

## UNITED STATES DISTRICT COURT CENTRAL DISTRICT OF CALIFORNIA

FEDERAL TRADE COMMISSION

Plaintiff,

[UNDER SEAL]

CV-98-1436 LGB (MCx)

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15 KEITH GILL, ET AL.

v.

Defendants.

ORDER GRANTING PLAINTIFF'S EX PARTE APPLICATION FOR OSC WHY DEFENDANTS SHOULD NOT BE HELD IN CONTEMPT OF NOV. 4, 1999 FINAL ORDER AND TEMPORARY RELIEF INCLUDING ASSET FREEZE, APPOINTMENT OF TEMPORARY RECEIVER, AND ORDER AUTHORIZING IMMEDIATE ACCESS AND EXPEDITED DISCOVERY

I. INTRODUCTION

On November 4, 1999, the Court granted summary judgment for Plaintiff, Federal Trade Commission ("FTC") and held that the Defendants, Keith Gill ("Gill") and Richard Murkey ("Murkey"), unlawfully sold credit repair service. The Court's Order prohibited Defendants from engaging in the credit repair business and related activities. Defendants bring the instant ex parte application for an order to show cause why Defendants should not

be held in contempt of the Court's Order and temporary relief including asset freeze, appointment of temporary receiver, and an order authorizing immediate access and expedited discovery.

#### II. FACTS AND PROCEDURAL HISTORY

#### A. THE PARTIES

Defendant Gill is a licensed attorney who does business as a sole practitioner at the Law Offices of Keith Gill. See Summ. J. Order at 2. In addition to a general law practice, Gill has offered credit repair services to consumers since 1995. See id. Defendant Murkey is a retired attorney. See id. Since 1995, in conjunction with Gill's office, Murkey has offered credit repair services to consumers. See id.

While this litigation was pending, Murkey began operating the Credit Restoration Corporation of America, Inc. ("CRCA"). See Stahl Decl., Ex. 18 at 248, 252. The CRCA is a nonprofit organization whose articles of incorporation attest to the fact that its "specific purposes, without limitation, is to counsel and educate consumers on legitimate ways to obtain and maintain good credit." See Stahl Decl., Ex. 20. Beginning in March or April 1999, new clients signed credit repair contracts with CRCA rather than with Gill. See Stahl Decl., Ex. 18 at 254, 254B, 252, 255; Summ. J. Order at 36. The CRCA also began servicing Gill's customers. See id. Murkey is the president and director of the CRCA and exercises primary authority over the company. See Stahl Decl., Ex. 18 at 248-51, 257, 263, 268.

#### B. Procedural History

On March 2, 1998, Plaintiff filed its Complaint against

Defendants. The Complaint alleged violations of the Credit
Repair Organization Act ("CRO Act") and Section 5 of the Federal
Trade Commission Act ("FTC Act"). In particular, the Complaint
alleged that Defendants were charging and receiving payment for
credit repair service before such service was performed. Also,
the Defendants were accused of violating the CRO Act and the FTC
Act by making misrepresentations to induce customers to purchase
their services, including promises to improve credit reports by
permanently and lawfully removing negative information even where
such information was accurate and not obsolete.

Plaintiff sought a temporary restraining order and preliminary injunction. The parties stipulated to a preliminary injunction against Defendants on April 21, 1998. Murkey thereafter violated the preliminary injunction by misrepresenting information to credit bureaus regarding his clients' credit reports and attempting to collect payment from previous customers through the CRCA. See Summ. J. Order at 20, n.13, 21.

On November 3, 1999, the Court granted summary judgment in favor of Plaintiff.¹ In its Order, the Court found that Defendants had violated the CRO Act by making misrepresentations and by accepting payment before service had been rendered. See Summ. J. Order at 15-28, 31. Additionally, the Court ruled that Defendants had violated the FTC Act by making misrepresentations that were likely to mislead consumers. See id. at 33.

Both Defendants were served with the Summary Judgment Order.

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<sup>&</sup>lt;sup>1</sup> The Court entered two amended judgments on November 5, 1999 and November 30, 1999. The amended judgments did not substantively alter the judgment entered on November 3, 1999.

Proofs of service show that Murkey was served with the Summary Judgment Order on November 10, 1999 and that Gill signed a return receipt for the Order that was sent to him by certified mail. The Court also sent the Order to all parties on November 4, 1999.

Both Defendants have appealed the Court's Order to the Ninth Circuit. Neither Defendant has obtained a stay of the Court's Order during the pendency of the appeal.

## C. Injunctive Provisions of the Summary Judgment Order

The Court's Summary Judgement Order included a monetary judgment and extensive injunctive provisions. The injunctive provisions are central to the instant application.

#### 1. Ban on Credit Repair

The Court banned Defendants from the credit repair business as follows:

Defendants Gill and Murkey, individually and doing business as any other entity, and their agents, servants, employees, attorneys, and all persons or entities directly or indirectly under their control, and those in active concert or participation with them who receive actual notice of the Order by personal service or otherwise, whether acting directly or through any business entity or other device, are hereby permanently restrained and enjoined from participating in the advertising, promoting, offering for sale, sale, performance, or distribution of any credit repair service, including but not limited to sitting on the board of directors of any credit repair organization,

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including any non-profit organization or any other organization that performs credit repair service.

Summ. J. Order at 39-40.

# 2. Prohibition on Specified Representations The Court barred Defendants from making specific representations to consumers. The Court specified:

Defendants Gill and Murkey, individually and doing business as any other entity, and their agents, servants, employees, attorneys . . . are hereby permanently restrained and enjoined from:

- Misrepresenting any fact material to a consumer's decision to purchase any credit repair product or service from either Defendant;
- 2. Representing that either Defendant can substantially improve most consumers' credit reports or profiles by effectuating the permanent lawful removal of bankruptcies, liens, judgments, charge-offs, late payments, foreclosures, repossessions, and other negative information from consumers' credit reports where such information is accurate and not obsolete;
- 3. Representing that either Defendant will substantially improve any consumer's credit report or profile by effectuating the permanent lawful removal of bankruptcies, liens, judgments, charge-offs, late payments, foreclosures, repossessions, or other negative information from the consumer's

credit report where such information is accurate
and not obsolete;

- 4. Inducing, encouraging, or requesting, or assisting or advising any consumer to induce, encourage, or request, any creditor to report false or misleading information, with respect to any consumer's credit worthiness, credit standing, or credit capacity, to a credit reporting agency;
- 5. Violating the Credit Repair Organization Act, 15
  U.S.C., §§ 1679 to 1679j, as presently enacted or
  as it may hereinafter be amended, including:
  - Violating 15 U.S.C. § 1679(a)(1) by making any untrue or misleading statement, or counseling or advising any consumer to make any untrue or misleading statement, with respect to any consumer's credit worthiness, credit standing, or credit capacity to any consumer reporting agency as defined in 15

    U.S.C. § 1681(f) or to any person who has extended credit to the consumer or to whom the consumer has applied or is applying for an extension of credit; or
  - violating 15 U.S.C. § 1679(a)(2) by making or using any untrue or misleading statement, or counseling or advising any consumer to make any untrue or misleading statement, the intended effect of which is to alter the

consumer's identification to prevent the display of the consumer's credit record, history, or rating for the purpose of concealing adverse information that is accurate and not obsolete.

Id. at 40-42.

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3. Prohibition on Demanding Payment and the Customer
Notification Requirement

The Court included a requirement that Defendants rescind their preexisting contracts, return their consumers' payments, and provide consumers with notification of rescission. The Court held:

Defendants Gill and Murkey are hereby permanently restrained and enjoined from:

- payment either Defendant receives for any credit repair service pursuant to any contract or agreement that was entered into prior to March 4, 1998, and to include with each such returned payment a notice to the client stating that as a result of a court order the contracts are rescinded and no further payments are due;
- Demanding payment or enforcing or threatening to enforce any contract or agreement for the performance of credit repair service entered into prior to March 4, 1998; or
- 3. Failing to mail notices within ten days after the

date this Order is entered, to all credit repair clients, if any, who have payments that are due or may become due on contracts for the performance of credit repair service signed prior to March 4, 1998, stating that as a result of a court order the contracts are rescinded and no further payments are due.

Id. at 42-43.

#### 4. Compliance Report Requirement

Lastly, the Court included numerous monitoring provisions which included the requirement that each Defendant provide a compliance report to the FTC. The compliance report was to include a statement of the manner in which each Defendant had complied with the Court's Order as of the date of the report.

See id. at 46-49.

#### D. The Instant Ex Parte Application

On May 14, 2001, the Plaintiff filed the instant ex parte Application for an order to show cause ("OSC") why Defendants should not be held in contempt of Nov. 4, 1999 Final Order and temporary relief including asset freeze, appointment of temporary receiver, and order authorizing immediate access and expedited discovery. On May 14, 2001, the Court granted the Plaintiff's ex parte application to seal the file until the close of the third court day following issuance of the OSC. On the same day, the Court also granted the Plaintiff's ex parte application to waive the requirement of advance notice to Defendants of Plaintiff's ex parte application for an OSC and temporary relief.

#### E. Defendants' Post-Order Conduct

Defendant Murkey has continued to conduct the credit repair business in violation of the Court's Order. Defendants Murkey and Gill have failed to comply with the monitoring provisions of the Court's Order.

### Advertising, promoting and offering to sell credit repair service

#### a. Infomercials

Murkey has continued to air paid, program-length advertisements ("infomercials") for CRCA on the Cable Radio Network ("CRN"). Murkey advertised his credit repair service on CRN prior to the Court's Order and resumed advertising on CRN in April 2000. See Stahl Decl., Ex. 18 at 266. Murkey ran ten twohour infomercials for CRCA on a weekly basis through June 2000. See Smart Decl., Ex. 2 at 12-14, 39; Stahl Decl., Ex. 16. The infomercials resumed recently in March 2001. See Stahl Decl.  $\P$  2. The recent infomercials featured Murkey and commercials specifically advertising the CRCA. See Stahl Decl., Ex. 13 at 142, Ex. 14 at 196; Smart Decl., Ex. 2 at 10-12 ("The Program you're about to hear is 'Turn Your Life Around,' hosted by credit report expert and former lawyer, Rick Murkey" and ""Rick Murkey is still part of the company. He's the boss."); Smart Decl., Ex. 2 at 27-28 (commercial for CRCA); Stahl Decl., Ex. 13 at 152-53 (same). The commercials advertise CRCA's telephone number and encourage consumers to call to improve their credit reports. See Smart Decl., Ex. 2 at 27-28 (commercial for CRCA); Stahl Decl., Ex. 13 at 152-53, 164, 182 (same). In general, the infomercials

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solicit customers for CRCA's services. See Stahl Decl.  $\P$  7.

#### b. Newspaper Ads and Website

The CRCA advertises its services in three weekly newspapers in the San Fernando Valley. See Smart Decl., Ex. 6. The ads list typical credit problems and promise "Positive Results in Only 2-3 Months." Id. The ads also provide CRCA's phone number, which coincides with the number Murkey provided on the title page of court documents filed by him in this lawsuit and the number provided in the infomercials. See id.; Smart Decl., ex. 2 at 25; Murkey's Answer to Compl. filed on Mar. 10, 1998.

Additionally, the CRCA has operated a website advertising its credit repair service and the ability to remove accurate information. See Jacobs Decl., Ex. 1.

#### 2. Representations

Murkey continues to represent, through the CRCA, that he can lawfully and permanently remove accurate, nonobsolete information from credit reports.

The message conveyed by the infomercials is that the CRCA can and will improve anyone's credit report by removing all the negative information lawfully and permanently. For instance, in the April 1, 2000 infomercial, the CRCA representative claims, "CRCA is one of the only firms that has actually proven that they can handle things legally and get these things taken care of."

See Smart Decl., Ex. 2 at 17. The infomercials also promise that the CRCA will remove accurate information and that it will guarantee that the information remains deleted from credit report. See Stahl Decl., Ex. 19. Plaintiff's investigative calls

show that consumers who call the CRCA in response to the infomercials and ads receive the same solicitation and representations. See Smart Decl.  $\P\P$  7-8, Exs. 3, 7.

# 3. Payment from Customers and Failure to Issue Notices and to File Compliance Reports

Murkey has continued to demand payment from consumers of the CRCA who signed up for credit repair service prior to March 1998. See Consumer Decls. in Supp. of OCS: Frye Decl. ¶ 5, Ex. 4; Wachuku Decl. ¶¶ 7-12, Exs. 4-9. Murkey and Gill have also failed to mail notices to such consumers. See Consumer Decls. in Supp. of OCS: Carlson Decl. ¶ 3; Frye Decl. ¶ 8; Wachuku Decl. ¶¶ 13-14.

According to Plaintiff, Gill provided a compliance report but failed to detail any efforts to mail rescission notices to consumers, despite Plaintiff's specific request that Gill include a description of his efforts to distribute such notices. See Jacobs Decl. ¶ 16-17, Exs. 5, 6. Murkey failed to provide any compliance report. See id. at ¶ 18.

#### III. LEGAL STANDARD

The purpose of the preliminary injunction is to preserve the status quo until a full trial on the merits can be conducted.

See University of Texas v. Camenisch, 451 U.S. 390, 395 (1981).

The Supreme Court "has repeatedly held that the basis for injunctive relief in the federal courts has always been irreparable injury and the inadequacy of legal remedies."

Weinberger v. Romeo-Barcelo, 456 U.S. 305, 312 (1982). The limited record usually available on such motions renders a final

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decision on the merits inappropriate. See Brown v. Chote, 411 U.S. 452, 456 (1973).

In the Ninth Circuit, two interrelated tests exist for determining the propriety of the issuance of a preliminary injunction. Under the first test, the Court may not issue a preliminary injunction unless: (1) the moving party has established a strong likelihood of success on the merits; (2) the moving party will suffer irreparable injury and has no adequate remedy at law if injunctive relief is not granted; (3) the balance of hardships tips in favor of the movant; and (4) granting the injunction is in the public interest. See Martin International Olympic Committee, 740 F.2d 670, 674-75 (1984) Greene v. Bowen, 639 F. Supp. 554, 558 (E.D. Cal. 1986). An alternative articulation of the test is whether the moving party "meet[s] its burden by demonstrating either a combination of probable success on the merits and the possibility of irreparable injury or that serious questions are raised and the balance of hardships tips sharply in its favor." Martin, 740 F.2d at 675. The two tests are not, however, separate and unrelated. Each represents the "extremes of a single continuum." Benda v. Grand Lodge of Int'l Ass'n of Machinists, 584 F.2d 308, 315 (9th Cir. 1978).

#### IV. Analysis

#### A. District Court's Authority

District courts have the inherent power to enforce their orders through civil contempt. See Shillitani v. United States, 384 U.S. 364, 370 (1966). "Absent a stay, 'all orders and

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judgments of courts must be complied with promptly." Donovan v. Mazzola, 716 F.2d 1226, 1240 (9th Cir. 1983) quoting Maness v. Myers, 419 U.S. 449, 458 (1975). A stay has not been issued in this case. Thus, Defendants' appeal of the Court's Summary Judgment Order does not bar the instant application and an eventual contempt hearing. In re Crystal Palace Gambling Hall, 817 F.2d 1361, 1365 (9th Cir. 1987).

#### B. Likelihood of Success

In order to obtain preliminary relief, Plaintiff must show a likelihood of success in proving Defendants' liability for civil contempt. Plaintiff has provided sufficient evidence to meet this standard.

First, the Court's Summary Judgement Order prohibited

Defendants from advertising, promoting, and offering for sale any credit repair service, whether directly or through any business entity. Plaintiff has presented evidence that Murkey has advertised, promoted, and offered for sale credit repair service. Plaintiff's evidence of transcribed infomercials and print advertisements shows that Murkey has engaged in such activity on the radio, on the internet, and in newspapers ads. The evidence supports Plaintiff's likelihood of proving Murkey's liability for violation of the Court's Order.

Second, the Court's Order also enjoined Defendants from making representations to consumers regarding Defendants' ability to improve credit reports by removing negative, but accurate and nonobsolete, information. Plaintiff's evidence illustrates that Murkey has continued to make such representations in

infomercials, on CRCA's website, in newspaper ads, and by telemarketing solicitations. Thus, Plaintiff is likely to successfully show Murkey's liability for contempt.

Third, the Court barred Defendants from demanding payment from consumers who signed contracts for credit repair service prior to March 4, 1998 and ordered Defendants to mail letters notifying consumers that such contracts were rescinded. Plaintiff's consumer declarations, and accompanying exhibits of invoices, show that Murkey has continued to demand payment from consumers who contracted with Murkey prior to March 4, 1998. Plaintiff's evidence shows that both Murkey and Gill failed to mail notifications of rescission and have failed to report to Plaintiff on their efforts to comply with this requirement. Plaintiff has established a strong likelihood of success in showing that both Murkey and Gill are liable for contempt.

Lastly, the Court's Order required both Defendants to provide Plaintiff with a compliance report within 180 days. Plaintiff claims that Murkey has not provided a report. See Jacobs Decl. ¶ 18.

Plaintiff's evidence shows a strong likelihood that

Plaintiff will prove that Defendants have violated the Court's

Order and should be held liable for contempt.

Federal Rule of Civil Procedure 65(d) explains that injunctions are binding on the parties to the action, as well as "those persons in active concert or participation with them who receive actual notice of the order by personal service or otherwise." Fed. R. Civ. P. 65(d). Furthermore, the Court's Order specifically enjoined "those in active concert or

participation with" Defendants, including "any non-profit organization or any other organization that performs credit repair service." Summ. J. Order at 39-42. Accordingly, although CRCA is not a Defendant in this case, its participation in and facilitation of Murkey's conduct makes it eligible for liability. Plaintiff's evidence shows that CRCA had notice of the Court's Order through Murkey, its owner, founder, and president. The evidence shows that CRCA is either indistinct from Murkey, or at minimum, an organization acting in concert with Murkey in his credit repair activities. Thus, Plaintiff has also shown a likelihood of success in proving CRCA's liability for contempt as a nonparty.

#### C. Irreparable Harm

In addition to showing a likelihood of success in obtaining final relief, Plaintiff must show that it will suffer irreparable harm if temporary relief is not granted. Here, Plaintiff seeks temporary relief in the form of an asset freeze, appointment of a temporary receiver, and immediate access and expedited discovery. Plaintiff, and the consumers to which it lends its protection, will suffer injury if Defendants continue to make deceptive representations and to receive payment for activities that are likely to be found in violation of the Court's Order. Such harm will be irreparable if Defendants are able to conceal evidence of their fraud before final relief is granted. Therefore, the Court

<sup>&</sup>lt;sup>2</sup> Furthermore, a presumption of irreparable injury is applied when the FTC shows a likelihood of success in a statutory enforcement action. See United States v. Odessa Union Warehouse Co-Op. Inc., 833 F.2d 172, 175-76 (9th Cir. 1987). Although Plaintiff's request for preliminary relief is based on contempt and

finds that Plaintiff made the requisite showing of irreparable harm.

#### D. Balance of Equities and Public Interest

The harm posed to the general public by Defendants' operation of a fraudulent credit repair business is self-evident. The public has a strong interest in the eradication of fraudulent credit repair businesses. This interest outweighs the Defendants' interest in continuing their activities without the interruption. The public interest that lies in granting the preliminary relief, so as to assure Plaintiff the opportunity to execute any final relief awarded, tips the balance of equities in favor of Plaintiff.

#### E. Remedies

Plaintiff seeks temporary relief in the form of an asset freeze, appointment of a temporary receiver, and immediate access and expedited discovery.

The Court has the authority to grant the preliminary relief requested. An asset freeze is a proper remedy in a case where there is a possibility that assets will be dissipated. See FSLIC v. Sahni, 868 F.2d 1096, 1097 (9th Cir. 1989). The Court grants the request for an asset freeze because Plaintiff has provided sufficient evidence of Defendants' disregard for the law and, thus, the possibility that Defendants may dissipate assets before consumers are refunded their money. To facilitate the asset freeze, the Court also grants the request for the appointment of

not on a finding of statutory violations per se, the Court previously ruled that Defendants' representations violated both Section 5 of the FTC Act and the CRO Act.

a temporary receiver. See SEC v. American Board of Trade, Inc., 830 F.2d 431, 436 (2d Cir. 1987) (appointing temporary receiver "where necessary to prevent the dissipation of a defendant's assets pending further action by the court.").

Lastly, the Court authorizes Plaintiff to immediately access

Lastly, the Court authorizes Plaintiff to immediately access CRCA's premises and to conduct discovery on Murkey's and CRCA's assets and business records on an expedited basis.

#### VI. CONCLUSION

For the foregoing reasons, the Court GRANTS Plaintiff's Ex Parte Application for OSC why Defendants should not be held in contempt of Nov. 4, 1999 Final Order and temporary relief including asset freeze, appointment of temporary receiver, and order authorizing immediate access and expedited discovery.

The Court ORDERS Richard Murkey, Keith Gill, CRCA, and the Federal Trade Commission to appear before this Court on June 7.

2001 at 8 am to discuss the preliminary relief granted.

DATED:

 IT IS SO ORDERED.

re 5, 2001

LOURDES G. BAIRD

United States District Judge

I HEREBY CERTIFY THAT THIS DOCUMENT WAS SERVED BY FAX DELIVERY ON PLAINTIFF/DEFENDANT (OR PARTIES) AT THEIR RESPECTIVE MOST RECENT FAX NUMBER OF RECORD IN THIS ACTION ON THIS DATE.

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