Discussion: An Estimable Demand System for a Large Auction Platform Market by Matthew Backus and Greg Lewis

Chris Adams

Federal Trade Commission

Note: This presentation does not necessarily represent the views of the Commission or any individual Commissioner.

Summary

- Propose competitive Markov equilibrium in which bidders bid against the long-run distribution of types.
- A long-run distribution of types exists.
- b(v, s) = v O(v, s)
- *F* is identified, where $\mathbf{V} = \{V_1, V_2, \dots V_J\} \sim F$

Summary

• We can estimate *F* by observing

1.
$$b_i = \{b_{i1}, \dots, b_{iS}\}$$

- 2. *b_{is}* where *F* has parametric assumptions.
- 3. b_{is} where $V_i = Z g_i + e_i$

Main Suggestion

- Put the "Large" in the model instead of the equilibrium concept.
 - Let there be a set of *M* potential bidders
 - At each *t* some subset *N_t* is drawn randomly and with replacement from *M*.
 - Entry and exit occurs but among the potential bidders.

Main Suggestion

- As *M* gets large, histories are less informative.
- Not sure appropriate equilibrium concept.
- For some *M* it is a dynamic game of imperfect information and persistent types

 Markov perfect Bayesian equilibrium or applied Markov equilibrium or something else?
- Entry and exit still affects distribution of types.

Other Issue

- We don't observe all bids in eBay auctions.
- Bidders only bid in 1 or 2 auctions.
- Hedonics don't help.
- Adams (2009)
 - Observe auction prices
 - Infer choice from simultaneous auctions.



Identifying Demand from Online Auction Data

Christopher P. Adams^{*} Federal Trade Commission Email: cadams@ftc.gov

November 6, 2009

Abstract

The paper presents a framework for estimating a demand system from price data generated by a large scale auction platform such as eBay. Auction prices are used to identify characteristics of the joint distribution using an order statistics like approach where the bidder's "revealed preference" in equilibrium enables inference of valuations. Two approaches are presented for identifying the full joint distribution. Sklar's Theorem is used to show the complete joint distribution can be inferred from combining information from the first step with information on the marginal distributions inferred from prices of auctions with no competition. A dynamic model is used to show variation in the number of auctions for the same product can be used to provide bounds on the joint distribution. The paper presents additional results for when the number of participants is unobserved, when the number of competing auctions is unobserved and when there is observed bidder heterogeneity.

^{*}Thanks to Ian Gale, Hiro Kasahara, Kyoo il Kim, Greg Lewis, Rob McMillan, Chris Metcalf, Katja Seim, Art Shneyerov, Jeff Wooldridge, Robert Zeithammer, David Zimmer, participants at the 2009 IIOC and the University of Wisconsin IO Seminar and the many other that I have talked to about this question. The views expressed in this article are those of the author and do not necessarily reflect those of the Federal Trade Commission. All remaining errors are my own.