan forgiveness with other available programs.	Discharged in Bankruptcy Top 10 Reasons You Should Stop Paying Your Unaffordable Private Student Loan See All My Free Guides Click Here to search type and hit enter

https://getoutofdebt.org/62339/fake-looking-official-mailer-student-loan-assistance

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Fake Looking Official Mailer for Student Loan Assistance



Steve Rhode on Reader Raises Concerns About Peak Legal Advocates and Veritas Legal Plan Gets Tossed Under Bus

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Benjamin on Debt Relief Company Review Submission Form

mike holden on The Easiest Way to Stop a Student Loan Wage Garnishment – Loan Rehabilitation

Steve on How to Turn Your Car Payment Into a Retirement Check.

MSTARS on Reader Raises Concerns About Peak Legal Advocates and Veritas Legal Plan Gets Tossed Under Bus

https://getoutofdebt.org/62339/fake-looking-official-mailer-student-loan-assistance

Fake Looking Official Mailer for Student Loan Assistance



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Fake Looking Official Mailer for Student Loan Assistance



https://getoutofdebt.org/62339/fake-looking-official-mailer-student-loan-assistance

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Fake Looking Official Mailer for Student Loan Assistance



Due to the current status of your student loans, your pre-qualification may allow you to reduce your current monthly payments of approximately \$480 down to as low as \$60, and you may also qualify for complete 100% total loan forgiveness with other available programs.

PRE-QUALIFIED* FIXED PAYMENTS & TERMS					S
Pre-Qualified Candidate:		Case	No:		
Estimated Total Debt:	\$40,000	State:	TN	Status:	OPEN



POPULAR BENEFITS †

- No payments for 90 days upon enrollment t.
- NO NEGATIVE effect on your credit rating.
- 100% loan forgiveness on some student loans.

This special offer may be good for up to \$51,000.00 in student loan relief and may only be available for a limited time. Take advantage of your pre-qualified status by calling <u>TODAY</u> for your Financial Analysis:

1-888-415-2658

			Case No: Deadline:	March 28, 2014
Estimated Savings	Fifty One	Thousand	Dollars and No Cents	\$51,000.00
Pav				
To The Order Of				IS IS NOT A CHECK

NON-NEGOTIABLE • NON-TRANSFERABLE • THIS IS NOT A CHECK • ACTUAL AMOUNT MAY BE LESS

You can choose to stop receiving "pre-screened" offers of credit from this and other companies by calling toll-free 888-567-8688. See the <u>PRESCREEN & OPT OUT NOTICE</u> below for more information about prescreened offers.

PRESCREEN & OPT-OUT NOTICE: This "prescreened" offer of credit is based on information in your credit report indicating that you meet certain criteria. This offer is not guaranteed if you do not meet our criteria including providing acceptable collateral. If you do not want to receive prescreened offers of credit from this or any other companies, call the consumer reporting agencies toll-free, 1-888-567-8688 or visit the website at www.optoutprescreen.com; or write TransUnion Opt-Out Request PO Box 505, Woodlyn, PA 19094-0505, Equifax Options, P.O. Box 740123 Atlanta, GA 30374, Experian Information Systems, Inc., P.O. Box 919, Allen, TX 75013.

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Case 4:18-cv-00806-SBA Document 67-4 Filed 03/05/18 Page 1 of 11

Rhode Attachment D





The outside of the mailer looks like an official document from a possible student loan servicer. notice that it does not identify who the sender is besides a generic name, Student Loan Payment Reduction Dept.

The consumer who sent this mailer in said, "I actually called the number and it was very sketchy. I realized it was a scam as someone answered after I was put on hold. I said 'yes, I'm calling because I wanted more information on your debt forgiveness program but I just realized this is a scam. So I'm hanging up now." The person was like "ah, I, I, ok." You could tell I called her out and she didn't know what to say. BUSTED!!!! LOL!!! I hope a case regulator wants to give them some "special attention." These people are the worst kind of scum!!!"

Those were harsh words but I guess everyone is entitled to their

opinion

I'm not sure I could go so far to call the mailer a scam, but I can certainly point out some glaring issues that raise some red flags for me.



Blazing Hot Topics

Borrower Defense for Student Loans Student Loan Bankruptcy Discharge

Very Important Calculators

Get Out of Debt Calculator

What Repaying Your Debt Will Cost You in Retirement – Calculator

Important Article Links

Report Typo - Report Error

More Available Help



My Most Popular Get Out of Debt Guides:



https://getoutofdebt.org/63223/afbc-and-student-loan-payment-reduction-department 3/31/2017

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AFBC and Student Loan Payment Reduction Department

they were discovered to have a student loan from a credit bureau mailing list. So what are they actually qualified for?

2. Student Loan Document Preparation and Processing Services Program: So there is no government program with that name but it is a service most student loan assistance companies are selling. I think this is a bit deceptive to promote something under the name of a "program" that is actually just the product. It seems a bit like calling a car wash a Vehicular Soil Separation and Hydration Impact Program.

3. Subsidized: By whom? Later in the fine print we will learn this is geared to only federal student loans so in that context it makes a bit more sense. But federal student loan programs are already available for free, click here. So what if you don't qualify for one of those existing programs, who is going to subsidize your payment reduction? I'm going with nobody.

3. Payment Reduction Estimates: The fine print down below says, "All program representations are provided for illustration purposes only and based on borrowers with approx. \$91,000 in student loan debt the company has helped." The only problem here is we have no data to put the statement into context or even to know who "the company" actually is. So this data is based on how many consumers and do these estimates include the fees this unknown company will charge? What government program is this for? If it is for an income qualification program, how many people that the company helped qualified and how many actually paid off their loans for that amount or is that just a wild guess?

5. Identified: How? Is the government leaking information about the loans people hold or is this just because you have a federal student loan on your credit report.

6. \$68 a Month: So if you qualify for one of the free government income based reduction programs where your government payment could be \$0 per month, is this a clue the company is going to charge you \$68 a month? If so, for how long, 20 to 25 years, the life of those programs? That would be \$16,320 - \$20,400.

7. Total Loan Forgiveness: So if the new payoff estimated above in the mailer is for \$6,776 then how can this be for a 100% total loan forgiveness program?

8. Fine Print: So the payment you have been "pre-qualified for" might be different than the illustrations show. What good is the illustration for then? They even say the programs they are offering are "available to borrowers through the U.S. Department of Education."

The fine print says the company is AF Student Services but a search cannot locate a company with that name and they don't provide a clue where the company is located. How can a consumer check the legitimacy of this mailer before calling?

The mailer says the company is available on Pacific Standard Time so I took a look in California just to see if there was a company named AF Student Services registered there. And guess what, no company found.

I did call the number in the flyer and a very nice representative said the company is actually American Financial Benefits Center and their website is afbcenter.com . American Financial Benefits Center is a registered corporation in California. According to Corporation/Wiki, "Brandon Frere serves as the President and has interests in other corporate entities including Frere Enterprises located in Petaluma, CA. Brandon's past corporate affiliations include Frere Corporation."

The BBB currently gives the company an A rating. - Source

If I had to rank my concerns over this mailer and pick my number one red flag it would be why American Financial Benefits Center was not more open about who they were in and on the mailer. Brandon Frere gives his telephone number and email address on his website so why not just continue the gracious openness in the mailer. In fact his letter to his website visitors says all the right things, the mailer seems so out of alignment with his posted positions. It almost feels like some marketing company just ruined his good intentions with this low rate mailer.

My second burning concern would be the lack of information about the quality of the illustrations give to consumers. But that's a matter for the regulators, not me.

I'll send Brandon an email right now and ask him to comment on this post and observations.

The email bounced: "brandon.frere@afbcenter.com

Technical details of permanent failure:

66

Google tried to deliver your message, but it was rejected by the server for the recipient domain afbcenter.com by aspmx.i.google.com. [2a00:1450:400c:c02::1b]. Steve Rhode on Reader Raises Concerns About Peak Legal Advocates and Veritas Legal Plan Gets Tossed Under Bus

Steve Rhode on Reader Raises Concerns About Peak Legal Advocates and Veritas Legal Plan Gets Tossed Under Bus

Angelo Anzalone on Reader Raises Concerns About Peak Legal Advocates and Veritas Legal Plan Gets Tossed Under Bus

Steve Rhode on Reader Raises Concerns About Peak Legal Advocates and Veritas Legal Plan Gets Tossed Under Bus

Benjamin on Debt Relief Company Review Submission Form

mike holden on The Easiest Way to Stop a Student Loan Wage Garnishment – Loan Rehabilitation

Steve on How to Turn Your Car Payment Into a Retirement Check.

MSTARS on Reader Raises Concerns About Peak Legal Advocates and Veritas Legal Plan Gets Tossed Under Bus



https://getoutofdebt.org/63223/afbc-and-student-loan-payment-reduction-department 3/31/2017





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out of debt guy" why dont you do a tutorial on how to decipher what type of loans gualify for what program and how to consolidate them proplerly if they dont and what conditions are required in order to achieve forgiveness. You definitely wont get that info from your website or your servicer do you rag on mc donalds because they are charging a riddiculous fee for cooking a burger that you could go down to the store and cook yourself? ts convenient to pay someone else to do the work for you, thats how i see it. I pay turbo tax to fill out my own taxes on their website!!!! But i dont go on the internet and cry because they say "file free" on their ads but come to find out fed is free but you pay for state . t seems like your website has good intentions but i think you are on a bit of a high horse sir, capital one sends out "pre qualified mailers" they charge 29% compounding interest, are they a scam or a business? Think about all of your "red flags" do you think financial companies are going to send quotes and estimates for advertising or hard numbers? Dont be dense imagine you had to advertise to the American public would you sit at your dimly lit desk and write out 10,000 estimates a week or would you use a successful example from the past so you could encourage consumers to buy your product or service. I have no vested interest in any of the companies on your website i just think you are a little over the top

Reply

dl January 28, 2015 at 7:57 am

I signed up for this program fall of last year. It was completely misrepresented and pitched as a consolidation program. I found out vesterday that I'm paying for their services, & I qualify for \$0 as a qualifying payment according to the federal government. Is there any way to hold this company accountable for the predatory lending they are providing to students and workers in the service industry? This is absolutely disgusing, and find it very insulting that the BBB will endorse such a company simply for a fee. t was not made clear that they were simply providing a service that I could do it myself. I have a master's degree and in my job frequently have to wade through federal guidelines and I believe most of us are more than capable of filling out paperwork and returning it to the federal government on time. Furthermore, they do not determine my loan repayment options that is determined by the federal government. So when they say they guarantee to find you the lowest possible rate its bullshit because you're guaranteed that rate based off of federal guidelines. This in and of itself is misleading and deceptive practice. I live in Arkansas this company is in California. I'm inclined to close out my account and quit my job just so they can't get my money. AND file bankruptcy on top of that because when I should be paying \$0. Now when I look at the website they have a posting that says that they are indeed just providing a service I wonder if they were already in trouble and has since changed with a presented to me more than 6 months ago. In addition to this whenever I ask for a forbearance or deferment because I need my payment pushed back they did not indicate that this indeed is not what I'm getting instead they continue to take money out of my account so I incurred more fees from my banking institution. I've called 3 times since October and each time I was promised it would be resolve. Yesterday they offered me to refund my 200 dollars to cover my Bank fees however I have to pay them \$200 next month so they would be using my money to reimburse me for my fees incurred because of their employees not following through with doing what they said they would and not actually providing the services they say they are providing. I told them to keep their \$200 that they needed to return my banking institution fees instead. However, this is simply not enough when you look at paying \$145 for 10 years when you simply should be paying 0. I want to do everything possible to hold this company accountable for how they have been presenting themselves. Any suggestions or thoughts?

Reply



Steve Rhode January 28, 2015 at 8:12 am

I sense your frustration. I think this issue can be resolved fairly easily, hopefully

The first step would be for you to log back into your student loan accounts through the Department of Education and change your PIN so any such company no longer has access to your account.

You'll find your mailing address. email, and maybe phone number was changed to the company, so change it back to you so you can receive any important communications regarding your account

Next, if you want to begin making your own payments again, advise the company and then advise your bank of the situation and ask how to cancel any future debits. You might have to change your account number

At the same time you may want to follow this guide to resolve your differences with any company you are displeased with. See https //getoutofdebt org/20126/how-to-try-to-get-a-refund-from-adebt-relief-company

Reply



Well the company contacted me today, after they found my post. I must correct my errors. They do indeed provide 100% customer service 100% of the time. See below

They have good lawyers of course and they have it detailed extensively. I'm sure I just don't remember all the info and was completely wrong in my rant.



https://getoutofdebt.org/63223/afbc-and-student-loan-payment-reduction-department 3/31/2017

STUDENT LOAN PAYMENT REDUCTION - PRE-QUALIFICATION NOTICE

: You have been Pre - Qualified to reduce your student loan payments through the Student Loan Document Preparation and Processing Services Program.

EST. CURRENT LOAN	EST. CURRENT PMT	EST. CURRENT PAYOFF	EST. CURRENT TERM
\$91,000	\$1,110	\$129,220	10-25 YEARS
EST. NEW RATE	EST. NEW PAYMENT	EST. NEW PAYOFF	EST. LOAN SAVINGS
SUBSIDIZED	\$68	\$6,776	\$122,445

Dear

Your student loan has been identified as eligible for the Student Loan Reform Act which can save you thousands on your current student loans.

You are now eligible to reduce your estimated monthly payments of \$1,110 down to as low as \$68 which may save you \$122,445 over the term of your student loan.

For details about your eligibility please contact one of our representatives TODAY.

Reference #:

Reply by: 12/31/2014

1-888-402-4006

Monday - Saturday 7AM - 6PM PST

1-888-402-4006

Popular Program Benefits:

- No Negative Impact on your credit
- No Program Payments for up to 90 days upon enrollment
- 100% Total Loan Forgiveness based on qualifications

Have this information ready:

Reference #:

We can help with any situation.

*Terms and Conditions: All program representations are provided for illustration purposes only and based on borrowers with approx. \$91,000 in student loan debt the company has helped. Monthly payment amount and term is subject to individual financial analysis and may be different from example based on programs that are available to borrower through the U.S. Department of Education. AF Student Services provides document preparation and processing services for a fee. This offer is to provide such service and is not sponsored or connected with the government or DOE. All student loan assistance plans are subject to lender approval. This is not nor is AF affiliated with a government agency. Loan forgiveness is based on government regulated qualifications and may apply. This is not a loan. Please direct all questions and inquiries to **1-888-402-4006**

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