DUBLIC TRADE COMMISSION ON 15 2018

590023

### UNITED STATES OF AMERICA BEFORE THE FEDERAL TRADE COMMISSION OFFICE OF ADMINISTRATIVE LAW JUDGES

In the Matter of	)	URIGINA
Otto Bock HealthCare North America, Inc., a Corporation.	)	Docket No. 9378

# AMENDED MOTION TO QUASH SUBPOENAS DUCES TECUM and MOTION TO QUASH SUBPOENAS AD TESTIFICANDUM

COMES NOW Fourroux Prosthetics, Inc., pursuant to Section 3.34(c) of the Commission's Rules of Practice and amends its motion filed yesterday to request two additional subpoenas ad testificandum be quashed. Fourroux requests an order quashing two subpoenas duces tecum and three subpoenas ad testificandum. As grounds therfor, Fourroux would show the following:

That on March 13, 2018, Fourroux filed its original Motion to Quash Subpoenas Duces Tecum and Motion to Quash Subpoena Ad Testificandum requesting the quashing of two subpoenas duces tecum and one subpoena ad testificandum. While the exhibits attached to the original motion included all five (5) of the subpoenas, i.e. two subpoenas duces tecum and three subpoenas ad testificandum served upon Fourroux, the original motion incorrectly indicated the motion was to quash only three of the subpoenas rather than all five.

The exhibits attached to the original motion are also attached hereto and labeled accordingly:

- A. Copies of e-mails to Otto Bock's attorneys.
- B. (1) Subpoena Ad Testificandum to Keith Watson, Owner of Fourroux Prosthetics issued by the Federal Trade Commission;

- (2) Subpoena Ad Testificandum to Keith Watson, Owner of Fourroux Prosthetics issued by Otto Bock Healthcare of North America, Inc.; and,
- (3) Subpoena Ad Testificandum to Fourroux Prosthetics c/o Keith Watson (Registered Agent) issued by Otto Bock HealthCare of North America, Inc.
- C. Subpoena Duces Tecum to Fourroux Prosthetics c/o Keith Watson (Registered Agent) issued by Otto Bock Healthcare of North America, Inc.
- D. Subpoena Duces Tecum to Fourroux Prothetics c/o Rich Raleigh, Wilmer & Lee, P.A. issued by United States of America Federal Trade Commission.

This amended motion is simply to clarify that Fourroux requests all five subpoenas be quashed, for the reasons set forth in the original motion.

The Introduction and Arguments contained in the original motion are hereby incorporated by reference herein as if fully set forth herein.

Respectfully submitted this the 15th day of March, 2018.

### Wilmer & Lee, P.A.

By: /s/ Robert C. Lockwood
Counsel for Fourroux Prosthetics, Inc.
P.O. Box 2168
Huntsville, Alabama 35804
rlockwood@wilmerfee.com
(256) 533-0202

### CERTIFICATE OF SERVICE

I HEREBY CERTIFY that on March 15, 2018, I caused a true and correct copy of the foregoing MOTION TO QUASH SUBPOENAS DUCES TECUM and MOTION TO QUASH SUBPOENA AD TESTIFICATUM to be served via the FTC E-Filing System and e-mail upon the following:

D. Michael Chappell Chief Administrative Law Judge 600 Pennsylvania Ave., NW Rm. H-110 Washington, DC, 20580

Donald S. Clark Federal Trade Commission Office of the Secretary 600 Pennsylvania Avenue NW Washington, DC 20580

Meghan Iorianni Jonathan Ripa Steven Lavender William Cooke Yan Gao Lynda Lao Stephen Mohr Michael Moiseyev James Weiss Daniel Zach Amy Posner Lisa De Marchi Sleigh Catherine Sanchez Sarah Wohl Joseph Neely Federal Trade Commission 600 Pennsylvania Ave., NW Washington, DC, 20580

I hereby certify that on March 15, 2018, I filed an electronic copy of the foregoing MOTION TO QUASH SUBPOENAS DUCES TECUM and MOTION TO QUASH SUBPOENA AD TESTIFICATUM, with:

D. Michael Chappell Chief Administrative Law Judge 600 Pennsylvania Ave., NW Suite 110 Washington, DC, 20580

Donald Clark 600 Pennsylvania Ave., NW Suite 172 Washington, DC, 20580

I hereby certify that on March 15, 2018, I served via E-Service an electronic copy of the foregoing MOTION TO QUASH SUBPOENAS DUCES TECUM and MOTION TO QUASH SUBPOENA AD TESTIFICATUM upon:

Steven Lavender
Attorney Federal Trade Commission
slavender@ftc.gov
Complaint

William Cooke
Attorney Federal Trade Commission
wcooke@ftc.gov
Complaint

Yan Gao Attorney Federal Trade Commission ygao@ftc.gov Complaint

Lynda Lao Attorney Federal Trade Commission <u>llaol@ftc.gov</u> Complaint

Stephen Mohr Attorney Federal Trade Commission smohr@ftc.gov Complaint Michael Moiseyev Attorney Federal Trade Commission mmoiseyev@ftc.gov Complaint

James Weiss Attorney Federal Trade Commission jweiss@ftc.gov Complaint

Daniel Zach Attorney Federal Trade Commission dzach@ftc.gov Complaint

Amy Posner
Attorney Federal Trade Commission
aposner@ftc.gov
Complaint

Meghan Iorianni Attorney Federal Trade Commission miorianni@ftc.gov Complaint

Jonathan Ripa Attorney Federal Trade Commission <u>jripa@ftc.gov</u> Complaint

Wayne A. Mack
Duane Morris LLP
wamack@duanemorris.com
Respondent

Edward G. Biester III Duane Morris LLP egbiester@duanemorris.com Respondent

Sean P. McConnell
Duane Morris LLP
spmcconnell@duanemorris.com
Respondent

Erica Fruiterman
Duane Morris LLP
<u>efruiterman@duancmorris.com</u>
Respondent

Sarah Kulik Duane Morris LLP sekulik@duanemorris.com Respondent

William Shotzbarger
Duane Morris LLP
wshotzbarger@duanemorris.com
Respondent

Lisa De Marchi Sleigh Attorney Federal Trade Commission Idemarchisleigh@ftc.gov Complaint

Catherine Sanchez
Attorney Federal Trade Commission
esanchez@ftc.gov
Complaint

Sarah Wohl Attorney Federal Trade Commission swohl@ftc.gov Complaint

Joseph Neely Attorney Federal Trade Commission jneely@ftc.gov Complaint

Sean Zabaneh
Duane Morris LLP
SSZabaneh@duanemorris.com
Respondent

Dylan Brown Attorney Federal Trade Commission dbrown4@ftc.gov Complaint Betty McNeil Attorney Federal Trade Commission bmcneil@ftc.gov Complaint

Stephen Rodger Attorney Federal Trade Commission srodger@ftc.gov Complaint

### Robert Lockwood

From:

Robert Lockwood

Sent:

Wednesday, March 07, 2018 5:30 PM

To:

'wamack

Cc:

Cathy Silva

Subject:

FW: In the matter of Otto Bock Healthcare North America, Inc.

### Mr. Mack:

Based upon the answer filed by Otto Bock with the FTC, I assume that you are their lead counsel. I have not heard from Ms. Fruiterman after a voice mail on Tuesday and my e-mail this morning. I assume that she is working on another matter and has not had time to follow-up with me. Unfortunately, the tight time line for filing a motion to quash requires that I contact you instead of walting for her schedule to free-up.

Is your client willing to agree to an extension of the 10-day deadline imposed on Forroux for filing a motion to quash? As noted below, I suggest that counsel for Forroux, Otto Bock and the FTC discuss ways to resolve the subpoenas. But, If resolution is not possible, Forroux's motion to quash would be due on March 26.

Please let me know your position on this extension.

Thanks,

Robert

Robert C. Lockwood

Wilmer & Lee, P.A. 100 Washington Street, Suite 100 Huntsville, Alabama 35801 (256) 533-0202 - telephone (256) 533-0302 - faosimile rlocksyood@wilmerleo.com

Wilmer & Lee, PA.

This email may contain material that is confidential, privileged and/or attorney work product for the sole use Attorneys at Law of the intended recipient. Any review, reliance or distribution by others or forwarding without express permission is strictly prohibited. If you are not the intended recipient, please contact the sender and delete all copies.

From: Robert Lockwood

Sent: Wednesday, March 07, 2018 11:06 AM

Cc: Cathy Silva <csilva | Silva | Silv Subject: In the matter of Otto Bock Healthcare North America, Inc.

**EXHIBIT** 

Ms. Fruiterman:

I represent Forroux Prosthetics in Huntsville, Alabama. I am in receipt of subpoenas that you issued on or about March 2, 2018 relating to the Otto Bock / FTC matter. Yesterday, I left you a voice mail to discuss the subpoenas, but I have not heard back from you.

As you know, my client has a very short period of time to object to the subpoenas. Prior to making a formal objection, I would like to work with you and counsel for the FTC to limit the subpoenas. To that end, would you be willing to agree to an extension of time for my client to respond and/or object to the subpoenas? I suggest that we agree to a deadline of March 26, 2018.

I spoke briefly with Joe Neely yesterday, but he and I did not discuss a potential extension of time. Therefore, by copy of this e-mail, I am making the same request to him.

Thank you for your time and attention. I look forward to working with you.

Robert

Robert C. Lockwood

Wilmer & Lee, P.A. 100 Washington Street, Suite 100 Huntsville, Alabama 35801 (256) 533-0202 - telephone (256) 533-0302 - facsimile dockwood@wilmerles.com

Wilmer & Lee, P.A.

This email may contain material that is confidential, privileged and/or attorney work product for the sole use of the intended recipient. Any review, reliance or distribution by others or forwarding without express permission is strictly prohibited. If you are not the intended recipient, please contact the sender and delete all copies.



### SUBPOENA AD TESTIFICANDUM DEPOSITION

Provided by the Secretary of the Federal Trade Commission, and Issued Pursuant to Rule 3.34(a), 16 C.F.R. § 3.34(a) (2010)

1. TO

Keith Walson, Owner of Fourroux Prosthetics c/o Rich Raleigh, Wilmer & Lee P.A. 100 Washington Street Northeast Huntsville, AL 35801 2. FROM

UNITED STATES OF AMERICA FEDERAL TRADE COMMISSION

This subpoens requires you to appear and give testimony at the taking of a deposition, at the date and time specified in Item 5, and at the request of Counsel listed in Item 8, in the proceeding described in Item 6,

3. PLACE OF DEPOSITION

Wilmer & Lee P.A. 100 Washington Street Northeast Huntsville, AL 35801 4. YOUR APPEARANCE WILL BE BEFORE

loseph Neely, Esq.

5. DATE AND TIME OF DEPOSITION

March 16, 2018 at 9:00 am

6. SUBJECT OF PROCEEDING

In the Matter of Otto Bock Healthcare North America, Inc., Docket No. 9378

7. ADMINISTRATIVE LAW JUDGE

The Honorable D. Michael Chappell

Federal Trade Commission Washington, D.C. 20580

8. COUNSEL AND PARTY ISSUING SUBPOENA

Daniel Zach, or designee Federal Trade Commission 400 7th Street, SW Washington, DC 20024 (202) 326-2118

DATE SIGNED

SIGNATURE OF COUNSEL ISSUING SUBPOENA

2/26/2018

Steplu Malu

**GENERAL INSTRUCTIONS** 

### APPEARANCE

The delivery of this subpound to you by any method prescribed by the Commission's Rules of Practice is legal service and may subject you to a penalty imposed by law for failure to comply.

### MOTION TO LIMIT OR QUASH

The Commission's Rules of Practice require that any motion to limit or quash this subpoena must comply with Commission Rule 3.34(c), 16 C.F.R. § 3.34(c), and in particular must be filed within the earlier of 10 days after service or the time for compliance. The original and ten copies of the petition must be filed before the Administrative Law Judge and with the Secretary of the Commission, accompanied by an affidavit of service of the document upon counsel listed in Item 8, and upon all other parties prescribed by the Rules of Practice.

### TRAVEL EXPENSES

The Commission's Rules of Pracilice require that fees and mileage be paid by the party that requested your appearance. You should present your claim to Counsel listed in Item 8 for payment. If you are permanently or temporarily living somewhere other than the address on this subpoena and it would require excessive travel for you to appear, you must get prior approval from Counsel listed in Item 8.

A copy of the Commission's Rules of Practice is available online at <a href="http://bit.by/FTCRulesofPractice">http://bit.by/FTCRulesofPractice</a>. Paper copies are available upon request.

This subpoena does not require approval by OMB under the Paperwork Reduction Act of 1980.

EXHIBIT B1

### RETURN OF SERVICE

	I hereby certify that a duplicate original of the within subpoons was duly served: (then the method used)
Ç	In person.
C	by registered mall.
Ģ	by leaving copy at principal office or place of business, to will,
	via Fed Ex
	point of the second of the Taryon and the second of the se
	on the person named herein on:
	Rebruary 28, 2018 (North, day, and year)
	Joseph Neely, Esq.
	(Name of person making service)
	Attorney
	(Original like)

### CERTIFICATE OF SERVICE

I hereby certify that I delivered via FedEx and electronic mail a copy of the foregoing document to:

Rich Raleigh
Wilmer & Lee P.A.
100 Washington Street Northeast
Huntsville, AL 35801
rraleigh@wilmerlee.com

· Counsel for Fourroux Prosthetics

I hereby certify that I delivered via electronic mail a copy of the foregoing document to:

Edward G. Biester III Sean P. McConnell Wayne A. Mack Erica Fruiterman Sarah Kulik William Shotzbarger Sean Zabaneh Duane Morris LLP 30 South 17<sup>th</sup> Street Philadelphia, PA 19103 egbiester@duanemorris.com spmcconnell@duanemorris.com WAMack@duanemorris.com efruiterman@duanemorris.com sckulik@duanemorris.com wshotzbarger@duanemorris.com SSZnbaneh@duanemorris.com

Counsel for Respondent Otto Bock HealthCare North America, Inc.

February 26, 2018

Joseph Neely
Joseph Neely
Federal Trade Commission
Bureau of Competition
400 7<sup>th</sup> Street SW
Washington, DC 20024
jneely@ftc.gov
Telephone: (202) 326-3431

Counsel Supporting the Complaint



## DEPOSITION

Provided by the Secretary of the Federal Trade Commission, and Issued Pursuant to Rule 3.34(a), 16 C.F.R. § 3.34(a) (2010)

1. TO

Keith Watson, Fourroux Prosthetics 2743 Bob Wallace Avenue, SW Huntsville, AL 35805 2. FROM

UNITED STATES OF AMERICA FEDERAL TRADE COMMISSION

This subpoena requires you to appear and give testimony at the taking of a deposition, at the date and time specified in Item 5, and at the request of Counsel listed in Item 8, in the proceeding described in Item 6.

3. PLACE OF DEPOSITION

Wilmer & Lee, P.A. 100 Washington Street Northeast Huntsville, AL 35801 4. YOUR APPEARANCE WILL BE BEFORE

Erica Fruiterman

5. DATE AND TIME OF DEPOSITION March 16, 2018 at 9:00 am

6. SUBJECT OF PROCEEDING

in the Matter of Otto Bock Healthcare North America, Inc., Docket No. 9378

7. ADMINISTRATIVE LAW JUDGE

The Honorable D. Michael Chappell Federal Trade Commission Washington, D.C. 20580 8. COUNSEL AND PARTY ISSUING SUBPOENA

Otto Bock Healthcare North America, Inc. Duane Morris LLP 30 S. 17th St. Philadelphia, PA 19103 (215) 979-1000

B2

DATE SIGNED

3/2/2018

SIGNATURE OF COUNSEL ISSUING SUBPOENA

Fruiterman

### GENERAL INSTRUCTIONS

### APPEARANCE

The delivery of this subpoens to you by any method prescribed by the Commission's Rules of Practice is legal service and may subject you to a penalty imposed by law for failure to comply.

### MOTION TO LIMIT OR QUASH

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This subpoena does not require approval by OMB under the Paperwork Reduction Act of 1980.

### CERTIFICATE OF SERVICE

I hereby certify that a copy of the foregoing document was personally delivered to:

Keith Watson, Fourroux Prosthetics 2743 Bob Wallace Avenue, SW Huntsville, AL 35805

I hereby certify that I delivered via electronic mail a copy of the foregoing document to:

William Cooke
Jonathan Ripa
Federal Trade Commission
Bureau of Competition
400 7th Street SW
Washington, DC 20024
wcooke@ftc.gov
jripa@ftc.gov

Counsel Supporting the Complaint

March 2, 2018

By: /s/ Brica Fruiterman

Erica Fruiterman

Duane Morris LLP

30 S. 17th Street

Philadelphia, PA 19103

efruiterman@duanemorris.com

Counsel for Respondent Otto Bock HealthCare North America, Inc.



### SUBPOENA AD TESTIFICANDUM DEPOSITION

Provided by the Secretary of the Federal Trade Commission, and Issued Pursuant to Rule 3.34(a), 16 C.F.R. § 3.34(a) (2010)

1. 10

Fourroux Prosthetics c/o Kelth Watson (Registered Agent) 2743 Bob Wallace Avenue SW Huntsville, AL 35805 2. FROM

UNITED STATES OF AMERICA FEDERAL TRADE COMMISSION

This subpoena requires you to appear and give testimony at the taking of a deposition, at the date and time specified in Item 5, and at the request of Counsel listed in Item 8, in the proceeding described in Item 6.

3. PLACE OF DEPOSITION

Wilmer & Lee, P.A. 100 Washington Street Northeast Huntsville, AL 35801 4. YOUR APPEARANCE WILL BE BEFORE

Erica Fruiterman

5. DATE AND TIME OF DEPOSITION

March 16, 2018 at 9:00 am

6. SUBJECT OF PROCEEDING

in the Matter of Otto Bock Healthcare North America, Inc., Docket No. 9378

7. ADMINISTRATIVE LAW JUDGE

The Honorable D. Michael Chappell Federal Trade Commission Washington, D.C. 20580 8. COUNSEL AND PARTY ISSUING SUBPOENA

Otto Sock Healthcare North America, Inc. Duane Morris LLP 30 S. 17th St. Philadelphia, PA 19103

(215) 979-1000

B3

DATE SIGNED

3/2/2018

SIGNATURE OF COUNSEL ISSUING SUBPOENA

Fruiterman

### GENERAL INSTRUCTIONS

### **APPEARANCE**

The delivery of this subpoens to you by any method prescribed by the Commission's Rules of Practice is legal service and may subject you to a penalty imposed by law for failure to comply.

### MOTION TO LIMIT OR QUASH

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#### TRAVEL EXPENSES

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This subpoena does not require approval by OMB under the Paperwork Reduction Act of 1980.

### UNITED STATES OF AMERICA BEFORE THE FEDERAL TRADE COMMISSION OFFICE OF ADMINISTRATIVE LAW JUDGES

In the Matter of

Otto Bock HealthCare North America, Inc., a corporation,

Docket No. 9378

## RESPONDENT COUNSEL'S SUBPOENA AD TESTIFICANDUM ATTACHMENT TO FOURROUX PROSTHETICS

Pursuant to the Federal Trade Commission's Rules of Practice 16 C.F.R. §§ 3.33(a) and 3.33(c)(1), and the Definitions set forth below, Respondent Counsel will take the deposition of the Company or its designee(s), who shall testify on behalf of the Company about matters known or reasonably available to the Company.

### **DEPOSITION TOPICS**

The Company is advised that it must designate one or more officer, director, managing agent, or other person who consents to testify on its behalf, and may set forth, for each person designated, the matters on which he or she will testify. The persons so designated shall testify as to matters known or reasonably available to the Company relating to the following deposition topics:

- 1. The current orthotic and prosthetic industry and market, including, but not limited to, the market and any submarkets or market segments of prosthetic knee joints.
- The various microprocessor prosthetic knees and mechanical knees the Company currently purchases, sells or distributes in the United States and/or has purchased, sold or distributed in the past five years.
- 3. Facts and circumstances related to the Company's decision to purchase, sell or distribute each manufacturer's models of microprocessor prosthetic knees.
- 4. The orthotic and prosthetic industry and market over the past five years, including, but not limited to, the market and submarkets of prosthetic knee joints.
- 5. Freedom's position in the prosthetic industry and market in the United States over the past five years.

- 6. Any communications between the Company and Freedom regarding potential acquisition of any of Freedom's assets or business(es) by the Company.
- 7. Available microprocessor prosthetic knee and mechanical knee choices by K-Level patients.
- 8. Strengths and weaknesses of each manufacturer's (i) microprocessor prosthetic knees and (ii) mechanical knees.
- 9. The competition in the manufacture, sale and distribution of (i) microprocessor prosthetic knees and (ii) mechanical knees in the United States.
- 10. The impact that Otto Bock's acquisition of Freedom had on the microprocessor prosthetic knee market, including, but not limited to, cost savings, quality improvements, expanded consumer choice, and innovation.
- 11. The microprocessor prosthetic knees that the Company currently fits on patients in the United States or has fitted in the past five years, including, but not limited to, number of units fitted and revenue received by source and gross margin by manufacturer and model.
- The competition and/or differences between microprocessor prosthetic knees and mechanical knees.
- 13. The impact that a price change of one manufacturer's microprocessor prosthetic knee has on the willingness of (i) patients or (ii) clinicians to substitute to another manufacturer's microprocessor prosthetic knee.
- 14. The functional interchangeability and differences among microprocessor prosthetic knees of different manufacturers.
- 15. The functional interchangeability and differences between microprocessor prosthetic knees and mechanical knees.
- 16. Information surrounding the (i) Company's, (ii) patients', or (iii) clinicians' views of microprocessor prosthetic knees of different manufacturers.
- 17. Patients' reasons for (i) initially choosing or (ii) subsequently switching at the time of replacing the prosthesis, between microprocessor prosthetic knees sold by different manufacturers.
- 18. The factors affecting prosthetists' decisions concerning which type of prosthetic knee to fit on a particular patient.
- 19. The Company's decision-making process in fitting patients with prosthetic knee joints, including, but not limited to the revenue received per patient and the acquisition cost per prosthetic knee.

- 20. The limitations and/or ceiling on prices for microprocessor prosthetic knees imposed by Medicare and private insurers.
- 21. The sales, gross margin, and profits for microprocessor prosthetic knees fitted and sold by the Company.
- Recovery Audit Contractor (RAC) audits, their impact on clinics and any impact on clinical assessments regarding prosthetic devices containing microprocessor controlled knees or mechanical knees.

### DEFINITIONS

The following definitions and instructions apply without regard to whether the defined terms used herein are capitalized or lowercase and without regard to whether they are used in the plural or singular form:

- 1. The term "Company" means Fourroux Prosthetics, including without limitation, any of its predecessors, successors, subsidiaries, departments, divisions and/or affiliates, or any organization or entity which the Company manages or controls, together with all present and former directors, officers, employees, agents, representatives, independent contractors, or any person acting or purporting to act on the Company's behalf. The terms "subsidiaries," and "affiliates" refer to any person in which there is partial (25 percent or more) or total ownership or control between the Company and any other person.
- 2. The term "Otto Bock" means Otto Bock HealthCare North America, Inc., including without limitation, any of its predecessors, successors, subsidiaries, departments, divisions and/or affiliates, or any organization or entity which Otto Bock HealthCare North America, Inc. manages or controls, together with all present and former directors, officers, employees, agents, representatives, independent contractors, or any person acting or purporting to act on Otto Bock's behalf. The terms "subsidiaries," and "affiliates" refer to any person in which there is partial (25 percent or more) or total ownership or control between Otto Bock and any other person.
- 3. The term "Freedom" means FIH Group Holdings, LLC, including without limitation, any of its predecessors, successors, subsidiaries, departments, divisions and/or affiliates, or any organization or entity which FIH Group Holdings, LLC manages or controls, together with all present and former directors, officers, employees, agents, representatives, independent contractors, or any person acting or purporting to act on Freedom's behalf. The terms "subsidiaries," and "affiliates" refer to any person in which there is partial (25 percent or more) or total ownership or control between Freedom and any other person.

- 4. The terms "And" and "Or" are interchangeable. "And" is understood to include and encompass "or," and vice versa.
- The terms "Communication" or "Communications" means, without limitation, oral or written communication of any kind, all electronic communications, emails, facsimiles, telephone communications, correspondence, exchange of written or recorded information, face-to-face meetings, or one-way communication.
- 6. "Relating to," "related to," "concerning," "regarding," and "surrounding" mean, without limitation, the following concepts: concerning, discussing, describing, reflecting, dealing with, pertaining to, analyzing, evaluating, estimating, constituting, or otherwise involving, in whole or in part.

### PROOF OF SERVICE

I received th	nis subpocna for (name of individual and title, if any)					
on (date)_	and the state of t					
	I served the subpoena by delivering a copy to the named person as follows:					
	on (date)	; or				
	I returned the subpoena unexecuted because:					
have also tendaw, in the a	subpoena was issued on behalf of the United States, or one of its ondered to the witness the fees for one day's attendance, and the mamount of \$  for travel and \$ for services for a to	ileage allowed by				
I declare un	der penalty of perjury that this information is true.					
Date:	Server's Signature					
	Printed name and tit	le				
	Server's address					

Additional information regarding attempted service, etc.:

### CERTIFICATE OF SERVICE

I hereby certify that a copy of the foregoing document was personally delivered to:

Fourroux Prosthetics c/o Keith Watson (Registered Agent) 2743 Bob Wallace Ave. SW Huntsville, AL 35805

I hereby certify that I delivered via electronic mail a copy of the foregoing document to:

William Cooke
Jonathan Ripa
Federal Trade Commission
Bureau of Competition
400 7th Street SW
Washington, DC 20024
wcooke@ftc.gov
jripa@ftc.gov

Counsel Supporting the Complaint

March 2, 2018

By: /s/ Erica Fruiterman

Erica Fruiterman
Duane Morris LLP
30 S. 17th Street
Philadelphia, PA 19103
efruiterman@duanemorris.com

Counsel for Respondent Otto Bock HealthCare North America, Inc.



### SUBPOENA DUCES TECUM

Provided by the Secretary of the Federal Trade Commission, and Issued Pursuant to Commission Rule 3.34(b), 16 C.F.R. § 3.34(b)(2010)

1. TO

Fourroux Prosthetics c/o Kelth Watson (Registered Agent) 2743 Bob Wallace Avenue SW Huntsville, AL 35805 2. FROM

## UNITED STATES OF AMERICA FEDERAL TRADE COMMISSION

This subpoena requires you to produce and permit inspection and copying designated books, documents (as defined in Rule 3.34(b)), or tangible things, at the date and time specified in item 5, and at the request of Counsel listed in Item 9, in the proceeding described in Item 6.

3. PLACE OF PRODUCTION

Duane Moris LLP 30 S. 17th St. Philadelphia, PA 19103 (215) 979-1000 4. MATERIAL WILL BE PRODUCED TO

Erica Fruiterman

5. DATE AND TIME OF PRODUCTION March 9, 2018 at 9:00 am

6. SUBJECT OF PROCEEDING

In the Matter of Otto Bock Healthcare North America, Docket No. 9378

7. MATERIAL TO BE PRODUCED

Documents & materials responsive to the attached Subpoena Duces Tecum Requests for Production

8. ADMINISTRATIVE LAW JUDGE

The Honorable D. Michael Chappell Federal Trade Commission Washington, D.C. 20580 9. COUNSEL AND PARTY ISSUING SUBPOENA

Otto Bock Healthcare North America, Inc Duane Morris LLP 30 S. 17th St. Philadelphia, PA 19103 (215) 979-1000

EXHIBIT

DATE SIGNED

3/2/2018

SIGNATURE OF COUNSEL ISSUING SUBPOENA

Fruiterman

### **GENERAL INSTRUCTIONS**

#### **APPEARANCE**

The delivery of this subpoena to you by any method prescribed by the Commission's Rules of Practice is legal service and may subject you to a penalty imposed by law for fallure to comply.

### MOTION TO LIMIT OR QUASH

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### TRAVEL EXPENSES

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### UNITED STATES OF AMERICA BEFORE THE FEDERAL TRADE COMMISSION OFFICE OF ADMINISTRATIVE LAW JUDGES

In the Matter of

Otto Bock HealthCare North America, Inc., a corporation,

Docket No. 9378

## RESPONDENT COUNSEL'S SUBPOENA DUCES TECUM ATTACHMENT TO FOURROUX PROSTHETICS

Pursuant to the Federal Trade Commission's Rules of Practice, 16 C.F.R. § 3.34, and the Definitions and Instructions set forth below, Respondent Counsel hereby requests that the Company produce all Documents, electronically stored information, and other things in its possession, custody, or control responsive to the following requests:

- Any and all documents regarding the qualifications for use of a microprocessor controlled knee or reimbursement policy or terms of any public or private payor, including contracts with payors covering microprocessor controlled knees.
- Any and all documents regarding the terms offered or applied for the Company's
  purchase of microprocessor controlled knees by any manufacturer, supplier, distributor or
  seller, including any proposed or agreed terms.
- Any and all documents evidencing the number of the Company's clinic locations in the United States and each U.S. State, District, or Territory and the number of clinicians at any of the Company's clinic locations who fitted patients with any type of prosthetic knee.
- 4. Documents sufficient to show all microprocessor knees the Company currently fits on patients in the United States and each U.S. State, District, or Territory or has fitted for the past five years, indicating for each: (a) manufacturer and model of each microprocessor knee; (b) the number of units fitted and the revenue received by source (e.g., third party payor, patient, etc.) and by K Level for microprocessor knees with HCPCS Codes L5856 or L5858; (c) cost to acquire microprocessor knees with HCPCS Codes L5856 or L5858 by manufacturer and model in units and dollars by channel of purchase (e.g., distributor, direct sale from manufacturers); (d) the cost to service, repair or maintain microprocessor knees over the duration of the Company's warranty to the patient; and (e) the gross margin for each microprocessor knee by manufacturer and model.

- Any and all documents, including, but not limited to, market studies, forecasts, surveys marketing plans, business plans, presentations to the Board of Directors, discussing: (a) any available (i) microprocessor knee and (ii) non-microprocessor (i.e., "mechanical") knee choices by K level; (b) strengths and weaknesses of each manufacturer's (i) microprocessor knees and (ii) mechanical knees; (c) competition in the manufacture, sale and distribution of (i) microprocessor knees and (ii) mechanical knees in the United States and each U.S. State, District, or Territory.
- 6. Any and all documents that discuss the Company's or patients' views of microprocessor knees of different manufacturers, particularly, but without exclusion, those discussing: (a) functional interchangeability among microprocessor knees of different manufacturers as well as between microprocessor knees and mechanical knees; (b) information on (i) the general willingness of patients to substitute and (ii) actual incidence of patients substituting, among microprocessor knees of different manufacturers; (c) information evidencing patients' reasons for (i) initially choosing or (ii) subsequently switching at the time of replacing the prosthesis, between microprocessor knees sold by different manufacturers; (d) views of (i) the company, (ii) patients, or (iii) clinicians' views of microprocessor knees of different manufacturers; and (e) factors affecting or which may affect prosthetists' decisions concerning which type of prosthetic knee to fit to a particular patient.
- 7. Any and all documents discussing (a) any impact of small but significant increases in price (e.g., 5% - 10%) of one manufacturer's microprocessor knee (with no accompanying change in quality or product features) on the willingness of (i) patients or (ii) clinicians to substitute to another manufacturer's microprocessor knee; (b) specifically, any impact of a small but significant increases in price (e.g., 5% - 10%) of Otto Bock's or Freedom Innovation's microprocessor knees (with no accompanying change in quality or product features) on the willingness of (i) patients or (ii) clinicians to substitute to another manufacturer's microprocessor knee; (c) the impact of a manufacturer's small, incremental quality improvement or small, incremental design change in its microprocessor knees on patients' willingness to choose that microprocessor knee over that of another manufacturer, including specifically Otto Book and Freedom Innovation as the other manufacturer (where "incremental" specifically excludes major product changes); and (d) any recommendations of alternative microprocessor knees the Company's clinicians make to patients who wished to switch among manufacturers' microprocessor knees.
- Any and all documents that discuss the Company's margin between revenue received per patient and acquisition cost per prosthetic knee, specifically with respect to: (a) the minimum acceptable margin in dollars and as a percent of revenue; and (b) any effect of differences in margins among prosthetic knees on clinicians' choices of (i) microprocessor knees or (ii) mechanical knees.
- Any and all documents pertaining to the current orthotic and prosthetic industry and market, including, but not limited to, the market and any submarkets or market segments of prosthetic knee joints.

- Any and all documents discussing, describing, or analyzing Freedom Innovations or Otto Bock's position in prosthetic industry and market in the United States over the past five years.
- Any and all documents evidencing the limitations imposed or ceiling on the prices of microprocessor prosthetic knees imposed by Medicare and private insurers,
- 12. Any and all documents regarding Recovery Audit Contractor (RAC) audits with respect to: (i) their impact on the Company or other clinics; (ii) their impact on the clinical analysis of prosthetic devices containing microprocessor controlled knees or mechanical knees; and (iii) their impact on prosthetists' recommendations of microprocessor controlled knees or mechanical knees.

### **DEFINITIONS**

The following definitions and instructions apply without regard to whether the defined terms used herein are capitalized or lowercase and without regard to whether they are used in the plural or singular form:

- 1. The term "Company" or "You" means Fourroux Prosthetics, including without limitation, any of its predecessors, successors, subsidiaries, departments, divisions and/or affiliates, or any organization or entity which Company manages or controls, together with all present and former directors, officers, employees, agents, representatives, independent contractors, or any person acting or purporting to act on the Company's behalf. The terms "subsidiaries," and "affiliates" refer to any person in which there is partial (25 percent or more) or total ownership or control between the Company and any other person.
- 2. The term "Otto Bock" means Otto Bock HealthCare North America, Inc., including without limitation, any of its predecessors, successors, subsidiaries, departments, divisions and/or affiliates, or any organization or entity which Otto Bock HealthCare North America, Inc. manages or controls, together with all present and former directors, officers, employees, agents, representatives, independent contractors, or any person acting or purporting to act on Otto Bock's behalf. The terms "subsidiaries," and "affiliates" refer to any person in which there is partial (25 percent or more) or total ownership or control between Otto Bock and any other person.
- 3. The term "Freedom" means FIH Group Holdings, LLC, including without limitation, any of its predecessors, successors, subsidiaries, departments, divisions and/or affiliates, or any organization or entity which FIH Group Holdings, LLC manages or controls, together with all present and former directors, officers, employees, agents, representatives, independent contractors, or any person acting or purporting to act on Freedom's behalf. The terms "subsidiaries," and "affiliates" refer to any person in which there is partial (25 percent or more) or total ownership or control between Freedom and any other person.

- 4. The terms "And" and "Or" are interchangeable. "And" is understood to include and encompass "or," and vice versa.
- The terms "Communication" or "Communications" means, without limitation, oral or written communication of any kind, all electronic communications, emails, facsimiles, telephone communications, correspondence, exchange of written or recorded information, face-to-face meetings, or one-way communication.
- The term "Merger" means the Agreement and Plan of Merger, dated as of September 22, 2017, by and among Otto Bock HealthCare North America, Inc., OB Roosevelt Acquisition, LLC, FIH Group Fioldings, LLC and Health Evolution Partners Fund I (AIV I), LP.
- 7. The term "Documents" means all written, recorded, and graphic materials of every kind in the possession, custody, or control of the Company. The term "Documents" includes, without limitation: electronic correspondence and drafts of Documents; electronic mail messages; metadata; copies of Documents that are not identical duplicates of the originals in that Person's files; and copies of the Documents the originals of which are not in the possession, custody, or control of the Company.
- 8. The terms "each," "any," and "all" mean "each and every,"
- "Relating to," "related to," "concerning," "regarding," and "surrounding" mean, without limitation, the following concepts: concerning, discussing, describing, reflecting, dealing with, pertaining to, analyzing, evaluating, estimating, constituting, or otherwise involving, in whole or in part.

### INSTRUCTIONS

- 1. Unless the request specifically, or in context, indicates otherwise, the timeframe applicable to these requests shall be January 1, 2016, through the present.
- 2. This request for documents shall be deemed continuing in nature so as to require production of all documents responsive to any specification included in this request produced or obtained by the Company up to fifteen (15) calendar days prior to the date of the Company's full compliance with this request.

- 3. If You claim any form of privilege, whether based on statute or otherwise, as a ground for not answering any Request, state the nature of the privilege claimed (e.g., attorney-client, work product, or other) and set forth all facts upon which the claim of privilege is based.
- 4. Except for privileged material, You shall produce each responsive document in its entirety by including all attachments and all pages, regardless of whether they directly relate to the specified subject matter. You should submit any appendix, table, or other attachment by either attaching it to the responsive document or clearly marking it to indicate the responsive document to which it corresponds. Except for privileged material, You will not redact, mask, cut, expunge, edit, or delete any responsive document or portion thereof in any manner.
- 5. Wherever a Request calls for documents and/or communications which are not available to You in the form requested, but is available in another form or can be obtained at least in part from other sources in Your possession, You should so state and either supply the information requested in the form in which it is available or supply the sources from which the information can be obtained.
- 6. To the extent that You possess any requested documents or information in electronic form, the electronic data, and all underlying metadata, should be produced in a matter that does not modify the metadata.
  - 7. The following instructions apply to electronically stored information:
    - a. Provide single-page black and white Group IV TIFF images with metadata contained in a separate file.
    - b. All electronic documents attached to an e-mail are to be produced contemporaneously and sequentially immediately after the parent e-mail.
    - c. Each production must include a standard Concordance delimited ASCII data (.dat) file as well as an Ipro (.lfp) image load file,
    - d. Microsoft Excel files should be produced in native file format with a TIFF placeholder stating "This Document Produced in Native File Format Only."

- e. Microsoft Project Plans and Microsoft PowerPoint should be produced in both native file format and as TIFF images.
- f. All available metadata, including but not limited to the following fields, should be produced:

BegDoc

EndDoc

BegAttach

EndAttach

NumAttach

Trumpation,

Custodian

SourceApp

SourceFile

From

To

CC

BCC

Author

Title

Subject

**EMailSubject** 

ConversationIndex

InReplyToID

DateCreated (Combined Date & Time Field)

DateLastMod (Combined Date & Time Field)

DateLastPrnt (Combined Date & Time Field)

DateRovd (Combined Date & Time Field)

DateSent (Combined Date & Time Field)

PgCount

RecordType

DocExt

**FileDescription** 

Filename

Filesize

Headers

EntryID

IntMsgID

MD5Hash

Shal Hash

NativeFile

**OCRPath** 

If You are unable to produce responsive documents in this format, You or, if You are represented by counsel, Your counsel, shall discuss the format in which documents are to be produced with counsel issuing this subpoena and agree upon a format before the date for response.

- 8. This subpoens does not request patient health records or HIPAA protected-information, and no request should be construed to request them. If contained in a responsive document, such information should be redacted in a manner to confirm with HIPAA and expectations of patient privacy.
- 9. If any Documents are withheld from production based on a claim of privilege, You shall provide, pursuant to 16 C.F.R. § 3.38A, a schedule which describes the nature of Documents, communications, or tangible things not produced or disclosed, in a manner that will enable Respondent Counsel to assess the claim of privilege.
- 10. You must provide Respondent Counsel with a statement identifying the procedures used to collect and search for electronically stored Documents and Documents stored in paper format. The Company must also provide a statement identifying any electronic production tools or software packages utilized by the Company in responding to this subpoena for: keyword searching, Technology Assisted Review, email threading, de-duplication, global de-duplication or near-de-duplication.

### CERTIFICATION

	Pursuan	t to 28	U.S.C. §	1746,	I hereby	certify	under	penalty	of perjury	that this	response
to th	e Subpoena	Дисв	s Tecum	is com	plete and	correc	t to the	best of	my knowle	edge and	l belief.

Signature of Official)	(Title/Company)	
7 12 12 12 1 1 2 1 1 2 1 1 2 1 1 2 1 2 1	7005 m.l. 1	
Typed Name of Above Official)	(Office Telephone)	

### PROOF OF SERVICE

I received th	is subpoena for (name of individual and title, if any)
on (date)_	· · · · · · · · · · · · · · · · · · ·
	I served the subpoena by delivering a copy to the named person as follows:
	on (date); or
	I returned the subpoena unexecuted because:
have also tendaw, in the a	ubpoens was issued on behalf of the United States, or one of its officers or agents, I addred to the witness the fees for one day's attendance, and the mileage allowed by mount of \$
I declare und	der penalty of perjury that this information is true.
Date:	Server's Signature
	Printed name and title
	Server's address

Additional information regarding attempted service, etc.:

### CERTIFICATE OF SERVICE

I hereby certify that a copy of the foregoing document was personally delivered to:

Fourroux Prosthetics c/o Keith Watson (Registered Agent) 2743 Bob Wallace Ave. SW Huntsville, AL 35805

I hereby certify that I delivered via electronic mail a copy of the foregoing document to:

William Cooke
Jonathan Ripa
Federal Trade Commission
Bureau of Competition
400 7th Street SW
Washington, DC 20024
wcooke@ftc.gov
jripa@ftc.gov

Counsel Supporting the Complaint

March 2, 2018

By: /s/ Erica Fruiterman

Erica Fruiterman
Duane Morris LLP
30 S. 17th Street
Philadelphia, PA 19103
efruiterman@duanemorris.com

Counsel for Respondent Otto Bock HealthCare North America, Inc.



### SUBPOENA DUCES TECUM

Provided by the Secretary of the Federal Trade Commission, and Issued Pursuant to Commission Rule 3.34(b), 16 C.F.R. § 3.34(b)(2010)

1 TC

Fourroux Prosthetics c/o Rich Raleigh, Wilmer & Lee P.A. 100 Washington Street Northeast Huntsville, AL 35801 2. FROM

## UNITED STATES OF AMERICA FEDERAL TRADE COMMISSION

This subpoena requires you to produce and permit inspection and copying of designated books, documents (as defined in Rule 3.34(b)), or tangible things, at the date and time specified in Item 5, and at the request of Counsel listed in Item 9, in the proceeding described in Item 6.

3. PLACE OF PRODUCTION

Federal Trade Commission 400 7th Street, SW Washington, DC 20024 4. MATERIAL WILL BE PRODUCED TO

Joseph Neely, Esq.

5. DATE AND TIME OF PRODUCTION

March 9, 2018 at 9:00 am

6. SUBJECT OF PROCEEDING

In the Matter of Otto Bock Healthcare North America, Inc., Docket No. 9378

7. MATERIAL TO BE PRODUCED

Documents & materials responsive to the attached Subpoena Duces Tecum Requests for Production

8. ADMINISTRATIVE LAW JUDGE

The Honorable D. Michael Chappell

Federal Trade Commission Washington, D.C. 20580

9. COUNSEL AND PARTY ISSUING SUBPOENA

Daniel Zach, or designee Federal Trade Commission 400 7th Street, SW Washington, DC 20024 (202) 326-2118



DATE SIGNED

SIGNATURE OF COUNSEL ISSUING SUBPOENA

Mar 5, 2018

GENERAL INSTRUCTIONS

#### APPEARANCE

The delivery of this subpoens to you by any method prescribed by the Commission's Rules of Practice is legal service and may subject you to a penalty imposed by law for failure to comply.

### MOTION TO LIMIT OR QUASH

The Commission's Rules of Practice require that any motion to limit or quash this subpoena must comply with Commission Rule 3.34(c), 16 C.F.R. § 3.34(c), and in particular must be filed within the earlier of 10 days after service or the time for compliance. The original and ten copies of the petition must be filed before the Administrative Law Judge and with the Secretary of the Commission, accompanied by an affidavit of service of the document upon counsel listed in Item 9, and upon all other parties prescribed by the Rules of Practice.

### TRAVEL EXPENSES

The Commission's Rules of Practice require that fees and meage be paid by the party that requested your appearance. You should present your claim to counsel listed in Item 9 for payment. If you are permanently or temporarily living somewhere other than the address on this subpoena and it would require excessive travel for you to appear, you must get prior approval from counsel listed in Item 9.

A copy of the Commission's Rules of Practice is available online at <a href="https://bji.ly/FTCRulesofPractice">https://bji.ly/FTCRulesofPractice</a>. Paper copies are available upon request.

This subpoena does not require approval by OMB under the Paperwork Reduction Act of 1980.

### RETURN OF SERVICE

I hareby certify that a duplicate original of the within subpoens was duly served: (once the netrod uten)

- O in person.
- O by registered mell.
- by leaving copy at principal office or place of business, to wit:

via FedEx

on the person nemed herein on: March 5, 2018 (Month, day, and yeer)

Joseph Neely, Esq. (Name of person meking service)

Attorney

### UNITED STATES OF AMERICA BEFORE THE FEDERAL TRADE COMMISSION OFFICE OF ADMINISTRATIVE LAW JUDGES

In the Matter of

Otto Bock HealthCare North America, Inc., a corporation,

Docket No. 9378

## COMPLAINT COUNSEL'S SUBPOENA DUCES TECUM ATTACHMENT TO FOURROUX PROSTHETICS

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- 2. Any and all documents regarding the terms offered or applied for the Company's purchase of microprocessor controlled knees by any manufacturer, supplier, distributor or seller, including any proposed or agreed terms.
- 3. Any and all documents evidencing the number of the Company's clinic locations in the United States and each U.S. State, District, or Territory and the number of clinicians at any of the Company's clinic locations who fitted patients with any type of prosthetic knee.
- 4. Documents sufficient to show all microprocessor knees the Company currently fits on patients in the United States and each U.S. State, District, or Territory or has fitted for the past five years, indicating for each: (a) manufacturer and model of each microprocessor knee; (b) the number of units fitted and the revenue received by source (e.g., third party payor, patient, etc.) and by K Level for microprocessor knees with HCPCS Codes L5856 or L5858; (c) cost to acquire microprocessor knees with HCPCS Codes L5856 by manufacturer and model in units and dollars by channel of purchase (e.g., distributor, direct sale from manufacturers); (d) the cost to service, repair or maintain microprocessor knees over the duration of the Company's warranty to the patient; and (e) the gross margin for each microprocessor knee by manufacturer and model.

- 5. Any and all documents, including, but not limited to, market studies, forecasts, surveys marketing plans, business plans, presentations to the Board of Directors, discussing: (a) any available (i) microprocessor knee and (ii) non-microprocessor (i.e., "mechanical") knee choices by K level; (b) strengths and weaknesses of each manufacturer's (i) microprocessor knees and (ii) mechanical knees; (c) competition in the manufacture, sale and distribution of (i) microprocessor knees and (ii) mechanical knees in the United States and each U.S. State, District, or Territory.
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- 10. Any and all documents discussing, describing, or analyzing Freedom Innovations or Otto Bock's position in prosthetic industry and market in the United States over the past five years.
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    - d Microsoft Excel files should be produced in native file format with a TIFF placeholder stating "This Document Produced in Native File Format Only."

- e. Microsoft Project Plans and Microsoft PowerPoint should be produced in both native file format and as TIFF images.
- f. All available metadata, including but not limited to the following fields, should be produced:

BegDoc EndDoc BegAttach EndAttach NumAttach Custodian SourceApp SourceFile

From

To CC BCC

Author Title

Subject EMailSubject ConversationIndex

InReplyToID

DateCreated (Combined Date & Time Field)
DateLastMod (Combined Date & Time Field)
DateLastPrnt (Combined Date & Time Field)

DateRovd (Combined Date & Time Field)

DateSent (Combined Date & Time Field)

PgCount RecordType DocExt

FileDescription

Filename Filesize

Headers

EntryID

IntMsgID

MD5Hash

Shal Hash

NativeFile

**OCRPath** 

If You are unable to produce responsive documents in this format, You or, if You are represented by counsel, Your counsel, shall discuss the format in which documents are to be produced with counsel issuing this subpoena and agree upon a format before the date for response.

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# **CERTIFICATION**

Pursuant to 28 U.S.C. § 1746, I hereby certify under penalty of perjury that this response to the Subpoena <i>Duces Tecum</i> is complete and correct to the best of my knowledge and belief.	
(Typed Name of Above Official)	(Office Telephone)

### CERTIFICATE OF SERVICE

I hereby certify that I delivered via FedEx and electronic mail a copy of the foregoing document to:

> Rich Raleigh Wilmer & Lee P.A. 100 Washington Street Northeast Huntsville, AL 35801 rraleigh@wilmerlee.com

Counsel for Fourroux Prosthetics

I hereby certify that I delivered via electronic mail a copy of the foregoing document to;

Edward G. Biester III Sean P. McConnell Wayne A. Mack Erica Fruiterman Sarah Kulik William Shotzbarger Sean Zabaneh Duane Morris LLP 30 South 17th Street Philadelphia, PA 19103 egbiester@duanemorris.com spincconnell@duanemorris.com WAMnck@duanemorris.com efruitermon@duanemorris.com sekulik@dunnemorris.com wshotzbarger@duanemorris.com SSZabaneh@duanemorris.com

Counsel for Respondent Otto Bock HealthCare North America,

March 5, 2018

By:

/s/ Joseph Neely Joseph Neely Federal Trade Commission Bureau of Competition 400 7<sup>th</sup> Street SW Washington, DC 20024

jneely@ftc.gov Telephone: (202) 326-3431

Counsel Supporting the Complaint

### UNITED STATES OF AMERICA FEDERAL TRADE COMMISSION OFFICE OF ADMINISTRATIVE LAW JUDGES

DOCKET NO. 9378

## PROTECTIVE ORDER GOVERNING CONFIDENTIAL MATERIAL

Commission Rule 3.31(d) states: "In order to protect the parties and third parties against improper use and disclosure of confidential information, the Administrative Law Judge shall issue a protective order as set forth in the appendix to this section." 16 C.F.R. § 3.31(d). Pursuant to Commission Rule 3.31(d), the protective order set forth in the appendix to that section is attached verbatim as Attachment A and is hereby issued.

ORDERED:

Dm Chappell
D. Michael Chappell

Chief Administrative Law Judge

Date: December 20, 2017

#### ATTACHMENT A

For the purpose of protecting the interests of the parties and third parties in the above-captioned matter against improper use and disclosure of confidential information submitted or produced in connection with this matter:

IT IS HEREBY ORDERED THAT this Protective Order Governing Confidential Material ("Protective Order") shall govern the handling of all Discovery Material, as hereafter defined.

- 1. As used in this Order, "confidential material" shall refer to any document or portion thereof that contains privileged, competitively sensitive information, or sensitive personal information. "Sensitive personal information" shall refer to, but shall not be limited to, an individual's Social Security number, taxpayer identification number, financial account number, credit card or debit card number, driver's license number, state-issued identification number, passport number, date of birth (other than year), and any sensitive health information identifiable by individual, such as an individual's medical records. "Document" shall refer to any discoverable writing, recording, transcript of oral testimony, or electronically stored information in the possession of a party or a third party. "Commission" shall refer to the Federal Trade Commission ("FTC"), or any of its employees, agents, attorneys, and all other persons acting on its behalf, excluding persons retained as consultants or experts for purposes of this proceeding.
- 2. Any document or portion thereof submitted by a respondent or a third party during a Federal Trade Commission investigation or during the course of this proceeding that is entitled to confidentiality under the Federal Trade Commission Act, or any regulation, interpretation, or precedent concerning documents in the possession of the Commission, as well as any information taken from any portion of such document, shall be treated as confidential material for purposes of this Order. The identity of a third party submitting such confidential material shall also be treated as confidential material for the purposes of this Order where the submitter has requested such confidential treatment.
- 3. The parties and any third parties, in complying with informal discovery requests, disclosure requirements, or discovery demands in this proceeding may designate any responsive document or portion thereof as confidential material, including documents obtained by them from third parties pursuant to discovery or as otherwise obtained.
- 4. The parties, in conducting discovery from third parties, shall provide to each third party a copy of this Order so as to inform each such third party of his, her, or its rights herein.
- 5. A designation of confidentiality shall constitute a representation in good faith and after careful determination that the material is not reasonably believed to be already in the public domain and that counsel believes the material so designated constitutes confidential material as defined in Paragraph 1 of this Order.

- 6. Material may be designated as confidential by placing on or affixing to the document containing such material (in such manner as will not interfere with the legibility thereof), or if an entire folder or box of documents is confidential by placing or affixing to that folder or box, the designation "CONFIDENTIAL FTC Docket No. 9378" or any other appropriate notice that identifies this proceeding, together with an indication of the portion or portions of the document considered to be confidential material. Confidential information contained in electronic documents may also be designated as confidential by placing the designation "CONFIDENTIAL FTC Docket No. 9378" or any other appropriate notice that identifies this proceeding, on the face of the CD or DVD or other medium on which the document is produced. Masked or otherwise redacted copies of documents may be produced where the portions deleted contain privileged matter, provided that the copy produced shall indicate at the appropriate point that portions have been deleted and the reasons therefor.
- 7. Confidential material shall be disclosed only to: (a) the Administrative Law Judge presiding over this proceeding, personnel assisting the Administrative Law Judge, the Commission and its employees, and personnel retained by the Commission as experts or consultants for this proceeding; (b) judges and other court personnel of any court having jurisdiction over any appellate proceedings involving this matter; (c) outside counsel of record for any respondent, their associated attorneys and other employees of their law firm(s), provided they are not employees of a respondent; (d) anyone retained to assist outside counsel in the preparation or hearing of this proceeding including consultants, provided they are not affiliated in any way with a respondent and have signed an agreement to abide by the terms of the protective order; and (e) any witness or deponent who may have authored or received the information in question.
- 8. Disclosure of confidential material to any person described in Paragraph 7 of this Order shall be only for the purposes of the preparation and hearing of this proceeding, or any appeal therefrom, and for no other purpose whatsoever, provided, however, that the Commission may, subject to taking appropriate steps to preserve the confidentiality of such material, use or disclose confidential material as provided by its Rules of Practice; sections 6(f) and 21 of the Federal Trade Commission Act; or any other legal obligation imposed upon the Commission.
- 9. In the event that any confidential material is contained in any pleading, motion, exhibit or other paper filed or to be filed with the Secretary of the Commission, the Secretary shall be so informed by the Party filing such papers, and such papers shall be filed in camera. To the extent that such material was originally submitted by a third party, the party including the materials in its papers shall immediately notify the submitter of such inclusion. Confidential material contained in the papers shall continue to have in camera treatment until further order of the Administrative Law Judge, provided, however, that such papers may be furnished to persons or entities who may receive confidential material pursuant to Paragraphs 7 or 8. Upon or after filing any paper containing confidential material, the filing party shall file on the public record a duplicate copy of the paper that does not reveal confidential material. Further, if the protection for any such material expires, a party may file on the public record a duplicate copy which also contains the formerly protected material.

- 10. If counsel plans to introduce into evidence at the hearing any document or transcript containing confidential material produced by another party or by a third party, they shall provide advance notice to the other party or third party for purposes of allowing that party to seek an order that the document or transcript be granted in camera treatment. If that party wishes in camera treatment for the document or transcript, the party shall file an appropriate motion with the Administrative Law Judge within 5 days after it receives such notice. Except where such an order is granted, all documents and transcripts shall be part of the public record. Where in camera treatment is granted, a duplicate copy of such document or transcript with the confidential material deleted therefrom may be placed on the public record.
- 11. If any party receives a discovery request in any investigation or in any other proceeding or matter that may require the disclosure of confidential material submitted by another party or third party, the recipient of the discovery request shall promptly notify the submitter of receipt of such request. Unless a shorter time is mandated by an order of a court, such notification shall be in writing and be received by the submitter at least 10 business days before production, and shall include a copy of this Protective Order and a cover letter that will apprise the submitter of its rights hereunder. Nothing herein shall be construed as requiring the recipient of the discovery request or anyone else covered by this Order to challenge or appeal any order requiring production of confidential material, to subject itself to any penalties for non-compliance with any such order, or to seek any relief from the Administrative Law Judge or the Commission. The recipient shall not oppose the submitter's efforts to challenge the disclosure of confidential material. In addition, nothing herein shall limit the applicability of Rule 4.11(e) of the Commission's Rules of Practice, 16 CFR 4.11(e), to discovery requests in another proceeding that are directed to the Commission.
- 12. At the time that any consultant or other person retained to assist counsel in the preparation of this action concludes participation in the action, such person shall return to counsel all copies of documents or portions thereof designated confidential that are in the possession of such person, together with all notes, memoranda or other papers containing confidential information. At the conclusion of this proceeding, including the exhaustion of judicial review, the parties shall return documents obtained in this action to their submitters, provided, however, that the Commission's obligation to return documents shall be governed by the provisions of Rule 4.12 of the Rules of Practice, 16 CFR 4.12.
- 13. The provisions of this Protective Order, insofar as they restrict the communication and use of confidential discovery material, shall, without written permission of the submitter or further order of the Commission, continue to be binding after the conclusion of this proceeding.

### Notice of Electronic Service

I hereby certify that on March 15, 2018, I filed an electronic copy of the foregoing Amended Motion to Quash Subpoenas Duces Tecum and Motion to Quash Subpoenas Ad Testificandum, with:

D. Michael Chappell Chief Administrative Law Judge 600 Pennsylvania Ave., NW Suite 110 Washington, DC, 20580

Donald Clark 600 Pennsylvania Ave., NW Suite 172 Washington, DC, 20580

I hereby certify that on March 15, 2018, I served via E-Service an electronic copy of the foregoing Amended Motion to Quash Subpoenas Duces Tecum and Motion to Quash Subpoenas Ad Testificandum, upon:

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