

April 7, 1983

Dana Abrahamson, Esquire
Federal Trade Commission
Washington, D.C. 20580

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Section 7A of the Clayton Act
and the Freedom of Information Act

APR 11 1983
FEDERAL TRADE COMMISSION
WASHINGTON, D.C. 20580

Dear Mr. Abrahamson:

Confirming our telephone conversations of the last three weeks, the following planned transaction is not reportable under the Hart-Scott-Rodino Antitrust Improvements Act.

[REDACTED] is a wholly-owned subsidiary of The [REDACTED], an ultimate parent entity with sales and assets substantially in excess of \$100 million. [REDACTED] proposes to sell certain assets to a newly-formed Delaware corporation, [REDACTED], in a transaction which will substantially exceed \$15 million (aggregating payment made and assumed liabilities). Ownership of [REDACTED] will be as follows upon closing of the transaction:

[REDACTED] a natural person, will own 48% of the voting stock. A voting trust for stock owned by [REDACTED] another natural person, will hold 12% of the voting stock. Mr. [REDACTED] will have the contractual right to vote all stock held by this voting trust. He will thus own or control 60% of the voting stock. The remaining 40% of the voting stock will be owned by [REDACTED] [REDACTED] will own all of the preferred stock of [REDACTED]. Upon the happening of certain events of default, [REDACTED] may be entitled to utilize rights stemming from this preferred stock to elect a majority of the directors of [REDACTED]. [REDACTED] would continue to have this right only until the default or defaults were cured.

Under these facts, Mr. [REDACTED] and only Mr. [REDACTED] is deemed the ultimate Parent of [REDACTED]. Though [REDACTED] may have the contractual right to elect a majority of the board of directors upon the happening of certain contingencies, it has no present right to do so. Neither

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Mr. [REDACTED] nor Mr. [REDACTED] holds business assets of \$10 million or more. The proposed sale of assets by [REDACTED] to [REDACTED] is not reportable because Mr. [REDACTED], [REDACTED] ultimate parent, is not a \$10 Million Person. This is so even though [REDACTED] expects to have unused lines of credit exceeding \$10 million after acquiring the assets from [REDACTED]. The post acquisition cash availability test for determining a person's size is an informal test which is applied by the Federal Trade Commission only when a newly-formed acquiring entity which is its own ultimate parent has no regularly prepared balance sheets or other financials.

Moreover, the formation of [REDACTED] is not reportable. Though [REDACTED] is deemed to be \$100 Million Person, neither of the other contributors to the formation of [REDACTED] - Mr. [REDACTED] and Mr. [REDACTED] is a \$10 Million Person. [REDACTED] proposed lenders (which are \$10 Million Persons) will not receive any stock of [REDACTED], and thus are not deemed to be contributing to its formation within the meaning of the Hart-Scott-Rodino Act.

[REDACTED]
cc: [REDACTED]
[REDACTED]

4/8/53

[Redacted]

Learned Co. Special Report
Pension Policy

Re:

File # -

[Redacted] Dept. of Economics

Manufacturing
last filed in 1976

to [Redacted] know if
[Redacted]

How long [Redacted]
new to read

[Redacted]

- couldn't answer - but
I told her I didn't know if
any papers to replace as to
learn the reports.

case 4/12/63

1/22/63
the inside

1. Goals are different
it is not clear that it is the
funding pattern - if not then
it is not an ordinary course w/ respect
to producing properties - not a loan.

2. Landy's ^{plan} advice says he
didn't have enough info. He
could not properly rely on the comments
to justify what he wrote in letter.

Unrecovered O's passed by
letter

1. Is there an existing partnership which
B is joining or does the transaction involve
the formation of a completely new
partnership. The fact that 12% of interest
of A are mentioned seems to indicate an
existing partnership is involved which
B is joining. In either event it seems
that A will be the partner. There is some
indication that any existing partnership
will be selling an interest to B. However
it is possible that A is referring to
A's interest in the sense that A is the
general partner and existing limited
partners are already in the partnership.
If the letter is the case, it would
still be the sale of assets to B as
the acquiring person but the partnership
would be the acquiring person, new
assets are being acquired.

2. What is the legal form of the interest
to be sold. I am assuming for purposes of
this discussion that it is a transfer of
assets. I do not think that a 6% interest
in assets is different than an asset
transfer where specific assets are identified
and conveyed.

14/1/19 - Conf - 20

Prob. reports as controlling the P.P.P.
~~case~~ - no allegation that
it is special form.

* fact: sufficient evidence, ~~is~~
but we need to know more - ~~is~~

1. ~~fact: sufficient evidence~~
2. ~~but we need to know more~~

3. ~~fact: sufficient evidence~~
4. ~~but we need to know more~~

* 1st of an ~~fact~~ 2 - ~~fact~~
- ~~fact~~ - ~~fact~~ - ~~fact~~ - ~~fact~~
* 2. What is the A. de ~~fact~~
- ~~fact~~ - ~~fact~~ - ~~fact~~ - ~~fact~~
- ~~fact~~ - ~~fact~~ - ~~fact~~ - ~~fact~~
- ~~fact~~ - ~~fact~~ - ~~fact~~ - ~~fact~~

idid - ~~fact~~ - not sufficient

* 7. What is the ~~fact~~ - ~~fact~~
- ~~fact~~ - ~~fact~~ - ~~fact~~ - ~~fact~~
- ~~fact~~ - ~~fact~~ - ~~fact~~ - ~~fact~~

8. ~~fact: sufficient evidence~~
9. ~~but we need to know more~~

* 7. ~~fact: sufficient evidence~~
- ~~fact~~ - ~~fact~~ - ~~fact~~ - ~~fact~~

~~fact~~ - ~~fact~~ - ~~fact~~ - ~~fact~~

* ~~fact~~ - ~~fact~~ - ~~fact~~ - ~~fact~~
- ~~fact~~ - ~~fact~~ - ~~fact~~ - ~~fact~~

* ~~fact~~ - ~~fact~~ - ~~fact~~ - ~~fact~~
- ~~fact~~ - ~~fact~~ - ~~fact~~ - ~~fact~~
- ~~fact~~ - ~~fact~~ - ~~fact~~ - ~~fact~~

W 27

Letter 4/12/83 ^{analyzed by} W.K.

B would acquire A's "interest" in a pool of assets that contains properties (oil & gas) in the development stage, i.e. producing properties. Presumably then are producing properties.

Assuming that the scope of person and transaction tests are satisfied the question is whether the fact that B will subsequently (as part of its same transaction?) transfer the properties into a partnership joint venture takes the transaction out of its status as a "particular transaction".

Another question is whether the fact that A enters into ~~the~~ similar transactions involving non producing properties in the "ordinary course of business" would permit this transaction involving producing properties to be regarded as a "sale in the ordinary course of business".

I suggest in the latter case we should advise you that we cannot be sure that it is in the CC of B hence his letter represents the transaction to be different from prior transactions and thus not ordinary.

As to the CC of the transaction being treated as for sale in the formation of a new partnership joint venture I suggest that the form of the transaction does rule over the substance in this case and it should be

regarded as reported even though the
all required transfer + particularly is
non-reportable... as the letter
indicates the client can exempt the
firm to avoid reportability by
requiring the B to put the money
into the partnership directly
rather than just buying the assets.

Case of
B
C
D
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V
W
X
Y
Z

A third C is whether the
assets are acquired from B or from
the partnership. I believe the latter
is the indication that the acquisition
is from B. I would report
as the acquiring person and
I would report as the acquiring
person. It would appear to be
an acquisition of assets with
B as an acquirer of the
interest of B.

12/12/83.

[Redacted]

w/c/B

Referring NS

1977 - Revenue
figures.

- Q - would they include
to figures for a year
which they report in 1982
- discussion on last balance
sheet - how it related
to include in 77 figures