

Exhibit A1



Exhibit A2









## The CRUSHING the competition LOKO and Earthquake rollout Incentive



<u>Salesman</u> Four LOKO Placements May 24th-June 30th

*3+sku's in account = \$4.00 per placement 4-5 sku's in account= \$5.00 per placement 6-7 sku's in account= \$6.00 per placement* 

\$1.00 on all cases four loko cases sold during the month of July

<u>Qualifier</u> •must be placed in singles door •Must be merchandised with proper pricing and static.

> Earthquake May 24<sup>th</sup>- June 30th *\$5.00/ placement*

 \$0.50/case on all Earthquake cases sold in Month of July <u>Qualifier</u>
•must be placed in singles door next to other budgets not four loko, priced in line with cheapest budget.
•Must be merchandised with proper pricing and static

Supervisors- Get paid out an average their teams overall payout



Со Ор 50/50

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# Incentive



### **Placements**

\$3 for 1 flavor

\$5 for 2 flavors

\$10 for all 3 flavors

#### Potential of \$10 per account!

Not Stack them High Let them Fly We want you to Stack them low and let them go!!!

Sell in 1 case of each flavor on first order



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From: Sent: To: Cc: Subject: Attachments: Jaisen Freeman (1997) Wednesday, October 21, 2009 12:22 PM

FOUR LOKO AND EARTHQUAKE

FourLoko All Sellsheet 12% web[2].pdf; Earthquake\_SS.pdf; FOUR LOKO Nielson in Convenience-Virginia YTD 2009.xls; Report - 7 11.pdf

Hi 🦲

We have some new packages that I wanted to see if we could get approved in your system as all our Wisconsin Wholesalers are selling these new products.

Four loko is one of the fastest growing products in the country. I have attached a sell sheet and some competitive data from other areas. Four loko is approved and recommended for many national chains such as 7-11, Circle K, Speedway, Kroger, Hess, Sonoco, etc. All of our Wisconsin wholesalers do very well with this product set and are asking about the approval for Kwik Trip. I believe we have the loko fruit punch set up in your system but I wanted to get our watermelon and other flavors approved. Watermelon is the top selling single serve in the SE region of 7-11. Please see the attached.

#### Earthquake High Gravity Lager:

This product competes with Steel Reserve but has 12% alc/vol. We are seeing a great response from this product as the budget beer category is very popular and profitable right now.

Please let me know if I need to set up a meeting with you at your office or on the phone to discuss.

Thanks for your time and effort and I look forward to your response.

Jaisen Freeman Phusion Projects www.drinkfour.com



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