Exhibit A

OFFICIAL TRANSCRIPT PROCEEDING

FEDERAL TRADE COMMISSION

0323139 MATTER NO.

EMERSON DIRECT TITLE

RECORDED: JANUARY 15, 2003 DATE

TRANSCRIBED: APRIL 21, 2003

1 THROUGH 62 PAGES

VIDEOTAPE - SMOKE AWAY

FOR THE RECORD, INC. 603 POST OFFICE ROAD, SUITE 309 WALDORF, MARYLAND 20602 (301)870-8025

FEDERAL TRADE COMMISSION

INDEX

<u>VIDEOTAPE</u>: <u>PAGE</u>:

Smoke Away

FEDERAL TRADE COMMISSION In the Matter of: Emerson Direct January 15, 2003 The following transcript was produced from a live tape provided to For The Record, Inc. on January 16, 2003.

PROCEEDINGS

VIDEOTAPE -- SMOKE AWAY

ON SCREEN: The following is a paid presentation for the Smoke Away System, brought to you by the Council on Natural Health.

MALE ANNOUNCER: The following is a paid presentation for the Smoke Away System, brought to you by the Council on Natural Health.

ON SCREEN: (Scrolling on screen)

If you have

1

3

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

ever tried

to quit smoking

and failed,

stay tuned!

The program

you are about

to see could

change your life!

MALE ANNOUNCER: If you've ever tried to quit smoking and failed, stay tuned. The program you are about to see could change your life.

ON SCREEN: (Flashing on screen)

ATTENTION! SMOKERS!

MALE ANNOUNCER: Attention all smokers --

	ON SCREEN: Sick of ruining your health?
, · · . · · · · · · · · · · · · · · · ·	MALE ANNOUNCER: are you sick of ruining
•	
3	your health? ON SCREEN: Tired of throwing your money away?
4	ON SCREEN: Tired of throwing YOUR
5	MALE ANNOUNCER: Are you tired of throwing your
6	money away?
7	ON SCREEN: Sick and tired of being sick and
8	tired?
9	MALE ANNOUNCER: Are you sick and tired of
10	being sick and tired?
11	ON SCREEN: Don't go away!
12	MALE ANNOUNCER: Then don't go away because in
13	the next few minutes
14	ON SCREEN: Kick the Habit in only 7 days!
15	MALE ANNOUNCER: you'll learn how you can
16	kick the habit in only seven days
•	ON SCREEN: Patches Prescriptions Gums
17 18	MALE ANNOUNCER: without expensive patches,
19	prescriptions or gums
	ON SCREEN: GUARANTEED!
20	MALE ANNOUNCER: guaranteed, or we pay you
21	PIMILE ANNOUNCE :
22	\$100.
23	ON SCREEN: Smoke Away
24	Natural
25	Doctor

1	Recommended
2	MALE ANNOUNCER: Introducing Smoke Away, the
3	natural, doctor-recommended stop smoking system that
4	lets
5	ON SCREEN: Quit Smoking!
6	Quickly, Easily and Naturally!
7	MALE ANNOUNCER: you quit smoking quickly,
8	easily and naturally
9	ON SCREEN: Virtually
10	No Insomnia No Tension No Weight Gain
11	Based on consumer feedback!
12	MALE ANNOUNCER: and with virtually no
13	withdrawal symptoms, like insomnia, tension or weight
14	gain, no matter how long you've smoked or how many times
15	you've tried to quit before.
16	ON SCREEN: Michelle
17	Smoked for 16 Years
18	Quit in 2 Days!
19	Individual results may vary.
20	MICHELLE: I quit smoking on two days with
	Smoke Away.
21	ON SCREEN: Brian
22	Smoked for 20 Years
23	Quit in 1 Day!
24	Individual results may vary.
25	Individual Ecoator

BRIAN: I quit smoking the very first day. 1 ON SCREEN: Barb 2 Smoked for 2 Years 3 Quit in 3 Days! Individual results may vary. BARB: Using Smoke Away, it took me three days 6 to quit smoking. 7 ON SCREEN: Ian 8 Smoked for 35 Years Quit in 3 Days! 10 Individual results may vary. 11 IAN: I quit smoking in three days. 12 ON SCREEN: Betty 13 Smoked for 40 Years 14 Quit in 3 Days! 15 Individual results may vary. 16 BETTY: I smoked for 40 years and I quit in 17 three days with Smoke Away, and if I can do it after 18 trying every other method there is, I know Smoke Away 19. will work for anyone. 20 ON SCREEN: Certificate of Guarantee 21 "You quit or we pay you \$100.00" 22 Guarantee! 23 MALE ANNOUNCER: And most importantly, you'll 24 learn all about Smoke Away's incredible you quit or we

25

pay you \$100 guaranteed. So, stay with us. 1 ON SCREEN: Carrie Olver Michael Moore 2 CARRIE OLVER: Hi, I'm Carrie Olver. 3 MIKE MOORE: Hi, I'm Mike Moore. If you're a 4 smoker, I'm betting you've tried to quit more than a few 5 times. You may have tried nicotine patches or nicotine 6 gums that end up putting more nicotine into your body, or 7 you may have tried expensive prescription drugs. You may 8 even have tried to quit cold turkey. 9 CARRIE OLVER: Sure. 10 ON SCREEN: Kick the Habit! 11 Quickly, Easily and Naturally! 12 CARRIE OLVER: But finally, they have developed 13 a product that lets you kick the habit quickly, easily 14 and naturally and in only seven days. 15 ON SCREEN: Virtually. . 16 No insomnia 17 No tension 18 No weight gain 19 Based on consumer feedback 20 CARRIE OLVER: And according to many who have 21 actually quit using Smoke Away with virtually no 22 withdrawal symptoms, like insomnia, tension or even 23 weight gain. 24 MIKE MOORE: It's called the Smoke Away System 25

1	and here to talk with us about it is Dr. Thomas DeBlasio.
2	Doctor, welcome.
3	DR. THOMAS DeBLASIO: Hi, Mike. Hi, Carrie.
4	CARRIE OLVER: Hi, Doctor. Have a seat.
5	DR. THOMAS DeBLASIO: Thank you.
6	MIKE MOORE: Dr. DeBlasio, what makes Smoke
7	Away so important?
8	ON SCREEN: Dr. Thomas DeBlasio, M.D.
9	DR. THOMAS DeBLASIO: Well, as a doctor, I can
10	tell you that one of the best things you can do for your
11	health is to never start smoking in the first place. And
12	if you do smoke, to quit right now. And I know from the
13	incredible amount of letters Smoke Away has received from
14	happy customers that it really does help people quit,
15	quickly, easily and naturally. That's why it's so
16	important.
17	CARRIE OLVER: Doctor, you must see a lot of
18	people who want to quit smoking.
19	DR. THOMAS DeBLASIO: Absolutely. And most
20	smokers don't want to cut their lives short. They don't
21	want to kill themselves with cancer, emphysema or even
22	heart disease. They really truly want to quit.
23	CARRIE OLVER: But before the Smoke Away
24	System, quitting was brutally, brutally hard.
25	MIKE MOORE: How has the Smoke Away System

25

1	changed all that?
2	ON SCREEN: Quit Smoking!
3	Quickly, Easily and Naturally!
4	DR. THOMAS DeBLASIO: Well, with the Smoke
5	Away, you can quit smoking quickly, easily and naturally.
6	In fact, you can quit in only seven days.
7	CARRIE OLVER: Doctor, what makes the Smoke
8	Away System so effective?
9	DR. THOMAS DeBLASIO: Well, you see, nicotine
10	addiction works on three levels. There's the physical
11	level, which is the actual physical addiction, but
12	there's also a psychological level and an emotional level
13	to the addiction, and Smoke Away works on all three.
14	ON SCREEN: Animation of human body with toxins
15	floating around
16	1. Helps your body cleanse itself!
17	DR. THOMAS DeBLASIO: First, it works on the
18	physical level by helping your body detoxify itself. In
19	other words, you quickly metabolize away the nicotine and
20	other poisons associated with smoking and get them out of
21	your system.
22	ON SCREEN: Animation of human head
23	2. Helps eliminate cravings!
	DR. THOMAS DeBLASIO: Second, it works on a
24	psychological level by helping to almost instantly
25	Pplc10703

	_
٦.	n

	and want to reach
1	eliminate the cravings, so you simply don't want to reach
2	for a cigarette anymore.
3	ON SCREEN: 3. Helps you stay calm!
• •	DR. THOMAS DeBLASIO: Third, it works on the
4	rectional level, by helping you to stay calm, relaxed and
5	satisfied. So, you don't need a smoke to calm your
7	nerves.
8	nerves. ON SCREEN: 1. Helps your body cleanse itself
9	of nicotine!
10	2. Helps eliminate cravings for nicotine!
11	3. Helps you stay calm!
12	CARRIE OLVER: So, Smoke Away helps your body
13	cleanse itself of nicotine, it helps to eliminate your
14	craving for nicotine and it helps you stay relaxed, calm
15	and parisfied while you're quitting.
	DR. THOMAS DeBLASIO: Exactly. It covers
16	everything and that's why it is so effective.
17	ON SCREEN: Bonnie
18	Smoked for 26 Years
19	Quit in 2 Days!
20	Individual results may vary.
21	BONNIE: I didn't think that I could ever quit
22	BONNIE: I didn't this with Smoke Away, it
23	smoking, especially not this easy. With Smoke Away, it
24	just made it so simple.
25	ON SCREEN: Maria

	Smoked for 8 lears
	Quit in 1 Day!
	Individual results may vary.
	MARIA: I never thought quitting could be so
• 5	easy until I tried Smoke Away.
6	ON SCREEN: Barb
7	Smoked for 2 Years
8	Quit in 3 Days!
9 .	Individual results may vary.
10	BARB: I didn't experience any side effects
11	with Smoke Away. No tension, no weight gain, no
12	insomnia. It was fantastic.
13	ON SCREEN: Michelle
14	Smoked for 16 Years
15	Quit in 2 Days!
16	Individual results may vary.
17	MICHELLE: I feel great. Since I've quit
18	smoking using Smoke Away, I can walk, I can run, I can
19	play with my 16-month-old niece. I wake up in the
20	morning, I can breathe, I'm not congested.
21	ON SCREEN: Michael
22	Smoked for 33 Years
23	Quit in 7 Days!
24	Individual results may vary.
25	MICHAEL: The best part about quitting smoking

with Smoke Away is that it's easy.

.9

CARRIE OLVER: Hi, we're here talking with Dr.
Thomas DeBlasio about Smoke Away, the natural stop
smoking system that lets you quit smoking quickly, easily
and naturally in only seven days.

Now, Doctor, what's the difference between Smoke Away and some of these other stop smoking products?

ON SCREEN: Dr. Thomas DeBlasio, M.D.

DR. THOMAS DeBLASIO: Smoke Away has virtually nothing in common with those products. This product, for instance, is only available with a prescription from your doctor and its primary use is to treat moderate to severe depression.

CARRIE OLVER: Wow. Well, what about the nicotine patches and the nicotine gum?

ON SCREEN: Patches and gums put nicotine into your bloodstream. . .

DR. THOMAS DeBLASIO: Basically, what both of these products do is release regular ongoing doses of nicotine into your bloodstream.

ON SCREEN: Nicotine increases risk of stroke or high blood pressure!

DR. THOMAS DeBLASIO: And when you have nicotine in your blood, no matter how it gets there, you have an increased risk of stroke or high blood

1	pr	es	ธบ	r	e	-	-

ON SCREEN: WARNING!

If you smoke while using a nicotine patch or nicotine gum, you could be at risk of a serious nicotine overdose.

DR. THOMAS DeBLASIO: -- and if you smoke when you're using a nicotine patch or nicotine gum, you could be at risk of a serious nicotine overdose.

CARRIE OLVER: Really?

DR. THOMAS DeBLASIO: Absolutely. It says so right here in the warning you get with each package. From a medical standpoint, that's one of the big benefits of Smoke Away.

ON SCREEN: Patches and gums put nicotine into your body. . .

. . Smoke Away doesn'ti

DR. THOMAS DeBLASIO: These patches and gums put nicotine into your body. Smoke Away doesn't.

ON SCREEN: Smoke Away targets Physical, Psychological and Emotional levels of Addiction!

DR. THOMAS DeBLASIO: And remember, Smoke Away addresses all levels of the addiction, the physical, psychological and the emotional.

CARRIE OLVER: And these products are expensive.

14 That's right. If you follow the MIKE MOORE: 1 indicated course of treatment --2 ON SCREEN: 3 MIKE MOORE: -- you'll spend hundreds of dollars on these nicotine patches and gums or expensive 5 prescription drug products. 6 ON SCREEN: Kick the habit 7 for a fraction of the cost! 8 MIKE MOORE: Yet, with Smoke Away, you can 9 finally kick the habit for a fraction of what these 10 products cost. 11 CARRIE OLVER: That's amazing. 12 ON SCREEN: Helps eliminate withdrawal 13 symptoms! 14 Based on consumer feedback 15 DR. THOMAS DeBLASIO: And the Smoke Away System 16 helps to eliminate the withdrawal symptoms usually 17 associated with quitting, like tension, weight gain, 18 insomnia. 19 CARRIE OLVER: This really is one of the most 20 important health products developed in this country. 21

22

23

24

25

CARRIE OLVER: What do you mean?

ON SCREEN: Certificate of Guarantee

"You quit or we pay you \$100.00"

MIKE MOORE: But that's not the best part.

	Guarantes:
2	MIKE MOORE: You forgot the you quit or we pay
3	you \$100 guaranteed.
4	ON SCREEN: \$100.00 in cold hard cash!
- 5	MIKE MOORE: None of these other products
6	promises to pay you \$100 in cold, hard cash if you don't
7	quit in seven days. But that's exactly what Smoke Away
8	does.
9	ON SCREEN: Paid programming for the Council on
10	Natural Health
11	CARRIE OLVER: Okay. Get ready for your chance
12	to order and don't go away. When we come back, we are
13	going to meet Dr. Sherry Bresnahan and she is going to
14	toll us about the patients she has helped quit smoking
15	using the Smoke Away System, some who've smoked for over
16	30 years. Don't go away.
17	ON SCREEN: ATTENTION SMOKERS
18	MALE ANNOUNCER: Attention all smokers
19	ON SCREEN: Kick the Habit!
20	In only 7 days!
21	MALE ANNOUNCER: now you can kick the habit
	in only seven days
22	ON SCREEN: Quickly
23	Easily
24	Naturally!
25	*100 D D D D D D D D D D D D D D D D D D

•	16
1	MALE ANNOUNCER: quickly, easily and
2	naturally
3	ON SCREEN: GUARANTEED!
4	Or we pay you \$100.00!
5	MALE ANNOUNCER: guaranteed or we'll pay you
6	\$100 in cold, hard cash. That's right.
7	ON SCREEN: Kick the Habit
8	In only 7 days!
9	MALE ANNOUNCER: Now, you can kick the habit in
10	only seven days
11	ON SCREEN: Without prescriptions!
12	MALE ANNOUNCER: without pricey
13	prescriptions
14	ON SCREEN: Without patches!
15	MALE ANNOUNCER: patches or
16	ON SCREEN: Without gums!
17	MALE ANNOUNCER: gums, and with
18	ON SCREEN: Virtually
19	No Tension No Insomnia No Weight Gain
20	Based on consumer feedback
21	MALE ANNOUNCER: virtually no withdrawal
22	symptoms, like tension, insomnia or weight gain.
23	No matter how long you've smoked or how many
24	times you've tried to quit before, it's true. From
25	California to New York, from Minnesota to Miami,

	17
1 .	Americans everywhere are
2	ON SCREEN: Kick the Habit in
3	7 days or less!
4	MALE ANNOUNCER: kicking the habit in seven
5	days or less and you can, too.
6	ON SCREEN: Betty
7	Smoked for 40 Years
8	Quit in 3 Days!
9	Individual results may vary.
10	BETTY: I smoked for 40 years and I quit in
11	three days with Smoke Away.
12	ON SCREEN: Mike
13	Smoked for 33 Years
14	Quit in 7 Days!
15	Individual results may vary.
16	MIKE: Using Smoke Away, I was able to quit
17	within seven days.
18	ON SCREEN: Yvonne
19	Smoked for 20 Years
20	Quit in 3 Days!
21	Individual results may vary.
22	YVONNE: I was on the patch for five months
23	with absolutely no results. I did Smoke Away for three
24	days and I've been smoke-free ever since.
25	ON SCREEN: Natural

1	Doctor
2	Recommended!
3	MALE ANNOUNCER: Smoke Away is the natural,
4	doctor-recommended stop smoking system.
5	ON SCREEN: Dr. Sherry Bresnahan, D.C.
6	Safel
7	Highly Effective!
8	Individual results may vary.
9	DR. SHERRY BRESNAHAN: I love the Smoke Away
10	program. It's safe, it's highly effective. I've had
11	tremendous success with my patients using the Smoke Away
12	program. In fact, I had a patient who had smoked for 25
13	years and quit in two days using the Smoke Away program.
14	I love it. I highly endorse the Smoke Away program.
15	MALE ANNOUNCER: Here's how the powerful Smoke
16	Away System works.
17	ON SCREEN: Animation of human body with toxine
18	floating around
19	1. Helps your body cleanse itself!
	MALE ANNOUNCER: One, Smoke Away helps your
20	
21	where with emoking.
22	ov screen. Animation of human head
23	2 volue eliminate cravings!
24	MALE ANNOUNCER: Two, Smoke Away helps to
25	MALE ANNOUNCER: 1 WO, 5 more 1

For The Record, Inc. Waldorf, Maryland (301)870-8025

25

-	_
	•

1	almost instantly eliminate cravings so you don't want to
2	reach for a cigarette.
3	ON SCREEN: 3. Helps you stay calm!
4	MALE ANNOUNCER: And three, Smoke Away helps
5	you stay calm, relaxed and satisfied while you quit.
6	ON SCREEN: Everything You Need to Quit
7	Smoking!
8	Quickly
9	Easily
10	Naturally!
11	1-800-993-3405
12	www.smokeawayonline.com
13	MALE ANNOUNCER: Your Smoke Away System comes
14	complete with everything you need to quit smoking
15	quickly, easily and naturally.
16	ON SCREEN: 7 Day supply of Formula 1!
17	1-800-993-3405
18	www.smokeawayonline.com
19	MALE ANNOUNCER: When you order, you'll receive
20	a seven-day supply of Formula 1. This amazing supplement
21	is designed specifically for use as a component of the
22	Smoke Away System to help your body detoxify itself as
23	fast as possible.
24	ON SCREEN: Natural Homeopathic Medicine
25	1-800-993-3405

L	www.smokeawayonline.com
2	MALE ANNOUNCER: Plus, you'll receive a supply
3	of Natural Homeopathic Medicine, the medical supplement
4	specifically formulated to
5	ON SCREEN: Almost instantly eliminates your
6	carvings for nicotine!
7	1-800-993-3405
8	www.smokeawayonline.com
9	MALE ANNOUNCER: almost instantly eliminate
10	your craving for nicotine.
11	ON SCREEN: 30 Day supply of Stress Manager
12	1-800-993-3405
13	www.smokeawayonline.com
14	MALE ANNOUNCER: Plus, a 30-day supply of a
15	special Smoke Away supplement, Stress Manager.
16	Your Smoke Away System also comes with the Stop
17	Smoking Information Handbook, including detailed
18	instructions on how to use the system.
19	ON SCREEN: Effective Motivational Support
20	Audio CD
21	1-800-993-3405
22	www.smokeawayonline.com
23	MALE ANNOUNCER: Plus, a special audio CD which
24	provides effective motivational support as you quit
25	smoking, and to ensure your first month as a non-smoker

	21
1	is the best possible
2	ON SCREEN: 30 Day supply of Formula 2!
3 .	1-800-993-3405
4	www.smokeawayonline.com
5	MALE ANNOUNCER: you will also receive a 30-
6	day maintenance supply of health supporting nutrients
7	called Smoke Away Formula 2. This special supplement is
8	specially formulated to work with the Smoke Away System
9	to help ensure your body will continue the detoxification
10	process.
11	ON SCREEN: FREE! 30 Day supply
12	Helps support healthy lung function!
13	1-800-993-3405
14	www.smokeawayonline.com
15	MALE ANNOUNCER: But that's not all. We'll
16	also give everyone who calls during this special
17	television presentation a free 30-day supply of NuLung.
18	This is a special proprietary formula designed to help
19	the immune system support healthy lung function.
20	ON SCREEN: \$24.95 Value!
21	FREE! 30 Day supply
•	1-800-993-3405
22	www.smokeawayonline.com
23	MALE ANNOUNCER: That's a value of \$24.95. But
24	MALE ANNOUNCER: That is a value of veriss.

it's available absolutely free to everyone who calls

25

	during this special television presentation.
1	ON SCREEN: FREE! 30 Day supply of Appetite
2	ON SCREEN: FREE: 30 DOZ 3022
3	Control
4	FREE! \$29.95 Value
5	1-800-993-3405
6	www.smokeawayonline.com
7	MALE ANNOUNCER: Plus, you'll receive a 30-day
8	supply of Appetite Control, another Smoke Away special
9	supplement, a value of \$29.95, also absolutely free.
10	ON SCREEN: \$54.99 Value!
11	Yours Absolutely FREE!
12	1-800-993-3405
13	www.smokeawayonline.com
14	MALE ANNOUNCER: Together, these two products
15	are worth over \$50, but they're yours absolutely free if
16	you call during this special television presentation.
17	ON SCREEN: Certificate of Guarantee
18	"You quit or we pay you \$100.00"
19	Guarantee!
	1-800-993-3405
20	www.smokeawayonline.com
21	MALE ANNOUNCER: And don't forget, for a
22	·
23	limited time, you can take advantage of our famous you
24	quit or we pay you \$100 guarantee. That's right.
25	ON SCREEN: Stop smoking in just 7 days!

1	1-800-993-3405
2	www.smokeawayonline.com
3	MALE ANNOUNCER: Use the system as directed and
4	if you don't stop smoking in seven days
5	ON SCREEN: GUARANTEED!
6	Or we pay you \$100.00
7	1-800-993-3405
8	www.smokeawayonline.com
9	MALE ANNOUNCER: just send what's left back
10	and we'll send you a check for \$100.
11	ON SCREEN: Start Smoke Away™ today
12	Kick the habit in 1 week!
13	1-800-993-3405
14	www.smokeawayonline.com
15	MALE ANNOUNCER: Just imagine, if you started
16	Smoke Away today, you could kick the habit in one week.
17	What are you waiting for?
18	ON SCREEN: Call Right Now!
19	1-800-993-3405
20	www.smokeawayonline.com
21	MALE ANNOUNCER: Call right now.
22	ON SCREEN: Forget about prescriptions!
23	1-800-993-3405
24	www.smokeawayonline.com
25	MALE ANNOUNCER: Forget about expensive

1 ,	prescriptions
2	ON SCREEN: Forget about patches and gums!
3	1-800-993-3405
4	www.smokeawayonline.com
5	MALE ANNOUNCER: forget about patches and
6	gums that just put more nicotine in your body and often
7	don't work.
8.	ON SCREEN: Kick the Habit!
9	Quickly, Easily and Naturally!
10	1-800-993-3405
11	www.smokeawayonline.com
12	MALE ANNOUNCER: For less than the cost of all
13	of them, you can kick the habit in just seven days,
14	quickly, easily and naturally
15	ON SCREEN: Virtually
16	No Tension No Insomnia No Weight Gain
17	1-800-993-3405
18	www.smokeawayonline.com
19	MALE ANNOUNCER: and with virtually no
20	withdrawal symptoms like tension, insomnia or weight
21	gain
22	ON SCREEN: Stop Smoking in 7 Days!
23	GUARANTEED!
24	1-800-993-3405
25	MALE ANNOUNCER: no matter how long you

1	smoke or how often you've tried to quit before,
2	guaranteed
3	ON SCREEN: GUARANTEED!
4	Or we pay you \$100.00
5	1-800-993-3405
6	www.smokeawayonline.com
7	MALE ANNOUNCER: or we'll pay you \$100 in
8	cold, hard cash.
9	ON SCREEN: SPECIAL LIMITED TIME OFFER!
10	CALL RIGHT NOW!
11	1-800-993-3405
12	www.smokeawayonline.com
13	MALE ANNOUNCER: This is a special limited time
14	offer, so don't delay. Call right now.
15	CARRIE OLVER: Welcome back. We're talking to
16	Dr. Thomas DeBlasio about Smoke Away, the stop smoking
17	system that lets you kick the habit in just seven days,
18	quickly, easily and naturally
19	ON SCREEN: Carrie Olver
20	Based on consumer feedback
21	CARRIE OLVER: without expensive patches,
22	prescriptions or gums, and with virtually no withdrawal
23	symptoms, like insomnia, tension or weight gain.
24	ON SCREEN: Certificate of Guarantee
25	"You quit or we pay you \$100.00"

	•
1	Guarantee!
2	MIKE MOORE: And don't forget Smoke Away's you
3	quit or we pay you \$100 guarantee.
4	CARRIE OLVER: And now we would like to
5	introduce you to a very special guest, Dr. Sherry
6	Bresnahan.
7	DR. THOMAS DeBLASIO: Hi, Dr. Sherry.
8	DR. SHERRY BRESNAHAN: Hi, Dr. DeBlasio.
9	CARRIE OLVER: Great to see you. Hi.
10	MIKE MOORE: Hi, Dr. Sherry.
11	DR. SHERRY BRESNAHAN: Hi, Mike.
12	CARRIE OLVER: Have a seat.
13	DR. SHERRY BRESNAHAN: Thank you.
14	CARRIE OLVER: Now, Dr. Sherry, how long have
15	you been recommending Smoke Away to your patients?
16	ON SCREEN: Dr. Sherry Bresnahan, D.C.
17	DR. SHERRY BRESNAHAN: I've been recommending
18	Smoke Away to my patients ever since I've been in privat
19	practice.
20	CARRIE OLVER: Now, how do your patients feel
21	when they come in and they've tried to quit smoking and
22	they can't do it?
23	DR. SHERRY BRESNAHAN: Oh, they feel so
24	dejected. They're unhappy, they feel like failures.

For The Record, Inc. Waldorf, Maryland (301)870-8025

25

MIKE MOORE: And what have the results been

1	like?
2	DR. SHERRY BRESNAHAN: Ooh, that's the flip
3	side of the coin. They're very happy. They're they
4	feel like they succeed. I do follow-up telephone calls
5	with my patients and, for example, there was this one 26-
6	year-old who had been smoking since he was 9 years old.
7 .	He was ecstatic.
8	ON SCREEN: Individual results may vary.
9	DR. SHERRY BRESNAHAN: By day three, he had no
10	cravings, he had no insomnia, he wasn't getting the
11	munchies. He was thrilled.
12	CARRIE OLVER: What have some of your other
13	patients said?
14	DR. SHERRY BRESNAHAN: There was an older
15	woman. She had been smoking since she was in her
16	thirties. She was now 65. And by day seven, she had
17	kicked the habit. She was done.
18	CARRIE OLVER: Amazing.
19	DR. SHERRY BRESNAHAN: She was ecstatic, very
20	happy.
21	CARRIE OLVER: Um-hum.
22	ON SCREEN: Dr. Thomas DeBlasio, M.D.
23	DR. THOMAS DeBLASIO: Dr. Sherry, are there
24	patients who have been smoking for a long time?

DR. SHERRY BRESNAHAN:

25

The patients that I've

1	seen have been smoking anywhere from 10 to 30 years on
2	average.
3	CARRIE OLVER: And what do your patients tell
4	you about quitting using this system, using the Smoke
5	Away System?
6	DR. SHERRY BRESNAHAN: The thing that I hear
7	most often from the patients is that if they would have
8	known it was this easy, they would have gotten it sooner.
9	They're thrilled.
10	MIKE MOORE: I want to know, did they
11	experience a lot of withdrawal symptoms?
12	ON SCREEN: Dr. Sherry Bresnahan, D.C.
13	DR. SHERRY BRESNAHAN: None of my patients have
14	experienced any symptoms, no withdrawal symptoms, no
15	tension, no weight gain, no insomnia. It's wonderful.
16	CARRIE OLVER: Well, tell me, what do you think
17	about the other stop smoking kind of products that are on
18	the market?
19	DR. SHERRY BRESNAHAN: I ask my patients if
20	they've tried anything else and all of them have tried
21	something. Mostly they've tried the patches or the gums
22	and they've not had good results with them.
23	MIKE MOORE: Why do you think Smoke Away is so

ON SCREEN: Dr. Sherry Bresnahan, D.C.

effective?

24

25

DR. SHERRY BRESNAHAN: For the very fact, I	
believe that it takes the poisons out of the system. It	
does not introduce anything artificial back into the	
system. There's no nicotine, no toxins, no poisons going	
back in. It cleanses.	
DR. THOMAS DeBLASIO: And, Doctor, what would	٠.
you say to others who are looking for a way to quit	
smoking?	•
DR. SHERRY BRESNAHAN: Ooh, try Smoke Away.	
(Laughter.)	
MIKE MOORE: It works?	•
DR. SHERRY BRESNAHAN: It works beautifully.	
CARRIE OLVER: Thank you so much.	
DR. SHERRY BRESNAHAN: You're welcome.	
on screen: lan	
Smoked for 35 Years	
Quit in 3 Days!	
Individual results may vary.	
IAN: Before using the Smoke Away System, I	
tried patches, I tried gums, I tried hypnosis. I spent	
thousands of dollars on those things and they just didn'	t
work. And the reason being is they were adding nicotine	
to my system and I was trying to get rid of the nicotine	
I'm a nicotine addict. I don't need nicotine.	

For The Record, Inc. Waldorf, Maryland (301)870-8025

Joan

ON SCREEN:

	30
1	Smoked for 33 Years
2	Quit in 2 Days!
3	Individual results may vary.
4	JOAN: Why I chose Smoke Away over patches or
5	gum because Smoke Away has no nicotine and I didn't want
6	to put any more nicotine into my body.
7	ON SCREEN: Maria
8	Smoked for 8 Years
9	Quit in 1 Day!
10	Individual results may vary.
11	MARIA: The best thing about quitting smoking
12	with Smoke Away is I can run, I can exercise and I feel
13	healthier than ever.
14	ON SCREEN: Michael
15	Smoked for 33 Years
16	Quit in 7 Days!
17.	Individual results may vary.
18	MICHAEL: I feel wonderful. I feel great. I
19	no longer have the smell of smoke on my clothing or my
20	breath. I am no longer harming myself or my family or my
21	friends.
22	ON SCREEN: Emma
23	Smoked for 47 Years
0.4	mit in 7 Days!

Individual results may vary.

25

·	31
1	EMMA: Without Smoke Away, I know I couldn't
2	quit smoking.
3	ON SCREEN: Paid programming for the Council on
4	Natural Health
5	CARRIE OLVER: If you're a smoker, you already
6	know that smoking is one of the leading causes of death
7	among women and men in America. I know you want to quit.
8	I know you've tried to quit. But, please, don't give up.
9	ON SCREEN: Quit Smoking!
10	Quickly, Easily and Naturally!
11	CARRIE OLVER: With Smoke Away, you can quit
12	smoking quickly, easily and naturally. It has worked for
13	thousands of people just like you and it can work for
14.	you, too.
15	MIKE MOORE: So, give yourself and your loved
16	ones the greatest gift in the world, the gift of health
17	and happiness.
18	ON SCREEN: Call Right Now!
19	MIKE MOORE: Call and order the Smoke Away
20	System right now.
21	ON SCREEN: ATTENTION SMOKERS
22	MALE ANNOUNCER: Attention all smokers
23	ON SCREEN: Kick the Habit!
24	In only 7 days!

MALE ANNOUNCER:

25

-- now you can kick the habit

L	in only seven days
2	ON SCREEN: Quickly
3	Easily
4	Naturally!
5	MALE ANNOUNCER: quickly, easily and
6	naturally
7	ON SCREEN: GUARANTEED!
8	Or we pay you \$100.00!
9	MALE ANNOUNCER: guaranteed or we'll pay you
10	\$100 in cold, hard cash. That's right.
11	ON SCREEN: Kick the Habit!
12	In only 7 days:
13	MALE ANNOUNCER: Now, you can kick the habit in
14	only seven days
15	ON SCREEN: Without prescriptions!
16	MALE ANNOUNCER: without pricey
17	prescriptions
18	ON SCREEN: Without patches!
19	MALE ANNOUNCER: patches or
20	ON SCREEN: Without gums!
21	MALE ANNOUNCER: gums, and with
22	ON SCREEN: Virtually
23	No Tension No Insomnia No Weight Gain
24	Based on consumer feedback
25	MALE ANNOUNCER: virtually no withdrawal

1	symptoms, like tension, insomnia or weight gain.
2.	No matter how long you've smoked or how many
3	times you've tried to quit before, it's true. From
4	California to New York, from Minnesota to Miami,
5	Americans everywhere are
6	ON SCREEN: Kick the Habit in
7	7 days or less!
8	MALE ANNOUNCER: kicking the habit in seven
9	days or less and you can, too.
10	ON SCREEN: Betty
11	Smoked for 40 Years
12	Quit in 3 Daysi
13	Individual results may vary.
14	BETTY: I smoked for 40 years and I quit in
15	three days with Smoke Away.
16	ON SCREEN: Mike
17	Smoked for 33 Years
18	Quit in 7 Days!
19	Individual results may vary.
20	MIKE: Using Smoke Away, I was able to quit
21	within seven days.
22	ON SCREEN: Yvonne
23	Smoked for 20 Years
24	Quit in 3 Days!
25	Individual results may vary.

	YVONNE: I was on the patch for five months
2	with absolutely no results. I did Smoke Away for three
3	days and I've been smoke-free ever since.
4	ON SCREEN: Natural
5	Doctor
6	Recommended!
7	MALE ANNOUNCER: Smoke Away is the natural,
8 8	doctor-recommended stop smoking system.
9	ON SCREEN: Dr. Sherry Bresnahan, D.C.
.0	Safel
L 1 .	Highly Effective!
L2	Individual results may vary.
13	DR. SHERRY BRESNAHAN: I love the Smoke Away
14	program. It's safe, it's highly effective. I've had
15	tremendous success with my patients using the Smoke Away
16	program. In fact, I had a patient who had smoked for 25
17	years and quit in two days using the Smoke Away program.
18	I love it. I highly endorse the Smoke Away program.
19	MALE ANNOUNCER: Here's how the powerful Smoke
20	Away System works.
21	ON SCREEN: Animation of human body with toxing
22	floating around
23	1. Helps your body cleanse itself!
24	MALE ANNOUNCER: One, Smoke Away helps your
25	body cleanse itself of nicotine and other poisons

	35
1	associated with smoking.
2	ON SCREEN: Animation of human head
3	2. Helps eliminate cravings!
4	MALE ANNOUNCER: Two, Smoke Away helps to
5	almost instantly eliminate cravings so you don't want to
6	reach for a cigarette.
7	ON SCREEN: 3. Helps you stay calm!
8	MALE ANNOUNCER: And three, Smoke Away helps
9	you stay calm, relaxed and satisfied while you quit.
10	ON SCREEN: Everything You Need to Quit
11	Smoking!
12	Quickly
13	Easily
14	Naturally!
15	1-800-993-3405
16	www.smokeawayonline.com
17	MALE ANNOUNCER: Your Smoke Away System comes
18	complete with everything you need to quit smoking
19	quickly, easily and naturally.
20	ON SCREEN: 7 Day supply of Formula 1
21	1-800-993-3405
22	www.smokeawayonline.com
23	MALE ANNOUNCER: When you order, you'll receive
24	a seven-day supply of Formula 1. This amazing supplement

is designed specifically for use as a component of the

25

1 .	Smoke Away System to help your body detoxily itself as
2	fast as possible.
3	ON SCREEN: Natural Homeopathic Medicine
4	1-800-993-3405
5	www.smokeawayonline.com
6	MALE ANNOUNCER: Plus, you'll receive a supply
7	of Natural Homeopathic Medicine, the medical supplement
8	specifically formulated to
9 , 4	ON SCREEN: Almost instantly eliminates your
10	cravings for nicotine!
11	1-800-993-3405
12	www.smokeawayonline.com
13	MALE ANNOUNCER: almost instantly eliminate
14	your craving for nicotine.
15	ON SCREEN: 30 Day supply of Stress Manager
16	1-800-993-3405
17	www.smokeawayonline.com
18	MALE ANNOUNCER: Plus, a 30-day supply of a
19	special Smoke Away supplement, Stress Manager.
20	Your Smoke Away System also comes with the Stop
21	Smoking Information Handbook, including detailed
22	instructions on how to use the system.
23	ON SCREEN: Effective Motivational Support
24	Audio CD
25	1-800-993-3405

. .	www.smokeawayonline.com
2	MALE ANNOUNCER: Plus, a special audio CD which
3	provides effective motivational support as you quit
4	smoking, and to ensure your first month as a non-smoker
5	is the best possible
6	ON SCREEN: 30 Day supply of Formula 2
7	1-800-993-3405
8	www.smokeawayonline.com
9	MALE ANNOUNCER: you will also receive a 30
10	day maintenance supply of health supporting nutrients
11	called Smoke Away Formula 2. This special supplement is
12	specially formulated to work with the Smoke Away System
13	to help ensure your body will continue the detoxification
14	process.
15	ON SCREEN: FREE! 30 Day supply
16	Helps support healthy lung function!
17	1-800-993-3405
18	www.smokeawayonline.com
19	MALE ANNOUNCER: But that's not all. We'll
20	also give everyone who calls during this special
21	television presentation a free 30-day supply of NuLung.
22	This is a special proprietary formula designed to help
23	the immune system support healthy lung function.
24	ON SCREEN: \$24.95 Value!

FREE: 30 Day supply

. 25

L	1-800-993-3405
2	www.smokeawayonline.com
3	MALE ANNOUNCER: That's a value of \$24.95. But
4 .	it's available absolutely free to everyone who calls
5	during this special television presentation.
6	ON SCREEN: FREE! 30 Day supply of Appetite
7	Control
8	FREE! \$29.95 Value
9	1-800-993-3405
10	www.smokeawayonline.com
11	MALE ANNOUNCER: Plus, you'll receive a 30-day
12	supply of Appetite Control, another Smoke Away special
13	supplement, a value of \$29.95, also absolutely free.
14	ON SCREEN: \$54.99 Value!
15	Yours Absolutely FREE!
16	1-800-993-3405
17	www.smokeawayonline.com
18	MALE ANNOUNCER: Together, these two products
19	are worth over \$50, but they're yours absolutely free if
20	you call during this special television presentation.
21	ON SCREEN: Certificate of Guarantee
22	"You quit or we pay you \$100.00"
23	Guarantee!
24	1-800-993-3405
25	www.smokeawayonline.com