ORIGINAL

UNITED STATES OF AMERICA BEFORE THE FEDERAL TRADE COMMISSION OFFICE OF ADMINISTRATIVE LAW JUDGES

In the Matter of

Ardagh Group S.A., a public limited liability company, and

Compagnie de Saint-Gobain, a corporation, and

Saint-Gobain Containers, Inc., a corporation.



PUBLIC

DOCKET NO. 9356

COMPLAINT COUNSEL'S REQUESTS FOR ADMISSIONS TO RESPONDENTS COMPAGNIE DE SAINT-GOBAIN AND SAIÑT-GOBAIN CONTAINERS, INC.

Pursuant to the Federal Trade Commission's Rules of Practice, 16 C.F.R. § 3.32, and the Definitions and Instructions set forth below, Complaint Counsel hereby requests that Respondents Compagnie De Saint-Gobain and Saint-Gobain Containers, Inc. admit within ten (10) days the following:

- 1. Admit that all of the top 25 U.S. craft brewers (based on 2012 beer sales volume) package their beer in glass containers.
- 2. Admit that, in 2006, less than { } of the gross output, measured by unit sales, from the Company's plant in Lincoln, IL was spirits bottles.
- 3. Admit that, in 2007, less than { } of the gross output, measured by unit sales, from the Company's plant in Lincoln, IL was spirits bottles.
- 4. Admit that the Company bid to supply (through an informal or formal bid), either directly or through a distributor, {

 Sapulpa, Oklahoma in 2012.
- 5. Admit that the Company bid to supply (through an informal or formal bid), either directly or through a distributor, {

 Burlington, Wisconsin in 2011.
- 6. Admit that craft beer bottles and mass beer bottles can be manufactured in the same plant.

- 7. Admit that craft beer bottles and mass beer bottles can be manufactured using the same furnace and same individual setting machine.
- 8. Admit that the Company bid to supply (through an informal or formal bid) { } in 2009.
- 9. Admit that the Company bid to supply (through an informal or formal bid) { } in 2012.
- 10. Admit that the Company bid to supply (through an informal or formal bid) { } in 2013.
- 11. Admit that the Company bid to supply (through an informal or formal bid), either directly or through a distributor, { } in 2012.
- 12. Admit that the Company bid to supply (through an informal or formal bid), either directly or through a distributor, { } in 2013.
- 13. Admit that the Company bid to supply (through an informal or formal bid), either directly or through a distributor, { } in 2010.
- 14. Admit that the Company bid to supply (through an informal or formal bid), either directly or through a distributor, { } in 2012.
- 15. Admit that the Company bid to supply (through an informal or formal bid), either directly or through a distributor, { } in 2012.
- 16. Admit that the Company bid to supply (through an informal or formal bid), either directly or through a distributor, { } in 2012.
- 17. Admit that the Company bid to supply (through an informal or formal bid), either directly or through a distributor, { } in 2009.
- 18. Admit that the capital investment needed to construct a new glass container manufacturing facility in the U.S. is at least \$150-\$200 million.

PUBLIC

DEFINITIONS

- 1. The terms "Compagnie de Saint-Gobain," "the Company," "you," or "your" mean Compagnie de Saint-Gobain, its domestic and foreign parents, predecessors, divisions, subsidiaries, affiliates, partnerships, and joint ventures, and all directors, officers, employees, agents, and representatives of the foregoing. The terms "subsidiary," "affiliate," and "joint venture" refer to any person in which there is partial (i.e., 25 percent or more) or total ownership or control between the Company and any other person.
- 2. The terms "craft beer," "craft brewery," and "mass beer" have the same meaning as used in the Expert Report of Dr. Chetan Sanghvi filed in Federal Trade Commission v. Ardagh Group S.A., Civil Action No. 1:13-cv-01021 (RMC) filed in District Court for the District of Columbia on September 4, 2013.

INSTRUCTIONS

- 1. Provide separate and complete sworn written responses for each Request for Admission ("Request").
- 2. Your answers to any Request must include all information within your possession, custody, or control, including information reasonably available to you and your agents, attorneys, or representatives. You may not give lack of information or knowledge as a reason for failure to admit or deny unless you state that you have made reasonable inquiry and that the information known or readily obtainable by you is insufficient to enable you to admit or deny the matter.
- 3. A Request will be deemed admitted unless, within ten days of service of this request, you serve a sworn written answer to the Request.
- 4. Your answer should specifically admit or deny the Request or set forth in detail the reasons why you cannot truthfully admit or deny it after exercising due diligence to secure the information necessary to make a full and complete answer, including a description of all efforts you made to obtain the information necessary to answer the Request fully.
- 5. If you object to a portion or an aspect of any Request, state the grounds for your objection with specificity and respond to the remainder of the Request.
- 6. When good faith requires that you qualify your answer or deny only a part of the matter of which an admission is requested, specify so much of it as is true and qualify or deny the remainder.

- 7. If you consider that a matter of which an admission has been requested presents a genuine issue for trial, you may not, on that ground alone, object to the request; instead, you must deny the matter or set forth reasons why you cannot admit or deny it.
- 8. Answer each Request fully and completely based on the information and knowledge currently available to you, regardless of whether you intend to supplement your response upon the completion of discovery.
- 9. If in answering any Request you claim ambiguity in either the Request or any applicable definition or instruction, identify in your response the language you consider ambiguous and state the interpretation you are using in responding.
- 10. Each Request is continuing in nature and requires prompt amendment of any prior response if you learn, after acquiring additional information or otherwise, that the response is in some material respect incomplete or incorrect. See 16 C.F.R. § 3.31(e).
- 11. If you object to any Request or any portion of any Request on the ground that it requests information that is privileged (including the attorney-client privilege) or falls within the attorney work product doctrine, state the nature of the privilege or doctrine you claim and provide all other information as required by 16 C.F.R. § 3.38A.
- 12. Whenever a Request is stated in the conjunctive, it shall also be taken in the disjunctive, and vice versa.
- 13. Whenever a Request is stated in the singular, it shall also be taken in the plural, and vice versa.
- 14. Estimated dates should be given when, but only when, exact dates cannot be supplied. Any estimates should be identified as such.

September 12, 2013

Respectfully submitted,

s/ Edward D. Hassi

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Attorney for Complaint Counsel

CERTIFICATE OF SERVICE

I hereby certify that on September 12, 2013, I filed the foregoing document electronically using the FTC's E-Filing System, which will send notification of such filing to:

Donald S. Clark Secretary Federal Trade Commission 600 Pennsylvania Ave., NW, Rm. H-113 Washington, DC 20580

I also certify that I delivered via electronic mail and hand delivery a copy of the foregoing document to:

The Honorable D. Michael Chappell Administrative Law Judge Federal Trade Commission 600 Pennsylvania Ave., NW, Rm. H-110 Washington, DC 20580

I further certify that I delivered via electronic mail a copy of the foregoing document to:

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CERTIFICATE FOR ELECTRONIC FILING

I certify that the electronic copy sent to the Secretary of the Commission is a true and correct copy of the paper original and that I possess a paper original of the signed document that is available for review by the parties and the adjudicator.

September 12, 2013

By:

s/ Angelike Mina

Attorney