

**IN UNITED STATES OF AMERICA
BEFORE FEDERAL TRADE COMMISSION**

In the Matter of)
NORTH TEXAS SPECIALTY) Docket No. 9312
PHYSICIANS,)
a corporation.)

)

**NON-PARTY AETNA HEALTH INC.'S EXPEDITED MOTION FOR AN EXTENSION
OF TIME TO SEEK IN CAMERA TREATMENT AND JOINDER IN THE NONPARTY
PAYORS' JOINT EXPEDITED MOTION TO MODIFY THE FIRST REVISED
SCHEDULING ORDER AND TO NARROW DOCUMENT DESIGNATIONS**

Aetna Health Inc. ("Aetna"), a non-party in this matter, files this expedited motion requesting that the Administrative Law Judge (i) extend the time in which Aetna is required to file a motion for *in camera* treatment of certain potential hearing exhibits identified by North Texas Specialty Physicians ("NTSP") and the Federal Trade Commission ("FTC") until April 13, 2004 and (ii) require NTSP to submit a revised list of exhibits no later than April 5, 2004. Aetna also joins in the Nonparty Payors' Joint Expedited Motion to Modify the First Revised Scheduling Order and to Narrow Document Designations (the "Joint Motion").

INTRODUCTION

In the interest of judicial economy, Aetna incorporates by reference the discussion, argument and authorities contained in the Joint Motion. In this Motion, Aetna will provide additional facts and arguments particular to its situation.

The current deadline for filing motions for *in camera* treatment of proposed final hearing exhibits is March 29, 2004. On March 17, 2004, Aetna received notice from both the FTC and NTSP of their intent to offer into evidence at trial confidential Aetna documents.¹ Unlike the

¹ Under the First Revised Scheduling Order, notice was sent on March 16, 2004 by mail.

FTC's notice that provided clear references, including descriptions, of 70 documents, NTSP's notice was a laundry list of virtually *all* of Aetna's production.² Indeed, NTSP designated over 2,000 thousand pages of documents as potential exhibits. Furthermore, in violation of the Protective Order currently in place in this action, NTSP failed to identify specifically to whom it wished to disclose Aetna's restricted confidential documents at the final hearing. With the exception of incorporating its motion to modify the Protective Order to disclose documents to Dr. Karen Van Wagner, NTSP did not state the full name or affiliation of any individual to whom NTSP intended to disclose documents. Rather, NTSP merely referred to unnamed individuals not employed by Aetna and an unnamed NTSP representative.

Moreover, NTSP notified Aetna that it intended to use "portions" of deposition transcripts of Aetna employees Chris Jagmin, M.D. and David Roberts. While both of these depositions contain confidential and attorney's eyes only information, NTSP failed to specify which portions it intends to offer.³ This non-specific designation appears to be an attempted end-run around the dispute resolution provisions of the Protective Order which requires line and page designations, and would require Aetna to challenge all or at least significant portions of the proffered transcripts that NTSP may not even plan on using.

The overly extensive list of designations of documents and the non-specific identification of deposition transcripts, combined with NTSP's failure to specify to whom it wishes to disclose confidential documents, place Aetna in an untenable position. Aetna must either move for *in camera* treatment of thousands of pages of documents and almost entire deposition transcripts, or risk disclosure of highly sensitive competitive information during trial.

² Compare Ex. A (FTC designation) with Ex. B (NTSP designation).

³ Ex. C (March 16, 2004 letter from NTSP counsel Gregory Binns to Aetna counsel Kay Lynn Brumbaugh). Although the FTC originally designated the Jagmin and Roberts deposition transcripts, such designations have since been withdrawn.

For these reasons, Aetna requests that this Court modify the Revised Scheduling Order and require that, before Aetna is required to move for *in camera* inspection, NTSP must:

- (1) revise its exhibit list to reflect the documents it actually intends to use at the final hearing;
- (2) specifically identify the portions of deposition testimony it intends to use at the final hearing; and,
- (3) specifically identify the individuals to whom it wishes to show those documents and deposition testimony.

ARGUMENT

In support of this motion and in the interest of judicial economy, Aetna refers to and incorporates by reference the arguments and authorities contained in the Joint Motion.

To require Aetna to file motions for *in camera* treatment based on NTSP's overbroad list would not only place a tremendous burden on Aetna, but would also place a great burden on the Administrative Law Judge, since it would have to examine hundreds of documents before deciding whether to grant Aetna's *in camera* request.

As explained in the Joint Motion and also in Aetna's prior response filed in opposition to NTSP's motion to modify the protective order, NTSP has ignored the clear terms of the Protective Order in multiple material respects. The Protective Order requires that the party seeking to disclose restricted confidential material to a witness at trial "identify the specific individual to whom" the material is to be disclosed. Under paragraph 2(c) of the order, "such identification shall include, but not be limited to, the full name and the professional address and/or affiliation of the identified individual." Yet, in its notice to counsel for Aetna, NTSP merely stated that it intended to use restricted confidential documents as "exhibits and/or show these documents to those witnesses at the hearing who were employed by any entity other than Aetna Health Inc. that is shown on the face of the document to have been given access to the document." NTSP also incorporated its motion to modify the protective order to give Dr. Van

Wagner access to some of these documents and stated that it reserved the right to have an unnamed representative of NTSP remain at the hearing to assist counsel.⁴ The failure of NTSP to adequately identify the individuals to whom it wishes to disclose restricted confidential material makes Aetna's burden that much higher, since Aetna has no way of knowing which documents NTSP intends to disclose or to whom NTSP intends to disclose them. Additionally, NTSP states that it intendeds to use "portions" of the depositions of Aetna employees Chris Jagmin, M.D. and David Roberts, but failed to identify which portions. Such a vague, global designation does not comply with the dispute resolution provision of the Protective Order requiring line and page designations.

The over expansiveness of NTSP's request suggests that its true motive is once again to try to give Dr. Van Wagner and others at NTSP access to restricted confidential material, containing current price and other competitively sensitive information about Aetna (which currently has no contractual relationship with NTSP) and other providers with whom Aetna deals. Dr. Van Wagner could use this material to NTSP's advantage in future negotiations with Aetna, and could use such materials to Aetna's disadvantage in negotiations with Aetna's competitors, all to the serious competitive injury of Aetna.

Even if NTSP is not required to revise its list of exhibits, Aetna still requests an extension of time for filing for its motion for *in camera* treatment until April 13, 2004 because of the nature and scope of NTSP's list. NTSP's list of designations is fourteen pages long, contains no descriptions, does not identify documents in numerical order, and contains numerous typographical errors such that NTSP cited to bates ranges that did not exist or overlapped with other documents. Thus, it will take considerable time for counsel to review the extensive

⁴ Ex. C. Pursuant to the Protective Order, Aetna has notified NTSP that it is in violation of the order, however, it is unclear how NTSP will respond. See Ex. D (March 23, 2004 letter from Aetna counsel Kay Lynn Brumbaugh to NTSP counsel Gregory Binns).

number of documents NTSP claims it "may" use at the final hearing to determine which documents require *in camera* treatment and for how long. Once those documents are identified, counsel also will need work with individuals at Aetna to compile the affidavit that must be filed with the Court in support of Aetna's motion. The burden on Aetna and its counsel to review the documents and seek *in camera* treatment as to the documents designated by NTSP and the FTC within the current deadline is exacerbated by the fact that Aetna's outside antitrust counsel in this matter, Kay Lynn Brumbaugh, is currently recovering from major surgery and, until March 23, 2004, had not been permitted by her physician to return to work on a full-time basis.

CONCLUSION AND PRAYER

For the foregoing reasons and for the reasons stated in the Joint Motion, Aetna respectfully requests an Order, in the attached form, requiring NTSP to file a revised list of trial exhibits and deposition designations, which specifies only the exhibits and testimony that NTSP actually intends to use at trial, by April 5, 2004. This list shall include a brief description of each document and for each Restricted Confidential document shall specify by name and affiliation the individual to whom NTSP seeks to disclose that document at trial. For deposition designations, the list shall include the transcript page and line number. Aetna also requests an extension of time to file any motions for *in camera* treatment until April 13, 2004.

Respectfully submitted,
ANDREWS KURTH LLP

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ATTORNEYS FOR
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CERTIFICATE OF CONFERENCE

I certify that counsel for Aetna, Kay Lynn Brumbaugh, conferred by electronic mail on March 22 and 23, 2004 with Complaint Counsel, Michael Bloom, regarding the relief sought in this motion. Complaint Counsel is not opposed to the relief sought in this motion. I further certify that counsel for Aetna, Kay Lynn Brumbaugh, conferred by telephone and electronic mail on March 22 and 23, 2004 with counsel for NTSP, Gregory Binns, regarding the relief sought in this motion. NTSP's counsel would agree at most to a 7-day extension of time rather than the 10 days originally requested by Ms. Brumbaugh. Further, NTSP has not indicated its agreement with respect to the additional relief sought in this motion. Accordingly, it is assumed that NTSP opposes this motion.

John B. Shely / RT
John B. Shely

CERTIFICATE OF SERVICE

A true and correct copy of this document has been delivered to the following on March 24, 2004, as follows:

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EXHIBIT A

In the Matter of North Texas Specialty Physicians
Docket No. 9312

APPENDIX

| Trial Exhibit Number | Docdate | Document Description | Beginning Bates Number | Ending Bates Number |
|----------------------|------------|---|------------------------|---------------------|
| CX0594 | 00/00/2001 | Record of Aetna's Attendance of NTSP Board of Directors Meetings | AETNA000002 | AETNA000008 |
| CX0619 | 9/28/2001 | Letter of termination of the Aetna-NTSP contract dated September 18, 2001 Email dated October 22, 2001 from John McGuinness to Karen Van Wagner Re: Fee Schedules | AETNA000003 | AETNA000004 |
| CX0623 | 10/22/2001 | AETNA000005 | AETNA000006 | |
| CX0641 | 12/3/2001 | Letter dated December 3, 2001 from Joseph Blanford to Karen Van Wagner Re: Termination Letter dated December 14, 2001 from John McGuinness to Thomas Deas Re: Extension of reimbursement proposal | AETNA000007 | AETNA000007 |
| CX0647 | 12/14/2001 | AETNA000008 | AETNA000009 | |
| CX0528 | 3/11/2001 | Facility Agreement between Aetna and Fort Worth Endoscopy Center, Effective March 11, 2001 Letter dated December 7, 2001 from John McGuinness notifying physicians and providers of Aetna's new individual PCP agreement | AETNA000010 | AETNA000028 |
| CX0644 | 12/7/2001 | AETNA000029 | AETNA000054 | |

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| Trial Exhibit Number | Docdate | Document Description | Beginning Bates Number | Ending Bates Number |
|----------------------|------------|--|------------------------|---------------------|
| CX0320 | 1/5/2000 | Letter of January 5, 2000 from William Vance to Celina Burns Re: NYLCare 65 | AETNA000057 | AETNA000063 |
| CX0627 | 10/24/2001 | E-mail Chain between Chris Jagmin and Karen Van Wagner beginning October 24, 2001 Re: Preliminary negotiation of contract between NTSP and Aetna | AETNA000064 | AETNA000079 |
| CX0574 | 12/11/2000 | Emails between Leslie Carter and Nancy Tao beginning December 11, 2000 Re: Outstanding issues regarding arbitration language and rate negotiation in the NTSP-IPA Agreement with Aetna | AETNA000076 | AETNA000077 |
| CX0577 | 12/12/2000 | Emails dated December 12, 2000 between Chris Jagmin and Nancy Tao Re: Reconsideration of HMO compensation | AETNA000079 | AETNA000079 |
| CX0585 | 12/18/2000 | Email Chain beginning December 18, 2000 between Nancy Tao, Celina Burns and Karen Van Wagner Re: NTSP's Fee Schedule Proposal | AETNA000080 | AETNA000081 |

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| Trial Exhibit Number | Docdate | Document Description | Beginning Bates Number | Ending Bates Number |
|----------------------|------------|--|------------------------|---------------------|
| CX0568 | 12/6/2000 | Email chain beginning December 6, 2000 between Nancy Tao and Celina Burns email Re: NTSP's participation in Aetna contract | AETNA000082 | AETNA000083 |
| CX0616 | 8/10/2001 | NTSP Aetna proposal Signed contract between Aetna and NTSP, | AETNA000084 | AETNA000095 |
| CX0592 | 12/21/2000 | December 2000 Email from Lisa Boyer to Chris Jagmin Re: Dallas PCP rates (spreadsheet attached) | AETNA000096 | AETNA000146 |
| CX0532 | 9/29/2000 | Email dated December 19, 2000 from Celina Burns to Chris Jagmin Re: Aetna Contract | AETNA000185 | AETNA000190 |
| CX0588 | 12/19/2000 | Email dated December 13, 2000 from Chris Jagmin to Karen Van Wagner Re: Update on contract negotiations | AETNA000191 | AETNA000198 |
| CX0580 | 12/13/2000 | Email dated December 13, 2000 from Karen Van Wagner, forwarded by Chris Jagmin to Celina Burns and Nancy Tao Re: Update on contract negotiations | AETNA000296 | AETNA000297 |
| CX0581 | 12/13/2000 | | | AETNA000297 |

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| Trial Exhibit Number | Docdate | Document Description | Beginning Bates Number | Ending Bates Number |
|----------------------|------------|--|------------------------|---------------------|
| CX0584 | 12/15/2000 | Email dated December 15, 2000 from Sandra Villanueva to Fred Miller, Karen Van Wagner and Chris Jagmin Re: Letter from James Parker to TDI Commissioner (attached) | AETNA000473 | AETNA000474 |
| CX0530 | 8/16/2000 | Email dated August 16, 2000 from Nancy Tao to Chris Jagmin Re: NTSP Master Draft for Review | AETNA000994 | AETNA01012 |
| CX0578 | 12/12/2000 | Email dated December 12, 2000 from Karen Van Wagner to Chris Jagmin Re: Contracting Update | AETNA001077 | AETNA001077 |
| CX0571 | 12/8/2000 | Email dated December 8, 2000 from Karen Van Wagner to Chris Jagmin Re: HMO Messenger Response | AETNA001078 | AETNA001078 |
| CX0559 | 11/20/2000 | Email dated November 20, 2000 from Blake Woodard to colleagues Re: NTSP dropping Aetna | AETNA001081 | AETNA001083 |
| CX0554 | 11/14/2000 | Email dated November 14, 2000 from Karen Van Wagner to Chris Jagmin Re: Contracting Update | AETNA001086 | AETNA001088 |

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| Trial Exhibit Number | Docdate | Document Description | Beginning Bates Number | Ending Bates Number |
|----------------------|------------|---|------------------------|---------------------|
| CX0655 | 2/27/2002 | Email dated February 27, 2002 from Sheila Ware to Chris Jagmin with attached Table of NTSP Physicians that Signed Contracts with Aetna | AETNA001095 | AETNA001097 |
| CX0654 | 2/22/2002 | Email dated February 22, 2002 from Sheila Ware to Chris Jagmin with attached Table of NTSP Physicians by Specialty, Whether they are contracted | AETNA001098 | AETNA001110 |
| CX0646 | 12/13/2001 | Email dated December 13, 2001 from Marsha Yeager to Sheila Ware with attached List of contracted physicians | AETNA001111 | AETNA001111 |
| CX0531 | 9/14/2000 | Letter dated September 14, 2000 from Karen Van Wagner to Chris Jagmin Re: Aetna- NTSP Risk Contract Discussions | AETNA001161 | AETNA001163 |
| CX0563 | 11/28/2000 | Letter dated November 28, 2000 from William Vance to Ramiro Cavazos Re: NTSP's response to MSM letter discussing termination letters from NTSP | AETNA001199 | AETNA001201 |

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| Trial Exhibit Number | Docdate | Document Description | Beginning Bates Number | Ending Bates Number |
|----------------------|------------|--|------------------------|---------------------|
| CX0567 | 12/4/2000 | Letter dated December 4, 2000 from William Vance to Ramiro Cavazos Re: Individual provider addendum for NTSP physicians participating in Aetna PPO through MSM | AETNA001202 | AETNA001203 |
| CX0547 | 11/9/2000 | Letter dated November 9, 2000 from Ramiro Cavazos to William Vance Re: MSM request that NTSP physicians sign an individual provider addendum | AETNA001204 | AETNA001206 |
| CX0564 | 11/28/2000 | Letter dated November 28, 2000 from Tom Deas to Ramiro Cavazos Re: GANT assigning power of attorney to NTSP | AETNA001209 | AETNA001209 |
| CX0555 | 11/14/2000 | Letter dated November 14, 2000 from William Vance to Ramiro Cavazos Re: Aetna HMO termination notice sent to MSM | AETNA001210 | AETNA001214 |
| CX0556 | 11/14/2000 | Letter dated November 14, 2000 from William Vance to Ramiro Cavazos Re: Aetna HMO termination notice sent to MSM | AETNA001215 | AETNA001217 |

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| Trial Exhibit Number | Docdate | Document Description | Beginning Bates Number | Ending Bates Number |
|----------------------|------------|--|------------------------|---------------------|
| CX0539 | 11/1/2000 | Document dated November 1, 2000 granting NTSP Power of Attorney for the Heart Center of North Texas, P.A. | AETNA001287 | AETNA001290 |
| CX0536 | 10/19/2000 | Letter dated October 19, 2000 from Kate Bowen (Counsel for Aetna) to Karen Van Wagner Re: Release of Non-risk Member Specific Data | AETNA001412 | AETNA001413 |
| CX0561 | 11/21/2000 | Memo dated November 21, 2000 from Karen Van Wagner to Chris Jagmin with attached Summary Term Sheet for NTSP/Aetna Group | AETNA001444 | AETNA001446 |
| CX0543 | 11/3/2000 | Email dated November 3, 2000 from Jagmin to Van Wagner Re: Billable services | AETNA001492 | AETNA001502 |
| CX0569 | 12/7/2000 | Internal Aetna email dated December 7, 2000 from Chris Jagmin to colleagues Re: HMO/PPO offer to NTSP | AETNA001503 | AETNA001503 |
| CX0579 | 12/12/2000 | Email dated December 12, 2000 from Nancy Tao to Leslie Carter Re: NTSP/Aetna IPA agreement outstanding issues | AETNA001528 | AETNA001529 |

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Docket No. 9312

| Trial Exhibit Number | Docdate | Document Description | Beginning Bates Number | Ending Bates Number |
|----------------------|------------|---|------------------------|---------------------|
| CX0570 | 12/7/2000 | Email dated December 7, 2000 from Nancy Tao to colleagues Re: NTSP/Aetna IPA agreement outstanding issues | AETNA001530 | AETNA001532 |
| CX0589 | 12/19/2000 | Email dated December 19, 2000 from Karen Van Wagner to Celina Burns Re: Aetna Contract | AETNA001538 | AETNA001540 |
| CX0624 | 10/22/2001 | Email dated October 24, 2001 from Karen Van Wagner to John McGuinness Re: Aetna/NTSP fee schedule discussions | AETNA001567 | AETNA001569 |
| CX0625 | 10/22/2001 | Email correspondence dated October 22, 2001 between McGuinness and van Wagner Re: Fee Schedule | AETNA001570 | AETNA001571 |
| CX0631 | 11/6/2001 | Email dated November 6, 2001 Re: Aetna's proposed rule for anesthesia | AETNA001572 | AETNA001572 |
| CX0630 | 11/12/2001 | Fax from Karen Van Wagner to John McGuinness and David Roberts Dated November 11, 2001 Re: Contract Discussions | AETNA001578 | AETNA001584 |

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Docket No. 9312

| Trial Exhibit Number | Docdate | Document Description | Beginning Bates Number | Ending Bates Number |
|----------------------|------------|---|------------------------|-----------------------|
| CX0632 | 11/6/2001 | Letter dated November 6, 2001 from John McGuinness to Karen Van Wagner | AETNA001585 | AETNA001586 |
| CX0516 | 00/00/0000 | Correspondence re: rates Fax from NTSP on November 1, 2001 Re: Contract Discussions | FTC-NTSP-AETNA-001694 | FTC-NTSP-AETNA-001828 |
| CX0553 | 11/14/2000 | Email of November 30, 2001 from John McGuinness to Joseph Blanford, Ill | FTC-NTSP-AETNA-001735 | FTC-NTSP-AETNA-001741 |
| CX0638 | 11/30/2001 | Email Re: Medical Costs | FTC-NTSP-AETNA-001746 | FTC-NTSP-AETNA-001747 |
| CX0501 | 11/9/2001 | Emails between Karen Van Wagner and John McGuinness Re: Anesthesia | FTC-NTSP-AETNA-001742 | FTC-NTSP-AETNA-001743 |
| CX0502 | 11/7/2001 | Letter from Tom Deas to David Roberts Re: NTSP Board Meeting of November 12, 2001 | FTC-NTSP-AETNA-001744 | FTC-NTSP-AETNA-001744 |
| CX0503 | 11/14/2001 | Letter from John McGuinness of December 7, 2001 | FTC-NTSP-AETNA-001745 | FTC-NTSP-AETNA-001745 |
| CX0504 | 12/7/2001 | Aetna and the Texas Attorney General Notice to Prospective Participating Physicians and Providers | FTC-NTSP-AETNA-001750 | FTC-NTSP-AETNA-001750 |
| CX0505 | 00/00/0000 | | FTC-NTSP-AETNA-001751 | FTC-NTSP-AETNA-001754 |

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| Trial Exhibit Number | Docdate | Document Description | Beginning Bates Number | Ending Bates Number |
|----------------------|------------|---|------------------------|-----------------------|
| CX0642 | 12/4/2001 | Individual PCP Agreement: Primary Care Physician Compensation Schedule | FTC-NTSP-AETNA-001765 | FTC-NTSP-AETNA-001774 |
| CX0607 | 3/1/2001 | Fort Worth Endoscopy Center Facility Agreement Fort Worth Endoscopy Center Ambulatory Surgery Participation Criteria Schedule | FTC-NTSP-AETNA-001788 | FTC-NTSP-AETNA-001790 |
| CX0608 | 3/1/2001 | Surgery Participation Criteria Schedule | FTC-NTSP-AETNA-001791 | FTC-NTSP-AETNA-001796 |
| CX0506 | 1/15/2002 | Email chain beginning January 15, 2002 between Tom Deas and John McGuinness Re: GANT Contract | FTC-NTSP-AETNA-001797 | FTC-NTSP-AETNA-001800 |
| CX0507 | 3/1/2002 | Letter of March 1, 2002 from YJ Snowden, Regional Correspondence Department of Aetna to Kate Burgess, Texas Department of Insurance Re: Complaint Filed by Tom Deas | FTC-NTSP-AETNA-001817 | FTC-NTSP-AETNA-001818 |
| CX0508 | 10/19/2001 | Letter of October 19, 2001 from C. Cartelton King of Aetna to Commissioner Montemayor Re: Response to Letter addressing Network Adequacy | FTC-NTSP-AETNA-001819 | FTC-NTSP-AETNA-001820 |

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| Trial Exhibit Number | Docdate | Document Description | Beginning Bates Number | Ending Bates Number |
|----------------------|------------|---|------------------------|-----------------------|
| CX0509 | 2/26/2002 | Letter dated February 26, 2002 from Tom Deas Re: GANT's recontracting efforts with Aetna | FTC-NTSP-AETNA-001821 | FTC-NTSP-AETNA-001821 |
| CX0511 | 2/15/2002 | Letter dated February 15, 2002 from GANT to colleagues re: Implications of Contracting Changes | FTC-NTSP-AETNA-001823 | FTC-NTSP-AETNA-001824 |
| CX0512 | 2/11/2002 | Letter from Tom Deas to John McGuiness Re: Contracting and Network Adequacy | FTC-NTSP-AETNA-001825 | FTC-NTSP-AETNA-001826 |
| CX0513 | 2/5/2002 | Letter from Tom Deas to Commissioner Montemayor Re: Aetna's Physician Terminations | FTC-NTSP-AETNA-001827 | FTC-NTSP-AETNA-001827 |
| CX0517 | 12/13/2003 | Email Forwarded to Anthony Dennis by Chris Jagmin with attached spreadsheet: NTSPcomparison.xls | FTC-NTSP-AETNA-001837 | FTC-NTSP-AETNA-001893 |
| CX0514 | 11/17/2000 | Email from Debra Nicholas Re: Aetna's Contract with NTSP | FTC-NTSP-AETNA-001891 | FTC-NTSP-AETNA-001892 |
| CX1180 | 2/20/2004 | Deposition of Jagmin | DEP_JAGMIN | DEP_JAGMIN |
| CX1192 | 1/28/2004 | Deposition of Roberts by Respondent Counsel | DEP_ROBERTS | DEP_ROBERTS |

EXHIBIT B

AETNA

AE000001439
AE000001440-AE000001454
AE000001466-AE000001473
AE000001474-AC000001509
AE000001510-AE000001521
AE000001527-AE000001538
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EXHIBIT C

THOMPSON & KNIGHT LLP

ATTORNEYS AND COUNSELORS

1700 PACIFIC AVENUE • SUITE 3300
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AUSTIN
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FORT WORTH
HOUSTON
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ALGIERS
MONTERREY
PARIS
RIO DE JANEIRO

March 16, 2004

VIA FEDERAL EXPRESS

Kay Lynn Brumbaugh
Counsel for Aetna Health Inc.
Andrews Kurth LLP
1717 Main Street, Suite 3700
Dallas, TX 75201

Re: North Texas Specialty Physicians, Docket Number 9312

Dear Ms. Brumbaugh:

Respondent North Texas Specialty Physicians hereby notifies you of its intent to use documents produced by Aetna Health Inc. that have been designated either Confidential or Restricted Confidential—Attorney's Eyes Only at the upcoming final hearing in accordance with the Protective Order Governing Discovery Material and 16 C.F.R. § 3.45(b).

Specifically, those documents NTSP intends to use at the hearing are listed on the enclosed document. NTSP may also use portions of the depositions of David Roberts and Dr. Chris Jagmin that have been designated confidential.

NTSP intends at this time to use these documents with expert witnesses in accordance with Protective Order sections 2(b), 4(c), and 5, and with employees or representatives of Aetna Health Inc.

For documents that have been marked Restricted Confidential, Attorney's Eyes only, NTSP may also use these documents as exhibits and/or show these documents to those witnesses at the hearing who were employed by any entity other than Aetna Health Inc. that is shown on the face of the document to have been given access to the document. This notice also incorporates by reference NTSP's motion currently pending before the Administrative Law Judge to modify the protective order to allow NTSP's Executive Director Karen Van Wagner access to some of these documents.

For documents that have been marked Confidential, NTSP may also use these documents as exhibits and/or show these documents to one or more other witnesses at the hearing, as

Kay Lynn Brumbaugh

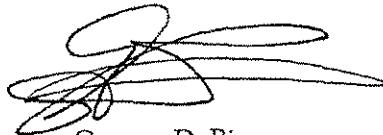
March 16, 2004

Page 2

allowed under Protective Order section 4(d). NTSP's and Complaint Counsel's proposed witness lists are enclosed.

NTSP also reserves the right to use as exhibits those documents listed in Complaint Counsel's 16 C.F.R. § 3.45(b) notices of intent to offer into evidence confidential materials. Furthermore, NTSP reserves the right to ask the Administrative Law Judge at the time evidence is presented to allow a representative of NTSP to remain in the hearing to assist counsel.

Sincerely,



Gregory D. Binns

GDB/nlr

Enclosure

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EXHIBIT D

March 23, 2004

BY TELECOPIER

Gregory D. Binns, Esq.
Thompson & Knight, LLP
1700 Pacific Avenue, Suite 3300
Dallas, Texas 75201

Re: *In re North Texas Specialty Physicians, FTC Docket No. 9312*

Dear Greg:

I write in response to your March 16, 2004 letter regarding the Aetna documents that NTSP purports to intend to use in the final hearing in the above matter. Consistent with the terms of the Protective Order Governing Discovery Material (the "Protective Order"), please be advised that Aetna objects to NTSP's designations, objects to its intentions to use the documents and deposition transcripts at the final hearing and objects to its intentions to disclose the documents to various unidentified individuals.

As an initial matter, it appears that NTSP threw together multiple lists of documents prepared by different people, resulting in NTSP's designating virtually all of the documents Aetna has produced, including designating multiple copies of the same document and multiple documents containing the same information. The format of your list is therefore making Aetna's analysis of the designated documents more difficult than it should be.

Aetna objects to NTSP's global, non-specific designations of "portions" of the depositions of David Roberts and Chris Jagmin. This designation appears to be an end-run around the dispute resolution provisions of the Protective Order which requires NTSP to provide specific designations, *i.e.*, "deposition transcript page and line reference," to enable Aetna to evaluate the designation and determine whether to object and seek *in camera* protection. The Protective Order further requires NTSP to identify the specific individuals to whom confidential information may be disclosed. NTSP has not complied with the Protective Order with respect to the Roberts and Jagmin deposition transcripts, and Aetna objects to any use by NTSP of those deposition transcripts.

Aetna further objects to NTSP's stated intention to disclose Aetna documents designated as "Restricted Confidential, Attorney's Eyes Only" to unidentified individuals whom NTSP vaguely describes as "employed by any entity other than Aetna Health Inc. that is shown on the face of the document to have been given access to the document." As explained above, the

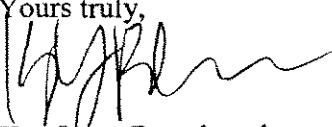
Gregory D. Binns, Esq.
March 23, 2004
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Protective Order contains an unambiguous procedure that must be followed before Attorney's Eyes Only documents are shown to witnesses at the hearing. (Protective Order, ¶ 2(c) at p. 6-7) NTSP has not complied with this provision of the Protective Order. Accordingly, Aetna objects to any use by NTSP of Aetna's Attorney's Eyes Only documents at the hearing.

Aetna further objects to NTSP's "incorporation by reference" of its motion to modify the Protective Order to permit Dr. Van Wagner to review access to unspecified Aetna documents. Aetna filed a response in opposition to NTSP's motion and Aetna incorporates its arguments made in the opposition. As with NTSP's motion to modify the Protective Order, NTSP's "incorporation by reference" also fails to comply with the Protective Order, and Aetna therefore objects to NTSP's showing Aetna Confidential or Attorney's Eyes Only documents to Dr. Van Wagner.

Finally, Aetna objects to NTSP's "reservation" of a right to request during the hearing that the Administrative Law Judge allow an unidentified representative to remain in the hearing "to assist counsel." This approach appears to be an attempted end-run around the provisions of the Protective Order, particularly the provision restricting access to Attorney's Eyes Only information, and an effort to deprive Aetna of its ability to seek a ruling from the Administrative Law Judge to protect its competitively sensitive business information.

As explained above, NTSP has wholly failed to comply with the provisions of the Protective Order, and there has been no order from the Administrative Law Judge in response to NTSP's motion to modify the protective order so as to relieve NTSP of its obligations under the Protective Order. Accordingly, please be advised that if NTSP chooses to go forward with its intentions to disclose and use Aetna Confidential and Attorney's Eyes Only information and documents, in the face of Aetna's objections and in disregard of the Protective Order, Aetna will use all appropriate means to protect its competitively sensitive business information, including but not limited to seeking a contempt finding, sanctions, attorney's fees and other redress against NTSP.

Yours truly,

Kay Lynn Brumbaugh

KLB/dcs

**UNITED STATES OF AMERICA
BEFORE FEDERAL TRADE COMMISSION**

In the Matter of)
NORTH TEXAS SPECIALTY) Docket No. 9312
PHYSICIANS,)
a corporation.)

)

**ORDER GRANTING NON-PARTY AETNA HEALTH INC.'S EXPEDITED MOTION
FOR AN EXTENSION OF TIME TO SEEK IN CAMERA TREATMENT**

Non-party Aetna Health Inc. has filed its expedited motion for an extension of time to seek *in camera* treatment and has joined in the Nonparty Payors' Joint Expedited Motion to Modify the First Revised Scheduling Order and to Narrow Document Designations. After consideration of Aetna's motion, the nonparty payors' joint motion and all responses thereto, the Administrative Law Judge finds that the motion has merit and should be granted.

IT IS THEREFORE ORDERED that nonparty Aetna Health Inc.'s expedited motion for an extension of time to seek *in camera* treatment is hereby GRANTED, and the Revised Scheduling Order is amended as follows:

1. NTSP must file and serve by facsimile or hand-delivery a revised list of trial exhibits and deposition designations which specifies only the exhibits that NTSP actually intends to use at trial by April 5, 2004. This list shall include a brief description of each document and for each Restricted Confidential document shall specify by name and affiliation the individual to whom NTSP seeks to disclose that document at trial. For deposition designations, the list shall include the transcript page and line number.

2. Aetna shall have until April 13, 2004 to file any motions for *in camera* treatment.

Dated: _____

D. Michael Chappell
Administrative Law Judge