

[REDACTED]
Wayne E. Kaplan, Esq.
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only in straight debt instruments, the direct acquisition of which would be exempt for any purchaser. If this trust or any other revocable trust were to hold assets or voting securities the direct acquisition of which would be subject to § 7A, the requested interpretation would not result in any exception. Thus the only premerger notification filings which the interpretation would exempt are those relating to the indirect acquisitions where the direct acquisition would be already clearly exempt.

During our conversation, I agreed to provide you with further information as to the burden which requirement of premerger notification filings would impose. This issue has been specifically raised and discussed with both present and prospective investors in the [REDACTED]. These discussions have confirmed our fear that potential investors might be deterred from investing in [REDACTED] because of the filing and waiting period requirements. This, of course, would adversely affect the competitive position of the [REDACTED]. Competition among a number of funds offering similar investment opportunities is significant, and [REDACTED] is a newcomer to this field.

Although the investors are often large, sophisticated companies, it is the financial people within those companies, rather than the executives and the antitrust lawyers, who are typically responsible for making investment decisions. Yet all of them are inevitably involved in any decision which results in a premerger notification filing requirement, as well as in the preparation and filing of the form itself. Thus there is a significant, practical cost to requiring notification as a prerequisite to making or adding to a large investment, which the [REDACTED] believes would adversely affect its competitive position in the marketplace.

That situation is particularly problematic for a newcomer like [REDACTED] since its larger competitors normally do not have a similar requirement. The reason for this anomaly is that notification is required only in those situations where a specific investor is unable to take advantage of the "investment purpose" exemption in § 7A(c)(3). In the case of [REDACTED] that occurs only when an investor's holdings would exceed 10% of the outstanding units issued by [REDACTED]. Of course, the larger the investment vehicle, the more can be invested before the individual investor's holdings reach 10%. Thus it is the smaller competitors in this field, like [REDACTED] which have the problem and the resulting competitive disadvantage.

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Since we all are agreed that the Commission and the Department of Justice have no conceivable enforcement interest either in [REDACTED] purchases of straight debt instruments or in individual companies' investments in [REDACTED] hope that your group can give us an informal indication that these investments are not covered by § 7A filing requirements.

As I suggested in a previous conversation with you, there is some urgency to our request, because [REDACTED] may be issuing financial statements for the period ending May 31. Those financials will show [REDACTED] to have assets of more than \$10 million for the first time. The financials must be issued within sixty days after the close of the period which they cover.

If I can provide you with any further information, please let me know. Thank you for your assistance.

Sincerely yours,
[REDACTED]
[REDACTED]

John.

5/16/84.

This is the supplement to
~~letter~~

It is necessary that we
get together and discuss how
we might deal with this matter.

Please ~~to~~ let me know
when you are available. We
should probably have a staff
meeting on this with Bob's
participation.

Thanks.
Wayne.