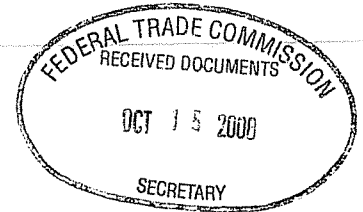


ORIGINAL

October 11, 2008
Omaha, Nebraska

Donald S. Clark
Office of the Secretary
Federal Trade Commission
Room H-135
600 Pennsylvania Avenue, NW
Washington, DC 20580



Re: Proposed Consent Order
In the Matter of Reed Elsevier and ChoicePoint®, FTC File No. 081-0133

Dear Mr. Clark:

I'm writing on behalf of my own agency, Evidence, Inc., as well as the full membership of the Iowa Association of Private Investigators, regarding the proposed consent order and acquisition of ChoicePoint® by Reed Elsevier. Both our agency, and the association to which we belong, are comprised of investigators who provide critical services to government agencies, attorneys, state and US courts and others. We rely extensively on services provided by both Reed Elsevier and ChoicePoint® and their subsidiaries to assist us in serving these clients.

Over the past several years there has been tremendous consolidation among providers of public records services. This proposed acquisition will further reduce competition in the industry. Although there are several providers of data services in the marketplace, they are resellers of data provided by the respondents.

The Commission's complaint found that this acquisition would be anticompetitive and a violation of antitrust law in the market for the sale of public records information to law enforcement agencies. The same effects would be felt in the market for sale of public records to the private sector.

It is important to have access to data from several suppliers during the conduct of an investigation. Limited resources reduce both the quality and quantity of information available. And our members, many of whom are small businesses, do not have the financial weight to bargain effectively with large entities in a non-competitive environment.

Speaking on behalf of every member of the Iowa Association of Private Investigators, we urge that the Commission not approve the acquisition until respondents can divest themselves of public records services provided to private industry as well as to law enforcement. The very premise of "equal justice under law" is at stake, as our services are necessary to a fair and equitable justice system. If our access is cut off, the scales of justice cannot be balanced.

Unless an appropriate remedy is offered, our members and their clients will suffer irreparable harm. When competition is reduced, incentives for innovation are reduced, prices rise and service suffers, or disappears. Please give this your highest possible priority.

Thank you for serious consideration.

Respectfully submitted,

Dan Larsen
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