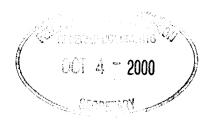
# UNITED STATES OF AMERICA FEDERAL TRADE COMMISSION



In the Matter of

HOECHST MARION ROUSSEL, INC., a corporation,

CARDERM CAPITAL L.P., a limited partnership,

and

ANDRX CORPORATION, a corporation.

Docket No. 9293

TO: The Honorable D. Michael Chappell Administrative Law Judge

# AVENTIS PHARMACEUTICALS, INC.'S MOTION TO ENFORCE COMPLIANCE WITH THE SUBPOENA SERVED ON ZENITH GOLDLINE PHARMACEUTICALS, INC.

Pursuant to Rule 3.38(c) of the Federal Trade Commission's Rules of Practice, 16 C.F.R. § 3.38(c), Respondent Aventis Pharmaceuticals, Inc. ("Aventis") respectfully moves for certification to the Commission of a request to enforce the subpoena *duces tecum* served on Zenith

Goldline Pharmaceuticals, Inc. for the reasons set forth in the accompanying Memorandum in Support of this Motion.

Respectfully submitted,

James M. Spears

Paul S. Schleifman

D. Edward Wilson, Jr.

Peter D. Bernstein

SHOOK HARDY & BACON, LLP

600 Fourteenth Street, N.W., Suite 800

Washington, D.C. 20005-2004

(202) 783-8400

Dated: October 4, 2000

# UNITED STATES OF AMERICA FEDERAL TRADE COMMISSION

In the Matter of

HOECHST MARION ROUSSEL, INC., a corporation,

CARDERM CAPITAL L.P., a limited partnership,

and

ANDRX CORPORATION, a corporation.

Docket No. 9293

TO: The Honorable D. Michael Chappell Administrative Law Judge

# AVENTIS PHARMACEUTICALS, INC.'S MEMORANDUM IN SUPPORT OF MOTION TO ENFORCE COMPLIANCE WITH THE SUBPOENA SERVED ON ZENITH GOLDLINE PHARMACEUTICALS, INC.

Pursuant to Rule 3.38(c) of the Federal Trade Commission's Rules of Practice, 16 C.F.R. § 3.38(c), Respondent Aventis Pharmaceuticals, Inc. ("Aventis") respectfully moves for certification to the Commission of a request to enforce the subpoena *duces tecum* served on Zenith Goldline Pharmaceuticals, Inc. ("Zenith").

#### I. BACKGROUND

The primary thrust of the FTC's Complaint is that Respondents' alleged actions unreasonably restrained trade causing injury to competition and consumers in the relevant product

market. (*Id.* ¶¶ 29-39). According to Complaint Counsel, the relevant product market is the market for once-a-day diltiazem products and even narrower markets which "may be contained within" that market. (Complaint ¶ 12). Aventis disputes Complaint Counsel's arbitrarily narrow definition of the relevant product market. Aventis maintains and the evidence will clearly show that the relevant product market is, at a minimum, the market for a class of anti-hypertension products known as calcium channel blockers.

Accordingly, what constitutes the relevant product market is one of the primary issues that must be decided in this case. Information in the hands of other manufactures of cardiovascular pharmaceutical products, such as Zenith, is essential in arriving at a proper relevant market definition. Materials in the possession of Zenith and manufacturers, such as marketing studies and materials, treatment and substitution studies, prescribing guidelines, reimbursement guidelines, and marketing contracts, are relevant indicators of the substitutability of pharmaceutical products, and of which products manufacturers view as being in direct competition.

The subpoena <u>duces tecum</u> issued to Zenith was one of approximately 30 issued by the Commission on behalf of Aventis. In summary, the subpoena seeks documents relating to providers' drug classification studies and determinations, market-share incentive contracts with third party payors, documents reflecting substitutability judgments and studies, and other information necessary to determine the proper scope of any relevant product market that includes Cardizem® CD

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or generic versions of Cardizem® CD.<sup>1</sup> Approximately half of the subpoenas were issued to third party payors, the other half to manufacturers of pharmaceutical products, such as Zenith.

Recipients were selected following an analysis of cardiovascular prescriptions broken down by third party payors and manufacturers, respectively. This analysis was done in conjunction with Aventis' economic experts and was based on industry data provided by IMS. Only those companies needed to provide a statistical sample large enough to support sound analysis were included. According to industry data, Zenith ranks sixth in terms of retail dollars for sales of cardiovascular pharmaceutical products (Oct. 1997 - Sept. 1999. Under any analysis, Zenith is a major company with regard to cardiovascular pharmaceutical products and, in particular, calcium channel blocker types of products. Therefore, its information is very important in determining the market or markets for cardiovascular pharmaceutical products.

Aventis' counsel has had numerous discussions with Zenith's counsel in order to cause Zenith to voluntarily comply with the subpoena. However, Zenith's counsel has not replied to any of several telephone messages left on her office voice mail since September 13, 2000, and no documents have been produced.

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<sup>1.</sup> The subpoena *duces tecum* was received by Zenith on June 7, 2000. (*See* Declaration of D.E. Wilson, Jr. at ¶ 2, hereinafter Wilson Declaration. The return date specified on the subpoena was June 26, 2000. (Wilson Declaration, Tabs A & B).

#### II. ARGUMENT

#### A. Zenith has Failed to Comply with its Basic Discovery Obligations.

The Commission's Rules of Practice provide that "in instances where a nonparty fails to comply with a subpoena," this tribunal "shall certify to the Commission a request that court enforcement of the subpoena . . . be sought." 16 C.F.R. § 3.38(c) (emphases added). Zenith has clearly failed to comply with the subpoena *duces tecum* served upon it by Aventis.

Zenith has produced no documents, responsive or otherwise, pursuant to a subpoena served over three months ago. In sum, Zenith has failed to comply with the subpoena and with its basic obligations under the Commission's Rules of Practice, and has exhibited no apparent intent to do so. Under these circumstances, it is respectfully submitted that an order be requested requiring Zenith to comply fully with the subpoena.

#### B. The Materials Sought are Essential to Aventis' Defense of the Case

There can be no doubt that the materials sought from Zenith are highly relevant to key issues in this case. Zenith is one of the manufacturers of cardiovascular pharmaceutical products in the United States. As noted earlier, manufacturers such as Zenith hold documents and other information that are essential to the determination of the relevant product market in this case.

Manufacturers study and make judgments with respect to the substitutability of various pharmaceutical products, including products for the treatment of hypertension, angina, and related medical conditions. These entities establish marketing plans, based on substitutability studies, internal marketing materials, and other documents relating to the classification and use of pharmaceutical products, that both reflect and help define the various categories of pharmaceutical

products offered in the marketplace, as well as which products are considered suitable substitutes for each other under particular sets of medical circumstances. These materials will show which products are in competition with Cardizem CD® and which products are substitutable in the calcium channel blocker market.

Similarly, contracts between the manufacturers of pharmaceutical products and third-party payors typically contain market-share incentive provisions by which manufacturers such as Zenith reward third-party payors for market-share gains their products achieve with respect to other products deemed to be in competition. Materials relating to these contracts, including marketing and sales strategy materials, reflect health care providers' and manufacturers' business judgments as to which pharmaceutical products are in competition with each other. This information is also highly relevant to the determination of the relevant product market in this case.

This and other information in the hands of Zenith is essential to: (1) allow Aventis to defend this case; (2) demonstrate that the relevant product market allegations set forth in the Complaint are overly narrow and cannot be supported; and (3) permit Aventis to prove that the relevant product market in this case is, at a minimum, the market for calcium channel blockers.

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#### III. CONCLUSION

WHEREFORE, pursuant to Commission Rule of Practice 3.38(c), 16 C.F.R. § 3.38(c), Aventis Pharmaceuticals, Inc. respectfully requests that this tribunal certify to the Commission a request that court enforcement of the subpoena be sought.

Respectfully submitted,

James M. Spears

Paul S. Schleifman

D. Edward Wilson, Jr.

Peter D. Bernstein

SHOOK HARDY & BACON, LLP

600 Fourteenth Street, N.W., Suite 800

Washington, D.C. 20005-2004

(202) 783-8400

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Dated: October 4, 2000

# UNITED STATES OF AMERICA FEDERAL TRADE COMMISSION

In the Matter of

HOECHST MARION ROUSSEL, INC., a corporation,

CARDERM CAPITAL L.P., a limited partnership,

and

ANDRX CORPORATION, a corporation.

Docket No. 9293

# DECLARATION OF D. E. WILSON, JR., IN SUPPORT OF AVENTIS PHARMACEUTICAL, INC.'S MOTION FOR ENFORCEMENT OF SUBPOENA SERVED ON ZENITH GOLDLINE PHARMCEUTICALS, INC.

- I, D. E. WILSON, JR., hereby state the following pursuant to Rule 3.22(f) of the Federal Trade Commission's Rules of Practice, 16 C.F.R. § 3.22(f):
- 1. I am a member in good standing of the Bar of the District of Columbia Court of Appeals and am presently associated with the firm of Shook Hardy & Bacon LLP, counsel for respondent Aventis Pharmaceuticals, Inc. ("Aventis").
- 2. On June 5, 2000, I caused a subpoena *duces tecum* (copy attached at Tab A) to be delivered to Zenith Goldline Pharmaceuticals, Inc. ("Zenith") by mailing it, registered mail, return receipt requested, to the company's address for service of process, Zenith Goldline Pharmaceuticals, Inc., c/o Ms. Carol Gillespie, 4400 Biscayne Boulevard, Miami, FL 33137. The return receipt, dated June 7, 2000, was subsequently delivered to our offices. (Copy at Tab B).

3. Between June 26, 2000, and September 13, 2000, I had a series of discussions with Kara Plunkett, of Stearns Weaver Miller Weissler Alhadeff & Sitterson, P.A., of Miami, FL. Since September 13, 2000, I have had no response to my calls leaving messages inquiring as to the status of compliance with the subpoena. To date no documents have been produced.

Executed in Washington, D.C., on October 4, 2000.

Respectfully Submitted,

D. E. Wilson, Jr.

## TAB A



### SUBPOENA DUCES TECUM

Issued Pursuant to Rule 3.34(b), 16 C.F.R. § 3.34(b)(1997)

Custodian of Records for:
 Zenith Goldline Pharmaceuticals, Inc.
 4400 Biscayne Blvd.
 Miami, FL 33137
 c/o Ms. Carol J. Gillespie
 4400 Biscayne Boulevard
 Miami, FL 33137

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# UNITED STATES OF AMERICA FEDERAL TRADE COMMISSION

This subpoena requires you to produce and permit inspection and copying of designated books, documents (as defined in Rule 3.34(b)), or tangible things - or to permit inspection of premises - at the date and time specified in Item 5, at the request of Counsel listed in Item 9, in the proceeding described in Item 6.

3. PLACE OF PRODUCTION OR INSPECTION

Shook, Hardy & Bacon L.L.P. 600 14th Street, N.W., Suite 800 Washington, DC 20005-2004 4. MATERIAL WILL BE PRODUCED TO

Shook, Hardy & Bacon L.L.P.

Attn: D. Edward Wilson, Counsel for Hoechst Marion Roussel, Inc.

5. DATE AND TIME OF PRODUCTION OR INSPECTION

June 26, 2000 at 10:00 a.m.

6. SUBJECT OF PROCEEDING

In the matter of Hoechst Marion Roussel, Inc., et al.

7. MATERIAL TO BE PRODUCED

See Exhibit "A" attached hereto

8. ADMINISTRATIVE LAW JUDGE

The Honorable D. Michael Chappell

Federal Trade Commission Washington, D.C. 20580

9. COUNSEL REQUESTING SUBPOENA

Shook, Hardy & Bacon L.L.P
James M. Spears
D. Edward Wilson
Peter D. Bernstein
Counsel for Hoechst Marion Roussel

DATE ISSUED

SECRELARY'S SIGNATURE

MAY 1 7 2000

GENERAL INSTRUCTIONS

#### **APPEARANCE**

The delivery of this subpoena to you by any method prescribed by the Commission's Rules of Practice is legal service and may subject you to a pendity imposed by law for failure to comply.

#### MOTION TO LIMIT OR QUASH

The Commission's Rules of Practice require that any motion to limit or quash this subpoena be filed within the earlier of 10 days after service or the time for compliance. The original and ten copies of the petition must be filed with the Secretary of the Federal Trade Commission, accompanied by an affidavit of service of the abcument upon counsel listed in Item 9, and upon all other parties prescribed by theology.

#### TRAVEL EXPENSES

The Commission's Rules of Practice require that fees and mileage be paid by the party that requested your appearance. You should present your daim to counsel listed in Item 9 for payment. If you are permanently or temporarily living somewhere other than the address on this subpoend and it would require excessive travel for you to appear, you must get prior approval from counsel listed in Item 9.

This subpoena does not require approval by CMB under the Paperwork Reduction Act of 1980.

# UNITED STATES OF AMERICA BEFORE THE FEDERAL TRADE COMMISSION

#### Exhibit A to Subpoena Duces Tecum

| In the Matter of                      | - <i>)</i> |                 |
|---------------------------------------|------------|-----------------|
|                                       | )          | Docket No. 9293 |
| Hoechst Marion Roussel, Inc., et al., | )          |                 |
| Respondents                           | )          |                 |
|                                       | )          |                 |
|                                       | )          |                 |

# HMRI'S FIRST DOCUMENT PRODUCTION REQUEST TO ZENITH GOLDLINE PHARMACEUTICALS INC.

Respondent Hoechst Marion Roussel, Inc. ("HMRI"), pursuant to the Federal Trade Commission's Rules of Practice for Adjudicative Proceedings, 16 C.F.R. § 3.34(b), requests that Zenith Goldline Pharmaceuticals Inc. (hereinafter referred to as "the company") produce documents and other things for inspection and copying, within 20 days, in response to the Document Requests set forth below, and in accordance with the Definitions and Instructions following thereafter, at the offices of Shook, Hardy & Bacon, L.L.P., 600 14th Street, N.W., Washington, D.C. 20005, or such location as may be mutually agreed upon.

#### **DOCUMENT REQUESTS**

Request No. 1.: All documents that reflect or relate to marketing cardiovascular pharmaceutical products to any entity on Attachment 1, attached, including but not limited to

marketing plans and budgets, sales forecasts, pricing and contracting strategies, brochures and marketing materials of any kind.

Request No. 2.: All documents which relate to the effect of bioequivalent or generic versions of pioneer cardiovascular pharmaceutical products on the market and/or price for those pioneer cardiovascular pharmaceutical products.

Request No. 3.: All documents that reflect or relate to the actual or potential effect on competition with, or on sales, prices or market share for the company's cardiovascular pharmaceutical products by any actual or potential prescription or non-prescription drugs for the treatment of hypertension and angina.

Request No. 4.: All documents that reflect or relate to the actual or potential effect on competition with, or on sales, prices or market share for the company's cardiovascular pharmaceutical products by Cardizem® CD or a bioequivalent or generic version of Cardizem® CD.

Request No. 5.: All documents that reflect or relate to the following sales and marketing information:

- (a) annual (and, for the current year, monthly) sales (in units), revenue, and profit information for each stock keeping unit relating to the sale of each of the company's cardiovascular pharmaceutical products;
- (b) prices, pricing plans, pricing policies, pricing forecasts, pricing strategies, and pricing decisions for each of the company's cardiovascular pharmaceutical products;
- (c) projected or anticipated prices, sales (in units), revenues, and profits for each stock keeping unit relating to the sale of each of the company's cardiovascular pharmaceutical products;
- (d) strategic and marketing plans for each of the company's cardiovascular pharmaceutical products; and,

(e) promotional materials of any kind, including but not limited to brochures, print advertisements, transcripts of electronic media advertisement.

Request No. 6.: All documents that reflect or relate to the introduction or sale of bioequivalent or generic versions of Cardizem® CD by any person, including, but not limited to:

- (a) attempts to introduce a bioequivalent or generic version of Cardizem® CD to the commercial market;
- (b) the historical projections or anticipated dates of entry into the commercial market of each bioequivalent or generic version of Cardizem® CD;
- (c) any analysis, study, projection, forecast, budget or plan on the affect of the introduction of a bioequivalent or generic version of Cardizem® CD on the company's sales, revenues or profits;
- (d) for each of the first three years following the projected or anticipated introduction or sale of bioequivalent or generic version of Cardizem® CD:
  - (i) the projected or anticipated market share (measured in terms of unit sales and revenues) of the bioequivalent or generic version of Cardizem® CD:
  - (ii) projected or anticipated price of the bioequivalent or generic version of Cardizem® CD;
  - (iii) projected or anticipated price of Cardizem® CD;
  - (iv) the company's projected or anticipated lost annual revenues and profits.

Request No. 7.: All documents that, as to any cardiovascular pharmaceutical products, analyze, study, reflect, or relate to any one or more of the following:

- (a) gross and net sales to all customers in units and dollars;
- (b) gross number and dollar value of promotional sample units distributed;
- (c) sales returns in units and dollars:
- (d) cost of goods sold in dollars;
- (e) gross and net profit in dollars;
- (f) sales, promotion, or marketing expenses;

- (g) the list price and wholesale acquisition cost;
- (h) product returns in units and dollars;
- (i) rebates, credits, allowances, charge backs, and any other adjustment to price; and,
- (j) total research and development cost for each cardiovascular pharmaceutical product.

Request No. 8.: All data and reports, including but not limited to data and reports provided by third-party vendors such as IMS, that that reflect or relate to the sales of any cardiovascular pharmaceutical product and any analysis that might consider: (1) the extent to which these products compete against each other and compete against Cardizem® CD and other sustained release diltiazem products; (2) the extent to which sales of the products respond to/or are affected by variations in price or manufacturer discounts, rebates, credits or other price adjustments; and (3) the extent to which sales of the products respond to changes in the manner in which they are listed in formularies maintained by third-party payors, insurers and other health care providers.

Request No. 9.: All documents that reflect or relate to in any way standards of care for the treatment of hypertension and/or angina through the use of cardiovascular pharmaceutical products.

Request No. 10.: All documents sufficient to show the name and chemical entity of all products which the company believes competes with Cardizem® CD. For each product, produce documents sufficient to explain why the company believes that product competes with Cardizem® CD.

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Request No. 11.: All documents sufficient to show the name and chemical entity of all products which the company believes competes with the company's cardiovascular pharmaceutical products. For each product, produce documents sufficient to explain why the company believes that product competes with the company's cardiovascular pharmaceutical products.

Request No. 12.: All documents that reflect or relate to, in any way, the substitutability or exchangeability of any actual or potential cardiovascular pharmaceutical product for Cardizem® CD.

**Request No. 13.:** All documents that reflect or relate to, in any way, the substitutability of any cardiovascular pharmaceutical product for any other cardiovascular pharmaceutical product.

**Request No. 14.:** All documents that reflect or relate to, in any way, programs, campaigns or activities undertaken by you which are designed to encourage the use or substitution of any cardiovascular pharmaceutical product for any other cardiovascular pharmaceutical product.

Request No. 15.: All documents that reflect or relate to agreements or contracts between you and any entity on Attachment 1, attached, concerning or relating to cardiovascular pharmaceutical products.

Request No. 16.: All documents that reflect or relate to, in any way, the negotiation of contracts or other agreements regarding discounts, rebates, credits, allowances, charge backs and other price adjustments between you and any entity on Attachment 1, attached, with regard to cardiovascular pharmaceutical products.

Request No. 17.: All documents sufficient to identify the individual(s) (by name, address, position and date) who supervise the negotiation of contracts and/or agreements between you and any entity on Attachment 1, attached, with regard to cardiovascular pharmaceutical products.

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#### **DEFINITIONS AND INSTRUCTIONS**

- 1. Unless otherwise stated, the requests herein refer to the time period of January 1, 1992 through present, and pertain to activities in the United States.
- 2. As used herein, the words "you" or "your" shall mean Zenith Goldline Pharmaceuticals Inc., and each of its predecessors, successors, groups, divisions, subsidiaries and affiliates.
- 3. As used herein, "HMRI" shall mean the Respondent Hoechst Marion Roussel, Inc. and each of its predecessors, successors, groups, divisions, subsidiaries and affiliates.
- 4. As used herein, the term "payor" means any entity with which you have a contractual or other relationship setting the terms by which prescription pharmaceutical products are provided to members pursuant to plans, including, without limitation, insurance companies, pharmaceutical benefit companies, and managed care organizations.
- 5. As used herein, "cardiovascular pharmaceutical products" means the products within code 31000 of the IMS Uniform System of Classification.
- 6. As used herein, "Cardizem® CD" means the diltiazem formulation sold under this name.
- 7. As used herein, "person" means all employees, individuals, and entities, including but not limited to corporations, associations, companies, partnerships, joint ventures, trusts and estates.
- 8. As used herein, the terms "document" or "documents" or "documentation" include these terms as defined by 16 C.F.R. § 3.34(b) and, in addition, the original or drafts or any kind of

written, printed, recorded or graphic matter or sound reproduction, however produced or reproduced, whether sent or received or neither, and all copies thereof which are different in any way from the original (whether by notation, indication of copies sent or received or otherwise) regardless of whether designated "Confidential," "Privileged" or otherwise and including, but not limited to, any correspondence, paper, book, account, drawing, agreement, contract, e-mail, handwritten notes, invoice, memorandum, telegram, object, opinion, purchase order, report, records, transcript, summary, study, survey recording of any telephone or other conversation, interviews or notes of any conference. The terms "document" or "documents" shall also include data stored, maintained or organized electronically or magnetically or through computer equipment, translated, if necessary, by you into reasonably usable form, and film impressions, magnetic tape and sound or mechanical productions of any kind or nature whatsoever.

- 9. Except for privileged materials, produce each responsive document in its entirety by including all attachments and all pages, regardless of whether they directly relate to the specified subject matter. Submit any appendix, table, or other attachment by either physically attaching it to the responsive document or clearly marking it to indicate the responsive document to which it corresponds. Except for privileged material, do not mask, cut, expunge, edit, or delete any responsive document or portion thereof in any manner.
- 10. As used herein, the words "describe", "relates to", "relating to", "reflicting", "regarding" or equivalent language shall mean constituting, reflecting, respecting, supporting, contradicting, referring to, stating, describing, recording, noting, containing, monitoring, studying, analyzing, discussing, evaluating or relevant to.

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- 11. As used herein, the connectives "and" and "or" shall be construed either disjunctively or conjunctively as necessary to bring within the scope of the discovery request all responses that might otherwise be construed to be outside of its scope.
- 12. As used herein, the term "communication" means every manner of transmitting or receiving information, opinions, and thoughts whether orally or in writing.
- 13. As used herein, the term "health benefit plan" refers to any plan which you operate or administer which provides for the payment or reimbursement of health care related expenses.
- 14. As used herein, the term "prescription benefit plan" refers to any plan which you operate or administer, either solely or in conjunction with another entity, which provides for the payment of or reimbursement for pharmaceutical products dispensed pursuant to doctors' prescriptions.
- 15. As used herein, the term "plan" or "plans" refers jointly to the health benefit plan and prescription benefit plan.
- 16. As used herein, the term "members" refers to individuals who are enrolled in and eligible to receive benefits through a health benefit plan and/or prescription benefit plan.
- 17. As used herein, the term "substitutability" refers to the degree to which doctors, patients, pharmacies, wholesalers, PBMs, and/or health benefit plans shift purchases between or among pharmaceutical products based on considerations including, but not limited to, cost, efficacy, and side effects.
- 18. The response to each document production request is to be numbered in a manner consistent with these requests and is to be preceded by the specific request.

- 19. If any form of privilege or immunity is claimed as ground for withholding a response, submit a written statement that describes the factual basis of the purported privilege or claim of immunity in sufficient detail to permit the court to adjudicate the validity of the claim.
- 20. If a request is deemed objectionable, state the reasons for the objection. If a portion of a request is deemed objectionable, state the objection, and answer the remaining unobjectionable portion of the request.

SHOOK, HARDY & BACON L.L.P.

By: \_\_\_\_\_

James M. Spears
Paul S. Schleifman
D. E. Wilson, Jr.
Peter D. Bernstein
600 14th Street, N.W.
Washington, D.C. 20005-2004
202-783-8400

Attorneys for Respondent Hoechst Marion Roussel, Inc.

Dated: June , 2000

Attachment 1, attached

# Attachment 1 to Subpoena Duces Tecum Issued on Behalf of HMRI

Merck-Medco Managed Care, Inc.
PCS Health Systems Inc.
Express Scripts, Inc.
Aetna US Healthcare
United HealthCare Services, Inc.
Humana, Inc.
Healthsource, Inc.
Caremark Inc.
Pacificare Health Systems, Inc.
Kaiser Permenente Insurance Company
Foundation Health Systems, Inc.
Blue Cross and Blue Shield of Michigan
Empire Blue Cross Blue Shield
Blue Cross/Blue Shield of Florida
Blue Cross/Blue Shield of California

Advance Paradigm, Inc.

## TAB B

LAW OFFICES

# SHOOK, HARDY& BACON LLP

HAMILTON SQUARE 600 14TH STREET NW SUITE 800 WASHINGTON DC 20005-2004

D.E.W., JR. - x47044

ZENITH GOLDLINE PHARMACEUTICALS INC 4400 BISCAYNE BOULEVARD C/O MS CAROL J GILLESPIE **MIAMI FL 33137** 

Thank you for using Return Receipt Service. d also wish to receilve the Addressee's Address (Only if requested and fee is paid) an extra DOMESTIC RETURN RECEIPT 1. 🗌 Addressee's Address Affeturn Receipt for ☐ Restricted Delivery Consult postmaster for fee following services (for ☐ Insured 000 [] 4a. Article Number 84 7. Date of Delivery Service Type 4b Service Type

Registered

Certified ς; fee): Write "Return Receipt Requested" on the mailpiece below the article number.
 The Return Receipt will show to whom the article was delivered and the date Print your name and address on the reverse of this form so that we can Attach this form to the front of the mailpiece, or on the back if space œί #U.S. GPO: 1993-352-714 emeth Galdling Harmaceutuals emplete items 1 and/or 2 for additional services. 33137 orm 3811, December 1991 Complete items 3, and 4a & b. Article Addressed to 5. Signature (Addressee) Signature (Agent) delivered. ls your RETURN ADDRESS completed on the reverse side SINGER SERVICE (Customer Copy) Receipt for Registered Mail JUN 05 2000 125/04/11/Impernation Without Postal Registered No. 7291384966 2 \$0.77 Restricted \$ Delivery \$6.00 Special Delivery \$0.00 Return Receipt 1. 20 M Customer Must Decime 00

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# UNITED STATES OF AMERICA FEDERAL TRADE COMMISSION

In the Matter of

HOECHST MARION ROUSSEL, INC., a corporation,

CARDERM CAPITAL L.P., a limited partnership,

and

ANDRX CORPORATION, a corporation.

Docket No. 9293

#### CERTIFICATION TO COMMISSION OF REQUEST FOR ENFORCEMENT OF SUBPOENA DUCES TECUM SERVED ON NON-PARTY ZENITH GOLDLINE PHARMACEUTICALS, INC.

Non-Party Zenith Goldline Pharmaceuticals, Inc. ("Zenith"), has refused to comply with an FTC subpoena served by Aventis Pharmaceuticals, Inc. ("Aventis"). Accordingly, the Commission should direct the General Counsel's office to enforce this subpoena in court. See 16 C.F.R. § 3.38(c) ("in instances where a nonparty fails to comply with a subpoena or order, [the ALJ] shall certify to the Commission a request that court enforcement of the subpoena or order be sought.")

On May 17, 2000, the Commission issued a subpoena *duces tecum* to Aventis, which Aventis served on Zenith. The subpoena sought the production of documents relevant to Aventis' defense against Complaint Counsel's claim that Aventis engaged in monopoly and anti-competitive practices.

Zenith has refused to produce responsive documents to Aventis. The Commission should therefore direct the Office of the General Counsel to seek court enforcement of the subpoena *duces tecum* issued May 17, 2000, to Aventis.

D. Michael Chappell Administrative Law Judge

# UNITED STATES OF AMERICA FEDERAL TRADE COMMISSION

In the Matter of

Hoechst Marion Roussel, Inc., et al.,

Respondents.

Docket No. 9293

#### CERTIFICATE OF SERVICE

I, D. E. Wilson, Jr., hereby certify that on October 4, 2000, a copy of Aventis Pharmaceuticals, Inc.'s Motion to Enforce Compliance With Subpoena *Duces Tecum* Issued to Zenith Goldline Pharmaceuticals, Inc. was served upon the following persons by hand delivery and/or Federal Express as follows:

Donald S. Clark, Secretary Federal Trade Commission 600 Pennsylvania Ave., N.W., Room 172 Washington, D.C. 20580

Richard Feinstein Federal Trade Commission 601 Pennsylvania Ave., N.W., Room 3114 Washington, D.C. 20580

Hon. D. Michael Chappell Administrative Law Judge Federal Trade Commission 600 Pennsylvania Ave., N.W., Room 104 Washington, D.C. 20580

Markus Meier Federal Trade Commission 601 Pennsylvania Ave., N.W., Room 3017 Washington, D.C. 20580 Kara Plunkett [By FedEx] Stearns, Weaver, Miller, Weissler Alhadeff & Sitterson, P.A. 150 West Flager St., Suite 2200 Miami, FL 33130

Louis M. Solomon [By FedEx] Solomon, Zauderer, Ellenhorn, Frischer & Sharp 45 Rockefeller Plaza New York, NY 10111

Peter O. Safir Kleinfeld, Kaplan and Becker 1140 19th St., N.W. Washington, D.C. 20036

Francis D. Landrey [By FedEx] Proskauer Rose LLP 1585 Broadway New York, NY 10036-8299

D. E. Wilson, Jr.