1		OFFICIAL TRANSCRIPT PROCEEDING
2		FEDERAL TRADE COMMISSION
3		
4		
	MATTER NO.	1123102
5		
	TITLE	SENSA PRODUCTS, LLC
6		
	DATE	RECORDED: DATE UNKNOWN
7		TRANSCRIBED: SEPTEMBER 21, 2012
		REVISED: OCTOBER 31, 2012
8		
	PAGES	1 THROUGH 61
9		
10		
11		
		SENSA INFOMERCIAL
12		(SENSA-FTC-005006)
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		For The Record, Inc.
25	(301) 870-8	025 - www.ftrinc.net - (800) 921-5555

1	FEDERA	AL TRADE COMMISSION	
2		I N D E X	
3			
4	RECORDING:		PAGE:
5	Sensa Infomercial		3
6			
7			
8			
9			
10			
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			
23			
24			
25			

Τ	FEDERAL	TRADE COMMISSION
2		
3	In the Matter of:)
4	Sensa Products, LLC.) Matter No. 1223102
5)
6)
7		Date Unknown
8		
9		
10		
11	The following t	ranscript was produced from a
12	DVD provided to For The F	Record, Inc. on September 20,
13	2012.	
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		

1	PROCEEDINGS
2	
3	SENSA INFOMERCIAL
4	ON SCREEN: SENSA
5	WEIGHT-LOSS SYSTEM
6	"THE Weight-Loss Breakthrough of the 21st
7	Century"
8	SV5D
9	\$9.95
10	30 DAY TRIAL
11	SENSA SLIMS FREE
12	FREE SHIPPING
13	Stereo Mix
14	trt - 28:30
15	ON SCREEN:
16	THE FOLLOWING PROGRAM IS A PAID ADVERTISEMENT
17	FOR THE SENSA WEIGHT-LOSS SYSTEM
18	BROUGHT TO YOU BY SENSA PRODUCTS, LLC
19	Consult your physician before using Sensa or
20	starting any weight-loss plan if you have any medical
21	concerns whatsoever.
22	MALE NARRATOR: The following is a paid
23	advertisement for the Sensa Weight Loss System, brought
24	to you by Sensa Products, LLC.
25	MICHELLE FERNANDEZ: Everything you've ever

- 1 heard about dieting is wrong. You don't need to diet to
- lose weight. There's a better way and you've just found
- 3 it.
- 4 MALE NARRATOR: If you've tried to lose weight,
- 5 there's something you already know. No matter what
- diets, programs or products you've tried, they've all had
- one thing in common, they didn't work.
- 8 ON SCREEN: Before and after photos
- 9 Amanda lost 50 pounds!
- 10 Studies show average weight loss 30 lbs. in
- 11 180 days.
- 12 MALE NARRATOR: But there's something new that
- does.
- ON SCREEN: Before and after photos
- Dorothy lost 64 pounds!
- Studies show average weight loss 30 lbs. in
- 17 180 days.
- Dorothy used Sensa for 9 months with a
- 19 sensible diet and exercise program.
- 20 MALE NARRATOR: Right now, hundreds of
- 21 thousands of people are already losing --
- ON SCREEN: Before and after photos
- David lost 93 pounds!
- 24 Studies show average weight loss 30 lbs. in
- 25 180 days.

Τ	David used Sensa for 8 months with a sensible
2	diet and exercise program.
3	MALE NARRATOR: millions of pounds without
4	dieting. They've discovered the most revolutionary
5	weight loss breakthrough of the 21st Century.
6	ON SCREEN: SENSA WEIGHT-LOSS SYSTEM
7	MALE NARRATOR: It's called Sensa, the amazing
8	new
9	ON SCREEN: CLINICALLY PROVEN!
10	MALE NARRATOR: clinically proven sensation
11	that you sprinkle on to take the weight off.
12	ON SCREEN: Lose 10 POUNDS
13	50 POUNDS
14	or more
15	now you can
16	without dieting!
17	MALE NARRATOR: Whether you need to lose 10
18	pounds, 50 pounds or more, now you can, without dieting.
19	Simply sprinkle Sensa on, eat all the foods you love, and
20	watch the pounds come off. It's that easy.
21	ON SCREEN: Before and after photos
22	Grecia lost 31 pounds!
23	Studies show average weight loss 30 lbs. in
24	180 days.
25	MALE NARRATOR: You'll lose weight faster

```
1
      and --
 2
                 ON SCREEN: Before and after photos
 3
                 Solange lost 46 pounds!
                 Studies show average weight loss 30 lbs. in
 4
      180 days.
 5
 6
                MALE NARRATOR: -- easier than you ever dreamed
 7
      possible.
 8
                 ON SCREEN: Before and after photos
 9
                 Joey lost 120 pounds!
10
                 Studies show average weight loss 30 lbs. in
11
      180 days.
12
                 Joey used Sensa for 12 months with a sensible
13
      diet and exercise program.
14
                 JOEY: I lost over 120 pounds with Sensa.
15
                 ON SCREEN: Before and after photos
16
                Gaylene lost 51 pounds!
17
                 Studies show average weight loss 30 lbs. in
18
      180 days.
19
                 Gaylene used Sensa for 12 months with a
20
      sensible diet and exercise program.
21
                 GAYLENE: I've lost 51 pounds using Sensa.
                 ON SCREEN: Before and after photos
22
23
                 India lost 50 pounds!
                 Studies show average weight loss 30 lbs. in
24
25
      180 days.
```

1 INDIA: I have lost 50 pounds total. 2 ON SCREEN: Before and after photos 3 Dolly lost 70 pounds! 4 Studies show average weight loss 30 lbs. in 5 180 days. 6 Dolly used Sensa for 14 months with a sensible 7 diet. 8 DOLLY: I've been using Sensa for a year now 9 and I'm down 70 pounds. 10 ON SCREEN: Before and after photos 11 Deanna lost 45 pounds! Studies show average weight loss 30 lbs. in 12 13 180 days. 14 DEANNA: I didn't have to change a thing. I 15 just sprinkled it on my food and the weight came off. 16 ON SCREEN: Before and after photos PATTI STANGER 17 18 Star of Bravo's 19 The Millionaire Matchmaker 20 lost 20 pounds 21 PATTI STANGER: This is the best kept Hollywood I sprinkle it on everything I eat, and it works. 22 23 ON SCREEN: Research 25 Years MALE NARRATOR: This revelation in weight loss 24 25 is the result of 25 years of research and development by

Т	the world's leading expert on the science of smell and
2	taste, Dr. Alan Hirsch.
3	ON SCREEN: Dr. Alan Hirsch
4	Leading Expert on Science of Smell & Taste
5	MALE NARRATOR: He found that the key to Sensa's
6	effectiveness is a medical phenomenon called sensory
7	specific satiety.
8	ON SCREEN: Sensory Specific Satiety
9	MALE NARRATOR: As you eat, Sensa works with
10	your senses to
11	ON SCREEN: ACTIVATES HUNGER CONTROL SWITCH
12	These statements have not been evaluated by
13	the FDA. This product is not intended to diagnose,
14	treat, cure or prevent any disease.
15	MALE NARRATOR: safely activate your body's
16	natural hunger control switch. So, one bite triggers
17	your body into thinking you've eaten more than you have.
18	Go ahead and eat your favorite foods. You'll
19	begin to lose weight automatically without having to
20	think about it.
21	ON SCREEN: SPRINKLE
22	EAT
23	LOSE
24	MALE NARRATOR: It's as simple as sprinkle, eat
25	and lose weight.

1	ON SCREEN: SENSA
2	WEIGHT-LOSS SYSTEM
3	Various news sources listed
4	MALE NARRATOR: The Sensa breakthrough is so
5	revolutionary, it's been featured in thousands of news
6	media outlets, such as Time Magazine, the New York Times,
7	and Dateline NBC.
8	ON SCREEN: Doctor Endorsed!
9	MALE NARRATOR: Sensa is recommended by world
10	renowned doctors and nutrition experts.
11	ON SCREEN: Brooke Joanna Benlifer, R.D.
12	Nutrition Expert, Member of SENSA Advisory
13	Panel
14	BROOKE JOANNA BENLIFER: Sensa is a huge
15	breakthrough in the field of weight loss. I have not
16	come across anything that's quite like Sensa.
17	ON SCREEN: Before and after photos
18	Clinically Proven!
19	Jessica lost 34 pounds!
20	Studies show average weight loss 30 lbs. in
21	180 days.
22	MALE NARRATOR: And no other weight loss
23	product
24	ON SCREEN: Before and after photos
25	Clinically Proven!

```
Belinda lost 30 pounds!
 1
 2
                 Studies show average weight loss 30 lbs. in
 3
      180 days.
 4
                MALE NARRATOR: -- has ever had such
 5
      extraordinary clinical results.
 6
                 ON SCREEN: Before and after photos
 7
                Clinically Proven!
 8
                Ari lost 36 pounds!
 9
                 Studies show average weight loss 30 lbs. in
10
      180 days.
11
                MALE NARRATOR: And when was the last time --
12
                ON SCREEN: Before and after photos
13
                Clinically Proven!
14
                Mike lost 40 pounds!
15
                 Studies show average weight loss 30 lbs. in
16
      180 days.
17
                MALE NARRATOR: -- you heard of a weight loss
18
      product so effective it was submitted for a patent?
19
                ON SCREEN: SUBMITTED FOR PATENT
20
                MALE NARRATOR: It is the --
21
                ON SCREEN: THE weight-loss breakthrough of
      the 21st Century!
22
23
                MALE NARRATOR: -- most amazing weight loss
      breakthrough of the 21st Century.
24
25
                ON SCREEN: SENSA WEIGHT-LOSS SYSTEM
```

1	UNIDENTIFIED FEMALE: Sensa rocks.
2	ON SCREEN: NO Counting Calories
3	NO Restrictive Diets
4	NO Pre-Packaged Food
5	NO Jitters
6	NO Side Effects
7	NO Drugs
8	NO Surgery
9	MALE NARRATOR: No counting calories, no
10	restrictive diets, no prepackaged foods, no jitters, no
11	side effects, no scary drugs or surgery. Just sprinkle,
12	eat, and lose weight. It's really that simple, that
13	safe, and it works. It really, really works.
14	ON SCREEN: Guaranteed!
15	MALE NARRATOR: Guaranteed.
16	ON SCREEN: HEART DISEASE
17	DIABETES
18	HIGH BLOOD PRESSURE
19	CHOLESTEROL
20	These statements have not been evaluated by
21	the FDA. This product is not intended to diagnose,
22	treat, sure or prevent any disease.
23	MALE NARRATOR: So, whether you want to lose
24	weight because of heart disease, diabetes, high blood
25	pressure or cholesterol, or to fit in those skinny jeans,

Sensa is the easy way to do it. 1 2 ON SCREEN: CALL IN THE NEXT 29 MINUTES 3 30 Day Trial! 4 Stay Tuned for Details 5 MALE NARRATOR: And when you call in the next 29 minutes, you can try Sensa for 30 days for only \$9.95. 6 7 Now, here to tell you about this amazing new 8 breakthrough in weight loss --9 ON SCREEN: SENSA WEIGHT-LOSS SYSTEM 10 Michelle lost 40 pounds 11 MALE NARRATOR: -- is a remarkable Sensa success story herself, Michelle Fernandez. 12 ON SCREEN: Michelle Fernandez 13 14 SENSA Success Story 15 MICHELLE FERNANDEZ: Hi, I'm Michelle 16 Fernandez. 17 ON SCREEN: Before photo 18 Michelle 40 pounds ago 19 Studies show average weight loss 30 lbs in 180 20 days. MICHELLE FERNANDEZ: This was me 40 pounds ago, 21 before I discovered Sensa. I tried everything to take 22 that weight off after I had my twins and nothing worked 23 for me until Sensa. With this amazing product, I have 24 25 changed my body and changed my life. And I'm here today

1 with just a few of the hundreds of thousands of people 2 who have already lost millions of pounds with Sensa. 3 ON SCREEN: Before and after photos 4 Suzanne lost 36 pounds! 5 Studies show average weight loss 30 lbs. in 6 180 days. 7 MICHELLE FERNANDEZ: Like Suzanne, who lost 36 8 pounds. 9 ON SCREEN: Before and after photos Gaylene lost 51 pounds! 10 11 Studies show average weight loss 30 lbs. in 12 180 days. 13 Gaylene used Sensa for 12 months with a 14 sensible diet and exercise program. 15 MICHELLE FERNANDEZ: Gaylene, who lost 51 16 pounds. 17 ON SCREEN: Before and after photos 18 David lost 93 pounds! 19 Studies show average weight loss 30 lbs. in 20 180 days. David used Sensa for 8 months with a sensible 21 diet and exercise program. 22 23 MICHELLE FERNANDEZ: And David, who dropped an 24 incredible 93 pounds. (Applause.) 25

1 MICHELLE FERNANDEZ: Sensa is an amazing weight 2 loss system that you sprinkle on to take the weight off. 3 You just sprinkle, eat, and lose weight. It's that 4 simple. 5 With Sensa, you lose weight safely. 6 ON SCREEN: NO Surgery 7 NO Counting Calories 8 NO Pre-Packaged Food 9 MICHELLE FERNANDEZ: There's no scary surgery. You never have to count a calorie or buy prepackaged 10 11 food. You don't have to increase your exercise or change your daily routine. 12 13 ON SCREEN: NO Stimulants 14 Diuretics 15 NO Drugs 16 MICHELLE FERNANDEZ: There's no stimulants, diuretics, and Sensa is not a pill. All you have to do 17 18 is sprinkle Sensa on your food before you eat it and 19 Sensa does the rest. It's simple, it's actually fun, and 20 guess what, it works. 21 ON SCREEN: Before and after photos Dina lost 37 pounds! 22 23 Studies show average weight loss 30 lbs. in 24 180 days. 25 DINA: To finally find something that works for

- me is incredible. I'm getting chills saying that. 1 2 ON SCREEN: Before and after photos 3 Belinda lost 30 pounds! 4 Studies show average weight loss 30 lbs. in 5 180 days. 6 BELINDA: Sprinkle, you're done. You don't 7 have to take any pills. You don't have to count 8 calories. I mean, it's easy. 9 ON SCREEN: Before and after photos Grecia lost 31 pounds! 10 11 Studies show average weight loss 30 lbs. in 180 days. 12 13 GRECIA: Anybody can use it. You just shake it on your food. It's not hard at all. 14 15 ON SCREEN: Before and after photos 16 India lost 50 pounds! 17 Studies show average weight loss 30 lbs. in 18 180 days. 19 INDIA: If you can't diet, like me, and you 20 like the good stuff, you don't have to change your diet. 21 ON SCREEN: Before and after photos Nick lost 28.5 pounds! 22 Studies show average weight loss 30 lbs. in 23
- 25 NICK: I'm Nick, and I lost 28 and a half

180 days.

24

pounds with Sensa. 1 2 ON SCREEN: Before and after photos 3 Miriam lost 45 pounds! Studies show average weight loss 30 lbs. in 180 days. 5 MIRIAM: I'm Miriam, and I've lost 45 pounds in 6 7 seven months. 8 ON SCREEN: Before and after photos 9 Solange lost 46 pounds! 10 Studies show average weight loss 30 lbs. in 11 180 days. 12 SOLANGE: My name is Solange, and I lost 46 13 pounds using Sensa. 14 ON SCREEN: Before and after photos 15 Amanda lost 50 pounds! 16 Studies show average weight loss 30 lbs. in 17 180 days. 18 AMANDA: I lost 50 pounds and went from a size 19 19 to a 9/10. 20 ON SCREEN: Before and after photos David lost 93 pounds! 21 Studies show average weight loss 30 lbs. in 22 23 180 days. 24 David used Sensa for 8 months with a sensible 25 diet and exercise program.

1 DAVID: I'm David, and I lost 93 pounds using 2 Sensa. 3 ON SCREEN: SENSA WEIGHT-LOSS SYSTEM 4 MICHELLE FERNANDEZ: So, how does Sensa work? Well, at the heart of the Sensa program is a 5 6 revolutionary technology that's based on 25 years of 7 research and testing. 8 ON SCREEN: Research 25 Years 9 MICHELLE FERNANDEZ: It was discovered by a brilliant research scientist and my hero, Dr. Alan 10 11 Hirsch. 12 ON SCREEN: Dr. Alan Hirsch 13 World's Leading Expert on Science of Smell & 14 Taste MICHELLE FERNANDEZ: Dr. Hirsch holds five --15 16 ON SCREEN: 5 Medical Board Certifications 17 MICHELLE FERNANDEZ: -- medical board 18 certifications and is recognized as the world's leading 19 expert on the science of smell and taste. 20 ON SCREEN: List of various media programs, newspaper and magazines 21 22 MICHELLE FERNANDEZ: He's appeared on Oprah, 23 Good Morning America, Dateline, Extra, the CBS Early 24 Show, CNN, and in hundreds of magazines and newspapers around the world. 25

1 During the course of his pioneering research, 2 Dr. Hirsch discovered the ground-breaking secret behind 3 Sensa that has changed the way the world looks at weight 4 loss forever. 5 ON SCREEN: Dr. Alan Hirsch, M.D. - SENSA Creator/5 Board Certifications 6 7 Director, Smell & Taste Treatment and Research 8 Foundation 9 DR. ALAN HIRSCH: After 25 years of research, I finally figured out why diets don't work. Most diets 10 11 focus on what you eat. They have it all wrong. Sensa 12 looks at why you overeat and the biological mechanisms 13 that prevent you from overeating. It uses the body's 14 natural physiology to prevent you from overeating. 15 I've found that hunger isn't controlled by your 16 stomach; it's controlled by your brain. We don't overeat 17 just because we're hungry. It's because we love to eat. 18 And diets don't stop you from wanting to eat, they just 19 stop you from eating what you want. And that's a recipe 20 for failure. 21 ON SCREEN: Sensory Specific Satiety 22 DR. ALAN HIRSCH: The key is a medical phenomena called sensory specific satiety. As you eat, 23 Sensa works with your senses to --24

ON SCREEN: ACTIVATES HUNGER CONTROL SWITCH

25

- 1 These statements have not been evaluated by
- the FDA. This product is not intended to diagnose,
- 3 treat, cure or prevent any disease.
- 4 DR. ALAN HIRSCH: -- activate your body's
- 5 natural hunger control switch and triggers your body into
- 6 thinking you've eaten more than you have. So, you begin
- 7 to lose weight without having to think about it.
- 8 The reason Sensa works when diets don't is
- 9 because it lets you do what no diet can. It lets you
- 10 lose weight while still eating the foods you love most
- 11 without ever feeling hungry or deprived.
- ON SCREEN: Before and after photos
- Joey lost 120 pounds!
- 14 Studies show average weight loss 30 lbs. in
- 15 180 days.
- Joey used Sensa for 12 months with a sensible
- 17 diet and exercise program.
- 18 www.SensaTrial.com
- 19 JOEY: I lost over 120 pounds with Sensa.
- 20 Everything else I've tried did not work for me except for
- 21 Sensa. I could eat whatever I wanted, whenever I wanted
- 22 with Sensa, and I was seeing a steady weight loss. Don't
- 23 change your exercise, don't change what you're eating.
- 24 You just, you know, add this to your food whenever you
- eat, and that's it.

- I was a size 48 in my waist and now I'm a size
- 2 28. I lost weight with Sensa.
- 3 ON SCREEN: SENSA WEIGHT-LOSS SYSTEM
- 4 MICHELLE FERNANDEZ: So, let me show you the
- 5 entire Sensa program.
- 6 ON SCREEN: CALL IN THE NEXT 22 (21) MINUTES
- 7 www.SensaTrial.com
- 8 MICHELLE FERNANDEZ: Now, be careful, don't
- 9 blink, because you might miss it.
- 10 That's the complete program. All you have to
- 11 do is sprinkle Sensa on everything you eat, enjoy all
- 12 your favorite foods and you will lose weight.
- ON SCREEN: Before and after photos
- 14 Solange lost 46 pounds!
- 15 Studies show average weight loss 30 lbs. in
- 16 180 days.
- 17 www.SensaTrial.com
- SOLANGE: Sensa works, Sensa's great, I love
- 19 it. I could eat what I wanted and I could bring it with
- 20 me. I didn't have to inconvenience anyone. It just -- it
- 21 was so simple and so easy to adapt to. Month after
- 22 month, when the weight started coming off, I felt like I
- 23 was just shedding like a second skin. I love buying cute
- 24 little girl things and trying on bathing suits. I had
- 25 not gone near a bathing suit in two and a half years.

- 1 So, it's -- it's amazing. It's amazing.
- ON SCREEN: Try Sensa for 30 Days for Only
- 3 \$9.95
- 4 LIMITED TIME FREE SHIPPING!
- 5 MICHELLE FERNANDEZ: Just sprinkle Sensa on and
- 6 take the weight off. It's really that easy. So, what
- 7 are you waiting for? Take the first and final step
- 8 towards safe, effective weight loss.
- 9 ON SCREEN: You are watching a paid
- 10 advertisement for the Sensa Weight-Loss System. Brought
- 11 to you by Sensa Products, LLC.
- 12 MICHELLE FERNANDEZ: Here's how you can change
- 13 your body to change your life and get started on your
- 14 very own Sensa success story.
- 15 ON SCREEN: Consult your physician before
- 16 using Sensa or starting any weight-loss plan
- 17 MALE NARRATOR: If you've tried to lose weight,
- 18 there's something you already know. No matter what
- 19 diets, programs or products you've tried, they've all had
- one thing in common. They didn't work.
- ON SCREEN: Before and after photos
- 22 Amanda lost 50 pounds!
- 23 Studies show average weight loss 30 lbs. in
- 24 180 days.
- 25 MALE NARRATOR: But there's something new that

```
1
      does.
 2
                ON SCREEN: Before and after photos
 3
                Dorothy lost 64 pounds!
 4
                 Studies show average weight loss 30 lbs. in
 5
      180 days.
                Dorothy used Sensa for 9 months with a
 6
 7
      sensible diet and exercise program.
 8
                MALE NARRATOR: Right now, hundreds of
 9
      thousands of people are already losing --
10
                ON SCREEN: Before and after photos
11
                David lost 93 pounds!
                 Studies show average weight loss 30 lbs. in
12
13
      180 days.
14
                David used Sensa for 8 months with a sensible
15
      diet and exercise program.
16
                MALE NARRATOR: -- millions of pounds without
17
      dieting. They've discovered the most revolutionary
18
      weight loss breakthrough of the 21st Century.
19
                ON SCREEN: SENSA WEIGHT-LOSS SYSTEM
20
                MALE NARRATOR: It's called Sensa, the amazing
21
      new --
                ON SCREEN: Clinically Proven!
22
23
                MALE NARRATOR: -- clinically proven sensation
      that you sprinkle on to take the weight off.
24
```

25

1	ON SCREEN: Lose 10 POUNDS
2	50 POUNDS
3	or more
4	now you can
5	without dieting!
6	MALE NARRATOR: Whether you need to lose 10
7	pounds, 50 pounds or more, now you can without dieting.
8	Simply sprinkle Sensa on, eat all the foods you love, and
9	watch the pounds come off. It's that easy.
10	ON SCREEN: Before and after photos
11	Grecia lost 31 pounds!
12	Studies show average weight loss 30 lbs. in
13	180 days.
14	www.SensaTrial.com
15	MALE NARRATOR: You'll lose weight faster
16	ON SCREEN: Before and after photos
17	Solange lost 46 pounds!
18	Studies show average weight loss 30 lbs. in
19	180 days.
20	www.SensaTrial.com
21	MALE NARRATOR: and easier than you ever
22	dreamed possible.
23	ON SCREEN: Before and after photos
24	Joey lost 120 pounds!
25	Studies show average weight loss 30 lbs. in

- 1 180 days. 2 Joey used Sensa for 12 months with a sensible 3 diet and exercise program. 4 www.SensaTrial.com 5 JOEY: I lost over 120 pounds with Sensa. 6 ON SCREEN: Before and after photos 7 India lost 50 pounds! 8 Studies show average weight loss 30 lbs. in 9 180 days. www.SensaTrial.com 10 11 INDIA: I have lost 50 pounds total. 12 ON SCREEN: Before and after photos 13 Dolly lost 70 pounds! 14 Studies show average weight loss 30 lbs. in 15 180 days. 16 Dolly used Sensa for 14 months with a sensible diet. 17 18 www.SensaTrial.com 19 DOLLY: I've been using Sensa for a year now 20 and I'm down 70 pounds. ON SCREEN: ACTIVATES HUNGER CONTROL SWITCH 21
- the FDA. This product is not intended to diagnose, treat, cure or prevent any disease.

22

These statements have not been evaluated by

25 MALE NARRATOR: As you eat, Sensa works with

your senses to safely activate your body's natural hunger 1 2 control switch. So, one bite triggers your body into 3 thinking you've eaten more than you have. Go ahead and eat your favorite foods. You'll begin to lose weight 5 automatically without having to think about it. It's as simple as sprinkle, eat and lose weight. 6 7 If this sounds too good to be true, just listen 8 to this. 9 ON SCREEN: Over 1400 people! one of the largest clinical weight-loss 10 studies ever conducted! 11 12 MALE NARRATOR: In one of the largest clinical 13 studies ever conducted for a non-pharmaceutical weight loss product, over 1,400 people were given Sensa --14 15 ON SCREEN: Over 1400 people! 16 SENSA WEIGHT-LOSS SYSTEM 17 No dieting 18 No change in exercise MALE NARRATOR: -- and told not to diet and not 19 to change their exercise routine. 20 21 ON SCREEN: Over 1400 people! SENSA WEIGHT-LOSS SYSTEM 22 23 Sprinkle 24 Eat 25 Lose Weight!

1	MALE NARRATOR: All they did was sprinkle, eat,
2	and lose weight. And lose weight they did.
3	ON SCREEN: Over 1400 people!
4	SENSA WEIGHT-LOSS SYSTEM
5	average weight-loss
6	30.5 pounds
7	Results based on 180 day study period.
8	MALE NARRATOR: In fact, the average was an
9	incredible 30 and a half pounds.
10	ON SCREEN: average weight loss graphic
11	SENSA NON-SENSA USERS
12	30.5 pounds 2 pounds
13	MALE NARRATOR: And in the same study, the
14	group that was not given Sensa lost an average of only
15	two pounds.
16	ON SCREEN: Before and after photos
17	Misty lost 27 pounds!
18	Studies show average weight loss 30 lbs. in
19	180 days.
20	MALE NARRATOR: And since then, hundreds of
21	ON SCREEN: Before and after photos
22	Jessica lost 34 pounds!
23	Studies show average weight loss 30 lbs. in
24	180 days.
25	MALE NARRATOR: thousands of people have

```
1
                ON SCREEN: Before and after photos
 2
                Ari lost 36 pounds!
 3
                 Studies show average weight loss 30 lbs. in
 4
      180 days.
 5
                MALE NARRATOR: -- already lost millions of --
 6
                ON SCREEN: Before and after photos
 7
                Miriam lost 45 pounds!
 8
                 Studies show average weight loss 30 lbs. in
 9
      180 days.
                MALE NARRATOR: -- pounds --
10
11
                ON SCREEN: Before and after photos
12
                Mike lost 40 pounds!
13
                 Studies show average weight loss 30 lbs. in
14
      180 days.
15
                MALE NARRATOR: -- just by using Sensa.
16
                ON SCREEN: Research 25 Years
17
                MALE NARRATOR: This revelation in weight loss
18
      is the result of 25 years of research and development by
19
      the world's --
20
                ON SCREEN: Dr. Alan Hirsch
21
                 World's Leading Expert on Science of Smell &
22
      Taste
23
                MALE NARRATOR: -- leading expert on the
      science of smell and taste, Dr. Alan Hirsch.
24
25
                ON SCREEN: SENSA WEIGHT-LOSS SYSTEM
```

1 List of various media outlets 2 MALE NARRATOR: It's so revolutionary, it's 3 been featured in thousands of news media outlets, such as Time Magazine, the New York Times and Dateline NBC. 4 5 ON SCREEN: Doctor Recommended! MALE NARRATOR: Sensa is recommended by world-6 7 renowned doctors and nutrition experts. 8 ON SCREEN: Before and after photos 9 Clinically Proven! 10 Jason lost 20 pounds! 11 Studies show average weight loss 30 lbs. in 180 days. 12 13 MALE NARRATOR: And no other weight loss 14 product has ever had --15 ON SCREEN: Before and after photos 16 Clinically Proven! 17 Belinda lost 30 pounds! 18 Studies show average weight loss 30 lbs. in 19 180 days. MALE NARRATOR: -- such extraordinary clinical 20 results. 21 22 ON SCREEN: Before and after photos 23 Clinically Proven! Wendy lost 75 pounds! 24 25 Studies show average weight loss 30 lbs. in

1	180 days.
2	MALE NARRATOR: And when was the last time you
3	heard
4	ON SCREEN: Before and after photos
5	Clinically Proven!
6	Deanna lost 45 pounds!
7	Studies show average weight loss 30 lbs. in
8	180 days.
9	MALE NARRATOR: of a weight loss product so
10	effective it was submitted for a patent?
11	ON SCREEN: SUBMITTED FOR PATENT
12	MALE NARRATOR: It is the most amazing
13	ON SCREEN: THE weight-loss breakthrough of
14	the 21st Century!
15	MALE NARRATOR: weight loss breakthrough of
16	the 21st Century.
17	ON SCREEN: SENSA WEIGHT-LOSS SYSTEM
18	SOLANGE: Sensa rocks.
19	ON SCREEN: NO Counting Calories
20	NO Restrictive Diets
21	NO Pre-Packaged Food
22	NO Jitters
23	NO Side Effects
24	NO Drugs
25	NO Surgery

1 MALE NARRATOR: No counting calories, no 2 restrictive diets, no prepackaged food, no jitters, no 3 side effects, no scary drugs or surgery. Just sprinkle, eat, and lose weight. It's really that simple, that 5 safe, and it works. It really, really works. 6 ON SCREEN: Guaranteed! 7 MALE NARRATOR: Guaranteed. 8 ON SCREEN: HEART DISEASE 9 DIABETES 10 HIGH BLOOD PRESSURE 11 CHOLESTEROL 12 These statements have not been evaluated by 13 the FDA. This product is not intended to diagnose, treat, sure or prevent any disease. 14 15 MALE NARRATOR: So, whether you want to lose 16 weight because of heart disease, diabetes, high blood pressure or cholesterol, or to fit in those skinny jeans, 17 18 Sensa is the easy way to do it. 19 ON SCREEN: Money figures increasing on screen 20 MALE NARRATOR: Think of how many thousands of dollars you've spent on gym memberships, home fitness 21 22 gadgets, diet plans and prepackaged foods, and none of 23 them worked. Well, take a look at this. 24 ON SCREEN: Introductory Offer! 30 Day Trial 25

1	\$9.95
2	www.SensaTrial.com
3	MALE NARRATOR: Call now, and thanks to this
4	introductory television offer, you can try Sensa at home
5	for 30 days for only \$9.95. It's our exclusive 30-day
6	try-it-before-you-buy-it trial offer.
7	ON SCREEN: NO extra food to buy
8	NO memberships
9	NO weigh-ins
10	Introductory Offer!
11	30 Day Trial
12	\$9.95
13	www.SensaTrial.com
14	MALE NARRATOR: There's no extra food to buy,
15	no memberships, no weigh-ins, just everything you need to
16	lose all the weight you hate.
17	ON SCREEN: SENSA WEIGHT-LOSS SYSTEM
18	30 DAY TRIAL OFFER
19	\$9.95
20	Try It Before You Buy It!
21	LIMITED TIME FREE SHIPPING!
22	CA, NJ, MN residents add sales tax. US Funds.
23	www.SensaTrial.com
24	MALE NARRATOR: If you think Sensa sounds too
25	good to be true, you'll have 30 days to try Sensa at home

1 for yourself. That's right. You're quaranteed to lose 2 the weight you want or simply return it and your credit 3 card won't be charged a penny more. 4 ON SCREEN: SENSA WEIGHT-LOSS SYSTEM 5 SENSA SLIMS \$40 value FREE 6 30 DAY TRIAL OFFER 7 \$9.95 8 LIMITED TIME FREE SHIPPING! 9 CA, NJ, MN residents add sales tax. US Funds. 10 www.SensaTrial.com 11 MALE NARRATOR: And if that's not enough, when you call in the next few minutes, you can receive a free 12 13 supply of our brand new Sensa Slims, the revolutionary to go packets great for taking Sensa with you everywhere, a 14 15 \$40 value, yours free. 16 ON SCREEN: SENSA WEIGHT-LOSS SYSTEM 17 30 DAY TRIAL OFFER 18 \$9.95 19 Try It Before You Buy It! 20 LIMITED TIME FREE SHIPPING! CA, NJ, MN residents add sales tax. US Funds. 21 www.SensaTrial.com 22 MALE NARRATOR: So, what are you possibly 23 waiting for? Get started on that thinner, trimmer, 24 sexier, healthier you. And for a limited time, we'll 25

- 1 even ship it free. Call now or for even faster service, 2 visit our website at SensaTrial.com. 3 ON SCREEN: Dayna Devon 4 Former Co-Host of "Extra" and Award-Winning 5 Journalist 6 Celebrity Endorser 7 Actual User 8 DAYNA DEVON: I was working at the television 9 show, Extra, and I heard we were doing a story on this product called Sensa, and that basically you sprinkled 10 11 this on your food and you lose weight. And I was like, 12 are you kidding me? You're really expecting me to 13 believe that? I was like, I didn't fall off the turnip truck yesterday. So, I was like, there is no way this is 14 15 going to work, but you know what, hey, I have tried 16 everything else, I'll certainly try this.
- ON SCREEN: www.SensaTrial.com

25

That was it.

DAYNA DEVON: So, I started using it, and like
that, I dropped eight pounds, like so quickly. I could
never even drop two or three pounds, much less eight
pounds, and I have changed nothing in my diet. I didn't
change my workout program. I didn't change -- I didn't
do food journals. I didn't do special foods. I didn't
order anything. All I did was sprinkle Sensa on my food.

1 MICHELLE FERNANDEZ: Sensa has already changed 2 so many people's lives, including mine. 3 ON SCREEN: Before photo 4 Michelle 40 pounds ago 5 Studies show average weight loss 30 lbs in 180 6 days. 7 MICHELLE FERNANDEZ: Now, this was me 40 pounds 8 ago. 9 ON SCREEN: CALL IN THE NEXT 15 (14) MINUTES 10 www.SensaTrial.com 11 MICHELLE FERNANDEZ: I will always be grateful for the help that Sensa gave me and to my family for this 12 13 gift of a new and healthy life. 14 Before I started Sensa, the first thing that I 15 did was investigate the science behind it. And when I 16 found out just how effective Sensa really is from a scientific standpoint, I knew that I had found my answer. 17 Just take a look at this. 18 19 ON SCREEN: Over 1400 people! 20 one of the largest clinical weight-loss studies ever conducted! 21 MICHELLE FERNANDEZ: In one of the largest 22 23 clinical studies ever conducted for a non-pharmaceutical weight loss product, over 1,400 people were given 24 25 Sensa --

1	ON SCREEN: Over 1400 people!
2	SENSA WEIGHT-LOSS SYSTEM
3	No dieting
4	No change in exercise
5	MICHELLE FERNANDEZ: and told not to diet
6	and not to change their exercise routine.
7	ON SCREEN: Over 1400 people!
8	SENSA WEIGHT-LOSS SYSTEM
9	average weight-loss
10	30.5 pounds
11	Results based on 180 day study period.
12	MICHELLE FERNANDEZ: In most diet studies,
13	people lose a little weight. But with Sensa, the average
14	was an incredible 30 and a half pounds.
15	ON SCREEN: average weight loss graphic
16	SENSA NON-SENSA USERS
17	30.5 pounds 2 pounds
18	MICHELLE FERNANDEZ: Now, compare that to the
19	other group in the study, the group that wasn't given
20	Sensa. They lost an average of only two pounds. So, the
21	people who used Sensa lost 30 pounds, while the people
22	who didn't lost only two. And, remember, 30 was just the
23	average. Right now, Sensa users are losing millions of
24	pounds. So, how much do you want to lose?
25	ON SCREEN: Brooke Joanna Benlifer, R.D.

1 Nutrition Expert, Member of SENSA Advisory 2 Panel 3 BROOKE JOANNA BENLIFER: Sensa is a huge 4 breakthrough in the field of weight loss. I have not 5 come across anything that's quite like Sensa or at all 6 like Sensa. Sensa actually works on that, you know, 7 satiety system to make you feel full --8 ON SCREEN: ACTIVATES HUNGER CONTROL SWITCH 9 These statements have not been evaluated by 10 the FDA. This product is not intended to diagnose, 11 treat, cure or prevent any disease. 12 BROOKE JOANNE BENLIFER: -- cause you to think, 13 okay, I've had enough and, you know, push your plate away. And that, in itself, is a breakthrough because I 14 15 don't think there's any other diet that does that. 16 ON SCREEN: Brooke Joanna Benlifer, R.D. Nutrition Expert, Member of SENSA Advisory 17 18 Panel 19 BROOKE JOANNA BENLIFER: Sensa actually works. 20 The sprinkles work. The science behind it is valid and 21 people do end up, for the vast majority of people, losing a lot of weight. 22 23 ON SCREEN: Dr. Hilton Hudson II, M.D. Chief of Cardiothoracic Surgery, Franciscan 24 25 Physicians Hospital

1 Member of SENSA Advisory Panel 2 DR. HILTON HUDSON, II: I've been practicing 3 heart surgery for 15 years. I've seen a lot of death and dying and a lot of sickness. And this is a product that 5 I truly believe in. I believe in Sensa. There's a lot 6 of diet products out there that have not worked. 7 ON SCREEN: Dr. Hilton Hudson II, M.D. 8 Chief of Cardiothoracic Surgery, Franciscan 9 Physicians Hospital 10 Member of SENSA Advisory Panel 11 DR. HILTON HUDSON, II: If you're overweight, it makes all the sense in the world to try it because it 12 13 will work and --14 ON SCREEN: Before and after photos 15 Deanna lost 45 pounds! 16 Studies show average weight loss 30 lbs. in 17 180 days. 18 www.SensaTrial.com 19 DR. HILTON HUDSON, II: -- it's been proven to 20 be extremely effective --21 ON SCREEN: Before and after photos Jason lost 20 pounds! 22 23 Studies show average weight loss 30 lbs. in 180 days. 24 25 www.SensaTrial.com

```
1
                DR. HILTON HUDSON, II: -- and I think it's
 2
      going to make major impacts --
 3
                ON SCREEN: Before and after photos
 4
                Belinda lost 30 pounds!
 5
                Studies show average weight loss 30 lbs. in
      180 days.
 6
 7
                www.SensaTrial.com
 8
                DR. HILTON HUDSON, II: -- with regards to
 9
      reduction of obesity.
10
                ON SCREEN: Before and after photos
11
                Michelle Lost 40 pounds!
                Studies show average weight loss 30 lbs. in
12
13
      180 days.
14
                www.SensaTrial.com
15
                DR. HILTON HUDSON, II: In any one of my
16
      patients in search for an effective way and a safe way of
      being able to lose weight, Sensa is the product that I
17
18
      would suggest that they use.
19
                ON SCREEN: www.SensaTrial.com
20
                MICHELLE FERNANDEZ: Sensa allows you to eat
21
      all of the foods that you love. You simply, naturally,
      eat less of them. Sprinkle Sensa on, take the weight
22
      off. It's really that simple. You just sprinkle, eat,
23
      and lose weight. Sensa makes sense.
24
25
                ON SCREEN: PATTI STANGER
```

1	Star of Bravo's
2	THE MILLIONAIRE MATCHMAKER
3	lost 20 pounds
4	www.SensaTrial.com
5	PATTI STANGER: I'm Patti Stanger, star of
6	Bravo's Millionaire Matchmaker, and I lost 20 pounds with
7	Sensa. This is the best kept Hollywood secret, Sensa.
8	When I found Sensa, I could eat whatever I want, not
9	think about the calories, and just sprinkle and go.
10	Where has this product been all my life?
11	I sprinkle it on everything I eat and it works.
12	Everyone's noticing, and I feel good. I like to look
13	good. I like for my clients to look good. And you don't
14	have to worry about points and calories and pills.
15	There's no complications in this product. All you got to
16	do is sprinkle it and forget about it.
17	ON SCREEN: SENSA WEIGHT-LOSS SYSTEM
18	MICHELLE FERNANDEZ: Sensa allows you to eat
19	the foods that you love
20	ON SCREEN: Try Sensa for 30 Days for Only
21	\$9.95
22	LIMITED TIME FREE SHIPPING!
23	MICHELLE FERNANDEZ: but helps you to
24	control how much of them you eat. It's really that easy,
25	and it works. It really works.

1 ON SCREEN: You are watching a paid 2 advertisement for the Sensa Weight-Loss System. Brought 3 to you by Sensa Products, LLC. 4 MICHELLE FERNANDEZ: So, what are you waiting 5 for? Here's how to order. 6 ON SCREEN: Consult your physician before 7 using Sensa or starting any weight-loss plan 8 MALE NARRATOR: If you've tried to lose weight, 9 there's something you already know. No matter what 10 diets, programs or products you've tried, they've all had 11 one thing in common. They didn't work. 12 ON SCREEN: Before and after photos 13 Amanda lost 50 pounds! Studies show average weight loss 30 lbs. in 14 180 days. 15 16 MALE NARRATOR: But there's something new that 17 does. 18 ON SCREEN: Before and after photos 19 Dorothy lost 64 pounds! 20 Studies show average weight loss 30 lbs. in 180 days. 21 Dorothy used Sensa for 9 months with a 22 sensible diet and exercise program. 23 MALE NARRATOR: Right now, hundreds of 24 25 thousands of people are already losing --

1	ON SCREEN: Before and after photos
2	David lost 93 pounds!
3	Studies show average weight loss 30 lbs. in
4	180 days.
5	David used Sensa for 8 months with a sensible
6	diet and exercise program.
7	MALE NARRATOR: millions of pounds without
8	dieting. They've discovered the most revolutionary
9	weight loss breakthrough of the 21st Century.
10	ON SCREEN: SENSA WEIGHT-LOSS SYSTEM
11	MALE NARRATOR: It's called Sensa, the amazing
12	new
13	ON SCREEN: Clinically Proven!
14	MALE NARRATOR: clinically proven sensation
15	that you sprinkle on to take the weight off.
16	ON SCREEN: Lose 10 POUNDS
17	50 POUNDS
18	or more
19	now you can
20	without dieting!
21	MALE NARRATOR: Whether you need to lose 10
22	pounds, 50 pounds or more, now you can without dieting.
23	Simply sprinkle Sensa on, eat all the foods you love, and
24	watch the pounds come off. It's that easy.
25	ON SCREEN: Before and after photos

1	Grecia lost 31 pounds!
2	Studies show average weight loss 30 lbs. in
3	180 days.
4	www.SensaTrial.com
5	MALE NARRATOR: You'll lose weight faster
6	ON SCREEN: Before and after photos
7	Solange lost 46 pounds!
8	Studies show average weight loss 30 lbs. in
9	180 days.
10	www.SensaTrial.com
11	MALE NARRATOR: and easier than you ever
12	dreamed possible.
13	ON SCREEN: Before and after photos
14	Joey lost 120 pounds!
15	Studies show average weight loss 30 lbs. in
16	180 days.
17	Joey used Sensa for 12 months with a sensible
18	diet and exercise program.
19	www.SensaTrial.com
20	JOEY: I lost over 120 pounds with Sensa.
21	ON SCREEN: Before and after photos
22	India lost 50 pounds!
23	Studies show average weight loss 30 lbs. in
24	180 days.
25	www.SensaTrial.com

1 INDIA: I have lost 50 pounds total. 2 ON SCREEN: Before and after photos 3 Dolly lost 70 pounds! 4 Studies show average weight loss 30 lbs. in 5 180 days. 6 Dolly used Sensa for 14 months with a sensible 7 diet. 8 www.SensaTrial.com 9 DOLLY: I've been using Sensa for a year now 10 and I'm down 70 pounds. 11 ON SCREEN: ACTIVATES HUNGER CONTROL SWITCH 12 These statements have not been evaluated by 13 the FDA. This product is not intended to diagnose, 14 treat, cure or prevent any disease. MALE NARRATOR: As you eat, Sensa works with 15 16 your senses to safely activate your body's natural hunger control switch. So, one bite triggers your body into 17 thinking you've eaten more than you have. Go ahead and 18 19 eat your favorite foods. You'll begin to lose weight 20 automatically without having to think about it. It's as 21 simple as sprinkle, eat and lose weight. If this sounds too good to be true, just listen 22 23 to this. 24 ON SCREEN: Over 1400 people! 25 one of the largest clinical weight-loss

1	studies ever conducted!
2	MALE NARRATOR: In one of the largest clinical
3	studies ever conducted for a non-pharmaceutical weight
4	loss product, over 1,400 people were given Sensa
5	ON SCREEN: Over 1400 people!
6	SENSA WEIGHT-LOSS SYSTEM
7	No dieting
8	No change in exercise
9	MALE NARRATOR: and told not to diet and not
10	to change their exercise routine.
11	ON SCREEN: Over 1400 people!
12	SENSA WEIGHT-LOSS SYSTEM
13	Sprinkle
14	Eat
15	Lose Weight!
16	MALE NARRATOR: All they did was sprinkle, eat,
17	and lose weight. And lose weight they did.
18	ON SCREEN: Over 1400 people!
19	SENSA WEIGHT-LOSS SYSTEM
20	average weight-loss
21	30.5 pounds
22	Results based on 180 day study period.
23	MALE NARRATOR: In fact, the average was an
24	incredible 30 and a half pounds.
25	ON SCREEN: average weight loss graphic

1		SENSA	NON-SENSA USERS
2		30.5 pounds	2 pounds
3		MALE NARRATOR: And	d in the same study, the
4	group tha	t was not given Sens	sa lost an average of only
5	two pound	ls.	
6		ON SCREEN: Before	and after photos
7		Misty lost 27 pound	ds!
8		Studies show average	ge weight loss 30 lbs. in
9	180 days.		
10		MALE NARRATOR: And	d since then, hundreds of
11		ON SCREEN: Before	and after photos
12		Jessica lost 34 pou	unds!
13		Studies show average	ge weight loss 30 lbs. in
14	180 days.		
15		MALE NARRATOR:	thousands of people have
16		ON SCREEN: Before	and after photos
17		Ari lost 36 pounds!	
18		Studies show average	ge weight loss 30 lbs. in
19	180 days.		
20		MALE NARRATOR:	already lost millions of
21		ON SCREEN: Before	and after photos
22		Miriam lost 45 pour	nds!
23		Studies show average	ge weight loss 30 lbs. in
24	180 days.		
25		MALE NARRATOR:	pounds

1	ON SCREEN: Before and after photos
2	Mike lost 40 pounds!
3	Studies show average weight loss 30 lbs. in
4	180 days.
5	MALE NARRATOR: just by using Sensa.
6	ON SCREEN: Research 25 Years
7	MALE NARRATOR: This revelation in weight loss
8	is the result of 25 years of research and development by
9	the world's
10	ON SCREEN: Dr. Alan Hirsch
11	World's Leading Expert on Science of Smell &
12	Taste
13	MALE NARRATOR: leading expert on the
14	science of smell and taste, Dr. Alan Hirsch.
15	ON SCREEN: SENSA WEIGHT-LOSS SYSTEM
16	List of various media outlets
17	MALE NARRATOR: It's so revolutionary, it's
18	been featured in thousands of news media outlets, such as
19	Time Magazine, the New York Times and Dateline NBC.
20	ON SCREEN: Doctor Recommended!
21	MALE NARRATOR: Sensa is recommended by world-
22	renowned doctors and nutrition experts.
23	ON SCREEN: Before and after photos
24	Clinically Proven!
25	Jason lost 20 pounds!

```
1
                 Studies show average weight loss 30 lbs. in
 2
      180 days.
 3
                MALE NARRATOR: And no other weight loss
 4
      product has ever had --
 5
                ON SCREEN: Before and after photos
 6
                Clinically Proven!
 7
                Belinda lost 30 pounds!
 8
                 Studies show average weight loss 30 lbs. in
 9
      180 days.
                MALE NARRATOR: -- such extraordinary clinical
10
11
      results.
12
                ON SCREEN: Before and after photos
13
                Clinically Proven!
14
                Amy lost 20 pounds!
15
                 Studies show average weight loss 30 lbs. in
16
      180 days.
17
                MALE NARRATOR: And when was the last time you
18
      heard --
19
                ON SCREEN: Before and after photos
20
                Clinically Proven!
21
                Deanna lost 45 pounds!
                 Studies show average weight loss 30 lbs. in
22
23
      180 days.
24
                MALE NARRATOR: -- of a weight loss product so
25
    effective it was submitted for a patent?
```

1	ON SCREEN: SUBMITTED FOR PATENT
2	MALE NARRATOR: It is the most amazing
3	ON SCREEN: THE weight-loss breakthrough of
4	the 21st Century!
5	MALE NARRATOR: weight loss breakthrough of
6	the 21st Century.
7	ON SCREEN: SENSA WEIGHT-LOSS SYSTEM
8	SOLANGE: Sensa rocks.
9	ON SCREEN: NO Counting Calories
10	NO Restrictive Diets
11	NO Pre-Packaged Food
12	NO Jitters
13	NO Side Effects
14	NO Drugs
15	NO Surgery
16	MALE NARRATOR: No counting calories, no
17	restrictive diets, no prepackaged food, no jitters, no
18	side effects, no scary drugs or surgery. Just sprinkle,
19	eat, and lose weight. It's really that simple, that
20	safe, and it works. It really, really works.
21	ON SCREEN: Guaranteed!
22	MALE NARRATOR: Guaranteed.
23	ON SCREEN: HEART DISEASE
24	DIABETES
25	HIGH BLOOD PRESSURE

1	CHOLESTEROL
2	These statements have not been evaluated by
3	the FDA. This product is not intended to diagnose,
4	treat, sure or prevent any disease.
5	MALE NARRATOR: So, whether you want to lose
6	weight because of heart disease, diabetes, high blood
7	pressure or cholesterol, or to fit in those skinny jeans,
8	Sensa is the easy way to do it.
9	ON SCREEN: Money figures increasing on screen
10	MALE NARRATOR: Think of how many thousands of
11	dollars you've spent on gym memberships, home fitness
12	gadgets, diet plans and prepackaged foods, and none of
13	them worked. Well, take a look at this.
14	ON SCREEN: Introductory Offer!
15	30 Day Trial
16	\$9.95
17	www.SensaTrial.com
18	MALE NARRATOR: Call now, and thanks to this
19	introductory television offer, you can try Sensa at home
20	for 30 days for only \$9.95. It's our exclusive 30-day
21	try-it-before-you-buy-it trial offer.
22	ON SCREEN: NO extra food to buy
23	NO memberships
24	NO weigh-ins
25	Introductory Offer!

Т	30 Day Trial
2	\$9.95
3	www.SensaTrial.com
4	MALE NARRATOR: There's no extra food to buy,
5	no memberships, no weigh-ins, just everything you need to
6	lose all the weight you hate.
7	ON SCREEN: SENSA WEIGHT-LOSS SYSTEM
8	30 DAY TRIAL OFFER
9	\$9.95
10	Try It Before You Buy It!
11	LIMITED TIME FREE SHIPPING!
12	CA, NJ, MN residents add sales tax. US Funds.
13	www.SensaTrial.com
14	MALE NARRATOR: If you think Sensa sounds too
15	good to be true, you'll have 30 days to try Sensa at home
16	for yourself. That's right. You're guaranteed to lose
17	the weight you want or simply return it and your credit
18	card won't be charged a penny more.
19	ON SCREEN: SENSA WEIGHT-LOSS SYSTEM
20	SENSA SLIMS \$40 value FREE
21	30 DAY TRIAL OFFER
22	\$9.95
23	LIMITED TIME FREE SHIPPING!
24	CA, NJ, MN residents add sales tax. US Funds.
25	www.SensaTrial.com

1 MALE NARRATOR: And if that's not enough, when 2 you call in the next few minutes, you can receive a free 3 supply of our brand new Sensa Slims, the revolutionary to go packets great for taking Sensa with you everywhere, a \$40 value, yours free. 5 6 ON SCREEN: SENSA WEIGHT-LOSS SYSTEM 7 30 DAY TRIAL OFFER 8 \$9.95 9 Try It Before You Buy It! LIMITED TIME FREE SHIPPING! 10 11 CA, NJ, MN residents add sales tax. US Funds. www.SensaTrial.com 12 MALE NARRATOR: So, what are you possibly 13 14 waiting for? Get started on that thinner, trimmer, sexier, healthier you. And for a limited time, we'll 15 16 even ship it free. Call now or for even faster service, visit our website at SensaTrial.com. 17 18 ON SCREEN: Before and after photos 19 Amanda lost 50 pounds! 20 Studies show average weight loss 30 lbs. in 180 days. 21 www.SensaTrial.com 22 23 AMANDA: I started Sensa and, you know, within six months, I've lost 50 pounds and it's been so exciting 24 for me and my family. I don't feel like I'm starving, I

25

- don't feel like I'm cutting anything out of my life. I
- love carbs. You know, some diets I've tried before where
- 3 I cut out, you know, bread or, you know, tried to
- 4 restrict those types of foods, and with Sensa, I didn't
- 5 have to do that. I could eat what I wanted and still
- 6 feel, you know, full and happy and lose weight.
- 7 I don't have to fix a separate meal for myself.
- 8 I fix one meal for the whole family and then we all sit
- 9 down and eat it together. I'm just eating smaller
- 10 portions of it.
- 11 It's really hard to lose weight. It's been a
- 12 constant battle for me my whole life. You know, you're
- looking for something that's going to work and so many of
- 14 these diets don't, but Sensa really does. It's just --
- 15 it's an amazing experience. You get to eat what you want
- and still lose all this weight and it's phenomenal.
- 17 ON SCREEN: SENSA WEIGHT-LOSS SYSTEM
- 18 MICHELLE FERNANDEZ: Sensa works because it
- 19 combines the knowledge of solid clinically proven science
- with the wisdom that any weight loss program has to fit
- 21 into your lifestyle. How hard has it been for you to
- 22 stay on some restrictive diet when you're cooking for
- 23 your family or eating out at a fabulous restaurant?
- 24 Impossible, right? Well, not with Sensa.
- ON SCREEN: CALL IN THE NEXT 6 MINUTES

1 www.SensaTrial.com 2 MICHELLE FERNANDEZ: You just sprinkle Sensa on 3 that incredible meal you just cooked for your family or that amazing steak that the waiter just served you and 5 allow the sprinkles to go to work. 6 No special prepackaged foods. No dangerous 7 drugs or chemicals. No counting calories. All you do is 8 sprinkle Sensa on and take the weight off. What could be 9 easier? You can live your life, love your food, and 10 still lose weight. 11 ON SCREEN: SENSA WEIGHT-LOSS SYSTEM ON SCREEN: Dr. Alan Hirsch, M.D. - SENSA 12 13 Creator/5 Board Certifications Director, Smell & Taste Treatment and Research 14 15 Foundation 16 DR. ALAN HIRSCH: Diets don't work because 17 they're restrictive. They're based on prohibition. And 18 you can't live your life restricting yourself every 19 moment of every day, 24/7. 20 The reason that Sensa works and diets don't 21 work is because Sensa looks at the back end, not 22 preventing you from eating what you want to eat, but making you satisfied with the amount that you do eat. 23 Instead of the guilt and the feelings of 24 25 failure and the oppression that diets put on you, Sensa's

a natural way of losing weight. It's easy to do and it's 1 2 successful. Sensa works. 3 ON SCREEN: SENSA WEIGHT-LOSS SYSTEM 4 MICHELLE FERNANDEZ: So many people have already found the safe, simple and clinically proven 5 answer to their weight loss woes. And I'm here today 6 7 with just a few of the hundreds of thousands of people 8 who have already lost millions of pounds with Sensa. 9 ON SCREEN: Before and after photos Suzanne lost 36 pounds! 10 11 Studies show average weight loss 30 lbs. in 180 days. 12 13 MICHELLE FERNANDEZ: Like Suzanne, who lost 36 14 pounds. 15 ON SCREEN: Before and after photos 16 Gaylene lost 51 pounds! 17 Studies show average weight loss 30 lbs. in 18 180 days. 19 Gaylene used Sensa for 12 months with a 20 sensible diet and exercise program. 21 MICHELLE FERNANDEZ: Gaylene, who lost 51 22 pounds. 23 ON SCREEN: Before and after photos David lost 93 pounds! 24

Studies show average weight loss 30 lbs. in

25

- 1 180 days.
- 2 David used Sensa for 8 months with a sensible
- 3 diet and exercise program.
- 4 MICHELLE FERNANDEZ: And David, who dropped an
- 5 incredible 93 pounds.
- 6 (Applause.)
- 7 MICHELLE FERNANDEZ: Incredible. It's so crazy
- 8 to think that that was you.
- 9 ON SCREEN: www.SensaTrial.com
- 10 DAVID: Yes.
- 11 MICHELLE FERNANDEZ: I mean, you look like a
- 12 completely different person.
- 13 DAVID: Yeah, I was skeptical. I've tried
- everything, I mean, every type of pill, every type of
- 15 weight loss gimmick. You know, I've tried it all and had
- 16 no success whatsoever. And, so, now, all I got to do is
- 17 sprinkle it on food and I get to eat what I want.
- 18 MICHELLE FERNANDEZ: Yeah.
- 19 DAVID: You know, it seemed too good to be
- 20 true. But I did.
- ON SCREEN: Before and after photos
- David lost 93 pounds!
- 23 Studies show average weight loss 30 lbs. in
- 24 180 days.
- 25 David used Sensa for 8 months with a sensible

- diet and exercise program.
- www.SensaTrial.com
- 3 DAVID: I sprinkled it on my food every day and
- 4 the weight started coming off.
- 5 MICHELLE FERNANDEZ: That's amazing.
- DAVID: The second week, all of a sudden, I
- 7 lost six pounds.
- 8 ON SCREEN: www.SensaTrial.com
- 9 MICHELLE FERNANDEZ: Wow.
- 10 DAVID: And then before the end of the first
- 11 month, I had lost 16 pounds.
- ON SCREEN: Before and after photos
- David lost 93 pounds!
- 14 Studies show average weight loss 30 lbs. in
- 15 180 days.
- 16 David used Sensa for 8 months with a sensible
- 17 diet and exercise program.
- 18 www.SensaTrial.com
- DAVID: And, now, I mean, I feel like a new
- 20 man. I lost 93 pounds using Sensa.
- 21 (Applause.)
- ON SCREEN: CALL IN THE NEXT 3 MINUTES
- 23 www.SensaTrial.com
- 24 MICHELLE FERNANDEZ: Well, you've seen the
- 25 clinical studies. You've heard from just a few of the

- 1 countless people who are already using Sensa to make a
- change in their lives. You've heard from Dr. Alan
- 3 Hirsch, the brilliant creator of Sensa. You've heard it
- 4 from independent doctors and you've heard it from me.
- 5 Sensa works.
- 6 ON SCREEN: Before and after photos
- 7 Michelle lost 40 pounds!
- 8 Studies show average weight loss 30 lbs. in
- 9 180 days.
- 10 MICHELLE FERNANDEZ: Now, the only thing left
- 11 for you is to try it for yourself.
- 12 ON SCREEN: CALL IN THE NEXT 2 MINUTES
- 13 www.SensaTrial.com
- 14 MICHELLE FERNANDEZ: I truly hope that you do
- and that you find out how much better life is when you
- are free from the guilt and the oppression of dieting and
- 17 you start a new life enjoying food and feeling great.
- 18 You just sprinkle, eat, and lose weight. And
- 19 please write to us with your very own Sensa success
- 20 story.
- 21 ON SCREEN: You are watching a paid
- 22 advertisement for the Sensa Weight-Loss System. Brought
- 23 to you by Sensa Products, LLC.
- 24 MICHELLE FERNANDEZ: Here's how to order.
- 25 ON SCREEN: Money figures increasing on screen

Τ	MALE NARRATOR: Think of how many thousands of
2	dollars you've spent on gym memberships, home fitness
3	gadgets, diet plans and prepackaged foods, and none of
4	them worked. Well, take a look at this.
5	ON SCREEN: Introductory Offer!
6	30 Day Trial
7	\$9.95
8	www.SensaTrial.com
9	MALE NARRATOR: Call now, and thanks to this
10	introductory television offer, you can try Sensa at home
11	for 30 days for only \$9.95. It's our exclusive 30-day
12	try-it-before-you-buy-it trial offer.
13	ON SCREEN: NO extra food to buy
14	NO memberships
15	NO weigh-ins
16	Introductory Offer!
17	30 Day Trial
18	\$9.95
19	www.SensaTrial.com
20	MALE NARRATOR: There's no extra food to buy,
21	no memberships, no weigh-ins, just everything you need to
22	lose all the weight you hate.
23	ON SCREEN: SENSA WEIGHT-LOSS SYSTEM
24	30 DAY TRIAL OFFER
25	\$9.95

1	Try It Before You Buy It!
2	LIMITED TIME FREE SHIPPING!
3	CA, NJ, MN residents add sales tax. US Funds.
4	www.SensaTrial.com
5	MALE NARRATOR: If you think Sensa sounds too
6	good to be true, you'll have 30 days to try Sensa at home
7	for yourself. That's right. You're guaranteed to lose
8	the weight you want or simply return it and your credit
9	card won't be charged a penny more.
10	ON SCREEN: SENSA WEIGHT-LOSS SYSTEM
11	SENSA SLIMS \$40 value FREE
12	30 DAY TRIAL OFFER
13	\$9.95
14	LIMITED TIME FREE SHIPPING!
15	CA, NJ, MN residents add sales tax. US Funds.
16	www.SensaTrial.com
17	MALE NARRATOR: And if that's not enough, when
18	you call in the next few minutes, you can receive a free
19	supply of our brand new Sensa Slims, the revolutionary to
20	go packets great for taking Sensa with you everywhere, a
21	\$40 value, yours free.
22	ON SCREEN: SENSA WEIGHT-LOSS SYSTEM
23	30 DAY TRIAL OFFER
24	\$9.95
25	Try It Before You Buy It!

1	LIMITED TIME FREE SHIPPING!
2	CA, NJ, MN residents add sales tax. US Funds
3	www.SensaTrial.com
4	MALE NARRATOR: So, what are you possibly
5	waiting for? Get started on that thinner, trimmer,
6	sexier, healthier you. And for a limited time, we'll
7	even ship it free. Call now or for even faster service
8	visit our website at SensaTrial.com.
9	ON SCREEN:
10	THE PRECEDING PROGRAM WAS A PAID ADVERTISEMENT
11	FOR THE SENSA WEIGHT-LOSS SYSTEM
12	BROUGHT TO YOU BY SENSA PRODUCTS, LLC
13	Consult your physician before using Sensa or
14	starting any weight-loss plan if you have any medical
15	concerns whatsoever.
16	Copyright 2010, Sensa Products, LLC. All
17	Rights Reserved.
18	MALE NARRATOR: The preceding was a paid
19	advertisement for the Sensa Weight Loss System, brought
20	to you by Sensa Products, LLC.
21	(The recording was concluded.)
22	
23	
24	
25	

1	CERTIFICATION OF TYPIST
2	
3	MATTER NUMBER: 1223102
4	CASE TITLE: SENSA PRODUCTS, LLC.
5	TAPING DATE: DATE UNKNOWN
6	TRANSCRIPTION DATE: SEPTEMBER 21, 2012
7	REVISION DATE: OCTOBER 31, 2012
8	I HEREBY CERTIFY that the transcript contained
9	herein is a full and accurate transcript of the tapes
10	transcribed by me on the above cause before the FEDERAL
11	TRADE COMMISSION to the best of my knowledge and belief.
12	
13	DATED: OCTOBER 31, 2012
14	
15	
16	ELIZABETH M. FARRELL
17	
18	CERTIFICATION OF PROOFREADER
19	
20	I HEREBY CERTIFY that I proofread the transcript for
21	accuracy in spelling, hyphenation, punctuation and
22	format.
23	
24	
25	SARA J. VANCE

Dear [firstname],

How Much Would You Pay to Lose 30 Pounds?

Most of us could stand to lose a few pounds, but unless you go with the "stop eatingâ€l method of weight-loss, slimming down your waistline could leave your wallet a lot slimmer, too.

Financial publisher Bankrate looked at five popular weight-loss programs and calculated the total cost based on losing the recommended healthy amount of weight per week. The results are sure to surprise you:

- Jenny Craig: Prepackaged foods generally cost \$12 to \$18 per day, or \$84 to \$126 per week.
- NutriSystem: This pre-packaged meal program includes breakfast, lunch, dinner and snacks at a cost of \$293.72 per month, including shipping. It does NOT include not fresh vegetables, fruit or dairy, which you must purchase separately. Estimated cost to lose 30 pounds: \$1,174.88 for packaged food only, not including fresh greens and dairy.
- The Zone Diet Delivery: Signing up for the 30-day meal-delivery service will cost \$39.99 per day plus a shipping charge, which is \$3 for customers in most cities and \$10 for those in other areas. According to the company, the average Zone dieter loses between eight and 10 pounds per month, so total cost to your goal weight ranges from \$3,599.10 to \$4,798.80.

And NONE of these programs come with a guarantee!

Lose More Weight for Less Money â€" GUARANTEED â€" With Sensa's FREE Trial!

Sensa is breaking the mold of high-priced, high-risk weight-loss programs by offering customers the chance to try Sensa for free. We realize that you might be somewhat skeptical, even jaded by a weight-loss industry spread thick with misleading claims, which is why we are offering a free trial. And we back it up with a **30-day weight-loss guarantee**.

If you don't lose weight, you owe us nothing for the product.

It is a huge financial risk to us, but we have good reason to be confident that you will lose weight because Sensa has been tested and **proven effective in multiple clinical studies.** In fact, no other weight-loss product has such amazing clinical results. In one of the largest clinical weight-loss studies ever conducted, **1,436 people lost an average of 30.5 pounds - nearly 15% of their total body weight** — in just 6 months. And all they did was sprinkle Sensa on their food. No counting calories, no back-breaking exercise, no boxed meals.

So if you'd like to drop a few pounds without dropping a lot of dollars, a <u>Sensa free trial</u> might be your best bet. <u>Click here</u> for your guaranteed free trial.

- OR -

Please call **866-211-5905** for more information. (Mon.-Fri. from 7 a.m.-4p.m. PST.)

110 Cheshire Lank State 200 Minneapola, MN 35305 tel (952) 449-2500 fx (952) 449-2501 url markarch com

Script



For Men, By Men :60

Advertiser: Intelligent Beauty
Product: Sensa For Men - Radio

Date: 07-14-2010

Spot: 914-009 For Men, By Men **Version:** 1 - Production Approved

1 SFX INTENSE, SOPHISTICATED TRACK UP AND UNDER

2

- 3 MVO: You already know that going to the gym will get you rock hard
- 4 abs, ripped arms, and a completely toned body. But what if there was
- 5 a way you could get all of that without ever stepping foot into a gym
- 6 again?

7

MUSIC ECHOS OUT AND BACK IN WITH THICKER BED WITH VO

9

- 10 Introducing Sensa for Men. Specifically designed for men, by men, to
- 11 help you shed thirty pounds or more so you can build that beach body
- in no time. Get started on your six-pack abs today with a free 30 day
- 13 trial of Sensa, Call 1-800-XXX-XXXX.

14

- 15 Sensa does not require any dieting, pills or change in lifestyle. It's a
- 16 clinically proven way to lose thirty pounds or more. And because it's
- 17 created for men, by men, results are guaranteed.

18

- 19 If you want to lose more than THIRTY pounds, call now for your free
- 20 trial and get those six-pack abs you've always wanted. Sensa has not
- 21 yet been released in stores, so for YOUR 30-day free trial, you MUST
- 22 call this number now. 1-800-XXX-XXXX. 1-800-XXX-XXXX. That's 1-
- 23 800-XXX-XXXX.

24

Eat Yourself Skinny!"

Mother of 5 reveals how she lost 58 pounds in 10 months WITHOUT Dieting ... and WITHOUT depriving herself of all of her favorite foods - plus it was as easy as shaking 'salt n pepper' on her meals



Losing weight will never be easier. At times I feel like a 'Super-Mom' of beautiful children, who cleans the house, does the washing, ironing, grocery shopping, pays the bills, referees the kids, and plays taxi driver to football, cheer leading practice as well as coaching . . . and then I go home to cook my family a delicious, hot, home cooked meal (even though I've worked all day)!

Being so busy, I just didn't have the time to diet. I hardly have any time for myself, let alone the time to worry about every single bite I'm eating or preparing special meals for myself. Perhaps you can relate to what I'm saying?

Over the years, every time a new fad diet came out, I tried it in the vain hope one of them

might just work for me. I tried everything. Prepackaged meals, counting points, diet pills, supplements, liquid diets, you name it – I've probably done it. The worst decision I ever made, one I still regret to this day, was to get liposuction. No matter what I tried or how much suffering I endured, my weight stayed on.

Like many women, my struggle with my weight began after I had my children. It was like all of my bad eating habits caught up to me at once. And I was too busy juggling my kids and my work to have the time to make any drastic changes to my lifestyle. After trying almost every weight-loss product on the market with no success whatsoever, I pretty much became resigned to the fact ... I would just have to settle for being a size 16.

I was looking through some photos one day when I saw a photo of myself on the beach and wondered who the "big girl" was. My life changed instantly because I realized I had to take action for good and get my body back, not just for myself but also for my kids.

THE SENSA BREAKTHROUGH

I began searching everywhere for a solution until my mind went back to a psychiatric convention I had attended for my job, where I had met the neurologist Dr. Alan Hirsch and discovered his scientific studies on the effects taste and smell can have on weight loss. I remembered being impressed by all of the research and scientific evidence he revealed which backed up his studies. On a whim, I looked up Dr. Hirsch on the Internet – and was astounded to discover he had created the SENSA® Weight-Loss System.

Based on Dr. Hirsch's 25 years of research and testing, SENSA® works with your sense of smell to trigger the "I feel full" signal in your brain which means you eat less and feel more satisfied ... ultimately, you lose weight. In one of the largest studies ever conducted on a non-prescription weight-loss system, 1,436 men and women lost an average of 30.5 pounds in just 6 months, without changing their diets or exercise routines.

Considering all of the science behind SENSA*, I was relieved to see it wasn't another one of those fad diets or quick fixes. I knew I had to try it. After all, the only thing I had to lose was my unwanted weight!

LOOK SEXY, FEEL YOUNGER

My journey with SENSA® started the day before Thanksgiving, which might sound like I had set myself up for failure. For the first time in my life, I didn't even finish my plate on Thanksgiving; I still had more than half of the food left over . . . I was so stuffed! I went on to lose 7 pounds over the holidays. I was beyond thrilled to lose, rather than gain, but I did question whether my weight loss good fortune would continue.

I didn't need to worry. The pounds continued to melt off of me like a hot knife melts through frozen butter over the coming weeks and months. I was ecstatic! I began to look forward to going shopping for new clothes, so I could show off my new body. And I no longer dreaded wearing a bathing suit at the beach. I felt sexy, confident and people began commenting how much younger I looked! Plus, I finally had enough energy to keep up with my kids.

EAT WHATEVER YOU NORMALLY EAT

It almost seemed too good to true, since I didn't have to make any changes to my hectic schedule, unlike all of the diets I had previously tried. I can still eat whatever my family is having, even if it's drive-through or Mexican food. And when my kids celebrate their birthdays, I can still have a piece of cake. All I have to remember to do is sprinkle my SENSA®, which is easy enough because I always sprinkle salt and pepper on my food anyways.

I have been using SENSA® for ten months now, and I've lost 58 pounds*! To say SENSA® changed my life is an understatement. It's worked for me and it can work for you. Claim your 30 day FREE trial just like I did where the only thing you have to lose ... is YOUR unwanted pounds!

- Jennifer, Knoxville, TN

LOSE **30** POUNDS WITHOUT DIETING

If you have 30 pounds or more to lose, it's time to stop dieting and try SENSA® – the first clinically proven sensation that you sprinkle on to take the pounds off. Lose weight while continuing to enjoy the foods you love – simply sprinkle SENSA® on everything you eat and feel full faster, curb your appetite and reduce cravings. You'll lose weight without having to think about it.

For a limited time, you can try
SENSA* yourself FREE for 30
days, Satisfaction Guaranteed**.
Call (800)850-3218 today or
visit sensaoffer.com/parade
HURRY! Over 1 million FREE
TRIALS have already been
claimed. Limit one
per household.

"Product is free to try for 30 days, shipping and handling fees apply. 30-day trial period with satisfaction guaranteed.

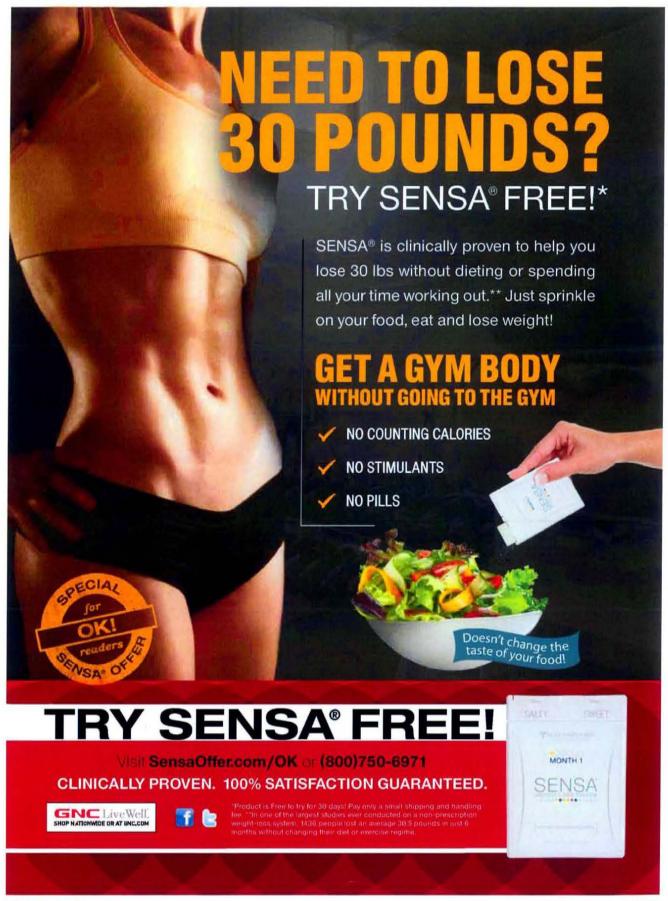
Studies show average weight loss of 30.5 ibs in 6 months. Jennifer used SENSA for 10 months with a sensible diet. Jennifer is a SENSA* contest winner.

ParadeAD_Jenn_tc_042011_v4.indd 1

AFTER



4/20/11 10:43 AM



CONFIDENTIAL SENSA-FTC-015250



CONFIDENTIAL SENSA-FTC-000282

Case: 1:14-cv-00072 Document #: 1-1 Filed: 01/07/14 Page 75 of 94 PageID #:97









EVERYBODY IS TALKING ABOUT SENSA

Scroll Over A Logo to See What They're Saying!



WebMD





The

Washington

Dost







SENSA on Extra



Extra co-host Dayna Devon, whicludes Sensa to maimair her shape, recently Interviewed Sensa creator Dr.

You may envy hot bods on the

red corpet," she reported, "but I have to stand next to those ski mies. Like most wur en, my weight fluctuale: a lot . I volunteered to be Extra's guinea pig for Sens: and I lost 6 lbs."

TRY SENSA* FREE*



WHY SISENSA MAKING NEWS?



TOP 10 REASONS TO TRY SENSA

- It's NOT a diet
- There are no stimulants, fat blockers or side offects
- You can still eat all your favorite foods (life's too short to deprive your self of the things you love)

CENICA ETC 003553











red corpet, she reported "bur I have to stand next to thouse all meet to thouse all meet to thouse all meet to the meet we pld fluctuations a let." I would recreat to be Extra's guineapig for Senso and I lost 6 lbs."

TRY SENSA* FREE*



WHY SISENSA MAKING NEWS?



According to a survey by the Harris Poll, 58% of Americans have made serious efforts to lose weight ... without results.

It's clear that the diet industry has failed us.

That's why Bensa is Cetting so much media attention Because Bensa is NOT a diet. It's a completely new way to lose weight — a patent-pending technology based on livu decades of scientific research and backed by proven clinical results.

TCP 10 REASONS TO TRY SENSA

- . It's NOT a diet
- 2. There are no stimulants, fat blockers or sice effects
- You can still eat all your favorite foods (life's too short to deprive your self of the things you love)
- 4. You don't have to spend money on bland, pre-packaged meals
- The patent-pending technology is based on 25 years of scientific research
- 6. It's proven effective in one of the largest clinical weight-loss studies
- Average weight loss is 30.5 pounds!
- It's as easy to use as salt & pepper. Just sprinkle it on ... and watch the pounds come off
- You'll have 30 DAYS to try Sensa, and your satisfaction is GUARANTEED
- 10. You can try it FREE!

WHAT IS SENSA?

Sensa is a patent-pending, clinically tested blend of crystals that you sprinkle on everything you eat



HOW DOES IT WORK?

Sensa helps you lose weight safely and naturally, without dieting. Here's how



1. Sprinkle SENSA on your food.



 Sensa works with your sense of smell to stimulate an area of your brain called the "satiety center"



3. Your satiety center tells your body it's time to stop eating



 You take in fewer catories and lose weight with no intense cravings or feelings of hunger.



Case: 1:14-cv-00072 Document #: 1-1 Filed: 01/07/14 Page 78 of 94 PageID #:100









1. Sprinkle SENSA on your food.

2. Sersa works with your sense of amell to atimulate an area of your brain called the "satiety center"

3. Your satisfy center tells your body it's time to stop eating

4. You take in fewer calories and Icae weight with no intense cravings or feelings of hunger





ARE YOU READY TO TAKE BACK CONTROL OVER YOUR WEIGHT?

Now is the time ... Sensa is the way.



Your Starter Kit contains:

- · A full 60-day supply of Sensa
- · A comprehensive usage guide
- · A "pounds lost" tracking log
- . An interactive "now-to" DVD



Community

- · Farums
- + Harres
- + Meal Plan
- · Logs & Journali
- Took & Calculators
- 4 Blog
- + Facebook
- 1 Twoks
- * VouTube

About Sensa

- · Fowlt Works
- · Fow to Use
- . Sensa vs. Dietikg
- . The Sensa System
- FIQ
- + Clinically Prevent
- · About Dr. Hirsch
- + In The News · Success Stones
- · Shoc

Company

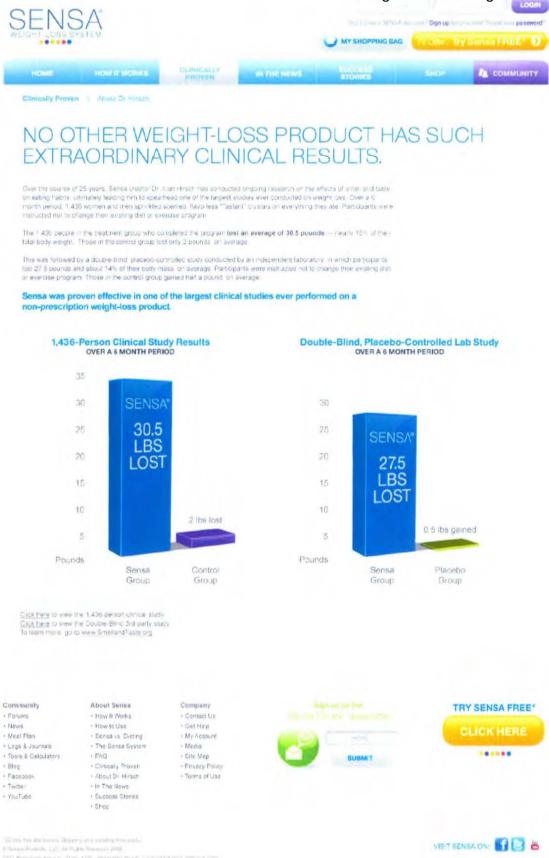
- · Contact Us
- · Gettiep
- . My coours · Meda
- · Sity Map
- + Privacy Policy
- Terms of Use



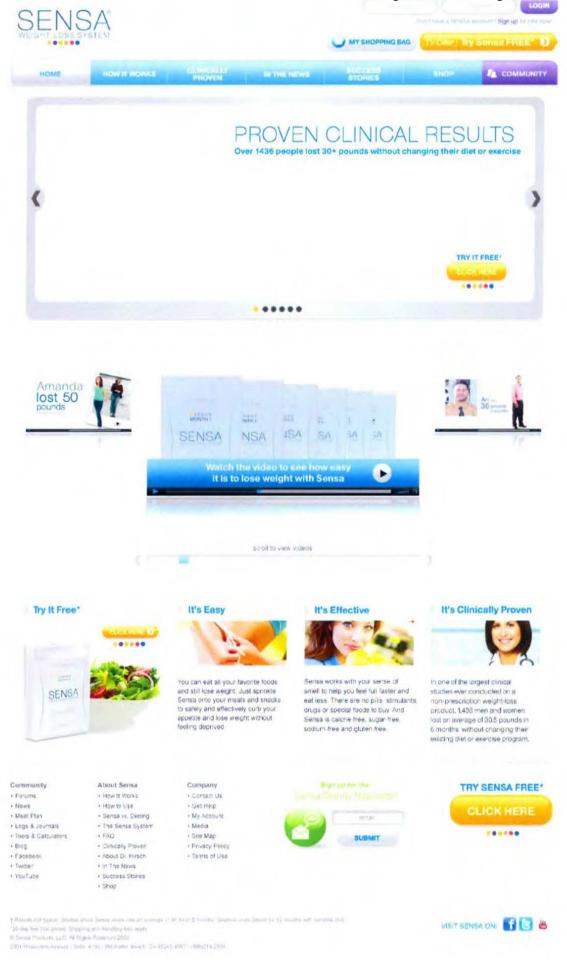




Case: 1:14-cv-00072 Document #: 1-1 Filed: 01/07/14 Page 79 of 94 PageID #:101



Case: 1:14-cv-00072 Document #: 1-1 Filed: 01/07/14 Page 80 of 94 PageID #:102



Case: 1:14-cv-00072 Document #: 1-1 Filed: 01/07/14 Page 81 of 94 PageID #:103





HOW IT WORKS W THE NEWS **COMMUNITY**

OSE 3X THE WEIGHT.

How It Works | How to Use | Sensa vs. Dieting | The Sensa System | FAGs

Compared to published clinical studies of other weight-loss programs, Sensa users lost up to 3X more weight in half the time - without changing their existing diet or exercise program.

Sensa is a revolutionary weight system that will change your life. It's not a diet, it's not a pill, and it's unlike any other weight loss program you have ever tried. It's a completely new way to lose weight that allows you to eat what you normally eat, including pastal burgers, pizza, and even dessert! If you've tried dieting in the past, you know how difficult it is to stay on plans that restrict you or force you to change your lifestyle. With Sensa there are no restrictions, so you can lose weight, live the life you love and get a body you'll love.

Sensa is up to 3X more effective than leading weight-loss plans."



I tried Sensa and suddenly I was feeling full and satisfied with smaller amounts of food. Now I feel great and have gone down two sizes! 37



Community

- · Forums
- i News
- · Meal Plan
- · Logs & Journals
- · Tools & Calculators
- · Blog . Facebook
- * Twitter
- · YouTube

About Sensa

- . How II Works
- · How to Use
- + Sensa vs Dieting · The Sensa System
- + FAQ
- · Clinically Proven
- * About Dr. Hirsch
- . In The News · Success Stones
- · Shop

Company

- · Contect Us
 - · Get Heip
- · My Account
 - · Media . Site Map
 - · Privacy Policy
 - . Terms of Use



Sign on his the



Rosalis on space. For fired results one will healthy and well-"Many has build period. Shaping and handing has made

E. Serson Products. LLC: All Physics Reservoir; 2009.







Case: 1:14-cv-00072 Document #: 1-1 Filed: 01/07/14 Page 82 of 94 PageID #:104

DIET TREND ALERT:

You may have heard of SENSA® in the news before, but you're probably wondering how exactly SENSA® works?

AS 1, 2, 3!

Shake SENSA* on all your meals and snacks, it's as easy to use as salt and pepper.

Eat the foods you normally love.
No need to cut out your favorite
foods or make any drastic changes
to your current eating habits.

Lose weight! With SENSA® there is no calorie-counting, meal plans or restrictive diets. And SENSA® contains no stimulants, diuretics, fat blockers or laxatives like so many other diet products.



OVER 3 MILLION PEOPLE HAVE SAID YES

to SENSA®, a new diet sensation that can help you lose up to 30 lbs or more in just 6 months*.

The SENSA® Weight-Loss System is the #1 Weight loss SENSAtion in America because it's safe, it's simple, and it works... it really, really works. And the company is so confident that they even let you try the product yourself for FREE® before you commit to buying it.

So what's made SENSA® such a success? Every 15 seconds, someone makes the choice to try SENSA®. Like Wendy from Tyler, Texas:

Like many women, I've tried everything under the sun to lose weight...thanks to SENSA[®], I can finally play with my kids, take the stairs, and I can finally fit into a single digit size!

And Wendy is not alone. SENSA* was tested in one of the largest weight-loss studies of its kind ever conducted. Over 1,400 men and women who sprinkled SENSA* on their food for 6 months, lost an average of 30.5 lbs. And participants were told not to change anything about their current diet or exercise habits. Since then, hundreds of thousands of real people have lost millions of pounds with SENSA*.



WENDY LOST 125 LBS

"SENSA" advocates a healthy lifestyle with regular exercise and portion control. Study shows 30.5 lbs average weight loss in 6 months. Compensated for excellent results. Wendy used SENSA" for 36 months with exercise and sensible diet.

EXCLUSIVE OFFER!

Not available in

If you have 30 lbs or more to lose, it's time to stop dieting and try SENSA*. With this exclusive offer, you can try SENSA* FREE for 30 days. You may have noticed SENSA* popping up on shelves of your favorite stores, but you won't find this offer anywhere else! Call today to try it free, with no obligation to buy. But call now, FREE trials are going fast!

†Product is Free to try for 30 days, just pay S&H.

CALL 800.889.6772

CALL **800.889.6772** OR VISIT **SENSAOFFER.COM/PARADE4**

Case: 1:14-cv-00072 Document #: 1-1 Filed: 01/07/14 Page 84 of 94 PageID #:106

"Countless people will benefit from Dr. Hirsch's groundbreaking work in their fight against obesity."

-RODNEY T. MILLER, M.D.



SENSA

WEIGHT-LOSS PROGRAM

SENSA-FTC-004974

CONFIDENTIAL

The Accidental Discovery
That's Transforming the Way
People Lose Weight

Eat all your favorite foodsClinically proven results

No restrictive dieting

Fabulous Recipes AND Exercise Plans

Alan Hirsch, M.D., F.A.C.P.

Case: 1:14-cv-00072 Document #: 1-1 Filed: 01/07/14 Page 86 of 94 PageID #:108

© 2009 by Alan R. Hirsch, M.D.

Hilton Publishing Company Chicago, IL

Direct all correspondence to: Hilton Publishing Company 1630 45th Street, Suite 103 Munster, IN 46321 219–922–4868 www.hiltonpub.com

ISBN 978-0-9841447-1-6 (Paperback) ISBN 978-0-9815381-8-1 (Hardcover)

Notice: The information in this book is true and complete to the best of the author's and publisher's knowledge. Always consult your physician before starting any weight-loss and exercise plan. This book is intended only as an informative reference and should not replace, countermand, or conflict with the advice given to readers by their physicians. The Sensa Weight-Loss System may not be effective if you have an impaired or diminished sense of smell or taste. The authors and publisher disclaim all liability in connection with the specific personal use of any and all information provided in this book. Some references to real people, events, establishments, organizations, or locales are intended only to provide a sense of authenticity and are used fictitiously. However, references to success stories are real and permission has been granted by the individuals profiled in Chapter 9. Individual weight loss results may vary. The results shared in the Sensa Success Stories are not typical.

All rights reserved. No part of this book may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any information storage or retrieval systems, including digital systems, without written permission from the publisher, except by a reviewer who may quote brief passages from the book in a review.

Library of Congress Cataloging-in-Publication Data

Hirsch, Alan R.

Sensa: the book / by Alan R. Hirsch.

p. cm.

ISBN 978-0-9841447-1-6 (Paperback)

ISBN 978-0-9815381-8-1 (Hardcover)

1. Weight Loss. 2. Hunger. 3. Taste. 4. Smell. I. Title.

RM222.2.H565 2008

612.8-dc22

Printed and bound in the United States of America

This book is dedicated to the memory of my father, Milton Hirsch, whose lifetime struggle with obesity and its effects inspired me to devote my life to working in the areas of smell, taste, and ultimately their connection to weight loss.

Case: 1:14-cv-00072 Document #: 1-1 Filed: 01/07/14 Page 87 of 94 PageID #:109

SENSA WEIGHT-LOSS PROGRAM

YOUR JOURNEY TO A NEW YOU

be effective but have no underlying clinical proof. Sensa does not contain any harmful ingredients and has been clinically proven to be effective as determined by a double-blind placebo study conducted by an independent, third-party laboratory.

Program Goals

The overall goal of the Sensa Weight-Loss Program is threefold:

- 1. To achieve your personal, ideal weight
- 2. To achieve a healthier lifestyle
- 3. To provide you with the tools necessary to maintain your ideal weight

The 3 Levels of the Program

In order to achieve this, the program has been designed in three levels. Level 1 is designed as the primary system. Levels 2 and 3 are designed to help you maximize the results and achieve a healthier lifestyle. The three levels are customizable to your individual lifestyle. You decide when to advance to the next level in the program.

Level 1—The Sensa Tastant System

The use of the Sensa Tastant System was created to kick start your weight loss. This system allows you to eat all of your favorite foods, lose weight, and doesn't require any change in your lifestyle. The clinical studies have shown that just the use of these Tastants alone can result in a healthy weight loss of 1 to 2 pounds per week, which is the recommended weight loss pace as specified by many medical

organizations. This realistic pace will also result in a more sustainable weight loss.

Level 2—The Sensa Satiety System

The Sensa Satiety System will introduce you to enjoyable foods that will keep you full for a longer period of time. You will learn, for example, that even though a banana and an orange are roughly the same amount of calories, the orange will keep you full longer, and therefore, is a better choice. We have also created a list of Sensa Satiety recipes and a menu plan that will help to increase your level of success on the program.

Level 3—The Sensa Fastercise System

The Sensa Fastercise System is a new approach to exercise. With our busy lifestyles, people find it difficult to carve out time to exercise. This section will introduce you to a gradual program of efficient ways to exercise at home without equipment that will maximize your weight loss and lead you to a healthier lifestyle.

Sensa is designed as a six-month program to achieve the goals mentioned. Whether you decide to perform all the levels of the program at once or gradually introduce them to your lifestyle is up to you. The program was designed to keep change and disruption to your life at a minimum and to be customizable for you individually. I equate it to the nicotine patch program that has been effectively used to help people eliminate the habit of smoking. If you speak to smokers or former smokers, the addiction to smoking is one of the most difficult habits to break. Going "cold turkey" is not necessarily the best answer to breaking the habit because it imposes a sudden,

THE ACCIDENTAL DISCOVERY

to an alternative like food. If participants in the study liked the smell, the more they used it and the more weight they lost.

After our presentation at the meeting, we became aware that using odorants doesn't make for a very good physiologic method. Who wants to be seen sniffing vials at dinner parties and in restaurants? We're used to eating rather than sniffing our food. Also, some participants didn't follow our instructions and often stuck the aroma inhalers too far into their nostrils. Believe it or not, the police called occasionally asking for explanations of what these people were sniffing. This convinced us that the odorants may not be the best vehicle for developing a proper, long-term approach to achieving permanent weight loss.

Based on this, we wanted to start experimenting with actual food rather than using something as a potential substitute for eating. We didn't want to develop specific foods from scratch, but rather we wanted to test something that could be added to foods to speed up Sensory Specific Satiety. We concluded that the most efficient method of achieving this would be to develop some type of food additive that you could sprinkle on all foods, which would interact with and intensify the taste of foods and make the body perceive that it had eaten more than it had, reducing calories and thus achieving weight loss.

We first went back and examined the research on Sensory Specific Satiety that determined that salty foods had an effect on inducing satiety on other salty foods and sweet foods had the same effect on other sweet foods. Based on this research, we developed two specific types of food sprinkles—one that would be used on salty foods and another that would be used on sweet foods. We

called these sprinkles, "Tastants." We began testing various formulations for these Tastants over a period of years. After testing over 4,000 different Tastant formulations, we finalized six "salty" flavors and six "sweet" flavors that had the maximum impact in inducing Sensory Specific Satiety and weight loss in individual subjects. Even though the Tastants were to be used on salty and sweet foods, they did not contain any salt or sugar.

We conducted an initial pilot study with 92 subjects over a six month period in 2002. Participants were asked to sprinkle these Tastants on their foods whenever they ate—the savory ones on foods typically seasoned with salt (meats, vegetables, pasta, etc.), and the sweet ones on sweeter foods (cakes, fruits, etc.). Using these Tastants resulted in substantial weight loss. Compared to a control group that used no Tastants, those who used Tastants lost an average of 34 pounds over a six-month period (approximately 2.1% body mass per month)! The greatest results were seen in those participants with the normal ability to smell and taste.

In 2004, I wanted to test this process on a much larger population base. In this next clinical trial, 1,436 people finished the study. A non-treatment control group of 100 individuals were randomly selected to not use the Tastants. Both groups were instructed not to change their eating or exercise routines over the course of the study. Weight and body mass index (BMI) were measured for both groups before and after the study. The test group using the Tastants experienced an average weight loss of 30.5 pounds, and an average BMI decrease of 5 points, over a period of six months. The control group who used nothing lost an average

of only 2 pounds, with an average BMI decrease of 0.3 points over the same period.

Word spread quickly about the study and this unusual method of approaching weight loss. *Dateline NBC* wanted to do an exposé that would disprove the efficacy of this weight-loss method. At a restaurant in Texas, *Dateline NBC* had the cameras rolling while a dozen people who had participated in Dr. Hirsch's study sat down for a meal. These same people kept a video diary of themselves using the Tastants for six months on a consistent basis. The videos were provided to *Dateline NBC*. To their surprise, all of the people lost a substantial amount of weight.

Prior to the *Dateline NBC* story, my mission was purely research and I hadn't considered the idea of making the Tastants available to the public. But soon I realized the impact that this research could have on changing and improving many lives. While the public interest grew and the plans to make the product available were set in place, my research did not feel complete.

Most recently, and most notable is the independent double-blind placebo controlled study. The one aspect that we wanted to specifically test was the act of sprinkling something on the food. An act, such as this, could make someone more cognizant of what they are eating and thus stimulate them to eat less and/or lower calorie foods. In order to eliminate the act of sprinkling as a cause of weight loss, we consulted an independent, third-party laboratory. In this study both groups received Tastants to use, but only the active group was given the Sensa Tastants. The other group was given a placebo form of Tastants without our specifically designed formulation.

THE ACCIDENTAL DISCOVERY

Participants using the active Tastants experienced an average weight loss of 27.5 pounds in six months. Participants in the placebo group actually gained an average of nearly one-half pound in the same time period. The results of this study are significant because they provide further support for the results obtained in my 2004 study where participants experienced an average weight loss of 30.5 pounds in six months. No longer could we consider the possibility that the mere act of sprinkling something on food was making people more cognizant of what or how much they were eating, thus causing people to put their fork down. This last study proved conclusively that the weight loss was caused specifically by the individual formulations of the active Tastants.

I probably would have laughed if someone told me 25 years ago that as a neurologist and psychiatrist, I would also be the creator of a weight-loss program. I share this story of discovery with you so that you too can understand how a doctor who specializes in the treatment of smell and taste would become the doctor who would help you overcome your weight struggles. Having seen the results of the Tastants, I am excited to share them with you. As a doctor who cares for the well-being of his patients, I have developed the Sensa Weight-Loss Program, a 3–Level program that will not only help you lose weight, but also give you the tools to live a healthier lifestyle and begin your healthy relationship with food.

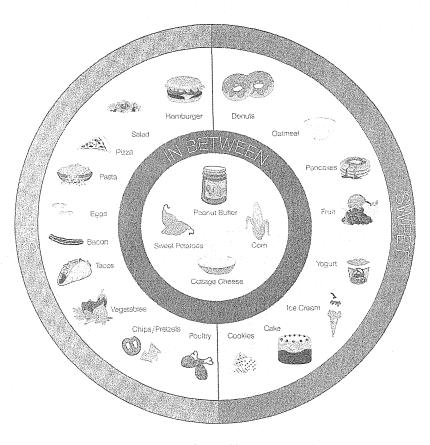


Figure 3: Checklist of Salty vs. Sweet Usage

bodies can adjust to scents, it is important to start the new set of Tastants every 30 days—even if you find you have some left over. It's important to keep your olfactory senses stimulated with the different scents and tastes to achieve maximum results. If your senses get bored, the Tastants won't have the necessary effect.

Each month is comprised of a unique and proprietary blend of "salty" and "sweet" Tastants. While you won't notice much of a change in the taste of your food (if you even notice a change at all), the "salty" and "sweet" were created to help you determine which foods to use the Tastants on. Fruit, baked goods, and ice cream are considered sweet. Eggs, most meats and chips are considered salty. There are some in between foods that get some people confused, such as cottage cheese, corn, and potatoes, but what I always tell my patients is that you can't make a mistake! If you like fruit in your cottage cheese, sweet might be your best choice. If you like your corn on the salty side, use the salty Tastants. If you really aren't sure, I recommend using the sweet Tastants. As long as you sprinkle Tastants on every thing you eat, you are using Sensa correctly.

Refer to Figure 3 for a list of typical foods that you would normally eat to demonstrate what type foods you would use the "salty" Tastants versus the "sweet" Tastants on.

Frequently Asked Questions

Some of the best questions and feedback we have received has been from Sensa users. I want to share some of the most frequently asked questions and answers with you so you too can find success with Sensa.

Where can I purchase the Sensa Tastants?

The Sensa Tastants are available as part of the Sensa Weight-Loss System. Please visit www.trysensa.com to order.

SENSA SUCCESS STORIES

Dina C.

Lost 37 pounds in eight months

after

I'm a 29-year-old third grade teacher, so I need to keep my energy up. I tried a diet where you drink two shakes and "one sensible meal a day." That just didn't cut it for me. I was starving.

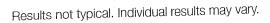
I saw my friend who was literally shrinking, and asked her what she was doing. When she told me that she was putting sprinkles on her food and they made her eat less, I thought she was joking. But then she showed me Sensa and I decided to try it.

I didn't see results right away, but since Sensa worked for my friend, I kept using it and didn't give up. By the end of the second week, I started to see a

little difference. Then, after the fourth week, my weight loss really became evident.

before

I love my food and don't want to give it up. I have a big family; we are always at each other's houses surrounded by good food. With Sensa, I can still eat all that food, but I just don't eat as much of it.



Adriana J.

Lost 12 pounds in one month

When my cousin told me about Sensa, I thought, "Okay, I've tried everything under the sun. I'll give this a try too."

The first thing I noticed was how good my food tasted. Sensa didn't change the taste of my food. Then I noticed that I wasn't eating everything on my plate. It took about a month to really kick in.

We women want instant results, when it comes to weight loss. I had to be patient and just kept using it at every meal. I soon noticed that I wasn't eating as much and losing weight. I remember thinking, "It's working—it's actually working!" When I saw the results I was motivated to start working out and walking more. I actually bought a bike and now ride with my son every night.

The weight has come off gradually, which I think is better than trying to get a quick fix. It's healthier and it's easier to keep the weight off than with crash diets, where your metabolism goes crazy and you gain all the weight back.



before



after

Results not typical. Individual results may vary.

Case: 1:14-cv-00072 Document #: 1-1 Filed: 01/07/14 Page 92 of 94 PageID #:114

SENSA WEIGHT-LOSS PROGRAM

SENSA SUCCESS STORIES

I try to eat healthy, but one thing I always hated about diets was going to work and staring at the birthday cake or donuts everyone else was eating and not being able to eat any. With Sensa, I don't worry about what I'm eating. I don't have any restrictions. I don't weigh in at meetings. I don't count anything. I can cook what I like, sprinkle on Sensa, and just don't eat as much.

Jessica L.

Lost 34 pounds in six months

When I moved to Los Angeles, I put on a lot of weight. As a makeup artist, I have lots of friends who are models, and they were always getting me to try new diet pills. I just felt hungry all the time and became discouraged because I wasn't losing any weight.

With Sensa, it took about a month to see a real difference. I stuck with it and the pounds just started coming off. I couldn't believe how easy it was.

I have lots of early call times—5 or 6 a.m.—and I'm usually on the set until midnight, so I don't have time to go to the gym. I bring Sensa with me to shoots and it keeps me from overeating.

My favorite thing about losing weight has been buying new clothes! It's fun to try on nice clothes and have them fit.



before



after

Results not typical. Individual results may vary.

Resources

Sensa Weight-Loss System (www.trysensa.com)

Visit the Sensa website for more detailed information on how to use and purchase the Sensa Tastants. Once you have purchased Sensa, you can become part of the Sensa community and read what others have to say about their experience with Sensa. There are active message boards, logs and journals to download, and expert advice from the Sensa team to further assist you on your weight-loss journey.

The Smell & Taste Treatment and Research Foundation (www.smellandtaste.org)

Founded by Dr. Alan Hirsch, the Smell & Taste Treatment and Research Foundation specializes in the evaluation, diagnosis and treatment of smell and taste-related disorders. In addition, the Staff's

NOTES

Special Reader Offer!

Get 15% off on your first purchase of the Sensa Weight-Loss System Tastants.

Go to **www.sensabookoffer.com** and follow instructions.



^{*} One offer per person; one-time only. Cannot be applied to previous purchases or combined with any other offer. Offer subject to change without notice.