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FEDERAL TRADE COMMISSION
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UNITED STATES OF AMERICA
FEDERAL TRADE COMMISSION

In the Matter of:)
Rambus, Inc.) Docket No. 9302
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Friday, June 6, 2003
9:32 a.m.

TRIAL VOLUME 24
PART 1
PUBLIC RECORD

BEFORE THE HONORABLE STEPHEN J. McGUIRE
Chief Administrative Law Judge
Federal Trade Commission
600 Pennsylvania Avenue, N.W.
Washington, D.C.

Reported by: Josett F. Hall, RMR-CRR

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P R O C E E D I N G S

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JUDGE McGUIRE: Counsel, good morning.

MR. STONE: Good morning, Your Honor.

JUDGE McGUIRE: This hearing is now in order.

Any items that we have to take up this morning
before we proceed?

MR. OLIVER: No, Your Honor.

JUDGE McGUIRE: Then at this time complaint
counsel may call its next witness.

MR. OLIVER: Complaint counsel calls
Dr. Martin Peisl.

JUDGE McGUIRE: Sir, would you please approach
and the court reporter will swear you in.

- - - - -

Whereupon --

MARTIN G. PEISL

a witness, called for examination, having been first
duly sworn, was examined and testified as follows:

JUDGE McGUIRE: Mr. Oliver, you may proceed.

DIRECT EXAMINATION

BY MR. OLIVER:

Q. Thank you, Your Honor.

Good morning, Dr. Peisl.

A. Good morning.

1 Q. How are you today?

2 A. Good. Thanks. Fine.

3 Q. Would you please state your full name for the
4 record.

5 A. Martin Gerhard Peisl.

6 Q. Are you currently employed?

7 A. Yes.

8 Q. What is your current position?

9 A. My current position is director for marketing
10 for special memories for North America for
11 Infineon Technologies.

12 Q. Where are you based?

13 A. San Jose, California.

14 Q. How long have you been with Infineon?

15 A. I've been with Siemens, which Infineon was a
16 spin-off from Siemens, 1980.

17 Q. Can you give us a brief overview of your
18 educational background, please?

19 A. My education, I received a diploma in
20 electrical engineering from the technical university in
21 Munich, Germany and a Ph.D. in electrical engineering
22 from the same university.

23 Q. When did you receive your Ph.D. in?

24 A. 1984. The diploma was in 1981.

25 Q. Now, can you please give a brief summary of the

1 positions that you've held since you obtained your
2 Ph.D. in 1984?

3 A. Excuse me?

4 Q. Could you please give a brief summary of the
5 positions that you have held since you obtained your
6 Ph.D. in 1984.

7 A. I was with Siemens back then in the research
8 labs, starting in the research labs. Then I was in
9 development for 1-megabit memories through 16-megabit
10 memories from the time frame of 1984 to 1991.

11 In 1991 I was transferred -- early in 1992, I
12 was transferred to Burlington, Vermont, to be the
13 transfer manager for the 16-megabit product from IBM to
14 Siemens. In 1993, I was manufacturing transfer manager
15 for the same product in Essonnes in France.

16 In 1994, summer of 1994, I returned to the
17 United States in Burlington, Vermont -- to Burlington,
18 Vermont again and was design manager for several
19 product developments that encompassed 64-megabit DRAMs
20 to 256-megabit DRAMs and one gigabit -- one-gigabit
21 DRAM.

22 In August 1999, I was transferred to San Jose,
23 California or, rather, Cupertino, California and moved
24 to San Jose to be the director for technical marketing
25 for standard or commodity memories, synchronous and DDR

1 memories.

2 In September 2000 I assumed the position of
3 director for marketing for embedded memories, ASIC
4 memories essentially, and specialty memories. And
5 that's a position for the specialty memories that I
6 still have today.

7 Q. So your current position today is director of
8 marketing and sales for embedded, specialty and
9 graphics memories; is that correct?

10 A. The embedded portion fell away because Infineon
11 has abandoned those activities, meaning that we only do
12 specialty memories right now.

13 Q. So what is your current position today?

14 A. My full-time position is director for
15 marketing for specialty memories for North America for
16 Infineon.

17 Q. Can you please explain what your
18 responsibilities in that position are?

19 A. My responsibilities are marketing efforts to
20 promote four product families. This is for reduced
21 latency DRAM, graphics DRAM, low-power DRAMs like
22 mobile RAM and cellular RAM.

23 Marketing means that we visit customers who
24 enable the chips, that we send samples to the customers
25 and to the enablers in order to make sure that our

1 chips work in their applications, and essentially I
2 enable our salespeople to sell these corresponding
3 chips to the customer base.

4 Q. When you speak of enabling, what do you mean by
5 that?

6 A. Enabling encompasses several facets. One is of
7 course the presentation at the customer and branding
8 activities, going to conferences, et cetera. The other
9 one is sending samples, electrically working samples
10 from our production to new customers and to companies
11 that are called enablers.

12 I'll give you an example. It's, for instance,
13 Intel. We send DRAMs to them in order to make sure
14 that our DRAMs work together with Intel applications,
15 but Intel don't buy them eventually, but the customers
16 of Intel will buy them, so this is an enabler.

17 This is including the transmission of
18 specification, presentation material, et cetera.

19 Q. Are you familiar with the term "validation"?

20 A. Yes.

21 Q. Does your current position involve validation
22 in any way?

23 A. Correct. Yes.

24 Q. Can you please explain that?

25 A. Validation means that we -- again, we send the

1 samples to the customers. We find out new customers
2 and make sure that our chips work in the customers'
3 applications.

4 The result of a successful validation is
5 usually that we come on the bill of materials on the
6 Web site of the corresponding customers or enablers.
7 It's making sure that a part is working fully with all
8 electrical specifications in the application.

9 Q. Now, is that the same as testing?

10 A. Testing is a part of the validation. Testing
11 is usually referred to as a term for testing the DRAM
12 only. Testing within an application is another facet.

13 You have to be sure that your DRAM works
14 according to its specification and you have to make
15 sure that the DRAM works in the application together
16 with the chip the DRAM is interfacing to, which is a
17 controller chip or a microprocessor.

18 Q. Now, are you familiar with the term
19 "qualification"?

20 A. Yes.

21 Q. What is qualification?

22 A. Qualification is a set of tests at a customer
23 which encompasses validation, what I just explained
24 right now, and other -- some other tests like
25 reliability tests, radiation tests, and other tests

1 that make sure -- lifetime tests that are in order to
2 make sure that when you buy a computer, for instance,
3 that the DRAMs in there last over the lifetime of the
4 computer.

5 Q. Now, does your current position also involve
6 qualification?

7 A. Yes.

8 Q. Are there other people at Infineon who report
9 to you?

10 A. Yes. Four people.

11 Q. And what functions do those people have?

12 A. Three of them are marketing managers for the
13 corresponding product lines which I mentioned before,
14 and one is an administrative assistant.

15 Q. And I believe you testified that your current
16 job involves specialty memory. Are those
17 JEDEC-compliant products?

18 A. Of the four products that I mentioned, one
19 is -- has been standardized at JEDEC, which is mobile
20 RAM. The other three are not. They are referred to in
21 our language as customized DRAMs because they fit a
22 certain portion of the application spectrum of our
23 customers.

24 Q. And I believe that you testified that your
25 position used to include embedded memories?

1 A. Correct.

2 Q. What do you mean by "embedded memories"?

3 A. Embedded memories are memory cores that are
4 embedded into an ASIC -- ASIC is application-specific
5 interface circuit -- which usually comes from the
6 customer, meaning that the customer has a logic chip
7 and he wants to add memory on that and he is asking us
8 to -- he gives us the data for the logic chip and asks
9 us to add a memory to that and we produce the silicon.

10 Q. Now, from 1999 until August of 2000, I think
11 that you testified that you were the director of
12 technical marketing for standard memories; is that
13 right?

14 A. Correct.

15 Q. And when you refer to standard memories, what
16 products are you referring to?

17 A. The definition at Infineon that we have had for
18 the kind of standard memories were synchronous DRAM
19 memories or SDR memories, double data rate memories and
20 Rambus memories.

21 Q. Now, would that include JEDEC-compliant DRAMs?

22 A. With the exception of Rambus, yes.

23 Q. In other words, with the exception of Rambus,
24 all the others that you mentioned --

25 A. All of the others are entirely and exclusively

1 JEDEC-compatible.

2 Q. Now, what were your responsibilities as the
3 director of technical marketing for standard memories
4 at Infineon?

5 A. The validation and qualification of our
6 standard synchronous SDR and DDR products at our
7 customer base, at our enabler base.

8 Q. And who were some of the major customers that
9 you worked with during that time?

10 A. Dell, HP, IBM, Compaq -- HP and Compaq were
11 still a separate company -- Gateway, Sony and --
12 excuse me. And on the enabler side was Intel, AMD,
13 and VIA.

14 Q. Now, before your position as director of
15 technical marketing for standard memories, I believe
16 you said that you were a design manager; is that
17 right?

18 A. Correct.

19 Q. And what years were you a design manager?

20 A. I was heading several design groups in
21 Burlington, Vermont from August 1994 through
22 August 1999. I was a member of the DDA, which is an
23 acronym for the DRAM Development Alliance, which had
24 been established between IBM and Siemens in order to
25 pool resources to develop chips together, 64-megabit

1 chips to 256-megabit chips and one-gigabit chips. In
2 some of the projects, which totaled around ten
3 projects, some of the projects Toshiba took part as
4 well.

5 Q. Now, the products that you were working on as
6 design manager between 1994 and 1999, were those
7 products JEDEC-compliant?

8 A. Yes.

9 Q. And just to be certain that the record is
10 clear, of the products that you identified, which of
11 those were synchronous DRAMs?

12 A. The major products that my groups -- I was a
13 second line manager, so the departments reporting to
14 me -- the major chips, chip generations, that we had
15 developed were the 64-megabit EDO chip, a 256-megabit
16 SDR chip, a 256-megabit -- and a 256-bit DDR chip.

17 Q. Let's start with the 256-megabit SDRAM product
18 if we could, and could you please explain what your
19 responsibilities were as design manager for that
20 product.

21 A. I had three design departments for the various
22 chips that we did and one CAD department. I had to
23 make sure that the design departments received all the
24 information that was necessary to design a successful
25 chip that worked in the applications, so my task was

1 providing resources, providing all the information they
2 needed, providing application information, for
3 instance, in order for them -- providing specifications
4 for them to be able to design the chip.

5 Q. When did you begin work on the 256-megabit
6 SDRAM product?

7 A. This must have been, to my recollection, second
8 half of 1996 somewhere, late 1996.

9 Q. And when was that product completed?

10 A. It was completed with an internal
11 qualification, meaning that the chip complied with all
12 the specifications, was built in a reliable technology
13 and worked in the applications, by the end of 1998.

14 Q. So in other words, two years or a little over
15 two years?

16 A. For this particular chip we took a little
17 longer. Usually it's two years; this was two and a
18 half years.

19 Q. Now, did that project involve any redesigns?

20 A. Yes.

21 Q. First of all, can you explain what you mean by
22 a redesign?

23 A. The designers start with a specification,
24 usually the JEDEC specification for a JEDEC-compliant
25 part, and design all the circuits in order to comply

1 with the specification and to make sure that to all of
2 the timing parameters and voltage and AC and DC
3 parameters in the specification the chip has as much
4 margin as possible to be a robust design.

5 Typically the designs takes a -- then we write
6 masks in order to produce the silicon. Once the
7 silicon has been obtained, the design people and the
8 characterization people will test the chip
9 excruciatingly in order to find out whether the design
10 assumptions have been correct and in order to maximize
11 the margin of the chip and make -- and eliminate any
12 failures or any chip mistakes that might have -- design
13 mistakes that might have happened.

14 From the point of first silicon through the
15 final qualification, meaning that the chip can be
16 ramped to production, takes usually nine months to a
17 year.

18 Q. But can you explain in a little more detail
19 what you mean by the redesign itself?

20 In other words, once you have first silicon,
21 what is involved, if anything, in a redesign?

22 A. A redesign means that you measure the chip, you
23 measure all the timing characteristics and the AC and
24 DC characteristics of the chip and compare them with
25 the simulations that are run in each place which you

1 had done before and there are mostly or usually
2 discrepancies. You detect that the silicon is slower
3 or faster than the simulation had predicted. You
4 detect that not all the simulation of all circuits
5 behave equally, there are some effects coming in from
6 parasitic capacitance or others which might have been
7 overlooked in the simulation.

8 So essentially what you do is you test reality
9 to your simulation, adapt your simulation accordingly,
10 and redesign circuits in order to make the chip fully
11 compliant with the JEDEC specification.

12 Q. So in other words, after testing, you'd
13 redesign circuits in order to ensure that the actual
14 chip behaves in the manner that your predictions had
15 anticipated?

16 A. Right. Correct.

17 Q. Now, with respect to the 256-megabit SDRAM
18 product for which you were the design manager, do you
19 recall when you obtained first silicon?

20 A. It must have been in the second half, fall time
21 frame, of 1997.

22 Q. And do you recall what, if anything, required
23 you to do redesign work on that product?

24 A. Yes. We had some substantial redesign work to
25 do. Most of it was we had a mistake on the chip which

1 made a portion of the chip nonfunctional,
2 nonaddressable, and we had -- as in the DRAM
3 Development Alliance we were not only developing
4 products but the corresponding technologies at the same
5 time, the technology wasn't fully developed either, so
6 there were changes in development -- in technology --
7 excuse me -- which led to changes in design, which is
8 adoption of timing parameters, transistor parameters,
9 so this is a current process where we optimized the
10 design.

11 And this particular chip had some problems in
12 regards to the design plane together with the
13 technology.

14 Q. So once you had the first silicon in 1997, how
15 long did it take to complete the redesign?

16 A. Approximately a year.

17 Q. And why did it take that long?

18 A. When you do a redesign, you have to do your
19 characterization first, and this is a lengthy process.
20 It takes a minimum of three months and you have to
21 compare with the simulation. You have to change the
22 circuits again and you have to produce new silicon,
23 which is approximately another month -- or another
24 month for finalizing the simulation, so we have four
25 months.

1 Then you produce -- need three months for
2 producing the new silicon, and after that, you have to
3 go through the whole testing and characterization and
4 application testing again, meaning that altogether you
5 end up with a year or somewhere around that.

6 Q. Now, I believe you mentioned you were also a
7 design manager for a 256-megabit DDR SDRAM product; is
8 that right?

9 A. This is correct.

10 Q. And what were your responsibilities as design
11 manager on that project?

12 A. The same responsibilities I had for the first
13 chip. I headed a design team. The design manager of
14 this team that designed the 256M DDR was reporting to
15 me. The tasks were more or less the same, staffing,
16 getting all the information for the designers to
17 enable them to do the specification, get the
18 specification for DDR, which was in a very early stage
19 back then.

20 And in this particular chip, Toshiba
21 participated as well, and so we had as -- our staffing
22 manager had a lot to do so that the Japanese team and
23 the American team and the German team worked well
24 together.

25 Q. When did you begin work on the 256-megabit DDR

1 SDRAM part?

2 A. In early 1998.

3 Q. When was that project completed?

4 A. End of 1999.

5 Q. Now, was the JEDEC DDR SDRAM standard finalized
6 when you began work on the 256-megabit DDR SDRAM
7 product?

8 A. No.

9 Q. How were you able to start work on that product
10 if the JEDEC standard was not yet final?

11 A. The JEDEC standard for DDR had been discussed
12 for some time at the JEDEC level. There had been some
13 consensus items and they are usually very important to
14 start the design, like the command structure, like
15 speeds and other items, which enable -- it's -- from
16 all of the parameters base or the specification
17 contents that you need to know, it's about 70 or
18 80 percent.

19 The reason for that was because JEDEC wanted to
20 do an evolutionary step going from SDR to DDR,
21 evolutionary in order to keep the costs down in the
22 industry because it affected much more than the DRAM
23 design, so we knew pretty much about the DDR design
24 right from the beginning because we knew that JEDEC
25 would take many of the features over, and some features

1 were not yet defined at that point in time and we
2 scheduled the design accordingly to start with all the
3 features that we knew and put on those that are still
4 in discussion on the JEDEC level towards the end of the
5 design. Or made them -- if they are, for instance, two
6 values which people had not agreed upon, put all two of
7 them in the design and try to decide later which one to
8 take.

9 Q. You mentioned that Infineon was interested in
10 an evolutionary design in order to keep costs down.

11 Can you please explain how an evolutionary
12 design keeps costs down?

13 A. Evolutionary design, if you look at a
14 specification, it means -- it essentially comprises
15 several parts, three or four parts. One is the timing
16 characteristics and the timing parameters which
17 determine the speed of the chip. One is the command
18 structure, meaning what commands do you give to the
19 DRAM in order to perform what function. Some are the
20 DC values, like current values, power values,
21 et cetera.

22 Those are more or less the three most important
23 functions. The command structure was, for instance,
24 something which was taken over from the core of the --
25 as a core from the synchronous DRAM specification.

1 Some commands were of course added for the -- in order
2 to provide more functionality, but the core SDRAM
3 functionality was taken away into the DDR
4 functionality.

5 And this core command structure, this
6 determines approximately 70 to 80 percent of all the
7 logic circuitry that has to be done on the chip, which
8 is usually the most complicated to design. And that's
9 the reason why we could start early.

10 Q. Now, did you have to do any redesign work on
11 this 256-megabit DDR SDRAM product?

12 A. Yes.

13 Q. And how long did that redesign work take?

14 A. Approximately the same time, one year, around.

15 Q. And do you recall why you had to do redesign
16 work on that product?

17 A. For the same reasons, eliminating mixtures --
18 mistakes or failures on the chip, eliminating
19 weaknesses on the chip like timing parameters being
20 marginal or power being too high.

21 One of the issues we did on that particular
22 chip, for instance, is to speed it up, make it faster
23 than the specification runs, in order to be able to
24 have a faster chip.

25 Q. By the way, when you were involved in design

1 work at Infineon, did you ever use a program known as
2 Spice?

3 A. Yes. My designers did.

4 Q. What is Spice?

5 A. Spice is a program that enables a designer to
6 simulate electrical circuits, to simulate the
7 electrical behavior, in a way in order to mimic what is
8 actually happening on the silicon.

9 Q. To sum up your experience at Infineon, would it
10 be fair to say that you've worked in both the marketing
11 and the design sides of Infineon's synchronous DRAM
12 products?

13 A. Yes.

14 Q. Dr. Peisl, are you familiar with an
15 organization called JEDEC?

16 A. Yes.

17 Q. What is JEDEC?

18 A. JEDEC is a standardization committee for
19 electrical devices. A subcommittee of JEDEC is the one
20 we usually deal with, I believe the number is 42.3,
21 which standardizes the DRAM interfaces and the packages
22 of DRAM generations.

23 As a design manager, it's very important to
24 know what's going on in JEDEC --

25 JUDGE McGUIRE: Okay. That's not the question,

1 sir. You're going too far there. Just hold up and try
2 and answer his question.

3 Mr. Oliver?

4 MR. OLIVER: Thank you, Your Honor.

5 BY MR. OLIVER:

6 Q. You mentioned standardization work by JEDEC
7 with respect to memories.

8 Based on your understanding, what is the
9 purpose of having standards with respect to memories?

10 A. Standards are I would say of utmost importance
11 because they enable several features. One of them is
12 that you make sure that all the parts you have in an
13 electrical system, for instance, on a motherboard or on
14 a PC or on a server work together towards the
15 agreed-upon interface -- towards an agreed-upon
16 specification.

17 So it's not only for us as a DRAM designer on
18 one side, but it's very important, it's very important
19 for the chip designers at Intel, AMD and other
20 companies who design the chips that communicate with
21 our DRAMs as well, and it enables essentially the whole
22 industry to develop products that work together in more
23 or less a predefined manner.

24 Q. Have you ever attended a JEDEC meeting?

25 A. Yes. I have attended five JEDEC meetings.

1 Q. Roughly, what was the time period when you
2 attended these five meetings?

3 A. From 1989 through 1997, as far as I recollect.

4 Q. And why did you attend five JEDEC meetings?

5 A. My managers asked me to attend the meetings.

6 Q. Did you have an understanding of why your
7 managers wanted you to attend these meetings?

8 A. They asked me to attend the meetings -- as a
9 design manager, it is of a very high importance to know
10 what is going on on the standardization committee,
11 meaning that you have to find out what the industry
12 consensus is going to for a particular specification or
13 for a package specification.

14 As a design manager, it is of course important
15 to tell my people, which they are truly design people,
16 to tell the direction more or less where they should
17 go. Directions, for instance, entail the speed rates
18 that one wants to go or if there is a command being
19 entered into the DRAMs or if there's an important
20 timing or property thing being introduced and these
21 discussions have been happening at JEDEC.

22 Q. In your answer you referred to various JEDEC
23 discussions.

24 How, if at all, did JEDEC's standards affect
25 your work at Infineon?

1 A. JEDEC's standards were the only source for our
2 own specifications, meaning that Infineon -- Siemens or
3 Infineon chip specifications were entirely directed
4 towards the -- 100 percent compatibility towards the
5 JEDEC specifications.

6 The reason for that is very simple, because we
7 knew that all the other industry, all the other DRAM
8 vendors and the controller people were working towards
9 the same specification.

10 Q. By the way, if I calculated it correctly, you
11 attended five meetings at JEDEC over about an eight or
12 nine-year time period.

13 Were you the regular Siemens representative at
14 JEDEC at that time?

15 A. No. Actually I was not and I was filling in
16 sometimes.

17 Q. Who was the regular Siemens representative at
18 JEDEC during those years?

19 A. Willi Meyer.

20 Q. Now, Dr. Peisl, when did Infineon first begin
21 selling its first SDRAM memory product?

22 A. Infineon has sold 64-megabit synchronous parts
23 and have been selling -- started selling that I believe
24 somewhere in the mid-'90s and they had a 64-bit
25 synchronous product as well. I wasn't part of those

1 designs, so other people did the design, so I'm not
2 entirely sure of the design, but it was in the
3 early '90s with the 64-megabit.

4 Q. Do you know whether those two products you just
5 mentioned complied with the JEDEC SDRAM standard?

6 A. Yes. They did.

7 Q. Now, focusing on Infineon's synchronous DRAMs,
8 what chips followed the 16-megabit and 64-megabit
9 SDRAM?

10 A. We designed 128-megabit synchronous SDRAM and
11 256M megabit SDRAM. That's the part of the die I just
12 mentioned before, the chip. The 128M SDRAM was
13 designed in Munich about the same time frame as the
14 256M was designed, in '97-98 time frame, and after
15 that, we have designed a 512-megabit synchronous SDRAM,
16 which is still in production.

17 Q. Focusing first on the 128 and the 256-megabit
18 products, when were those products introduced to the
19 market?

20 A. 128M, I believe it was 1998 or early 1999. And
21 the 256M was introduced mid-1999.

22 Q. And do you recall when Infineon introduced its
23 512-megabit product?

24 A. I believe it was 2001.

25 Q. Now, based on your design work on the

1 256-megabit SDRAM product as well as your other design
2 work at Infineon and your other experience at Infineon,
3 did you have an understanding as to why Infineon
4 designed its SDRAM products to meet the JEDEC
5 standards?

6 A. It is a very simple fact. Because all of the
7 industry, all other DRAM producers and all the
8 controller producers were working towards the same
9 specification. We had to do the same thing. JEDEC was
10 our -- JEDEC specification was our guidance.

11 The reason behind that is very simple. If we
12 would -- let me answer it negatively.

13 If we wouldn't have produced a chip that would
14 not comply to the JEDEC specification, it would have
15 not been able to work at the PC, at the server, at the
16 laptop platforms at HP, IBM and all our other customers
17 because of noncompliance issues, nontechnical issues,
18 and we essentially would not have been able to sell
19 anything.

20 Q. Now, when did Infineon first begin selling a
21 DDR SDRAM product?

22 A. I believe it was in the 2000 or maybe 2001 time
23 frame. Definitely in 2001. In 2000 I'm not entirely
24 sure, but I think we sold them at that time.

25 Q. And what was the first DDR SDRAM product that

1 Infineon sold?

2 A. The 256-megabit DDR that was the second chip I
3 mentioned before.

4 Q. In other words, that was one of the chips in
5 which you were the design manager?

6 A. Which I was the design manager. It was
7 modified slightly by other design teams when they took
8 it over from our team, but it essentially was the same
9 chip.

10 Q. Now, did the 256-megabit DDR SDRAM product
11 comply with the JEDEC standard?

12 A. Yes.

13 Q. Which one?

14 A. The DDR standard.

15 Q. And focusing on DDR SDRAM products, has
16 Infineon introduced any DDR SDRAM products since the
17 256-megabit product?

18 A. Yes. We have introduced 128-meg DDR and
19 128-megabit DDR product and 512-megabit DDR product.

20 Q. And are those products also JEDEC-compliant?

21 A. Yes.

22 Q. Now, is Infineon currently working on any
23 additional products?

24 A. Any additional on the DDR side you mean?

25 Q. Yes.

1 A. On the SDR side?

2 Yes, we are working on one-gigabit DDR and
3 DDR-II chips and we are working on 512-megabit DDR and
4 DDR-II chips and 256-megabit DDR and DDR-II chips.

5 MR. OLIVER: May I approach, Your Honor?

6 JUDGE McGUIRE: Yes.

7 BY MR. OLIVER:

8 Q. Dr. Peisl, I've handed you four documents. If
9 I could ask you to locate first, please, CX-2404.

10 A. Yes.

11 Q. And do you recognize that document?

12 A. Yes.

13 Q. What is that document?

14 A. It's a specification or a data sheet, which is
15 almost the same term, of a 128-megabit synchronous
16 DRAM.

17 Q. And is that produced by Infineon?

18 A. Yes.

19 Q. Could you please explain what a specification
20 or a data sheet is.

21 A. A data sheet is describing all the AC and DC
22 parameters of a DRAM, of a chip. It gives the
23 designers timing diagrams in order to get an idea of
24 how the chip works under the circuit conditions and
25 under the circuit parameters. It shows the command

1 structure, meaning what commands do you have to apply
2 to the DRAM in order to perform the circuit function,
3 and it shows maximum ratings as well like maximum
4 temperature, et cetera.

5 So it's a complete set of instructions of how
6 to use our DRAM.

7 Q. And could I ask you to locate CX-2403, please.

8 A. Yes.

9 Q. Do you recognize that document?

10 A. Yes.

11 Q. And what is that document?

12 A. It's a data sheet for the 512-megabit
13 synchronous DRAM.

14 Q. And if I could ask you to locate CX-2410,
15 please.

16 A. Yes.

17 Q. Do you recognize that document?

18 A. Yes.

19 Q. What is that document?

20 A. That's a data sheet for the 512-megabit DDR
21 SDRAM.

22 Q. And if I could ask you to locate CX-2408,
23 please.

24 A. Yes.

25 Q. Do you recognize that document?

1 A. Yes.

2 Q. And what is that?

3 A. It's a data sheet for the 256-megabit double
4 data rate SDRAM.

5 Q. Now, is CX-2408 the data sheet for one of the
6 products in which you were the design manager?

7 A. This is the first 256 DDR SDRAM that we brought
8 into the market, which was a design that was performed
9 under my supervision, yes.

10 Q. Within CX-2408, if I could ask you to turn,
11 please, to page 5.

12 A. Yes.

13 Q. There's a caption at the top that reads
14 "Block Diagram." Do you see that?

15 A. Yes.

16 Q. Could you please explain your understanding of
17 what is illustrated on page 5 of CX-2408.

18 A. It's a basic sketch, basic functional building
19 blocks of a DRAM that explains to somebody who is using
20 the DRAM what the essential functional blocks for DRAM
21 are.

22 On the left side it's mostly memory array and
23 how the address is applied to the memory arrangement to
24 get data out. On the right side it's the output
25 circuitry, how well the data will be conveyed from the

1 internal array to the external bits.

2 Q. Now, does the block diagram on page 5 of
3 CX-2408 show a delay lock loop or a DLL?

4 A. Yes.

5 Q. Is that DLL located on the chip?

6 A. Yes.

7 MR. OLIVER: May I approach, Your Honor?

8 JUDGE McGUIRE: Yes.

9 BY MR. OLIVER:

10 Q. Dr. Peisl, if I could ask you to please keep
11 CX-2408 open to page 5.

12 A. Yes.

13 Q. In the meantime I've handed you a document
14 marked JX-57. Do you recognize that document?

15 A. Yes.

16 Q. And what is that document?

17 A. It's the JEDEC standard specification of double
18 data rate SDRAM dated June 2000. It's from the JEDEC
19 Web site.

20 Q. And I'd like to ask you to turn now within that
21 JX-57 to page 8, please.

22 A. Yes.

23 Q. And if you could place that page side by side
24 with page 5 of CX-2408.

25 A. Yes.

1 Q. Actually looking at first on JX-57, page 8,
2 does that functional block diagram contain a delayed
3 lock loop or a DLL?

4 A. Yes.

5 Q. Is that DLL on chip?

6 A. Yes. It's part of the standard.

7 Q. And if you could compare, please, page 8 of
8 JX-57 to page 5 of CX-2408, what, if any, are the
9 differences between those two pages?

10 A. There are very few differences and there's no
11 difference in the functional description of the
12 building blocks of the memory. There's a little
13 difference on the JEDEC side because there's a
14 generator depicted as well. It's a driver, but that
15 has nothing to do with the functional description.

16 Q. And with respect to the identification of a
17 DLL or delay lock loop on the two block diagrams, is
18 there any significant difference between the two
19 diagrams?

20 A. No.

21 Q. If I could ask you to turn, please, in CX-2408
22 to page 9.

23 A. Yes.

24 Q. And can you please explain what is depicted on
25 page 9 of CX-2408?

1 A. Page 9 describes the bits in the mode register
2 operation, meaning the bits on the address lines that
3 have to be set in order to perform -- to make the chip
4 perform a certain function.

5 Q. Now, are you familiar with the technology known
6 as programmable CAS latency?

7 A. Yes.

8 Q. And on page 9 of CX-2408, is there a depiction
9 of programmable CAS latency?

10 A. Yes. It's the bits of the addresses A6 through
11 A4 which have to be set in a certain manner in order to
12 program a certain CAS latency.

13 Q. Now, are you familiar with the technology known
14 as programmable burst length?

15 A. Yes.

16 Q. And is programmable burst length depicted on
17 page 9 of CX-2408?

18 A. Yes.

19 Q. Where is that depicted on page 9 of CX-2408?

20 A. Burst length are the lowest addresses, meaning
21 A0 to A2. There are three bits, meaning eight
22 possibilities for the various burst lengths that can be
23 set, and the specified burst length of the double data
24 rates were 2, 4 and 8 and it specifies which bits have
25 to be set in which manner in order to achieve the 2, 4

1 or 8 burst length.

2 Q. If I could ask you to turn, please, in JX-57 to
3 page 13.

4 A. Yes.

5 Q. And on page 13, I'd like to direct your
6 attention to the diagram appearing in the lower
7 left-hand part of that page, above the caption
8 Figure 1: Mode Register Definition.

9 Do you see that diagram?

10 A. Yes.

11 Q. Can you please explain your understanding of
12 what's depicted in that diagram?

13 A. It's the same mode register definition as in
14 the Infineon specification. It specifies which address
15 bits have to be set in the mode register mode in order
16 to determine the burst length, the CAS latency and
17 other operation modes.

18 Q. If you could again place page 13 in JX-57 next
19 to page 9 of CX-2408.

20 A. Yes.

21 Q. And with respect to the mode register diagram,
22 in particular the depiction of programmable CAS
23 latency, what, if any, are the significant differences
24 between the depiction of programmable CAS latency in
25 JX-57 and the depiction of programmable CAS latency in

1 CX-2408?

2 A. The only difference I see is that there are
3 more optional CAS latencies in the JEDEC specification
4 because JEDEC is usually providing a broader
5 specification. But the -- there is essentially no
6 difference between the two tables.

7 Q. And with respect to programmable burst length,
8 what, if any, are the significant differences between
9 the depiction of programmable burst length in JX-57
10 and the depiction of programmable burst length in
11 CX-2408?

12 A. There's no difference at all.

13 Q. If I could ask you to turn, please, in CX-2408
14 to page 21.

15 A. Yes.

16 Q. At the page being captioned toward the top
17 reading: Consecutive Read Bursts CAS Latencies Burst
18 Length Equals 4 or 8. Do you see that?

19 A. Yes.

20 Q. Could you please explain your understanding of
21 what is depicted on page 21 of CX-2408.

22 A. It's an essential description, essential
23 timing diagram of the depiction of how CAS latencies
24 are being defined, meaning that a CAS latency defines
25 the time period or number of periods between when an

1 address and a command -- read command has been set and
2 to the point where the data are coming out of the
3 memory.

4 Q. Now, with respect to the data coming out of the
5 memory, is the data coming out of the memory on just
6 the single rising edge of the clock, the falling edge
7 of the clock, or on both?

8 A. In the double data rate it's on the rising and
9 falling edge of the clock.

10 Q. Is that the same as a dual-edge clock?

11 A. Correct.

12 Q. And is that depicted in the diagram on page 21
13 of CX-2408?

14 A. Yes.

15 Q. If I could ask you to turn, please, in JX-57 to
16 page 23.

17 A. Yes.

18 Q. And there are -- the diagrams here are both
19 captioned at the bottom of the page Consecutive Read
20 Bursts Required CAS Latencies.

21 Do you see that?

22 A. Yes.

23 Q. Can you please explain your understanding of
24 what is depicted on page 23 of JX-57?

25 A. It's the very same picture that has just been

1 discussed. It's a very generic description of the
2 definition of CAS latency, read command and address,
3 how many blocks do we have to await for the data.

4 Q. With respect to the transmission of the data,
5 on page 23 of JX-57, is that data being transmitted on
6 just the rising edge of the clock or both the rising
7 and falling edge of the clock?

8 A. Both, the rising and falling edge of the clock.
9 That's the essential of the DDR standard.

10 Q. Now, comparing the timing diagrams on page 23
11 of JX-57 with the timing diagrams on page 21 of
12 CX-2408, and I'm not particularly interested in the
13 transmission of data on the rising and falling edge of
14 the clock, but with respect to that feature, are there
15 any significant differences between the timing diagrams
16 in JX-57 and the timing diagrams in CX-2408?

17 A. No. They are identical.

18 Q. And by the way, if I could turn briefly back to
19 CX-2404 -- do you still have that in front of you?

20 A. Yes.

21 Q. Is that product JEDEC-compliant?

22 A. Yes.

23 Q. If we were to do a similar analysis comparing
24 that to the JEDEC standard, the analysis would be
25 similar?

1 A. There would be no differences between them.

2 Q. If I could ask you to turn, please, to
3 CX-2403.

4 A. Yes.

5 Q. Is that product also JEDEC-compliant?

6 A. Fully, 100 percent.

7 Q. And if we were to do a similar comparison
8 between that data sheet and the JEDEC standard, would
9 that analysis be similar?

10 A. It would be the same analysis, no differences.

11 Q. And if I could ask you to locate CX-2410 in
12 front of you, please.

13 Is that product JEDEC-compliant?

14 A. Yes.

15 Q. And if we were to do a similar analysis between
16 that data sheet and the JEDEC standard, would that
17 analysis be similar?

18 A. Yes.

19 Q. Dr. Peisl, I'd like to come back to your role
20 as director of technical marketing of standard
21 memories, if we could. And again, I believe you said
22 you held that position from August of 1999 until
23 September of 2000; is that right?

24 A. Correct.

25 Q. Now, in your position as director of technical

1 marketing of standard memories, did you have a staff
2 who reported to you?

3 A. Did I have -- excuse me?

4 Q. Did you have a staff that reported to you?

5 A. Yes.

6 Q. And what was the size of your staff?

7 A. Around eight people.

8 Q. What functions did they represent?

9 A. They were mostly field application engineers,
10 technical people who were located usually at the
11 customer's organization or customer's location.

12 Q. What was the role of these field engineers?

13 A. Their job was to validate and to qualify the
14 Infineon DRAMs at the customer location on the customer
15 platforms. PC, laptop and server platforms.

16 Q. And you mentioned that they were located at the
17 customer.

18 Can you give some examples of customers at
19 which your staff members were located?

20 A. The field application engineer for Dell was
21 located in Austin, Texas.

22 The field application engineer for Compaq was
23 or is still located in Houston in Texas.

24 The field application engineer for IBM is
25 located in Raleigh, North Carolina.

1 Q. How did you supervise your staff if they were
2 located in various areas around the country?

3 A. By flying a lot and by teleconferences and
4 video conferences.

5 Q. Now, in your job as director of technical
6 marketing of standard memories, did you personally
7 interface directly with customers in that job?

8 A. Yes.

9 Q. What customers did you have direct contact
10 with?

11 A. HP, Dell, IBM, Compaq, Sony, to name a few.

12 Q. And how frequently did you meet directly with
13 customers?

14 A. Approximately every two months to quarterly.

15 Q. Could you please explain in a little more
16 detail why customers needed the support of you and your
17 technical marketing group.

18 A. Customers have different platforms. IBM or HP
19 or Dell typically produce several laptops, several
20 servers, several PC desktop platforms a year, and they
21 want to -- we want to sell our memory to them, so my
22 job was to make -- to ensure that our parts were fully
23 technically -- technically fully compatible with the
24 requirements on the motherboards of our customers, so I
25 provided kind of technical support, provided

1 specifications, answered questions about
2 specifications, provided presentation material.

3 Q. Now, were you doing this support work with
4 respect to products that Infineon was already selling
5 in the marketplace or products that were anticipated to
6 be introduced in the future or both?

7 A. Mostly products that had been new, meaning that
8 we wanted to introduce them into new platforms.
9 Products that had been in the marketplace we usually
10 qualified on new boards. That was a portion of the
11 business as well. So it's essentially both.

12 Q. And I believe you had also referred earlier to
13 providing samples. Do you recall that?

14 A. I'll give you an example. HP wants to qualify
15 a new laptop platform. They were asking for samples
16 typically in the quantities of hundreds. They would
17 build them -- would build up approximately five pilots
18 or systems, would run extensive software tests which
19 would emulate all the possible software the end user
20 is using on that laptop and would watch whether there
21 are any -- anything in regards to the memory would
22 happen.

23 If so, our job was, of our field application
24 engineers and my job, is to resolve those issues.

25 Q. Now, I believe that among the applications you

1 mentioned were PCs, laptops and servers; is that
2 right?

3 A. Correct.

4 Q. If we could start with PCs, when you were the
5 director of marketing for standard memories, did you
6 personally work with customers to assist them in using
7 the Infineon DRAM products in personal computers?

8 A. Yes.

9 Q. And focusing particularly on personal
10 computers for the moment, why did customers need
11 assistance from you in putting that into their
12 personal computers?

13 A. Usually when we send new parts to a customer,
14 because of the JEDEC specification and the interface
15 definition, in most of the cases the parts didn't
16 exhibit any failure. You just put them in, either in
17 direct form or in PCs it's usually in module form,
18 onto the motherboard in the memory and start
19 performing your tests, and if all the tests are
20 passing, then the part is qualified and I would say
21 these people will start selling to this particular
22 platform end customer.

23 If there are failures for whatever reasons,
24 noise related, temperature related, anything which
25 usually happens as a marginality outside of the

1 specification, then we were there to assist them to
2 alleviate that failure or provide a work-around.

3 Q. Would it be fair to say that memory would have
4 to interface with a number of other components that
5 were in a personal computer?

6 A. Yes. Memory is interfacing with a number of
7 components on the motherboard.

8 One is of course the direct interface is the
9 controller chip or the Northbridge chip, but there were
10 other components as well, like the modules. Memories
11 are coming on modules and particularly in PCs going
12 onto the motherboards. It's the wiring on the
13 motherboards. There are a multitude of motherboards
14 out there which all have a different layout, meaning
15 that there's different characteristics for the DRAMs
16 that has to be tested.

17 BIOS as well is an issue. BIOS is the software
18 that sets up the system in a working mode and sometimes
19 we had a problem with the BIOS.

20 So let me see. And other peripheral components
21 on the motherboard as well.

22 So it's essentially motherboard, modules,
23 BIOS, controller, all these chips had somehow an
24 indirect or a direct influence on the DRAM
25 functionality.

1 Q. Now, with respect to the role of you and your
2 group, what role, if any, did you have with respect to
3 ensuring the memory interface with each of those
4 components?

5 A. Yes. It was our job to make sure that we had
6 tested our DRAM with all the possible configurations,
7 with all the controller chips that were available, all
8 the major motherboard configurations. This essentially
9 determines our know-how to let me know where we might
10 have a weakness or not.

11 Q. I guess what I'm trying to focus on is whether
12 your group and you personally were focused on memory
13 interface with any particular component or whether you
14 were focused on memory interface with all the
15 components you listed.

16 A. We were focusing of course on the memory
17 interface to all the components because we couldn't
18 predict where a weakness would occur, so we had to know
19 all the different influences.

20 Q. Now, let's turn for a moment to laptops.

21 Did you also assist customers in working with
22 Infineon memory products in laptops?

23 A. Yes.

24 Q. And what, if any, differences were there in
25 operability issues with laptops as compared with

1 personal computers?

2 A. There were obviously some differences because a
3 laptop is usually of a smaller form factor and one
4 major difference is as well that on laptops different
5 modules are used, being used. It's a smaller form
6 factor for the modules called SODIMM or a small-outline
7 DIMM.

8 Those were the major differences, but there
9 were no basic functional differences between the PCs
10 and the laptops.

11 Q. The differences you just mentioned, did they
12 have any impact on the work that you were doing in
13 terms of enabling customers?

14 A. Potentially yes, hopefully not.

15 Q. If we could turn next to servers and when you
16 were Infineon's director of technical marketing for
17 standard memories, did you personally work with
18 customers to assist them in using Infineon memory in
19 server applications?

20 A. Yes.

21 Q. Now, what customers did you work with with
22 respect to server applications?

23 A. The major server companies, HP, Sun, IBM and I
24 started a little bit working with Dell. Dell was not
25 quite a server family back then.

1 Q. Again, compared with the work that you were
2 doing to enable customers with respect to personal
3 computers, what, if any, were the differences with
4 respect to work you were doing on servers?

5 A. There were some differences. Servers -- some
6 server vendors do not use modules. They solder the
7 DRAMs directly into the motherboard. Typically the
8 server boards are bigger. Servers are simply bigger
9 devices. They have wider buses typically as well which
10 requires more memory. Servers typically have much more
11 memory than a desktop has. And server people -- server
12 development engineers usually take more time. Their
13 platforms have a very long lifetime, five to eight
14 years, compared to desktop, which is usually only two
15 to four years.

16 So they -- it took them a longer time designing
17 a new generation of DRAMs or brand of DRAMs, so their
18 whole qualification process was longer.

19 Q. Focusing first on the function of servers, if
20 you will, you described some of the types of components
21 within a personal computer that memory has to interface
22 with.

23 In a server, would memory be interfacing with
24 similar components?

25 A. Correct. With all the same components that I

1 mentioned before.

2 Q. Now, you also referred to the long life of
3 servers. What, if any, implications would that have on
4 the way in which servers use memory?

5 A. One of the implications, for instance, is that
6 a server design engineer would typically not design an
7 interface that is going to be replaced in the near
8 future over the next one or two years.

9 As an example, today a server platform could
10 not be designed with synchronous DRAMs, although the
11 synchronous DRAM is still available, but it will be
12 replaced by the double data rate SDRAMs, so typically
13 they will use double data rate SDRAMs or even in
14 designing now double data rate II SDRAMs.

15 This was done in order to ensure that over the
16 lifetime of the product, of the server, which is
17 typically five to eight years, all the components can
18 be supplied by the whole industry by several
19 suppliers.

20 That's one major difference. Other differences
21 are more stringent requirements regarding reliability,
22 again pertaining to the lifetime of the product, and
23 electrical characteristics like increased noise
24 security, something like that.

25 Q. Now, in your position as director of technical

1 marketing of standard memories, did you have occasion
2 to discuss JEDEC standards with customers?

3 A. Yes.

4 Q. With how many customers did you have such
5 discussions?

6 A. With all of them.

7 Q. Based on those discussions, did you come to
8 have an understanding of whether Infineon's customers
9 attached any importance to JEDEC's standards?

10 A. Yes. It was of utmost importance to them.
11 And -- and the reason for that is the customers --

12 MR. STONE: Your Honor, I object. This would
13 go into hearsay. I think all that is relevant at this
14 point, if it's relevant at all, is this witness'
15 understanding, which he just testified to. His going
16 into an answer that says "And the reason for that is
17 the customers" I think is going to --

18 JUDGE McGUIRE: I'll strike that portion of the
19 answer.

20 MR. STONE: Thank you, Your Honor.

21 BY MR. OLIVER:

22 Q. Dr. Peisl, based on your work as director of
23 technical marketing of standard memories and on your
24 interaction with staff and with customers, what was
25 your understanding of why Infineon's customers wanted

1 JEDEC-compliant products?

2 A. The customers wanted to ensure that their
3 systems, their platforms and servers, laptops and
4 desktops, were sold at the best price and the best
5 delivery situation, so they were looking essentially
6 for two major features.

7 One was the multisourcing, which JEDEC is
8 ensuring. Because of the specified interface, they
9 make sure that you have several DRAM vendors and
10 several other vendors because they're all working
11 towards the same interface.

12 And the second issue is the interoperability.
13 They of course wanted to make sure that our parts work
14 together with all the other components in the system.

15 So this was the major concern of the customer.

16 Q. I believe that you referred to multisourcing in
17 connection with cost.

18 What, if any, is the relationship between
19 multisourcing and cost?

20 A. Typically our customers have three or four, up
21 to six or seven DRAM suppliers. A very simple economic
22 law says: The more suppliers you have, the lower you
23 can drive the cost.

24 Q. Now, based on your understanding, what, if any,
25 was the relationship between JEDEC's standard and

1 multiple sources?

2 A. JEDEC essentially ensured that it had multiple
3 sources because everybody in the industry, every major
4 DRAM company or every DRAM company and every controller
5 company designed towards the agreed-upon JEDEC
6 standard. It is -- okay.

7 Q. And you also referred to interoperability. Can
8 you explain briefly what you meant by that?

9 A. Interoperability between that the DRAM works
10 flawlessly together with all the components in the
11 system. It's not only one chip that the DRAM is
12 interfacing with but all the other components on the
13 motherboard, the position on the motherboard, the
14 particular layout on the motherboard, other components
15 on the modules, for instance, like registers.

16 You have to make sure that your part is fully
17 compliant with all the specifications of the other
18 chips. This is why everybody is working towards the
19 JEDEC specification. That's the common denominator.

20 Q. Now, when you held the position of director of
21 technical marketing for standard memories, did you come
22 to have an understanding of the Intel PC100 or PC133
23 specification?

24 A. Yes.

25 Q. Now, what was your understanding of the Intel

1 PC100 or PC133 specification?

2 A. Intel's PC100 and PC133 specification
3 essentially described some additives or addendums to
4 the synchronous DRAM spec and it was JEDEC
5 specification and it was later on added into the JEDEC
6 specifications.

7 Typically, Intel is doing very extended tests
8 of a new system, for instance, containing the
9 synchronous DRAM interface and it just happens that
10 they -- some things come up which have been overseen
11 before and they will be added to the spec, and that is
12 what Intel did.

13 Q. Were you aware of any inconsistency between the
14 JEDEC standards and the Intel specification?

15 A. No.

16 Q. And by the way, when you were the director of
17 technical marketing for standard memories, did you ever
18 have any discussions with customers concerning the
19 Intel PC100 or PC133 specifications?

20 A. I cannot remember if this was still an issue
21 back when I assumed that position in 1999. I think
22 back then most of the issues had been already cleared
23 up on JEDEC level. But essentially what I told
24 customers is what I just told you before. It's an
25 add-on to the synchronous spec and eventually it got

1 into the JEDEC common specification as well.

2 Q. Well, at the time, for example, you had
3 discussions with customers concerning the JEDEC
4 standards, did you also have discussions concerning
5 the Intel PC100 or PC133 specifications?

6 A. I believe so, yes.

7 Q. Did you have an understanding of whether your
8 customers were focused on the JEDEC standards or on the
9 Intel specifications or on both?

10 A. They were -- wanted essentially to know what
11 the differences are, and my job was to explain that
12 they aren't really differences, but the Intel spec was
13 an addendum to the -- it included some of the
14 parameters which had to be specified, so it was not
15 exclusive. It was an addendum.

16 Q. You've testified with respect to standardized
17 memory, but today in your current job you sell
18 specialty parts that are not JEDEC-compliant; is that
19 right?

20 A. This is correct.

21 Q. Now, do you sell any of these specialty parts
22 for the same uses as JEDEC-compliant standard memory?

23 A. Partially yes, but mostly no.

24 Q. Can you explain some of the uses of the
25 specialized memory?

1 A. Examples are the reduced latency DRAM. This
2 will be sold to customers like -- customers like Cisco
3 or others in that area.

4 My graphics DRAMs are being sold to graphics
5 companies. Examples are NVidia and ATI.

6 And cellular DRAM will be sold to phone
7 companies. Examples are Motorola and Kyocera.

8 This is what I mean, the traditional PC
9 companies are a little different than the customers I
10 typically sell to. But as an example, the mobile RAM,
11 for instance, I sell to HP, Dell and IBM as well, so
12 it's a mixture.

13 Q. Now, I believe you testified that Infineon does
14 sell a small volume of specialty parts for use --
15 specialized parts for uses similar to those of
16 standardized parts?

17 A. Yes.

18 Q. And can you explain what some of those uses
19 are?

20 A. It's used in cellular phones, in PDAs, switches
21 and routers, graphics cards, those kinds of
22 applications, not directly related to PC, laptops or
23 servers.

24 Q. Now, how does the price of specialty DRAMs
25 compare to the price of standardized DRAMs?

1 A. It's higher compared with the same density.

2 Q. Now, why would a customer purchase a
3 specialized part for a use similar to a use of a
4 standardized part if the price is higher?

5 MR. STONE: Objection, Your Honor. I don't
6 know that this witness can testify to why different
7 customers make the decisions they make in terms of
8 choosing what products to purchase. I think he can
9 only testify to what as someone trying to sell them
10 the product thinks are the reasons that might influence
11 them or what he understands may influence --

12 JUDGE McGUIRE: Mr. Oliver, response?

13 MR. OLIVER: I'll rephrase it, restate it.

14 BY MR. OLIVER:

15 Q. What is your understanding with respect to why
16 a customer would purchase a specialty part for a
17 particular use that may be similar to use of a
18 standardized part?

19 A. I'll give you an example. Customers need
20 specialized parts for specialized applications where
21 they can't use the JEDEC-compliant parts.

22 A very simple example, for instance, a cell
23 phone. When you use a standard part, the battery
24 lifetime is in the order of one day. If you use the
25 mobile RAM, which has much lower power of the same

1 interface, but battery life can be extended to over
2 three to four days, so that's why they use this
3 specialized part and pay more for this part in this
4 particular application.

5 Typically what customers pay for is either very
6 low power or high speed, higher speed or lower power
7 than the JEDEC-compliant parts.

8 Q. Now, in your position as director of technical
9 marketing for standard memories, were you also
10 responsible for Rambus RDRAM?

11 A. Yes.

12 Q. And what were your responsibilities with
13 respect to RDRAM?

14 A. Rambus was, besides synchronous and double data
15 rate, my third product family that I had to validate
16 the product. What I validated in particular was the
17 144-megabit Rambus DRAM from Infineon.

18 Q. So in other words, this is an Infineon-produced
19 product?

20 A. Correct.

21 Q. An Infineon-produced RDRAM memory device?

22 A. Correct.

23 Q. And what do you do to support customers with
24 respect to the 144-megabit RDRAM product?

25 A. I validated the Rambus DRAM with the -- to make

1 sure that the Rambus DRAM works together with the
2 controller, which came from Intel. It's a validation
3 process that had been set up by two companies
4 essentially, which was Rambus and Intel.

5 My job was to make sure that the 144-megabit
6 worked flawlessly in the Rambus applications.

7 Q. As part of your responsibilities, did you ever
8 explain to customers the benefits of the 144-megabit
9 RDRAM product?

10 A. Yes.

11 Q. And what benefits did you explain to
12 customers?

13 A. The Rambus product was obviously much higher in
14 speed and it had a narrower, a smaller pin count, which
15 saves some costs on the system level.

16 Q. And as part of your responsibilities, did you
17 ever explain to customers any of the disadvantages of
18 RDRAM?

19 A. Yes.

20 Q. And what disadvantages of RDRAM did you explain
21 to customers?

22 A. That RDRAM had a higher cost, which was -- and
23 a higher price which was based on the higher cost
24 structure because the chip was bigger than the standard
25 DRAM and there were increased test costs because of the

1 speed, as an example.

2 It was a new package as well and some other
3 items that added to the cost of the product.

4 Q. Did you ever express any preference to
5 customers toward either SDRAM or RDRAM?

6 A. No. And essentially it's the customer's
7 decision which controller is being designed into a
8 particular motherboard and that dictates the usage of
9 the memory.

10 Q. Well, with respect to any particular uses, did
11 you ever recommend to customers that they use either
12 SDRAMs or RDRAMs for any particular uses?

13 A. No. The customers usually know -- have done
14 the system evolution before and their system -- their
15 system evolution in order to determine what memory
16 works best for them. They usually have a very clear
17 opinion what they want, and me, as a supplier company,
18 we have a very clear view that we supply every chip
19 that we can produce that a customer wants. We are not
20 giving recommendations.

21 Q. So you just support what the customer chose?

22 A. Correct.

23 Q. Did you ever hear any feedback from customers
24 concerning Infineon's RDRAM design?

25 A. Yeah. Some of the feedback was --

1 MR. STONE: Objection, Your Honor. This is
2 hearsay and it has no purpose unless it's being offered
3 for the truth and so I object on the grounds it's
4 hearsay.

5 JUDGE McGUIRE: Response?

6 MR. OLIVER: Your Honor, it does go to the
7 issue of this witness' understanding but also goes to
8 the company's understanding.

9 They have made allegations that there was some
10 type of a conspiracy, that Infineon and other companies
11 were conspiring to keep RDRAM off the market, and I
12 think this witness is testifying very much the
13 opposite, and I believe that this testimony will
14 indicate that not only were they trying to support
15 their customers, but their customers were responding
16 favorably.

17 JUDGE McGUIRE: Overruled. I will hear the
18 answer to the extent it goes to his personal knowledge
19 and understanding.

20 BY MR. OLIVER:

21 Q. Dr. Peisl, do you recall the question?

22 A. You were asking me about the customer feedback
23 from Rambus?

24 Q. Yes.

25 A. For Rambus products?

1 Typically, we had relatively only a small
2 number of problems during the validation of the Rambus
3 parts. The feedback was usually rather positive.

4 MR. OLIVER: May I approach, Your Honor?

5 JUDGE McGUIRE: Yes.

6 THE WITNESS: Yes.

7 BY MR. OLIVER:

8 Q. Dr. Peisl, I've handed you a document marked
9 CX-2428. Do you recognize this document?

10 A. I recognize some portions of it, pages.

11 Q. How is it that you recognize certain pages or
12 certain portions of this document?

13 A. What we typically do at Infineon is that
14 several groups have presentations where they aggregate
15 information and other groups like me or the technical
16 marketing side, I extract some of the foils that I find
17 useful to present to customers.

18 Q. Could I ask you to look at this document and
19 identify the pages that you recognize.

20 A. I recognize page 1 and 2, page 4 and page 9.
21 Yes, essentially.

22 Q. If I could ask you to turn then, please, to
23 page 4.

24 A. Yes.

25 Q. This is one of the documents that you had --

1 one of the pages you had seen before?

2 A. Yes.

3 Q. And I'd like to focus on your understanding in
4 the 1999 to 2000 time frame.

5 What was your understanding of what was being
6 depicted on this page at that time?

7 A. My understanding was that it showed the
8 timeline for the engineering samples, qualification
9 samples and mass production. This is important
10 information for the customer so that they know when
11 they can obtain the parts from -- those parts from
12 Infineon.

13 Q. Now, is this information that you actually
14 presented to customers?

15 A. Yes.

16 Q. And can you please explain for us what you
17 would have told customers with respect to this page?

18 A. I would have told them this is our schedule.
19 If you want to order engineering samples for a certain
20 module like 64 megabyte or so, these are the dates we
21 plan to produce or sample those modules. Please give
22 me your idea, how many modules you want.

23 My job was to, from the customer base, to
24 collect all the requirements, requests for the modules,
25 and convey it back to the factory.

1 Q. Now, if I could direct your attention to the
2 next to last line: Intel validation is scheduled for
3 early 9-99. Do you see that?

4 A. Yes.

5 Q. What was your understanding of what that
6 referred to?

7 A. The Intel validation ensured -- this was
8 exactly my job, what I did -- the Intel validation
9 ensured that the part was fully compliant with the
10 Intel controller Rambus specification and that our part
11 was working flawlessly in the chip -- in a system where
12 the controller chip was an Intel Rambus chip.

13 Q. Now, the Intel validation, was that, in your
14 mind, was that important?

15 A. What's that?

16 Q. The Intel validation that's referred to in the
17 next to last line, in your mind, was that important?

18 A. That was important to the customers who used
19 the Rambus DRAM, yes.

20 Q. Now, was it important for Infineon to obtain
21 that validation?

22 A. Of course.

23 Q. And why is that?

24 A. Because our -- we are supplying DRAMs to the
25 industry and the -- our customers were expecting us to

1 provide the chips when they needed to ramp the
2 platforms and fulfill our promises.

3 Q. Now, did Infineon in fact obtain Intel
4 validation of its 144-megabit RDRAM part?

5 A. Yes. We passed the validation.

6 Q. Do you recall when you passed that validation?

7 A. Not exactly, but it was in late 1999. It was
8 around that time frame.

9 Q. So more or less the time frame that was
10 anticipated by this document?

11 A. Yes.

12 Q. If I could ask you to turn, please, to page 9
13 of CX-2428.

14 A. Yes.

15 Q. Now, is this also one of the pages that you
16 recall having seen in 1999 or 2000 time frame?

17 A. Yes. I presented this page to customers.

18 Q. Now, again, based on your understanding in that
19 time period, what did you understand this page to be
20 depicting?

21 A. This page describes the relative, expressed in
22 percentage points, cost adder of Rambus DRAM in
23 reference to a x16M synchronous DRAM in a TSOP package
24 and it describes the different components of the cost
25 adder.

1 Q. Now, with respect to the term "cost adder,"
2 what was your understanding of what that meant?

3 A. Cost adder means that it was for us, Infineon,
4 as a DRAM supplier, more costly to produce this part in
5 reference to a standard SDRAM part. This of course
6 finds some expression in the price. And customers were
7 very interested in the portions of the cost adder in
8 order for them to understand what the cost adders were,
9 how would they come down over time. It's a very
10 important assessment of the customers to determine to
11 choose one technology over another.

12 Q. Now, with respect to the cost adders coming
13 down over time, what did you explain to customers?

14 A. I did explain that, what is depicted on the
15 foil. Once we go in the density of generations, 64M,
16 128M, 256M, which is in parallel on the timeline, time
17 scale as well, the cost adders would go down from
18 around 55 percent to 20 percent.

19 Q. Now, if I could direct your attention to the
20 box on the right-hand side of the page, what was your
21 understanding of what was depicted in that box?

22 A. It was the different components that
23 constituted the cost adder, which is mostly all of the
24 components that we -- cost components that we have in
25 producing DRAM chips.

1 Q. If I could direct your attention first to die
2 size, what was your understanding of what was meant by
3 "die size"?

4 A. Die size is the chip area with which a certain
5 density can be produced.

6 Q. And based on your understanding, why was die
7 size a cost adder for the RDRAM?

8 A. Die size is a cost adder -- Infineon, as every
9 other DRAM company, is a wafer company. We produce
10 wafers. And the more chips we can sell off a wafer,
11 the more revenue we make, so our tendency is to make a
12 chip smaller in order to get more chips off the wafer,
13 so increasing a die size or a chip size means that we
14 increase our costs.

15 Q. Now, with respect to the next item, process,
16 what was your understanding of what that term referred
17 to?

18 A. My understanding was that process, the Rambus
19 process, because of the high speed requirements, had
20 some adders in the standard DRAM process, some better
21 control and higher-performing transistors which added
22 in additional process steps, adding to the cost.

23 Q. Now, the next item, yield loss, what was your
24 understanding of what that term referred to?

25 A. Yield loss is the same thing. Typically we

1 have a yield, meaning that all -- all of the chips on
2 the wafer perform the specification. Obviously some
3 fall out, for instance, because they're too slow, for
4 example. Because of the high performance requirements
5 of Rambus chips, the yield loss was higher as compared
6 to the standard synchronous SDRAM.

7 Q. The next item is assembly. Can you please
8 explain your understanding of what that item referred
9 to?

10 A. Rambus chips had to be assembled in a BGA, ball
11 grid array package, which at that time '99 and
12 2000 were more costly than the standard TSOP plastic
13 package, so producing the Rambus product added some
14 assembly cost or packaging cost.

15 Q. The next item is test. Can you please explain
16 your understanding of what that term referred to?

17 A. The Rambus chips were running at higher
18 frequencies, meaning that the standard testers that we
19 used for synchronous parts could not be used for
20 testing Rambus products. We had to invest in new
21 testers, high-speed testers, in order to be able to
22 test the Rambus parts. That's resulting in added cost
23 as well.

24 Q. The next item is RIMM, R-I-M-M. What was your
25 understanding of what that referred to?

1 A. RIMMs are the modules where the Rambus chips
2 are assembled on, and RIMM development was new as well,
3 was a separate product line, a new package which could
4 not be used for anything else, so that was another
5 additive cost factor.

6 Q. And the final item, other RDRAM specific
7 costs, what was your understanding of what that
8 referred to?

9 A. The Rambus product line was simply a very
10 separated line. Other costs that are hard to figure --
11 to factor in are, for instance, that you can't use the
12 Rambus tester for something else or the RIMM module
13 line for something else, it can be used only for this
14 part, so we had some overhead in the manufacturing
15 facilities producing Rambus.

16 This is not pertaining to the synchronous parts
17 because they became a dynamic issue between chip
18 generations, for instance.

19 Q. And I believe that you testified that you
20 explained to customers that these various cost adders
21 would come down 55 percent to 20 percent as densities
22 increased.

23 Did you explain to customers any time frame or
24 time scale over which you expected that, those cost
25 adders to come down?

1 A. Yes. I described essentially the time frame
2 which is depicted here, which means back in 1999, in
3 two or three years they would come down 50 to
4 20 percent, and this gives the customer an indication
5 of the tendency how the price will develop.

6 MR. OLIVER: May I approach, Your Honor?

7 JUDGE McGUIRE: Yes.

8 THE WITNESS: Yes.

9 BY MR. OLIVER:

10 Q. Dr. Peisl, I've handed you a document marked as
11 CX-2451. Do you recognize this document?

12 A. Yes. The most portion of it I've used in my
13 presentations. I have not used --

14 JUDGE McGUIRE: He's not asked you, sir, if you
15 employed it. He just wants to know if you've seen it,
16 so you've answered that.

17 THE WITNESS: If I've seen it? Yes.

18 BY MR. OLIVER:

19 Q. Okay. If I could ask you to turn, please, to
20 page 6, the page with the caption DDR DRAM. It has a
21 magnifying glass in the right-hand side. Do you see
22 that page?

23 A. Yes.

24 Q. Now, the caption there reads "DDR/PC266 does
25 require" and then the first bullet point "its own

1 chipset." Do you see that?

2 A. Yes.

3 Q. Can you please explain your understanding in
4 the 1999 time frame as to what was meant by that
5 phrase?

6 A. Chipset or, as a synonymous word for that,
7 controller, chip DRAM controller chip, are the chips
8 that are produced by companies like Intel and AMD over
9 the years and they are the main chip interface to the
10 DRAM.

11 What this sentence means here, that you cannot
12 use the chipsets or the controller chips, you cannot
13 use the same existing chips for both SDR and DDR
14 interfaces, you need a new chip in order to be able to
15 interface to a DDR memory.

16 Q. Then the next bullet point underneath that
17 reads "a new motherboard." Do you see that?

18 A. Yes.

19 Q. And can you please explain again your
20 understanding of, in the 1999 time frame, what was
21 meant by that bullet point?

22 A. The understanding was that a new DRAM interface
23 like DDR needs a different layout of motherboards,
24 needs different components of the motherboard, needs a
25 different design of the motherboard, needs different

1 modules on the motherboard for the interfaces where the
2 DRAM is interfacing, needs, for instance, a new BIOS as
3 well, so it's a new development.

4 Q. If I could direct your attention then to the
5 last line of the page, it says, "But customers are
6 saying that DDR is easier to implement than direct
7 Rambus." Do you see that?

8 A. Yes.

9 Q. And again, did you have an understanding in
10 the 1999 time frame of what was meant by that
11 sentence?

12 A. DDR was an evolutionary concept in regards to
13 SDR on JEDEC level. Several features of SDR had been
14 taken over into DDR, so it was more or less a logical
15 step for the industry committee to go from SDR to DDR
16 and this is meant by the engineering word "easier."

17 Several of the components of the controller
18 design of the BIOS, all the previous elements that I
19 mentioned before, had to be changed in the transition
20 from SDR to DDR, but the changes were evolutionary or
21 incremental and not revolutionary. That led the
22 customer -- led them to the opinion that it was simply
23 less costly and easier to implement a DDR solution in
24 contrast to a direct Rambus solution.

25 Q. If I could ask you to turn next, please, to

1 page 9 of CX-2451.

2 A. Yes.

3 Q. Could you please explain your understanding in
4 1999 time frame of what was being depicted on this
5 page.

6 A. This page describes the differences between
7 Rambus and double data rate based on our understanding
8 back then in 1999. It describes the different features
9 where we thought -- or where the customers thought and
10 we thought as well as Infineon that double data rate
11 was superior to Rambus.

12 Q. If I could direct your attention to the first
13 bullet point in each of the columns, under Rambus it
14 reads "proprietary standard of Rambus/Intel" followed
15 by arrow "payment of royalties"?

16 A. Yes.

17 Q. On the double data rate side it reads "open
18 standard," arrow, "no royalties."

19 Do you see that?

20 A. Yes.

21 Q. Again focusing on the 1999 time frame, what was
22 your understanding of what was meant by those bullet
23 points?

24 A. Based on the experience of all the standards
25 that had been standardized at JEDEC, all of the

1 standards had been open, meaning they were free, could
2 be used by everyone without any royalty payments. And
3 JEDEC meetings and the procedures of the JEDEC meetings
4 ensured that standards are open.

5 Q. With respect to the left-hand column, the
6 bullet there reading "proprietary standard of
7 Rambus/Intel payment of royalties," do you see that?

8 A. Yes.

9 Q. What was your understanding of what was meant
10 by that bullet point?

11 A. My understanding was that Rambus was charging
12 royalties for every company who were producing their
13 parts, the direct Rambus interface.

14 Q. And did you have an understanding of what parts
15 were subject to Rambus royalties?

16 A. Were subject to royalties?

17 Q. To Rambus royalties?

18 A. Their 144-megabit direct Rambus parts. They're
19 the parts with the direct Rambus interface.

20 MR. OLIVER: May I approach?

21 JUDGE McGUIRE: Yes.

22 THE WITNESS: Yes.

23 BY MR. OLIVER:

24 Q. Dr. Peisl, I've handed you a document marked as
25 CX-2457. Do you recognize this document?

1 A. Yes.

2 Q. And what is this document?

3 A. This document is a summary of product marketing
4 about chipset driver road maps and the influence on the
5 customer side.

6 Q. And CX-2457 was created by Intel
7 representatives; is that correct?

8 A. No. It's created by Infineon representatives
9 and summarizes our view of the road map.

10 Q. Thank you. I misspoke.

11 Can you explain why Infineon was following
12 chipset driver road maps at this time?

13 A. The job of product marketing at Infineon is to
14 find out what Intel and other chipset vendors intend to
15 produce in a controller or chipset, chipsets, in the
16 future with which interface.

17 It has two major effects on our company. The
18 one is of course which products we should develop in
19 order to interface with those controllers and which
20 products should we develop when -- in order to be ready
21 when the, for instance, Intel chipsets or VIA or AMD
22 chipsets come out. That was one portion of it.

23 The other portion is our customers, HP, Dell,
24 et cetera, are looking do they have the same
25 information and trying to ramp their own platforms

1 accordingly. It was a very important issue for us in
2 order to determine approximately which DRAMs we should
3 produce and develop in the near future.

4 Q. I'd like to follow up on a couple of points on
5 this page just to be certain that the record is clear.

6 You said one function of following the chipsets
7 is so that Infineon would know which products to
8 produce; is that right?

9 A. Which DRAM products to produce.

10 Q. Okay. Can you explain that in a little more
11 detail, please?

12 A. I'll give you an example. On the -- on page 4,
13 on the left side is an Intel P6/P3 bullet there and it
14 says that this particular chipset will be produced with
15 two RIMMs per channel. This is a signal for us that we
16 have to have RIMM development ready or RIMM validation
17 by then and that our customers most probably want to
18 have RIMMs or Rambus chips interfacing with this
19 process at that time.

20 Q. And the reference to RIMM that you just made,
21 that's a reference to the Rambus module; is that
22 right?

23 A. That was just one reference, yes. And it
24 pertains to the SDRAM and DDR interfaces as well. It
25 was just an example.

1 Q. Now, going back to your earlier answer, I
2 believe that you also said something to the effect that
3 Infineon was following this so it would know which
4 chipset models would follow its DRAMs. Did I
5 understand you correctly?

6 A. What we do when we see a chipset road map and
7 we have seen, for instance, back at that time Intel had
8 two chipset road maps. One was going the Rambus
9 direction. One was going to the SDR Rambus. It is an
10 important information for us to know what they have to
11 produce both kinds of DRAMs, the Rambus parts and the
12 SDRAM parts, so that information for the development
13 which chips to produce.

14 In the interim, it's very good information for
15 the salespeople as well because they know, for
16 instance, that this chipset from Intel or whatever
17 other company is ready and most probably IBM or HP or
18 whatever will use that and the use will need to have
19 those memories.

20 We are working -- our salespeople are usually
21 working on an allocation basis, meaning they try to
22 match -- get as much chips they can in order to satisfy
23 their customer, so this is an essential part of the
24 information.

25 MR. OLIVER: May I approach?

1 JUDGE McGUIRE: Yes.

2 THE WITNESS: Yes.

3 BY MR. OLIVER:

4 Q. Dr. Peisl, I've handed you a document marked as
5 CX-2455. Do you recognize that document?

6 A. Yes.

7 Q. And what is that document?

8 A. It's a description of the Infineon product road
9 maps in the second half of 1999 time frame issued at
10 that time and it depicts the product road map for the
11 next two years.

12 Q. Now, if I could ask you to turn, please, to
13 page 5 in CX-2455.

14 A. Yes.

15 Q. And again focusing on your understanding in the
16 1999 and 2000 time frame, what was your understanding
17 of what was depicted on page 5 of CX-2455?

18 A. It described the engineering samples,
19 qualification samples and ramp of mass production of
20 the Rambus DRAMS that we produced.

21 And as a side comment, there's a mistake on
22 that foil. The right half should read 2001, not 2000.

23 Q. If I could direct your attention to the
24 left-hand side, there's a number that reads 144M. Do
25 you see that?

1 A. Yes.

2 Q. Is that the 144-megabit RDRAM part that you've
3 testified about earlier today?

4 A. Exactly. Yes.

5 Q. And can you please explain what the black bar
6 to the right of that means?

7 A. What it should be the kind of symbolism in our
8 road map is that we ramp the product starting beginning
9 second quarter of 2000 and for each full production
10 level that we want to achieve by the end of the second
11 quarter of 2000 this is the ramp. Then we intend to
12 produce the product through the first quarter of
13 2001 and then we ramp down in towards the second
14 quarter of 2001.

15 Q. And if I could direct your attention below
16 that, there's a line that reads 288M. Do you see
17 that?

18 A. Yes.

19 Q. And what did that refer to?

20 A. That is the same description for the
21 288-megabit Rambus DRAM.

22 Q. In other words, the follow-on product?

23 A. The production would start in the first quarter
24 of 2001. There is a triangle and a circle in there.
25 The triangle depicts first engineering samples, which

1 means first working silicon, of a 288-megabit Rambus
2 DRAM which was delivered or could be ordered by
3 customers in the second quarter of 2000.

4 And qualification samples meaning samples of
5 better quality, samples that can be used in order to
6 qualify a platform, which were available at the
7 beginning of 2001. Usually shortly after the
8 qualification samples we start mass production.

9 Q. Now, did Infineon intend the 288-megabit RDRAM
10 product to replace the 144-megabit RDRAM product?

11 A. That was the idea. Yes.

12 Q. Now, the explanation you've given me this
13 morning, is that similar to the explanation that you
14 gave to customers at the time?

15 A. I did it the very same way, yes.

16 Q. Excuse me?

17 A. I did it the very same way.

18 Q. If I could ask you to turn, please, to page 7
19 of CX-2455.

20 A. Yes.

21 Q. And again focusing on the 1999 to 2000 time
22 frame, can you please explain your understanding of
23 what was being depicted on page 7 of CX-2455?

24 A. That described our DDR DRAM road map route,
25 128-megabit, 256-megabit and 512 megabit. We have been

1 starting with the 256-megabit DRAM followed by the
2 128-megabit and then followed by the 512-megabit DDR
3 DRAM.

4 Q. Again, is this a slide that you used in your
5 customer presentations?

6 A. Yes.

7 Q. The 256-megabit part that is depicted on the
8 page, is that the part for which you were the design
9 manager?

10 A. Yes.

11 Q. Now, next to the 256-megabit part over the bar
12 indicating the ramp-up it reads "limited volume
13 availability." Do you see that?

14 A. Yes.

15 Q. Can you please explain your understanding in
16 1999 to 2000 time frame what was indicated by that?

17 A. We had unintentionally or what -- we had not
18 planned enough volume capability for the first DDR
19 part, meaning that we had only a limited amount of test
20 lists and minimum amount of wafer starts in order to
21 produce this product.

22 Usually when we add this little sentence to a
23 product road map it should signify to the customer that
24 we don't have unlimited supply, which we usually have
25 with all of the other products.

1 Q. Did Infineon want to limit the volume of that
2 product?

3 A. We wanted the opposite, but we didn't have all
4 the money to create the tools, et cetera, so we were
5 still in a growth rate back then.

6 Q. If I could direct your attention to the first
7 product, the 128M, I assume that's 128-megabit
8 product?

9 A. Yes.

10 Q. And the ramp-up bar to the right of that is
11 striped or shaded, it's not fully dark.

12 A. Yes.

13 Q. What was your understanding at the time of what
14 was indicated by that?

15 A. What was it?

16 Q. What was your understanding at the time what
17 was meant by the fact that the bar was not solid but
18 was striped or shaded?

19 A. It was a product that product marketing
20 intended to produce, but from an operations and from a
21 development side we hadn't procured all the resources
22 yet. As I mentioned before, we were still in the
23 growth phase, in a huge growth phase at that time,
24 1999-2000, so our indication to the customer was, yes,
25 we do intend to do that product, but we simply don't

1 know now yet, we don't have all the resources yet.

2 Q. Was that an indication that volume of that part
3 might also be limited?

4 A. I wouldn't think so. The limitation of volume
5 would usually come either because we didn't have
6 enough resources, we had only one fab back then, one
7 fabrication site, all the products competed in there,
8 and we did build several fab -- subsequent fabrication
9 sites in order to release -- reduce the demand or
10 customer demand. That's the only thing we could do
11 it.

12 Q. I also see in the various bars it reads "JEDEC
13 COMP." Do you see that?

14 A. JEDEC compatible, yes.

15 Q. What did that refer to?

16 A. It referred to the fact that all the DDR parts
17 that we produced were complying with the JEDEC
18 specification.

19 Q. By the way, focusing again on the 256-megabit
20 part, if I recall your earlier testimony, this is the
21 part in which the design work started in early 1998; is
22 that correct?

23 A. This is correct.

24 Q. And this page here indicates that ramp-up and
25 mass production is expected in the second quarter of

1 2000; is that right?

2 A. This is correct.

3 Q. With full volume production occurring first in
4 the third quarter of 2000; is that right?

5 A. Yes.

6 Q. And do you recall whether the actual production
7 of the 256-megabit part followed the projections in
8 this document?

9 A. I believe so, yes.

10 Q. Now, Dr. Peisl, at some point did you learn
11 that Rambus was asserting patent rights against
12 companies that manufactured or used SDRAMs?

13 A. It was public news more or less in somewhere in
14 the first half of -- I forget the exact date -- in the
15 2000 year time frame. There was an Internet news, as
16 we call it, what we get on the e-mail, that there was a
17 dispute between Rambus and Hitachi.

18 MR. OLIVER: May I approach?

19 JUDGE McGUIRE: Yes.

20 THE WITNESS: Yes.

21 BY MR. OLIVER:

22 Q. Dr. Peisl, I've handed you a document marked
23 CX-2459. This is an e-mail from Willi Meyer and the --
24 some of the caption is in German, but the date there is
25 March 13, 2000; is that right?

1 A. This is correct, March 13, 2000. At 6 o'clock
2 in the evening.

3 Q. And if you look at the cc line, you're one of
4 the recipients of this e-mail; is that right?

5 A. Yeah. I'm down there in the third to last
6 line, Martin -- Peisl, Martin, Infineon Technologies
7 Corporation.

8 Q. If I could direct your attention to the second
9 to last paragraph of this e-mail.

10 A. Yes.

11 Q. Actually, before I do that, let me direct your
12 attention toward the top. It reads there "JEDEC
13 highlights 6 to 9 March 2000." Do you see that?

14 A. Yes.

15 Q. Was this an e-mail from Willi Meyer concerning
16 the JEDEC meeting in March of 2000?

17 A. Yes. That was his summary report.

18 Q. And if I can direct your attention to the next
19 to last paragraph, it reads, "Rambus versus Hitachi
20 case is considered a serious threat to the whole
21 industry."

22 Do you see that?

23 A. Yes.

24 Q. Do you recall whether you learned of the Rambus
25 suit against Hitachi in this e-mail or whether you

1 already knew of that at the time you received this
2 e-mail?

3 A. I don't recall specifically if I have learned
4 it from off that e-mail. I would suspect that I saw it
5 on the Internet before.

6 Q. But in any event, would it be fair to say --

7 A. Or around that time frame.

8 Q. But in any event, would it be fair to say that
9 around March of 2000 or so is when you learned --

10 A. Yes.

11 Q. -- of the Rambus lawsuit against Hitachi?

12 Now, at the time that you learned of the Rambus
13 lawsuit against Hitachi, you were still in your
14 position of director of technical marketing for
15 standard memories; is that right?

16 A. This is correct.

17 Q. Now, if you look at the next to last paragraph,
18 starting the second line, it reads, "AMI-2 president
19 Desi Rhoden was asked by Hitachi to present
20 work-around at JEDEC, which he did; Micron also
21 presented frequency selection in lieu of latency
22 programming."

23 Do you see that?

24 A. Yes.

25 Q. Now, at the time that you learned about the

1 Rambus lawsuit against Hitachi, did you recommend that
2 Infineon go back to JEDEC and seek a revised SDRAM or
3 DDR SDRAM standard to work around the Rambus patents?

4 A. No, I did not recommend that.

5 Q. Why not?

6 A. In 2000, the advancements of the SDR and DDR
7 specifications had already reached a degree that the
8 complete industry, the DRAM industry, motherboard
9 industry, the components industry, the module industry
10 and the controller industry, has reached -- had reached
11 a level of implementation of the JEDEC-related
12 standards that it would have been very hard and very
13 costly and I would say near impossible to go back and
14 to implement any substantial changes back in the
15 2000 time frame.

16 Changes typically in specifications can be
17 implemented only in the very early phase of discussion
18 but not in a very late phase where it would be very
19 painful, and this is a sentiment for costly to change
20 everything, and I'm again not talking alone for us as a
21 DRAM supplier, I'm talking for the whole industry and
22 the customers as well.

23 Q. Based on your understanding in the
24 March 2000 time frame, why did you understand it would
25 be costly for the industry to try to change standards

1 at that time?

2 MR. STONE: Your Honor, there's no reasonable
3 basis for his understanding to be relevant to this
4 case. He's expressed his understanding. This is a
5 disguised way to get opinion testimony in from someone
6 who has not been qualified to give an opinion. We let
7 him testify that in his understanding it would be
8 costly, but now to go into the basis is really an
9 effort to get him to testify as an expert, which he's
10 not.

11 JUDGE McGUIRE: Response?

12 MR. OLIVER: Your Honor, I'm asking the
13 understanding and the foundation why it is that he did
14 not recommend to Infineon that Infineon go to JEDEC to
15 try to have the standards changed.

16 MR. STONE: My response to that, Your Honor, is
17 there's simply no relevance to that. He's expressed it
18 in conclusory terms. We understand his view. But the
19 details that influenced his thinking are not relevant
20 to this case unless they're coming in in an effort to
21 prove that that is in fact the case, and if it is
22 trying to prove that that's in fact the case, this
23 witness has not been qualified as an expert.

24 And I didn't mean to say he's not an expert in
25 his field, and I apologize, Dr. Peisl, if I suggested

1 that, but he's not an expert with respect to --

2 JUDGE McGUIRE: Sustained.

3 BY MR. OLIVER:

4 Q. Dr. Peisl, in the year 2000 time frame, in your
5 position of director of technical marketing for
6 standard memories within Infineon, you've described
7 quite a bit about what you've done with respect to
8 customers, interfacing customers.

9 Did your position carry any particular
10 responsibilities within Infineon?

11 A. Yes. Within Infineon I was a critical member
12 of the chain bringing a product onto the market. My
13 task was to ensure the technical validity of our chip
14 and the technical -- 100 percent technical
15 functionality of all our chips in all the platforms.

16 Q. Would it be fair to say that you learned a fair
17 amount about customers' needs through your job?

18 A. Absolutely. I'm -- I am daily together now and
19 back then as well for the standard products, most of my
20 e-mails come from customers.

21 Q. Now, within Infineon, what, if anything, did
22 you do with the information that you were learning from
23 customers?

24 A. The usual how we treat customer requests is try
25 to answer them ourselves. That's our role as the

1 North American dependency of Infineon. When we need
2 help, usually containing more data or data that we
3 don't have, we redirect the customer requests to our --
4 to the experts in our Munich headquarter.

5 Q. With respect to your interaction with
6 customers, did you ever learn anything with respect to
7 future customer plans or future customer needs?

8 A. Yes. Part of my responsibilities encompassed
9 presenting the road maps and getting the feedback from
10 the customers to our road maps, so what we have been
11 frequently discussing with customers is, as you saw
12 before, we are introducing synchronous product at that
13 time, a DDR product, a Rambus part, does that comply
14 with your road maps or is there any recommendation you
15 can give to us as a supplier in order to meet your
16 needs.

17 Q. Now, within Infineon, what, if anything, did
18 you do with information of that sort you learned from
19 customers?

20 A. I forwarded it to the corresponding people that
21 needed to work with this information and collected that
22 information on a worldwide basis. I was collecting the
23 customer and the enabler feedback from North America.
24 There was customer feedback from Asia as well. They
25 all came together at our headquarters and then all this

1 information then resulted into the positions, which
2 product would be made when and which production plans
3 are being pursued and how many wafers are being,
4 et cetera.

5 So it's essentially the production planning.

6 Other issues that we talked with our customers
7 as well of course all the technical issues regarding
8 the JEDEC standards and the technical parameters in
9 conjunction with that.

10 Q. So would it be fair to say then that you were
11 one source of information from customers back to
12 headquarters of Infineon?

13 A. I would say I was the main technical source of
14 information for all technical problems back to the
15 headquarter in Germany, correct.

16 Q. Now, with respect to the time period around
17 March 2000 when you did not recommend that Infineon go
18 to JEDEC and seek to have the JEDEC standards changed,
19 what, if any, role in your thinking did your
20 understanding of the customer cost structure have?

21 A. We had been making presentations as has been
22 demonstrated before about cost structures of our chips
23 to the customers. The customers essentially -- any
24 impact of changes usually are very painful in the
25 industry and the customers try to minimize changes, so

1 one of the interests and one of their -- one of my
2 tasks as a technical manager was to ensure that the
3 amount of technical changes were kept to a minimum and
4 the customers were satisfied with the standards that
5 they got.

6 It would be very painful -- Infineon couldn't
7 do anything on their own in changing parameters or
8 changing anything on the standards side because we
9 were -- we wouldn't -- we are only a part of the
10 industry, and back then we weren't a big player in the
11 industry, and so any discussions with customers --
12 customers usually want to have a lot of things. They
13 want to have the fastest chip at the lowest cost, and
14 my job was to explain to them why that wouldn't work
15 and why any changes in the specifications, for
16 instance, regarding speed or power would require JEDEC
17 consensus before, which could not be driven by Infineon
18 alone but would have to be driven by the whole
19 industry.

20 Q. Focusing again on your understanding in March
21 of 2000, what was the basis of your understanding that
22 a change in the standard would be costly to the
23 customers?

24 MR. STONE: Again, Your Honor, this is the same
25 issue. It's an effort -- he's told us what his

1 understanding is. When he tries to get into the basis,
2 he's really trying to offer for the truth his opinions,
3 and he has not been designated as an expert. So it's
4 essentially the same objection to what is essentially
5 the same question.

6 JUDGE McGUIRE: Mr. Stone, I'm going to
7 overrule that and I'm going to hear the answer to that
8 question.

9 MR. OLIVER: Thank you, Your Honor.

10 THE WITNESS: The impact on the customers on
11 changing of standards are huge. One reason for that
12 is -- I mean, there are essentially three huge impacts,
13 and one is on the customer side, one is on Infineon or
14 on any other supplier's side, and one is on the JEDEC
15 side as well.

16 On the customer side, as I mentioned before,
17 the server design engineers and the server system
18 architects design in a system for several years,
19 meaning that they have to rely upon the fact that
20 standards are being changed and in particular that not
21 something is being deducted from an existing standard
22 because that could make the whole server architecture
23 inoperable or working on less performance. And this
24 depends on every individual architecture. There could
25 be, theoretically, a case where some architectures are

1 disadvantages -- disadvantaged and some are not, like,
2 for instance, HP versus Sun or something like that.

3 So the customers' main concern was of course
4 that standards are not being changed and they're not
5 deducted any features going out of the standard. One
6 could add standards, and that was the frequent
7 discussion that we had with our customers, if they want
8 to have other features, but again it was -- Infineon
9 couldn't do that alone. We would sometimes propose
10 something at JEDEC and try to get the industry
11 consensus on that.

12 Any change, particularly any deduction of
13 standard, if you -- it's very hard to change the rules
14 in the middle of the game. When you have offered
15 certain options, certain features set to the customers,
16 we have no control which customer is using which
17 feature.

18 We had discussed the mode register set before.
19 There are numerous combinations of possibilities out
20 there. We do not know what our customers use. They --
21 for sure they use many of these combinations and we
22 have no control over that because it's optional.

23 So to go back from that is very hard and would
24 require redesign of systems, of platforms, at the
25 customer base on the server platforms, et cetera, which

1 is a huge amount of cost.

2 BY MR. OLIVER:

3 Q. With respect to your testimony concerning
4 removal of features, can you give an example? Can you
5 give any examples of what you have in mind?

6 A. Removing of features, for instance, as the
7 flexibility of choosing the burst length. As we know,
8 that, for instance, AMD and Intel-based controllers are
9 using different burst length, so removing one would
10 disadvantage one of the companies, which would be --
11 create a noncompetitive situation.

12 Q. Was it your understanding that that would be
13 more difficult to do in 2000 than in the early 1990s?

14 A. In 2000, it would, for the reasons I just
15 explained, would have been nearly impossible because
16 there's a huge disparity first and a huge impact to do
17 that.

18 Back in the year 1992 or whatever, early '90s,
19 when the SDRAM standard was designed, it would have
20 been relatively easy to implement that, because once
21 you have your predicaments ready in order to -- you
22 give the designers a certain amount of options, they
23 usually live with that.

24 So back then, yes, it was relatively easy to
25 implement; eight years later to change an existing

1 standard is near impossible.

2 Q. You also made a reference to JEDEC focusing
3 again on your understanding in the March of 2000 time
4 period. Was there something about JEDEC that caused
5 you to conclude that you should not recommend that
6 Infineon seek to have JEDEC change the standard?

7 A. JEDEC is traditionally a very slowly moving
8 consortium, and there's a reason for that, because
9 there's so many companies involved, it's basically the
10 whole industry that produces parts for the PC and the
11 laptop and the server business, so to try to reach
12 consensus at JEDEC, based on my experience, have been
13 incredibly hard and tough.

14 In the last decade, essentially there were only
15 two standards that emerged for SDR and DDR, and that
16 was one of the issues. And the other issue is it's of
17 course a consensus-driven consortium, meaning that if
18 somebody at Infineon has a great idea or is driven by a
19 customer to have a great idea and it's proposing,
20 there's no guarantee that this proposal will be
21 implemented like that at JEDEC level. There will be
22 lots of discussion and in many cases it's watered down
23 and modified, et cetera, to that extent.

24 But Infineon does not have the power to change
25 standards. That was one of the other reasons why I

1 didn't recommend that, anything.

2 Q. Focusing still on the March 2000 time period
3 when you did not recommend Infineon go back to JEDEC to
4 seek to get the standard changed, you were talking
5 about some of the work the companies had already done.
6 Now, obviously the SDRAM standard had been around quite
7 a bit longer than the DDR SDRAM standard.

8 A. Yes.

9 Q. Why didn't you recommend that Infineon go back
10 to JEDEC and seek to have the DDR SDRAM standard
11 revised?

12 MR. STONE: Your Honor, this question has
13 already been asked and answered.

14 MR. OLIVER: Your Honor, I'm simply trying to
15 clarify as to whether the answers he had given
16 previously would apply equally to the DDR standard as
17 well as to the SDRAM standard.

18 JUDGE McGUIRE: I'll hear the question.

19 MR. STONE: Thank you, Your Honor.

20 THE WITNESS: For DDR, the developments have
21 been advanced quite a bit already. As I testified
22 earlier, we started development of the SDR in early
23 1998, so in 2000 there was already a lot of movement in
24 design in the industry to design chips towards the DDR
25 standard.

1 Changing an existing standard just in general
2 and even an emerging standard like DDR and even a lot
3 of people have thought about DDR-II back then, like
4 server people, which I explained before that they are
5 using much longer designing cycles, is very painful and
6 it's not competitive because it would advantage some
7 companies who incidentally are designing in that
8 direction of the change already and it would
9 disadvantage other companies who are not designing in
10 that direction.

11 So the JEDEC committee is very hesitant to go
12 back and deduct something from existing standards.
13 Adding to standards is always okay because the
14 standard is compatible, but not deducting. And at
15 that time, 2000, a lot of the DDR stuff was already
16 finalized and we had been ramping our first DDR
17 product then.

18 Q. You've referred to the work that Infineon had
19 done on DDR.

20 Again, based on your understanding as director
21 of technical marketing in the 1999 and 2000 time frame,
22 had Infineon customers done work on products
23 incorporating DDR SDRAM memory?

24 MR. STONE: Your Honor, he's not qualified to
25 testify to what customers have done.

1 MR. OLIVER: Your Honor, that was his job
2 function.

3 MR. STONE: It's based on hearsay. It's based
4 on what they told him. And that's -- we don't have a
5 chance to cross-examine the ultimate source, so it's
6 hearsay and it denies us the right to cross-examine
7 customers as to what they've actually done.

8 MR. OLIVER: Your Honor, it's based on his
9 work, what did customers do to standardize the memory.

10 JUDGE McGUIRE: Let's be very careful as
11 exactly where we're going here on this line of
12 questioning, Mr. Oliver.

13 I mean, I'm not going to let it -- I'm not
14 going to let in just broad hearsay, but this is part of
15 his job, so I'm going to entertain his answer, but
16 let's try to stay as far away as we can from anything
17 other than his personal knowledge in this area.

18 MR. OLIVER: Yes. Thank you, Your Honor.

19 THE WITNESS: Based on my experience with the
20 customers, the customers had progressed in their
21 designing of platforms and have SDR and DDR quite a bit
22 already. There were DDR chipsets available. SDR
23 chipsets were numerous by all suppliers. And all of
24 them had built in the components that I mentioned
25 before, modules, motherboards, BIOS, that comprise a

1 wonderful computer platforms comprising. And it would
2 have been very painful for the customers to change
3 that.

4 It would not have affected only us as a DRAM
5 supplier; it would have affected all the other
6 suppliers as well. Motherboards would have to be
7 redesigned, controller would have to be reissued and
8 BIOS would have to be rewritten. It's all a very
9 costly issue.

10 MR. OLIVER: Thank you. I pass the witness,
11 Your Honor.

12 MR. STONE: Can I ask a few questions before we
13 break for lunch?

14 JUDGE McGUIRE: Okay. Go ahead.

15 CROSS-EXAMINATION

16 BY MR. STONE:

17 Q. Hello, Dr. Peisl. How are you?

18 A. Good.

19 Q. If you're responsible for the good weather, if
20 you brought it from California, we all thank you.

21 JUDGE McGUIRE: That's only good I think for
22 today and tomorrow it's more like Cleveland.

23 THE WITNESS: I apologize for that.

24 BY MR. STONE:

25 Q. I'm afraid that gives us some sense of

1 Dr. Peisl's travel schedule back.

2 Dr. Peisl, in March of 2000, you got this
3 e-mail from Mr. Meyer about the Hitachi lawsuit and you
4 didn't recommend to JEDEC that they change the
5 standards.

6 A. Yes.

7 Q. Did you go to any JEDEC meetings after that?

8 A. No.

9 Q. Did you hear what happened at JEDEC about
10 whether recommendations were made to change the
11 standards or not?

12 A. No. As an explanation, back then, my JEDEC --
13 I was very interested in JEDEC when I was a design
14 manager because that's the front portion. Back then, I
15 was responsible for validating existing products into
16 platforms and so I was less interested in JEDEC.

17 Q. So in March of 2000, if you had wanted to
18 change the JEDEC standards, that would have been
19 something outside of your job?

20 A. Correct.

21 Q. In March of 2000, after you heard about the
22 Hitachi lawsuit, what did you recommend that Infineon
23 do?

24 A. Nothing.

25 Q. Okay. You knew at that time that products

1 being manufactured by Infineon infringed Rambus
2 patents, didn't you?

3 A. No, I did not know that.

4 Q. You knew that you manufactured the same
5 products that Hitachi manufactured, didn't you?

6 A. This is correct.

7 Q. If the Hitachi products infringed, yours
8 infringed; correct?

9 A. If the Hitachi product had infringed, yes, then
10 yes.

11 Q. Okay. So then did you make a recommendation to
12 investigate whether the products infringed?

13 A. No. That was not my job.

14 Q. Okay. Did you recommend anything?

15 A. No.

16 Q. Didn't you in September of 2000 convene a
17 meeting in Munich, Germany of your competitors to
18 discuss, among other things, Rambus' patents?

19 A. In September 2000 I was in Munich, this is
20 correct. I did not discuss with my competitors about
21 Rambus patents.

22 Q. There was a meeting that lasted, which you
23 told us in your deposition, you attended for several
24 hours where one of the discussions was Rambus'
25 patents. Is your testimony -- have you changed that

1 testimony now?

2 A. No, I don't change that.

3 Q. Okay. There was a meeting; right?

4 A. It was privileged. Privileged.

5 Q. No, no. I'm not asking you about what was
6 said yet. We're going to get into whether it's
7 privileged.

8 A. Yeah.

9 Q. But I just want to establish, you had a
10 meeting; correct?

11 A. We had a meeting.

12 Q. Yes.

13 And people were there from Hynix?

14 A. This is correct.

15 Q. And people were there from Micron?

16 A. Yes.

17 Q. And people were there from Infineon?

18 A. Yes.

19 Q. And what other companies had people there?

20 A. Intel and Samsung.

21 Q. Okay. And some of them brought their own
22 lawyers; correct?

23 A. Yes.

24 Q. And the group of people who were there was a
25 consortium, wasn't it, that had a name?

1 A. It was the ADT consortium.

2 Q. And the ADT consortium is not a corporation?

3 A. I don't know.

4 Q. As far as you know, it's not; right?

5 A. I think it is not, yes.

6 Q. Yes.

7 And you were the person in charge of technical
8 issues for ADT; am I right?

9 A. This is correct.

10 Q. And you wanted to talk about whether there were
11 ways to design products that would not infringe on the
12 Rambus patents, didn't you?

13 A. No.

14 Q. And at this meeting one of the purposes was to
15 talk about the Rambus patents; correct?

16 A. I don't recall that specifically.

17 Q. Well, what was the purpose --

18 A. Outside -- I want to be specific. Outside
19 privileged conversation.

20 Q. It's not for you, Dr. Peisl, it's not for you
21 to decide what is privileged and what is not. We will
22 undoubtedly argue that issue here today. Your lawyer
23 is here; right?

24 This is Infineon's lawyer who's here; correct
25 (indicating)?

1 A. Yes.

2 Q. Okay. So if we get to a question where he
3 thinks that I'm asking you for privileged information,
4 you can be assured that he will jump to his feet and
5 we'll argue the issue before Judge McGuire and he'll
6 decide.

7 So I don't want you to leave things out of your
8 answer that you think are privileged.

9 A. I want to be very specific in my explanation.
10 We had technical meetings with the ADT meetings,
11 partially with attorneys and partially without
12 attorneys. Without attorneys they were technical
13 meetings only where we never discussed any
14 circumvention of Rambus patents. With attorneys I
15 considered as privileged information.

16 Q. But with attorneys -- I'm only asking for the
17 general subject matter -- while the attorneys were
18 present, one of the topics discussed, one of the
19 topics -- I don't want to know what was said; I just
20 want to know topics -- was designing products that
21 would not infringe on the Rambus patents; correct?

22 MR. KOVNER: Your Honor, my name is Mark Kovner
23 with Kirkland & Ellis, representing Infineon, and I am
24 going to object to this question as getting into
25 privileged information.

1 JUDGE McGUIRE: Mr. Stone?

2 MR. STONE: Your Honor, the subject matter of a
3 conversation, the general subject matter, is not
4 privileged, and to the extent that there's an assertion
5 that it is privileged, I think prior answers in the
6 deposition have largely revealed at least as much as
7 I'm now asking since my questions are based upon
8 testimony that this witness gave at a deposition on
9 March 13, 2001.

10 JUDGE McGUIRE: Do you want to proffer that at
11 this time?

12 MR. STONE: I'd rather just get the testimony
13 here today. I don't think the general subject matter
14 is privileged. I'm trying not to have to pull out the
15 transcript and impeach the witness, but if need be, I
16 guess that's what we can do.

17 I think the issue of the general subject being
18 discussed is not --

19 JUDGE McGUIRE: To this point I agree. That's
20 overruled on the issue of privilege on this question.

21 MR. KOVNER: Thank you, Your Honor.

22 BY MR. STONE:

23 Q. Do you have the question in mind, Dr. Peisl?

24 A. Can you please repeat it?

25 MR. STONE: I'm going to ask the reporter to

1 read it back since we just argued about it, if you
2 don't mind.

3 (The record was read as follows:)

4 "QUESTION: And at this meeting one of the
5 purposes was to talk about the Rambus patents;
6 correct?"

7 BY MR. STONE:

8 Q. And you can answer that yes or no, and that's
9 all I'm asking for at this point.

10 A. Yes.

11 Q. Okay. And am I also correct that each of the
12 companies brought their own lawyers with them?

13 A. As far as I remember, some brought lawyers.

14 Q. You had your own lawyer from Infineon?

15 A. Yes.

16 Q. Did anyone sign a joint defense agreement in
17 connection with that meeting?

18 A. I don't know.

19 Q. At that time had anyone filed a lawsuit
20 against Infineon for infringement of the Rambus
21 patents?

22 A. I don't know.

23 Q. You know that later there was an Infineon
24 lawsuit with Rambus; correct?

25 A. Yes. I don't know --

1 Q. At the time of the meeting, was that lawsuit
2 going on?

3 A. That, I don't know. I wasn't --

4 Q. Have you ever heard of a Rambus lawsuit against
5 Intel for infringing patents?

6 A. No.

7 Q. Have you ever heard of a Rambus lawsuit against
8 Samsung for infringing patents?

9 A. No.

10 Q. There's no doubt in your mind, is there, that
11 at the time of the meeting, September of 2000, some of
12 the people in attendance had not been sued by Rambus
13 for infringement, had they?

14 A. I don't know that.

15 Q. Some haven't, as far as you know, even been
16 sued today, have they?

17 A. I don't know that either.

18 Q. Did someone advise you in advance of the
19 meeting that all of these different companies could get
20 together and talk about Rambus patents and that it
21 would be protected from discovery by virtue of the
22 attorney-client privilege?

23 MR. KOVNER: Your Honor, I'm going to object to
24 that question as invading the attorney-client
25 privilege.

1 JUDGE McGUIRE: That one, Mr. Stone, I'm going
2 to sustain.

3 BY MR. STONE:

4 Q. Let me rephrase.

5 Did you have an understanding at the time you
6 had this meeting that the discussions would not be
7 subject to discovery?

8 A. The discussions would not?

9 Q. Did you have an understanding prior to the
10 meeting that when you all went into the meeting that no
11 one would ever be able to learn what was discussed?

12 MR. KOVNER: Your Honor, I'm going to make the
13 same objection. That understanding could only come
14 from an attorney.

15 JUDGE McGUIRE: We're walking a very fine line
16 here, Mr. Stone.

17 MR. STONE: My point, Your Honor --

18 JUDGE McGUIRE: And to the extent that I am
19 going to be asked to rule, I'm going to err here on the
20 side of caution.

21 MR. STONE: My point, Your Honor, is this one,
22 and let me just make my point and maybe we all -- I
23 just wanted to get this out so we could all think about
24 it over the lunch hour, if I could.

25 This was a meeting attended by companies who do

1 not have a basis for asserting a joint defense
2 privilege. There's no signed agreement. We've asked
3 in discovery for documents which would have revealed
4 it. It has never been produced. The witness has
5 confirmed today that he doesn't know of any joint
6 defense agreement.

7 When competitors get together in that context
8 and have a meeting, there's no joint privilege that
9 attaches. They can't assert work product because the
10 litigation was not pending then against many of the
11 companies, it's not pending today against some of them,
12 and there's no joint interest that allows them to
13 assert a joint attorney-client privilege.

14 So to that extent there is no basis for his
15 assertion, or really his lawyer's assertion -- I don't
16 mean, Dr. Peisl, to put you on the spot -- for the
17 assertion of a privilege that would attach here. If
18 there is additional foundation that would support a
19 joint defense privilege, it has been withheld from us
20 in discovery and this witness at least has not provided
21 it in response to the questions I made.

22 That's the issue we'd like to pursue. I don't
23 know whether it's appropriate to try to argue it today,
24 whether it's appropriate to try to brief it. My
25 preference is to resolve it as quickly as we can. But

1 I don't think there's any basis for the assertion of
2 the privilege with respect to this --

3 JUDGE McGUIRE: Do you have anything in
4 response to that, counselor?

5 MR. KOVNER: Yes, Your Honor. A couple
6 points.

7 First, my understanding is that Infineon and
8 others have asserted privilege with respect to this
9 meeting for a very long time and this is the first time
10 I'm hearing these particular arguments.

11 Number two, being an antitrust lawyer for a
12 long time, I know that case law does not require a
13 joint defense agreement to be in writing and the
14 absence of a written joint defense agreement doesn't
15 somehow erase any possible privilege that could attach
16 to a meeting at which, it has become clear through
17 discovery that has been allowed, legal advice was
18 sought collectively by the folks who attended that
19 meeting. And the seeking of that legal advice from a
20 lawyer is in fact privileged. Whether done
21 collectively or individually.

22 MR. STONE: I don't contend that a joint
23 defense agreement necessarily needs to be in writing,
24 Your Honor, but I asked the witness if he had an
25 understanding of what was said at the meeting was

1 something that could not be recovered or could not be
2 discovered, and counsel objected that that was
3 privileged.

4 Well, if there was an oral joint defense
5 agreement, the witness' understanding would have been
6 because an agreement was made among the companies
7 present and he'd be able to tell me that there was an
8 agreement made.

9 Counsel's invocation of the attorney-client
10 privilege for that foundational question proves my
11 point. There was no oral or written joint defense
12 agreement. These were competitors who got together and
13 talked about a strategy, and there's no privilege that
14 attaches and you don't create a privilege just by
15 bringing your lawyers to the meeting.

16 JUDGE McGUIRE: All right. One last crack at
17 it, counsel. Do you want to speak to those last
18 comments?

19 MR. KOVNER: Yes. I believe that, quite
20 frankly, mischaracterizes the meeting, at least as I
21 understand it. This was not -- this was a meeting at
22 which a lawyer was asked to come and brief a group of
23 folks with respect to certain issues and to provide
24 some advice with respect to those issues. The seeking
25 of that advice and the providing of that advice both

1 are attorney-client privileged regardless of whether
2 there was some written --

3 JUDGE McGUIRE: Who's the client here in that
4 circumstance? Who's the client?

5 MR. KOVNER: The clients are the companies that
6 sought the advice. There is no single client.

7 JUDGE McGUIRE: Mr. Stone, I'm going to rule
8 that these conversations were privileged and I'm not
9 going to let you go into it.

10 MR. STONE: Okay. Thank you, Your Honor.

11 Can I just have a few more questions on the
12 last memo, and then we can take a lunch break?

13 JUDGE McGUIRE: Sure.

14 BY MR. STONE:

15 Q. In March of 2000, when you learned about the
16 Hitachi lawsuit, did you make any recommendations about
17 taking a license from Rambus?

18 A. No.

19 Q. You knew a license had been obtained by others
20 in the industry; correct?

21 A. No. What license are you referring to? Rambus
22 direct license?

23 Q. No. A license to use Rambus patents in
24 connection with the manufacture of noncompatible DRAM,
25 that is, DRAM that was not RDRAM.

1 A. I'm not sure that I was aware of that in 2000.

2 Q. You became aware of that at some later point in
3 time or not?

4 A. No. I don't know.

5 Q. Could we bring up RX-1613.

6 This is a better copy -- you can highlight the
7 second to the last paragraph -- this is just a somewhat
8 cleaner copy of the e-mail that Mr. Oliver showed you,
9 and I want to direct your attention to the second to
10 the last paragraph on the first page of RX-1613, which
11 talks about Rambus versus Hitachi.

12 This is the e-mail that you received at about
13 the time you learned about the lawsuit; correct?

14 A. This is correct.

15 Q. Did you, in your role as the director of
16 technical marketing, make any inquiries to determine
17 whether or not the products that Infineon was selling
18 to its customers might infringe on the Rambus patents?

19 A. No.

20 Q. You were using marketing materials that said
21 the Infineon products wouldn't result in the payment of
22 any royalties, weren't you?

23 A. I did not.

24 Q. You did not use that?

25 A. I did not, any specific foils that, to my

1 recollection, that stated IT infringements of our
2 products.

3 Q. Well, let's look at CX-2451 at page 9.

4 Do you have that page in front of you on the
5 screen?

6 A. Yes.

7 Q. Do you see on the right-hand side it says
8 "double data rate open standard no royalties"?

9 A. Yes.

10 Q. Wasn't this a document you told us when
11 Mr. Oliver asked you questions that you used with
12 customers?

13 A. Yes.

14 Q. And didn't you mean, when you said "no
15 royalties," no royalties?

16 A. I meant no royalties.

17 Q. No royalties had been paid on DDR?

18 A. That's my understanding of the JEDEC
19 standard.

20 Q. And after March of 2000 when you understood
21 that Rambus had asserted infringement, you asserted
22 that royalties might have to be paid on DDR; correct?

23 A. Royalties might have to be paid? Yeah, I'm --
24 I'm not in a position to judge that or to tell that to
25 my customers because I, first of all, didn't know the

1 compliance with JEDEC standards often have royalties
2 paid on them, don't they?

3 A. I don't know that.

4 Q. Do you know that they don't?

5 A. No, I don't know that either.

6 Q. In the time that you were the director of
7 technical marketing, late '99 through late 2000, did
8 you make any inquiry to determine whether the Infineon
9 DRAM products, SDRAM and DDR, do or do not infringe any
10 Rambus patents?

11 A. No, I did not make any inquiry.

12 Q. And do you have any view on that one way or the
13 other?

14 A. A view?

15 Q. A view? An opinion?

16 A. Based on the experience --

17 MR. OLIVER: Objection.

18 JUDGE McGUIRE: Do you mean as of today or at
19 that point in time?

20 MR. STONE: As of today.

21 THE WITNESS: At that point?

22 JUDGE McGUIRE: Mr. Oliver, objection?

23 MR. OLIVER: Objection. Calls for opinion and
24 also calls for a legal conclusion.

25 JUDGE McGUIRE: Sustained.

1 BY MR. STONE:

2 Q. Let me see if I can rephrase it.

3 Do you have an understanding today --

4 MR. OLIVER: Objection, Your Honor. It still
5 calls for an opinion. It stills calls for a legal
6 conclusion.

7 JUDGE McGUIRE: Well, he hasn't asked the
8 question yet. He just said, "Do you have an
9 understanding today."

10 MR. OLIVER: I'm sorry. I thought he was
11 repeating the question.

12 BY MR. STONE:

13 Q. Do you have an understanding today, Dr. Peisl,
14 as to whether or not Infineon's DDR SDRAM and SDRAM
15 products could potentially require the payment of
16 royalties because they infringe Rambus patents?

17 MR. OLIVER: Objection, Your Honor. Calls for
18 a legal conclusion.

19 JUDGE McGUIRE: Sustained.

20 BY MR. STONE:

21 Q. Okay. Dr. Peisl, what is the basis for your
22 opinion as set forth in this document that we have on
23 the screen in front of you that no royalties are due on
24 DDR SDRAM?

25 MR. OLIVER: Objection.

1 Could we have a time frame on this, please.

2 BY MR. STONE:

3 Q. We didn't have -- it's the same time frame you
4 gave Mr. Oliver when you answered questions about this
5 document, whatever it was. Same time frame,
6 Dr. Peisl.

7 What's the basis for your opinion?

8 A. My opinion, based on the experience and based
9 on the history of DRAM interfaces at JEDEC, is that all
10 the interfaces that had been standardized at JEDEC with
11 the long history before, starting fast page mode, EDO,
12 et cetera, synchronous DRAM and double data rate DRAM
13 did not require Infineon or any other DRAM vendor to
14 pay royalties to somebody.

15 Q. What royalties were paid by Siemens to
16 Texas Instruments in connection with those DRAM
17 products?

18 A. I don't know that.

19 Q. What royalties are paid by Siemens to Intel
20 with respect to those products?

21 A. I don't know.

22 Q. Have you made any effort to determine what
23 royalties are actually paid on DRAM products
24 manufactured by Infineon to various companies
25 throughout the world?

1 A. No.

2 MR. STONE: Now would be convenient,
3 Your Honor, if you'd like a lunch break.

4 JUDGE McGUIRE: It's about ten minutes after.
5 We'll convene until 1:30, and this hearing is in
6 recess.

7 (Whereupon, at 12:08 p.m., a lunch recess was
8 taken.)

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1 Q. Do you know who prepared it?

2 A. It's a group that we call product marketing.

3 Q. And do you know about when this document was
4 prepared?

5 A. It's prepared on a continuous basis. When this
6 particular one prepared -- was prepared I don't know.
7 Typically the lifetime of those sheets are two months,
8 in that order, plus or minus one month.

9 Q. Can you give us an estimate in terms of what
10 quarter of what year this document was prepared by
11 looking at it in any fashion?

12 A. I would estimate it was prepared in the first
13 or second quarter of 1999.

14 Q. Turn if you would to page 9.

15 A. Yes.

16 Q. You were asked some questions about the "cost
17 adder" page, which is page 9 of this exhibit, earlier;
18 correct?

19 A. Correct.

20 Q. Who prepared this cost analysis that is shown
21 here?

22 A. I don't know the name of the persons. I know
23 that some groups within Infineon have looked at all the
24 various cost scenarios for all the different chips.
25 Cost is a very important factor for us.

1 Q. Now, if this was prepared in the first part of
2 1999, the numbers shown on this chart, page 9 of
3 Exhibit 2428, aren't actual costs actually incurred,
4 are they?

5 A. Would have incurred already in 1999, that's
6 what you're saying?

7 Q. Yes, that's what I'm saying.

8 A. Yes. Possible.

9 Q. I mean, aren't these projected costs, what
10 someone expects will happen in the future?

11 A. This is correct.

12 Q. Okay. And do you know whether the actual costs
13 that were incurred by Infineon are the same as what was
14 projected on page 9 of Exhibit 2428?

15 A. I do not know that.

16 Q. Thank you.

17 Let me ask you now if you'd look at
18 Exhibit 2455, which is the Infineon product road map
19 SDRAM.

20 A. Yes.

21 Q. And can you estimate for us a date when this
22 document was prepared?

23 A. My estimate would be second or third quarter in
24 1999.

25 Q. Okay. And turn if you would to page 5 of this

1 document.

2 A. Yes.

3 Q. In the first or second quarter of 1999, did you
4 expect that there would be any limitations on the
5 quantity of RDRAM that could be produced because of
6 difficulties in obtaining testers?

7 A. No. I was not involved in the production
8 planning, and the quantity planning, I don't know
9 that.

10 Q. Mr. Oliver pointed out to you that if you look
11 at page 7, which is the DDR page, you saw that sort of
12 dotted figure and the heading Limited Volume
13 Available?

14 A. Yes.

15 Q. And was that -- what was the reason there was
16 limited volume availability for DDR, as you understood
17 it?

18 A. As I understood it, it was because we had
19 limited production tools in order to produce that
20 part. I don't recall whether it was wafer or test
21 parts, but it was limited production tool. The reason
22 I called it in this case rather than in other cases is
23 because I designed this chip. I had more vested
24 interest in it.

25 Q. And you had at the time, the first couple of

1 quarters of 1999, only a single fab; is that right?

2 A. In the first quarter of '99, we had Dresden and
3 I think -- I'm not entirely sure in which state --
4 Richmond and Promise (phonetic), which are our other
5 two fabs. I think we had essentially only one major
6 facility up and running.

7 Q. And the production capacity of that facility
8 would be changed from one product to another product
9 depending on how the company wanted to utilize that
10 capacity; is that correct?

11 A. Our production volume or capabilities are
12 usually changed or aligned to our customers' needs,
13 meaning that our customers -- we work on prediction of
14 how many SDR, how many DDR parts, how many Rambus parts
15 they want to buy, and therefore we plan production
16 accordingly or try to plan it.

17 Q. Well, do you know what it was in the first or
18 second quarter of 1999 that limited the production
19 capacity of DDR, if in fact it was limited, but didn't
20 limit the production capacity of RDRAM?

21 A. I don't know that specifically. I was not in
22 production at that time.

23 Q. And the testers you talked about earlier that
24 are used for RDRAM that were expensive because they
25 needed to test at higher speeds, are those testers in

1 use today by Infineon?

2 A. I believe so, but that's speculation. I don't
3 know that.

4 Q. Do you know whether or not those same testers
5 are used to test DDR parts?

6 A. I don't know that.

7 Q. Could you test the DDR 256-meg part that you
8 worked on with the testers which were then being used
9 for single data rate SDRAMs?

10 A. I cannot answer that question. I'm not
11 technically set -- competent enough to answer that
12 question. It's not an easy question. It depends on
13 many factors.

14 Q. Let me ask you then if you would look at
15 Exhibit 2451.

16 Was this a document that you would use with
17 customers?

18 A. Yes.

19 Q. And were the other two exhibits we've just
20 looked at ones that you also would use with customers?

21 A. Yes.

22 Q. In your presentations of DDR, was it a part of
23 your presentation to tell your customers that the DDR
24 part that Infineon was marketing was JEDEC-standardized
25 or JEDEC-compliant?

1 A. Yes.

2 Q. Does it say that anywhere in this document,
3 Exhibit 2451, that the product is JEDEC-compliant?

4 A. Yes.

5 Q. Where is that?

6 A. That's on page 13. And on page 14.

7 Q. And on page 13, if we could bring that page up,
8 where does it say it's JEDEC-compliant?

9 A. It says that with the smiling face under the
10 DDR column in the open industry standard row.

11 Q. And weren't PC133 and PC266 considered to be
12 open industry standards?

13 A. Yes.

14 Q. And those were Intel standards?

15 A. As I said before, the Intel standard was not
16 necessarily seen as a -- and it was not an Intel
17 standard. It was an Intel proposal for a specification
18 which was brought onto the JEDEC committee then
19 afterwards and being standardized. It was not seen as
20 a contradiction. It was seen as something -- some
21 additional boundary conditions that the chips had to
22 comply to.

23 Q. The original JEDEC standard was not adopted
24 until after Intel had created PC133, was it?

25 A. That, I don't know.

1 Q. The original JEDEC standard didn't have
2 sufficient criteria to enable products manufactured in
3 compliance with that standard to ensure
4 interoperability, did it?

5 A. No. I cannot answer that with yes or no, that
6 question.

7 Q. Okay. So when it says here "open industry
8 standard," that's what you think in these materials is
9 a reference to JEDEC?

10 A. On page 13 and on page 14 it's stated
11 explicitly.

12 Q. Correct. There it says JEDEC standard;
13 correct?

14 A. Correct.

15 Q. Now, does it on page, for example, page 2 refer
16 to PC100?

17 A. Yes.

18 Q. And then does it on page 5 talk about PC133 and
19 PC266?

20 A. This is correct.

21 Q. And is it your testimony that the Intel
22 criteria that were added were added to an existing
23 JEDEC standard?

24 A. That would be my understanding.

25 Q. And the Intel criteria -- do you know whether

1 they were necessary in order to ensure
2 interoperability?

3 A. No. That, I don't know.

4 Q. Was this particular document that we're looking
5 at now, 2451, used in an effort to persuade customers
6 that what they should purchase were SDRAMs and DDRs
7 rather than RDRAM?

8 A. No.

9 Q. Was it an effort to show that the DDR product
10 had favorable attributes and the Rambus product had
11 some unfavorable attributes?

12 MR. OLIVER: Could I simply ask for
13 clarification. Is it this witness' understanding or
14 this --

15 MR. STONE: Yes.

16 JUDGE McGUIRE: Restate, Mr. Stone.

17 BY MR. STONE:

18 Q. Dr. Peisl, when you used this document, did you
19 use this document to portray positives of DDR and
20 negatives of Rambus or RDRAM?

21 A. I would not use it in that way. I produce -- I
22 presented this chart to customers as a summary of facts
23 that we had known, technical facts, other facts, in
24 order to present the status, in order not in order of
25 persuading them in one direction or the other.

1 Q. One of the things you told us about was the
2 packaging you used for RDRAMs. Do you recall that?

3 A. It's BGA. It's different than the standard
4 used at that time.

5 Q. And look at page 9, if you would. And we can
6 bring that up.

7 A. Yes.

8 Q. On the left-hand side it has CSP. Is that the
9 same --

10 A. It's the same as BGA.

11 Q. Okay. And then by comparison, the DDR product
12 used the TSOP packaging; correct?

13 A. This is correct.

14 Q. Now, DDR-II -- which operates at a faster speed
15 than DDR, doesn't it?

16 A. This is correct.

17 Q. -- what packaging will it use?

18 A. BGA.

19 Q. It will use the BGA?

20 A. Yes.

21 Q. And I asked you about this earlier and I just
22 want to be clear. I asked you about the "no royalties"
23 portion of the DDR, but let me ask you for just a
24 moment about open standard.

25 Is it your understanding that the JEDEC

1 standards, that is, the written standards, are
2 available to anybody who wants them?

3 A. To anybody who is part of the JEDEC community,
4 which is essentially the whole industry, yes.

5 Q. So if you join JEDEC, you can have a copy of
6 the standards?

7 A. This is correct.

8 Q. And you don't have to pay anything extra on
9 beyond your membership fee to get those standards?

10 A. Besides the membership, correct, yeah.

11 Q. And then once you start to manufacture a
12 JEDEC-compliant part, you may or may not need to pay
13 royalties to someone in order to manufacture it?

14 A. I'm not aware of that.

15 Q. Okay. Do you know whether or not there's a
16 JEDEC patent policy that talks about reasonable and
17 nondiscriminatory licenses?

18 A. Yes, there is a JEDEC patent policy.

19 Q. And do you know when it uses "reasonable" in
20 that context, do you know that "reasonable" includes
21 things other than just free?

22 A. I'm not on the business side or I wasn't on the
23 business side with those chips, so I don't know -- I
24 cannot define "reasonable."

25 Q. Okay. Thank you.

1 Let me ask you to look at -- I've put a
2 document in front of you. I just had it up there
3 earlier. There's two documents. Let me hand a copy to
4 Mr. Oliver of both of them.

5 Which ones -- the smaller one is on top? Let's
6 look at that one first. That's 2463, CX-2463, if we
7 could bring that up.

8 A. Yes.

9 Q. And do you recognize this document?

10 A. Portions of it. I have seen some of the
11 foils.

12 Q. And at the outset, let me just ask you, who is
13 Peter Eckelmann, whose name is listed on the front
14 page?

15 A. Peter Eckelmann was, in the late '90s and early
16 2000, a strategic product marketing manager based in
17 Munich.

18 Q. And if we see a date on the left-hand side of
19 the first page, do you see where it says 00-08-22?
20 Would that indicate to you that the date was meant to
21 be August 22 of 2000?

22 A. This correct.

23 Q. And that was at the time you were the
24 technical product manager -- the director of technical
25 marketing?

1 A. Yeah, that's correct. It was just about my
2 transition phase, but I was still in that job.

3 Q. Look if you would at page 2 of this document.

4 A. Yes.

5 Q. Is this one of the foils you've seen before?

6 A. Yes.

7 Q. And was this meant to indicate that at a prior
8 point in time the DRAM memory road map was a straight
9 line?

10 A. Correct.

11 Q. And you went from page mode to fast page mode
12 to extended data output -- is that what EDO stands for?

13 A. Correct.

14 Q. -- and then to SDRAM?

15 A. Correct.

16 Q. Now, was the change from extended data output
17 to SDRAM one that involved huge costs? You used the
18 words "huge costs" earlier today.

19 A. No.

20 Q. And why weren't there huge costs associated
21 with that change?

22 A. It essentially comprised only a change in the
23 electrical characteristics how DRAM was driven. It did
24 not encompass any changes that were costly, costly
25 things that you would have to have changed the

1 architecture of the DRAM or the test landscape because
2 you are testing at higher frequencies. Those are
3 changes that require lots of costly changes -- costly
4 repurchasing of tools and equipment and learning.

5 Q. Now, you did go with -- from EDO to SDRAM, you
6 went from asynchronous to synchronous; correct?

7 A. This is correct.

8 Q. And when you went from EDO to SDRAM, you did
9 increase the speed, didn't you, the frequency?

10 A. In relative terms, a little bit, yes, correct.

11 Q. Okay. And did the number of pins change?

12 A. I don't recall that, but my assumption would be
13 yes.

14 Q. And they certainly weren't backward compatible,
15 were they?

16 A. No. They're not.

17 Q. And were the voltage levels different?

18 A. I'm not entirely sure. Could have been, yes.

19 Q. Look if you would then at page 3, and let me
20 ask if this is one of the foils that you had seen
21 before.

22 A. Yes.

23 Q. And was this intended to portray the change in
24 the straight-line path that had turned into a maze
25 after the introduction of PC100?

1 A. This is correct.

2 Q. And it shows here the first step to the right
3 of PC100 is a branch up to the top which is labeled
4 "SLDRAM"?

5 A. This is correct.

6 Q. Is that intended to reflect or refer to the
7 product being designed by a group at some points in
8 time called SyncLink?

9 A. This is correct.

10 Q. And you were involved with SyncLink, weren't
11 you?

12 A. No, I was not.

13 Q. Didn't you supervise some of the people who
14 attended SyncLink?

15 A. This is correct.

16 Q. And who did you supervise who attended
17 SyncLink?

18 A. The person I can remember was Josef Schnell.

19 Q. Were you asked by your boss to attend a couple
20 of JEDEC meetings to touch on or learn about the status
21 of SyncLink?

22 A. Yes.

23 Q. Did SyncLink ever result in the production of a
24 product?

25 A. Not to my knowledge.

1 Q. So so far as you know, the reason there's a
2 stop sign there by SLDRAM is the product never came to
3 fruition?

4 A. This is correct.

5 Q. Now, were there -- did you understand there to
6 be huge costs associated in going from PC100 to
7 SLDRAM?

8 A. I was not in -- into this SLDRAM in that topic
9 in detail in order to be able to answer that question.

10 Q. Were there huge costs associated in going from
11 PC100 to the first RDRAM product that you see on this
12 chart which is labeled "CRDRAM"? That's concurrent
13 RDRAM; correct?

14 A. Yes.

15 Q. And were there huge costs in going to
16 concurrent RDRAM?

17 A. I cannot answer that either. I did not make
18 any investigations in regards to that.

19 Q. Do you know whether any of the transitions
20 shown on page 3 of Exhibit 2463 involve huge costs like
21 you described earlier?

22 A. The virtual channel is a costly proposition
23 because it's kind of an architecture that is quite
24 revolutionary, meaning that it's significantly
25 different from PC100 in regards of how the chip, DRAM

1 chip architecture works and how in -- as well in
2 regards to the testing capabilities, frequency.

3 The second one I would identify as a huge cost
4 difference is direct RDRAM or Rambus.

5 Q. Any others?

6 A. In the very same way. It's a different
7 architecture and it's higher speed, meaning it's more
8 costly to produce.

9 Q. And are there any others on this sheet that you
10 would describe as having huge costs?

11 A. EDRAM -- and I'm not entirely sure what that
12 means -- is that enhanced DRAM? I don't know. I
13 cannot comment on EDRAM at all.

14 Q. Okay.

15 A. DDRs are -- usually are not -- are solutions
16 that are not much higher in cost than PC100 or PC133.

17 Q. Okay. And Infineon did invest the money into
18 producing direct RDRAM, did they not?

19 A. This is correct.

20 Q. When was the decision made at Infineon, if you
21 know, to begin work on DDR-II?

22 A. I don't know.

23 Q. Any estimate for us that you feel comfortable
24 with?

25 A. The estimate would be 2001.

1 MR. OLIVER: Objection, Your Honor. He
2 testified he doesn't know.

3 JUDGE McGUIRE: Sustained.

4 BY MR. STONE:

5 Q. Look if you would at page 5 of this particular
6 road map.

7 And is this document that we're now looking at
8 as Exhibit 2463 a document that was used with
9 customers?

10 A. No. I don't think so.

11 Q. This was a document that was used internally at
12 Infineon, wasn't it?

13 A. Yes.

14 Q. Okay. Look if you would at page 5 of
15 Exhibit 2463.

16 A. Yes.

17 Q. Is this a foil you've seen before?

18 A. No.

19 Q. Look if you would at pages 10 and 11 and tell
20 me if you've seen those pages before.

21 A. I did not see page 10 or 11 before.

22 Q. You have not seen those before?

23 A. No.

24 Q. Okay. Look if you would at the next exhibit
25 that I have up there, which is 2427.

1 JUDGE McGUIRE: CX-2427?

2 MR. STONE: CX. I'm sorry, Your Honor.

3 THE WITNESS: Yes.

4 BY MR. STONE:

5 Q. Have you seen some or all of the foils that
6 make up this document before?

7 A. I don't believe I have seen any of the foils
8 before.

9 Q. Okay. Let me not ask you that then.

10 Earlier, Mr. Oliver showed you four product
11 specifications, Exhibits CX-2404, CX-2403, CX-2410 and
12 CX-2408. Do you recall those?

13 A. Yes.

14 Q. And these are the product specifications
15 provided to customers?

16 A. This is correct.

17 Q. And sometimes called data sheets?

18 A. Correct.

19 Q. And in these four documents, do you know
20 whether in these four documents there's any reference
21 as to whether any of the products meet any particular
22 JEDEC standard?

23 A. Yes.

24 Q. And which one is that?

25 A. In document 2410.

1 Q. Yes. Where's the reference?

2 A. It refers to the JEDEC standard for the SSTL 2
3 interface.

4 Q. And can you give us a page number, or where are
5 you reading that?

6 A. Oh, excuse me. It's in the right half of the
7 document in the fifth line from the bottom.

8 Q. Yes. Okay.

9 Could you bring it up. I'm sorry. It's
10 CX-2410, and if you go to the right-hand column, in the
11 lower half, the second to last paragraph, if you could
12 bring that up.

13 Thank you.

14 So it's now on the screen where it says: All
15 inputs are compatible with the JEDEC standard for
16 SSTL 2 and all outputs are SSTL 2 class II compatible?

17 A. Correct.

18 Q. And does that refer to whether or not the DDR
19 SDRAM meets any of the criteria or standards set out in
20 the JEDEC specification Exhibit JX-57 that Mr. Oliver
21 showed you earlier?

22 A. That's a portion of it, yes.

23 Q. And other than the inputs and outputs being in
24 compliance with an SSTL standard, is there anything in
25 CX-2410 that tells us whether the DDR SDRAM meets all

1 of the DDR SDRAM specifications set out in
2 Exhibit JX-57?

3 A. Yes.

4 Q. Where is that?

5 A. You mean for the SSTL 2 interface?

6 Q. No. I mean for the rest of the product
7 itself.

8 A. Oh, the rest of the product? Yeah, I would
9 have to go through that page by page. We did that this
10 morning on a few pages. But it essentially tells you
11 that there's no major difference between this document
12 and the JEDEC document.

13 Q. And just so I understand, what we did this
14 morning is we looked at a particular page in the data
15 sheet for the product and compared it to a particular
16 page in the specification and saw that they were more
17 or less the same; correct?

18 A. Correct.

19 Q. But nowhere in this document, CX-2410, did we
20 see this morning a specific reference to the entire
21 product meeting any JEDEC standard, did we?

22 A. You're asking me now to look --

23 Q. No, Dr. Peisl, I'm not asking you to look
24 through it. I'm sorry.

25 This morning when we looked through it no one

1 pointed out anyplace in the document where it says here
2 it says in the document this product meets a particular
3 JEDEC standard?

4 A. You mean an explicit sentence?

5 Q. Yes.

6 A. I don't know that. It's not on the first page.

7 Q. And let me ask you this question.

8 Infineon manufactures 128-megabit SDRAM as
9 described on CX-2404, doesn't it?

10 A. We manufacture this product, correct.

11 Q. And do you manufacture it in compliance with
12 the data sheet?

13 A. Yes.

14 Q. And as to each of the four sets of -- as to
15 each of the four data sheets we looked at, CX-2404,
16 CX-2403, CX-2410 and CX-2408, Infineon manufactures a
17 product that's in compliance with each of those data
18 sheets; correct?

19 A. This is correct.

20 Q. Okay. Earlier today you were asked some
21 questions about the 256-megabit SDRAM that you worked
22 on the design of.

23 A. Yes.

24 Q. And you also worked on a 256-megabit DDR SDRAM;
25 correct?

1 A. Correct.

2 Q. When you ultimately went into production, did
3 you manufacture both parts on the same die?

4 A. No.

5 Q. Did you manufacture both on the same wafer?

6 A. No.

7 Q. Okay. Was there any way in which the
8 manufacturing of the two parts was done together?

9 A. I believe that we have a 512M SDR and DDR chip
10 that both interfaces on one chip.

11 Q. So can you explain what that means?

12 A. It means that the 512M chip is designed in a
13 way that can operate as well as a synchronous DRAM as
14 well as a double data rate SDRAM.

15 Q. So the same product can be operated one way or
16 another; it's an option?

17 A. That's correct.

18 Q. Were there what you would describe as huge
19 costs in creating the ability to operate it as either a
20 double data rate or a single data rate?

21 A. No. The reason for that is because synchronous
22 DRAMs and double data rate SDRAMs, because of their
23 similarity in architecture, usually take or require the
24 same basic chip architecture and some different I/O
25 circuits so -- which can be done optionally very easily

1 without any die penalty costs.

2 Q. When you were working on the 256-megabit SDRAM,
3 before you went into production, were there two
4 complete mask changes, as you recall it?

5 A. I believe so.

6 Q. And were there several minor mask changes as
7 well?

8 A. I believe so, too, yes.

9 Q. And could you explain to us what a minor mask
10 change is as compared to a complete mask change.

11 A. A minor mask change is -- does usually contain
12 changing of the upper levels of the silicon. Upper
13 levels are usually metal, aluminum layers, which
14 contain the wiring, so what you want to do with a
15 minor change is either disconnect some circuits or
16 connect some circuits or try to alleviate tiny
17 differences between circuits. That's what you
18 typically do.

19 Q. In the memory array itself, for example, is
20 that something that you generally think of as being in
21 a lower layer?

22 A. That's correct.

23 Q. Do you have any understanding as to why when
24 the original JEDEC standard for SDRAM was adopted it
25 included programmable CAS latency?

1 A. Why? No, I don't know that.

2 Q. And were you ever asked your opinions on
3 whether it should or shouldn't include it at the time?

4 A. No.

5 Q. And would your answers be the same with respect
6 to variable burst length?

7 A. Correct. I don't know that.

8 Q. When did you first hear about the idea of
9 using dual-edged clocking or double data rate on an
10 SDRAM?

11 A. It must have been in the late '90s, in the
12 second half of the '90s, when we started to look at the
13 first DDR implementation on one of our chips, which was
14 the first 256M SDR you were referring to. Because that
15 had both SDR and DDR on one chip as well, but DDR did
16 not make it into production.

17 Q. Does JEDEC certification by itself ensure that
18 the parts will be sold at low cost?

19 A. Yes.

20 Q. And wasn't burst EDO standardized at JEDEC?

21 A. Yes.

22 Q. And were burst EDO parts ever commercially
23 available at low cost?

24 A. I do not believe so.

25 Q. Isn't the cost driven by the number of

1 producers and the supply and demand for the product?

2 A. I'm not a complete expert in that field, but I
3 would say yes, in that direction.

4 Q. And isn't one of the key purposes of standards
5 to ensure interoperability that I can, if I'm a
6 computer manufacturer, I could buy a part made by
7 Infineon or buy a part made by Micron or Hynix or
8 Samsung and any of those parts would work equally well
9 in my product?

10 A. That's the idea, correct.

11 Q. The designers at Infineon, like you did for a
12 while, often start with a set of specifications or a
13 standard when they start designing, don't they?

14 A. They start with a set of specifications that
15 are not yet final or --

16 Q. No. They just start with a set of
17 specifications.

18 A. Yes.

19 Q. And oftentimes don't they start with a set of
20 specifications that haven't quite been made final yet
21 by JEDEC?

22 A. This is correct.

23 Q. In your experience, don't they like to start
24 about a year ahead of the standard becoming final?

25 A. That's approximately right.

1 Q. Okay. You mentioned in your current position
2 one of the products that you're involved with is a
3 product that's a reduced latency DRAM?

4 A. This is correct.

5 Q. Is that known as RLDRAM?

6 A. This is correct.

7 Q. Are there specifications for that product?

8 A. Yes.

9 Q. Who developed those?

10 A. Infineon started to develop the specification.
11 We worked together with all of our customers to refine
12 the specification and we pulled in Micron as a second
13 source in order to work on the specification.

14 Q. So after -- is it correct that after Infineon
15 had done a lot of the work on the product in order to
16 ensure the availability of a second source, they
17 entered into an arrangement with Micron where they
18 shared that specification with Micron so it could also
19 produce the same part?

20 A. Correct.

21 Q. And was the purpose of that, as you understood
22 it, to ensure that there would be at least two sources
23 of supply so that customers would know they could
24 count on at least two different places to get the
25 product?

1 A. This is correct.

2 Q. Okay. And in your experience in selling the
3 RLDRAM or in marketing the RLDRAM product, do you have
4 an understanding as to whether two sources of supply
5 brings the price down as much as if you had three or
6 four sources of supply?

7 A. I cannot answer that question.

8 Q. I'm going to switch time periods with you now
9 if I can. Let me go back to the early '90s.

10 You first learned about Rambus sometime in the
11 early '90s, didn't you?

12 A. I believe so. Yes.

13 Q. And you understood at that time that at least
14 the Rambus business model that was then being talked
15 about was a model in which Rambus would not produce
16 product but it would license technology?

17 A. That, I understood, yes.

18 Q. And you expected, didn't you, that when you
19 learned about the Rambus business model that Rambus
20 would be getting patents to cover its technology if it
21 could get patents?

22 A. Yes. I believe so.

23 Q. You yourself have invented some things that
24 have gotten patents, haven't you?

25 A. If I have patents?

1 Q. Yes.

2 A. Yes, I have patents.

3 Q. And what's important to you in the patents
4 you've gotten is the description of the invention
5 rather than the claims?

6 A. I cannot answer that. How the patent process
7 works at Infineon is that somebody as an engineer has
8 an idea --

9 Q. I'm going to interrupt you, Dr. Peisl. I don't
10 mean to be impolite.

11 A. I cannot answer that question.

12 Q. Let me just ask my next question because I'm
13 trying to stay out of privileged areas.

14 A. All right.

15 Q. In the process of you obtaining patents as an
16 inventor, wasn't it your practice to read the
17 description of the invention when it was presented to
18 you but not to read the claims that were drawn up by
19 the lawyers?

20 A. Was it practice.

21 Q. Wasn't that what you did?

22 A. No. I read the whole invention once I got it.

23 Q. Including the claims?

24 A. Everything.

25 Q. Okay. I'm going to -- let me just show you

1 your deposition and see if we can understand something.
2 Give me one second.

3 May I approach, Your Honor?

4 JUDGE McGUIRE: You may.

5 BY MR. STONE:

6 Q. Dr. Peisl, I've handed you a copy of your
7 deposition transcript from a deposition taken on
8 January 5, 2001 in the litigation between Rambus and
9 Infineon, and I want to direct your attention if I can
10 to pages 53 and 54 of this deposition, and I want you
11 just -- I'm going to just -- go ahead and take the
12 rubber band off.

13 If you'd look down at the bottom at line 20 on
14 page 53 and just read to yourself from line 20, page 53
15 through line 13 of page 54.

16 (Pause in the proceedings.)

17 A. Yes.

18 Q. Having had a chance to read it, let me see if I
19 can frame my question a little better and maybe I'll
20 clear up any ambiguity that there was earlier.

21 Before the patents that issued to you were
22 actually issued, was it your practice to read the
23 written description but not the claims?

24 A. The written description but not the claims.

25 I cannot answer that question because I don't

1 recall in detail what my patent lawyer had sent back to
2 me once I had filed for a patent. I don't know if
3 there were description and claims or only description.
4 I don't recall that.

5 MR. STONE: Your Honor, may I read from
6 page 53, line 20 through to page 54, line 1?

7 JUDGE McGUIRE: Yes. Proceed.

8 BY MR. STONE:

9 Q. All right.

10 "QUESTION: Before the patent first issued, did
11 you know what the claims were?

12 "ANSWER: No.

13 "QUESTION: It was the written description of
14 the invention that was important to you; is that
15 right?

16 "ANSWER: Yes."

17 That's all I had on that document for the
18 moment, Dr. Peisl. If you want to drop it on the
19 floor, it's okay with me. I'll figure out a way to
20 pick it up.

21 Did the group that you were working in in the
22 time period 1989 through 1992 from time to time receive
23 European patent applications to review?

24 A. Yes. I believe so.

25 Q. And those applications came to you from a

1 Mr. Norbert Kempfle?

2 A. "Kempfle."

3 Q. "Kempfle"?

4 A. Yes.

5 Q. And he was an attorney at Infineon, or Siemens
6 at the time; correct?

7 A. That was my understanding.

8 Q. And you assume, don't you, that one of the
9 applications that you would have been given to review
10 in that time period would have been the European
11 application that Rambus filed?

12 A. That's an assumption, yeah, I would assume
13 that.

14 Q. Let's bring up if we can PO-1, which is a page
15 from the Infineon privilege log.

16 And I want to draw your attention just to the
17 last two entries, Dr. Peisl, entries number 73 and 74.
18 And maybe we can just highlight -- do you see the date
19 is August of '94 on both of them?

20 A. Yes.

21 Q. I have a hard copy, if I may approach?

22 A. I can read it. It's fine.

23 Q. You can read it okay?

24 A. Yes.

25 Q. And the Mr. Kempfle that is listed there under

1 Recipient, that's the person you would receive
2 applications from?

3 A. This is correct.

4 Q. And then the author who's listed there,
5 Willibald Meyer, is a person often referred to as
6 Willi Meyer?

7 A. Correct.

8 Q. And he was a JEDEC representative?

9 A. I believe so at that time, yes.

10 Q. And I don't want you to go into the substance
11 of anything. I just want to ask you whether you have
12 ever seen either the draft memorandum or the memorandum
13 that is under -- that is described in the description
14 column for entries 73 and 74.

15 A. No, I have not seen those documents.

16 Q. And those descriptions, for the record,
17 describe -- at the last sentence of each one says, "The
18 only issued or pending Rambus patent mentioned is U.S.
19 Patent Number 5,243,703," don't they?

20 A. Yes.

21 Q. Okay. Let me show you if I might a document
22 that's previously been admitted I believe, which is
23 RX-285-A.

24 May I approach, Your Honor?

25 JUDGE McGUIRE: Yes.

1 BY MR. STONE: :

2 Q. Directing your attention, Dr. Peisl, to
3 RX-285-A, you're one of the addressees of this
4 document, aren't you?

5 A. This is correct.

6 Q. And the people who wrote it, Willi Meyer is
7 W. Meyer, is one of the authors; correct?

8 A. Yes.

9 Q. And who is N. Wirth -- or what was the position
10 N. Wirth held at the time?

11 A. I don't know what his exact position was. He
12 was either in the design or in the test area, in the
13 development.

14 Q. And do you know the positions of the other
15 persons or some of the other persons listed as the
16 addressees?

17 A. Dr. Beinvogl, who I reported to back then, was
18 I think heading the 16 megabit project. I'm not
19 entirely sure, but I think so. P stands for project
20 management.

21 Mr. Eichrodt I do not remember. I think he was
22 the leader of the development group.

23 Mr. Fink was in sales.

24 Dr. Horninger was in the development group as
25 well. He was heading the design groups.

1 JUDGE McGUIRE: Does he have to go through all
2 these things, Mr. Stone?

3 MR. STONE: No, Your Honor. I want to draw his
4 attention again.

5 BY MR. STONE:

6 Q. Can you tell us who Dr. Schumacher -- the
7 position he held at the time? That's the third man
8 from the bottom.

9 A. He was the head of the marketing group.

10 Q. And then was he promoted later?

11 A. Yes.

12 Q. To what position?

13 A. To CEO now.

14 Q. CEO of the company today?

15 A. That's correct.

16 Q. And at the time that -- you'll see this
17 document was written in 1992 and on the first page
18 under Summary, the second sentence says, "In order to
19 eliminate this data transmission rate bottleneck" -- do
20 you see that phrase?

21 A. Yes.

22 Q. In 1992, were you aware of something in this
23 field that was referred to as a data transmission rate
24 bottleneck?

25 A. I cannot remember that.

1 Q. Okay. Look if you would at the second page of
2 this document.

3 A. Yes.

4 Q. At the bottom of the first paragraph, you'll
5 see where it says, "IBM is experimenting with a
6 100-megahertz toggle mode, Mitsubishi developed a
7 ten-nanosecond cached DRAM and Rambus invented an
8 integrated memory storage concept with a potential of
9 500 megahertz."

10 Do you see that reference?

11 A. Yes.

12 Q. At the time, was it your understanding that the
13 toggle mode experimented with by IBM and the Rambus
14 concept were two different things?

15 A. I cannot remember that. There were many
16 different technical concepts flying around.

17 Q. Turn if you would to the third page, and you'll
18 see this is a -- let me ask you this.

19 What was LUNA, L-U-N-A, all in caps? What was
20 that meant to refer to?

21 A. Excuse me?

22 Q. If you go back to the first page -- I'm sorry
23 to move you around.

24 A. Yeah.

25 Q. The very last word on the first page is LUNA.

1 A. We have code names for our chips and the 16
2 DRAM was called LUNA.

3 Q. And that was the 16-bit SDRAM, if you know?

4 A. No. It was the 16-megabit SDO -- excuse me --
5 EDO.

6 Q. Okay. And now, look if you would at page 3.
7 And I apologize for jumping around.

8 Under the heading Bank Interleaving, it says,
9 "Similar to the Rambus, the plan is to divide the
10 memory chip into at least two separately addressable
11 and time-staggered banks to be operated."

12 Do you see that reference?

13 A. Yes.

14 Q. Do you recall at the time that the Rambus
15 proposal as you understood it in 1992 was for two banks
16 to be interleaved?

17 A. I don't recall that.

18 Q. And then finally if you would look at page 5?

19 A. Yes.

20 Q. At the bottom of the page you'll see the last
21 sentence says, "For these reasons, the overall
22 additional costs pertaining to DRAM are estimated as
23 follows," and then it lists five companies and five
24 different numbers. Do you see that?

25 A. I see that.

1 Q. Was it ever your understanding that competitors
2 of Infineon or Siemens would compare their relative
3 cost data so that you could put a chart like this
4 together?

5 A. I don't know where those numbers come from.

6 Q. Up above in the paragraph under Architecture --

7 A. Yes.

8 Q. And you've seen this document, haven't you,
9 before?

10 A. I cannot remember -- I might have seen it, but
11 I have forgotten it. It's ten years ago, eleven years
12 ago.

13 Q. Okay. Look if you would at -- it says, the
14 second sentence right at the top: "The original idea
15 behind the SDRAM is based on the principle of a simple
16 pulse input IBM toggle pin and the complex Rambus
17 structure. From it, NEC (Rambus licensee) was the
18 first to suggest a streamlined public domain version."

19 Do you see those two sentences?

20 A. Yes.

21 Q. Do you recall any discussions about the subject
22 of those two sentences in the 1992 time frame?

23 A. No.

24 Q. Do you have any recollection of that issue
25 other than what's written here on the document itself?

1 A. No, I don't have any recollection. From my
2 current point of view, this seems to be basically
3 plainly wrong.

4 Q. Were you involved in discussions with IBM in
5 the 1992 time frame about the development of SDRAM?

6 A. There were discussions about the 16M
7 generations which were to be -- or which our contract
8 said that we would codevelop with IBM and there were
9 some discussions about the future generations of
10 16-megabit DRAM, discussions about the interfaces.

11 Q. And let me show you a document, RX-286-A.

12 May I approach, Your Honor?

13 JUDGE McGUIRE: Yes.

14 BY MR. STONE:

15 Q. And I should -- Dr. Peisl, the A on these last
16 two -- the reason these last two documents have an A
17 after the exhibit number is because these are the
18 English translations of documents originally written in
19 German, and while you would be nimble with the German
20 version, the rest of us might be relatively --

21 A. Better in English. Trust me.

22 Q. So if you would look at 286-A. This is a --
23 tell me if I'm correct that this is a memo written to
24 the people on the distribution list by Willi Meyer.

25 A. This is correct.

1 Q. And it refers, does it not, to a telephone
2 conference that was held between Gordon Kelley of IBM,
3 yourself and Mr. Meyer?

4 A. This is correct.

5 Q. And if you would turn to the second page where
6 it says Rambus?

7 A. Yes.

8 Q. And after the Rambus and colon, it says:
9 "Visited key in-house IBM users. IBM is still keeping
10 its eye on Rambus. Rambus has announced a claim
11 against Samsung for U.S. dollars 10 million due to the
12 similarity of the SDRAM with the Rambus storage device
13 architecture. For that reason, IBM is seriously
14 considering to preemptively obtain a license as soon as
15 possible (at an introductory price)."

16 Do you see that paragraph?

17 A. Yes.

18 Q. Do you have a recollection of discussing this
19 with either Mr. Kelley or Mr. Meyer in 1992?

20 A. Not in particular.

21 Q. Do you have a recollection -- I'm sorry?

22 A. This seems to be information coming from IBM or
23 Gordon Kelley.

24 Q. And do you recall at that time if when you --
25 that you did anything, if you were -- let me rephrase

1 it.

2 Do you recall doing anything to find out what
3 the basis would be for a claim against Samsung by
4 Rambus?

5 A. No.

6 Q. In the ordinary course of events, you would
7 have received a copy of this e-mail, wouldn't you?

8 A. Yes, I would.

9 Q. And so would the other people who are listed as
10 being briefed?

11 A. Correct.

12 Q. And let me just then bring up on the screen in
13 front of you RX-289.

14 Let me just ask you, do you recall seeing this
15 chart at a presentation given by Mr. Meyer?

16 JUDGE McGUIRE: All right. What's the date?

17 MR. STONE: May 6, 1992, Your Honor.

18 THE WITNESS: No, I do not recall that chart.

19 BY MR. STONE:

20 Q. Then I will not spend any time with it. Thank
21 you.

22 One of the JEDEC meetings you attended was the
23 meeting on July 21, 1992; isn't that right?

24 A. July -- I'm not sure about July. I think I
25 attended a meeting in 1992. Was it the Dallas

1 meeting?

2 Q. This was the Denver, Colorado meeting.

3 A. The Denver meeting.

4 Q. And you recall attending a meeting in Denver?

5 A. I recall having been in Denver and Dallas. I'm
6 not so sure about the dates anymore.

7 Q. Okay. Let me show you a copy of JX-13.

8 May I approach, Your Honor?

9 JUDGE McGUIRE: Yes.

10 BY MR. STONE:

11 Q. Denver, Dallas, they all look alike.

12 A. I should show you my travel schedule.

13 Q. I would not want to see it. I appreciate
14 that.

15 Take a look at the first page of JX-13 if you
16 would, and about three-quarters of the way down the
17 list of attendees you'll see your name and Siemens, as
18 best we can see this bad copy.

19 A. Yes. Correct.

20 Q. Okay. And you don't have any reason to think
21 that you weren't at this meeting if you're shown on the
22 attendees?

23 A. I was at the meeting.

24 Q. You were at the meeting. Okay.

25 And then look if you would at the fourth page

1 of the document.

2 A. Yes.

3 Q. Item number 4 under Patent Issues, it says,
4 "Chairman Townsend showed the patent policy and the
5 tracking list (see attachment A)."

6 A. Yes.

7 Q. And at least at some of the meetings you
8 attended, was it the case that Mr. Townsend would show
9 on an overhead copies of documents which were the
10 patent policy as he talked about it?

11 A. Yes. Mr. Townsend or in the later meetings
12 Mr. Kelley.

13 Q. And if you would, look at pages 14, 15 and 16
14 of this document.

15 A. Yes.

16 Q. Are those three pages what you understood to
17 be the patent policy as it was presented at this
18 meeting?

19 A. This is an example for me of page 14.

20 Q. And then look if you would at pages 15 and 16.

21 A. Yes.

22 Q. Still in the 1992 time period, Dr. Peisl, I
23 want to show you another document, RX-321.

24 May I, Your Honor?

25 JUDGE McGUIRE: Yes.

1 BY MR. STONE:

2 Q. The date on this document I believe is
3 September of '92. You'll see that in the lower right
4 corner just above where it says "W. Meyer"?

5 A. Yes.

6 Q. And in 1992, was there a corporate reporting
7 relationship between you and Mr. Meyer?

8 A. No.

9 Q. Were you -- what were your two respective
10 positions at this point in time?

11 A. Willi Meyer was heading the group that took
12 care of the JEDEC affairs for Siemens and I was
13 heading a group -- I was by myself. I was at that
14 time in Burlington in Vermont. I was responsible for
15 the transfer of the IBM 16-megabit product back to
16 Siemens.

17 So we had occasional contact with each other.

18 Q. And why were you involved in the discussions
19 with the conference call we looked at earlier with
20 Mr. Gordon Kelley? Because he was part of the team
21 that you were working with at IBM to transfer their
22 technology to Siemens?

23 A. Part of the discussions that we had back then
24 for the 16-megabit level was of course to watch where
25 the industry, meaning the JEDEC-driven industry, is

1 going in regards to future interfaces, so part of my
2 interest was of course to see where the discussions
3 with any new interface would be going to. This is the
4 reason I suspect why I wasn't in that telephone
5 conference at all because it didn't have to do anything
6 directly with my job.

7 Q. And were one of the companies you were
8 interested in watching Rambus?

9 A. Not of the companies but the interface.

10 Q. Was one of the interfaces you were interested
11 in watching the Rambus-developed interface?

12 A. Yes.

13 Q. Do you recall having seen this particular
14 document, Exhibit RX-321, before?

15 A. No, I do not recall having seen that before.

16 Q. Turn if you would -- I just want to see if I
17 can refresh your recollection at all. I'm not going to
18 belabor this point.

19 Turn if you would to the second page. And the
20 third from the bottom bullet point says, under the
21 heading Rambus Pros and Cons, it says "deadly menace to
22 the established computer industry."

23 Do you see that reference?

24 A. Yes.

25 Q. Is that something you -- is that type of

1 description something that you heard Mr. Meyer or
2 Mr. Kelley or others apply to Rambus in the 1992 time
3 frame?

4 A. No.

5 Q. In the document that we were looking at earlier
6 this morning, right before the lunch break -- and if we
7 can just bring it up again if we could, RX-1613. You
8 may not have a copy.

9 A. Okay. I remember this document, yes.

10 Q. And if you would just look at the second to
11 last paragraph. You'll remember we looked at this
12 before. This is a document dated March of 2000 and
13 you'll see here the "Rambus versus Hitachi case is
14 considered a serious threat to the whole industry."

15 You see that that's written there; correct?
16 And you got a -- that's correct?

17 JUDGE McGUIRE: You have to answer that, sir.
18 You can't just shake your head.

19 THE WITNESS: Yes.

20 BY MR. STONE:

21 Q. Thank you, Dr. Peisl.

22 And in March of 2000, had you heard a
23 reference to Rambus or its litigation as being a
24 serious threat to the whole industry other than in
25 this memo?

1 A. No.

2 Q. Do you know -- let me phrase it this way.

3 I've now shown you two documents that refer to
4 in one case the Rambus case being a threat to the
5 industry, in another case to Rambus being a deadly
6 menace to the industry. That idea, that Rambus was a
7 threat to the industry, have you seen other documents
8 as well as these that describe Rambus that way?

9 A. No.

10 Q. Did you ever, after you received
11 Exhibit RX-1613, the March 2000 e-mail from Mr. Meyer,
12 did you ever write back to him and in any way object to
13 his description of the Rambus-Hitachi case as a serious
14 threat to the whole industry?

15 A. No.

16 Q. Look if you would at the third page of the
17 exhibit -- I did give you a hard copy -- of RX-321,
18 under the heading Alternatives.

19 A. Yes.

20 Q. In the 1992 or 1993 time frame, did you ever
21 discuss with Mr. Meyer or Mr. Kelley what alternatives
22 there were for the computer industry, other than the
23 Rambus interface?

24 A. No.

25 Q. And did you ever talk with anybody at IBM or at

1 Infineon about making the Rambus technology in the
2 public domain?

3 A. No.

4 Q. Let me ask you to take a look at RX-488-A.
5 May I, Your Honor?

6 JUDGE McGUIRE: Yes.

7 BY MR. STONE:

8 Q. Directing your attention to 488-A, again, this
9 is an English translation of the original in German.

10 Where it's under to -- under the "to" line
11 where it says Mr. Penzel, do you know Mr. Penzel's
12 position at the time, which is March of 1994?

13 A. I do not know what Mr. Penzel's position was in
14 March of 1994, no.

15 Q. And have you seen this document before?

16 A. No, I have not seen this document.

17 Q. If you look at the last paragraph -- and let me
18 just see if it jogs your recollection at all -- in the
19 March 1994 time frame you were still in Burlington,
20 Vermont; correct?

21 A. March of 1994? I was actually in Paris,
22 Essonnes in Paris.

23 Q. Oh, working on the production side?

24 A. Working on ramping up the 16-megabit in
25 production, at the production site.

1 Q. Okay. So your communications then with
2 Mr. Meyer, were they less after you went to Paris?

3 A. I had very little communication with him back
4 then in that time frame because my tasks were
5 different.

6 Q. Did you ever hear him express to you anything
7 about Rambus being a memory system rather than just a
8 memory itself?

9 A. No.

10 Q. And did you ever hear him express to you that
11 someday all computers would have to be built using the
12 Rambus technology, or words to that effect?

13 A. No.

14 Q. Under the "from" line in this document it has
15 "HL ST E DER." Do you see that at the very top?

16 A. Yes.

17 Q. Can you tell us what that means?

18 A. HL is the German word "halbleiter," which is
19 semiconductor.

20 ST -- I don't remember.

21 E is the German word "entwicklung," which is
22 development.

23 And DER, I think I recall that it was standing
24 for derivatives.

25 Q. And so would that be a particular group within

1 the company?

2 A. In my understanding, it was a department that
3 looked at a certain portion of designs with particular
4 interfaces, derivative interfaces.

5 Q. Thank you.

6 I think you mentioned earlier when I asked you
7 that one of the reasons you went to JEDEC was to find
8 out more about SyncLink; correct?

9 A. Correct.

10 Q. Did Gil Russell have a role on behalf of
11 Infineon and SyncLink, if you know?

12 A. I believe so, yes.

13 Q. And did Alexander Benedix have a role?

14 A. I believe so, too, yes.

15 Q. At the time either of them had a role in
16 SyncLink, did either of them report to you?

17 A. Mr. Gil Russell reported to me, but I'm not
18 entirely sure whether that was in the time frame --
19 within the time frame of SyncLink or not.

20 Q. And did you have any reporting relationship
21 with Mr. Benedix?

22 A. No.

23 Q. And that's B-E-N-D-I-X; right?

24 A. B-E-N-E-D-I-X. "Benedix."

25 Q. After -- is it correct that SyncLink had

1 started up and was an ongoing organization before
2 Siemens or Infineon became involved?

3 A. I don't recall that.

4 Q. Okay. Did you ever look at any of the minutes
5 from any of the SyncLink meetings?

6 A. I do not recall that either.

7 Q. Did you ever see any presentations that were
8 made at any SyncLink meetings?

9 A. I do not recall any specific ones.

10 Q. Were you assigned some level of responsibility
11 with respect to SyncLink on behalf of Siemens or
12 Infineon?

13 A. No.

14 Q. Why were you asked, if you know, to go to some
15 JEDEC meetings to see what you could learn about what
16 was going on at SyncLink?

17 A. Why I was asked?

18 Q. Yeah. Why were you the person asked?

19 A. I had an interest in their -- as -- the
20 SyncLink -- the SyncLink could have had the potential
21 as many other ideas as well to be potential future chip
22 interface. My job for -- as an ongoing chip designer
23 and looking to next chip generation encompassed that I
24 was at least informed about what was going on, and that
25 was more for my personal information.

1 Q. And did anybody at Siemens ever tell you that
2 Mr. Crisp from Rambus had suggested that the SDRAM
3 product might infringe on Rambus intellectual property
4 rights?

5 A. No.

6 Q. Do you recall attending a JEDEC meeting in
7 Fort Lauderdale?

8 A. Yes.

9 Q. And do you recall attending one in about March
10 of '97?

11 A. 1997, correct.

12 Q. Yes.

13 Let me show you -- if I may approach,
14 Your Honor?

15 JUDGE McGUIRE: Yes.

16 BY MR. STONE:

17 Q. -- JX-36.

18 And directing your attention to the bottom of
19 JX-36, you'll see two names that we've just talked
20 about, Willi Meyer and Gilbert Russell, Willi Meyer
21 listed from Siemens AG and Gilbert Russell from
22 Siemens Corporation?

23 A. Correct.

24 Q. And then if you turn all the way to the third
25 page of this document, the third name down you'll see

1 is Martin Peise. I think it's misspelled.

2 Do you see the third name on the third page
3 from the top? P-E-I-S-E?

4 A. Oh, yeah. Misspelled as usual.

5 Q. Okay. One of the many misspellings I'm sure.

6 And that would be a reference to you, wouldn't
7 it, given the reference to Siemens and the phone
8 numbers?

9 A. I was on that meeting, yes.

10 Q. Then look if you would at page 6 of this
11 document at the very top. And the clip may be in the
12 way. I hope it's not.

13 At the very top where it says: "Mr. Kelley was
14 not present. Mr. Rhoden chaired the meeting in his
15 absence."

16 Do you see that?

17 A. Yes.

18 Q. And you understand the Mr. Rhoden there to be a
19 reference to Desi Rhoden?

20 A. Correct.

21 Q. And you know him, don't you?

22 A. I have talked with him a couple times.

23 Q. And then if you would turn to the next page.
24 And under the heading 6.6 where it says "NEC DDR
25 SDRAM"?

1 A. Yes.

2 Q. If you would take a moment and just read that
3 paragraph there under 6.6 to yourself.

4 (Pause in the proceedings.)

5 A. Yes.

6 Q. Do you recall a discussion at this meeting
7 about Rambus patents?

8 A. No.

9 Q. Do you recall anything you did after the
10 meeting to go back and talk to anybody at Siemens or
11 Infineon about Rambus patents?

12 A. I'm pretty sure that I did not do anything at
13 that time.

14 Q. Have you at any time when Rambus patents have
15 come up in the course of any conversations or meetings
16 you've attended, have you ever gone back and
17 recommended that any action be taken?

18 A. It is not my job to recommend any.

19 Q. Was it the general practice that at a meeting
20 like a JEDEC meeting someone in the group of Siemens
21 representatives would write a trip report?

22 A. Usually, yes. Correct.

23 Q. Let me show you a document marked as RX-893 --
24 may I, Your Honor?

25 JUDGE McGUIRE: Yes.

1 BY MR. STONE:

2 Q. -- and ask you if you can identify this
3 document as the trip report for the March '97 JEDEC
4 meeting that we just looked at the minutes from.

5 A. Yes.

6 Q. Can you tell from looking at this document who
7 prepared it?

8 A. Who?

9 Q. Yes. Who prepared it?

10 A. No.

11 Q. If you'd look at the first page, alongside
12 where it says "attending Willi Meyer, Gil Russell,
13 Martin Peisl," if you see across from that it says
14 "W. Meyer" and then an Internet address and a telephone
15 number?

16 A. Correct.

17 Q. Does that suggest that Mr. Meyer prepared this
18 or not?

19 A. I do not know who prepared that document.

20 Q. Okay. Do you know whether you did or not?

21 A. I cannot remember.

22 Q. In the ordinary course, would you have received
23 a copy of this trip report if someone else had prepared
24 it since you attended the meeting?

25 A. Customarily I received those trip reports,

1 yes.

2 Q. If you look still on the first page, you'll
3 notice the first sentence down there under Summary
4 says, "The battle between Rambus, SyncLink and DDR
5 (double clock DRAM) is still undecided."

6 Was it still your understanding in 1997 that
7 there was still an ongoing battle between Rambus,
8 SyncLink and DDR?

9 A. My understanding was that there were several
10 competing interfaces on the DRAM market, competing in
11 the sense of competing for attentions at the DRAM
12 producers and the end customers of course and the
13 controller producers in order to be produced, and
14 those had been the three, Rambus, SyncLink and DDR.
15 Apparently there had been discussions, and I do not
16 recall them specifically, but there have been
17 discussions about the three interfaces on that
18 meeting.

19 Q. Okay.

20 A. The reason why I went to that meeting was I
21 went to find out the status of SyncLink. That's all.

22 Q. Right.

23 And if you would look further down in that
24 paragraph, it says, "Nobody is happy with the prospects
25 of a fabless company controlling the world's computer

1 business."

2 Do you see that reference?

3 A. Yes.

4 Q. Is it your understanding, based on your
5 attendance at the meeting and your knowledge of the
6 industry in 1997, that the fables company being
7 referred to there is Rambus?

8 A. In the context, it seems to be, yes.

9 Q. In the next sentence where it says, "MOSAID
10 declared the SLDRAM mainly as a commercial defense
11 against Rambus," do you see that sentence?

12 A. Yes.

13 Q. MOSAID is a company, is it?

14 A. MOSAID is a company.

15 Q. And it had been hired by SyncLink to help
16 design the SLDRAM?

17 A. I don't know that.

18 Q. Did you understand from anything that was said
19 at the meeting or from any other source that the main
20 purpose of SLDRAM was simply to be a commercial defense
21 against Rambus?

22 A. I do not recall those discussions.

23 Q. Then look if you would at the sixth page of
24 this trip report, Exhibit RX-893, if you would.

25 And down at the bottom where it says "NEC" --

1 I'm sorry. It's page 5. My mistake.

2 A. Page 5?

3 Q. Yes. Page 6 is blank.

4 Look at the discussion across from NEC.

5 And I think this refers to what we looked at in
6 the minutes a few moments ago at JX-36, paragraph 6.6,
7 but it may not. I'm just trying to see if I can jog at
8 all what you recall.

9 So read if you would what it says there
10 alongside NEC.

11 (Pause in the proceedings.)

12 A. I do not recall any specific details of that
13 discussion.

14 Q. Now, this doesn't help jog your recollection as
15 to whether there was a discussion about whether
16 something might breach or infringe a Rambus patent?

17 A. No.

18 Q. Finally, Dr. Peisl, to your knowledge, has
19 JEDEC -- I'm sorry -- to your knowledge, has Infineon
20 ever done anything to try to design around any Rambus
21 patents?

22 A. To my knowledge, no.

23 MR. STONE: Okay. Thank you. No further
24 questions.

25 JUDGE McGUIRE: Thank you, Mr. Stone.

1 Mr. Oliver, would you like to ask any
2 questions?

3 MR. OLIVER: Could I have just a moment,
4 please, Your Honor?

5 JUDGE McGUIRE: Sure.

6 Would the audience like to take a five-minute
7 break? We'll take just a quick break. Off the
8 record.

9 (Recess)

10 JUDGE McGUIRE: Mr. Oliver, you may proceed.

11 MR. OLIVER: Thank you, Your Honor. I have no
12 questions of Dr. Peisl.

13 JUDGE McGUIRE: Okay.

14 MR. STONE: I have two exhibits to move in and
15 Mr. Oliver may have had some as well.

16 MR. OLIVER: Yes.

17 MR. STONE: I'd like to move in the two road
18 maps I used, which were CX-2463 and CX-2427.

19 MR. OLIVER: No objection.

20 JUDGE McGUIRE: So entered.

21 (CX Exhibit Numbers 2427 and 2463 were admitted
22 into evidence.)

23 JUDGE McGUIRE: Okay, Dr. Peisl. Thank you
24 very much for your testimony today. You're excused
25 from this proceeding.

1 THE WITNESS: Thank you.

2 JUDGE McGUIRE: Mr. Oliver?

3 MR. OLIVER: I also would like to move in a few
4 exhibits if I could, please, Your Honor.

5 JUDGE McGUIRE: Okay.

6 MR. OLIVER: I have the four data sheets,
7 CX-2404, CX-2403, CX-2410 and CX-2408.

8 MR. STONE: No objection.

9 JUDGE McGUIRE: So entered.

10 (CX Exhibit Numbers 2403, 2404, 2408 and 2410
11 were admitted into evidence.)

12 JUDGE McGUIRE: Mr. Oliver, how did you
13 intend --

14 MR. OLIVER: I'm sorry. I have a few more.

15 JUDGE McGUIRE: I'm sorry. I thought that was
16 it.

17 MR. OLIVER: CX-2428, RDRAM road map.

18 MR. STONE: No objection.

19 JUDGE McGUIRE: Entered.

20 (CX Exhibit Number 2428 was admitted into
21 evidence.)

22 MR. OLIVER: CX-2457, chipset driver road map.

23 MR. STONE: No objection.

24 JUDGE McGUIRE: Entered.

25 (CX Exhibit Number 2457 was marked for

1 identification.)

2 MR. OLIVER: CX-2455, Infineon product road
3 map.

4 MR. STONE: No objection.

5 JUDGE McGUIRE: Entered.

6 (CX Exhibit Number 2455 was admitted into
7 evidence.)

8 MR. OLIVER: CX-2459, an e-mail of March 13,
9 2000.

10 MR. STONE: No objection.

11 JUDGE McGUIRE: Entered.

12 (CX Exhibit Number 2459 was admitted into
13 evidence.)

14 JUDGE McGUIRE: Okay. Now, Mr. Oliver, how
15 did you intend to proceed this afternoon? And
16 actually I'll entertain any comments by opposing
17 counsel as to whether we want to go ahead and -- I
18 assume you don't have anyone else you're going to call
19 this afternoon.

20 MR. OLIVER: That's correct, Your Honor.

21 JUDGE McGUIRE: I'll leave it up to the
22 parties this afternoon. It's Friday afternoon, and if
23 you want to read transcripts, we can go for an hour or
24 so. If not, I'm free, whatever the parties' desires
25 are.

1 MR. OLIVER: We could do either, Your Honor.

2 MR. STONE: I'm comfortable either doing
3 some -- I know -- can I confer one moment?

4 JUDGE McGUIRE: Yes. Sure.

5 MR. STONE: Your Honor, Mr. Weber tells me that
6 they have a logical breakpoint in the Karp deposition
7 after about an hour, so could we maybe do an hour of
8 that deposition and then break?

9 JUDGE McGUIRE: Sure. Is any of that going to
10 pertain to any of the outstanding motions on Karp?

11 MR. STONE: No.

12 JUDGE McGUIRE: All right. That will be fine.

13 MR. OLIVER: If we could have just a moment to
14 get organized, Your Honor.

15 JUDGE McGUIRE: Sure. Go ahead, Mr. Oliver.

16 (Pause in the proceedings.)

17 MR. WEBER: Your Honor, while we're getting set
18 up, Your Honor, let me, while we're setting up, maybe a
19 little background of Mr. Karp, if you'd like?

20 JUDGE McGUIRE: Mr. Weber, what was that you
21 wanted to say?

22 MR. WEBER: While we're getting set up, I'll do
23 a couple minutes of background of Mr. Karp. Will that
24 be all right?

25 JUDGE McGUIRE: Mr. Stone, do you have any

1 objection to that?

2 MR. STONE: No. As long as he gets it right, I
3 have no objection. If he doesn't --

4 JUDGE McGUIRE: I'm sure we'll hear from you
5 otherwise.

6 MR. WEBER: Mr. Karp is an individual that's
7 been acting as an individual in the semiconductor
8 industry from his early days. As I understand it, he
9 started in the late 1960s.

10 He was employed starting as a design engineer
11 at Intel Corporation and was involved in developing a
12 number of Intel's sort of early products in the '60s
13 and '70s.

14 As far as this matter is concerned, we are
15 really interested in Mr. Karp's employment at two
16 specific points in his career, obviously more recently
17 in his career.

18 From 1990 through 1997, Mr. Karp held
19 positions with Samsung, which is the leading DRAM
20 manufacturer -- you've heard that name during the
21 course of the trial -- and primarily his job titles
22 were in the strategic planning and strategic marketing
23 area.

24 And the clips you'll be seeing and hearing from
25 his testimony relate primarily to two aspects of his

1 job at Samsung, one his involvement in negotiating an
2 RDRAM license with Rambus, which I think occurred in
3 1994, and second his involvement as a participant in
4 JEDEC and going to JEDEC meetings throughout the
5 1991 to 1996 time period.

6 I don't think he went to every meeting in that
7 time period, but he was involved actively as a
8 participant at JEDEC on behalf of Samsung and that, of
9 course, time period coincides with the time period that
10 Rambus was a member of JEDEC.

11 Mr. Karp left Samsung in 1997 and after a few
12 months --

13 JUDGE McGUIRE: Are you going to make it,
14 Mr. Weber?

15 MR. WEBER: I hope so. I've got a lot of
16 ammunition here to try to get through this here this
17 afternoon, but we'd like to get through a little bit of
18 the clips of Mr. Karp.

19 He left Samsung in 1997, after a brief stint
20 as a consultant joined Rambus in the fall of '97. And
21 you will recall with Mr. Vincent we had the
22 demonstrative. This is the Rambus organizational
23 chart 1999 through 1998. I believe this was DX-26, if
24 I've got the right number. And you will see Mr. Karp,
25 his position was vice president of intellectual

1 property and he reported directly to Jeff Tate, the
2 CEO (indicating).

3 And in that position Mr. Karp, by the way, was
4 not a lawyer. He's not a patent attorney, but he was
5 involved, had job responsibilities relating to the
6 Rambus portfolio and patent prosecution, and he was
7 also involved in putting together a strategic patent
8 portfolio or so-called noncompatible licensing
9 program.

10 MR. STONE: I think Mr. Weber is now getting
11 into an area in which the testimony might be somewhat
12 in conflict. I think what he's said so far I agree
13 with as far as it went, and I think we could dispense
14 with a lot of the deposition on the basis of that
15 summary, which I'm happy to do. But I think he's now
16 getting into an area where we probably ought to let the
17 testimony speak rather than Mr. Weber.

18 JUDGE McGUIRE: Very good.

19 MR. STONE: I'd just like to note another
20 individual, Mr. Steinberg, who joined after Mr. Karp,
21 who also had a similar title, who was working -- he
22 was actually a patent attorney who worked in the same
23 area.

24 And as I'm sure Your Honor is also aware,
25 Mr. Karp's name has come up in connection with some of

1 the pretrial motions relating to the document retention
2 program.

3 JUDGE McGUIRE: Right.

4 MR. WEBER: To the best of my understanding,
5 Mr. Karp left full-time employment at Rambus in
6 mid-2000, but according to our most recent information,
7 he's still on the Rambus payroll as a part-time
8 consultant.

9 And we will start with Mr. Karp's Infineon
10 deposition, which is a video marked as CX- -- do you
11 have something to say, Greg?

12 MR. STONE: I do. But go ahead and finish. I
13 just want to respond to the last comment.

14 MR. WEBER: Why don't you respond to the last
15 comment.

16 MR. STONE: Your Honor, I think what the record
17 will make clear when we get through all of the Karp
18 deposition testimony is that at the present time
19 Mr. Karp is reimbursed for time he spends on Rambus
20 matters.

21 So it would be inaccurate to say he's on the
22 payroll; he simply as a consultant is paid on an hourly
23 basis for the time he spends. That's his current
24 status.

25 JUDGE McGUIRE: Okay.

1 MR. WEBER: The video clips we're going to
2 start with today, Your Honor, are from the Infineon
3 deposition of Mr. Karp which was taken in San Jose,
4 California, Monday, January 8, 2001.

5 And assisting me again will be Hiram Andrews,
6 our paralegal, in terms of pulling up the video clips.

7 And we will start -- the first clip is page 8,
8 line 8 through page 9, line 9.

9 (Whereupon, the videotape was played for the
10 record in open court.)

11 MR. WEBER: The next clip will be page 11
12 starting at line 6, running through page 13 at line 9.

13 (Whereupon, the videotape was played for the
14 record in open court.)

15 JUDGE McGUIRE: Can we stop the tape right
16 there just a moment?

17 I'm a little confused here, Mr. Stone. He's
18 saying he's getting a check of a certain amount a
19 month, and you're telling me he's getting paid by the
20 hour.

21 MR. STONE: That was at the time that the
22 deposition was taken. As you'll hear, by the time we
23 get through the fifth volume of the transcript, that
24 relationship terminated and he just got to where he was
25 paid on an hourly basis.

1 JUDGE McGUIRE: Very good. I just wanted to
2 clarify it.

3 All right. Proceed.

4 (Whereupon, the videotape was played for the
5 record in open court.)

6 MR. WEBER: Your Honor, I'm going to try to
7 combine two clips at once to move this along more
8 quickly.

9 We will be reading from page 17, line 5 through
10 page 20, line 4, and then immediately after that the
11 next clip will be page 20, line 17 through page 21,
12 line 11.

13 (Whereupon, the videotape was played for the
14 record in open court.)

15 MR. WEBER: The next series of clips starts at
16 the top of page 22. It will be page 22, line 1 through
17 23, line 1 and continuing on to page 23, lines 13
18 through 21. And also page 25, lines 10 through 19;
19 page 25, line 25 through 26, line 3; and continuing,
20 page 26, line 13 through page 27, line 20.

21 (Whereupon, the videotape was played for the
22 record in open court.)

23 MR. WEBER: The next two clips we'll play will
24 be page 29, line 22 through page 30, line 22, and we
25 will also play a short clip at page 31, line 21 through

1 line 24.

2 (Whereupon, the videotape was played for the
3 record in open court.)

4 MR. WEBER: The next clip is a several-page
5 clip. It starts at page 32, line 18 and continues to
6 page 36, line 12.

7 (Whereupon, the videotape was played for the
8 record in open court.)

9 MR. WEBER: The next clip is a
10 counter-designation by respondent, but we will include
11 it in our presentation. It starts at page 37, line 25
12 and continues to page 39, line 17.

13 (Whereupon, the videotape was played for the
14 record in open court.)

15 MR. WEBER: Again, next we're going to combine
16 some clips in the next presentation. We're going to do
17 page 42, lines 7 through line 23, and we're going to
18 skip to page 45, line 25, and although there's a series
19 of clips there, they're contiguous except for a few
20 objections, and so that continues on through page 48,
21 line 15, Your Honor.

22 (Whereupon, the videotape was played for the
23 record in open court.)

24 MR. WEBER: Next we have a short clip which is
25 page 49, line 14 through page 50, line 9.

1 (Whereupon, the videotape was played for the
2 record in open court.)

3 MR. WEBER: Your Honor, we have our first need
4 to have a discussion over an objection.

5 JUDGE McGUIRE: All right. Go ahead.

6 MR. WEBER: Basically we're going to start
7 reading -- the next clip starts at page 51, line 15,
8 and he's going to start talking about some of these
9 papers he found in his garage basically, and one of
10 the papers he's going to talk to gets into a hearsay
11 issue, and basically he's talking about what a person
12 who's actually on Rambus' witness list, a woman named
13 Betty Prince, said. It's the testimony -- the first
14 mention of her name I think is coming up in the
15 next --

16 JUDGE McGUIRE: Well, her name has already
17 been mentioned. It was just mentioned in the last
18 clip.

19 MR. WEBER: Right. But he's going to mention
20 specifically what Betty Prince told him, which we think
21 is hearsay, and that would be at page 53, the answer
22 starting at line 9 through 19, so we would object to
23 that answer as hearsay.

24 MR. STONE: And it's not, Your Honor, being
25 offered for the truth of the matter of what she said,

1 rather to show the state of mind of the person at
2 Samsung -- that was Mr. Karp's role at the time -- his
3 state of mind regarding the attitude of companies in
4 the industry towards Rambus at the time.

5 So it simply goes to show his state of mind.

6 JUDGE McGUIRE: Mr. Weber, if it's not being
7 offered for the truth of the matter --

8 MR. WEBER: Your Honor, we'll certainly be
9 happy to read it in and Your Honor can give it whatever
10 weight you feel is appropriate. We don't think it's
11 entitled to any weight simply because Mr. Karp is
12 recalling what Ms. Prince said and Ms. Prince is on
13 their witness list and they can call Ms. Prince.

14 JUDGE McGUIRE: Well, it sounds like hearsay to
15 me and I'll just rule on it now.

16 MR. STONE: But I'm not offering it for the
17 truth.

18 JUDGE McGUIRE: Okay. Go ahead.

19 MR. WEBER: Should we go ahead and play the
20 clip, Your Honor?

21 JUDGE McGUIRE: You're not offering it for the
22 truth of the matter and your --

23 MR. STONE: No.

24 JUDGE McGUIRE: -- objection at this point is?

25 MR. WEBER: Hearsay and they have the person on

1 their list who can testify to this.

2 JUDGE McGUIRE: But if he's not offering it
3 for the truth of the matter, how is it a hearsay
4 objection?

5 MR. WEBER: Well, if he's not offering it for
6 the truth of the matter, I'm not sure what it actually
7 proves, if anything.

8 JUDGE McGUIRE: But what's your objection? If
9 it's not on hearsay now, which it cannot be because
10 it's not being offered for an out-of-court statement,
11 then what's the foundation for your objection?

12 MR. WEBER: My objection then would be it's
13 irrelevant and its prejudice outweighs the probative
14 value.

15 JUDGE McGUIRE: Mr. Stone, how is it relevant?

16 MR. STONE: Well, as with the statements we
17 heard earlier today from Dr. Peisl, what people were
18 saying in the industry is important to understand the
19 state of mind of people who were actors in the
20 industry.

21 JUDGE McGUIRE: But I understand the question.
22 But if it asks the question what did she tell you, then
23 that's one thing.

24 MR. STONE: What -- it's important to -- I
25 almost have to tell you what was said in order to give

1 you a sense of the issue.

2 But what the issue was, Mr. Karp was told
3 something about Texas Instruments' views towards
4 Rambus. He was at that time a player at Samsung and
5 had to decide whether or not to take a license from
6 Rambus or not. His state of mind about Rambus and how
7 to approach Rambus, it was influenced by what he heard
8 from her, as I think Dr. Peisl's conduct today was
9 influenced by what he heard from customers about good
10 things and bad things about products, which again
11 wasn't offered for the truth, just to --

12 JUDGE McGUIRE: I'll hear it on that basis.
13 Overruled.

14 MR. WEBER: Okay. Well, we'll start then at
15 page 51, line 15, continuing through to page 53,
16 line 19. And again, for the record, our objection was
17 the answer starting at line 9, page 53.

18 JUDGE McGUIRE: Noted.

19 (Whereupon, the videotape was played for the
20 record in open court.)

21 MR. WEBER: The next passage has a similar
22 question and answer which we will get into a similar
23 objection. We're on page 57 now. We have no objection
24 to reading in lines 1 through 8, but then when we get
25 to lines 16 through actually at 25 on that page,

1 there's a question and answer again which we think
2 called for hearsay about this conversation with
3 Ms. Prince.

4 MR. STONE: I'll withdraw that, Your Honor.

5 JUDGE McGUIRE: Thank you.

6 MR. WEBER: Okay. But we have no objection to
7 playing 57, line 1 through 8, so we'll play that clip
8 and then go on to something else.

9 Well, we're going to cut out the one after
10 that, so let's do 57, line 1 through 8.

11 (Whereupon, the videotape was played for the
12 record in open court.)

13 MR. WEBER: Next I think we have a series of
14 three clips which we can combine. It will start with
15 page 59, line 4 through page 60, line 4, and then the
16 clip immediately after that would be page 61, line 6
17 through page 64, line 17 and then finally a short clip
18 page 64, line 22 through page 65, line 6.

19 So if we can play those three clips.

20 (Whereupon, the videotape was played for the
21 record in open court.)

22 MR. WEBER: Next we have a long clip that goes
23 from page 65, line 11 through page 72, line 21.

24 (Whereupon, the videotape was played for the
25 record in open court.)

1 MR. WEBER: My next two short excerpts are
2 excerpts that respondent wanted and we have objections.
3 Basically it's the same objection on both of them, that
4 it's really irrelevant and beyond the scope of our
5 designations. I'd like to see if I can talk Mr. Stone
6 into withdrawing them.

7 JUDGE McGUIRE: What page?

8 MR. WEBER: This would be starting at page 74,
9 line 7 through 75, line 8 and then the same objection
10 at page 76, line 15 through page 77, line 8.

11 JUDGE McGUIRE: Mr. Stone, did you want to --

12 MR. STONE: These simply fill out the picture
13 of what he did at Samsung, which complaint counsel
14 have brought out at some length. This simply filled
15 out the picture of what he did when he got back to the
16 U.S.

17 JUDGE McGUIRE: How do these prior litigations
18 have any pertinence to these issues?

19 MR. STONE: The actual litigations so far as I
20 know don't have any pertinence to these. Although one
21 of the litigations is the one that was the subject of
22 the ITC dispute that is the subject of the brief. But
23 I don't --

24 JUDGE McGUIRE: Then I sustain the objection.

25 MR. WEBER: Next, Your Honor, we have a short

1 clip, and then I think we're getting into where they're
2 objecting to ours, so let's do the one short clip.
3 It's actually a series of short clips. It's page 87,
4 lines 2 through 5 and then page 87, line 17 through
5 page 88, line 5. I don't think there's any objection
6 to that, but the next one there is.

7 (Whereupon, the videotape was played for the
8 record in open court.)

9 MR. WEBER: The next excerpt, Your Honor, is at
10 page 90, line 3 through line 21 and they have an
11 objection.

12 MR. STONE: Your Honor, and I don't know if you
13 want a chance to rule on the papers to the extent this
14 is an effort to use the brief that was filed in the ITC
15 case -- that's where we pick up now -- to use the brief
16 in the ITC case, which the witness had never seen
17 before, so there's no foundation that he's ever seen
18 it, but in addition, we think the use of the brief or
19 the use of the declaration for that proceeding is
20 inappropriate since that is hearsay. If it is being
21 offered for the truth, he didn't work for Rambus at the
22 time. He worked for Samsung.

23 JUDGE McGUIRE: Now, this goes as well to your
24 pending motion, does it not?

25 MR. STONE: It does. And I wondered, given

1 it's four o'clock, if now is a good time to break.

2 JUDGE McGUIRE: I think it is because
3 obviously I don't want to get into something on that
4 now before I decide the pending motion. And I think
5 whatever I do there may have impact on what we
6 ultimately hear here, so it would be premature for me
7 at this time to rule.

8 MR. WEBER: Your Honor, may I just respond to
9 Mr. Stone briefly?

10 JUDGE McGUIRE: Sure.

11 MR. WEBER: This whole deposition has been
12 ruled already on April 28 by Your Honor as a party
13 admission, so Mr. Karp is in the position of a party
14 opponent and basically he's being asked whether he
15 agrees with this statement in the brief, so he could
16 have been asked the question without the brief and been
17 perfectly appropriate.

18 JUDGE McGUIRE: Well, that's your argument and
19 that's in your current brief as well I believe. Is it
20 not?

21 MR. WEBER: I think our position in the
22 footnote as far as the brief, we're not offering the
23 brief as evidence, Your Honor. All we're saying is we
24 can take up these objections one by one, so this is an
25 example of that.

1 JUDGE McGUIRE: Well, again, I think it's
2 premature for me to rule until I issue an order on the
3 outstanding motion which incorporates your response
4 obviously, and then after I issue that order, then we
5 can take these up as we need to, but obviously that
6 order will have perhaps some impact on these current
7 objections.

8 MR. STONE: I think it will, Your Honor.

9 MR. WEBER: Okay. Thank you, Your Honor.

10 JUDGE McGUIRE: So is that it for today?

11 MR. STONE: That will be it.

12 JUDGE McGUIRE: Very good.

13 And I want to say, complaint counsel, I'm
14 pleased you were able to take some time this afternoon
15 and put this together, and I think that's the kind of
16 progress that we need to make when we have these off
17 hours. So thank you very much.

18 MR. WEBER: We're doing the best we can.

19 MR. STONE: We appreciate that as well,
20 Your Honor.

21 JUDGE McGUIRE: And while we're on this, so
22 we're going to be off on Tuesday and Wednesday. Are
23 there any other off days in the next two or three weeks
24 that anyone has contemplated?

25 MR. STONE: The only possible day that we

1 talked about the other day was that Friday, June 20.
2 And Mr. Oliver and I have been talking about whether or
3 not we can fill it, and we have some proposals back and
4 forth, and if you could give us a day or so to work
5 that out.

6 JUDGE McGUIRE: Yes. No, there's no rush. I
7 just wonder, if we feel like we're getting beyond our
8 schedule, then, you know, I only offered that early on
9 in this proceeding with the anticipation we'd be going
10 to trial four days a week, five days a week, then on
11 occasion maybe the parties would want to take an off
12 Friday, but I'm certainly, you know, free to stay in
13 hearing in an effort to try to keep the hearing on
14 track and under schedule.

15 Does it still appear like we're going to get
16 this thing done by the end of July? Is that still the
17 time frame we're looking at to have this hearing
18 completed, or is this going to run into August?

19 MR. STONE: I think so. I think Mr. Oliver and
20 I have been talking about when complaint counsel expect
21 to rest their case, and what he's been trying to do to
22 help me out is give me as good an estimate as he can,
23 and what I'm going to ask Your Honor to do, and I'll
24 ask complaint counsel if they agree, is to then give us
25 a date certain to start.

1 It looks like our case would start right after
2 the Fourth of July weekend. So what I'm going to do,
3 once we make sure it makes sense, is just ask you,
4 okay, let's have a date certain so we can start
5 scheduling witnesses right after that holiday and maybe
6 start on that Tuesday, is what we're currently
7 thinking.

8 JUDGE McGUIRE: And you anticipated that your
9 case in chief would take?

10 MR. STONE: Three weeks.

11 JUDGE McGUIRE: Three weeks. And then we'll
12 come back with complaint counsel's rebuttal no doubt;
13 right?

14 MR. STONE: So if we're at three weeks, that's
15 going to take us --

16 JUDGE McGUIRE: That's the end of August.

17 MR. STONE: We will end by the end of July, but
18 if they have a rebuttal case they want to put on, it
19 will put us into August.

20 And then while we're on the issue of
21 scheduling, without asking for any commitment, we
22 probably should fairly soon talk about what you want us
23 to do when the evidence closes, should we argue orally
24 at the end in a relatively short period of time after
25 the end, and then we'll probably have briefing.

1 JUDGE McGUIRE: You know what I've always done
2 since I've been ALJ, I think what's important to me are
3 your opening statements, so I can get a feel as of that
4 point in time. You know, when the pleadings come out,
5 during the course of the complaint and answer, parties
6 tend to change their arguments somewhat, so I want to
7 know at the day I open the hearing what your opening
8 arguments are.

9 As far as closing arguments, to me, that's
10 optional with the parties and I would prefer that you
11 put the essence of your closing argument in your
12 post-hearing brief because that's where it's really --
13 that's where you're going to be able to tie up all the
14 evidence.

15 If the parties choose to sort of close this up
16 a little bit at the end of the hearing and make a short
17 closing statement, then that's fine with me. But I
18 don't anticipate or I'm not going to obligate you to
19 make some long closing comment that's going to tie up
20 all the evidence that's preceded in this hearing
21 because ultimately, as we all know, we're going to have
22 to spend some time in going back through this entire
23 record, and so I would, you know, prefer it to be in
24 your post-hearing briefs.

25 And I guess while we're on that topic we ought

1 to take that up a little bit. I think I mentioned at
2 the start of this hearing that we are all under some
3 pretty tight time frames regarding the post-hearing
4 briefing and the time I have to issue an opinion.

5 Now, at some point I plan on issuing an order
6 on briefing to advise the parties as to what I expect
7 in your post-hearing briefs. And the parties probably
8 already contemplated that they want to get started on
9 that before just the end of the hearing so they won't
10 be under this crush.

11 So just while we're talking here, maybe the
12 parties could give me some idea how much time, you
13 know, that they would -- it's how much time you need,
14 not how much time you want, how much time do you need
15 to get out a quality post-hearing brief. And I'm
16 contemplating at this point the parties filing their
17 opening briefs and then -- concurrently and then filing
18 concurrent reply briefs.

19 So you don't have to tell me that today, but I
20 want you to think about how much time you need.
21 Because part of the problem I think is, if we just say
22 you've got X number of days, it's my -- since I've been
23 here at the FTC, I've been apprised by my staff and my
24 colleague down there that we've been having some
25 problems on the post-hearing briefing, you know, from

1 both sides in other cases regarding the accuracy of
2 some of these briefs. You know, there will be a
3 citation to the transcript or to evidence and that's
4 not what it is and it's not the proposition that it's
5 been cited for.

6 So -- and that may well be because parties are
7 under, you know, such a crush of time to put something
8 forward that they really don't have or take the time
9 to do the sort of proofing that they ought to be
10 doing.

11 So I want to try to keep that, to the extent
12 possible, down during this case, and so that's why I'm
13 going to have the parties maybe confer with each other
14 and then advise me at some point how much time do you
15 need, not to say you're going to get it, but I want you
16 to be -- to have that in mind.

17 Because ultimately, as everyone knows, all the
18 time you've spent on this case, all the hours, it's
19 going to come down to those briefs and how you're able
20 to organize the evidence and the facts to your
21 argument, so that's where I really -- and that's what
22 I'm going to count on to ultimately determine the
23 outcome of this case.

24 So you should be thinking about that already,
25 and when you get a chance and you want to talk about

1 it, I'll be happy to do so.

2 MR. STONE: Well, I think that's a great
3 suggestion, Your Honor. We will talk about it. We
4 will consult with complaint counsel and sometime in the
5 next one to two weeks it serves all of our interests to
6 at least put a sort of tentative plan in place if we
7 can.

8 JUDGE McGUIRE: And again, I don't have to tell
9 you all because you've done this for a long time, one
10 of the most important things, you know, that as
11 advocates that you can offer the court is really tight,
12 concise, accurate proposed findings of fact. And if
13 they are quality proposed findings, I might well
14 incorporate them to some extent or to a great extent
15 into my decision, so it behooves each side to be as
16 accurate as they can.

17 But I know in the past that's been a problem,
18 and I'm trying to work through the agency to get some
19 of these time frames extended, but I know that's a
20 tough task. It's going to take two years to change
21 any of these current rules. But -- so we're going to
22 do what we have to do, but I want the parties to offer
23 me, you know, their highest-quality post-hearing
24 briefs.

25 So that's all I should say about that at this

1 point.

2 MR. STONE: I appreciate that, Your Honor.

3 Thank you.

4 JUDGE McGUIRE: Does complaint counsel want to
5 say anything while we're on this topic?

6 MR. OLIVER: Simply other than to reiterate as
7 Mr. Stone did that I think it is a very good idea to
8 try to set a schedule fairly early to allow us to
9 know --

10 JUDGE McGUIRE: And also what I intend to do is
11 to issue an order on briefing that will put down maybe
12 eight or ten different points that I want to make clear
13 to the parties and hopefully offer them some guidance
14 on what I hope to see in these post-hearing briefs.
15 Okay?

16 MR. STONE: Thank you.

17 JUDGE McGUIRE: If not, this hearing is
18 adjourned and we'll convene again on Monday morning.
19 Everyone have a good weekend.

20 MR. STONE: Thank you.

21 (Time noted: 4:15 p.m.)

22

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1 C E R T I F I C A T I O N O F R E P O R T E R

2 DOCKET NUMBER: 9302

3 CASE TITLE: RAMBUS, INC.

4 DATE: June 6, 2003

5

6 I HEREBY CERTIFY that the transcript contained
7 herein is a full and accurate transcript of the notes
8 taken by me at the hearing on the above cause before
9 the FEDERAL TRADE COMMISSION to the best of my
10 knowledge and belief.

11

12 DATED: June 7, 2003

13

14

15

16 JOSETT F. HALL, RMR-CRR

17

18 C E R T I F I C A T I O N O F P R O O F R E A D E R

19

20 I HEREBY CERTIFY that I proofread the
21 transcript for accuracy in spelling, hyphenation,
22 punctuation and format.

23

24

25 DIANE QUADE