Analysis of Proposed Consent Order to Aid Public Comment  
*In the Matter of Retina-X Studios, LLC and James N. Johns, Jr., File No. 1723118*

The Federal Trade Commission (“Commission”) has accepted, subject to final approval, an agreement containing a consent order from Retina-X Studios, LLC (“Retina-X”) and individual Respondent James N. Johns, Jr. (collectively, “Respondents”).

The proposed consent order (“proposed order”) has been placed on the public record for thirty (30) days for receipt of comments by interested persons. Comments received during this period will become part of the public record. After thirty (30) days, the Commission again will review the agreement and the comments received, and will decide whether it should withdraw from the agreement or make final the agreement’s proposed order.

From 2007 to 2018 Retina-X developed and sold various products and services, each with the means to allow a purchaser to monitor, often surreptitiously, another person’s activities on that person’s mobile device. James N. Johns, Jr. is the registered agent and sole member of Retina-X. Individually or in concert with others, Mr. Johns controlled or had the authority to control, or participated in the acts and practices alleged in the proposed complaint.

Respondents’ mobile device monitoring products and services included MobileSpy, PhoneSheriff, and TeenShield. These monitoring products and services had varying capabilities and costs. Purchasers were often required to jailbreak or root (i.e., actions to bypass various restrictions implemented by the operating system on and/or the manufacturer of mobile devices) the device user’s mobile device prior to installing Respondents’ monitoring products and services. Jailbreaking or rooting a mobile device exposes a mobile device to various security vulnerabilities and likely invalidates any warranty that a mobile device manufacturer or carrier provides.

All of Respondents’ monitoring products and services required that the purchaser have physical access to the device user’s mobile device, and could remotely monitor the device user’s activities from an online dashboard. By default, Respondents’ monitoring products and services disclosed to the device user that they were being monitored (e.g., an icon on a monitored mobile device). However, purchasers could turn off this feature so that the monitoring products and services could run surreptitiously, meaning that the device user was unaware that he or she was being monitored. Respondents provided purchasers with instructions on how to remove the icon that would confirm that monitoring products and services were installed on a particular mobile device.

Device users surreptitiously monitored by Respondents’ monitoring products and services could not uninstall or remove Respondents’ monitoring products and services because they did not know that they were being monitored. Device users often had no way of knowing that Respondents’ monitoring products and services were being used on their phone. Respondents did not take any steps to ensure that purchasers would use Respondents’ monitoring products and services for legitimate purposes, such as to monitor employees or children.
Moreover, Respondents did not take steps to secure the personal information collected from purchasers and device users being monitored. Respondents outsourced most of their product development and maintenance to a service provider. Respondents engaged in a number of practices that, taken together, failed to provide reasonable data security to protect the personal information collected from consumers. As a result of these unreasonable data security practices, Respondents were breached twice.

The Commission proposed 5-count complaint alleges that Respondents violated Section 5(a) of the Federal Trade Commission Act and the Children’s Online Privacy Protection Rule. The first count alleges that Respondents unfairly sold monitoring products and services that required jailbreaking or rooting, without taking reasonable steps to ensure that the monitoring products and services would only be used for legitimate and lawful purposes by the purchaser.

The second to fourth counts allege that Respondents deceived consumers about Respondents’ data security practices by falsely representing that consumers’ personal information collected through MobileSpy, PhoneSheriff, and TeenShield, and stored in Respondents’ databases was confidential, private, and safe. The fifth count alleges that Respondents violated the Children’s Online Privacy Protection Rule by failing to establish and maintain reasonable procedures to protect the confidentiality, security, and integrity of personal information collected from children through the TeenShield product. Respondents failed to implement appropriate security procedures to protect the personal information collected from consumers, including children, such as by: (1) failing to adopt, implement, or maintain security standards, policies, procedures or practices; (2) failing to conduct security testing of mobile applications that could be exploited to gain unauthorized access to consumers’ sensitive personal information for well-known and reasonably foreseeable vulnerabilities; (3) failing to contractually require their service providers to adopt and implement information security standards, policies, procedures or practices; (4) failing to perform adequate oversight of service providers; and (5) failing to adopt and implement written information security standards, policies, procedures, or practices that would apply to the oversight of their service providers.

The proposed order contains provisions designed to prevent Respondents from engaging in the same or similar acts or practices in the future.

Part I of the proposed order prohibits Respondents from selling a monitoring product unless: (1) the monitoring product does not circumvent security protections implemented by the mobile device operating system or manufacturer; (2) prior to the sale of the monitoring product, express written attestation is obtained from the purchaser that the monitoring product stating that the monitoring product will be used for legitimate and lawful purposes; and (3) documentation is obtained proving that the purchaser is an authorized user on the monitored mobile device’s service carrier account. The proposed order also requires that Respondents display an application icon, including the name of the monitoring product, when the monitoring product is on the mobile device. Moreover, a clear and conspicuous notice must be presented when the application icon is clicked.

Part II of the order restrains Respondents from distributing monitoring products unless Respondents have: (1) a home page notice stating that the monitoring product may only be used
for legitimate and lawful purposes by authorized users; and (2) a purchase page notice stating that the monitoring product may only be used for legitimate and lawful purposes by authorized users, and that installing or using the monitoring product for any other purpose may violate local, state, and/or federal law.

Part III of the proposed order prohibits Respondents from violating the Children’s Online Privacy Protection Rule. Part IV of the proposed order prohibits Respondents from misrepresenting the extent to which Respondents maintain and protect the privacy, security, confidentiality, or integrity of consumers’ personal information. Part V requires that Respondents delete all personal information collected from a monitoring product prior to entry of the proposed order within 120 days.

Part VI of the proposed order prohibits Respondents, and any business that a Respondent controls, directly, or indirectly, from transferring, selling, sharing, collecting, maintaining, or storing personal information unless Respondents establish and implement, and thereafter maintain, a comprehensive information security program that protects the security confidentiality, and integrity of such personal information. Part VII requires Respondents to obtain initial and biennial data security assessments for twenty years. Part VIII of the proposed order requires Respondents to disclose all material facts to the assessor and prohibits Respondents from misrepresenting any fact material to the assessments required by Part VII. Part IX requires Respondents to submit an annual certification from a senior corporate manager (or senior officer responsible for its information security program), that Respondents have implemented the requirements of the proposed order, are not aware of any material noncompliance that has not been corrected or disclosed to the Commission, and includes a brief description of any covered incident involving unauthorized access to or acquisition of personal information. Part X requires Respondents to submit a report to the Commission of their discovery of any covered incident.

Parts XI through XIV of the proposed order are reporting and compliance provisions, which including recordkeeping requirements and provisions requiring Respondents to provide information or documents necessary for the Commission to monitor compliance. Part XV states that the proposed order will remain in effect for 20 years, with certain exceptions.

The purpose of this analysis is to aid public comment on the proposed order. It is not intended to constitute an official interpretation of the complaint or proposed order, or to modify in any way the proposed order’s terms.