| 1  | DEBRA A. VALENTINE<br>General Counsel  |  |  |  |
|--|--|--|--|--|
| 3  | NADINE S. SAMTER<br>MARY T. BENFIELD   |  |  |  |
| 4  | Federal Trade Commission<br>915 Second Avenue, Suite 2896  |  |  |  |
| 5  | Seattle, Washington 98174 (206) 220-4479 (Samter)  |  |  |  |
| 6  | (206) 220-4472 (Benfield)<br>(206) 220-6366 (fax)  |  |  |  |
| 7  | KENNETH H. ABBE<br>CA Bar No. 172416   |  |  |  |
| 8  | Federal Trade Commission<br>10877 Wilshire Boulevard   |  |  |  |
| 9  | Los Angeles, CA 90024<br>(310) 824-4318<br>(310) 824-4380 (fax)  |  |  |  |
| 11   | ATTORNEYS FOR PLAINTIFF<br>FEDERAL TRADE COMMISSION  |  |  |  |
| 12   |  |  |  |  |
| 13   | UNITED STATES DISTRICT COURT   |  |  |  |
| 14   | CENTRAL DISTRICT OF CALIFORNIA   |  |  |  |
|  |  |  |  |  |
| 15   | WESTERN  | N DIVISION   |  |  |
| 16   |  | N DIVISION   |  |  |
| 16<br>17   | FEDERAL TRADE COMMISSION,  | Civ. No. 00-06502NM(BQRx)  |  |  |
| 16<br>17<br>18   |  | Civ. No. 00-06502NM(BQRx)  STIPULATED ORDER FOR  |  |  |
| 16<br>17<br>18<br>19                                     | FEDERAL TRADE COMMISSION,  Plaintiff,  v.  | Civ. No. 00-06502NM(BQRx)  STIPULATED ORDER FOR PERMANENT INJUNCTION WITH CONSUMER REDRESS AND OTHER   |  |  |
| 16<br>17<br>18<br>19<br>20                               | FEDERAL TRADE COMMISSION,  Plaintiff,  | Civ. No. 00-06502NM(BQRx)  STIPULATED ORDER FOR PERMANENT INJUNCTION WITH  |  |  |
| 16<br>17<br>18<br>19<br>20<br>21                         | FEDERAL TRADE COMMISSION,  Plaintiff,  V.  PRODUCTIVE MARKETING, INC., DBA DATA INFORMATION SERVICES, DATA SERVICES, NATIONAL PROPERTY SERVICES, and FORMULA SOLUTIONS, a California   | Civ. No. 00-06502NM(BQRx)  STIPULATED ORDER FOR PERMANENT INJUNCTION WITH CONSUMER REDRESS AND OTHER EQUITABLE RELIEF AS TO PRODUCTIVE MARKETING, INC.,                              |  |  |
| 16<br>17<br>18<br>19<br>20<br>21<br>22                   | FEDERAL TRADE COMMISSION,  Plaintiff,  v.  PRODUCTIVE MARKETING, INC., DBA DATA INFORMATION SERVICES, DATA SERVICES, NATIONAL PROPERTY SERVICES, and FORMULA SOLUTIONS, a California corporation, and MATTHEW B. HYMAN, ZACHARY A. HYMAN, and  | Civ. No. 00-06502NM(BQRx)  STIPULATED ORDER FOR PERMANENT INJUNCTION WITH CONSUMER REDRESS AND OTHER EQUITABLE RELIEF AS TO PRODUCTIVE MARKETING, INC., MATTHEW B. HYMAN AND ZACHARY |  |  |
| 16<br>17<br>18<br>19<br>20<br>21<br>22<br>23             | FEDERAL TRADE COMMISSION,  Plaintiff,  v.  PRODUCTIVE MARKETING, INC., DBA DATA INFORMATION SERVICES, DATA SERVICES, NATIONAL PROPERTY SERVICES, and FORMULA SOLUTIONS, a California corporation, and MATTHEW B. HYMAN, ZACHARY A. HYMAN, and JOSHUA HYMAN, individually and as officers of Productive                               | Civ. No. 00-06502NM(BQRx)  STIPULATED ORDER FOR PERMANENT INJUNCTION WITH CONSUMER REDRESS AND OTHER EQUITABLE RELIEF AS TO PRODUCTIVE MARKETING, INC., MATTHEW B. HYMAN AND ZACHARY |  |  |
| 16<br>17<br>18<br>19<br>20<br>21<br>22                   | FEDERAL TRADE COMMISSION,  Plaintiff,  V.  PRODUCTIVE MARKETING, INC., DBA DATA INFORMATION SERVICES, DATA SERVICES, NATIONAL PROPERTY SERVICES, and FORMULA SOLUTIONS, a California corporation, and MATTHEW B. HYMAN, ZACHARY A. HYMAN, and JOSHUA HYMAN, individually and as officers of Productive Marketing, Inc.,              | Civ. No. 00-06502NM(BQRx)  STIPULATED ORDER FOR PERMANENT INJUNCTION WITH CONSUMER REDRESS AND OTHER EQUITABLE RELIEF AS TO PRODUCTIVE MARKETING, INC., MATTHEW B. HYMAN AND ZACHARY |  |  |
| 16<br>17<br>18<br>19<br>20<br>21<br>22<br>23<br>24       | FEDERAL TRADE COMMISSION,  Plaintiff,  v.  PRODUCTIVE MARKETING, INC., DBA DATA INFORMATION SERVICES, DATA SERVICES, NATIONAL PROPERTY SERVICES, and FORMULA SOLUTIONS, a California corporation, and MATTHEW B. HYMAN, ZACHARY A. HYMAN, and JOSHUA HYMAN, individually and as officers of Productive                               | Civ. No. 00-06502NM(BQRx)  STIPULATED ORDER FOR PERMANENT INJUNCTION WITH CONSUMER REDRESS AND OTHER EQUITABLE RELIEF AS TO PRODUCTIVE MARKETING, INC., MATTHEW B. HYMAN AND ZACHARY |  |  |
| 16<br>17<br>18<br>19<br>20<br>21<br>22<br>23<br>24<br>25 | FEDERAL TRADE COMMISSION,  Plaintiff,  v.  PRODUCTIVE MARKETING, INC., DBA DATA INFORMATION SERVICES, DATA SERVICES, NATIONAL PROPERTY SERVICES, and FORMULA SOLUTIONS, a California corporation, and MATTHEW B. HYMAN, ZACHARY A. HYMAN, and JOSHUA HYMAN, individually and as officers of Productive Marketing, Inc.,  Defendants. | Civ. No. 00-06502NM(BQRx)  STIPULATED ORDER FOR PERMANENT INJUNCTION WITH CONSUMER REDRESS AND OTHER EQUITABLE RELIEF AS TO PRODUCTIVE MARKETING, INC., MATTHEW B. HYMAN AND ZACHARY |  |  |

relief pursuant to Section 13(b) of the Federal Trade Commission Act ("FTC Act"), 15 U.S.C. § 53(b), charging defendants Productive
Marketing, Inc., dba Data Information Services, Data Services, and
National Property Services, and Matthew B. Hyman and Zachary A.
Hyman, also dba Formula Solutions and Foreclosure Solutions, and
Joshua Hyman, with deceptive acts and practices in connection with
the advertising and telemarketing of auction information guides to
consumers throughout the United States. The Commission's complaint
alleges that defendants' deceptive acts and practices violate Section
5(a) of the FTC Act, 15 U.S.C. § 45(a).

The Commission and defendants Productive Marketing, Inc.,
Matthew B. Hyman and Zachary A. Hyman (collectively "defendants"),
having been represented by counsel and acting by and through such
counsel, have consented to the entry of this Stipulated Order for
Permanent Injunction with Consumer Redress and Other Equitable Relief
as to Productive Marketing, Inc., Matthew B. Hyman and Zachary A.
Hyman ("Stipulated Order") without a trial or adjudication of any
issue of law or fact herein.

NOW, THEREFORE, the Commission and defendants, having requested the Court to enter this Stipulated Order, it is ORDERED, ADJUDGED, AND DECREED as follows:

#### **FINDINGS**

1. This is an action by the Commission instituted under Section 13(b) of the FTC Act, 15 U.S.C. § 53(b). Pursuant to this section, the Commission has the authority to seek the relief contained herein.

- 2. The Commission's complaint states a claim upon which relief may be granted against defendants under Sections 5 and 13(b) of the FTC Act, 15 U.S.C. §§ 45 and 53(b).
- 3. This Court has jurisdiction over the subject matter of this case and all parties hereto. Venue in the Central District of California is proper.
- 4. The alleged activities of defendants are in or affecting commerce, as defined in Section 4 of the FTC Act, 15 U.S.C. § 44.
- 5. Defendants deny the allegations set forth in the Commission's complaint; nonetheless, defendants agree to entry of this Stipulated Order.
- 6. The parties shall each bear their own costs and attorney's fees incurred in this action and have waived all claims under the Equal Access to Justice Act, 28 U.S.C. § 2412, and all rights to seek judicial review, or otherwise to challenge the validity of this Stipulated Order.
  - 7. Entry of this Stipulated Order is in the public interest.

#### ORDER

# **DEFINITIONS**

For purposes of this Stipulated Order, the following definitions shall apply:

1. "Assets" means any legal or equitable interest in, right to, or claim to, any real and personal property, including but not limited to chattel, goods, instruments, equipment, fixtures, general intangibles, effects, leaseholds, mail or other deliveries, inventory, checks, notes, accounts, credits, receivables (as those terms are defined in the Uniform Commercial Code), and all cash, wherever located.

- 2. "Customer" means any person who is or may be required to pay for goods or services offered through telemarketing.
- 3. "Defendants" means Productive Marketing, Inc., Matthew B. Hyman, and Zachary A. Hyman, and each of them, by whatever names each might be known, as well as their successors, assigns, officers, agents, directors, servants, employees, salespersons, independent contractors, attorneys, corporations, subsidiaries, affiliates, all other persons or entities directly or indirectly under their control or under common control with them, and all other persons or entities in active concert or participation with them who receive actual notice of this Stipulated Order by personal service or otherwise, whether acting directly or through any corporation, subsidiary, division, or other device.
- 4. "Document" is synonymous in meaning and equal in scope to the usage of the term in Federal Rule of Civil Procedure 34(a), and includes writings, drawings, graphs, charts, photographs, audio and video recordings, computer records, and other data compilations from which information can be obtained and translated, if necessary, through detection devices into reasonably usable form. A draft or non-identical copy is a separate document within the meaning of the term.
- 5. "Person" means any individual, group, unincorporated association, limited or general partnership, corporation, or other business entity.
- 6. "Telemarketing" means a plan, program, or campaign which is conducted to induce the purchase of goods or services by use of one or more telephones and which involves more than one interstate telephone call.

7. "Information guide" means any document that is advertised, offered for sale, or offered in conjunction with the sale or marketing of any other item or service, and which is represented to contain information on how or where consumers may obtain vehicles or other consumer products at auction, or how or where to find properties for sale.

I.

## PERMANENT BAN ON TELEMARKETING OF AND SALE OF INFORMATION GUIDES

IT IS THEREFORE ORDERED that defendants Matthew B. Hyman and Zachary A. Hyman are permanently restrained and enjoined from engaging or participating, or assisting others engaged or participating, whether directly or indirectly, in concert with others, or through any business entity or other device, in the advertising, marketing, offering for sale, or sale of information guides.

II.

## PROHIBITED BUSINESS ACTIVITIES

IT IS FURTHER ORDERED that defendants and their agents, servants, employees, attorneys, and all persons or entities directly or indirectly under their control, and all other persons or entities in active concert or participation with them who receive actual notice of this Stipulated Order by personal service or otherwise, and each such person, are hereby permanently restrained and enjoined from:

A. Falsely representing, expressly or by implication, that a consumer's checking account or credit card information will not be used for the purpose of debiting the consumer's bank account or billing the consumer's credit card account;

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- B. Using a consumer's credit card, checking, or bank account number, or any portion thereof, to obtain payment from the consumer's credit card, checking, or bank account, unless defendants have disclosed to the consumer, immediately prior to and subsequent to obtaining the number, the fact that such information would be used to obtain payment from the consumer's credit card, checking, or bank account, and the amount and approximate date of the transaction;
- C. Causing a consumer to be billed through his or her credit card or local telephone exchange carrier account for any product or service unless defendants have obtained the consumer's express verifiable authorization to do so;
- D. Debiting or charging a consumer's credit, bank, or checking account in an amount greater than the amount authorized by the consumer or on a date earlier than the date authorized by the consumer;
- E. Falsely representing, expressly or by implication, any aspect of obtaining a refund, including but not limited to, the ease with which a consumer can obtain a refund;
- F. Failing to disclose in a clear and conspicuous manner, prior to purchase, all material terms and conditions of defendants' refund or cancellation policies, or the fact that refunds or cancellations are not provided;
- G. Misrepresenting, either orally or in writing, expressly or by implication, that:
- (1) defendants will provide consumers with documents or information that will enable them to find local auctions where they can purchase merchandise at prices substantially below their fair market value, including but not limited to, misrepresenting that late

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## IT IS FURTHER ORDERED that:

Judgment in the amount of \$100,000 is hereby entered in Α. favor of the Commission against defendants Matthew B. Hyman and Zachary A. Hyman for equitable monetary relief including, but not limited to, consumer redress and payment of any attendant expenses of administering any redress fund. If the Commission determines, in its sole discretion, that redress to consumers is wholly or partially

- defendants will provide consumers with documents or information that will enable them to locate and purchase foreclosed or repossessed homes at prices substantially below their fair market values; or
- defendants will send consumers either a single (3) information guide, or more than one information guide or other product or service, whether marketed, offered for sale or sold through the defendants or any other person, as a package for the price of a single information guide, and that the cost of a single information guide will be charged to consumers' checking or credit card accounts;
- Falsely representing any other material fact in connection Η. with the marketing, advertising, offering for sale or sale of any good or service, including but not limited to, information guides.
- I. Provided, however, that nothing in this Section or in any other Section of this Stipulated Order shall void any of the ban provisions set forth in Section I of this Stipulated Order.

CONSUMER REDRESS

- B. The Commission shall file a satisfaction of judgment in the event defendants Matthew B. Hyman and Zachary A. Hyman pay a total of \$100,000 to the Receiver appointed by the Court pursuant to the Preliminary Injunction With Asset Freeze and Order Continuing Receivership entered by this Court on June 28, 2000 ("Receiver"). The payment shall be made to the Receiver by certified check or other guaranteed funds made payable to Susan I. Montgomery and delivered to Susan I. Montgomery, at Gumport, Reitman & Montgomery, 550 South Hope Street, Suite 825, Los Angeles, California 90071-2627, or by wire transfer in accord with directions provided by the Receiver;
- C. In the event of any default in the above payment continuing for ten (10) days beyond the due date of payment, unless any defendant cures the default within thirty (30) days of receiving written notice of default from the Commission, the Commission shall have no obligation under this Order to file a satisfaction of judgment unless the entire judgment of \$100,000, plus any applicable interest, is paid in full; and
- D. Defendants Matthew B. Hyman and Zachary A. Hyman are hereby required, in accordance with 31 U.S.C. § 7701, to furnish to the Commission and the Receiver their respective taxpayer identifying

numbers (social security numbers or employer identification numbers), which shall be used for purposes of collecting and reporting on any delinquent amount arising out of such persons' relationship with the government.

E. For purposes of any subsequent proceedings to enforce payments required by this Section or by Section IV, <u>infra</u>, including but not limited to a non-dischargeability complaint filed in a bankruptcy proceeding, defendants waive any right to contest any allegations in the Commission's complaint.

#### RIGHT TO REOPEN

IV.

IT IS FURTHER ORDERED that, within five (5) business days after written notice of the date of entry of this Stipulated Order, defendants shall each submit to the Commission a truthful sworn statement (in the form shown on Appendix A to this Stipulated Order) that shall reaffirm and attest to the truthfulness, accuracy, and completeness of their respective financial statements, namely the financial information defendants provided to the Commission under cover of letters from their attorney dated July 7, August 7, and August 18, 2000 (hereinafter "financial statements"). The Commission's agreement to this Stipulated Order is expressly premised upon the financial condition of defendants, as represented in those financial statements, which contain material information upon which the Commission relied in negotiating and agreeing upon this Stipulated Order.

If upon motion of the Commission, the Court finds that any defendant failed to file the sworn statement required by this Section, or that any defendant failed to disclose any material asset,

materially misrepresented the value of any asset, or made any other material misrepresentation or omission from the financial statements, or that defendants Matthew B. Hyman and/or Zachary A. Hyman failed to pay as required by Section III of this Stipulated Order, the Court shall enter judgment against defendants Matthew B. Hyman and Zachary A. Hyman, in favor of the Commission, in the amount of \$16,000,000, and the entire amount of the judgment shall become immediately due and payable, less any amount already paid.

Provided, however, that in all other respects, this judgment shall remain in full force and effect, unless otherwise ordered by the Court; and provided further, that proceedings instituted under this Section are in addition to, and not in lieu of, any other civil or criminal remedies that may be provided by law, including but not limited to contempt proceedings, or any other proceedings that the Commission or the United States might initiate to enforce this Stipulated Order.

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## CONTINUATION OF RECEIVERSHIP

IT IS FURTHER ORDERED that Receiver appointed by the Court shall continue with the full power of an equity receiver and under the terms set forth in Paragraphs IV through X of the Preliminary Injunction With Asset Freeze and Order Continuing Receivership entered by this Court on June 28, 2000. The Receiver shall submit a proposal to the Court for the disposition of the receivership assets, distribution of the net proceeds to all creditors of the estate, including the Commission, and termination of the receivership.

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## DISSOLUTION OF ASSET FREEZE

IT IS FURTHER ORDERED that upon entry of this Stipulated Order, the freeze against the assets of defendants Matthew B. Hyman and Zachary A. Hyman ordered by the Court on June 19, 2000, and extended thereafter, shall be lifted permanently.

VII.

## PROHIBITION ON DISSEMINATING CUSTOMER LISTS

IT IS FURTHER ORDERED that defendants are permanently restrained and enjoined from selling, renting, leasing, transferring, or otherwise disclosing the name, address, telephone number, social security number, credit card number, bank account number, e-mail address, or other identifying information of any person who paid any money to any defendant, or whose identifying information was obtained for the purpose of soliciting them to pay money to any defendant at any time prior to the date this Stipulated Order is entered, in connection with the sale of the products or services referenced in the complaint. Provided, however, that defendants may provide such information to a law enforcement agency either voluntarily, or as required by any law, regulation, or court order.

VIII.

# ACKNOWLEDGMENT OF RECEIPT

IT IS FURTHER ORDERED that, within five (5) business days after receipt by each defendant of this Stipulated Order as entered by the Court, each defendant shall submit to the Commission a truthful sworn statement, in the form shown on Appendix B, that shall acknowledge receipt of this Stipulated Order.

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# DISTRIBUTION OF ORDER BY DEFENDANTS

IX.

IT IS FURTHER ORDERED that, for a period of three(3) years from the date of entry of this Stipulated Order, defendants shall:

- Provide a copy of this Stipulated Order to, and obtain a signed and dated acknowledgment of receipt of same from, each officer or director and each individual serving in a management capacity, whether designated as employees, immediately upon employing or retaining such persons, for any business in which: (1) any defendant is an owner of the business or directly or indirectly manages or controls the business; and (2) the business is engaged in or assists others in engaging in telemarketing;
- Provide a copy of this Stipulated Order, and obtain a signed and dated acknowledgment of receipt of same from, all personnel involved in responding to customer complaints or inquiries, and all sales personnel, whether designated as employees or engaged in telemarketing or the supervision of telemarketing, or otherwise, immediately upon employing or retaining any such persons, for any business in which: (1) any defendant is an owner of the business or directly or indirectly manages or controls the business; and (2) the business is engaged in or assists others in engaging in telemarketing; and
- Maintain for a period of three (3) years after execution and, upon reasonable notice, make available to representatives of the Commission the original signed and dated acknowledgments of the receipt of copies of this Stipulated Order as required in subsections A and B of this Section.

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## MONITORING BY DEFENDANTS

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IT IS FURTHER ORDERED that defendants, in connection with any business in which: (1) any defendant is an owner of the business or directly or indirectly manages or controls the business; and (2) the business is engaged in, or assists others in engaging in telemarketing, are hereby permanently restrained and enjoined from:

- A. Failing to take reasonable steps sufficient to monitor and ensure that all employees and independent contractors engaged in sales or other customer service functions comply with Section II of this Stipulated Order. Such steps shall include adequate monitoring of sales presentations or other calls with customers, and shall also include, at a minimum, the following: (1) listening to the oral representations made by persons engaged in sales or other customer service functions; (2) establishing a procedure for receiving and responding to customer complaints; and (3) ascertaining the number and nature of customer complaints regarding transactions in which each employee or independent contractor is involved; provided that this Section does not authorize or require any defendant to take any steps that violate any federal, state, or local law;
- B. Failing to investigate promptly and fully any customer complaint received by any business to which this Section applies; and
- C. Failing to take corrective action with respect to any sales person whom defendant determines is not complying with this Stipulated Order, which may include training, disciplining, and/or terminating such sales person.

FEDERAL TRADE COMMISSION 915 Second Ave., Su. 2896 Seattle, Washington 98174 (206) 220-6350

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27 28 RECORDKEEPING

IT IS FURTHER ORDERED that, for a period of three (3) years from the date of entry of this Stipulated Order, defendants, in connection with any business in which: (1) any defendant is an owner of the business or directly or indirectly manages or controls the business; and (2) the business is engaged in or assists others in engaging in telemarketing, are hereby restrained and enjoined from failing to create, and from failing to retain for a period of three (3) years following the date of such creation, unless otherwise specified:

- Books, records, and accounts that, in reasonable detail, accurately and fairly reflect the cost of goods or services sold, revenues generated, and the disbursement of such revenues;
- Records accurately reflecting: the name, address, and В. telephone number of each person employed in any capacity by such business, including as an independent contractor; that person's job title or position; the date upon which the person commenced work; and the date and reason for the person's termination, if applicable. business subject to this Section shall retain such records for any terminated employee for a period of two (2) years following the date of termination;
- С. Records containing the names, addresses, telephone numbers, dollar amounts paid, quantity of items or services purchased, and description of items or services purchased, for all customers to whom such business has sold, invoiced, or shipped any goods or services;
- D. Records that reflect, for every customer complaint or refund request, whether received directly or indirectly or through any third party:

- 2. Any changes in any defendant's employment status (including self-employment) within ten (10) days of such change. Such notice shall include the name and address of each business that such defendant is affiliated with or employed by, a statement of the nature of the business, and a statement of defendant's duties and responsibilities in connection with the business or employment; and
- 3. Any proposed change in the structure of any business entity owned or controlled by any defendant, such as creation, incorporation, dissolution, assignment, sale, merger, creation, or dissolution of subsidiaries, proposed filing of a bankruptcy petition, or change in the corporate name or address, or any other change that could affect compliance obligations arising out of this Stipulated Order, thirty (30) days prior to the effective date of any proposed change; provided, however, that with respect to any proposed change in the business about which any defendant learns less than thirty (30) days prior to the date such action is to take place, that defendant shall notify the Commission as soon as is practicable after learning of such proposed change;
- B. One hundred eighty (180) days after the date of entry of this Stipulated Order, each defendant shall provide a written report to the Commission, sworn to under penalty of perjury, setting forth in detail the manner and form in which that defendant has complied and is complying with this Stipulated Order. This report shall include but not be limited to:
  - Defendant's then-current residence address and telephone number;

- 2. Defendant's then-current employment, business addresses and telephone numbers, a description of the business activities of each such employer, and defendant's titles and responsibilities for each employer;
- 3. A copy of each acknowledgment of receipt of this Stipulated Order or summary thereof obtained by defendant pursuant to Section VIII, supra; and
- 4. A statement describing the manner in which defendant has complied and is complying with Sections I, II, IX, and X of this Stipulated Order;
- C. Upon written request by a representative of the Commission, defendants shall submit additional written reports (under oath, if requested) and produce documents on fifteen (15) days' notice with respect to any conduct subject to this Stipulated Order;
- D. For the purposes of this Stipulated Order, defendants shall, unless otherwise directed by the Commission's authorized representatives, mail all written notifications to the Commission to:

Federal Trade Commission Director, Northwest Region 915 Second Avenue, Suite 2896 Seattle, Washington 98174 Re: FTC v. Productive Marketing, Inc.;

E. For the purposes of this Section, "employment" includes the performance of services as an employee, consultant, or independent contractor; and "employers" include any individual or entity for whom defendants perform services as an employee, consultant, or independent contractor; and

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F. For purposes of the compliance reporting required by this Section, the Commission is authorized to communicate directly with defendants Matthew B. Hyman and Zachary A. Hyman.

#### XIII.

# COMMISSION'S AUTHORITY TO MONITOR COMPLIANCE

IT IS FURTHER ORDERED that the Commission is authorized to monitor defendants' compliance with this Stipulated Order by all lawful means, including but not limited to the following:

- A. The Commission is authorized, without further leave of Court, to obtain discovery from any person in the manner provided by Chapter V of the Federal Rules of Civil Procedure, Fed. R. Civ. P. 26-37, including the use of compulsory process pursuant to Fed. R. Civ. P. 45, for the purpose of monitoring and investigating defendants' compliance with any provision of this Stipulated Order;
- B. The Commission is authorized to use representatives posing as consumers and suppliers to any defendant, any defendant's employees, or any other entity managed or controlled in whole or in part by any defendant, without the necessity of identification or prior notice; and
- C. Nothing in this Stipulated Order shall limit the Commission's lawful use of compulsory process, pursuant to Sections 9 and 20 of the FTC Act, 15 U.S.C. §§ 49 and 57b-1, to investigate whether defendants have violated any provision of this Stipulated Order or Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

#### XIV.

# ACCESS TO BUSINESS PREMISES

IT IS FURTHER ORDERED that, for a period of three (3) years from the date of entry of this Stipulated Order, for the purpose of

further determining compliance with this Stipulated Order, defendants shall permit representatives of the Commission, within three (3) business days of receipt of written notice from the Commission:

- A. Access during normal business hours to any office, or facility storing documents, of any business in which: (1) any defendant is an owner of the business or directly or indirectly manages or controls the business; and (2) the business is engaged in or assists others in engaging in telemarketing. In providing such access, defendants shall permit representatives of the Commission to inspect and copy all documents relevant to any matter contained in this Stipulated Order, and shall permit Commission representatives to remove documents relevant to any matter contained in this Stipulated Order for a period not to exceed five (5) business days so that the documents may be inspected, inventoried, and copied; and
- B. To interview the officers, directors, and employees, including all personnel involved in responding to consumer complaints or inquiries, and all sales personnel, whether designated as employees, consultants, independent contractors or otherwise, of any business to which Subsection A of this Section applies, concerning matters relating to compliance with the terms of this Stipulated Order. The persons interviewed may have counsel present.

<u>Provided</u> that, upon application of the Commission and for good cause shown, the Court may enter an <u>ex parte</u> order granting immediate access to defendants' business premises for the purpose of inspecting and copying all documents relevant to any matter contained in this Stipulated Order.

1 II XV. 2 INDEPENDENCE OF OBLIGATIONS IT IS FURTHER ORDERED that the expiration of any requirements 3 4 imposed by this Stipulated Order shall not affect any other 5 obligation arising under this Stipulated Order. 6 XVI. 7 NOTICE OF ENTRY OF JUDGMENT 8 IT IS FURTHER ORDERED that entry in the docket of this 9 Stipulated Order by the Clerk of the Court shall constitute notice to 10 defendants of the terms and conditions of this Stipulated Order, and 11 that defendants waive all rights to contest in any future proceeding 12 whether they were properly served with this Stipulated Order. 13 XVII. 14 ENTRY BY CLERK 15 There being no just reason for delay, the Clerk of the Court is hereby directed to enter this Stipulated Order. 16 17 XVIII. 18 RETENTION OF JURISDICTION 19 IT IS FURTHER ORDERED that the Court shall retain jurisdiction 20 of this matter for all purposes. 2.1 The Commission and defendants hereby stipulate and agree to 22 entry of the foregoing Stipulated Order, which shall constitute a 23 final judgment in this action. 24 SIGNED AND STIPULATED BY: 25 \_\_\_\_\_, 2000 NADINE S. SAMTER 26 MARY T. BENFIELD FEDERAL TRADE COMMISSION 27 KENNETH H. ABBE(CA Bar #172416) 28 Federal Trade Commission

| 1      |                      | 10877 Wilshire Boulevard, Suite 700<br>Los Angeles, California 90024          |
|--------|----------------------|---|
| 2      |                      | ATTORNEYS FOR PLAINTIFF   |
| 3      | Dated:, 2000         |   |
| 4<br>5 | •                    | MATTHEW B. HYMAN Individually and as an officer of Productive Marketing, Inc. |
| 6      | Dated:, 2000         |   |
| 7      | ,,                   | ZACHARY A. HYMAN Individually and as an officer of Productive Marketing, Inc. |
| 8      |                      | DEFENDANTS  |
| 9      | APPROVED AS TO FORM: |   |
| 10     | Dated:, 2000         |   |
| 11     | , 2000               | STEVE COCHRAN (SBN 105541) LAURENCE G. SOLOV (SBN 175144)                     |
| 12     |                      | KATTEN MUCHIN ZAVIS   |
| 13     |                      | 1999 Avenue of the Stars, Suite 1400<br>Los Angeles, CA 90067-6042            |
| 14     | THE TAL GO ODDEDED   | ATTORNEYS FOR DEFENDANTS  |
| 15     | IT IS SO ORDERED.    |   |
| 16     | Dated this day of    | , 2000.   |
| 17     |                      |   |
| 18     |                      | - <del></del> -   |
| 19     |                      | Honorable Nora M. Manella<br>United States District Judge                     |
| 20     |                      |   |
| 21     |                      |   |
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| 1  | APPENDIX A   |  |  |  |  |
|----|--|--|--|--|--|
| 2  | to <u>Federal Trade Commission v. Productive Marketing, Inc.,et al.</u> Stipulated Order for Permanent Injunction with Consumer Redress and Other Equitable Relief |  |  |  |  |
| 3  |  |  |  |  |  |
| 4  | UNITED STATES DISTRICT COURT  FOR THE CENTRAL DISTRICT OF CALIFORNIA  WESTERN DIVISION   |  |  |  |  |
| 5  |  |  |  |  |  |
| 6  | FEDERAL TRADE COMMISSION, )  |  |  |  |  |
| 7  | )  |  |  |  |  |
| 8  | Plaintiff, )   |  |  |  |  |
| 9  | v. ) Civ. No. 00-06502 NM (BQRx)   |  |  |  |  |
| 10 | PRODUCTIVE MARKETING, INC., <u>et al</u> ., )  |  |  |  |  |
| 11 | Defendants. )  |  |  |  |  |
| 12 |  |  |  |  |  |
| 13 | I,, hereby state that the  |  |  |  |  |
| 14 | information contained in the Financial Statement of defendant  |  |  |  |  |
| 15 | and related papers provided to the Federal Trade   |  |  |  |  |
|    | Commission on [and as amended on   |  |  |  |  |
| 16 | _, if applicable] was [were] true, accurate, and complete at such  |  |  |  |  |
| 17 | time.  |  |  |  |  |
| 18 |  |  |  |  |  |
| 19 | I declare under penalty of perjury that the foregoing is true  |  |  |  |  |
| 20 | and correct.   |  |  |  |  |
| 21 | and correct.   |  |  |  |  |
| 22 |  |  |  |  |  |
| 23 | Dated:   |  |  |  |  |
| 24 |  |  |  |  |  |
| 25 |  |  |  |  |  |
| 26 |  |  |  |  |  |
| 27 |  |  |  |  |  |
| 28 |  |  |  |  |  |

| 1  | APPEN                                    | DIX B                               |
|----|--|-------------------------------------|
| 2  | to <u>Federal Trade Commission v. Pr</u> | oductive Marketing, Inc., et al.,   |
| 3  | Stipulated Order for Pe                  | ermanent Injunction with            |
| 4  | Consumer Redress and                     | Other Equitable Relief              |
| 5  |  |                                     |
| 6  | UNITED STATES                            | DISTRICT COURT                      |
| 7  | FOR THE CENTRAL DIS                      | STRICT OF CALIFORNIA                |
| 8  | WESTERN DIVISION                         |                                     |
| 9  |  |                                     |
| 10 |  |                                     |
| 11 |  | )                                   |
| 12 | FEDERAL TRADE COMMISSION,                | )                                   |
| 13 |  | )                                   |
| 14 | Plaintiff,                               | )                                   |
| 15 |  | )                                   |
| 16 | v.                                       | ) Civ. No. 00-06502 NM (BQRx)       |
| 17 |  | )                                   |
| 18 | PRODUCTIVE MARKETING, et al.,            | )                                   |
| 19 |  | )                                   |
| 20 | Defendants.                              | )                                   |
| 21 |  | )                                   |
| 22 |  |                                     |
| 23 |  |                                     |
| 24 | [Name of defendant], being du            | ly sworn, hereby states and affirms |
| 25 | as follows:                              |                                     |
| 26 | 1. My name is                            | My current residence                |
| 27 | address is                               | I am a                              |
| 28 |  |                                     |

| 1  | citizen of the United States and am over the age of eighteen. I have   |
|----|--|
| 2  | personal knowledge of the facts set forth in this Affidavit.   |
| 3  | 2. I am a defendant in <u>Federal Trade Commission v. Productive</u>   |
| 4  | Marketing, Inc., et al., (United States District Court for the   |
| 5  | Central District of California).   |
| 6  | 3. On, I received a copy of the  |
| 7  | Stipulated Order for Permanent Injunction with Consumer Redress and  |
| 8  | Other Equitable Relief, which was signed by the Honorable Nora M.  |
| 9  | Manella, and entered by the Court on A true  |
| 10 | and correct copy of the Order I received is appended to this   |
| 11 | Affidavit.   |
| 12 |  |
| 13 | I declare under penalty of perjury under the laws of the United  |
| 14 | States that the foregoing is true and correct. Executed on [date],   |
| 15 | at [city and state].   |
| 16 |  |
| 17 | [Full name of defendant]   |
| 18 | [Tall hame of actendant)   |
| 19 | State of California County of  |
| 20 |  |
| 21 | this day of, 2000.   |
| 22 |  |
| 23 | Notary Public My Commission Expires:   |
| 24 | My Committee in the contract of the contract o |
| 25 |  |
| 26 |  |
| 27 |  |
| 28 |  |