APPENDIX A

TCCC's Bottling Operations Personnel

(Dated as of September 16, 2010)

<u>CEO, Coca-Cola Refreshments USA</u>, who at the time of the closing of the Acquisition will be Steve Cahillane:

- The CEO will be responsible for all bottler operations.
- The CEO, all of his direct reports, and the entire organization below them, will be part of the TCCC Bottling Operations, referred to as "Coca-Cola Refreshments USA" ("CCR") by Respondent; none will have Concentrate-Related Functions.
- CCR will be responsible for executing third-party brand distribution agreements in accordance with applicable information firewall requirements.
- The CEO will report to the CEO of TCCC (who at the time of the closing of the Acquisition is Muhtar Kent).

<u>Position in Commercial Leadership</u>, who at the time of the closing of the Acquisition will be Julie Francis:

- This position will be responsible for channel and customer strategies across all U.S. geographies, channels, and routes to market.
- This position will have responsibility for pricing, planning, and trade management capabilities and for capabilities in areas such as category management, sales execution, and e-commerce.
- This position will report directly to the CEO, CCR.

<u>Position in National Retail Sales</u>, who at the time of the closing of the Acquisition will be Mel Landis:

- This position will lead strategic relationships with national customers, serving as the lead representative of the Coca-Cola System with these key customers.
- This position will have customer management responsibilities across all categories and routes to market for bottle/can and fountain packaging.
- This position will report directly to the CEO, CCR.

<u>Position in National Foodservice and On-Premise</u>, who at the time of the closing of the Acquisition will be Chris Lowe:

- This position will be responsible for beverage solutions and sales, including strategic customer account management, with all national and regional Foodservice customers, across all beverage categories and package forms.
- This position will report directly to the CEO, CCR.

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Position in Regional Sales, who at the time of the closing of the Acquisition will be Glen Walter:

- This position will execute national, regional, and local Foodservice and Retail customer plans across multiple U.S. regions.
- This position will develop and execute regional and local programs to serve customers needs.
- This position will report directly to the CEO, CCR.

<u>Position in Coca-Cola Refreshments Canada</u>, who at the time of the closing of the Acquisition will be Kevin Warren:

- This position will be responsible for sales and operations leadership of business across all of Canada.
- This position will report directly to the CEO, CCR.

<u>Position in Customer Care</u>, who at the time of the closing of the Acquisition will be Michelle Guswiler:

- This position will lead customer contact centers, which manage product orders/issue resolution, equipment installation and servicing, parts fulfillment, and consumer inquiries/issue resolution.
- This position will provide strategic leadership, supply chain expertise, and support to key customer account teams.
- This position will report directly to the CEO, CCR.

<u>Position in Product Supply System</u>, who at the time of the closing of the Acquisition will be Brian Kelley:

- This position will lead the operations for all brands and packages, across all routes to market, including manufacturing, procurement, transportation, warehouse and direct store delivery.
- This position will lead efforts in areas such as quality, safety, environmental sustainability, and operational excellence.
- This position will operate the Odwalla business.

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This position will report directly to the CEO, CCR.

<u>Position in Business Transformation Office (BTO)</u>, who at the time of the closing of the Acquisition will be Steve Jones:

- This position will steward business integration activities and the execution of integration plans after the close of the Acquisition.
- This position will manage transformational projects that fall outside ongoing business activities.
- This position will report directly to the CEO, CCR.

Position in Finance, who at the time of the closing of the Acquisition will be Duane Still:

- This position will be accountable for overall financial stewardship, including centralized management and financial reporting, financial planning and forecasting, and report-to-record activities.
- This position will lead real estate activities and CCR business planning.
- This position will report directly to the CEO, CCR.

<u>Position in Human Resources</u>, who at the time of the closing of the Acquisition will be Laura Miller:

- This position will develop and execute human resource strategies and will lead development and implementation for all human resource initiatives and processes.
- This position will identify solutions for organizational capabilities, required competencies and skills, and future strategic objectives.
- This position will report directly to the CEO, CCR.

<u>Position in Information Technology</u>, who at the time of the closing of the Acquisition will be Tom Miller:

- This position will streamline and consolidate information technology applications across the North American business and ensure maintenance of a sustainable business system platform.
 - This position will report directly to the CEO, CCR.

Position in Legal, who at the time of the closing of the Acquisition will be Ben Garren:

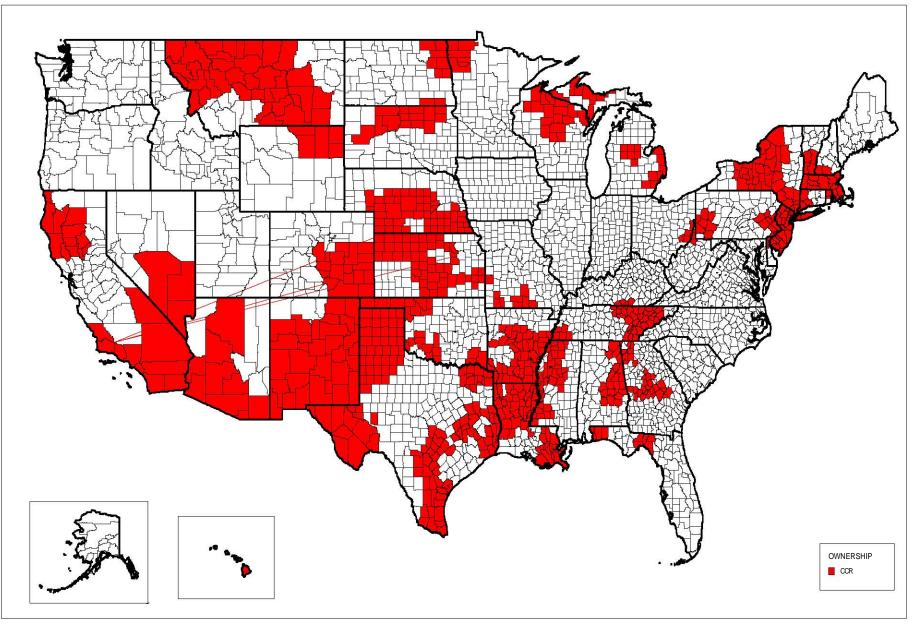
- This position will provide legal support and oversight of legal services.
 - This position will report directly to the CEO, CCR.

<u>Position in Public Affairs and Communications</u>, who at the time of the closing of the Acquisition will be Sonya Soutus:

- This position will be responsible for the development and execution of stakeholder engagement, communication, media, and government relations strategies and campaigns.
- This position will lead efforts in partnership with Marketing and business
 operations to support and enable growth while protecting and enhancing the
 reputation of TCCC and its brands.
- This position will report directly to the CEO, CCR.

APPENDIX B

DR PEPPER CCR U.S. DISTRIBUTION



CANADA DRY CCR U. S. DISTRIBUTION

