Exhibit A
West Herr Specials

Special Offers

Browse by Vehicle Type
- 2 Doors (Coupé)
- 4 Doors (Sedan)
- Convertibles
- Hybrids
- Pickup Trucks
- SUVs (Cross-over)
- Vans

Vehicles Under $15K
- 2003 Saturn ION 2
  - $3,995
- 2006 Chevrolet Cobalt LT
  - $5,399
- 2007 Ford Focus
  - $5,697
- 2006 Buick LaCrosse CXL
  - $6,485
- 2007 Ford Five Hundred SEL
  - $6,596

Exhibit A, Page 2
Welcome to West Herr New York

West Herr has been serving Western New York (WNY) and the Buffalo area for over 60 years. We are proud to be New York State’s largest automotive group. From our humble beginnings on Clark St. in Hamburg, NY in 1950 we have grown to 18 locations, 20 franchises, and over 1500 employees! In 2013, we sold over 37,700 vehicles and serviced more than 300,000! We are grateful to our loyal customers, and our dedicated and hardworking employees... (read more about us)

New Inventory Spanning a Variety of Makes and Models

When selection matters most, West Herr Auto Group is your best choice for a new car, truck or SUV in the Buffalo, NY area. With thousands of vehicles in stock, spanning 18 conveniently located dealerships in WNY, you can be sure to find the car, truck, SUV or minivan that suits your needs. Browse our new inventory today for a complete list of vehicles offered, including such makes as Chevrolet, Ford, GMC, Toyota and Honda.

Massive Used Car Selection

At West Herr, you can choose from over 1,200 pre-owned vehicles, each backed by a West Herr Guarantee. Peace of Mind Vehicles, Value Cars, and Certified Vehicles - all hand selected, and fully reconditioned for your enjoyment. If you are not 100% satisfied with your vehicle, you can exchange it within 30 days, no questions asked!

View Used Inventory | Our Guarantees

Auto Service, Repair and Parts

Keep your vehicle running at its best by visiting any of our service and repair locations in or around the Buffalo, NY area. Our factory trained technicians have been trusted by many in Western New York for their ability to quickly and accurately address everything from routine service issues to complex repairs and diagnostics. West Herr even offers three Collision Centers, located in Orchard Park, Williamsville and Hamburg, staffed with technicians capable of repairing all makes and models. If you prefer to do your own service and repairs, contact the professionals at our OEM auto parts center to ensure you have everything you need to get the job done right.

Financing Help Available

Being the largest automotive group in the state has its advantages. We have special relationships with over 30 lenders to help you get approved and keep your rates as low as possible. No matter your credit, West Herr can provide you with options - all in the no hassle, low pressure environment that has made West Herr famous.
Serving Buffalo for over 60 years!

The West Herr Automotive Group is owned and operated by local Western New Yorkers, and we are committed to seeing this area thrive. We are heavily involved in charitable activities in Buffalo with our main focuses being:

- Roswell Park Cancer Institute
- Hospice Buffalo
- Child and Family Services
- Alzheimer’s Assoc. of WNY
- Meals on Wheels of WNY
- Erie County SPCA
- The Buffalo Zoo
- University of Buffalo Alumni
- Erie Community College

Click HERE for a more complete list of charities and organizations we are involved with. We look forward to seeing you out and about in the community. Make sure to say hi!

Community Involvement | Steve Tasker
Exhibit B
Why Buy From West Herr?

Last year, we sold over 14,000 pre-owned vehicles (http://westherrautogroup.cms.dealer.com/all-inventory/index.htm?search=&accountld=&compositeType=used). There were many reasons but here are a few...

Selection
With new vehicles arriving every day and over 1,200 used vehicles to choose from, West Herr has the largest pre-owned inventory in Western New York.

Convenience
Free vehicle transfers to any of our 18 locations. And most of our vehicles are prepped and ready for same day express delivery! Click the logo to learn more.

Confidence
Each vehicle goes through a rigorous multi-point inspection with our factory trained technicians. The service department grades each vehicle, and only the highest quality vehicles make it to our lots. We will never sell a vehicle with a branded title (flood damage, total loss, frame damage, etc.).

Only about 40% of the vehicles we take in on trade meet our standards. What happens to the other 60%? They get wholesaled (about 250 per week) at our auction, to other dealers in the area.

We prepare a complete history report on every vehicle. This is our 'storybook'. Inside, you will find a CARFAX report, all known service history, a detailed reconditioning report, consumer reviews, and market pricing comparisons.

Price
We know price is important to you. That's why we use several sophisticated internet pricing tools that allow us to scan the market on a daily basis for competitive vehicle information. We are constantly adjusting our prices to provide the best value possible. We can show you the market comparison on any vehicle, comparing factors like mileage, condition, availability, and equipment.

We do not "mark them up to mark them down" - and have found that by putting a
discounted price up front, the process is easier and more enjoyable for everyone - less negotiation, less stress.

The West Herr IVPS performs a comprehensive search of over 20,000 pre-owned vehicle websites every hour. These real-time results allow us to adjust our prices to the market and ensure you receive a fair price.

Also, look out for specially marked "Last Chance" vehicles for even more savings!

Satisfaction Guaranteed!
We want you to love your vehicle. So we have put together some of the most complete guarantees on the market. Most vehicles (all except value cars) come with a 3 day, 150 mile money back guarantee. All pre-owned vehicles from West Herr come with a 30 day, 1,000 mile exchange policy. So if you aren't completely satisfied with your vehicle, you can exchange it, no questions asked!
Why Buy from West Herr Auto Group?

**PEACE OF MIND**
- 3 day / 150 mile Cash Refund
- 30 day / 1000 mile Exchange Policy
- 6 month/6000 mile Powertrain Warranty

**VALUE CARS**
- New York State Inspected
- 30 day / 1000 mile Exchange Policy
- Re-conditioning Report Included

**CERTIFIED**
- Rigorous Inspection & Reconditioning Standards
- Meets or Exceeds Factory Requirements
- Factory Backed Guarantees*
  *varies by brand, see store for details

---

http://www.westherr.com/west-herr-used-car-guarantee.html
Exhibit C
Exhibit D
Comments

Power moonroof. Manufacturing know-how and know! Built to last. Tired of the same old hum drive? Well change up things with this superb-looking 2005 Honda Civic. It is nicely equipped with features such as 05 Point Vehicle Inspection, NEW Oil & Filter Change, Power moonroof, and Professionally Detailed. New Car Test Drive said, "...you can't go wrong buying a Honda Civic. They are reliable, practical, and fuel efficient... fun to drive and all models offer excellent handling..." Have one less thing on your mind with this trouble-free Civic. Visit www.realdeal.com/autoid to view a Free Price Check! This is a West Herr Chevy of Williamsville Value car. Just click on the image for your free car fax. Visit www.realdeal.com/autoid to view a Free Price Check! This is a West Herr Chevy of Williamsville Value car.

Detailed Specifications

Convenience Features

- 1-touch down
- Driver vanity mirror
- Tilt steering wheel
- Air conditioning
- Front beverage holders
- Speed control
- Illuminated entry
- Rear beverage holders
- Power windows
- Passenger vanity mirror
- Driver door bin
- Passenger door bin
- Power moonroof
- Remote keyless entry

Trade-In Appraisal

Directions

Similar Vehicles

Exhibit D, Page 1