

May 13, 2009

Federal Trade Commission Office of the Secretary 600 Pennsylvania Avenue, N.W. Room H-135 (Annex I) Washington, DC 20580

RE: "Evolving IP Marketplace - Comment, Project No. P093900"

I am Paul Ryan, Chairman & CEO of Acacia Research Corporation.

I thank the Commission for giving Acacia the opportunity to provide you with insights regarding the "evolving IP marketplace" from the point of view of America's individual inventors, small companies, research groups, and universities.....who are Acacia's partners.

Approximately 60% of all of the patents granted in the United States are awarded to these small entities. They are key drivers in the "invention & innovation market".....which is so important to our country's leadership in technology and job creation.

Unfortunately these "inventors and innovators" have been virtually frozen out of the patent licensing market. They tell us that most large companies simply ignore their licensing requests and use their patented technologies without payment, knowing that these small companies do not have the resources to enforce their patent rights. As a result, inventors have no efficient way to license their inventions.

Acacia's role is to serve this unmet need by providing a licensing channel for these small companies.

Acacia provides teams of engineers, patent attorneys, and licensing executives that are able to develop and implement licensing programs that generate appropriate licensing royalties for our partners. We generally split these revenues 50/50 with the inventors.

To date, our subsidiaries have generated approximately \$75 million for our inventor and patent owner partners.

Acacia is serving an important role as a clearinghouse and intermediary between large companies who use new patented technologies in their products and the small companies who invented and patented these technologies. We have begun to achieve a rational licensing process with many large companies, but still encounter a significant number of companies who refuse to negotiate.

Acacia's value to America's inventors is represented by the following 50 plus independent testimonial statements from inventors and companies who have partnered with us....after having been ignored in their own licensing efforts.

Acacia Technologies LLC Inventor/Patent Owner Statements

1. "Thanks to Acacia I have received substantial royalty payments for my invention. For 15 years I had tried, without any success, to license my technology to many companies which use it to protect their customers'credit transactions. I had no credibility as an individual licensor and did not make any progress. In just about two years, they have licensed over 60 companies, including some of the largest and best known retailers. They have earned my greatest respect and continue to work on my behalf."

Paul Ware, Inventor of Credit Card Protection Technology

2. "This testimonial is to document the time and excellent hard work that Acacia Research has invested in protecting the Intellectual Property of Storage Computer Corporation (SCC)."

"SCC is a small high-tech company that was the first to invent and patent parity protected disk arrays and serial sector data transfers over the Internet protocol (IP networks). In 2000 we attempted to enforce our patent rights by ourselves, by 2004 we were beaten into the ground by large companies we litigated. We had spent millions and had no way to raise more cash. We shut down operations in April 2005."

"I have experienced first hand the hard ball tactics used by large companies to fight smaller companies. I know that small companies and individuals have little hope of protecting themselves from large companies that infringe their patents at will."

"Companies like Acacia Research are crucial to leveling the playing field, providing small companies and individuals the opportunity to license and protect their patents and Intellectual Property."

"Acacia Research has demonstrated the integrity, fairness, and success that should be applauded by everyone in the Intellectual Property community."

Ted Goodlander, CEO of Storage Computer Corp.

3. "I am thoroughly impressed with Acacia's professional staff and am extremely pleased with the results of their licensing/enforcement effort. Prior to Acacia's involvement, I had long been blatantly ignored by large prospective licensees who simply did not want to pay royalties. Thank you, Acacia, for looking out for my interest as an individual inventor."

Keen Yee, Inventor of Interactive TV Technology

4. "Acacia has been licensing my patents now for several years, and I am very pleased with the way they do business with me. As an individual inventor I have always been treated in a fair and honest manner by them. In general it is difficult for individual inventors such as myself to protect myself in a world of large companies who have vast resources at their disposal to avoid fair treatment of my patents. My partnership with Acacia gives me the tools I need to be able to deal with these large companies and receive fair treatment for my patents."

Professor Robert W. Bower, Member of the National Inventors Hall of Fame, Inventor of the Self-Aligned Gate MOSFET, the foundation of modern integrated circuits

5. "Timeline's initial efforts to license its 6 U.S. and 13 foreign patents were fruitful. However, within 6 weeks of voluntarily acquiring a license, the licensee filed suit asking a court to throw out any meaningful restrictions on sublicensing. Over the next 8 years, Timeline endured a variety of legal challenges in 4 different courts. The strategy was to break Timeline's back financially. And it worked. After expending over \$3,500,000 in costs and thousands of hours of employee time, Timeline finally granted an extended license for far less than the true value of the patents."

"This experience led Timeline to Acacia. Small inventors cannot, in today's environment, defend critical property rights without the backing of significant resources and expertise. Acacia is providing Timeline a great service in continuing its efforts to license the patents. While there can no longer be any legitimate question of the validity of Timeline's rights (after so many court rulings), it would be impractical to even approach potential licensees without the backing of an entity that has the resources and talent to withstand what has, unfortunately, become the fairly routine approach some large infringers now pursue."

Charlie Osenbaugh, President of Timeline, Inc.

6. "As an inventor and patent attorney with over 55 years experience, I recognize that Acacia performs a vital function in enforcing the patents of individual inventors and small companies. When I became a patent attorney in 1953, patent litigation costs were much lower. It now may cost \$3 to \$6 million to pursue a patent case through appeal. That cost makes such litigation almost impossible for the inventor and small businessperson."

"For many years, I was counsel to many Fortune 500 companies. They recognized that inventors and small companies could not afford to bring suit to enforce their patents, and so they did not respect their patents."

"I am presently developing a low cost battery to replace expensive Li-Ton batteries in hybrid and electric cars. If our battery is successful and the patents issue, we would have no feasible way to protect our investment and patents except through Acacia. Acacia is currently licensing my 1997 patent on an airport security system and has had some initial success."

Eliot Gerber, Inventor and Patent Attorney

7. "OSS is a technology innovation company with a portfolio of patents relating generally to information security. After unsuccessfully trying to license our portfolio to various large and small technology companies, we chose Acacia as our partner. As a small company with limited funding, partnering with Acacia and leveraging their financial resources, contacts, and deep experience has proved to be a terrific decision. Acacia was able to create a revenue stream that provides OSS with a good return on its significant investments of time and money that we used to create our patented inventions."

Rob Friedman, CEO of Open Security Solutions, LLC

8. "We are a small company that, over the years, expended considerable intellectual resources to conceive, develop and bring to the marketplace a new and patented technology. That technology is a superior methodology for performing data compression/compaction. This effort left us short of capital and at the mercy of deep-pocket companies that believed they could usurp our invention with impunity. Had it not been for Acacia, they might have succeeded. Fortunately for us, Acacia was willing to risk its own capital and legal expertise to assist us in defending that valuable and hard-won asset."

Robert A. Chapman, CEO of Compaxion Technologies LLC

9. "Partnering with Acacia has helped me tremendously in receiving the maximum value from my patent. I spent years trying to enforce my patent myself using expensive lawyers and letter writing campaigns – all to no avail. Working with Acacia, I quickly realized that because of their extensive experience and well-qualified staff, they were able to most easily understand the technology and value of my patent. This better equipped them to identify infringing markets which were significantly more valuable than those I identified. Furthermore, they provided me immediate access to top lawyers which I was unable to identify on my own. They also covered my upfront costs and were able to finance a full lawsuit - something I could never have done on my own."

Brian Freyburger, Inventor

10. "Imposing massive financial burdens on inventors who wish to protect their inventions, the American legal system is skewed in favor of large corporations and against small businesses. Yet nothing is more clear in the Internet Age than that small inventors are more nimble, adaptable and fleet-of-foot than corporate behemoths."

"Acacia levels the playing field and offers small inventors a fighting chance where there once was none. By empowering individual innovators, the Acacia business model represents, in my view, the single most promising engine for restarting American innovation and IP-related economic growth."

Shelley Harrison, Inventor

11. "The value of patent protection in an innovative technology is only as good as one's ability to enforce the patent through the established legal venue. The costs of such a process is often prohibitive for the individual entrepreneur and companies like Acacia enables the 'small guy' to enforce their patented innovations. Acacia has successfully enforced one of my patents. Knowing that such a service is available, I personally funded a biotechnology venture which applied for over two dozen patents, eleven of which have been granted to date. Although I have not needed Acacia for these biotechnology activities as of yet, the shear existence of Acacia has given me the comfort to invest heavily in this new venture knowing that if I identify infringers of the IP and can not reasonably negotiate an appropriate license, Acacia is a resource available to me and my biotechnology company."

Dr. William Rassman, Inventor

12. "As an entrepreneur and inventor, I always know that new and useful technologies can make a start -up business strive. However, if the law does not protect patented invention to the extent that makes the patent valuable or if the law makes it harder to enforce a quality patent, I would rather copy (steal) other people or companies' successful invention, whether it is patented or not, to start my own business. In this case, it is not logical to devote significant resources for research and development, less filing for patent protection. More over, even the law as it is today, I was not able to get a response from many, if not all, of the accused infringers when I asked them to take a license or stop using my patented technology. The existence of companies such as Acacia is critical to an inventor like me and to a small business like PricePlay. Acacia was able to obtain three licenses for my company from major industry players in a very short time and more licensing negotiation is going on."

Wayne Lin, Inventor and CEO of PricePlay, Inc.

13. "Our patent is of a scale that the inventors cannot effectively represent it in the market alone. There is concern that larger, more well-financed companies may take advantage of our invention if the patent laws are compromised to provide less protection for the rights of patent holders. The services of Acacia Technologies, in representing the interests of patent holders in emerging technologies and defending the historical rights of inventors is very important to the creative spirit and progress in America."

Marshall Dobry, Co-Inventor of RFID Security and Reorder System

14. "We are a small business and have been successful in innovation and creation of intellectual property. Many of our larger brethren look at us as inconsequential.., you can almost hear "if it wasn't invented at their firm it must not be any good", although it would appear to be "good enough" since many are using our IP in the course of their business. After many years of being ignored we recently brought our problem to Acacia. Because of Acacia's clout and licensing expertise, we expect to get some long deserved recognition and license the very same brethren who have ignored us. We enjoy working with Acacia's professionals and thank Acacia for providing a valuable service."

Robert Tudhope, President of FarLight LLC

15. "Even with the assistance of two major law firms we were unable to license our patented technology. When Acacia entered the picture everything seemed to change overnight. Companies that refused to talk to us in the past were now signing license agreements. Acacia performs a valuable service to patent owners. They are fair, professional and competent."

David Felger, Inventor and President of Fraud Control Systems.com Corp.

16. "I was introduced to Acacia by my patent attorney after our numerous, earnest attempts to reach an infringement settlement were blatantly (I might say arrogantly) ignored by 3 large technology companies. From the start, Acacia has been integrity-centered, consistent in their communication and thoroughly professional. Inventors need companies like Acacia to help them realize the value of their inventions. Without them, innovation would be stifled. Based on their integrity and professionalism I plan to use Acacia to help me with my future inventions. Without them, independent inventors are at a definite disadvantage in the marketplace."

Larry Miller, Inventor

17. "A patent can be said to be both a reward and an incentive for commitment to innovation, as well as diligent use of the legal process to obtain the patent. In theory, patents allow small companies, like mine, to remain competitive and innovative in markets dominated by big companies. Without an ability to effectively license a patent or gain access to the court system for enforcement, however, a patent's usefulness will remain theoretical. Acacia should be applauded for helping to ensure that valuable patents can remain valuable in the hands of small companies. I believe reassuring those principles to inventors will help spur innovation"

Paul Snypp, Newscolor LLC

18. "Acacia has helped us to be taken seriously by the large corporations we believe are infringing on our patented technology. Prior to working with Acacia, we had contacted some of these corporations and were, for lack of a better term, blownoff as being a "nobody." We even had one executive tell us that because we are such a small business we stand no chance of getting a company in the auto industry to even listen to us. His exact words were, "You don't understand how it works." Companies like Acacia are necessary to help protect the intellectual property invented and owned by small businesses."

Al Cardillo, Inventor and Owner, Prodesign Technology, Inc.

19. "Based on my experiences, the "little guy" stands virtually no chance of protecting a patented invention when it's being infringed upon by large companies. After years of having NDA's and negotiation attempts blatantly ignored by large patent infringers, Acacia was able to help us level the playing field and garner enough respect from larger organizations to bring us to legitimate negotiations. And ultimately, Acacia was able to help us successfully license our patent. It's unfortunate that the small inventor is so often bullied like this, but Acacia has the power and respect to help."

Ben Howerton, Inventor and co-founder, Creative Internet Concepts, LLC

20. "Without Acacia to partner with us we would certainly have given up and been outlasted and out-moneyed by our infringers. We now will have at least a chance of having the case heard and hopefully a jury decide who is right in this matter. I tried for almost 10 years to obtain negotiated licenses and at every opportunity was rebuffed. "

Warren P. Williamson IV, Inventor

Allen Ashkenazi, President of MobileVue, Inc.

^{21. &}quot;Acacia was able to help MobileVue get funding through licensing fees at a critical time in our development. They thoroughly assessed our technology patent and successfully represented MobileVue's patent to two giants in our field. Their knowledge of the patent licensing process was invaluable. Based on my positive opinion of their professionalism, I have since referred them to several other companies."

22. "In a business environment in which large corporations use ruthless methods to monopolize intellectual property, Acacia's support gives our small researchdriven company a fighting chance to enforce our patent."

Dr. Stephen Murrell, Chairman and Dr. Henry Hamman, CEO and President of Sociocybernetics, Inc.

23. "Based on our own experience, we can accurately say that it is extremely difficult for individual inventors like ourselves, to license their patented technology. Trying to find qualified assistance with a full understanding of the intricacies and potential of new technology is not an easy task to say the least. We are very happy to have come in contact with Acacia who from day one worked very hard in our behalf licensing our patents. This company with their technical and legal resources plays an invaluable role for the fair valuation of new contributions in the intellectual property market place. We don't have any doubt , that without them, many inventors would be left with no other choice than to surrender their rights."

"When Acacia acquired our patents, what they really did, was to form a partnership with an equitable distribution of the licensing proceeds. They continue to work successfully on our behalf, we enthusiastically support their efforts and recommend them highly to any inventor who may have difficulty licensing his patents."

Jorge J. Inga MD, Inventor and Thomas Saliga, Inventor

24. "It is ironic that some large corporations would go great lengths to develop, acquire, protect, monetize, and enforce their own intellectual property but ignore or marginalize the intellectual property of small companies. I am the founder and owner of such a small company and we experienced such marginalization from at least one large corporation. That is why we partnered with Acacia."

"Working with Acacia has been a great pleasure. They have provided us with enough resources to build a strategy for protecting our intellectual property. We have been able to take protective actions which would not have been possible without Acacia's help."

Damodar Periwal, Inventor

25. "Over the years I made several inventions that became the standards in their fields. Some were not patented. No one was interested in licensing others. Happily, Acacia is making efforts to license one of my inventions to an automobile company that has practiced it for several years and not given me compensation."

"I believe Acacia is an asset to America that might help to bring about significant changes. For many years I have known how to make an average size car get 100 miles per gallon and, for about two years, how to make a better battery for electric cars. Acacia is one of the factors encouraging me and, presumably others like me, to revisit these efforts. "

Peter Norton, Inventor

26. "The individual inventor, without an Acacia Technologies, would have ZERO recourse against large corporations who infringe on their patents. Individual inventors often put their life savings into developing their unique invention. Without a company like Acacia Technologies to protect individual inventors, the smaller, individual inventor has the potential for ceasing to exist in this country."

"Acacia is the only one with a proven track record that actually knows how to deliver. They never forget that the inventor comes first."

David Aviv, Inventor

27. "The inventor, whether he comes from a small or a large environment, has the total burden of enforcing his patent against infringement. This task is far too expensive for the small inventor with limited resources. While the small inventor may strongly suspect his patent is being infringed, he is stymied by the financial commitment necessary to challenge the big guy. He has no way forward."

"Acacia offers a practical way forward out of this situation. They offer both financial muscle and patent litigation expertise. Relative size and resources are thus removed from the equation and a resolution can be reached that is the product of honest negotiation between the parties. Confronting a larger organization, whether a company or the government, suddenly becomes a possibility. Acacia fills a real need, they fill it well, and their success proves the point."

T.R. Whitney, Inventor/Owner

28. "I am the owner of a small company that, over the years, has spent considerable intellectual and financial resources to conceive and develop a new and patented technology for business-grade videoconferencing using Internet Protocol (IP) networks. However, as a small company with limited resources, we could not launch an effective licensing program for our patent portfolio on our own."

"We looked at many options before selecting Acacia Research to assist us with licensing of our patent, and have been very pleased with our choice. Acacia has been responsive to all our concerns as patent holders, and we have been impressed by the professionalism and ethics of its staff. Acacia did extensive due diligence on the validity of our patent and because of their extensive experience and wellqualified staff, they were able to most easily understand the technology and value of our patent portfolio. In addition, it has been a pleasure working with the members of the Acacia licensing team whose extensive experience and qualifications has been instrumental in putting together an innovative approach to licensing of our patented technology and we look forward to a continued, fruitful relationship."

"We believe that by imposing enormous financial burdens on inventors who wish to promote and protect their inventions, the American legal system is skewed in favor of large corporations and against small businesses. The existence of Acacia is critical to individuals and small businesses focused on innovation that are vital for America's continued leadership in intellectual property. We deeply resent the pejorative designation of Acacia as a "patent troll". We believe that Acacia serves an important role in helping small businesses and independent inventors protect their developments by promoting and protecting their inventions. Without firms such as Acacia helping inventors get fair compensation for their work, the efforts of inventors would end and inventors would be unable to continue the process of refining concepts and ideas."

Saqib Jang, Inventor, Founder of Margalla Communications, Inc.

29. "In many areas of technology the deck is stacked against independent inventors such as myself. For a large corporation, taking our inventions for little or nothing in return is as easy as taking candy form a baby. We are completely powerless to convince large corporations, in my case financial institutions, to adopt our inventions and compensate us fairly. To say the assistance I received by teaming with Acacia was invaluable is an understatement. I could not commercialize my invention alone, but the financial institutions I needed to partner with largely ignored me when I approached them with my invention. They were able to adopt my invention without me, and ignore my protests, because they knew I lacked the resources to take them to court and stop them. Acacia levels the playing field for individual inventors like me. Thanks to Acacia, large corporations are no longer able to use their overwhelming size advantage as leverage to avoid paying

independent entrepreneurs the true value of their contributions to the marketplace of ideas."

"I want to add that I read a lot of criticism of computer business method patents such as my patents. In my opinion this represents outmoded and small-minded 20th century thinking. At one time patents only needed to cover machines and factory processes because that is what the United States economy was based on. Today we are predominantly a service economy. The technology areas of past patents have been outsourced overseas or gone the way of the dinosaur. This country needs a patent system that protects the innovation that occurs in the United States today. And it needs companies like Acacia to assist individual inventors when the patents they obtain are ignored or undervalued, simply because big corporations believe they can get away with it against single individuals."

"If you look at the technology areas in which Acacia is active, it is in the forwardthinking ideas of tomorrow and not the outmoded technologies of yesterday. We need a patents system that covers these ideas and a legal system that encourages companies like Acacia to assist individuals who would otherwise not receive the credit they deserve for their inventions."

Michael Picciallo, Inventor and CEO of Third Act, LLC

30. "Acacia has been licensing my patents now for several years, and I am very pleased with the results. They have exceeded my expectations and I would highly recommend Acacia to any patent holder seeking to monetize their patents."

Dr. Hark Chan, Inventor of Portable Storage Devices with Links Technology

31. "From our very first introduction to Acacia, we have been impressed with Acacia's professionalism and their ability to establish the framework necessary to license our company's patents. Acacia has guided us through the process of licensing our technology to major corporations. Acacia's expertise, insight and utmost professionalism have been instrumental in getting our patented technology licensed to major companies and we are very pleased with the results."

George Best, President, 4SameDay Solutions, Ltd.

32. "We are the inventor of the basic two dimensional data matrix code, which is widely used in many industries. However, as a small company with limited resources, we had long been ignored by unwilling prospective licensees and could not launch an effective licensing program on our own. Thanks to Acacia, our patents have been licensed to major companies and have produced significant results. We are grateful for what they have done for us and look forward to continuing our rewarding relationship."

Van Tran, President of Veritec Inc. and Owner of Multi-Dimensional Bar Code Technology

33. "Patents exist because our founding fathers appreciated knowledge and ideas. Inventors are idea people, developing, refining and solidifying through the inventive process, bringing the un-manifest into existence. Without compensation for their work, the efforts of inventors would end and inventors would be unable to continue the process of refining concepts and ideas. Acacia serves an important role in helping independent inventors protect their development by promoting and protecting their inventions."

Paul Yurt, Co-Inventor of Digital Media Transmission Technology

34. "We looked at many options before selecting Acacia to assist us with licensing of our patent, and have been very pleased with our choice. Acacia has been responsive to all our concerns as patent holders, and offers so much more than the law firms we considered. Acacia did extensive due diligence on the validity of our patent, identifying infringing parties, constructing claim charts and engaging a highly qualified litigation firm. Acacia brings experience and expertise that adds significant value to the licensing process."

Al Baldocchi, Co-Inventor & David Minter Co-Inventor

35. "We were introduced to Acacia by an inventor who had worked with them and been impressed by their professionalism and ethics. I'm happy to say our own experience mirrored his, and that once Acacia became involved, we were finally able to license our background replacement video technology. Given our success, we had no reticence engaging them to represent us in other IP deals. As a small partnership with few resources, we have no doubt that Acacia's reputation and willingness to put their money where their mouth is, evened out the playing field for us."

Michael Steffano, Partner of Digital Property Management Group

36. "As an inventor who drafted and prosecuted my patent application and all claims without the aid of an attorney or patent agent, my inclination in patent enforcement would be to do-it-myself; but for patents like mine, in the microprocessor area, the resources needed to achieve enforcement are far beyond the normal individual's. Acacia and the associated team of lawyers, experts, etc. have done a commendable job of seeking enforcement and they have been a pleasure to work with. I highly recommend them."

Michael Branigin, Inventor

37. "Acumen, insight, expertise and integrity are words that come to mind when describing Acacia and its efforts on behalf of iTvTrax and its breakthrough audience measurement patent. Acacia is a true partner leveraging its technology awareness and industry recognition as a formidable and fair champion for and on behalf of patent owners. Acacia has the dedicated talent and resources to navigate the licensing process which is paramount for licensing patented technology."

"Acacia quickly demonstrated an acute understanding of the technical aspects of our patent as well as the best approach in harvesting the full value of the technology. I selected Acacia for its acute understanding of our patent as well as challenges to protect the IP. We know that Acacia stands behind our technology --a commitment that speaks volumes particularly in the complex atmosphere surrounding intellectual property and patent enforcement."

Thomas P. Ivanyi, Inventor and CEO of iTvTrax LLC

38. "Working with Acacia has been a very enjoyable and rewarding experience. They developed and implemented an enforcement and licensing campaign for our patent that yielded excellent results. I would not hesitate to recommend them to other patent holders seeing to generate royalties from their patent rights."

David Dion, CTO of The Brick Computer Company

39. "The USPTO mission is to ensure that the intellectual property system contributes to a strong global economy, encourages investment in innovation, and fosters entrepreneurial spirit. Some of the most innovative entrepreneurs are individuals. However, without an ally with experience and integrity, individual inventors have no chance of protecting their inventions. Innovation is what made this country great. Protection of this innovation and it's intellectual property will help maintain our competitive advantage in the global economy. I am grateful for the support of Acacia in protecting the patents of the individual inventor."

Christopher Wiggins, Inventor

40. "I have been working with Acacia Technologies for the last few years. In all my interactions with Acacia, I have been impressed by the technical competence and professionalism of the team. Acacia clearly understands the value of technology and the intellectual property (IP) creation/protection process and is dedicated to the task of ensuring that appropriate value is realized by those who create good IP. This is clearly the driving incentive for successful entrepreneurs, and a desire that keeps the United States at the cutting edge of technology. I have enjoyed working with Acacia and look forward to our continued collaboration in the future."

Irfan Ali, President & CEO, Lambda OpticalSystems

41. "We interviewed several patent practitioners to help us license our patent portfolio. We were referred to Acacia, and after a number of conversations with their professionals, the choice was obvious. We selected Acacia to assist us in protecting our intellectual property due to their depth of knowledge in engineering, the substantive patent law, and their willingness to put forth 100% effort in working towards our common goal. Due to our small size and the large financial burden required to challenge larger, sometimes publicly traded companies, we could not have defended our intellectual property without the help of Acacia. The services that Acacia provides are vital for any ensuring that small companies or solo inventors are not taken advantage of by infringers with deep pockets who typically ignore the rights of those with unparalleled financial resources."

Ned Garvey, Inventor and Don Onorati, Inventor

42. "Innovation drives the economy, and innovation is driven by financial reward. Acacia Research helps inventors achieve their goals through patent licensing that creates new markets, companies and payrolls. Thomas Edison, the Wright Brothers, and Alexander Graham Bell, invented the future - our present - with the help of attorneys and the U.S. Patent Office. Millions of patented inventions, and the companies they spawned, big and small, enrich and extend our lives today, made possible by patents - the time limited opportunity to exclusively commercialize an invention. I chose Acacia for representation because they understand the challenges facing individual inventors, as demonstrated by their achievements, and because their management team includes accomplished inventors as well as attorneys."

Jim Kargman, Inventor and CEO of IPDEV, National Systems

43. "Acacia provides a partnership opportunity for inventors and patent holders to capture the value of their intellectual property in a time and cost efficient manner. The excellence and diligence of their professionals, coupled with the fairness of their fees, makes Acacia's services an intelligent way to monetize inventions."

Lee Browne, Co-inventor of Digital Media Transmission

44. "Acacia plays a critical role in helping to protect and license the intellectual property of small inventors. As an Australian and US patent holder in the financial services area our company has experienced first-hand the total disregard large companies and banks, both in Australia and the US, have for the rights of small companies. Without the assistance of a dedicated and recognized licensing company such innovation would be futile."

"Prior to signing an agreement with Acacia I had numerous conference calls with some of the other major US patent licensing/litigation companies who were keen to work with us. Acacia stood out to me as being primarily a licensing company that used litigation to enforce its position as necessary, whereas the primary focus of the others appeared to be on litigation. A fine line but I believe commercially significant."

"I have found the people at Acacia to be very professional to deal with and their agreement to be fair and equitable. I would recommend Acacia without hesitation."

Bill Duncan, Managing Director, Fast 101 Pty Ltd, Melbourne, Australia

45. "Acacia is a valued partner for independent inventors who want the financial resources and legal expertise necessary to license their intellectual properties. Acacia's experienced management team and professional track record made them an easy choice. I look forward to a long and mutually profitable relationship."

Maynard Small, Inventor and President of Creative Marketing Associates, Inc.

46. "The competitiveness of the United States is very dependent upon the ability of individual inventors to realize a return on their efforts, hard work and investments required to receive a patent and then to actually obtain and agreement with companies utilizing the patented technologies. I searched long and hard to find a proven partner, Acacia that was very effective in identifying licensing candidates and then negotiated agreements. Acacia provides much needed capabilities for individual and corporate inventors to keep the competitive engines of the United States strong and healthy."

Dale Hiatt, Inventor and President of Table Rock Technologies

47. "For a small company the process of filing and obtaining a patent is a daunting task that requires a lot sacrifice and financial resources. There is nothing more frustrating then taking on that task to find out that protecting your ultimate rights is virtually impossible due to a lack of both a financial resources and legal expertise. Acacia Technologies has proven to be an invaluable partner to us. Their services represent an important part of what I consider to be the core purpose of patent law - to encourage invention. Without the ability to protect an invention the drive to invent is diminished. It is my opinion that Acacia Technologies plays an important role of keeping the entrepreneurial inventor spirit alive and thriving."

Ross Elgart, Inventor and CEO of StoreLaw, Inc.

48. "IPC developed and attempted to sell software that captures remote diagnostic information from multifunction printers (meter reads, toner consumption). We also had patents covering this technology. Our prospects were the major OEMs who sell these products to the end user. We were unable to compete with these very large companies because they eventually developed their own software."

"I contacted Acacia and they launched a licensing program which has been extremely successful. It allowed a small company who had invested substantial dollars in software development to recoup a very good return on this investment. The plan was 100% succesfull!!"

Worth T. Probst, CEO of IPC

49. "I want to tell you about my impressions of working with Acacia Research. I live and work in Guatemala. Since I graduated from Stanford University, I designed a number of ideas that I hoped could help those in need in my country and elsewhere. It was at that time that I wrote my patent applications."

"Much later, I spent years trying to develop and market software based on my patents but found no large software companies willing to work with me. I was broke. It was at that time that I first learned of Acacia Research. Ever since I signed, I have found that everyone I have worked with at Acacia has also worked with the highest degree of professionalism and understanding. I have been informed at all times on how the case is proceeding and I have been consulted on all important decisions."

"I am confident that Acacia Research is doing its best to obtain fair and beneficial results from my patents."

Carlos Armando Amado, Inventor

50. "We are very impressed with Acacia's performance to date. Acacia continues to meet or exceed all of our expectations regarding the enforcement and licensing of iThink, LLC's patents. We could not have chosen a better company, or law firm, to monetize our patents."

iThink, LLC

51. "Our patented technologies were being used by many other companies, but we did not know how to capitalize on the situation. We assigned our patents to Acacia Technologies, and they handled the matter very professionally. With Acacia's efforts, we received our share of compensation for our investment in the new technology."

Hong Choi, CTO of Kopin Corporation

52. "From my first introduction to Acacia I have been impressed with their professionalism and thoroughness. Acacia quickly demonstrated a firm understanding of the technical aspects of my patent and its applications. But more than that Acacia levels the playing field, it enables small inventors like myself to be taken seriously by potential licensees."

Daniel Wexler, Inventor