

I am writing to memorialize the conversation we had on March 4, 2004, relating to the above-referenced transaction. For the sake of clarity, I will discuss the transaction as two separate transactions. The sequence of the steps in the transaction has been set for the purposes of foreign tax laws, although consummation of all the agreements is expected to occur in a single closing. To summarize the first transaction, will acquire approximately 53% of the voting securities of interests in transaction.

Transaction"). After the transaction has been completed, (which will, at that point, be controlled, by reason of holdings of voting securities, by acquire from indirectly, 100% of the voting securities of

In view of the complicated structure of the transactions, it may be helpful to start by outlining the current relationships.

## Current Relationships

At present, and the second a Brazilian company with its
principal place of business in the controls, directly and indirectly, entities
that hold approximately 53% of the voting securities of the which is a least that hold approximately 53% of the voting securities of the which is a least that hold approximately 53% of the voting securities of the which is a least than the which is a l
company with its principal place of business in the holds no assets in the
United States. In its most recent fiscal year, sales in or into the United States
were less than \$50 million. For purposes of the Hart-Scott-Rodino Antitrust
Improvements Act of 1976 (the "HSR Act"), is its own ultimate parent entity.
The holds approximately 64% of the voting securities of
and is its own ultimate parent entity for HSR Act purposes.

indirectly holds 100% of the voting securities of which has U.S. sales and assets worth in excess of \$50 million. HSR Analysis of the Transactions The Transaction Pursuant to a Contribution and Subscription Agreement (the "CSA"), will transfer its stock in section, representing 53% of the outstanding voting securities, to the securities of the securities will receive shares of representing approximately 25% of the outstanding voting securities of Upon closing of the will transfer its shares to the for certificates representing approximately 44% of the voting interests in the Pursuant to a separate Shareholders Agreement, will have the right to appoint four of the eight directors of the Stichting's board. All parts of this transaction are exempt from the requirements of the HSR Act pursuant to Section 802.51 of the HSR Rules. As the the ultimate parent , is a foreign person and is a foreign issuer, and less than \$50 million of U.S. sales and assets in its most recent fiscal year, Interbrew's acquisition of the voting securities in held by held by be seemed is exempt pursuant to Section 802.51(b)(1). As held by be seemed is a foreign person and held by acquisition of 25% of is also exempt pursuant to the foreign issuer. same section.<sup>2</sup> Finally, since is a foreign person and the is a foreign acquisition of 44% of the voting shares in the state is exempt pursuant to the same section. In that regard, you advised me that, because the percentage of voting securities in the to be acquired is less than 50%, this acquisition of voting securities will not be deemed to confer control of the for the purposes of the foreign person exemption under 802.51(b)(1). Although will acquire the right to appoint 50% of the board of directors, which is defined as "control" under Section 801.1(b)(2) of the HSR Act, this right will derive from the Shareholders Agreement and not from the acquisition of the voting interests; hence, the exemption under Section 802.51(b)(1) is still available. will also, within six months after closing, issue a mandatory tender offer, required under Brazilian law, for the remaining outstanding common shares in This acquisition will also be exempt from filing pursuant to Section 802.30

<sup>&</sup>lt;sup>1</sup> Although will acquire control of U.S. sales and assets are less than \$50 million and hence the acquisition falls within the exemption.

<sup>&</sup>lt;sup>2</sup> In this instance, although U.S. sales and assets exceed \$50 million, the 25% of the voting securities does not confer control, so that the exemption is available.

and 15 U.S.C. 18a(c)(3) because more than 50% of the voting securities of will already then be held by

The Transaction

After the Transaction has been consummated, will, pursuant to the Agreement, transfer 100% of the voting securities of to a wholly owned subsidiary of That transaction is exempt from the requirements of the HSR Act pursuant to Section 802.30 of the Rules and 15 U.S.C. § 18a(c)(3).

Conclusion

No Hart-Scott-Rodino filing is required for either the Transaction

Should you need more detail about the transactions, I am attaching a portion of the 13D filing made with the SEC.

If your understanding of these facts, or your analysis of them, differs from that set forth above, please let me know as soon as possible.

Sincerely yours,

Nancy M. Ovuka, Esq.
Premerger Notification Office
Bureau of Competition
Federal Trade Commission
600 Pennsylvania Avenue, NW
Washington, DC 20580

or the Transaction.