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Plaintiff FTC and Corporate Defendants Trek Alliance, Inc., Trek Education Corp., and VonFlagg Corp. have agreed to entry of this Stipulated Final Order for Permanent Injunction and Other Equitable Relief ("Order") by the Court to resolve all charges against the Corporate Defendants set forth in the Complaint and all matters in dispute between Plaintiff and the Corporate Defendants in this action. Corporate Defendants have consented to entry of this Order without trial or adjudication of any issue of law or fact herein and have agreed that entry of this Order in the docket by the Court will constitute notice to them of the terms and conditions of the Order. Plaintiff and the Corporate Defendants having requested the Court to enter this Order, the Court hereby finds and orders as follows:

FINDINGS

- 1. This is an action instituted by the Commission under Section 13(b) of the FTC Act in connection with Defendants' sale and offering for sale of the right to participate in Defendants' multi-level marketing program. The Complaint seeks permanent injunctive and other equitable relief against Defendants.
- 2. This Court has jurisdiction of the subject matter of this case and over each of the Corporate Defendants. Venue in the Central District of California is proper.
- 3. The Complaint states a claim upon which relief may be granted against each of the Corporate Defendants under Sections 5(a) and 13(b) of the FTC Act, 15 U.S.C. §§ 45(a) and 53(b).
- 4. Plaintiff has the authority under Section 13(b) of the FTC Act, 15 U.S.C. § 53(b), to seek the relief it has requested.
- 5. The activities of each of the Corporate Defendants charged in the Complaint are in or affecting commerce, as defined in Section 4 of the FTC Act, 15 U.S.C. § 44.

6. The Corporate Defendants have waived all rights to seek judicial review or otherwise challenge or contest the validity of this Order. The Corporate Defendants have also waived all claims under the Equal Access to Justice Act, 28 U.S.C. § 2412, as amended by PL 104-121, 110 Stat. 847, 863-64 (1996).

7. Entry of this Order is in the public interest.

DEFINITIONS

- 1. The term "document" is synonymous in meaning and equal in scope to the usage of the term in Federal Rule of Civil Procedure 34(a), and includes writings, drawings, graphs, charts, photographs, audio and video recordings, computer records, and other data compilations from which information can be obtained and translated, if necessary, through detection devices into reasonably usable form. A draft or non-identical copy is a separate document within the meaning of the term.
- 2. "Material fact" means any fact likely to affect a person's choice of, or conduct regarding, goods or services.
- 3. "Consumer" means an actual or potential purchaser, customer, subscriber, or natural person.
- 4. "Multi-Level Marketing Program" means any marketing program in which all of the following elements exist: (1) participants are given the right to sell goods or services; (2) participants are given the right to recruit additional participants into a first-level downline (however denominated), or to have additional participants placed by the promoter or any other person into the program participant's first-level downline; (3) the first-level downline participants in turn have the right to recruit additional participants (second-level downlines), or to have additional participants placed into their downlines; and (4) participants may earn compensation based in whole or in part upon the sales or purchases of those in the participant's second-level downline or beyond.

- 5. "Prohibited Marketing Program" means any marketing program or plan in which any participant pays money or valuable consideration to the company in return for which he receives the right to receive rewards, in return for recruiting other participants into the program, which are unrelated to the sale of products or services to persons who are not participants in the marketing program.
- 6. "Business Venture" means any written or oral business arrangement, however denominated, whether or not covered by 16 C.F.R. Part 436, that consists of the payment of any consideration for (i) the right or means to offer, sell, or distribute goods or services (whether or not identified by a trademark, service mark, trade name, advertising or other commercial symbol); and (ii) assistance to any person in connection with or incident to the establishment, maintenance, or operation of a new business, or the entry by an existing business into a new line or type of business.

<u>ORDER</u>

I.

Prohibition Against Participating in Multi-Level Marketing Programs

A. IT IS HEREBY ORDERED that each of the Corporate Defendants, whether acting directly or through any corporation, business entity or person under the control of any of them, is hereby prohibited from engaging or participating in (i) the operation or promotion of any Multi-Level Marketing Program or Prohibited Marketing Program, or (ii) the offering, marketing, advertising, promotion, distribution or sale of the right to participate in any Multi-Level Marketing Program or Prohibited Marketing Program. Examples of prohibited activities include, without limitation, having any ownership or equity interest in any such Program or acquiring or exercising any control or authority over the business decisions of any such Program.

Prohibited Representations

IT IS FURTHER ORDERED that each of the Corporate Defendants, and the agents, servants, employees, and attorneys of any of them, and all persons or entities under the control of any of them, and all other persons or entities in active concert or participation with any of them who receive actual notice of this Order by personal service or otherwise, and each such person, whether acting directly or through any corporation, business entity or person under any of the Corporate Defendants' control, in connection with the advertising, offering, marketing, promotion or sale of Business Ventures, are hereby prohibited from:

- 1. Falsely representing, expressly or by implication, the amount of earnings or income that can be or which is likely to be derived from the acquisition of the Business Venture;
- 2. Falsely representing, expressly or by implication, that persons who acquire the Business Venture are likely to realize substantial financial gain;
- 3. Falsely representing, expressly or by implication, the benefits that can or are likely to be derived from acquiring the Business Venture;
- 4. Falsely representing, expressly or by implication, the amount of sales that owners or acquirers of the Business Venture have made, or that acquirers of the Business Venture can or are likely to make;
- 5. Falsely representing, expressly or by implication, that all or most of the people who fail to make significant income from the Business Venture failed to devote substantial or sufficient effort;
- 6. Falsely representing, expressly or by implication, that salaried or permanent employment opportunities are available; and
- 7. Falsely representing, expressly or by implication, any other material fact.

Prohibition Against Material Omissions and Lack of Substantiation
IT IS FURTHER ORDERED that each of the Corporate Defendants,
whether acting directly or through any corporation, business entity or person under
the control of any of them, in connection with the advertising, offering, marketing,
promotion or sale of Business Ventures, is hereby prohibited from:

- A. Failing to disclose, clearly and conspicuously, before any consumer pays any money in connection with acquiring a Business Venture, all information material to the decision to acquire the Business Venture, including information that is known or should reasonably be known to the defendant regarding actual income and profits of other acquirers of the Business Venture;
- B. Making any representation, expressly or by implication, regarding the amount or level of income that an acquirer of the Business Venture can reasonably expect to make unless, at the time such representation is made, a reasonable basis exists for such representation and the defendant has in its possession material that constitutes a reasonable basis for such representation, which representation is made available to the Commission or its representatives upon reasonable demand.

IV.

Equitable Monetary Relief

- A. IT IS FURTHER ORDERED that judgment in the amount of FIFTEEN MILLION DOLLARS (\$15,000,000.00) is hereby entered against the Corporate Defendants, jointly and severally.
- B. IT IS FURTHER ORDERED that the \$1,200,000.00 that Northfield Insurance Company has agreed to pay pursuant to Directors and Officers and Corporate Liability policy number ER000151 shall be distributed in accordance with the Agreement appended hereto as Appendix 1. The \$600,000.00 payment directed to counsel for the Individual Defendants may be used only to pay outstanding attorneys fees and expenses that counsel for the Individual Defendants have accrued

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telephone number of each person employed in any capacity by such business, including as an independent contractor; (ii) that person's job title or position; (iii) the

date upon which the person commenced work; and (iv) the date and reason for the person's termination, if applicable;

C.

Customer files containing the names, addresses, phone numbers, dollar amounts paid, quantity of items or services purchased, and description of items or

through to any of the Individual Defendants.

C. IT IS FURTHER ORDERED that the \$15,000,000.00 judgment entered pursuant to Paragraph A of this Section shall be permanently suspended upon receipt by the Commission of \$600,000.00 pursuant to the Agreement appended hereto as Appendix 1.

in FTC v. Trek Alliance, Inc. None of this amount may be returned or passed

V.

Acknowledgment of Receipt

IT IS FURTHER ORDERED that each of the Corporate Defendants, within five (5) business days of receipt of this Order as entered by the Court, must submit to the Commission a truthful sworn and notarized statement acknowledging receipt of this Order.

VI.

Record Keeping

IT IS FURTHER ORDERED that, for a period of eight (8) years from the date of entry of this Order, if any of the Corporate Defendants engages in the advertising, offering, marketing, promoting or sale of Business Ventures, the defendant is hereby restrained and enjoined from failing to create and retain the following records:

Accounting records that reflect (i) the cost of goods or services sold,

services purchased, to the extent such information is obtained in the ordinary course of business:

- D. Computer records containing the name, address, and phone number of each acquirer of the Business Venture (however denominated, including without limitation sales representatives, distributors, or independent business owners), as well as (i) dollar amounts paid by the acquirer to the business or any affiliate for any purpose, and the date of each payment, and (ii) all commissions or other pecuniary benefit paid to the acquirer and the date of each payment;
- E. Complaints and refund requests (whether received directly, indirectly or through any third party) and any responses to those complaints or requests;
- F. Copies of all sales scripts, training materials, advertisements, and other marketing materials; and
- G. All records and documents necessary to demonstrate full compliance with each provision of this Order, including but not limited to copies of acknowledgments of receipt of this Order (required by Section IX below), and all reports submitted to the FTC pursuant to Section X below.

VII.

Compliance Monitoring

IT IS FURTHER ORDERED that, for the purpose of monitoring and investigating compliance with any provision of this Order,

A. Within ten (10) days of receipt of written notice from a representative of the Commission, the Corporate Defendants shall submit additional written reports, sworn to under penalty of perjury; produce documents for inspection and copying; appear for deposition; and/or provide entry during normal business hours to any business location in such defendant's possession or direct or indirect control to inspect the business operations.

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- B. In addition, the Commission and its representatives are authorized to monitor compliance with this Order by all other lawful means, including but not limited to the following:
 - obtaining discovery from any person, without further leave of court, using the procedures prescribed by Fed. R. Civ. P. 30, 31, 33, 34, 36, and 45; and
 - communicating with any entity controlled in whole or in part by the Corporate Defendants, or any of their employees, while posing as consumers or prospective customers or suppliers, without the necessity of identification or prior notice;
- C. The Corporate Defendants shall not attempt to impose any restrictions, beyond those imposed by law in the relevant jurisdiction, on the Commission's ability to interview any employer, consultant, independent contractor, representative, agent, or employee who has agreed to such an interview, relating in any way to any conduct subject to this Order. In any such interview, the person interviewed may have counsel present. This provision shall not be construed as a waiver by the Defendant of any privilege or right, or as a grant of permission by the Defendant or the Court to any person to disclose information or documents that could not be disclosed in the absence of this provision.

Provided, however, that nothing in this Order shall limit the Commission's lawful use of compulsory process, pursuant to Sections 9 and 20 of the FTC Act, 15 U.S.C. §§ 49, 57b-1, to obtain any documentary material, tangible things, testimony, or information relevant to unfair or deceptive acts or practices in or affecting commerce (within the meaning of 15 U.S.C. § 45(a)(1)).

VIII.

Compliance Reporting by Defendants

IT IS FURTHER ORDERED that, in order that compliance with the provisions of this Order may be monitored:

- One hundred eighty (180) days after the date of entry of this Order, the Corporate Defendants shall provide a written report to the FTC, sworn to under penalty of perjury, setting forth in detail the manner and form in which the defendants have complied and are complying with each section of this Order. This report shall include, but not be limited to:
 - A copy of each acknowledgment of receipt of this Order obtained 1. by defendant pursuant to Section IX of this Order; and
 - 2. Any other changes required to be reported under Paragraph A of this Section; and
- C. For the purposes of this Order, defendants shall, unless otherwise directed by the Commission's authorized representatives, mail all written notifications to the Commission to:

Federal Trade Commission Attn: Assistant Regional Director 10877 Wilshire Blvd., Suite 700 Los Angeles, CA 90024

Re: FTC v. Trek Alliance, Inc., CV-02-9270 (C.D. Cal.)

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D. For purposes of the compliance reporting required by this Section, Plaintiff is authorized to communicate directly with the defendant's chief executive officer.

IX.

Order Distribution by Defendants

IT IS FURTHER ORDERED that, for a period of five (5) years from the date of entry of this Order, each of the Corporate Defendants shall deliver a copy of this Order to all of its principals, officers, directors, and managers. Each defendant shall also deliver copies of this Order to all of its employees, agents, and representatives who engage in conduct related to the subject matter of the Order, prior to them assuming their responsibilities. Corporate Defendants shall secure a signed and dated statement acknowledging receipt of the Order, within thirty (30) days of delivery, from all persons receiving a copy of the Order pursuant to this Section. The Corporate Defendants shall retain all acknowledgments and make them available to the Commission upon request.

X.

Receivership

- A. IT IS FURTHER ORDERED that the Receiver shall finalize the affairs of the receivership estate as expeditiously as possible and shall then submit a final report to the Court together with a request for termination of the receivership and discharge. Upon termination of the receivership, the Receiver shall promptly tender all records and items of the Corporate Defendants in the Receiver's possession or control to the Individual Defendants. Should all of the Individual Defendants decline such offer, the Receiver may dispose of remaining records and documents as he sees fit.
- B. IT IS FURTHER ORDERED that funds paid to or received by the Commission pursuant to any stipulated final order with any Individual Defendant in this matter shall, prior to any disbursement to consumers or the Treasury, be used

first to pay to the Receiver and Special Master, Robb Evans, all of the Receiver's and Special Master's reasonable fees, expenses and liabilities that have been or will be incurred in connection with this action and which cannot otherwise be paid out of the receivership estate.

XI.

Independence of Obligations

IT IS FURTHER ORDERED that each of the obligations imposed by this Order is independent of all other obligations under the Order, and that the expiration of any requirements imposed by this Order shall not affect any other obligation arising under this Order.

XII.

Costs and Attorneys Fees

IT IS FURTHER ORDERED that each party to this Order bear its own costs and attorneys fees incurred in connection with this action, provided that the Receiver's costs and attorneys fees shall be paid in accordance with Section XVI of the Preliminary Injunction in this matter, and with Section X of this Order.

XIII.

Waiver of Claims

IT IS FURTHER ORDERED that the Corporate Defendants waive and release any and all claims they may have against the Plaintiff, its employees, representatives, attorneys and agents for any acts or omissions prior to and up to the date of this Order. They further waive and release any and all claims they may have against the Receiver and his employees, representatives, attorneys and agents for any acts or omissions prior to and up to the date of this Order.

XIV.

Continued Jurisdiction

IT IS FURTHER ORDERED that this Court shall retain jurisdiction of this matter for all purposes, including construction, modification and enforcement of this

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Agreement between Plaintiff, Defendants, and Northfield Insurance Company

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Whereas Northfield Insurance Company (Northfield) issued Corporate Directors and Officers and Corporate Liability policy number ER000151 (Policy), with a policy limit of \$3,000,000.00, to Defendants Trek Alliance, Inc., Trek Education Corp., VonFlagg Corp., for the policy period of March 21, 2002 through March 21, 2003;

Whereas on December 6, 2002, Plaintiff Federal Trade Commission (Plaintiff or Commission) filed a lawsuit against Defendants Trek Alliance, Inc., Trek Education Corp., VonFlagg Corp., Jeffrey Kale Flagg, Richard Von Alvensleben, Tiffani Von Alvensleben, and Harry Flagg;

Whereas Plaintiff's Complaint alleges that, between 1997 and 2002, the Defendants engaged in deceptive conduct in violation of Section 5 of the Federal Trade Commission Act, 15 U.S.C. § 45(a);

Whereas Defendants and Plaintiff have claimed that the Policy covers some or all of the acts and omissions that form the basis of Plaintiff's Complaint;

Whereas Defendants and counsel for Plaintiff have tentatively stipulated to entry of final orders (Orders) that would settle Plaintiff's claims against Defendants, which must be approved by the Commission and the Court before they become final;

Therefore, Plaintiff, the Defendants, and Northfield agree as follows:

- 1. If the Orders are approved by the Commission and the Court, Northfield agrees to pay a total of \$1,200,000.00, within five court days after entry of the Orders, as follows:
 - a. Northfield shall pay \$600,000.00 to the Commission.
 - b. Northfield shall pay \$600,000.00 to counsel for the Individual Defendants,

Appendix 1

as follows: \$500,000.00 shall be paid to the law firm of Shughart
Thomson & Kilroy, P.C.; \$50,000.00 shall be paid to the law firm of
Buchalter Nemer; and \$50,000.00 shall be paid to the law firm of Grimes
& Reese, P.L.L.C. These payments may be used only to pay for
outstanding attorneys fees and expenses that counsel for the Individual
Defendants have accrued in FTC v. Trek Alliance, Inc. None of the
\$600,000.00 may be returned or passed through to any of the Individual

2. The Commission will deposit funds received pursuant to this Agreement into a fund administered by the Commission or its agent. Such funds shall be used for equitable relief in FTC v. Trek Alliance, Inc., including but not limited to consumer redress and any attendant expenses for the administration of any redress fund. In the event that direct redress to consumers is wholly or partially impracticable or funds remain after redress is completed, the Commission may apply any remaining funds for such other equitable relief (including consumer information remedies) as it determines to be reasonably related to Defendants' practices alleged in the complaint. Any funds not used as described above shall be deposited to the Treasury as disgorgement. Neither the Defendants nor Northfield shall have any right to challenge the Commission's choice of remedies under this Section, or to contest the manner of distribution chosen by the Commission.

Defendants.

3. As consideration for payment of \$600,000.00 to the Commission, the Commission hereby forever waives and releases any and all claims against Northfield under the Policy or any other claims based on the facts alleged in the Complaint.

///

AGREED BY:	
malela	PLAINTIFF FEDERAL TRADE COMMISSION:
Jeffrey Kale Flagg	
	By: John D. Jacobs
Richard Von Alvensleben	Attorney for Plaintiff FTC
Tiffani Von Alvensleben	NORTHFIELD INSURANCE COMPANY
	Ву:
Harry Flagg	Its
TREK ALLIANCE, INC.	
By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Alliance, Inc.	
TREK EDUCATION CORP.	
By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Education Corp.	
VONFLAGG CORP.	
By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans. Receiver of VonFlagg Corp.	

 Defendants agree to release Nor 	thland from all claims under the Policy in
accordance with Attachment A hereto.	
AGREED BY:	PLAINTIFF
	FEDERAL TRADE COMMISSION:
Jeffrey Kale Flagg	
Je hel	By: John D. Jacobs
Richard Von Alvensleben	Attorney for Plaintiff FTC
Tiffani Yon Alvensleben	NORTHFIELD INSURANCE COMPANY
Harry Flagg	By: Its
TREK ALLIANCE, INC.	
By Kenton Johnson, Deputy Receiver, on	
behalf of Robb Evans, Receiver of Trek Alliance, Inc.	
TREK EDUCATION CORP.	
By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Education Corp.	

Appendix 1

VONFLAGG CORP.

VonFlagg Corp.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of

accordance with Attachment A hereto.	, ,
AGREED BY:	PLAINTIFF FEDERAL TRADE COMMISSION:
Jeffrey Kale Flagg	
Richard Von Alvensleben	By: John D. Jacobs Attorney for Plaintiff FTC
Tiffani Von Alvensleben	NORTHFIELD INSURANCE COMPANY
Harry Flagg	By: Its
TREK ALLIANCE, INC.	,
By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Alliance, Inc.	
TREK EDUCATION CORP.	
By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Education Corp.	
VONFLAGG CORP.	
·	

VonFlagg Corp.

AGREED BY: Jeffrey Kale Flagg	PLAINTIFF FEDERAL TRADE COMMISSION:	
	By: John D. Jacobs	
Richard Von Alvensleben	Attorney for Plaintiff FTC	
Tiffani Von Alvensleben	NORTHFIELD INSURANCE COMPANY	
	By:	
Harry Flagg	Its	

TREK ALLIANCE, INC.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Alliance, Inc.

TREK EDUCATION CORP.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Education Corp.

VONFLAGG CORP.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of

VonFlagg Corp.

AGREED BY: Jeffrey Kale Flagg Richard Von Alvensleben Tiffani Von Alvensleben Harry Flagg TREK ALLIANCE, INC. By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Alliance, Inc. TREK EDUCATION CORP. By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Education Corp. VONFLAGG CORP. By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of

VonFlagg Corp.

PLAINTIFF
FEDERAL TRADE COMMISSION:

By: John D. Jacobs Attorney for Plaintiff FTC

Lee Laurien NORTHFIELD INSURANCE COMPANY

By: Director Major Case Liability

AGREED BY:	
	PLAINTIFF FEDERAL TRADE COMMISSION:
Jeffrey Kale Flagg	TEDERAL TRADE COMMISSION.
	By By
	John D. Jacobs
Richard Von Alvensleben	Attorney for Plaintiff FTC
Tiffani Von Alvensleben	NORTHFIELD INSURANCE COMPANY
	By:
Harry Flagg	Its
TREK ALLIANCE, INC.	
By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Alliance, Inc.	
TREK EDUCATION CORP.	
By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Education Corp.	
VONFLAGG CORP.	
By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of	

Appendix 1

VonFlagg Corp.

This General Release Agreement (the "Agreement") is entered into between TREK ALLIANCE, INC., TREK EDUCATION CORPORATION, VONFLAGG CORPORATION, JEFFREY KALE FLAGG, RICHARD VON ALVENSLEBEN, TIFFANI VON ALVENSLEBEN and HARRY M. FLAGG (collectively the "TREK PARTIES"), on the one hand, and NORTHFIELD INSURANCE COMPANY ("NORTHFIELD") and all of its subsidiary, parent and affiliate corporations, on the other hand, and is made with reference to the following facts:

RECITALS

- 1. NORTHFIELD issued in favor of TREK ALLIANCE, INC., TREK EDUCATION CORPORATION and VONFLAGG CORPORATION its Private Company Directors and Officers and Corporate Liability (including Employment Practices Liability) Insurance Policy, Policy No. ER000151, covering the period from March 21, 2002, through March 21, 2003 (the "Policy").
- 2. On December 6, 2002, the FTC filed a complaint for injunctive relief and other equitable relief against the TREK PARTIES in the case styled FTC v. Trek Alliance, Inc.; et al., United States District Court, Central District of California, Case No. CV-02-9270 (the "FTC Action").
- 3. Thereafter, certain of the TREK PARTIES requested reimbursement from NORTHFIELD under the Policy for the cost of their defense in the FTC Action (the "Trek Claim").
- 4. Thereafter, on June 24, 2003, the court in the FTC Action issued a Preliminary Injunction and appointed Robb Evans as permanent receiver for TREK ALLIANCE, INC., TREK EDUCATION CORPORATION and VONFLAGG CORPORATION.
 - 5. On October 30, 2003, NORTHFIELD denied all liability under the Policy.
- 6. From time to time thereafter, and on December 22, 2003, the FTC demanded to NORTHFIELD that it pay to the FTC sums of money under the Policy (the "FTC Claim").

- 7. NORTHFIELD, on the one hand, and the TREK PARTIES on the other, are willing to settle all claims among them relating to amounts claimed owed under the Policy by the FTC or in any way arising from or pertaining to the FTC Action and/or the FTC Claim.
- 8. This agreement is prepared concurrently with a recommendation by FTC staff that the FTC approve settlements ("Proposed Settlements") of the FTC Action with the various TREK PARTIES, in which the FTC, *inter alia*, releases NORTHFIELD. This agreement is contingent upon the FTC's approval, and the court's approval, of the Proposed Settlements with the TREK PARTIES. This agreement is intended to be attached to each of the Proposed Settlements. This agreement shall take effect, and shall only take effect, upon the court's approval of the Proposed Settlements.

GENERAL RELEASE

NOW, THEREFORE, with reference to the foregoing facts and in consideration of the promises, covenants, and agreements set forth herein, the parties hereto agree as follows:

- A. In consideration of the releases set forth herein, and contingent upon the court's approval of the Proposed Settlements, NORTHFIELD will pay the sum of \$1,200,000.00 to be allocated between the TREK PARTIES and the FTC pursuant to the terms of the Proposed Settlements between the FTC and the TREK PARTIES referenced above.
- B. In exchange for said payment, and upon the court's approval of the Proposed Settlements, the TREK PARTIES for themselves and their successors, assigns, stockholders, insurers, parent, subsidiaries and affiliated companies, and any other person making claim under the Policy, hereby release, acquit and forever discharge NORTHFIELD, including, but not limited to, its subsidiary corporations, parent corporations, affiliate corporations, successors, assigns, agents, attorneys, stockholders, insurers, officers, directors, employees, or other representatives and their respective successors, assigns, agents, and attorneys, and the employees of any of them, from the FTC Action, the Trek Claim and the FTC Claim, and any and all known or unknown claims, damages, punitive damages, claims practices liability, costs, liabilities or causes of action arising therefrom, including by way of example and not of limitation all costs, fees, attorneys' fees (including "defense costs" as the term is used in the Policy), settlement payments regardless of form, and disbursements expended by or on behalf of the releasing party,

or any of them, and any and all matters related to the handling of the FTC Action, the Trek Claim and/or the FTC Claim.

- C. NORTHFIELD, for itself and its successors, assigns, stockholders, insurers, parent, subsidiaries and affiliated companies, upon the court's approval of the Proposed Settlements, hereby releases, acquits and forever discharges TREK ALLIANCE, INC., TREK EDUCATION CORPORATION and VONFLAGG CORPORATION, including, but not limited to, their subsidiary corporations, parent corporations, affiliate corporations, successors, assigns, attorneys, insurers and their respective successors, assigns, and attorneys from the FTC Action, the Trek Claim and the FTC Claim, and any and all known or unknown claims, damages, punitive damages, costs, liabilities or causes of action arising therefrom and any and all matters related to the FTC Action, the Trek Claim and/or the FTC Claim.
- D. The TREK PARTIES represent and warrant that the Trek Claim constitutes the entirety of the claims they have made, intend to make, and can make on the Policy as a result of the FTC Action.
- E. TREK ALLIANCE, INC., TREK EDUCATION CORPORATION and VONFLAGG CORPORATION represent and warrant that they are authorized to act through the receiver Robb Evans, appointed pursuant to the Court's June 24, 2003 order referenced above.
- F. All parties acknowledge that they are familiar with the provisions of California Civil Code Section 1542 which states:

"A general release does not extend to claims which a creditor does not know or suspect to exist in his favor at the time of executing the release, which if known by him, must have materially affected his settlement with the debtor."

To the extent California Civil Code Section 1542 is applicable to this Agreement, it, as well as the provisions of all comparable, equivalent or similar statutes or principles of common law, are voluntarily and expressly waived by all parties as to the Trek Claim, the FTC Claim and the FTC Action.

- G. The TREK PARTIES and NORTHFIELD represent that no matter, claim or right released or to be released herein by them has previously been assigned.
- H. This Agreement involves the release of claims which are contested by the parties, and neither any agreement, term nor provision contained herein shall be construed as an admission of liability by any party to this Agreement.
- I. This Agreement constitutes the entire agreement and understanding of NORTHFIELD, on the other hand, and the TREK PARTIES, on the other hand, concerning the matters herein and supersedes and replaces all negotiations, and all proposed agreements, whether oral or written, concerning the subject matter of this Agreement. It is therefore agreed that all prior communications between NORTHFIELD, the TREK PARTIES and the FTC relating to or leading to this Agreement are finalized and memorialized herein.
- J. Each individual signing this Agreement hereby represents and warrants that he is authorized and has capacity to do so, and represents and warrants that the Agreement memorialized herein has been submitted to and approved by the appropriate officers and/or governing body of his respective principal and that this Agreement has been reviewed with and agreed to following consultation with independent legal counsel.
- K. This Agreement and any controversy arising therefrom shall in all respects be interpreted, enforced and governed by the laws of the State of California. This Agreement shall be construed as a whole according to its plain and fair meaning, and is not to be strictly construed for or against any of the parties hereto. This Agreement may be signed by counterparts.
- L. None of the parties hereto has relied upon any representation, warranty or assurance other than as expressly set forth herein. The recitals and representations and warranties are part of this Agreement and shall survive the execution of this Agreement.

DATED:	, 2005	TREK ALLIANCE, INC.
		By: Robb Evans, Receiver of Trek Alliance, Inc.
DATED:	, 2005	TREK EDUCATION CORPORATION
		By: Robb Evans, Receiver of Trek Education Corp.
DATED:	, 2005	VONFLAGG CORPORATION
		By: Robb Evans, Receiver of Von Flagg Corp.
DATED: 9/19	, 2005	By: Jeffrey Kale Flagg
DATED:	, 2005	By: Richard Von Alvensleben
DATED:	, 2005	By: Tiffani Von Alvensleben
DATED:	, 2005	By: Harry M. Flagg

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Page 5 of 6

, 2005	By: Pobb Evens Pageiver of
	By: Robb Evans, Receiver of Trek Alliance, Inc.
, 2005	TREK EDUCATION CORPORATION
	By: Robb Evans, Receiver of Trek Education Corp.
, 2005	VONFLAGG CORPORATION
	By: Robb Evans, Receiver of Von Flagg Corp.
, 2005	By: Jeffrey Kale Flagg
, 2005	By: Richard Von Alvensleben
, 2005	By: Fiffani Von Alvensleben
, 2005	By: Harry M. Flagg
	, 2005, 2005, 2005, 2005

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DATED:	, 2005	TREK ALLIANCE, INC.
·		By: Robb Evans, Receiver of Trek Alliance, Inc.
DATED:	, 2005	TREK EDUCATION CORPORATION
,		By: Robb Evans, Receiver of Trek Education Corp.
DATED:	,2005	VONFLAGG CORPORATION
	•	By: Robb Evans, Receiver of Von Flagg Corp.
DATED:	, 2005	By: Jeffrey Kale Flagg
DATED:	, 2005	By: Richard Von Alvensleben
DATED:	, 2005	By: Tiffani Von Alvensleben
DATED: 10/V	, 2005	By: Harry M. Flagg

DATED: Sept. 217 , 2005	By: Robb Evans, Receiver of
DATED: Sept. 2125, 2005	Trek Alliance, Inc. TREK EDUCATION CORPORATION By: Robb Evans, Receiver of
DATED: 501. 21. , 2005	Trek Education Corp.
DATED:, 2005	By: Jeffrey Kale Flagg
DATED:, 2005	By: Richard Von Alvensleben
DATED:, 2005	By: Tiffani Von Alvensleben
DATED:, 2005	By: Harry M. Flagg

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DATED:, 2005	NORTHFIELD INSURANCE COMPANY
	By: Its:
APPROVED BY COUNSEL AS TO FORM:	
Shugart, Thomson & Kilroy	
Ву:	
D. J. Poyfair Attorneys for Jeffrey Kale Flagg,	
Richard Von Alvensleben, and Tiffani Von Alvensleben	
·	
Buchalter Nemer	
By: Michael L. Wachtell	
Attorneys for Harry M. Flagg	
Frandzel Robins Bloom & Csato, L.C.	
By:Gary O. Caris	
Attorneys for Receiver Robb Evans	
Anderson, McPharlin & Conners LLP	
,	
By:	
Attorneys for Northfield Insurance Company	

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SCANNED

DATED:, 2005
·
APPROVED BY COUNSEL AS TO FORM:
Shugart, Thomson & Kilroy
By:
D. J. Poyfair
Attorneys for Jeffrey Kale Flagg, Richard Von Alvensleben, and
Tiffani Von Alvensleben
Buchalter Nemer
But III
Michael L. Wachtell
Attorneys for Harry M. Flagg
Frandzel Robins Bloom & Csato, L.C.
By:Gary O. Caris
Attorneys for Robb Evans, Receiver of Trek
Alliance, Inc., Trek Education Corp. and
VonFlagg Corp.
Anderson, McPharlin & Conners LLP
Ву:
David T. DiBiase
Attorneys for Northfield Insurance Company

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COMPANY

By: Its:

DATED:, 2005	NORTHFIELD INSURANCE COMPANY
	By: Its:
APPROVED BY COUNSEL AS TO FORM:	
Shugart, Thomson & Kilroy	
By:	
Attorneys for Jeffrey Kale Flagg, Richard Von Alvensleben, and Tiffani Von Alvensleben	
Buchalter Nemer	
By: Michael L. Wachtell Attorneys for Harry M. Flagg	
Frandzel Robins Bloom & Csato, L.C.	·
By: Aug Un Caids Gary G. Caris	•
Attorneys & Robb Evans, Receiver of Trek Alliance, Inc., Trek Education Corp. and VonFlagg Corp.	
Anderson, McPharlin & Conners LLP	
By:	
Attorneys for Northfield Insurance Company	

Page 6 of 6

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Loe E. Laursen DATED: October 21, 2005

NORTHFIELD INSURANCE

MPANY

Ju & James Z

Director Myor (off Lie bilit)

APPROVED BY COUNSEL AS TO FORM:

Shugart, Thomson & Kilroy

By:

D. J. Poyfair Attorneys for Jeffrey Kale Flagg, Richard Von Alvensleben, and Tiffani Von Alvensleben

Buchalter Nemer

By: _

Michael L. Wachtell Attorneys for Harry M. Flagg

Frandzel Robins Bloom & Csato, L.C.

By:

Gary O. Caris Attorneys for Robb Evans, Receiver of Trek Alliance, Inc., Trek Education Corp. and VonFlagg Corp.

Anderson, McPharlin & Conners LLP

By:

David T. DiBiase

Attorneys for Northfield Insurance Company

DATED:	, 2005	NORTHFIELD INSURANCE COMPANY
		By: Its:
APPROVED BY COU	JNSEL AS TO FORM:	
Shugart, Thomson &	Kilroy	,
By: D. J. Poyfair Attorneys for Jeffrey I Richard Von Alvensle Tiffani Von Alvensleb	Cale Flagg, eben, and	
Buchalter Nemer		
By:Michael L. Wad Attorneys for Harry M		
Frandzel Robins Bloo	om & Csato, L.C.	
Gary O. Caris	vans, Receiver of Trek ducation Corp. and	
Anderson, McPharlin	& Conners LLP	·
By: David T. DiBia	17. M	M
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Attorneys for Northfield Insurance Company