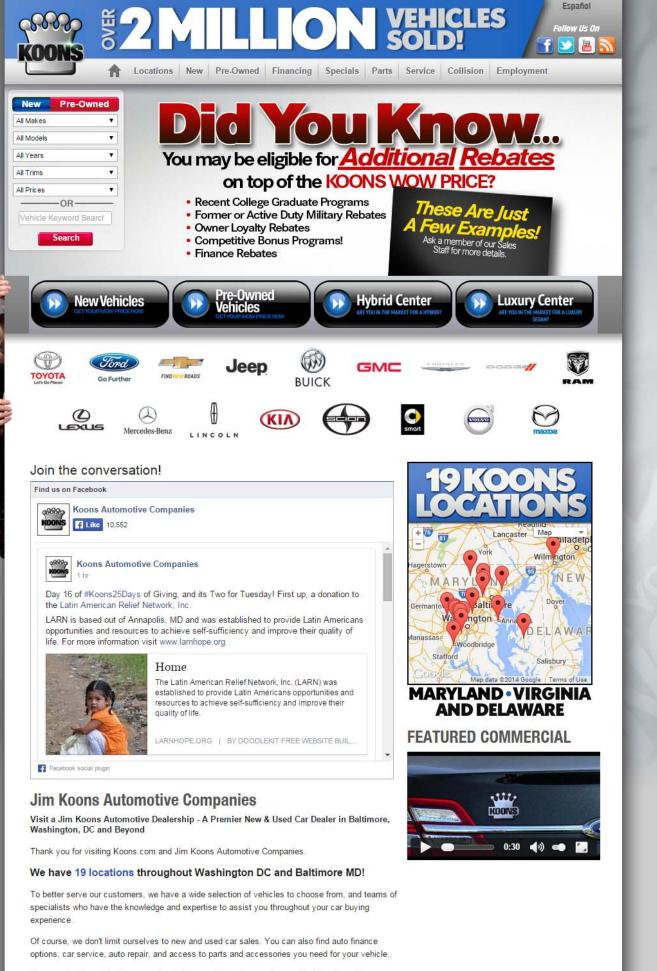
# **Exhibit** A



If you are in the market for a **new Ford, Toyota, Chevrolet** or other model offered at a Koons Automotive dealership nearest to you, we can help. We have sold over two million vehicles to residents in the Maryland, Virginia and Delaware areas. We are committed to ensuring that you find the right vehicle for *you*. On our end, that means answering questions, comparing models, and getting you behind the wheel for a closer look.

Of course, we may be known throughout Northern Virginia, Maryland and Delaware for our fantastic

Exhibit A, Page 1

selection of new cars, but we've also garnered quite a reputation for offering high-quality used cars for sale as well. Backed by the Koons Used Car Advantage, each vehicle we carry has been carefully selected and tested to not only meet your undoubtedly high standards for quality, but to exceed them as well.

### Car Loans and Lease Solutions Offered by Jim Koons Automotive Companies - Serving the Greater Baltimore and Washington DC Areas

You can always ask a Jim Koons Automotive dealership for assistance with auto financing. The finance team at each of our locations can explain your car loan and lease options in detail after you've gone for a test drive. That way, you can know exactly what it will cost to take home the vehicle you want.

#### Auto Repairs, Collision Repair and Auto Parts for Maryland, Virginia and Delaware

Koons Automotive Companies has service and repair locations serving the greater Baltimore and Washington DC areas. If you bought a vehicle from a Koons Automotive dealership a day ago, a month, a year, or longer, you're a member of the family. Whether it's a quick tune-up, a recall, or the need for a more immediate fix, you can visit the service center at the dealership nearest to you. Once you've scheduled an appointment online, over the phone, or in person, our automotive enthusiasts will take on nearly any job, big or small.

We could talk all day about everything we have to offer our valued customers, but truth be told, we would love to show your firsthand. We cordially invite you and your family to come visit us any time, at one of our many **dealership locations**. Whatever your automotive needs may be, we will work incredibly hard to meet them.

The spokesperson for Jim Koons Automotive Companies is Krystal Koons

click to hide

### WE'RE GONNA WOW YA!



## **Exhibit B**



Español

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83

### Koons Used Car Advantage



#### Quality Used Cars at Low Outlet Prices!

Koons used Car Outlets are clearance centers for the various Koons Automotive Companies located in Northern Virginia, Maryland, and Delaware with a multi-million dollar inventory of pre-owned vehicles. At Koons, we hand pick the best trade-ins, auction, off-lease, and factory vehicles available in the marketplace. You get the "Best of the Best" selection at prices far below market value.

The Koons Used Car Advantage guarantees:



## VEHICLE HISTORY REPORTS

Using CARFAX vehicle history reports, every used vehicle's title can be researched against an extensive database of used vehicle records coming from over 20,000 data sources. CARFAX Vehicle History Reports include title information (including salvaged or junked titles), flood damage history, total loss accident history, odometer readings, lemon history, number of owners, accident indicators (such as airbag deployments), state emissions inspection results, service records, and vehicle use (taxi, rental, lease, etc.). This high level of consumer protection allows you to choose and purchase any of our quality vehicles with the confidence you deserve.



#### 7 Day Exchange Policy

True customer satisfaction starts with a quality car at a great price and continues with the Koons Used Car Outlet "7 Day Exchange Policy." This policy simply states if you are not completely satisfied with your vehicle purchase, bring it back to us for a full credit towards your next vehicle, no questions asked! What other car company offers this kind of protection and guarantee?



#### Lowest Prices Everyday

Our prices are based on the Official Blue Book pricing guide. We post an itemized Koons price on the window up front, no games. It's easy to make an educated purchase from us.



#### **Koons Quality Inspection**

Every certified Koons Outlet vehicle must pass a rigorous and extensive quality inspection before it can be sold. Our certified mechanics check all major mechanical and electrical systems and every power accessory as part of our rigid quality controls.



#### We'll Buy Your Car

All Koons customers are guaranteed an honest and straight forward appraisal of their trade-in's value. We'll be happy to appraise your trade whether you purchase a car from us or not.



#### **Credit Rebuilding Programs**

Take advantage of the Koons Outlet finance approval power. The Koons organization sends thousands of credit applications to a variety of lending sources every month. As a result, our lending sources are eager to approve quickly and at affordable terms. Most of our customers drive home their vehicle the same day!



#### **Financing That Suits Your Budget**

The Koons Outlet uses a variety of national lending sources and local banks to secure the best finance arrangements for you. Our computerized system easily shops competitive terms and rates within minutes.



#### Service Contracts That Cover 1-2-3

- 1.7 day unconditional used vehicle exchange policy, no questions asked.
- Many Koons vehicles come with the balance of the original manufacturer's factory warranty
- Customized extended service contracts for up to 6 years and 24-hour roadside assistance plans available.



#### Online Shopping at Koons.com

Exhibit B, Page 1 Shopping online has never been easier. At koons.com, you can do the research, choose from thousands of vehic drive. It's that easy! Plus, you can even appraise your trade instantly with our Kelley Blue Book trade-in report. It's a snap online at Koons.com.



Find your next vehicle now in our used car inventory !

### WE'RE GONNA WOW YA!

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# **Exhibit C**

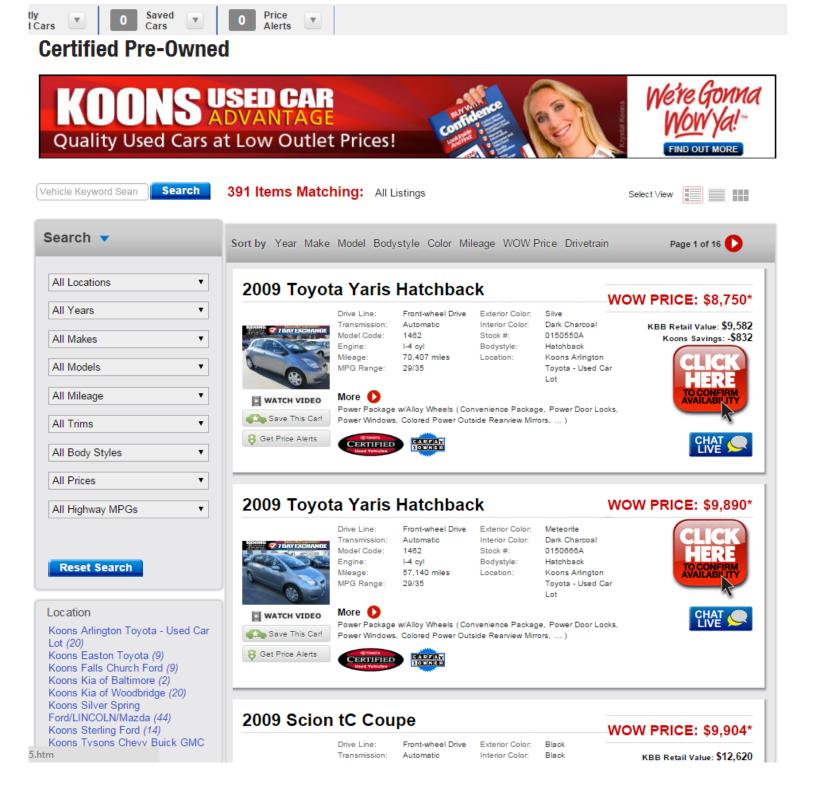


Exhibit C, Page 1

# **Exhibit D**

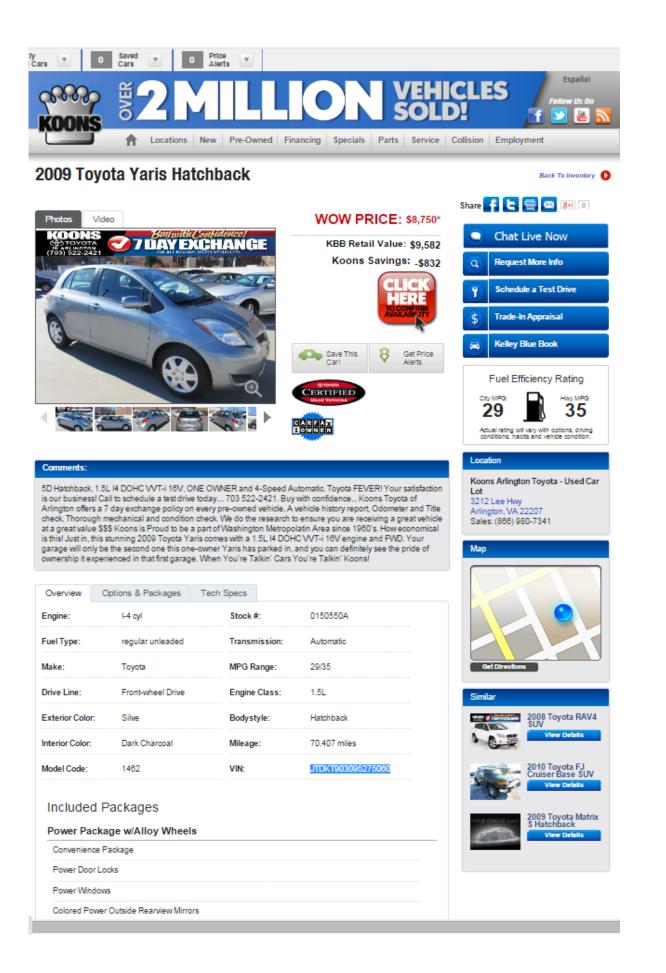


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