UNITED STATES OF AMERICA BEFORE THE FEDERAL TRADE COMMISSION

COMMISSIONERS:

Joseph J. Simons, Chairman Noah Joshua Phillips Rohit Chopra Rebecca Kelly Slaughter Christine S. Wilson

In the Matter of

BIONATROL HEALTH, LLC, a corporation,

ISLE REVIVE, LLC, also d/b/a ISLE REVIVE CBD, a corporation,

MARCELO TORRE, individually and as an owner and manager of BIONATROL HEALTH, LLC and ISLE REVIVE, LLC, DOCKET NO.

and

ANTHONY MCCABE.

COMPLAINT

The Federal Trade Commission, having reason to believe that Bionatrol Health, LLC, a corporation, Isle Revive, LLC, also d/b/a Isle Revive CBD, a corporation, Marcelo Torre, individually and as an owner and manager of Bionatrol Health, LLC and Isle Revive, LLC, and Anthony McCabe (collectively, "Respondents"), have violated the provisions of the Federal Trade Commission Act, and it appearing to the Commission that this proceeding is in the public interest, alleges:

1. Respondent Bionatrol Health, LLC ("Bionatrol") is a Utah corporation with its principal place of business at 1269 W. Spencer Rd., Pleasant Grove, Utah 84062. Bionatrol's business registration with the State of Utah expired on May 14, 2020.

2. Respondent Isle Revive, LLC ("Isle Revive"), also doing business as Isle Revive CBD, is a Utah corporation with its principal place of business at 1269 W. Spencer Rd., Pleasant

Grove, Utah 84062. The company's business registration status with the State of Utah is in a delinquent status. Isle Revive processed payments from consumers who purchased CBD products from Bionatrol and, as recently as April 2020, offered Bionatrol Full-Spectrum CBD Oil Extract for sale at www.islerevivecbd.com.

3. Respondent Marcelo Torre has managed Bionatrol and serves as the company's registered agent. Torre also has owned and managed Isle Revive. Individually or in concert with others, he controlled or had the authority to control, or participated in the acts and practices alleged in this complaint. Torre resides in Salt Lake City, Utah.

4. Respondent Anthony McCabe was the manager and owner of Bionatrol. He also managed and owned part or all of Isle Revive. Individually or in concert with others, he controlled or had the authority to control, or participated in the acts and practices alleged in this complaint. McCabe resides in San Diego, California.

5. Respondents Bionatrol and Isle Revive (collectively, "Corporate Respondents") have operated as a common enterprise while engaging in the unlawful acts and practices alleged below. Corporate Respondents have conducted the business practices described below through an interrelated network of companies that have common ownership, officers, business functions, business and mailing addresses, and unified advertising and marketing. Because these Corporate Respondents have operated as a common enterprise, each of them is jointly and severally liable for the acts and practices alleged below. Respondents Torre and McCabe formulated, directed, controlled, had the authority to control, or participated in the acts and practices of the common enterprise alleged in this Complaint.

6. The acts and practices of Respondents alleged in this complaint have been in or affecting commerce, as "commerce" is defined in Section 4 of the Federal Trade Commission Act.

Respondents' Marketing of CBD Products

7. Cannabidiol ("CBD") is a substance naturally occurring in, and that can be extracted from, the hemp plant, *cannabis sativa*. Respondents advertised, promoted, offered for sale, sold, and distributed products containing CBD ("CBD Products") that are intended for human use. These CBD Products are "food" and/or "drugs," within the meaning of Sections 12 and 15 of the Federal Trade Commission Act.

8. Through the website bionatrolcbd.com, Respondents sold Full-Spectrum CBD Oil Extract in bundles of one, three, and five bottles for, respectively, \$64.99 (plus \$7.95 shipping), \$149.97, and \$199.95. During the ordering process, the website offered "upsells" for, among other things, one bottle of Full-Spectrum CBD Oil Extract Sleep Aid capsules at a cost of \$49.99 and one bottle of Full-Spectrum CBD Gummies at a cost of \$54.95.

9. From approximately December 2019 through April 2020, Respondents disseminated or caused to be disseminated advertisements for CBD Products, including but not necessarily limited to the attached Exhibits A through C. Respondents promoted CBD Products through a variety of means, including through their websites bionatrolcbd.com and islerevivecbd.com and

an Instagram account at www.instagram.com/bionatrol_cbd. These advertisements contained the following statements and depictions:

bionatrol		IY Free Bottle! CBD Product in USA	
OO% PURE		STEP 1 - 1 WHERE TO YOUR BO	O SEND 🛛 🎽
OWERFUL NATURAL PAIN	KELIEF	First Name	Last Name
afe, Non-Addictive, Effective a	nd	First Name*	Last Name*
	liu	Address	
00% Legal!	TACTION	Address*	
Reduces Pain & Chronic Aches	A 100%	City/Territory	
Relieves Anxiety & Stress	G0 100% *	City*	
100% PURE	ANTURA .	Country	State/Province
	REDIENTS	Select Country -	Select State ·
Promotes Healthy Sleep Does Not Show on Drug Test		Zip/Post Code	
		Zip Code*	
	THE INUS	Phone Number	E-mail Address
	Full-Spectrun	Phone Number*	Email Address*
	Oil		
SECURE VERIFIED MasterCard.	Extract 250Mg		
ō	I R. GZ. (306) DISTARY SUPPLEMENT	RUSH N	IY ORDER

[Ex. A (excerpt from www.bionatrolcbd.com) (captured Jan. 14, 2020)]

###

Step 2 NATURAL, FAST RELIEF

Your results with CBD Hemp Oil will improve with continued use. CBD is <u>100%</u> <u>non-habit forming</u> and is completely safe. It can be taken daily, has **NO psychoactive properties**, and will not harm you in any way. Plus, your satisfaction is 100% guaranteed.

[Ex. A (excerpt from www.bionatrolcbd.com) (captured Jan. 14, 2020)]

THE SCIENCE OF

CBD (CANNABIDOIL) [sic]

The endocannabinoid system (ECS) regulates everything from relaxation to eating, sleeping, inflammation and even cognitive function.... CBD Oil has been medically proven to positively regulate your ECS addressing issues such as **anxiety, insomnia, chronic pain, hypertension and even cardiovascular issues.**

- **<u>Physical Benefits:</u>** Stimulates an anti-inflammatory response which helps reduce all forms of chronic aches and pains. . . .
- **<u>Psychological Benefit</u>s:** Helps positively regulate mood patterns which help reduce anxiety and stress. It also promotes better sleep cycles and in some cases may offer a safe remedy for depression and bipolar disorders.
- <u>Neurological Benefits:</u> Our CBD Oil's positive impact on the neural system helps reduce age-related cognitive decline. It also helps support focus, alertness & memory recall while reducing the frequency of migraines and headaches.

[Ex. A (excerpt from www.bionatrolcbd.com) (captured Jan. 14, 2020)]



[Ex. B (excerpt from www.bionatrolcbd.com, identified by Respondents as BIO00018)]

###



🚖 🚖 🚖 🚖 Pam C.

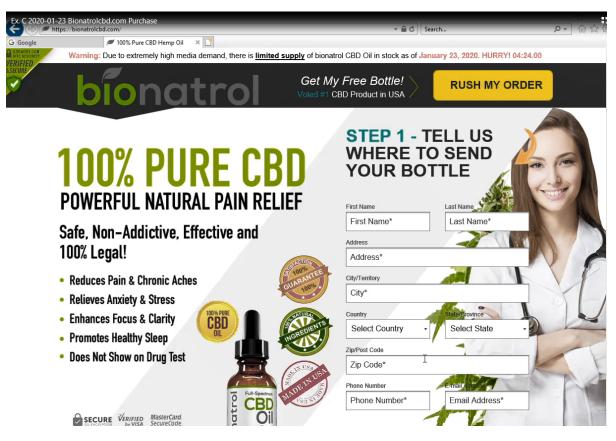
I have 2 herniated discs in my lower back, and was on oxycontin for 7 years. CBD has completely replaced my need for prescription painkillers. Why aren't more people talking about this??

[Ex. C (partial screen grab from recording of purchase at www.bionatrolcbd.com on Jan. 23, 2020, time index 0:14)]

10. Respondents have not conducted any studies demonstrating that their CBD products cure, treat, alleviate, or prevent diseases or health conditions. There are no competent and reliable human clinical studies in the scientific literature to substantiate that these products or their ingredients cure, treat, mitigate, or prevent the diseases or health conditions mentioned in the advertising excerpts set forth in Paragraph 9

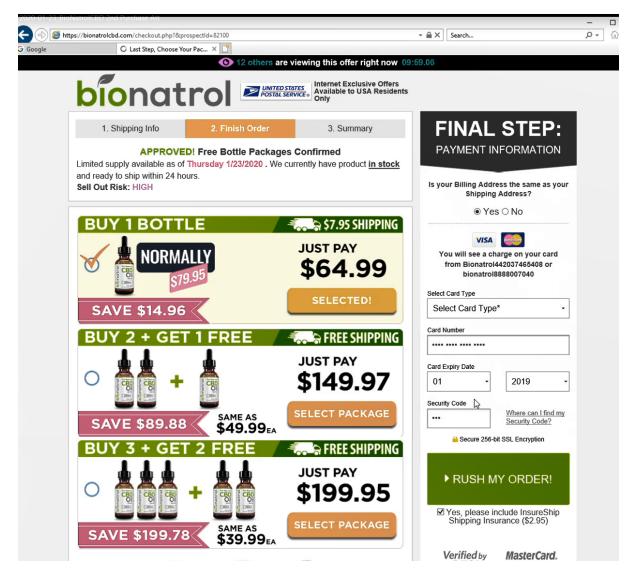
###

11. Consumers who visited www.bionatrolcbd.com saw a webpage, a portion of which is depicted below, with the statements "Get My Free Bottle!" and "STEP 1 – TELL US WHERE TO SEND YOUR BOTTLE," and a request for the consumers' contact information.



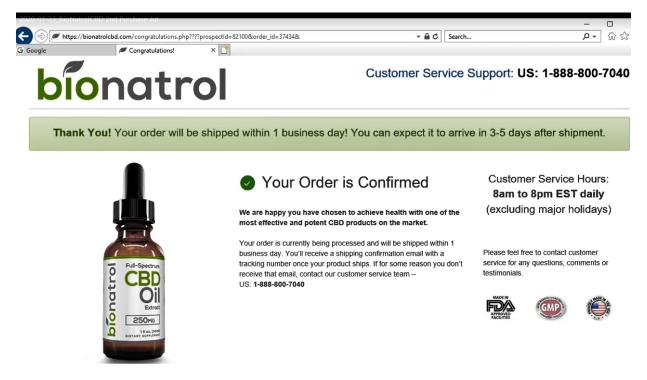
[Ex. C (partial screen grab from recording of purchase at www.bionatrolcbd.com on Jan. 23, 2020, time index 0:01)]

12. After inputting the contact information and clicking the "Rush My Order" button for the free bottle of CBD oil, consumers were presented with a screen, a portion of which is depicted below, that stated, "APPROVED! Free Bottle Packages Confirmed" and presented three purchase options: "BUY 1 BOTTLE" for \$64.99 plus \$7.95 shipping, "BUY 2 + GET 1 FREE" for \$149.97 and free shipping, or "BUY 3 + GET 2 FREE" for \$199.95 and free shipping. The radial button next to the BUY 1 BOTTLE offer was prechecked, and consumers could not uncheck it. To advance the order, consumers had to input their name, address, and credit card information. A disclosure above the information fields stated, "You will see a charge on your credit card from Bionatrol...."



[Ex. C (partial screen grab from recording of purchase at www.bionatrolcbd.com on Jan. 23, 2020, time index 3:27-31 and 4:00-03)]

13. Clicking the "RUSH MY ORDER" button took consumers through a series of "upsell" offers for other products before they were presented with an order confirmation screen. That screen, a portion of which is depicted below, showed an image of a single bottle of CBD oil and provided no information about the quantity of bottles ordered or the amount, if any, charged to the consumers' credit card.



[Ex. C (partial screen grab from recording of purchase at www.bionatrolcbd.com on Jan. 23, 2020, time index 5:50)]

14. Upon completion of the ordering process for a single bottle, Respondents emailed consumers a purchase confirmation. The email memorialized the purchase of the "Bionatrol CBD Oil 3+2 Package" and indicated that Bionatrol had charged \$199.95 to the consumer's credit card. In at least one instance, the name listed on the credit card billing statement was "Isle Revive CBD."

Count I False or Unsubstantiated Efficacy Claims

15. In connection with the advertising, promotion, offering for sale, sale, or distribution of CBD Products, including through the means described in Paragraph 9 of this Complaint, Respondents have represented, directly or indirectly, expressly or by implication, that CBD Products:

A. treat, alleviate, or cure age-related cognitive decline; bipolar disorder; chronic pain, including arthritis pain; depression; heart disease; hypertension; and migraines;

- B. prevent age-related cognitive decline; chronic pain, including arthritis pain; heart disease; hypertension; and migraines;
- C. can replace the need for prescription painkillers like oxycontin; and
- D. are safe for all consumers.

16. The representations set forth in Paragraph 15 are false or misleading, or were not substantiated at the time the representations were made.

Count II False Establishment Claims

17. In connection with the advertising, promotion, offering for sale, sale, or distribution of CBD Products, including through the means described in Paragraph 9 of this Complaint, Respondents have represented, directly or indirectly, expressly or by implication, that studies or scientific research prove that CBD Products:

- A. improve alertness, focus, and memory recall;
- B. treat, alleviate, or cure age-related cognitive decline; anxiety; bipolar disorder; chronic pain, including arthritis pain; depression; heart disease; hypertension; inflammation; insomnia; and migraines; and
- C. prevent age-related cognitive decline; anxiety; chronic pain, including arthritis pain; heart disease; hypertension; inflammation; insomnia; and migraines.
- 18. In fact, studies or scientific research do not prove that CBD Products:
 - A. improve alertness, focus, and memory recall;
 - B. treat, alleviate, or cure age-related cognitive decline; anxiety; bipolar disorder; chronic pain, including arthritis pain; depression; heart disease; hypertension; inflammation; insomnia; and migraines; and
 - C. prevent age-related cognitive decline; anxiety; chronic pain, including arthritis pain; heart disease; hypertension; inflammation; insomnia; and migraines.

Therefore, the representations set forth in Paragraph 17 are false or misleading.

Count III Deceptive Pricing

19. In connection with the advertising, promotion, offering for sale, sale, or distribution of CBD products, including through the means described in Paragraphs 11-14 of this Complaint,

Respondents represented, directly or indirectly, expressly or by implication, that they would send consumers one bottle of Full-Spectrum CBD Oil Extract for \$64.99 plus \$7.95 shipping.

20. In fact, consumers who ordered one bottle of Full-Spectrum CBD Oil Extract were charged \$199.95 and sent five bottles. Therefore, the representations set forth in Paragraph 19, above, are false or misleading.

Count IV Unfairly Charging Consumers without Authorization

21. In connection with the advertising, marketing, promotion, offering for sale, or sale of CBD products, including through the means described in Paragraphs 11-14 of this Complaint, Respondents have caused charges to be submitted for payment to the credit cards of consumers without the express informed consent of those consumers.

22. Respondents' actions caused or were likely to cause substantial injury to consumers that consumers could not reasonably avoid themselves and that was not outweighed by countervailing benefits to consumers or competition. Therefore, Respondents' practices as described in Paragraph 21, above, constitute unfair acts or practices.

Violations of Sections 5 and 12

23. The acts and practices of Respondents as alleged in this complaint constitute unfair or deceptive acts or practices, and the making of false advertisements, in or affecting commerce in violation of Sections 5(a) and 12 of the Federal Trade Commission Act.

THEREFORE, the Federal Trade Commission this _____ day of _____, 20__, has issued this Complaint against Respondents.

By the Commission.

April J. Tabor Acting Secretary

SEAL:

bionatrol

Get My Free Bottle! Voted #1 CBD Product in USA

STEP 1 - TELL US WHERE TO SEND

Last Name

Last Name*

State/Province

E-mail Address

Email Address*

Select State

YOUR BOTTLE

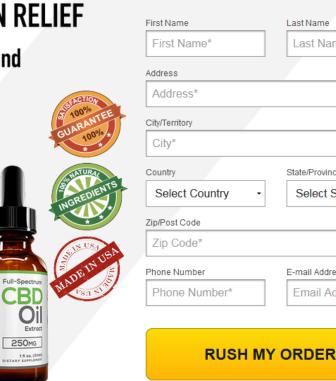
RUSH MY ORDER

100% PURE CBD POWERFUL NATURAL PAIN RELIEF

Safe, Non-Addictive, Effective and 100% Legal!

- Reduces Pain & Chronic Aches
- Relieves Anxiety & Stress
- Enhances Focus & Clarity
- **Promotes Healthy Sleep**
- **Does Not Show on Drug Test** ٠

MasterCard SECURE VERIFIED SecureCode



IF CBD

te you take your first drop of Hemp Oil - cannabinoids system - acting as natural to stop pain, end e a good night's sleep. omplete body balance.

NATURAL, FAST RELIEF

Step_2

00% PUR

CBD

Jonatro

will improve with continued use. CBD is 100% non-habit forming and is completely safe. It can be taken daily, has NO psychoactive properties, and will not harm you in any way. Plus, your satisfaction is 100% guaranteed.

Step 3

TRANSFORM YOUR HEALTH

With bionatrol Full Spectrum CBD, you always get the proper dose in your body, so you feel good all day long. And it gives you superior absorption compared to all other CBD capsules or gummies on the market.

Step 1 **DAILY DOSE (**

From the minut bionatrol CBD will flood your s neuro transmitt anxiety, ensu and promote

SCIENCE OF

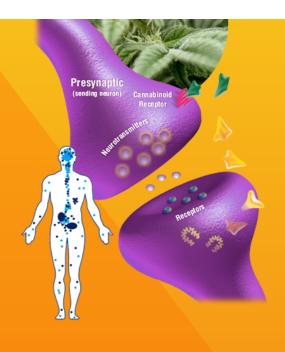
(ANNABIDOIL)

RELIEVE PAIN NATURALLY WITH CBD



The endocannabinoid system (ECS) regulates everything from relaxation to eating, sleeping, inflammation and even cognitive function. In a nutshell, the ECS is responsible for making sure the entire body is working optimally. CBD Oil has been medically proven to positively regulate your ECS addressing issues such as **anxiety**, **insomnia**, **chronic pain**, **hypertension and even cardiovascular issues**.

- <u>Physical Benefits:</u> Stimulates an anti-inflammatory response which helps reduce all forms of chronic aches and pains. Regular use also helps support joint health, mobility, and flexibility.
- <u>Psychological Benefits:</u> Helps positively regulate mood patterns which help reduce anxiety and stress. It also promotes better sleep cycles and in some cases may offer a safe remedy for depression and bipolar disorders.
- <u>Neurological Benefits:</u> Our CBD Oil's positive impact on the neural system helps reduce age-related cognitive decline. It also helps support focus, alertness & memory recall while reducing the frequency of migraines and headaches.



wonderful - it's obvious that you're using the finest oil out there. It's really refreshing to meet a company who cares so much about quality.



$\pm \pm \pm \pm$ Julie S.

What a wonderful gift this made to my boys. (They're both in grad school, and going through finals). Your CBD not only helped significantly improve their grades, but, and I know this is going to sound a bit strange - they both seem more focused and responsible. Like they're really growing up!



★★★★★ Ted E.

This is hands down the best pain relief I've ever had. Plus no side-effects, and the pain in my shoulder is about 90% gone now.



★★★☆☆ Pete G.

I love your CBD Tincture, I really do, and would have given you 5 stars, but the last time few times I visited your website, you were out of stock. Please get more in soon, this is the only thing that's helped with my knees. (I've had 7 surgeries on them now).



★ ★ ★ ★ Nancy K.

The chronic pain in my wrist and in my hip is GONE. And if it ever starts to flare up (which is quite rare now), all I do is take a few drops, and the pain melts away in minutes.





FTC Cmplt. Ex. A-2



I bought CBD thinking that it would get me high, but it didn't! That's why I'm giving it a 1 star. Please let other people know that this product doesn't get you high before they buy.





Not only am I almost totally pain free, but CBD has helped me be mobile which actually helped me lose 12 pounds, without altering my daily routine. I don't feel as hungry, so I don't "stress eat", and I feel like my metabolism is working overtime. And now, when I do feel like pigging out, I just take a few more drops and I feel relief.





*This product is not for use by or sale to persons under the age of 18. The statements made on our websites have not been evaluated by the FDA (U.S. Food & Drug Administration). Our products are not intended to diagnose, cure or prevent any disease. The information provided by this website or this company is not a substitute for a face-toface consultation with your physician, and should not be construed as individual medical advice. The testimonials on this website are individual cases and do not guarantee that you will get the same results. Due to the nature of this product and to protect the privacy of the individuals, actual names and photographs of the individuals depicted in the testimonials have been changed. Individuals are remunerated. All products contain less than 0.3% THC.

© 2020 bionatrol CBD Oil. All Rights Reserved.

Terms and Conditions | Privacy Policy | Contact Us

1:19:47 PM 1/14/2020

https://bionatrolcbd.com/

100% PURE CBD POWERFUL NATURAL PAIN RELIE

CBD

Go

SEP

UCLIVIY I TOO DOLL Voted #1 CBD Product in USA

Safe, Non-Addictive, Effective and 100% Legal!

• Reduces Pain & Chronic Aches

http://bionatrolcbd.com

5 captures

IIIauRackMachine

- Relieves Anxiety & Stress
- Enhances Focus & Clarity
- Promotes Healthy Sleep
- Does Not Show on Drug Test

First Name	Last Name
First Name*	Last Name*
Address	
Address*	
City/Territory	
City*	
Country	State/Province
Select Country	Select State
Zip/Post Code	
Zip Code*	
Phone Number	E-mail Address
Phone Number*	Email Address*

STEP 1 - TELL US

WHY IS **FULL SPECTRUM CBD SO POPULAR NOW?**

CBD Oil works WITH your body to ELIMINATE YOUR PAIN EROM WITHIN. And it goes to work quickly. After over 20,000 clinical studies, it has been proven over and over again ... The cannabinoids found in bionatrol CBD Oil are the SAME compounds that regulate mood and pain in the brain and body. In just days, the cannabinoids in bionatrol CBD Hemp Oil will tune your entire endocannabinoid system (the network of receptors found throughout your body including your brain, organs, glands)... leaving you pain free and feeling years younger. Muscle pain, joint pain, arthritts pain, headaches, body aches - all eliminated

It is important to note that the bionatrol CBD 100% Pure Hemp Oil used in the study was the real deal and exceeds the studies product potency using proprietary methods.

HOW TO USE CBD OIL TO GET RESULTS

THE SCIENCE OF CBD(CANNABIDOIL)

adding skeping, inflammation and even cognitive function. In a nutshell, the ECS is responsible for making sure the entire body is working optimally CBD of has been medically proven to positively regulate your ECS addressing issues such as anxiety, insomnia, chronic pain, hypertension and even

- Physical Benefits: Stimulates an anti-inflammatory response which helps reduce all forms of chronic aches and pains. Regular use also helps support joint health, mobility, and flexibility.
- Psychological Benefits: Helps positively regulate mood patterns which help reduce anxiety and stress. It also promotes better sleep cycles and in some cases may offer a safe remedy for depression and bipolar disorders.
- Neurological Benefits: Our CBD Oil's positive impact on the neural system helps reduce age-related cognitive decline. It also helps support focus, alertness & memory recall while reducing the frequency of migraine and headaches.



۵ 🕐 🕲 f 🔽

REAL SUCCESS STORIES

...

*The statements made on our vebsites have not been evaluated by the FDA (U.S. Food & Drug Administration). Our products are not intended to diagnose, cure or prevent any disease. The information provided by this website or this company is not a substitute for a face-to-face consultation with your physican, and should not be construed as individual medical advice. The testimoniate on this website are individual cases and do not guarantee that you will get the same results. Due to the nature of this product and to protect the privacy of the individuals, actual names and photographs of the individuals depicted in the testimonials have been changed. Individuals are remunerated.

© bionatrol CBD Oil. All Rights Reserved.

Terms and Conditions | Privacy Policy | Contact Us

FTC Cmplt. Ex B-2

Exhibit C to Proposed Complaint in Bionatrol, Matter No. 20-23114

• Video can be accessed at K:\IntraAgency\BCP\Bionatrol