

**UNITED STATES OF AMERICA  
BEFORE THE FEDERAL TRADE COMMISSION**

**COMMISSIONERS:**        **Joseph J. Simons, Chairman**  
                                  **Noah Joshua Phillips**  
                                  **Rohit Chopra**  
                                  **Rebecca Kelly Slaughter**  
                                  **Christine S. Wilson**

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**In the Matter of** )  
                                  ) )  
**ELANCO ANIMAL HEALTH INCORPORATED,** )  
                                  **a corporation;** ) )  
                                  ) **Docket No. C- 4725**  
                                  **and** ) )  
                                  ) )  
**BAYER AKTIENGESELLSCHAFT,** )  
                                  **a corporation.** ) )

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**ORDER TO MAINTAIN ASSETS**

The Federal Trade Commission initiated an investigation of (i) the proposed acquisition by Respondent Elanco Animal Health Incorporated of certain assets and shares comprising the animal health business of Respondent Bayer Aktiengesellschaft, collectively “Respondents,” and (ii) the proposed acquisition by Respondent Bayer of voting securities of Respondent Elanco. The Commission’s Bureau of Competition prepared and furnished to Respondents the Draft Complaint, which it proposed to present to the Commission for its consideration. If issued by the Commission, the Draft Complaint would charge Respondents with violations of Section 7 of the Clayton Act, as amended, 15 U.S.C. § 18, and Section 5 of the Federal Trade Commission Act, as amended, 15 U.S.C. § 45.

Respondents and the Bureau of Competition executed an agreement (“Agreement Containing Consent Orders” or “Consent Agreement”) containing (1) an admission by Respondents of all the jurisdictional facts set forth in the Draft Complaint; (2) a statement that the signing of said agreement is for settlement purposes only and does not constitute an admission by Respondents that the law has been violated as alleged in the Draft Complaint, or that the facts as alleged in the Draft Complaint, other than jurisdictional facts, are true; (3) waivers and other provisions as required by the Commission’s Rules; and (4) a proposed Decision and Order and Order to Maintain Assets.

The Commission considered the matter and determined to accept the executed Consent Agreement and to place it on the public record for a period of 30 days for the receipt and

consideration of public comments, now in further conformity with the procedure described in Commission Rule 2.34, 16 C.F.R. § 2.34, the Commission hereby issues its Complaint, makes the following jurisdictional findings, and issues this Order to Maintain Assets:

1. Respondent Elanco Animal Health Incorporated is a corporation organized, existing, and doing business under and by virtue of the laws of the State of Indiana with its executive offices and principal place of business located at 2500 Innovation Way, Greenfield, Indiana 46140.
2. Respondent Bayer Aktiengesellschaft is a corporation organized, existing, and doing business under and by virtue of the laws of the Federal Republic of Germany with its executive offices and principal place of business located at Kaiser-Wilhelm-Allee 1, Leverkusen, Germany 51368. Bayer's United States address for service of process of the Complaint, the Decision and Order, and the Order to Maintain Assets solely in this matter is as follows: Bayer Corporation ("Bayer Corp"), a corporation organized, existing, and doing business under and by virtue of the laws of the State of Indiana, with its executive offices and principal place of business at 100 Bayer Boulevard Whippany, NJ 07981.
3. The Commission has jurisdiction over the subject matter of this proceeding and over the Respondents, and the proceeding is in the public interest.

## **ORDER**

### **I. Definitions**

**IT IS ORDERED** that, as used in this Order to Maintain Assets, the following definitions and all other definitions used in the Consent Agreement and the proposed Decision and Order (and when made final, the Decision and Order), shall apply:

- A. "Decision and Order" means:
  1. The proposed Decision and Order contained in the Consent Agreement in this matter, until issuance of a final Decision and Order by the Commission; and
  2. The final Decision and Order, once it is issued by the Commission in this matter.
- B. "Orders" means the Decision and Order and Order to Maintain Assets.

### **II.**

**IT IS FURTHER ORDERED** that:

- A. Prior to the Divestiture Date, Respondent Elanco shall provide the relevant Acquirer of each of the Divestiture Products with the opportunity to review each Product Contract related to such Divestiture Products so that the relevant Acquirer can determine whether to assume each Product Contract;

*provided, however,* that in cases in which any Product Contract also relates to a Retained Product the Respondent shall, at the option of the relevant Acquirer, assign or otherwise make available to the relevant Acquirer all such rights under the contract or agreement as are related to the specified Divestiture Product.

B. Respondent Elanco:

1. Prior to the Divestiture Date, shall secure all approvals, consents, ratifications, waivers, or other authorizations from all non-governmental third parties that are necessary to permit Respondent Elanco to divest the Divestiture Assets to each of the relevant Acquirers, and to permit the relevant Acquirer to continue in the related Divestiture Product Business in the United States without interruption or impairment; and
2. As related to the Product Manufacturing Technology and any ingredient, material, or component used in the manufacture of the Divestiture Product, shall not enforce any agreement against a third party or the relevant Acquirer to the extent that such agreement may limit or otherwise impair the ability of the relevant Acquirer to use or to acquire from the third party a license or other right to the Product Manufacturing Technology or any ingredient, material, or component used in the manufacture of the Divestiture Product. Such agreements include agreements that might limit the ability of a third party to disclose Confidential Business Information related to such Product Manufacturing Technology to the relevant Acquirer. Not later than 10 days after the Divestiture Date, Respondent Elanco shall grant a release to each third party that is subject to any such agreement that allows the third party to provide the Product Manufacturing Technology or any ingredient, material, or component used in the manufacture of the Divestiture Product to the relevant Acquirer. Within 5 days of the execution of each such release, Respondent Elanco shall provide a copy of the release to the relevant Acquirer;

*provided, however,* Respondent Elanco may satisfy this requirement by certifying that the relevant Acquirer has executed all such agreements directly with each of the relevant third parties.

- C. Respondent Elanco shall deliver to the relevant Acquirer of each of the Divestiture Products the related Product Manufacturing Technology and shall deliver it in a manner consistent with the Technology Transfer Standards.
- D. Not later than 10 days after the Divestiture Date, Respondent Elanco shall designate employees of Respondent Elanco knowledgeable about the marketing, distribution, warehousing, and sale of each of the Divestiture Products to assist the relevant Acquirer of each of the Divestiture Products to transfer and integrate the related Divestiture Product Business.
- E. Not later than 10 days after the Divestiture Date, Respondent Elanco shall provide the following to the relevant Acquirer of each of the Divestiture Products:
  1. A list of any finished batch or lot of the relevant Divestiture Product that any

Respondent, any manufacturer for a Respondent, or regulatory Agency determined to be out-of-specification at any time during the three-year period immediately preceding the Divestiture Date, and, for each such batch or lot: (i) a detailed description of the known deficiencies or defects (*e.g.*, impurity content, incorrect levels of the active pharmaceutical ingredient, stability failure); (ii) the corrective actions taken to remediate any cGMP deficiencies in that Product; and (iii) to the extent known by any Respondent, the employees (whether current or former) responsible for taking such corrective actions;

2. A list by stock-keeping unit by Customer that contains the current net price per unit as packaged for sale (*i.e.*, the price net of all customer-level discounts, rebates, or promotions) for the relevant Divestiture Product for each order sold to that Customer during the two-year period prior to the Divestiture Date;
3. A list of the inventory levels (weeks of supply) of the relevant Divestiture Product in the possession of each Customer to the extent known or available to any Respondent, as of the date prior to and closest to the Divestiture Date as is available;
4. A list of any pending reorder dates for the relevant Divestiture Product by Customer as of the Divestiture Date to the extent known by any Respondent; and
5. The quantity and delivery terms in all unfilled Customer purchase orders for the relevant Divestiture Product as of the Divestiture Date.

F. Respondents shall not:

1. Use any of the trademarks divested pursuant to this Order or any mark confusingly similar to those trademarks as a trademark, tradename, or service mark, *except* as may be agreed upon with the relevant Acquirer of each of the Divestiture Products for the purposes of selling inventory, finished goods, packaging or similar materials bearing the relevant trademarks for the benefit of the relevant Acquirer during a transition period;
2. Attempt to register the divested trademarks;
3. Attempt to register any mark confusingly similar to the divested trademarks;
4. Challenge or interfere with the use and registration of the divested trademarks by the relevant Acquirer of each of the Divestiture Products; or
5. Challenge or interfere with efforts to enforce its trademark registrations for, and trademark rights in, the divested trademarks against third parties by the relevant Acquirer of each of the Divestiture Products,

*provided, however*, the prohibitions in this paragraph II.K shall apply only to actions in the United States with respect to trademarks including in the Capstar Assets and the StandGuard Assets.

G. Respondents shall not join, file, prosecute, or maintain any suit, in law or equity, against

the Product Releasees under any Patent that was pending or issued on or before the Acquisition Date if such suit would limit or impair each Acquirer's freedom to research, Develop, or manufacture anywhere in the world the Divestiture Product(s) acquired by that Acquirer, or to distribute, market, sell, or offer for sale within the United States any such Divestiture Product.

- H. Upon reasonable written request from an Acquirer, Respondent Elanco shall, in a timely manner, make available knowledgeable employees of Respondent Elanco (*i.e.*, employees of Respondent Elanco that were involved in the Development of the Divestiture Products) to assist the Acquirer in defending against, responding to, or otherwise participating in any infringement action brought by a third party against the Acquirer related to the Product Intellectual Property acquired by that Acquirer from Respondent Elanco. Respondent Elanco shall make their employees available for the fee provided in the relevant Divestiture Agreement, or if no fee is provided, at no greater than the then-current average hourly wage rate for such employee.
- I. For any patent infringement suit that is filed or to be filed within the United States that is (i) filed by, or brought against, a Respondent prior to the Divestiture Date related to a Divestiture Product or (ii) any potential patent infringement suit that a Respondent has prepared, or is preparing, to bring or defend against as of the Divestiture Date that is related to a Divestiture Product, Respondents shall:
  - 1. Cooperate with the relevant Acquirer of that Divestiture Product and provide any and all necessary technical and legal assistance, documentation, and witnesses from that Respondent in connection with obtaining resolution of such patent infringement suit;
  - 2. Waive conflicts of interest, if any, to allow Respondents' outside legal counsel to represent that Acquirer in any such patent infringement suit; and
  - 3. Permit the transfer to that Acquirer of all of the litigation files and any related attorney work product in the possession of the Respondents' outside counsel related to such patent infringement suit.

### **III. Transition Services and Transition Manufacturing**

**IT IS FURTHER ORDERED** that:

- A. At the request of an Acquirer, in a timely manner, at no greater than the cost of labor, material, travel, and other expenditures to the extent the costs are directly incurred to provide the relevant assistance or service, or at such cost as provided in a Divestiture Agreement, Respondent Elanco shall provide transition services sufficient to enable the relevant Acquirer of each of the Divestiture Products to operate the related Divestiture Product Business in substantially the same manner that Respondent Elanco has operated that Business prior to the Acquisition Date.
- B. Upon reasonable written notice and request by the Acquirer of the Capstar Products ("Capstar Acquirer") or the Acquirer of the StandGuard Products ("StandGuard

Acquirer”), Respondent Elanco shall Transition Manufacture and deliver, or cause to be manufactured and delivered, to the requesting Acquirer, in a timely manner and under reasonable terms and conditions, the requested supply of Capstar Products or StandGuard Products, as applicable. The requested Divestiture Products shall be provided at no greater than Supply Cost or at such cost as provided in a Divestiture Agreement and for a period of time sufficient to allow that Acquirer (or the Manufacturing Designee of that Acquirer) to obtain all of the relevant Product Approvals necessary to manufacture in commercial quantities, (and, for the Capstar Products, in a manner consistent with cGMP), the finished dosage form of the Divestiture Product independently of Respondent Elanco, and to secure sources of supply of the active ingredients, excipients, other ingredients, and necessary components from Persons other than Respondent Elanco.

- C. Respondent Elanco shall make representations and warranties to the Capstar Acquirer and StandGuard Acquirer that the Divestiture Products Elanco is supplying to each meet the relevant Agency-approved specifications.
- D. For the Capstar Product(s), the supplying Respondent shall agree to indemnify, defend, and hold the relevant Acquirer harmless from any and all suits, claims, actions, demands, liabilities, expenses, or losses alleged to result from the failure of the Capstar Product(s) supplied to that Acquirer pursuant to a Divestiture Agreement to meet cGMP, but the supplying Respondent may make this obligation contingent upon that Acquirer giving the supplying Respondent prompt written notice of such claim and cooperating fully in the defense of such claim;

*provided, however,* that the supplying Respondent may reserve the right to control the defense of any such claim, including the right to settle the claim, so long as such settlement is consistent with the supplying Respondent’s responsibilities to supply the Capstar Products in the manner required by this Order;

*provided further, however,* that this obligation shall not require the supplying Respondent to be liable for any negligent act or omission of that Acquirer or for any representations and warranties, express or implied, made by that Acquirer that exceed the representations and warranties made by the supplying Respondent to that Acquirer in an agreement to Transition Manufacture.

- E. Respondent Elanco shall agree to hold harmless and indemnify the Capstar Acquirer and the StandGuard Acquirer for any liabilities, loss of profits, or consequential damages resulting from the failure of Respondent Elanco to deliver Divestiture Products to the requesting Acquirer in a timely manner *unless* (i) Respondent Elanco can demonstrate that the failure was beyond the control of Respondent Elanco and in no part the result of negligence or willful misconduct by Respondent Elanco, and (ii) Respondent Elanco is able to cure the supply failure not later than 30 days after the receipt of notice from that Acquirer of a supply failure.
- F. Respondent Elanco shall give at least the same level of priority to supplying requested Divestiture Products to the Capstar Acquirer and the StandGuard Acquirer as Respondent

Elanco gives to the manufacturing and supplying of Products for Respondent Elanco's own use or sale.

- G. During the term of any agreement to Transition Manufacture, upon written request of the Capstar Acquirer, the StandGuard Acquirer, or the Monitor, Respondent Elanco shall make available to the requesting Acquirer and the Monitor all records generated or created after the Divestiture Date that relate directly to the manufacture of Divestiture Products for the Capstar Acquirer or StandGuard Acquirer, as applicable.
- H. Respondent Elanco shall provide the following to the Capstar Acquirer regarding Capstar Products and to the StandGuard Acquirer regarding the StandGuard Products: the actual costs incurred or the price paid for active ingredients, components, and excipients Respondent Elanco uses to manufacture the relevant Divestiture Products supplied to the relevant Acquirer.
- I. During the term of any agreement to Transition Manufacture, Respondent Elanco shall take all actions as are reasonably necessary to ensure an uninterrupted supply of the Capstar Products to the Capstar Acquirer and StandGuard Product to the StandGuard Acquirer.
- J. Respondent Elanco shall not be entitled to terminate any agreement to Transition Manufacture due to (i) a breach by the relevant Acquirer of a Divestiture Agreement, or (ii) that Acquirer filing a petition in bankruptcy, or entering into an agreement with its creditors, or applying for or consenting to appointment of a receiver or trustee, or making an assignment for the benefit of creditors, or becoming subject to involuntary proceedings under any bankruptcy or insolvency law;  

*provided, however,* that this Paragraph shall not prohibit Respondent Elanco from seeking compensatory damages from that Acquirer for that Acquirer's breach of its payment obligations to Respondent Elanco under the agreement.
- K. Respondent Elanco shall permit the Capstar Acquirer or the StandGuard Acquirer to terminate its agreement with Respondent Elanco to Transition Manufacture at any time upon commercially reasonable notice and without cost or penalty (other than costs or penalties due by a Respondent to third parties pursuant to the termination of such agreement, which shall be the responsibility of that Acquirer).
- L. During the term of any agreement to Transition Manufacture, Respondent Elanco shall provide consultation with knowledgeable employees of Respondent Elanco and training, at the written request of the Capstar Acquirer or the StandGuard Acquirer and at a facility chosen by the requesting Acquirer, for the purposes of enabling that Acquirer (or the Manufacturing Designee of that Acquirer) to obtain all Product Approvals to manufacture the relevant Divestiture Products in final form in the same quality achieved by, or on behalf of, Respondent Elanco and in commercial quantities, (and, for the Capstar Products, in a manner consistent with cGMP), independently of Respondent Elanco and sufficient to satisfy management of the requesting Acquirer that its personnel (or its Manufacturing Designee's personnel) are adequately trained in the manufacture of the relevant Divestiture Products.

#### IV. Asset Maintenance

**IT IS FURTHER ORDERED** that, until the Capstar Divestiture Assets, the Osumnia Divestiture Assets, and the StandGuard Divestiture Assets have been physically transferred to each of the relevant Acquirers, Respondent Elanco shall operate and maintain each of the respective Divestiture Assets and related Divestiture Product Businesses in the ordinary course of business consistent with past practices. Included in these obligations, Respondent Elanco shall:

- A. Take all actions necessary to maintain the full economic viability, marketability, and competitiveness of such Divestiture Product Businesses, to minimize the risk of loss of competitive potential of such Divestiture Product Businesses, to operate such Divestiture Product Businesses in a manner consistent with applicable laws and regulations, and to prevent the destruction, removal, wasting, or deterioration the related Divestiture Assets, except for ordinary wear and tear.
- B. Not sell, transfer, encumber, or otherwise impair such Divestiture Assets, or terminate any of the operations of such Divestiture Product Businesses, other than in the ordinary course of business consistent with past practice or as prescribed in the Orders.
- C. Make all payments required to be paid under any contract or lease when due, and pay all liabilities and satisfy all obligations associated with such Divestiture Product Businesses.
- D. Provide such Divestiture Product Businesses with sufficient working capital to operate at least at current rates of operation, to meet all capital calls, to perform routine or necessary maintenance, to repair or replace facilities and equipment, and to carry on, at least at their scheduled pace, all capital projects, business plans, promotional plans, capital expenditure plans, research and development plans, and commercial activities for such Divestiture Product Businesses.
- E. Use best efforts to preserve the existing relationships and goodwill with suppliers, customers, employees, vendors, distributors, landlords, licensors, licensees, government entities, brokers, contractors, and others having business relations with such Divestiture Product Businesses.
- F. Maintain the working conditions, staffing levels, and a work force of equivalent size, training, and expertise associated with such Divestiture Product Businesses, including by:
  - 1. Filling vacancies that occur in the regular and ordinary course of business consistent with past practice; and
  - 2. Not transferring any employees from such Divestiture Product Businesses to another of Respondent Elanco's businesses.
- G. Maintain and preserve the Business Information of such Divestiture Product Businesses.
- H. Provide the resources necessary for such Divestiture Product Businesses to respond to competition, prevent diminution in sales, and maintain its competitive strength.
- I. Continue providing customary levels of support services to such Divestiture Product

Businesses.

- J. Maintain all licenses, permits, approvals, authorizations, or certifications used in the operation of such Divestiture Product Businesses, and operate such Divestiture Product Businesses in accordance and compliance with all regulatory obligations and requirements.
- K. Maintain the levels of production, quality, pricing, service, or customer support typically associated with such Divestiture Product Businesses.

*Provided, however,* Respondents may take actions that an Acquirer has requested or agreed to in writing and that has been approved in advance by the Monitor (in consultation with Commission staff), in all cases to facilitate the relevant Acquirer's acquisition of the Divestiture Assets and consistent with the purposes of the Orders.

## **V. Employees**

**IT IS FURTHER ORDERED** that:

- A. Until 2 years after the Divestiture Date, Respondent Elanco shall cooperate with and assist each Acquirer to evaluate independently and offer employment to the Relevant Employees for the Divestiture Products acquired by that Acquirer.
- B. Respondent Elanco shall, for each Acquirer:
  - 1. No later than 10 days after a request from an Acquirer, provide to that Acquirer a list of all Relevant Employees and provide Employee Information for each Relevant Employee;
  - 2. No later than 10 days after a request from an Acquirer, provide that Acquirer or its Manufacturing Designee an opportunity to meet individually and outside the presence or hearing of any employee or agent of Respondent Elanco with any of the Relevant Employees, and to make offers of employment to any of the Relevant Employees;
  - 3. Remove any impediments within the control of Respondent Elanco that may deter Relevant Employees from accepting employment with the relevant Acquirer or its Manufacturing Designee, including, but not limited to, removal of any non-compete or confidentiality provisions of employment or other contracts with Respondent Elanco that may affect the ability or incentive of those individuals to be employed by the Acquirer or its Manufacturing Designee, and shall not make any counteroffer to a Relevant Employee who receives an offer of employment from that Acquirer or its Manufacturing Designee; *provided, however,* that nothing in this Order shall be construed to require Respondent Elanco to terminate the employment of any employee or prevent Respondent Elanco from continuing the employment of any employee; and
  - 4. Not interfere, directly or indirectly, with the hiring or employing by the relevant Acquirer or its Manufacturing Designee of any Relevant Employees, not offer any incentive to such employees to decline employment with that Acquirer or its

Manufacturing Designee, and not otherwise interfere with the recruitment of any Relevant Employees by the Acquirer.

- C. Respondent Elanco shall continue to provide Relevant Employees compensation and benefits, including regularly scheduled raises and bonuses, until the Divestiture Date or as may be necessary to comply with the provisions of this Order to provide Transition Manufacturing or transition services.
- D. Respondent Elanco shall provide reasonable financial incentives for Relevant Employees to continue in their positions, and as may be necessary, to facilitate the employment of such Relevant Employees by the relevant Acquirer.
- E. If, at any point within 6 months of the Divestiture Date, the Commission, in consultation with the Acquirer and the Monitor, determines in its sole discretion that the Acquirer or its Manufacturing Designee should have the ability to interview, make offers of employment to, or hire any of Respondent Elanco's employees who were not included as Relevant Employees, but who either (i) were involved with any of the Divestiture Products, or (ii) provided Transition Manufacturing or transition services to an Acquirer, then the Commission may notify Respondent Elanco that such employees are to be designated as Relevant Employees, and the provisions of this Paragraph V shall apply to such employees as of that notification date.
- F. Respondents shall not, for a period of one year following the Divestiture Date, directly or indirectly, solicit or otherwise attempt to induce any of the Relevant Employees who have accepted offers of employment with the Acquirer or its Manufacturing Designee to terminate his or her employment with the Acquirer or its Manufacturing Designee; *provided, however*, Respondents may:
  - 1. Hire an employee whose employment has been terminated by the Acquirer;
  - 2. Advertise for employees in newspapers, trade publications, or other media, or engage recruiters to conduct general employee search activities, in either case not targeted specifically at one or more of Relevant Employees; or
  - 3. Hire an employee who has applied for employment with Respondents, as long as such application was not solicited or induced in violation of this Paragraph.

## **VI. Business Information**

**IT IS FURTHER ORDERED** that:

- A. Respondent Elanco shall transfer and deliver all Business Information related to a Divestiture Product Business to the Acquirer of that Divestiture Product Business pursuant to the following:
  - 1. Respondent Elanco shall deliver the Business Information to the Acquirer, at Respondent Elanco's expense, in good faith, in a timely manner (*i.e.* as soon as practicable, avoiding any delays in transmission), and in a manner that ensures the completeness and accuracy of all information and ensures its usefulness;

2. Pending complete delivery of all Confidential Business Information, Respondent Elanco shall provide the Acquirer with access to all Business Information and to employees who possess or are able to locate this information for the purposes of identifying the Business Information that contains Confidential Business Information and facilitating the delivery in a manner consistent with this Order;
3. Not use, directly or indirectly, any such Confidential Business Information other than as necessary to comply with the following:
  - a. The requirements of the Orders;
  - b. Respondent Elanco's obligations to that Acquirer under the terms of the related Divestiture Agreements; or
  - c. Applicable law;
4. Not disclose or convey any such Confidential Business Information, directly or indirectly, to any Person *except* (i) that Acquirer, (ii) other Persons specifically authorized by that Acquirer or staff of the Commission to receive such information (*e.g.*, employees of a Respondent providing transition services, Transition Manufacturing, or who are engaged in the transfer and delivery of the Product Manufacturing Technology to that Acquirer), (iii) the Commission, or (iv) the Monitor or *except* as necessary to comply with applicable law;
5. Not provide, disclose, or otherwise make available, directly or indirectly, any Confidential Business Information to the employees associated with the business that is being retained, owned, or controlled by a Respondent, other than those employees specifically authorized as described above;
6. Institute procedures and requirements to ensure that those employees of a Respondent that are authorized to have access to such Confidential Business information:
  - a. Do not provide, disclose, or otherwise make available, directly or indirectly, any such Confidential Business Information in contravention of the Orders; and
  - b. Do not solicit, access, or use any such Confidential Business Information that they are prohibited from receiving for any reason or purpose; and
7. Take all actions necessary and appropriate to prevent access to, and the disclosure or use of, such Confidential Business Information by or to any Person(s) not authorized to access, receive, or use such information pursuant to the terms of the Orders or the relevant Divestiture Agreements, including:
  - a. Establishing and maintaining appropriate firewalls, confidentiality protections, internal practices, training, communications, protocols, and system or network controls and restrictions;
  - b. To the extent practicable, maintaining such Confidential Business Information separate from other data or information of a Respondent; and

- c. Ensuring by other reasonable and appropriate means that such Confidential Business Information is not shared with a Respondent's personnel engaged in any Business related to the same or substantially the same type of Business as the Divestiture Products (*e.g.*, commercialization of Products Developed, in Development, marketed, or sold for the same or similar indications and in the same geographic territory as the Divestiture Products).
- B. As a condition of continued employment after the Divestiture Date, Respondent Elanco shall require each employee that has had responsibilities related to the marketing or sales of the Divestiture Products within the one (1) year period prior to the Divestiture Date, and each employee that has responsibilities related to the Development, marketing, or sales of those Retained Products that are Developed or in Development for the same or similar indications as the Divestiture Products and for commercialization, in each case who have or may have had access to Confidential Business Information related to those Products, and the direct supervisor(s) of any such employee, sign a confidentiality agreement pursuant to which that employee shall be required to maintain all such Confidential Business Information as strictly confidential, including the nondisclosure of that information to all other employees, executives, or other personnel of Respondent Elanco (other than as necessary to comply with the requirements of this Order).
- C. Not later than 30 days after the Divestiture Date, Respondent Elanco shall provide written notification of the restrictions on the use and disclosure of the above-described Confidential Business Information by that Respondent Elanco's personnel to all of its employees who (i) may be in possession of such Confidential Business Information or (ii) may have access to such Confidential Business Information. Respondent Elanco shall give the above-described notification by e-mail with return receipt requested or similar transmission, and keep a file of those receipts for 2 years after the Divestiture Date. Respondent Elanco shall provide a copy of the notification to the Acquirer. Respondent Elanco shall maintain complete records of all such notifications at that Respondent's principal executive offices within the United States and shall provide an officer's certification to the Commission affirming the implementation of, and compliance with, the acknowledgement program. Respondent Elanco shall provide the Acquirer with copies of all certifications, notifications, and reminders sent to that Respondent's personnel.
- D. Each Respondent shall assure that its own counsel (including its own in-house counsel under appropriate confidentiality arrangements) shall not retain unredacted copies of documents or other materials provided to an Acquirer or access original documents provided to an Acquirer, except under circumstances in which copies of documents are insufficient or otherwise unavailable, and for the following purposes:
  1. To assure such Respondent's compliance with any Divestiture Agreement, this Order, any law (including, without limitation, any requirement to obtain regulatory licenses or approvals, and rules promulgated by the Commission), any data retention requirement of any applicable government entity, or any taxation

requirements; or

2. To defend against, respond to, or otherwise participate in any litigation, investigation, audit, process, subpoena, or other proceeding relating to the divestiture or any other aspect of an Divestiture Product, the Divestiture Assets, or the Divestiture Product Business;

*provided, however,* that a Respondent may disclose such information as necessary for the purposes set forth in this Paragraph pursuant to an appropriate confidentiality order, agreement, or arrangement;

*provided further, however,* that pursuant to this Paragraph, a Respondent needing such access to original documents shall: (i) require those who view such unredacted documents or other materials to enter into confidentiality agreements with the relevant Acquirer (but shall not be deemed to have violated this requirement if that Acquirer withholds such agreement unreasonably); and (ii) use best efforts to obtain a protective order to protect the confidentiality of such information during any adjudication.

## **VII. Monitor**

### **IT IS FURTHER ORDERED** that:

- A. The Commission appoints Francis J. Civile as the Monitor to observe and report on Respondents' compliance with the terms of the Orders. The Monitor shall serve pursuant to the agreement between the Monitor and Respondent Elanco contained in the Monitor Agreement Appendix to the Orders, *provided, however,* such agreement shall not limit, or be construed to limit, the terms of the Monitor Paragraph of the Orders.
- B. No later than one day after the Commission issues this Order to Maintain Assets, Respondent Elanco shall:
  1. Confer on the Monitor all rights, power, and authorities necessary to permit the Monitor to monitor Respondent Elanco's compliance with the terms of the Orders as set forth in Monitor Paragraph of the Orders; and
  2. Consent to the terms and conditions regarding such rights, powers, and authorities of the Monitor set forth in the Monitor Paragraph of the Orders.
- C. The Monitor:
  1. Shall have the authority to monitor Respondent Elanco's compliance with the obligations set forth in the Orders;
  2. Shall act in consultation with the Commission or its staff;
  3. Shall serve as an independent third party and not as an employee, agent, or fiduciary of Respondent Elanco or of the Commission;
  4. Shall serve at the expense of Respondent Elanco, without bond or other security;

5. May employ, at the cost and expense of Respondent Elanco, such consultants, accountants, attorneys, and other representatives and assistants as are reasonably necessary to carry out the Monitor's duties and responsibilities;
  6. Shall enter into a confidentiality agreement related to Commission materials and information received in connection with the performance of the Monitor's duties and each of the Monitor's consultants, accountants, attorneys, and other representatives and assistants shall enter into such a confidentiality agreement;
  7. Shall notify Respondent Elanco and staff of the Commission, in writing, of any potential financial, professional, personal, or other conflicts of interest within 5 days should they arise;
  8. Within 30 days after the date this Order to Maintain Assets is issued, and every 90 days thereafter, and at such other times as may be requested by staff of the Commission, the Monitor shall report in writing to the Commission regarding Respondent Elanco's compliance with its obligations under the Orders and, where relevant, each Acquirer's or its Manufacturing Designee's progress toward obtaining the Product Approvals necessary to manufacture each Divestiture Product acquired by that Acquirer, independently of Respondent Elanco; and
  9. Shall serve until 30 days after all Divestiture Agreements to provide Transition Manufacturing or transition services have expired or been terminated or until such other time as may be determined by the Commission or its staff.
- D. Respondent Elanco shall (i) provide the Monitor full and complete access to all information and facilities, and, as necessary, make such arrangements with third parties, to allow the monitor to monitor Respondent Elanco's compliance with its obligations under the Orders; and (ii) cooperate with, and take no action to interfere with or impede the ability of, the Monitor to perform his/her duties pursuant to the Orders.
- E. Respondent Elanco shall indemnify and hold the Monitor harmless against losses, claims, damages, liabilities, or expenses (including attorney's fees and out of pocket costs) that arise out of, or in connection with, any claim concerning the Monitor's performance of the Monitor's duties under the Orders, whether or not such claim results in liability, *except*, to the extent that such losses, claims, damages, liabilities, or expenses result from the Monitor's gross negligence or willful misconduct. For purposes of this Paragraph, the term "Monitor" shall include all persons retained by the Monitor in the performance of his or her duties under the Orders.
- F. Respondent Elanco may require the Monitor and each of the Monitor's consultants, accountants, attorneys, and other representatives and assistants to enter into a customary confidentiality agreement; *provided, however*, that such agreement does not restrict the Monitor from providing any information to the Commission.
- G. Respondent Elanco shall not require nor compel the Monitor to disclose to Respondent Elanco the substance of communications with the Commission, including the Monitor's written reports submitted to the Commission, or any Person with whom the Monitor

communicates in the performance of the Monitor's duties.

- H. If the Commission determines that the Monitor has ceased to act or failed to act diligently, the Commission may appoint a substitute Monitor and such substitute Monitor shall be afforded all rights, powers, and authorities and subject to all obligations of the Monitor Paragraph of the Orders:
1. The Commission shall select the substitute Monitor, subject to the consent of Respondent Elanco which consent shall not be unreasonably withheld. Respondent Elanco shall be deemed to have consented to the selection of the proposed substitute Monitor if, upon notice by staff of the Commission of the identity of the substitute Monitor to Respondent Elanco, Respondent Elanco has not opposed, in writing, including the reasons for opposing, the selection of the substitute Monitor within 10 days after such notice; and
  2. Not later than 5 days after the Commission appoints a substitute Monitor, Respondent Elanco shall enter into an agreement with the substitute Monitor that (i) contains substantially the same terms as the agreement attached as Monitor Agreement Appendix to the Orders or (ii) is approved by the Commission and confers on the substitute Monitor the rights, powers, and authority of a Monitor under the Monitor Paragraph of the Orders.
- I. The Commission may on its own initiative or at the request of the Monitor issue such additional orders or directions as may be necessary or appropriate to assure compliance with the requirements of the Orders.

### **VIII. Divestiture Trustee**

**IT IS FURTHER ORDERED** that:

- A. If Respondent Elanco has not fully complied with the obligations to assign, grant, license, divest, transfer, deliver, or otherwise convey the Divestiture Assets as required by the Decision and Order, the Commission may appoint a trustee ("Divestiture Trustee") to assign, grant, license, divest, transfer, deliver, or otherwise convey these assets in a manner that satisfies the requirements of the Decision and Order. In the event that the Commission or the Attorney General brings an action pursuant to § 5(l) of the Federal Trade Commission Act, 15 U.S.C. § 45(l), or any other statute enforced by the Commission, Respondent Elanco shall consent to the appointment of a Divestiture Trustee in such action to assign, grant, license, divest, transfer, deliver, or otherwise convey these assets. Neither the appointment of a Divestiture Trustee nor a decision not to appoint a Divestiture Trustee under this Paragraph shall preclude the Commission or the Attorney General from seeking civil penalties or any other relief available to it, including a court-appointed Divestiture Trustee, pursuant to § 5(l) of the Federal Trade Commission Act, or any other statute enforced by the Commission, for any failure by a Respondent to comply with the Orders.
- B. The Commission shall select the Divestiture Trustee, subject to the consent of

Respondent Elanco, which consent shall not be unreasonably withheld. The Divestiture Trustee shall be a Person with experience and expertise in acquisitions and divestitures. If Respondent Elanco has not opposed, in writing, including the reasons for opposing, the selection of any proposed Divestiture Trustee within 10 days after notice by the staff of the Commission to Respondent Elanco of the identity of any proposed Divestiture Trustee, Respondent Elanco shall be deemed to have consented to the selection of the proposed Divestiture Trustee.

- C. Not later than 10 days after the appointment of a Divestiture Trustee, Respondent Elanco shall execute a trust agreement that, subject to the prior approval of the Commission, transfers to the Divestiture Trustee all rights and powers necessary to permit the Divestiture Trustee to effect the divestitures required by the Decision and Order. Any failure by Respondent Elanco to comply with a trust agreement approved by the Commission shall be a violation of the Orders.
- D. If a Divestiture Trustee is appointed by the Commission or a court pursuant to this Paragraph, Respondent Elanco shall consent to the following terms and conditions regarding the Divestiture Trustee's powers, duties, authority, and responsibilities:
1. Subject to the prior approval of the Commission, the Divestiture Trustee shall have the exclusive power and authority to assign, grant, license, divest, transfer, deliver, or otherwise convey the assets that are required by the Decision and Order to be assigned, granted, licensed, divested, transferred, delivered, or otherwise conveyed.
  2. The Divestiture Trustee shall have 1 year after the date the Commission approves the trust agreement described herein to accomplish the divestiture, which shall be subject to the prior approval of the Commission. If, however, at the end of the one-year period, the Divestiture Trustee has submitted a plan of divestiture or the Commission believes that the divestiture(s) can be achieved within a reasonable time, the divestiture period may be extended by the Commission;  
*provided, however, the Commission may extend the divestiture period only two (2) times.*
  3. Subject to any demonstrated legally recognized privilege, the Divestiture Trustee shall have full and complete access to the personnel, books, records, and facilities related to the relevant assets that are required to be assigned, granted, licensed, divested, delivered, or otherwise conveyed by the Decision and Order and to any other relevant information as the Divestiture Trustee may request. Respondent Elanco shall develop such financial or other information as the Divestiture Trustee may request and shall cooperate with the Divestiture Trustee. Respondent Elanco shall take no action to interfere with or impede the Divestiture Trustee's accomplishment of the divestiture(s). Any delays in divestiture caused by a Respondent shall extend the time for divestiture under this Paragraph in an amount equal to the delay, as determined by the Commission or, for a court-appointed Divestiture Trustee, by the court.

4. The Divestiture Trustee shall use commercially reasonable efforts to negotiate the most favorable price and terms available in each contract that is submitted to the Commission, subject to Respondent Elanco's absolute and unconditional obligation to divest expeditiously and at no minimum price. The divestiture(s) shall be made in the manner and to an Acquirer that receives the prior approval of the Commission as required by the Decision and Order;

*provided, however,* if the Divestiture Trustee receives bona fide offers from more than one acquiring Person, and if the Commission determines to approve more than one such acquiring Person, the Divestiture Trustee shall divest to the acquiring Person selected by Respondent Elanco from among those approved by the Commission;

*provided further, however,* that Respondent Elanco shall select such Person within 5 days after receiving notification of the Commission's approval.

5. The Divestiture Trustee shall serve, without bond or other security, at the cost and expense of Respondent Elanco, on such reasonable and customary terms and conditions as the Commission or a court may set. The Divestiture Trustee shall have the authority to employ, at the cost and expense of Respondent Elanco, such consultants, accountants, attorneys, investment bankers, business brokers, appraisers, and other representatives and assistants as are necessary to carry out the Divestiture Trustee's duties and responsibilities. The Divestiture Trustee shall account for all monies derived from the divestiture and all expenses incurred. After approval by the Commission of the account of the Divestiture Trustee, including fees for the Divestiture Trustee's services, all remaining monies shall be paid at the direction of Respondent Elanco, and the Divestiture Trustee's power shall be terminated. The compensation of the Divestiture Trustee shall be based at least in significant part on a commission arrangement contingent on the divestiture of all of the relevant assets that are required to be divested by the Decision and Order.
6. Respondent Elanco shall indemnify the Divestiture Trustee and hold the Divestiture Trustee harmless against any losses, claims, damages, liabilities, or expenses arising out of, or in connection with, the performance of the Divestiture Trustee's duties, including all reasonable fees of counsel and other expenses incurred in connection with the preparation for, or defense of, any claim, whether or not resulting in any liability, except to the extent that such losses, claims, damages, liabilities, or expenses result from gross negligence, willful or wanton acts, or bad faith by the Divestiture Trustee.
7. The Divestiture Trustee shall have no obligation or authority to operate or maintain the relevant assets required to be divested by the Decision and Order.
8. The Divestiture Trustee shall report in writing to Respondent Elanco and to the Commission every 30 days concerning the Divestiture Trustee's efforts to accomplish the divestiture.
9. Respondent Elanco may require the Divestiture Trustee and each of the Divestiture

Trustee's consultants, accountants, attorneys, and other representatives and assistants to sign a customary confidentiality agreement;

*provided, however,* that such agreement shall not restrict the Divestiture Trustee from providing any information to the Commission.

- E. The Commission may, among other things, require the Divestiture Trustee and each of the Divestiture Trustee's consultants, accountants, attorneys, and other representatives and assistants to sign an appropriate confidentiality agreement related to Commission materials and information received in connection with the performance of the Divestiture Trustee's duties.
- F. If the Commission determines that a Divestiture Trustee has ceased to act or failed to act diligently, the Commission may appoint a substitute Divestiture Trustee in the same manner as provided in this Paragraph.
- G. The Commission or, in the case of a court-appointed Divestiture Trustee, the court, may on its own initiative or at the request of the Divestiture Trustee issue such additional orders or directions as may be necessary or appropriate to accomplish the divestiture(s) required by the Decision and Order.

## **IX. Compliance Reports**

**IT IS FURTHER ORDERED** that:

- A. Respondents shall:
  - 1. Notify Commission staff via email at [bccompliance@ftc.gov](mailto:bccompliance@ftc.gov) of the Acquisition Date and of each of the Divestiture Dates no later than 5 days after the occurrence of each; and
  - 2. Submit the complete copies of each of the Divestiture Agreements to the Commission at [ElectronicFilings@ftc.gov](mailto:ElectronicFilings@ftc.gov) and [bccompliance@ftc.gov](mailto:bccompliance@ftc.gov) no later than 30 days after the Divestiture Date.
- B. Respondent Elanco shall file verified written reports ("Compliance Reports") in accordance with the following:
  - 1. Respondent Elanco shall:
    - a. Submit interim Compliance Reports within 30 days after this Order to Maintain Assets is issued, and every 90 days thereafter until Respondent Elanco has completed all of the following: (i) the transfer and delivery of the Capstar Divestiture Assets, the Osumnia Divestiture Assets and the StandGuard Divestiture Assets to each of the relevant Acquirers, (ii) the transfer and delivery of all of the Product Manufacturing Technology related to the Divestiture Products to each of the relevant Acquirers, (iii) the transfer and delivery of all Business Information to each of the relevant Acquirers, and (iv) the provision of Transition Manufacturing to the Acquirer of the Capstar Divestiture Assets; and

- b. Additional Compliance Reports as the Commission or its staff may request.
  - 2. Each Compliance Report shall contain sufficient information and documentation to enable the Commission to determine independently whether Respondent Elanco is in compliance with the Orders. Conclusory statements that Respondent Elanco has complied with its obligations under the Orders are insufficient. Respondent Elanco shall include in its Compliance Reports, among other information or documentation that may be necessary to demonstrate compliance:
    - a. A detailed description of all substantive contacts, negotiations, or recommendations related to the transfer and delivery to each of the relevant Acquirers of (i) the Capstar Divestiture Assets, the Osurnia Divestiture Assets, and the StandGuard Divestiture Asset (ii) the related Product Manufacturing Technology, (iii) the related Business Information, and (iv) the provision of Transition Manufacturing to the Acquirer of the Capstar Divestiture Assets; and
    - b. A detailed description of the timing for the completion of such obligations.
  - 3. Respondent Elanco shall retain all material written communications with each party identified in the Compliance Report and all non-privileged internal memoranda, reports, and recommendations concerning fulfilling Respondent Elanco's obligations under the Order and provide copies of these documents to Commission staff upon request.
- C. Respondent Elanco shall verify each Compliance Report in the manner set forth in 28 U.S.C. § 1746 by the Chief Executive Officer or other officer or employee specifically authorized to perform this function. Respondent Elanco shall submit an original and 2 copies of each Compliance Report as required by Commission Rule 2.41(a), 16 C.F.R. § 2.41(a), including a paper original submitted to the Secretary of the Commission and electronic copies to the Secretary at [ElectronicFilings@ftc.gov](mailto:ElectronicFilings@ftc.gov) and to the Compliance Division at [bccompliance@ftc.gov](mailto:bccompliance@ftc.gov). In addition, Respondent Elanco shall provide a copy of each Compliance Report to the Monitor.

## **X. Change in Respondents**

**IT IS FURTHER ORDERED** that Respondents shall notify the Commission at least 30 days prior to:

- A. The dissolution of: Elanco Animal Health Incorporated or Bayer Aktiengesellschaft;
- B. Any proposed acquisition, merger, or consolidation of Elanco Animal Health Incorporated or Bayer Aktiengesellschaft; or
- C. Any other change in Respondents including, assignment and the creation or dissolution of subsidiaries, if such change might affect compliance obligations arising out of the Orders.

## **XI. Access**

**IT IS FURTHER ORDERED** that, for purposes of determining or securing compliance with this Order, subject to any legally recognized privilege, upon written request, and upon 5 days' notice to a Respondent made to its principal United States offices, registered office of its United States subsidiary, or its headquarters address, that each Respondent shall, without restraint or interference, permit any duly authorized representative of the Commission:

- A. Access, during business office hours of that Respondent and in the presence of counsel, to all facilities and access to inspect and copy all books, ledgers, accounts, correspondence, memoranda, and all other records and documents in the possession or under the control of that Respondent related to compliance with the Orders, which copying services shall be provided by that Respondent at the request of the authorized representative(s) of the Commission and at the expense of that Respondent; and
- B. To interview officers, directors, or employees of that Respondent, who may have counsel present, regarding such matters.

## **XII. Purpose**

**IT IS FURTHER ORDERED** that the purpose of this Order to Maintain Assets is to maintain the full economic viability, marketability, and competitiveness of each of the Divestiture Product Businesses through its full transfer and delivery to an Acquirer; to minimize any risk of loss of competitive potential for each of the Divestiture Product Businesses; and to prevent the destruction, removal, wasting, deterioration, or impairment of the Capstar Divestiture Assets, Osurnia Divestiture Assets, and StandGuard Divestiture Assets except for ordinary wear and tear.

### **XIII. Term**

**IT IS FURTHER ORDERED** that, unless the Commission directs otherwise, this Order to Maintain Assets shall terminate on the earlier of:

- A. 3 days after the Commission withdraws its acceptance of the Consent Agreement pursuant to the provisions of Commission Rule 2.34, 16 C.F.R. § 2.34; or
- B. The day after all of the Capstar Divestiture Assets, Osumnia Divestiture Assets, and StandGuard Divestiture Assets and the Product Manufacturing Technology related to the Capstar Products, Osumnia Products, and StandGuard Products, have been transferred to and are in the physical possession of the relevant Acquirer, as required by and described in the Decision and Order.

By the Commission, Commissioner Slaughter not participating.

April J. Tabor  
Acting Secretary

SEAL

ISSUED: July 14, 2020

**NON-PUBLIC APPENDIX  
MONITOR COMPENSATION  
[cover page]**

**PUBLIC APPENDIX  
MONITOR AGREEMENT**

**(Monitor compensation redacted)  
[cover page]**