

# **OVERVIEW OF COMPANION ANIMAL VETERINARY PRACTICE**

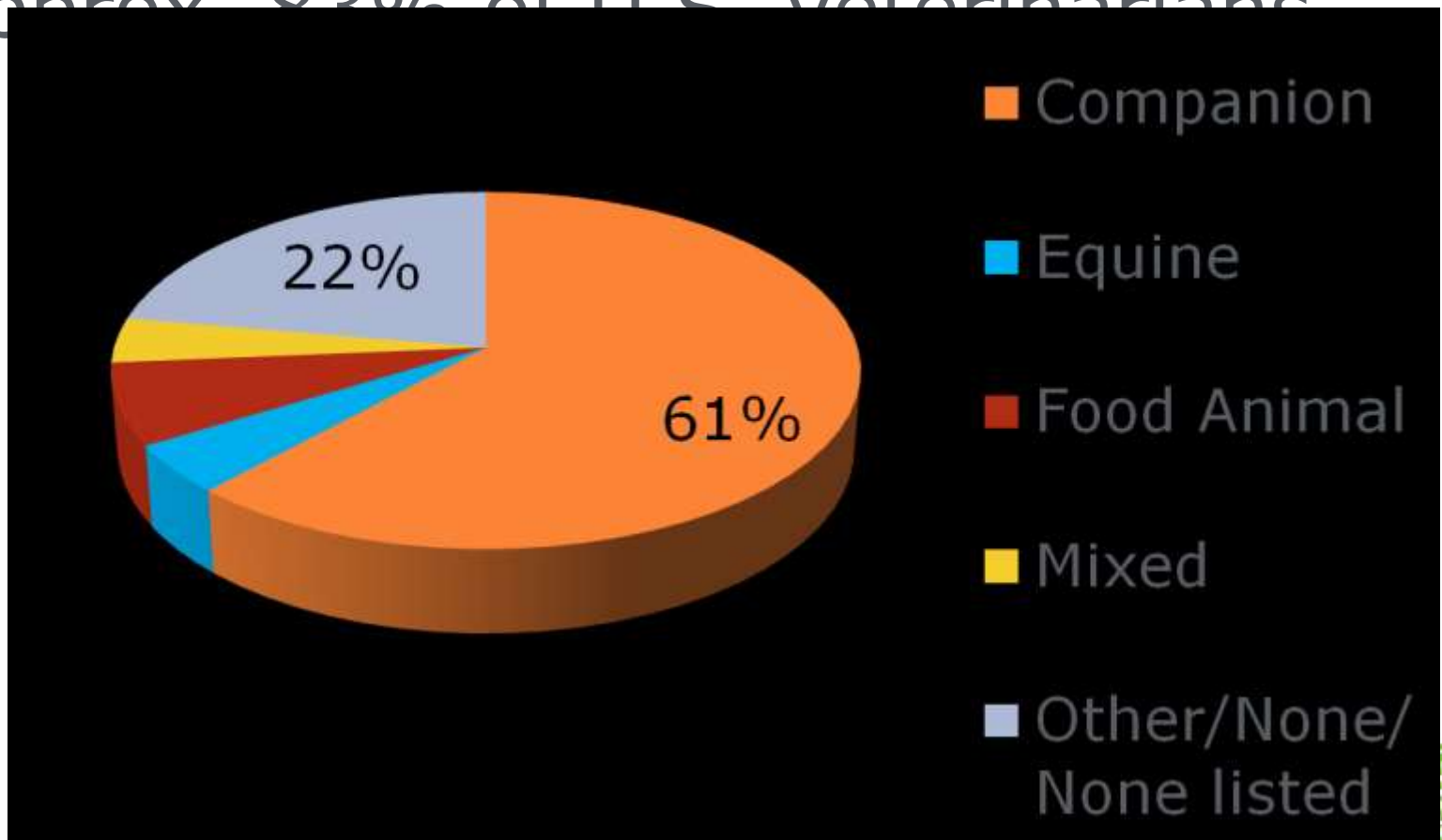


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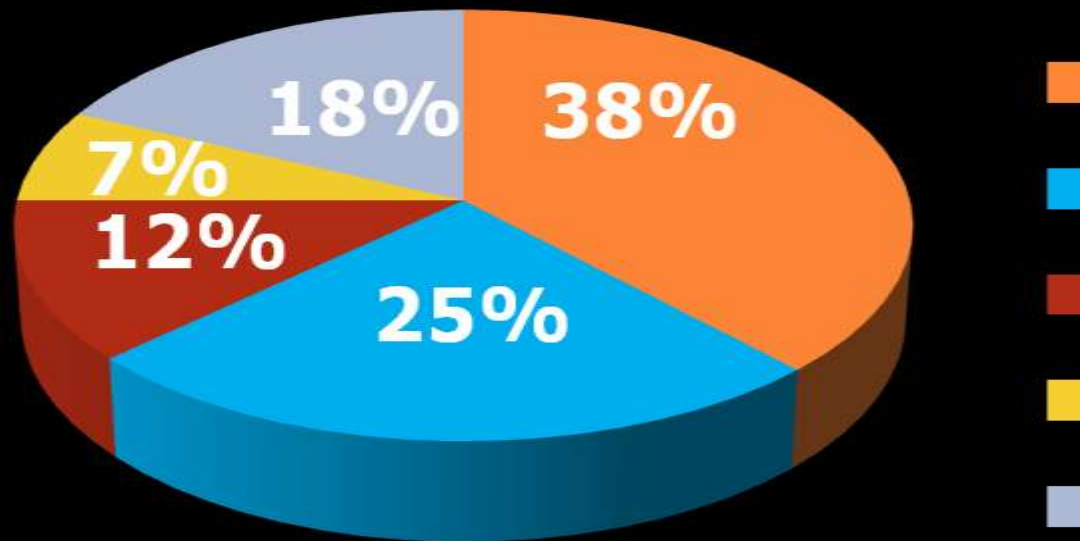
# AVMA Membership

- > 82,500 veterinarians
- Approx. 83% of U.S. veterinarians



# Number of Pets Owned

Two-thirds (62.4%) of households owned one or more pets in 2011



# Companion Animal Practices

- Approximately 25-27,000 in the U.S.



# Diverse Practices

- Size of practice
- Number of veterinarians
- Single species to multiple species
- Rural/suburban/urban
- Mobile clinics to multi-site facilities
- Primary care to specialty care
- Routine care to emergency care
- Private to corporate to NFP to university

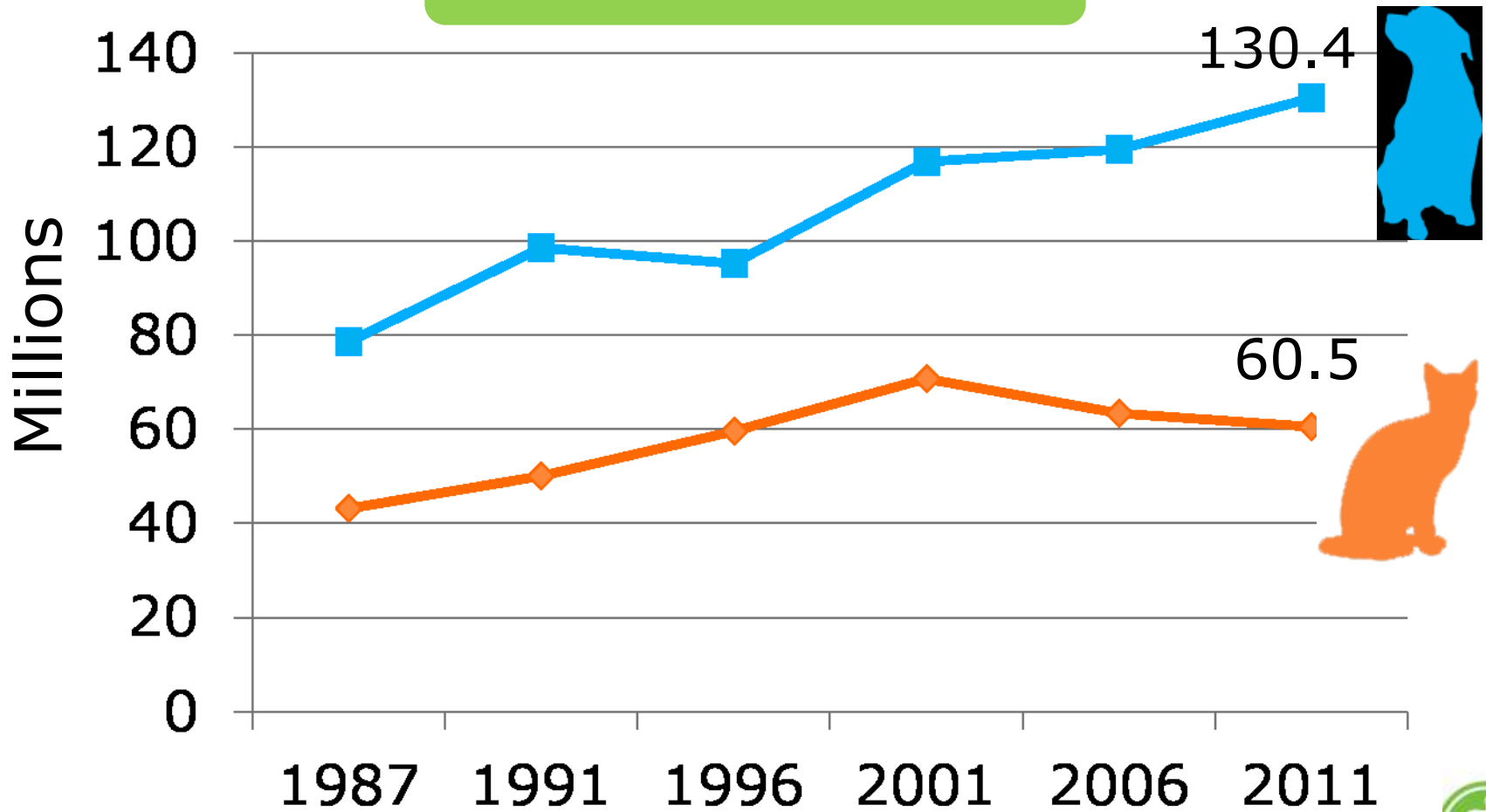


# Companion Animal Practice



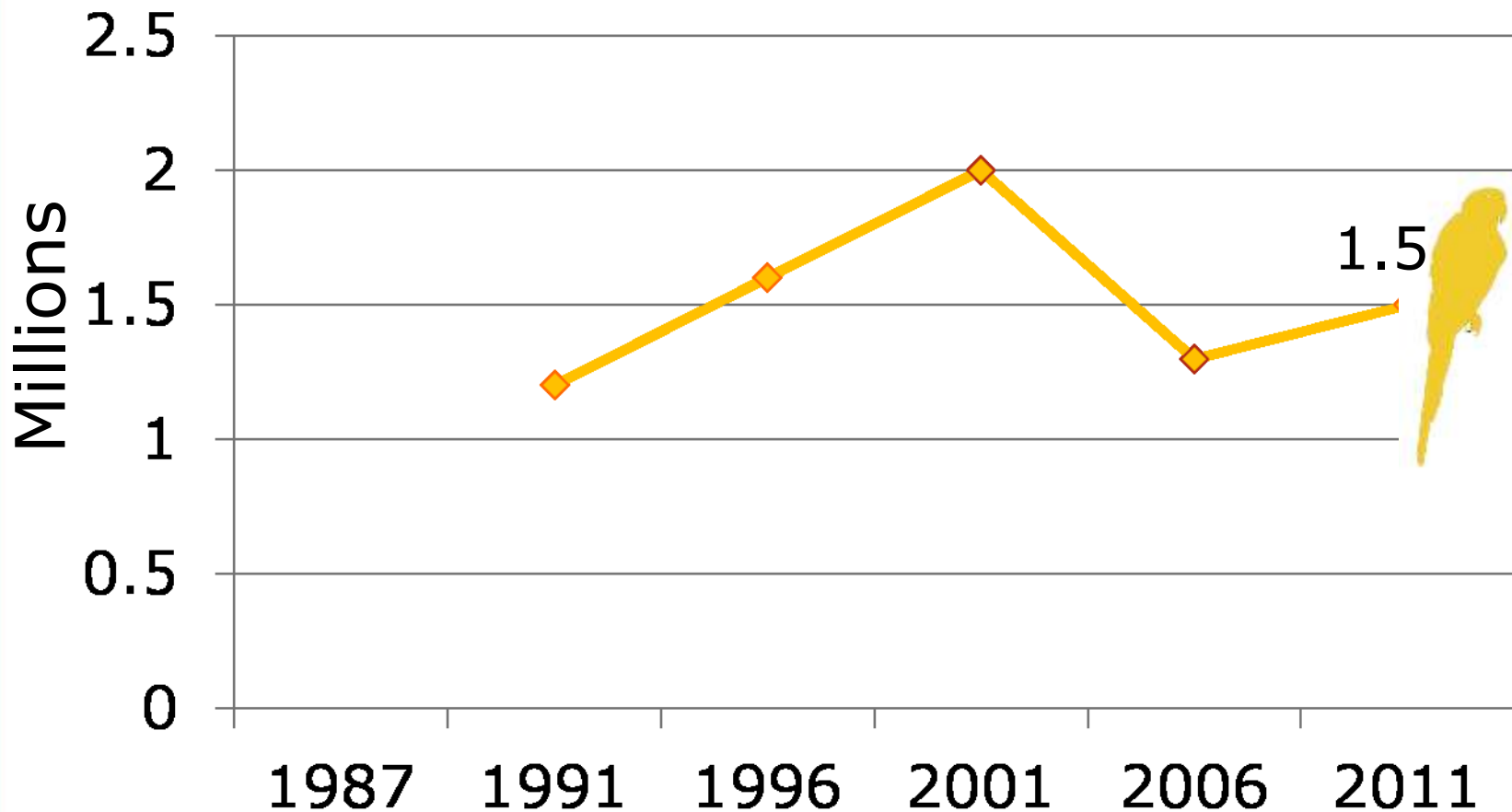
# Total Veterinary Visits

## Dogs & Cats



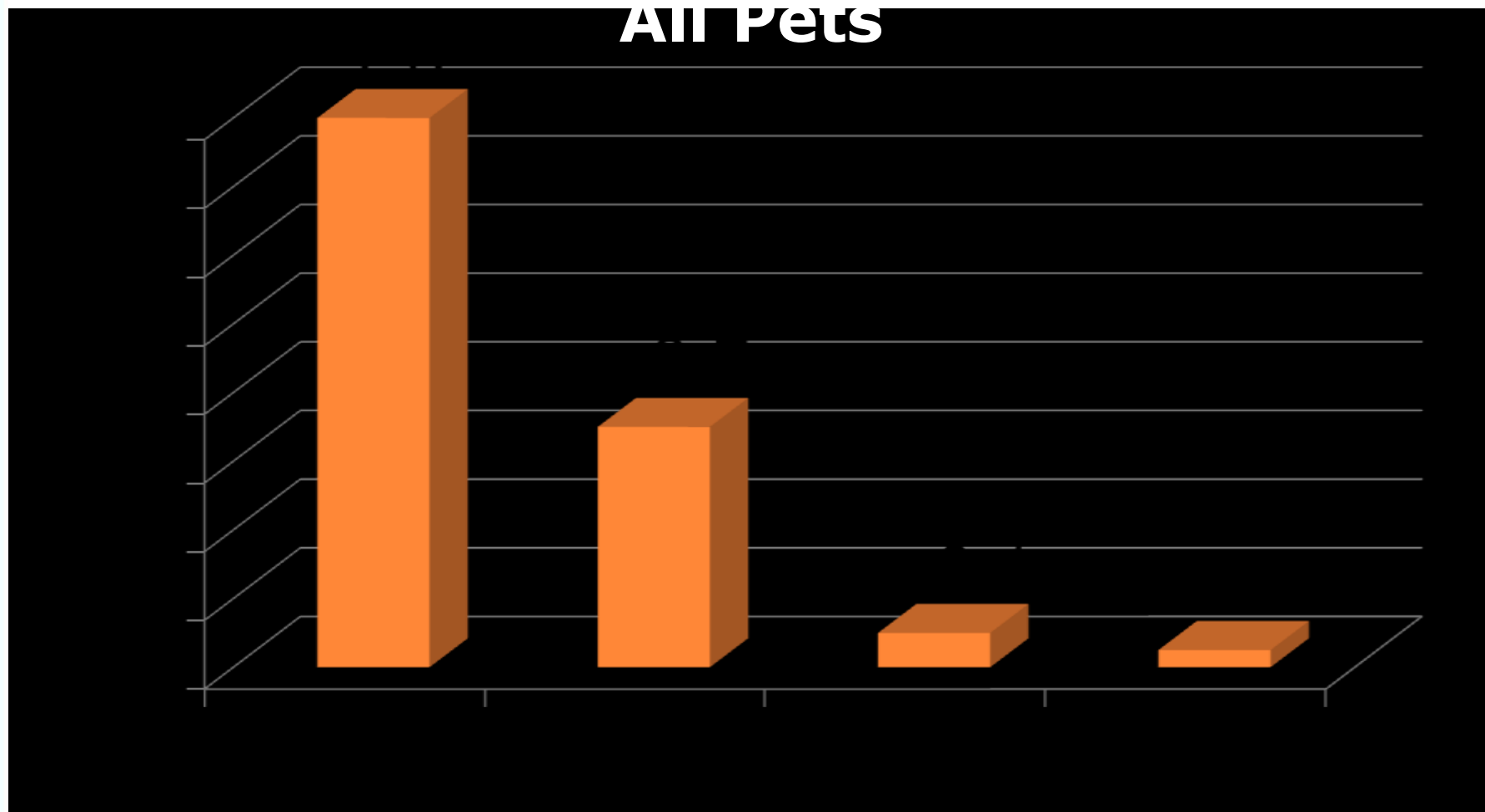
# Total Veterinary Visits

## Birds





# Mean Veterinary Visit Per Year



# Veterinary Pharmacology Education

- Veterinary education: 4y of post-Baccalaureate education
- DVM or VMD degree granted
- Programs accredited by the AVMA Council on Education under USDE
  - Standards for Accreditation
  - Must meet or exceed Standards
  - Standards include curriculum



# Veterinarian-Client-Patient-Relationship (VCPR)

- Sufficient knowledge of patient (examination)
- Veterinarian advises client (diagnose/prescribe)
- Client has elected to follow the veterinarian's advice
- Written records are kept
- Information/options for emergency care are provided

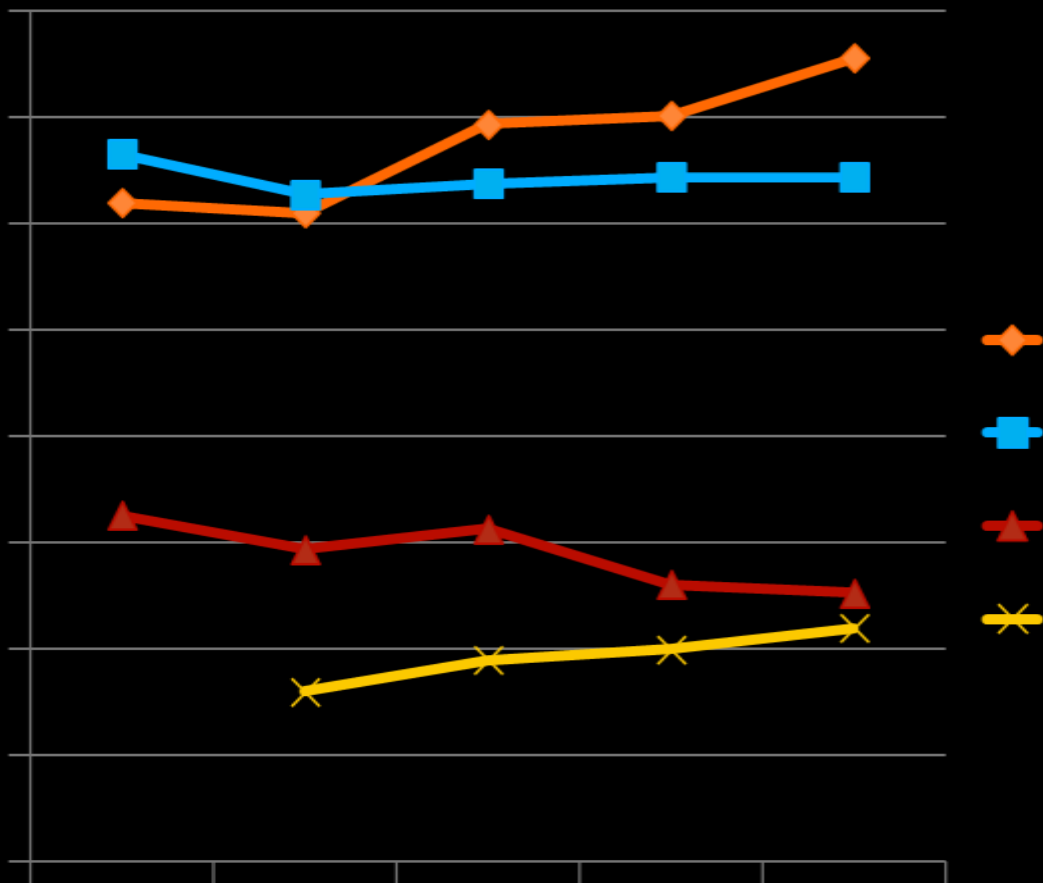


# Pharmacy Revenues as a % of Business Revenues

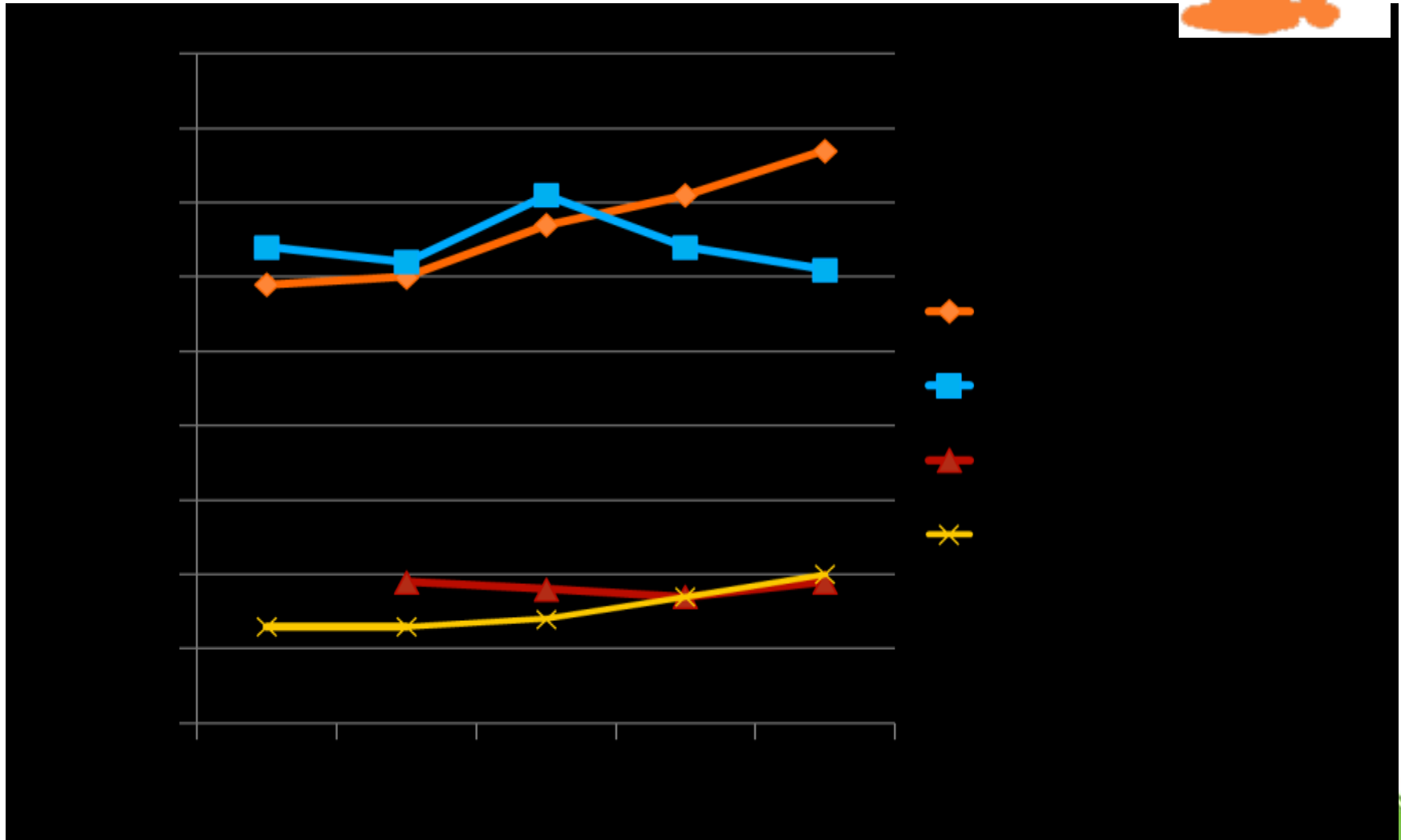
	<b>Rx</b>	<b>Non-Rx</b>
	%	%
Companion Animal (exclusive)	17.1	5.5



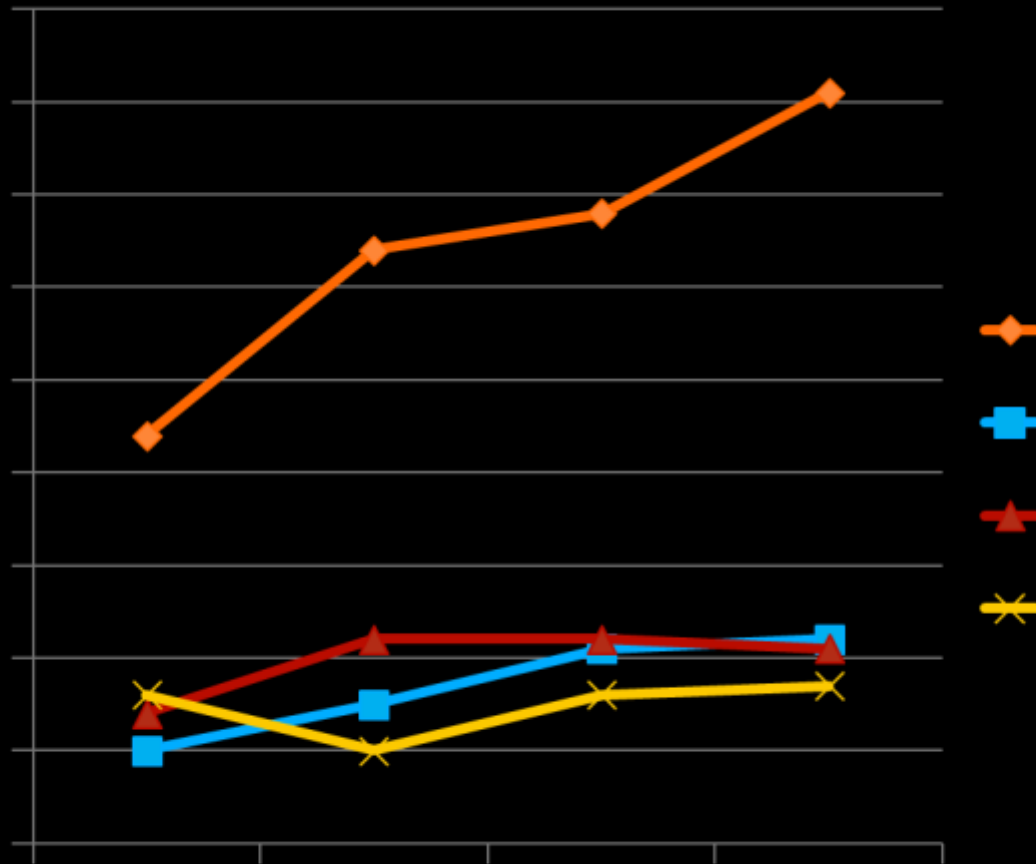
# Services at Most Recent Visit (dogs)



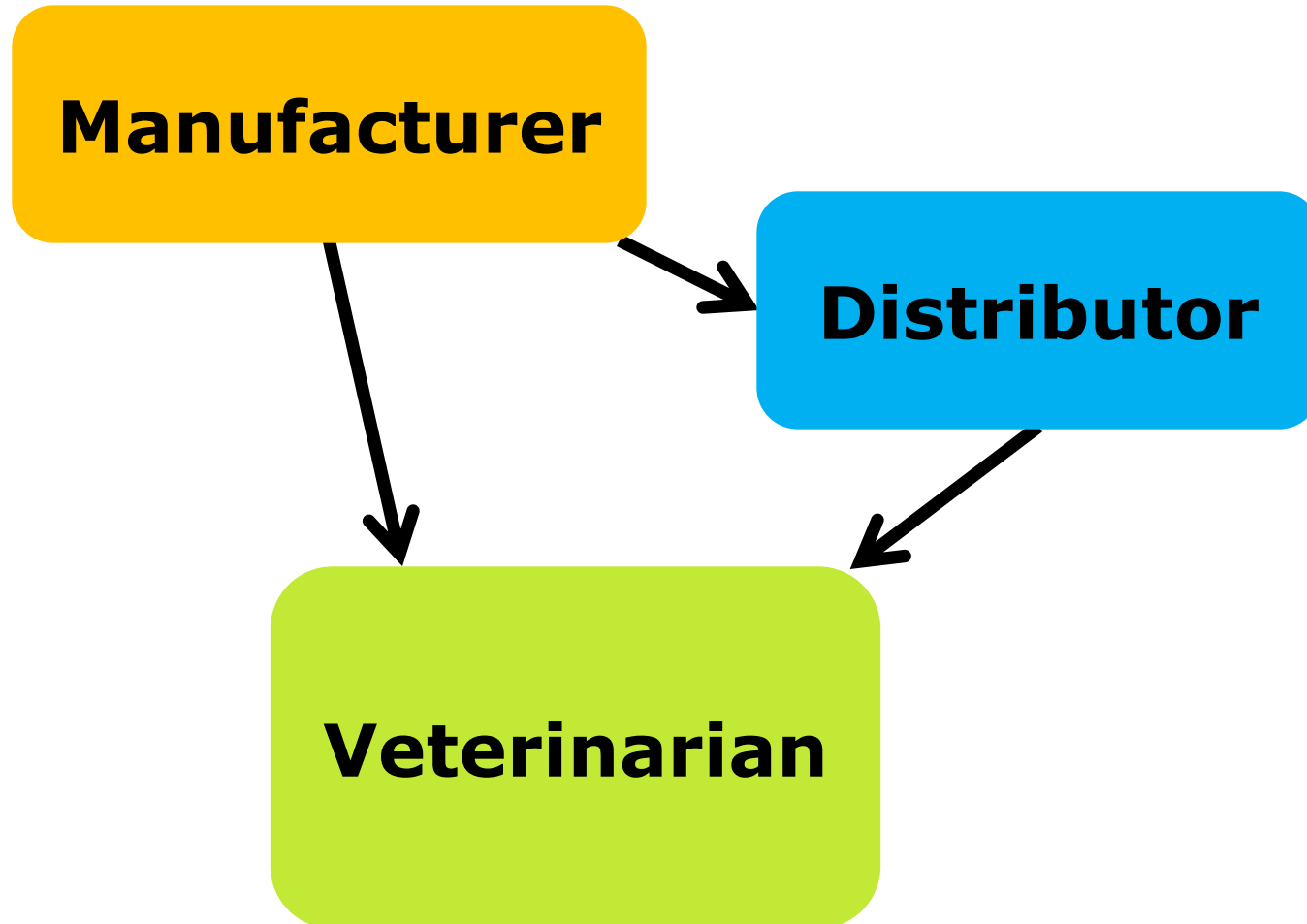
# Services at Most Recent Visit (cats)



# Services at Most Recent Visit (birds)



# Supply Chain to Veterinary Practices





# Regulation and Oversight

- State veterinary practice acts
- State veterinary medical boards
  - Enforce state veterinary practice act
  - Examine prospective licensees
  - Set requirements
  - Grant/revoke licenses
  - Define unprofessional conduct
  - Investigate breaches
  - Discipline violators



# Receiving Complaints

- State veterinary licensing board
- State veterinary medical association
- State attorney general
- State department of consumer affairs
- Local or state courts



# Governing Statutes and Regulation



- State pharmacy acts and boards
  - Licensure, control, and regulation of pharmacy sites and professional practices
- State laws give licensed veterinarians authority to dispense drugs to their patients with VCPR
- U.S. Food & Drug Administration
- Drug Enforcement Administration



# Primum Non Nocere

All veterinarians    Everywhere, every state

For \_\_\_\_\_ all patients \_\_\_\_\_    Date every day

℞ ADDRESS everywhere

**First, do no harm**

REFILL \_\_\_\_\_ TIMES

DR. \_\_\_\_\_    DR. [Signature]

SUBSTITUTION PERMITTED    DISPENSE AS WRITTEN

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- Veterinarians dispense drugs to ensure the health and welfare of their animal patients.

