1 2 3 4 5		FILEDRECEIVED JUN 2.5 2009 CLERK U.S. DISTRICT COURT WESTERN DISTRICT OF WASHINGTON AT TACOMA BY DEPUTY
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9	WESTERN DISTRI	S DISTRICT COURT CT OF WASHINGTON ACOMA
10	FEDERAL TRADE COMMISSION,	
11	Plaintiff,	Case NO. 09 5380 RDB
12	v.	COMPLAINT FOR PERMANENT INJUNCTION AND OTHER RELIEF
13	MCS PROGRAMS, LLC, a Washington	[FILED UNDER SEAL]
14	Limited Liability Company, also doing business as Mutual Consolidated Savings; UNITED SAVINGS CENTER, INC., a	
15	Washington corporation, also doing business as Mutual Consolidated Savings; USC	
16 17	PROGRAMS, LLC, a Washington Limited Liability Company, also doing business as	
18	Mutual Consolidated Savings; PAUL MORRIS THOMPSON, individually and as an	
19	officer of MCS Programs, LLC, United Savings Center, Inc., and USC Programs, LLC;	
20	and MIRANDA CAVENDAR, also known as Miranda Cavender, individually and as a	
21	manager of MCS Programs, LLC, United Savings Center, Inc., and USC Programs, LLC,	
22	Defendants.	
23	Plaintiff, the Federal Trade Commission (	"FTC" or "Commission"), for its Complaint against
24	MCS Programs, LLC, United Savings Center, Inc	., USC Programs, LLC, Paul Morris Thompson, and
25	Miranda Cavendar (collectively, "Defendants"), a	lleges:
26	1. The FTC brings this action under S	Sections 13(b) and 19 of the Federal Trade
27	Commission Act ("FTC Act"), 15 U.S.C. §§ 53(b	) and 57b, and the Telemarketing and Consumer
28	Fraud and Abuse Prevention Act ("Telemarketing	Act"), 15 U.S.C. §§ 6101-6108, to obtain temporary,

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1	preliminary, and permanent injunctive relief, rescission or reformation of contracts, restitution,
2	disgorgement of ill-gotten monies, and other equitable relief for Defendants' acts or practices in
3	violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a), and in violation of the FTC's
4	Telemarketing Sales Rule ("TSR"), 16 C.F.R. Part 310.
5	JURISDICTION AND VENUE
6	2. This Court has subject matter jurisdiction over this action pursuant to 28 U.S.C.
7	§§ 1331, 1337(a), and 1345, and 15 U.S.C. §§ 45(a), 53(b), 57b, 6102(c), and 6105(b).
8	3. Venue in the United States District Court for the Western District of Washington is
9	proper under 28 U.S.C §1391(b) and (c), and 15 U.S.C. §§ 53(b).
10	<u>PLAINTIFF</u>
11	4. Plaintiff FTC is an independent agency of the United States Government created by
12	statute. 15 U.S.C. §§ 41-58. The FTC is charged, inter alia, with enforcement of Section 5(a) of the
13	FTC Act, 15 U.S.C. § 45(a), which prohibits unfair or deceptive acts or practices in or affecting
14	commerce. The FTC is also charged with enforcement of the Telemarketing Act, 15 U.S.C. §§ 6101-
15	6108. Pursuant to the Telemarketing Act, the FTC promulgated and enforces the TSR, 16 C.F.R.
16	Part 310, which prohibits deceptive and abusive telemarketing acts or practices. The FTC is
17	authorized to initiate federal district court proceedings, by its own attorneys, to enjoin violations of the
18	FTC Act and the TSR, and to secure such equitable relief as may be appropriate in each case, including
19	restitution and disgorgement. 15 U.S.C. §§ 53(b), 57b, 6102(c), and 6105(b).
20	<b>DEFENDANTS</b>
21	5. Defendant MCS PROGRAMS, LLC, is a Washington corporation with its principal
22	place of business at 1215 Earnest S. Brazill Street, Suite 33, Tacoma, Washington. MCS Programs also
23	does business as Mutual Consolidated Savings, among other names. Defendant MCS Programs
24	transacts or has transacted business in the Western District of Washington.
25	6. Defendant <b>UNITED SAVINGS CENTER, INC.</b> , is a Washington corporation with its
26	principal place of business at 1215 Earnest S. Brazill Street, Suite 33, Tacoma, Washington. United
27	Savings Center also does business as Mutual Consolidated Savings, among other names. Defendant
28	United Savings Center transacts or has transacted business in the Western District of Washington.

7. Defendant USC PROGRAMS, LLC, is a Washington corporation with its principal
 place of business at 1215 Earnest S. Brazill Street, Suite 33, Tacoma, Washington. USC Programs also
 does business as Mutual Consolidated Savings, among other names. Defendant USC Programs
 transacts or has transacted business in the Western District of Washington.

5 Defendant PAUL MORRIS THOMPSON ("Thompson") is owner, President, Chief 8. Executive Officer, and Registered Agent of the corporate Defendants, United Savings Center, MCS 6 7 Programs, and USC Programs. He has signed papers as president of United Savings Center and is 8 listed in corporate records as the only Member of the Board of both MCS Programs and USC Programs. Since March 1, 1998, he has also owned "Mutual Consolidated Savings" as an assumed 9 10 business name registered in Washington state, and has done business under that name, among other 11 names. Thompson resides in, and transacts or has transacted business in, this District. At all times 12 material to this Complaint, acting alone or in concert with others, he has formulated, directed, controlled, or participated in the acts and practices of the corporate Defendants, including the acts and 13 14 practices set forth in this Complaint.

15 9. Defendant MIRANDA CAVENDAR ("Cavendar," also known as Miranda Cavender) is employed as Chief Operating Officer by the corporate Defendants, United Savings Center, MCS 16 17 Programs, and USC Programs, and has also been employed in the unincorporated business owned and 18 operated by Thompson. She has been listed at times in official corporate records as president of 19 United Savings Center. Cavendar resides in, and transacts or has transacted business in, this District. 20 At all times material to this Complaint, acting alone or in concert with others, she has formulated, 21 directed, controlled, or participated in the acts and practices of the corporate Defendants, including the 22 acts and practices set forth in this Complaint, as well as participating in the unincorporated business 23 owned and operated by Thompson.

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# COMMON ENTERPRISE

10. Corporate Defendants MCS Programs, LLC, United Savings Center, Inc., and USC
 Programs, LLC, have operated and functioned as a common business enterprise while engaging in the
 deceptive and unfair acts and practices alleged in this complaint. Because the corporate Defendants

1 have operated as a common enterprise, each of them is jointly and severally liable for the deceptive
2 and unfair acts and practices alleged below.

## **COMMERCE**

11. At all times relevant to this Complaint, Defendants have maintained a substantial course of trade, in or affecting commerce, as "commerce" is defined in Section 4 of the FTC Act, 15 U.S.C.
§ 44.

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### **DEFENDANTS' BUSINESS PRACTICES**

8 12. Since at least 2006, Defendants have telemarketed a "rapid debt reduction" program to 9 consumers nationwide in the U.S. and in Canada. In many instances, the telemarketing calls are 10 initiated by a live representative. In many other instances, they are initiated using a telemarketing 11 service that delivers prerecorded voice messages, known as "voice broadcasting" or "robocalling." 12 Defendants also market their program via the Internet on several websites, including 13 www.mcsprograms.com, www.uscprograms.com, and www.mutualsavingsinc.com. Defendants tell 14 consumers that if they purchase Defendants' program, Defendants will obtain substantially lower 15 interest rates for the consumers' credit cards by negotiating with the card issuers. Defendants also 16 claim that their program will provide substantial savings to consumers, typically \$2,500 or more, and 17 enable consumers to pay off their debt three to five times faster without increasing their monthly 18 payments. Defendants and their telemarketers also expressly promise that a consumer can obtain a full 19 refund from Defendants if the consumer does not save at least the promised amount, typically \$2,500 20 or more. Defendants' websites echo the telemarketers' refund promise, stating that there is no risk to 21 the consumer because of the availability of a refund.

13. Defendants sometimes obtain the consumer's credit card number before contacting the
consumer. Defendants and their telemarketers use this information to generate consumer trust by
displaying knowledge of the consumers' accounts, which helps mislead the consumer about the
relationship between the bank issuing the credit card and Defendants.

26 14. Defendants typically charge a fee of between \$690 and \$899 USD for their "rapid debt
27 reduction" program. Defendants represent that the amount of the fee will be quickly offset by savings
28 achieved under the Defendants' program.

#### **COMPLAINT- Page 4**

1 15. Defendants do not disclose to Canadian consumers that the fee for their program is in
 2 U.S. Dollars. Thus, when Canadian consumers authorize what they believe is a fee of \$690 Canadian
 3 Dollars, they may later find they have been charged \$800 Canadian Dollars or more as a result of the
 4 currency exchange rate.

In many instances, Defendants do not obtain substantially lower credit card interest
rates for consumers. Thus, in those instances consumers do not save thousands of dollars, and they are
unable to pay off their debts three to five times faster as a result of the promised reduction of their
credit card interest rates.

9 17. After a consumer has paid for the Defendants' service, Defendants send the consumer 10 general information about finances, along with a form for the consumer to complete and return listing 11 all of the consumer's indebtedness. Sometimes, Defendants then send the consumer a computer-12 generated accelerated payment schedule or "Rapid Debt Reduction" plan, that, if adhered to, will 13 purportedly allow the consumer to pay off his or her debts years faster than if the consumer makes 14 only minimum monthly payments. In many instances, after Defendants have failed to achieve the 15 promised interest rate reduction for the consumer, Defendants claim their "Rapid Debt Reduction" 16 plan shows how the promised savings are realized by increasing the consumer's monthly payments. 17 Defendants do not disclose to consumers, prior to their purchase of the program, that the "Rapid Debt 18 Reduction" plan is the basis for the savings claims and that the promised savings may take decades to 19 achieve.

18. In many instances, Defendants do not honor their promise to refund if they do not save
consumers the amount promised, instead claiming that the consumer has failed to comply with
previously undisclosed conditions, or that Defendants have complied with their obligations in some
way other than providing the promised interest rate reduction and savings. When Defendants do
provide a refund, in many instances they deduct a "restocking fee" of 12.5%, also undisclosed prior to
charging a consumer's credit card.

26 19. While telemarketing their program, Defendants or their telemarketers have made
27 numerous calls to telephone numbers on the National Do Not Call Registry ("Registry"), as well as to
28 consumers who have previously asked Defendants not to call them again. In some instances,

Defendants or their telemarketers also "spoof" their calls by transmitting phony Caller ID information
 so that call recipients do not know the source of the calls.

20. In numerous instances, Defendants, acting directly or through one or more
intermediaries, have initiated telemarketing calls that failed to disclose truthfully, promptly, and in a
clear and conspicuous manner to the person receiving the call: the identity of the seller; that the
purpose of the call is to sell goods or services; or the nature of the goods or service. In numerous
instances since December 1, 2008, Defendants, acting directly or through one or more intermediaries,
have initiated prerecorded telemarketing calls to consumers that failed to promptly make such
disclosures, or to immediately thereafter disclose the mechanism for asserting a Do Not Call request.

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## **VIOLATIONS OF SECTION 5 OF THE FTC ACT**

21. Section 5(a) of the FTC Act, 15 U.S.C. § 45(a), prohibits "unfair or deceptive acts or
practices in or affecting commerce," including such acts or practices involving foreign commerce that
"involve material conduct occurring within the United States."

14 22. Misrepresentations or omissions of material fact constitute deceptive acts or practices
15 prohibited by Section 5(a) of the FTC Act. 15 U.S.C. § 45(a).

# COUNT ONE

## **Misrepresentations in Violation of Section 5**

18 23. In numerous instances, in connection with the marketing, offering for sale, or sale of
19 Defendants' "debt reduction" program, Defendants have represented, expressly or by implication, that:

20A.Consumers who purchase Defendants' "debt reduction" program will have their21credit card interest rates reduced substantially;

B. Consumers who purchase Defendants' "debt reduction" program will save, in a short time, hundreds or thousands of dollars, or more than the amount of the fees consumers pay; and

C. Consumers who purchase Defendants' "debt reduction" program will be able to pay off their debt three to five times faster without increasing their monthly payments.

1	24.	In tru	th and in fact, in numerous instances in which Defendants have made the
2	representation	n above	
3		A.	Consumers who purchase Defendants' "debt reduction" program do not have
4			their credit card interest rates reduced substantially;
5		В.	Consumers who purchase Defendants' "debt reduction" program do not save, in
6			a short time, hundreds or thousands of dollars, or more than the amount of the
7			fees consumers pay; and
8		C.	Consumers who purchase Defendants' "debt reduction" program are not able to
9			pay off their debt three to five times faster without increasing their monthly
10			payments.
11	25.	There	efore, the representations set forth in Paragraph 23 above are false and misleading
12	and constitute	e decep	tive acts or practices in violation of Section 5(a) of the FTC Act, 15 U.S.C.
13	§ 45(a).		
14			COUNT TWO
15		Failure	e to Disclose Material Refund Conditions in Violation of Section 5
15 16	26.		e to Disclose Material Refund Conditions in Violation of Section 5 merous instances, in connection with the marketing, offering for sale, or sale of
	26.	In nui	
16	26. Defendants' '	In nur 'debt re	merous instances, in connection with the marketing, offering for sale, or sale of
16 17	26. Defendants' ' consumers w	In nur "debt re ho purc	merous instances, in connection with the marketing, offering for sale, or sale of eduction" program, Defendants have represented, expressly or by implication, that
16 17 18	26. Defendants' consumers with not achieve the	In nur "debt re ho purc he amou	merous instances, in connection with the marketing, offering for sale, or sale of eduction" program, Defendants have represented, expressly or by implication, that hase Defendants' "debt reduction" program are guaranteed a full refund if they do
16 17 18 19	26. Defendants' consumers w not achieve th 27.	In nur "debt re ho purc he amou In nur	merous instances, in connection with the marketing, offering for sale, or sale of eduction" program, Defendants have represented, expressly or by implication, that hase Defendants' "debt reduction" program are guaranteed a full refund if they do ant of savings represented by Defendants.
16 17 18 19 20	26. Defendants' consumers w not achieve th 27.	In nur "debt re ho purc he amou In nur ave fail	merous instances, in connection with the marketing, offering for sale, or sale of eduction" program, Defendants have represented, expressly or by implication, that hase Defendants' "debt reduction" program are guaranteed a full refund if they do ant of savings represented by Defendants. merous instances in which Defendants have made the representation above, ed to disclose, or to disclose adequately, to consumers, before charging
16 17 18 19 20 21	26. Defendants' consumers w not achieve th 27. Defendants h	In nur "debt re ho purc he amou In nur ave fail	merous instances, in connection with the marketing, offering for sale, or sale of eduction" program, Defendants have represented, expressly or by implication, that hase Defendants' "debt reduction" program are guaranteed a full refund if they do ant of savings represented by Defendants. merous instances in which Defendants have made the representation above, ed to disclose, or to disclose adequately, to consumers, before charging
<ol> <li>16</li> <li>17</li> <li>18</li> <li>19</li> <li>20</li> <li>21</li> <li>22</li> </ol>	26. Defendants' consumers w not achieve th 27. Defendants h	In nui "debt re ho purc he amou In nui ave fail redit ca	merous instances, in connection with the marketing, offering for sale, or sale of eduction" program, Defendants have represented, expressly or by implication, that hase Defendants' "debt reduction" program are guaranteed a full refund if they do ant of savings represented by Defendants. merous instances in which Defendants have made the representation above, ed to disclose, or to disclose adequately, to consumers, before charging rds, that:
<ol> <li>16</li> <li>17</li> <li>18</li> <li>19</li> <li>20</li> <li>21</li> <li>22</li> <li>23</li> </ol>	26. Defendants' consumers w not achieve th 27. Defendants h	In nui "debt re ho purc he amou In nui ave fail redit ca	merous instances, in connection with the marketing, offering for sale, or sale of eduction" program, Defendants have represented, expressly or by implication, that hase Defendants' "debt reduction" program are guaranteed a full refund if they do ant of savings represented by Defendants. merous instances in which Defendants have made the representation above, ed to disclose, or to disclose adequately, to consumers, before charging rds, that: Consumers who do not achieve the guaranteed savings as a result of Defendants
<ol> <li>16</li> <li>17</li> <li>18</li> <li>19</li> <li>20</li> <li>21</li> <li>22</li> <li>23</li> <li>24</li> </ol>	26. Defendants' consumers w not achieve th 27. Defendants h	In nui "debt re ho purc he amou In nui ave fail redit ca	merous instances, in connection with the marketing, offering for sale, or sale of eduction" program, Defendants have represented, expressly or by implication, that hase Defendants' "debt reduction" program are guaranteed a full refund if they do ant of savings represented by Defendants. merous instances in which Defendants have made the representation above, ed to disclose, or to disclose adequately, to consumers, before charging rds, that: Consumers who do not achieve the guaranteed savings as a result of Defendants negotiating reduced interest rates with consumers' creditors may be denied a full
<ol> <li>16</li> <li>17</li> <li>18</li> <li>19</li> <li>20</li> <li>21</li> <li>22</li> <li>23</li> <li>24</li> <li>25</li> </ol>	26. Defendants' consumers w not achieve th 27. Defendants h	In nui "debt re ho purc he amou In nui ave fail redit ca	merous instances, in connection with the marketing, offering for sale, or sale of eduction" program, Defendants have represented, expressly or by implication, that thase Defendants' "debt reduction" program are guaranteed a full refund if they do ant of savings represented by Defendants. merous instances in which Defendants have made the representation above, ed to disclose, or to disclose adequately, to consumers, before charging rds, that: Consumers who do not achieve the guaranteed savings as a result of Defendants negotiating reduced interest rates with consumers' creditors may be denied a full refund if the amount of savings guaranteed potentially can be achieved by

1	B. Defendants may impose other conditions on the refund guarantee, such as
2	requiring the refund claim be made within a minimum or maximum period of
3	time after the consumer was charged; and
4	C. If the consumer requests a refund and any refund is given, Defendants may
5	retain 12% or more of the amount paid by the consumer.
6	28. Defendants' failure to disclose or disclose adequately the material information
7	described in Paragraph 27, in light of the representation described in Paragraph 26, constitutes a
8	deceptive act or practice in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).
9	COUNT THREE
10	Failure to Disclose Material Fact to Canadian Consumers in Violation of Section 5
11	29. In numerous instances, in connection with the marketing, offering for sale, or sale of
12	Defendants' "debt reduction" program to Canadian consumers, Defendants have represented, expressly
13	or by implication, that Canadian consumers who purchase Defendants' "debt reduction" program will
14	be charged a specific fee, typically between \$690 and \$899.
15	30. In numerous instances in which Defendants have made the representation above,
16	Defendants have failed to disclose, or to disclose adequately, to Canadian consumers, before charging
17	consumers' credit cards, that the specified fee for their program is in U.S. rather than Canadian
18	Dollars. Thus, Canadian consumers who authorize a fee of "\$690" may later find that they have been
19	charged \$800 Canadian or more as a result of the currency exchange rate.
20	31. Defendants' failure to disclose or disclose adequately the material information
21	described in Paragraph 30, in light of the representation described in Paragraph 29, constitutes a
22	deceptive act or practice in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).
23	VIOLATIONS OF THE TELEMARKETING SALES RULE
24	AND THE NATIONAL DO NOT CALL REGISTRY
25	32. Congress directed the FTC to prescribe rules prohibiting abusive and deceptive
26	telemarketing acts or practices pursuant to the Telemarketing Act, 15 U.S.C. §§ 6101-6108, in 1994.
27	On August 16, 1995, the FTC adopted the Telemarketing Sales Rule ("TSR"), 16 C.F.R. Part 310,
28	which became effective on December 31, 1995. On January 29, 2003, the FTC amended the TSR. 68

Fed. Reg. 4580, 4669. On August 29, 2008, the FTC amended the TSR again. 73 Fed. Reg. 51164, 1 2 51204.

3 33. Defendants are "seller[s]" or "telemarketer[s]" engaged in "telemarketing," and 4 Defendants have initiated, or have caused telemarketers to initiate, "outbound telephone calls" to 5 consumers, as those terms are defined in the TSR, 16 C.F.R. § 310.2(u), (z), (bb) and (cc).

6 34. The TSR prohibits telemarketers and sellers from making any false or misleading 7 statement to induce any person to pay for goods or services. 16 C.F.R. § 310.3(a)(4).

8 35. The TSR prohibits telemarketers and sellers from misrepresenting, directly or by 9 implication, in the sale of goods or services, any material aspect of the performance, efficacy, nature, 10 or central characteristics of the goods or services that are the subject of a sales offer. 16 C.F.R. 11 § 310.3(a)(2)(iii).

12 36. The TSR also prohibits sellers and telemarketers from failing to disclose truthfully in a 13 clear and conspicuous manner, before a customer pays for goods or services, the total purchase cost 14 and, if the seller or telemarketer makes a representation about a refund or cancellation policy, a 15 statement of all material terms and conditions of such policy. 16 C.F.R. § 310.3(a)(1)(i) and (iii).

16 37. As of March 31, 2003, the TSR also prohibits any seller or telemarketer from 17 "[d]isclosing or receiving, for consideration, unencrypted consumer account numbers for use in 18 telemarketing." 16 C.F.R. § 310.4(a)(5).

19 38. The TSR requires telemarketers in an outbound telephone call to disclose truthfully, 20 promptly, and in a clear and conspicuous manner, the following information:

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A. The identity of the seller;

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Β. That the purpose of the call is to sell goods or services; and

C. The nature of the goods or services.

24 16 C.F.R. § 310.4(d)(1), (2), and (3).

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25 39. Since December 1, 2008, the TSR has prohibited a telemarketer from engaging, and a 26 seller from causing a telemarketer to engage, in initiating an outbound telephone call that delivers a 27 prerecorded message unless the message immediately discloses:

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The identity of the seller;

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B. That the purpose of the call is to sell goods or services; and

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C. The nature of the goods or services.

3 16 C.F.R. § 310.4(b)(1)(v)(B)(ii).

4 40. The TSR also prohibits sellers and telemarketers from initiating an outbound telephone
5 call to any person when that person previously has stated that he or she does not wish to receive an
6 outbound telephone call made by or on behalf of the seller whose goods or services are being offered.
7 16 C.F.R. § 310.4(b)(1)(iii)(A).

41. Since December 1, 2008, the TSR has prohibited a telemarketer from engaging, and a
seller from causing a telemarketer to engage, in initiating an outbound telephone call that delivers a
prerecorded message unless, immediately following the disclosures described in paragraph 39, the
prerecorded message discloses how the person called can assert a Do Not Call request pursuant to 16
C.F.R. § 310.4(b)(1)(iii)(A). The disclosure must state that the person called can assert the request by
using:

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A. an automated interactive voice and/or keypress-activated opt-out mechanism, in the case of a call that could be answered in person by a consumer; or

B. a toll-free telephone number, in the case of a call that could be answered by an
answering machine or voicemail service. The toll-free number must connect
directly to an automated interactive voice or keypress-activated opt-out
mechanism.

In either case, the opt-out mechanism must automatically add the number called to the seller's entityspecific Do Not Call list and immediately disconnect the call once invoked. In the case of a call that could be answered in person, the opt-out mechanism must be available for use at any time during the message, and in the case of a call that could be answered by an answering machine or voicemail service, the opt-out mechanism must be accessible at any time throughout the duration of the telemarketing campaign. 16 C.F.R. § 310.4(b)(1)(v)(B)(ii)(A)-(B).

42. In addition, the TSR, as amended in 2003, establishes a "do-not-call" registry (the
"National Do Not Call Registry" or "Registry"), maintained by the FTC, of consumers who do not
wish to receive certain types of telemarketing calls. Consumers can register their telephone numbers

on the Registry without charge either through a toll-free telephone call or over the Internet at 1 2 www.donotcall.gov. 3 43. Since October 17, 2003, sellers and telemarketers have been prohibited from calling 4 numbers on the Registry. 16 C.F.R. § 310.4(b)(1)(iii)(B). 5 44. Since January 29, 2004, sellers and telemarketers have been required to transmit or 6 cause to be transmitted the telephone number, and, when made available by the telemarketer's carrier, 7 the name of the telemarketer, to any caller identification service in use by a recipient of a 8 telemarketing call, or, alternately, to transmit or cause to be transmitted the name of the seller on 9 behalf of which a telemarketing call is placed and the seller's customer service telephone number. 10 16 C.F.R. § 310.4(a)(7). 11 45. Pursuant to Section 3(c) of the Telemarketing Act, 15 U.S.C. § 6102(c) and 12 Section 18(d)(3) of the FTC Act, 15 U.S.C. § 57a(d)(3), a violation of the TSR constitutes an unfair or 13 deceptive act or practice in or affecting commerce, in violation of Section 5(a) of the FTC Act, 14 15 U.S.C. § 45(a). 15 **COUNT FOUR** Misrepresentations and False and Misleading Statements in Violation of the TSR 16 17 46. In numerous instances, in the course of telemarketing goods and services, Defendants 18 have misrepresented, expressly or by implication, that: 19 A. Consumers who purchase Defendants' "debt reduction" program will have their 20 credit card interest rates reduced substantially; 21 Β. Consumers who purchase Defendants' "debt reduction" program will save, in a 22 short time, hundreds or thousands of dollars, or more than the amount of the fees 23 consumers pay; and 24

C. Consumers who purchase Defendants' "debt reduction" program will be able to pay off their debt three to five times faster without increasing their monthly payments.

47. Defendants' acts and practices, as alleged in Paragraph 46 above, are deceptive

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1	telemarketing acts or practices that violate Sections 310.3(a)(2)(iii) and 310.3(a)(4) of the TSR,
2	16 C.F. R. §§ 310.3(a)(2)(iii) and 310.3(a)(4).
3	COUNT FIVE
4	Failure to Disclose Material Refund Conditions in Violation of the TSR
5	48. In numerous instances, in the course of telemarketing goods and services, Defendants
6	have represented, expressly or by implication, that consumers who purchase Defendants' "debt
7	reduction" program are guaranteed a full refund if they do not achieve the amount of savings
8	represented by Defendants.
9	49. In numerous instances in which Defendants have made the representation above,
10	Defendants have failed to disclose, or to disclose adequately, to consumers, before charging
11	consumers' credit cards, that:
12	A. Consumers who do not achieve the guaranteed savings as a result of Defendants
13	negotiating reduced interest rates with consumers' creditors may be denied a full
14	refund if the amount of savings guaranteed potentially can be achieved by
15	following a multi-year, accelerated debt payment schedule provided to
16	consumers by Defendants;
17	B. Defendants may impose other conditions on the refund guarantee, such as
18	requiring the refund claim be made within a minimum or maximum period of
19	time after the consumer was charged; and
20	C. If the consumer requests a refund, and any refund is given, Defendants may
21	retain 12% or more of the amount paid by the consumer.
22	50. Defendants' acts and practices as alleged in Paragraphs 48-49 are deceptive
23	telemarketing acts or practices that violate Section 310.3(a)(1)(iii) of the TSR, 16 C.F.R.
24	§ 310.3(a)(1)(iii).
25	COUNT SIX
26	Failure to Disclose Purchase Cost to Canadian Consumers in Violation of the TSR
27	51. In numerous instances, in connection with the marketing, offering for sale, or sale of
28	Defendants' "debt reduction" program to Canadian consumers, Defendants have represented, expressly

or by implication, that Canadian consumers who purchase Defendants' "debt reduction" program will 1 2 be charged a specific fee, typically between \$690 and \$899. 3 52. In numerous instances in which Defendants have made the representation above, 4 Defendants have failed to disclose, or to disclose adequately, to consumers, before charging 5 consumers' credit cards, that the specified fee for their program is in U.S. rather than Canadian Dollars. Thus, Canadian consumers who authorize a fee of "\$690" may later find that they have been 6 7 charged \$800 Canadian or more as a result of the currency exchange rate. 8 53. Defendants' acts and practices as alleged in Paragraphs 51-52 are deceptive 9 telemarketing acts or practices that violate Section 310.3(a)(1)(i) of the TSR, 16 C.F.R. 10 § 310.3(a)(1)(i). 11 **COUNT SEVEN** 12 Violating the National Do Not Call Registry 54. 13 In numerous instances, in connection with telemarketing, Defendants have engaged, or 14 caused a telemarketer to engage, in initiating an outbound telephone call to a person's telephone 15 number on the National Do Not Call Registry in violation of Section § 310.4(b)(1)(iii)(B) of the TSR, 16 C.F.R. § 310.4(b)(1)(iii)(B). 16 17 **COUNT EIGHT** 18 Failing to Honor Do Not Call Requests 19 55. In numerous instances, in connection with telemarketing, Defendants have engaged, or 20 caused a telemarketer to engage, in initiating an outbound telephone call to a person who previously 21 has stated that he or she does not wish to receive an outbound telephone call made by or on behalf of 22 Defendants, in violation of the TSR, 16 C.F.R. § 310.4(b)(iii)(A). 23 **COUNT NINE** 24 **Failing to Transmit Caller Identification** 25 56. In numerous instances, in connection with telemarketing, Defendants have failed to 26 transmit or cause to be transmitted the telemarketer's telephone number, and, when made available by 27 the telemarketer's carrier, the name of the telemarketer, or, in the alternative, the seller's name and 28

1	customer service telephone number, to caller identification services in use by recipients of
2	telemarketing calls, in violation of Section 310.4(a)(7) of the TSR, 16 C.F.R. § 310.4(a)(7).
3	COUNT TEN
4	Failing to Make Required Oral Disclosures
5	57. In numerous instances, in the course of telemarketing goods and services, Defendants
6	have, in outbound telephone calls, failed to disclose promptly and in a clear and conspicuous manner
7	to the person receiving the call:
8	A. The identity of the seller;
9	B. That the purpose of the call is to sell goods or services; and
10	C. The nature of the goods or services.
11	58. Defendants' acts and practices as alleged in Paragraph 57 are abusive telemarketing acts
12	or practices that violate the TSR, 16 C.F.R. § 310.4(d)(1), (2), and (3).
13	COUNT ELEVEN
14	Initiating Unlawful Prerecorded Messages
15	59. In numerous instances, on or after December 1, 2008, in the course of telemarketing
16	goods and services, Defendants have initiated, or caused a telemarketer to initiate, outbound telephone
17	calls delivering prerecorded messages that do not promptly provide the disclosures required by
18	§ 310.4(d) of the TSR and the further disclosures required by § $310.4(b)(1)(v)(B)(ii)(A)-(B)$ .
19	60. Defendants' acts or practices as alleged in Paragraph 59 are abusive telemarketing acts
20	or practices that violate the TSR, 16 C.F.R. § 310.4(b)(1)(v)(B)(ii).
21	<u>CONSUMER INJURY</u>
22	61. Consumers in the United States and elsewhere have suffered and will suffer injury as a
23	result of Defendants' violations of the FTC Act and the TSR. Absent injunctive relief by this Court,
24	Defendants are likely to continue to injure consumers and harm the public interest.
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1	THIS COURT'S POWER TO GRANT RELIEF
2	62. Section 13(b) of the FTC Act, 15 U.S.C. § 53(b), empowers this Court to grant
3	injunctive and such other relief as the Court may deem appropriate to halt and redress violations of the
4	FTC Act. The Court, in the exercise of its equitable jurisdiction, may award ancillary relief, including
5	rescission of contracts and restitution, and the disgorgement of monies, to prevent and remedy any
6	violation of any provision of law enforced by the FTC.
7	63. Section 19 of the FTC Act, 15 U.S.C. § 57b, and Section 6(b) of the Telemarketing Act,
8	15 U.S.C. § 6105(b), authorize this Court to grant such relief as the Court finds necessary to redress
9	injury to consumers or other persons resulting from Defendants' violations of the TSR, including the
10	rescission and reformation of contracts and the refund of money.
11	64. This Court, in the exercise of its equitable jurisdiction, may award other ancillary relief
12	to remedy injury caused by the Defendants' law violations.
13	PRAYER FOR RELIEF
14	WHEREFORE, plaintiff Federal Trade Commission, pursuant to Sections 13(b) and 19 of the
15	FTC Act, 15 U.S.C. §§ 53(b) and 57b, and Section 6(b) of the Telemarketing Act, 15 U.S.C.
16	§ 6105(b), and the Court's own equitable powers, requests that the Court:
17	a. Award plaintiff such preliminary injunctive and ancillary relief as may be
18	necessary to avert the likelihood of consumer injury during the pendency of this
19	action and to preserve the possibility of effective final relief, including, but not
20	limited to, temporary and preliminary injunctions and an order freezing assets;
21	b. Permanently enjoin Defendants from violating the FTC Act and the TSR, as
22	alleged herein;
23	c. Award such relief as the Court finds necessary to redress injury to consumers
24	resulting from Defendants' violations of the FTC Act and the TSR, including,
25	but not limited to, rescission or reformation of contracts, restitution, refund of
26	monies paid, and the disgorgement of ill-gotten monies; and
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1	d. Award plaintiff the costs of investigating and bringing this action and
2	reasonable attorneys' fees, as well as such other and additional relief as the
3	Court may determine to be just and proper.
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5	Dated: June 25, 2009 Respectfully Submitted,
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7	DAVID C. SHONKA Acting General Counsel
8 9	CHARLES A. HARWOOD Regional Director
10	makine & Stoneell
11	MAXINE R. STANSELL # 9418
.12	ELEANOR DURHAM Member MD Bar Attorneys for Plaintiff Federal Trade Commission
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