1 2 3 4 5 6 7 8 9 IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF ARIZONA 10 11 Federal Trade Commission, Civil No.12-0009-PHX-GMS 12 Plaintiff, STIPULATED FINAL JUDGMENT AND ORDER 13 VS. OR PERMANENT INJUNCTION AND OTHER 14 Premier Nationwide Corporation, an Arizona EQUITABLE RELIEF Corporation, d.b.a. Premier Savings; and 15 Eric C. Synstad, 16 Defendants. 17 18 On January 3, 2012, Plaintiff, the Federal Trade Commission ("FTC" or 19 "Commission"), filed its Complaint to secure temporary, preliminary, and 20 permanent injunctive and other equitable relief pursuant to Sections 13(b) and 21 19 of the Federal Trade Commission Act ("FTC Act"), 15 U.S.C. §§ 53(b) and 22 57b, and the Telemarketing and Consumer Fraud and Abuse Prevention Act 23 ("Telemarketing Act"), 15 U.S.C. §§ 6101-6108, for Defendants' acts or 24 practices in violation of Section 5 of the FTC Act, 15 U.S.C. § 45, and the 25 FTC's Telemarketing Sales Rule ("TSR"), 16 C.F.R. Part 310, in connection 26

with the marketing and sale of credit card debt consolidation and debt relief

services. On January 5, the Court entered a Temporary Restraining Order

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1	("TRO"), which enjoined Defendants from, among other things,			
2	misrepresenting their products and services, violating the TSR, and disposing			
3	of their assets. The TRO was subsequently extended by stipulation of all			
.4	parties, and on January 27, 2012, a Stipulated Preliminary Injunction was			
5	entered as to all parties.			
6	Plaintiff FTC and Defendants have agreed to entry of this Stipulated			
7	Final Judgment and Order for Permanent Injunction ("Order").			
8	NOW, THEREFORE, Plaintiff Federal Trade Commission and			
9	Defendants having requested the Court to enter this Order,			
10	IT IS HEREBY ORDERED, ADJUDGED AND DECREED as			
11	follows:			
12	<u>FINDINGS</u>			
13	1. This Court has jurisdiction over the subject matter and the			
14	parties.			
15	2. Venue is proper in the District of Arizona.			
16	3. The activities of Defendants are in or affecting commerce, as			
17	defined in Section 4 of the FTC Act, 15 U.S.C. § 44.			
18	4. Defendants are telemarketers or sellers for purposes of the TSR.			
19	5. The Complaint states a claim upon which relief may be granted			
20	against both Defendants under Sections 5(a), 13(b), and 19 of the FTC Act, 15			
21	U.S.C. §§ 45(a), 53(b), and 57b; and under the TSR, 16 C.F.R. Part 310.			
22	6. Defendants waive: (a) any right to seek judicial review or			
23	otherwise challenge or contest the validity of this Order; (b) any claim that they			
24	may have against the Commission, its employees, representatives, or agents;			
25	(c) any claim under the Equal Access to Justice Act, 28 U.S.C. § 2412, as			
26	amended by Pub. L. 104-121, 110 Stat. 847, 863-64 (1996); and (d) any right to			
27	attorneys' fees that may arise under said provision of law. The Commission			
28	and Defendants shall each bear their own costs and attorney's fees incurred in			

this action.

- 7. This Order is in addition to, and not in lieu of, any other civil or criminal remedies that may be provided by law.
  - 8. Entry of this Order is in the public interest.
- 9. Defendants neither admit nor deny the allegations set forth in the Complaint. This Order does not constitute and shall not be interpreted to constitute either an admission by Defendants, or a finding by the Court, of any liability or wrongdoing by any of the Defendants or any violation of any law, rule, or regulation.
- 10. This Order resolves all issues between the Commission and the Defendants raised in the Commission's Complaint.
- 11. Defendants have entered into this Order freely and without coercion. Defendants acknowledge that they have read the provisions of this Order, understand them, and are prepared to abide by them.

#### **DEFINITIONS**

For purposes of this Order, the following definitions shall apply:

- 1. "Asset" or "Assets" means any legal or equitable interest in, right to, or claim to, any real or personal property, including, but not limited to, "goods, "instruments," "equipment," "fixtures," "general intangibles," "inventory," "checks," or "notes" (as these terms are defined in the Uniform Commercial Code), lines of credit, chattels, leaseholds, contracts, mail or other deliveries, shares of stock, lists of consumer names, accounts, credits, premises, receivables, funds, and all cash, wherever located.
- 2. "Assisting others" includes but is not limited to: (1) performing customer service functions including, but not limited to, receiving or responding to consumer complaints; (2) formulating or providing, or arranging for the formulation or provision of, any sales script or other marketing material; (3) providing names of, or assisting in the generation of, potential customers;

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- (4) performing or providing marketing or billing services of any kind; (5) acting as an officer or director of a business entity; (6) providing telemarketing services; or (7) providing a merchant account for processing charges.
- "Clear and conspicuous" means: (1) if presented in writing, the information shall be in type size and location sufficient for an ordinary consumer to read and comprehend it, and shall be disclosed in a manner that would be easily recognizable and understandable in language and syntax to an ordinary consumer. If the information is contained in a multi-page print document, the disclosure shall appear on the first page; (2) if presented orally, the information shall be disclosed in a volume, cadence, and syntax sufficient for an ordinary consumer to hear and comprehend; and (3) nothing contrary to any information disclosed shall be imparted at or near the time of the disclosure.
- 4. "Competent and reliable evidence" means tests, analyses, research, studies, or other evidence based on the expertise of professionals in the relevant area, that has been conducted and evaluated in an objective manner by persons qualified to do so, using procedures generally accepted in the profession to yield accurate and reliable results.
  - 5. "Consumer" means any natural person.
- "Corporate Defendant" means Premier Nationwide 6. Corporation, d.b.a. Premier Savings, and its successors and assigns, and any fictitious business entities or business names created or used by these entities, or any of them.
- "Customer" means any person who has paid, or may be required 7. to pay, for products, services, plans, or programs offered for sale or sold by any other person.
- 8. "Debt relief service" means any program or service represented, directly or by implication, to renegotiate, settle, or in any way alter the terms of

1.		assist any consumer in receiving a loan or other extension of				
2		credit; or				
3	E. provide any consumer, arrange for any consumer to receive, or					
4		assist any consumer in receiving any service represented,				
5		expressly or by implication, to renegotiate, settle, or in any way				
6		alter the terms of payment or other terms of the debt between a				
7		consumer and one or more secured creditors, servicers, or debt				
8		collectors.				
9	13.	"Individual Defendant" means Eric C. Synstad.				
10	14.	"Material" means likely to affect a person's choice of, or				
11	conduct regarding, goods or services.					
12	15.	"Person" means a natural person, an organization or other legal				
13	entity, including a corporation, partnership, sole proprietorship, limited liability					
14	company, association, cooperative, or any other group or combination acting as					
15	an entity.					
16	CONDUCT PROHIBITIONS					
17 18	I.	PERMANENT BAN ON MARKETING DEBT RELIEF SERVICES				
19	IT IS FURTHER ORDERED that Defendants, whether acting directly					
20	or through a	ny person, are hereby permanently restrained and enjoined from				
21	engaging in	, participating in, or assisting others in the marketing, advertising,				
22	promoting, offering for sale, or sale of debt relief services.					
23	II.	PROHIBITED PRACTICES RELATING TO FINANCIAL RELATED PRODUCTS OR SERVICES				
24	IT IS	FURTHER ORDERED that Defendants and their officers,				
25	agents, serv	ants, employees, and attorneys, and those persons or entities in				
26	active concert or participation with any of them who receive actual notice of					
27	this Order by personal service, facsimile transmission, email, or otherwise,					
28	whether acting directly or through any person, business entity, trust,					

corporation, partnership, limited liability company, subsidiary, division, or other device, or any of them, in connection with the advertising, marketing, promotion, offering for sale or sale of any financial related product or service, are hereby permanently restrained and enjoined from:

- A. Misrepresenting or assisting others in misrepresenting, expressly or by implication, any material fact, including but not limited to:
  - 1. The terms or rates that are available for any loan or other extension of credit, including but not limited to:
    - a. Closing costs or other fees;
    - b. The payment schedule, the monthly payment amount(s), or other payment terms, or whether there is a balloon payment; interest rate(s), annual percentage rate(s), or finance charge; the loan amount, the amount of credit, the draw amount, or outstanding balance; the loan term, the draw period, or maturity; or any other term of credit;
    - c. The savings associated with the credit;
    - d. The amount of cash to be disbursed to the borrower out of the proceeds, or the amount of cash to be disbursed on behalf of the borrower to any third party;
    - e. Whether the payment of the minimum amount specified each month covers both interest and principal, and whether the credit has or can result in negative amortization;
    - f. That the credit does not have a prepayment penalty or that no prepayment penalty and/or other fees or costs will be incurred if the consumer subsequently refinances; and

1		g. That the interest rate(s) or annual percentage rate(s)			
2		are fixed rather than adjustable or adjustable rather			
3		than fixed;			
4	2.	That any person can improve any consumer's credit record, credit			
5		history, or credit rating by permanently removing negative			
6		information from the consumer's credit record, credit history, or			
7	•	credit rating, even where such information is accurate and not			
8		obsolete;			
9	3.	Any person's ability to improve or otherwise affect a consumer's			
10		credit record, credit history, or credit rating or ability to obtain			
1		credit;			
12	4.	Any aspect of any mortgage loan modification service or			
13		foreclosure relief service, including, but not limited to, the			
14		amount of savings or reduction in interest rate, loan principal, or			
15		monthly payment that a consumer will receive from purchasing,			
16		using, or enrolling in such mortgage loan modification service or			
		foreclosure relief service; the amount of time before a consumer			
17		will receive a mortgage loan modification or relief from			
18		foreclosure; the likelihood that a consumer will obtain a modified			
19		mortgage loan or relief from foreclosure; or the reduction or			
20		cessation of collection calls; and			
21	5.	That a consumer will receive legal representation; and			
22	В.	Advertising or assisting others in advertising credit terms other			
23	than those te	rms that actually are or will be arranged or offered by a creditor or			
24	lender.				
25	III.	PROHIBITED PRACTICES RELATING TO ANY			
26		PRODUCTS OR SERVICES			
27	IT IS FURTHER ORDERED that Defendants, and their officers,				
28	agents, servants, employees, and attorneys, and those persons or entities in				

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active concert or participation with any of them who receive actual notice of this Order by personal service, facsimile transmission, email, or otherwise, whether acting directly or through any person, business entity, trust, corporation, partnership, limited liability company, subsidiary, division, or other device, or any of them, in connection with the advertising, marketing, promotion, offering for sale or sale of any product or service, are hereby permanently restrained and enjoined from:

- A. Misrepresenting, or assisting others in misrepresenting, expressly or by implication, any material fact, including but not limited to:
  - Any material aspect of the nature or terms of any refund, cancellation, exchange, or repurchase policy including, but not limited to, the likelihood of a consumer obtaining a full or partial refund, or the circumstances in which a full or partial refund will be granted to the consumer;
  - 2. That any person is affiliated with, endorsed or approved by, or otherwise connected to any other person, government entity, or public, non-profit, non-commercial, or other program;
  - 3. The total costs to purchase, receive, or use, or the quantity of, the product or service;
  - 4. Any material restriction, limitation, or condition on purchasing, receiving, or using the product or service; and
  - Any material aspect of the performance, efficacy, nature, or characteristics of the product or service;
- B. Failing to disclose truthfully, and in a clear and conspicuous manner, before a customer pays for products or services offered, all the material terms and conditions of a refund, cancellation, exchange, or repurchase policy; and
- C. Engaging in, causing other persons to engage in, or assisting other persons to engage in, violations of the TSR, including, but not limited to:

1 Misrepresenting, expressly or by implication, any material fact. including, but not limited to: 2 Any material aspect of the performance, efficacy, 3 nature, or central characteristics of the product or 4 service; 5 b. Any material aspect of the nature or terms of any 6 refund, cancellation, exchange, or repurchase 7 policy for the product or service; 8 That any person is affiliated with, endorsed or c. 9 approved by, or otherwise connected to any other 10 person; government entity; or public, non-profit, 11 non-commercial, or other program; 12 d. The total costs to purchase, receive, or use, or the 13 quantity of, the product or service; or 14 e. Any material restriction, limitation, or condition on 15 purchasing, receiving, or using the product or 16 service; and 17 Failing to disclose truthfully, and in a clear and conspicuous 2. 18 manner, before a customer pays for products or services offered. 19 all the material terms and conditions of a refund, cancellation, 20 exchange, or repurchase policy if the seller has such a policy and 21 informs the consumer about such policy, or informs the consumer 22 that it has a policy of not making refunds if the seller has such a 23 policy. 24 25 26 27 28

# IV. SUBSTANTIATION FOR BENEFIT, PERFORMANCE, AND EFFICACY CLAIMS

IT IS FURTHER ORDERED that the Defendants and their officers, agents, servants, employees, and attorneys, and those persons or entities in active concert or participation with any of them who receive actual notice of this Order by personal service, facsimile transmission, email, or otherwise, whether acting directly or through any corporation, subsidiary, division, or other device, in connection with the advertising, marketing, promotion, offering for sale, or sale of any product or service are hereby permanently restrained and enjoined from making any representation or assisting others in making any representation, expressly or by implication, about the benefits, performance, or efficacy of any product or service, unless, at the time such representation is made, the Defendants possess and rely upon competent and reliable evidence that substantiates that the representation is true.

# V. PROHIBITION ON DISCLOSING CUSTOMER INFORMATION

IT IS FURTHER ORDERED that the Defendants, officers, agents, servants, employees, and attorneys, and those persons or entities in active concert or participation with any of them who receive actual notice of this Order by personal service, facsimile transmission, email, or otherwise, whether acting directly or through any corporation, subsidiary, division, or other device, are permanently restrained and enjoined from:

- A. Disclosing, using, or benefitting from customer information, including the name, address, telephone number, email address, social security number, other identifying information, or any data that enables access to a customer's account (including a credit card, bank account, or other financial account) of any person that any Defendant obtained prior to entry of this Order in connection with the advertising, marketing, promotion, offering for sale or sale of any debt relief service; and
  - B. Failing to dispose of such customer information in all forms in

their possession, custody, or control within thirty (30) days after entry of this Order. Disposal shall be by means that protect against unauthorized access to the customer information, such as by burning, pulverizing, or shredding any papers, and by erasing or destroying any electronic media, to ensure that the customer information cannot practicably be read or reconstructed.

Provided, however, that customer information need not be disposed of, and may be disclosed, to the extent requested by a government agency or required by a law, regulation, or court order.

#### VI. MONETARY JUDGMENT

IT IS FURTHER ORDERED that Judgment is hereby entered in favor of the Commission and against Defendants, jointly and severally, for equitable monetary relief, in the amount of \$15,143,185; provided, however, that the Judgment for equitable monetary relief shall be suspended upon the satisfaction of the obligations imposed by Subsections A - F of this Section, and subject to the conditions set forth in Section VII of this Order:

- A. Defendant Eric C. Synstad ("Defendant Synstad") shall pay to the Commission the sum of \$13,312.85 in equitable monetary relief, including, but not limited to, consumer redress and/or disgorgement, within five (5) days of the date of entry of this Order. Payment shall be made to the Commission by wire transfer in accordance with directions provided by the Commission, or by certified check or other guaranteed funds payable to and delivered to the Commission;
- B. Defendant Synstad shall immediately take specific steps, as set forth below, to sell all interests in the 2005 Mercedes Benz SL500 ("Mercedes"), listed in Item 21 of the Financial Statement of Individual Defendant Synstad, signed on January 12, 2012 ("Individual Financial Statement"):
  - 1. Defendant Synstad shall immediately place the Mercedes

for sale through an appropriate broker or automobile listing service approved by counsel for the Commission;

- 2. Defendant Synstad shall notify counsel for the Commission of the amount of any offer to purchase the Mercedes and the name and address of the proposed purchaser immediately upon receiving each such offer. Acceptance of any such offer shall be in the Commission's sole discretion;
- 3. Within three (3) business days of receipt of the proceeds from the sale of all interests in the Mercedes, Defendant Synstad shall retain for himself an amount not to exceed \$5,000, and pay all remaining funds to the Commission by wire transfer in accordance with directions provided by the Commission, or by certified check or other guaranteed funds payable to and delivered to the Commission;
- 4. Defendant Synstad agrees that, prior to the sale required by this Subsection, he will maintain insurance on the Mercedes in an amount of not less than the full replacement value of the vehicle. In the event that the Mercedes suffers any loss or damage covered by such insurance policy, Defendant Synstad shall make such claims as are permitted by the insurance policy and shall assign or remit any insurance payment he receives as a result of such loss or damage to the Commission; and
- 5. To secure his performance under this Subsection B, Defendant Synstad hereby grants to the Commission a lien on, and security interest in, the Mercedes, which terminates upon sale of the vehicle;
- C. Defendant Synstad shall immediately take specific steps, as set forth below, to sell all interests in the 1994 Nissan Pick-up Truck ("Nissan"), listed in Item 21 of the Individual Financial Statement:
- 1. Defendant Synstad shall immediately place the Nissan for sale through an appropriate broker or automobile listing service approved by counsel for the Commission;

- 2. Defendant Synstad shall notify counsel for the Commission of the amount of any offer to purchase the Nissan and the name and address of the proposed purchaser immediately upon receiving each such offer. Acceptance of any such offer shall be in the Commission's sole discretion;
- 3. Within three (3) business days of receipt of the proceeds from the sale of all interests in the Nissan, Defendant Synstad pay the funds to the Commission by wire transfer in accordance with directions provided by the Commission, or by certified check or other guaranteed funds payable to and delivered to the Commission;
- 4. Defendant Synstad agrees that, prior to the sale required by this Subsection, he will maintain insurance on the Nissan in an amount of not less than the full replacement value of the vehicle. In the event that the Nissan suffers any loss or damage covered by such insurance policy, Defendant Synstad shall make such claims as are permitted by the insurance policy and shall assign or remit any insurance payment he receives as a result of such loss or damage to the Commission; and
- 5. To secure his performance under this Subsection C, Defendant Synstad hereby grants to the Commission a lien on, and security interest in, the Nissan, which terminates upon sale of the vehicle;
- D. With respect to the real properties located at 880 Gulf Boulevard, Belleair Shore, FL and 9823 East Casitas del Rio Drive, Scottsdale, AZ, listed in Item 1 of the Individual Financial Statement, within ten (10) business days of receipt of any rental income from the properties, Defendant Synstad shall provide a written accounting of and pay to the Commission the full amount of such rental income;
- E. Defendants shall within five (5) days of entry of this Order relinquish to the Commission all dominion, control, and title to the two reserve accounts, one held by IRN Payment Systems, and the other held by Frontline

Processing, listed in Item 29 of the Individual Financial Statement;

- F. Defendants shall within five (5) days of entry of this Order relinquish to the Commission all dominion, control, and title to residual income, listed in Item 32 of the Individual Financial Statement. The residual income is received from two companies, Consumer Alliance Processing Group and Golden State Debt Management;
- G. Time is of the essence for the payments specified above. In the event of default by Defendants on any obligation imposed under this Section, including, but not limited to, the failure to timely and completely fulfill their payment obligations:
  - 1. The Judgment imposed herein will not be suspended, and the full amount of that Judgment, \$15,143,185, shall immediately become due and payable, plus interest from the date of entry of this Order pursuant to 28 U.S.C. § 1961, as amended, less any amounts already paid; and
  - 2. The Commission shall be entitled to immediately exercise any and all rights and remedies against Defendants and their assets to collect the full amount of the Judgment and interest thereon, less any amounts already paid;
- H. All funds paid pursuant to this Order shall be deposited into a fund administered by the Commission or its agent to be used for equitable relief, including, but not limited to, consumer redress, and any attendant expenses for the administration of such equitable relief. Defendants shall cooperate fully to assist the Commission in identifying consumers who may be entitled to redress pursuant to this Order. If the Commission determines, in its sole discretion, that direct redress to consumers is wholly or partially impracticable or funds remain after redress is completed, the Commission may apply any remaining funds for such other equitable relief (including consumer information remedies) as it determines to be reasonably related to Defendants'

practices alleged in the Complaint. Any funds not used for such equitable relief shall be deposited to the United States Treasury as disgorgement.

Defendants shall have no right to challenge the Commission's choice of remedies under this Section. Defendants shall have no right to contest the manner of distribution chosen by the Commission. This judgment for equitable monetary relief is solely remedial in nature and is not a fine, penalty, punitive assessment, or forfeiture;

- I. In accordance with 31 U.S.C. § 7701, as amended, Defendants are hereby required, unless they already have done so, to furnish to the Commission their respective taxpayer identifying numbers (social security number or employer identification numbers), which shall be used for purposes of collecting and reporting on any delinquent amount arising out of Defendants' relationship with the government. Defendants are further required, unless they have already done so, to provide the Commission with clear, legible and full-size photocopies of all valid driver's licenses that they possess, which will be used for reporting and compliance purposes;
- J. Defendants relinquish all dominion, control, and title to the funds paid to the fullest extent permitted by law. Defendants shall make no claim to or demand for return of the funds, directly or indirectly, through counsel or otherwise;
- K. Defendants agree that the facts as alleged in the Complaint filed in this action shall be taken as true without further proof in any bankruptcy case or subsequent civil litigation pursued by the Commission to enforce its rights to any payment or money judgment pursuant to this Order, including but not limited to a nondischargeability complaint in any bankruptcy case. Defendants further stipulate and agree that the facts alleged in the Complaint establish all elements necessary to sustain an action by the Commission pursuant to Section 523(a)(2)(A) of the Bankruptcy Code, 11 U.S.C. § 523(a)(2)(A), and that this Order shall have collateral estoppel effect for such purposes; and

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L. Proceedings instituted under this Section are in addition to, and not in lieu of, any other civil or criminal remedies that may be provided by law. including any other proceedings the Commission may initiate to enforce this Order.

#### VII. RIGHT TO REOPEN

#### IT IS FURTHER ORDERED that:

- Plaintiff's agreement to this Order is expressly premised upon the truthfulness, accuracy, and completeness of Defendants' financial condition, as represented in the Financial Disclosure Statements and attachments of Defendants dated January 12, 2012, which contain material information upon which Plaintiff relied in negotiating and agreeing to the terms of this Order; and
- В. If, upon motion by the FTC, the Court finds that any Defendant failed to disclose any material asset, materially misrepresented the value of any asset, or made any other material misrepresentation in or omission from the Defendant's financial statement or supporting documents, then this Order shall be reopened and suspension of the judgment set forth in Section VI shall be lifted as to that Defendant for the purpose of requiring payment of monetary relief in the amount of \$15,143,185, plus interest from the date of entry of this Order pursuant to 28 U.S.C. § 1961, as amended, less the sum of any amounts paid to the Commission pursuant to Section VI and any other payments made by other Defendants. *Provided*, however, that, in all other respects, this Order shall remain in full force and effect, unless otherwise ordered by the Court.

#### VIII. PROHIBITION ON COLLECTING ON ACCOUNTS

IT IS FURTHER ORDERED that Defendants, whether acting directly, or through any person, business entity, trust, corporation, partnership, limited liability company, subsidiary, division, or other device, or any of them, are hereby permanently restrained and enjoined from attempting to collect, collecting, or assigning any right to collect payment from any consumer who

purchased or agreed to purchase Defendants' credit card debt consolidation or debt relief services.

#### IX. DISSOLUTION OF ASSET FREEZE

IT IS FURTHER ORDERED that the freeze on the assets of Defendants shall remain in effect until they have taken all of the actions required by Section VI above; *provided, however*, that Defendants, with the express written consent of counsel for the Commission, may transfer funds to the extent necessary to make all payments required by Section VI. Once Defendants have fully complied with the requirements of Section VI, the freeze against the assets of Defendants shall be lifted permanently. A financial institution shall be entitled to rely upon a letter from Plaintiff stating that the freeze on the assets of Defendants has been lifted.

#### X. ORDER ACKNOWLEDGMENTS

IT IS FURTHER ORDERED that Defendants obtain acknowledgments of receipt of this Order:

- A. Each Defendant, within 7 days of entry of this Order, must submit to the Commission an acknowledgment of receipt of this Order sworn under penalty of perjury;
- B. For 5 years after entry of this Order, the Individual Defendant for any business that he, individually or collectively with the Corporate Defendant, is the majority owner or directly or indirectly controls, and the Corporate Defendant, must deliver a copy of this Order to: (1) all principals, officers, directors, and managers; (2) all employees, agents, and representatives who participate in conduct related to the subject matter of the Order; and (3) any business entity resulting from any change in structure as set forth in the Section titled Compliance Reporting. Delivery must occur within 7 days of entry of this Order for current personnel. To all others, delivery must occur before they assume their responsibilities; and
  - C. From each individual or entity to which a Defendant delivered a

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copy of this Order, that Defendant must obtain, within 30 days, a signed and dated acknowledgment of receipt of this Order.

#### XI. COMPLIANCE REPORTING

IT IS FURTHER ORDERED that Defendants make timely submissions to the Commission:

- A. One year after entry of this Order, each Defendant must submit a compliance report, sworn under penalty of perjury:
  - 1. Each Defendant must: (a) designate at least one telephone number and an email, physical, and postal address as points of contact, which representatives of the Commission may use to communicate with Defendant; (b) identify all of that Defendant's businesses by all of their names, telephone numbers, and physical, postal, email, and Internet addresses; (c) describe the activities of each business, including the products and services offered, the means of advertising, marketing, and sales, and the involvement of any other Defendant (which Individual Defendants must describe if they know or should know due to their own involvement); (d) describe in detail whether and how that Defendant is in compliance with each Section of this Order: and (e) provide a copy of each Order Acknowledgment obtained pursuant to this Order, unless previously submitted to the Commission; and
  - 2. Additionally, the Individual Defendant must: (a) identify all telephone numbers and all email, Internet, physical, and postal addresses, including all residences; (b) identify all titles and roles in all business activities, including any business for which such Defendant performs services whether as an employee or otherwise and any entity in which such Defendant has any ownership interest; and (c) describe in detail such Defendant's

under the laws of the United States of America that the foregoing is true and

correct. Executed on: "and supplying the date, signatory's full name,

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title (if applicable), and signature; and

E. Unless otherwise directed by a Commission representative in writing, all submissions to the Commission pursuant to this Order must be emailed to DEbrief@ftc.gov or sent by overnight courier (not the U.S. Postal Service) to: Associate Director for Enforcement, Bureau of Consumer Protection, Federal Trade Commission, 600 Pennsylvania Avenue NW, Washington, DC 20580. The subject line must begin: FTC v. Premier Nationwide Corporation, et al., Matter No. X120012.

### XII. RECORD KEEPING

IT IS FURTHER ORDERED that Defendants must create certain records for 20 years after entry of the Order, and retain each such record for 5 years. Specifically, Corporate Defendant and Individual Defendant for any business in which that Defendant, individually or collectively with any other Defendant, is a majority owner or directly or indirectly controls, must maintain the following records:

- A. Accounting records showing the revenues from all products or services sold, all costs incurred in generating those revenues, and the resulting net profit or loss;
- B. Personnel records showing, for each person providing services, whether as an employee or otherwise, that person's: name, addresses, and telephone numbers; job title or position; dates of service; and, if applicable, the reason for termination;
- C. Complaints and refund requests, whether received directly or indirectly, such as through a third party, and any response; and
- D. All records necessary to demonstrate full compliance with each provision of this Order, including all submissions to the Commission.

STIP. FINAL JUDGMENT AND ORDER - 21

### XIII. COMPLIANCE MONITORING

IT IS FURTHER ORDERED that, for the purpose of monitoring Defendants' compliance with this Order, including the financial representations upon which part of the judgment was suspended and any failure to transfer any assets as required by this Order:

- A. Within 14 days of receipt of a written request from a representative of the Commission, each Defendant must: submit additional compliance reports or other requested information, which must be sworn under penalty of perjury; appear for depositions; and produce documents, for inspection and copying. The Commission is also authorized to obtain discovery, without further leave of court, using any of the procedures prescribed by Federal Rules of Civil Procedure 29, 30 (including telephonic depositions), 31, 33, 34, 36, 45, and 69;
- B. For matters concerning this Order, the Commission is authorized to communicate directly with each Defendant. Defendants must permit representatives of the Commission to interview any employee or other person affiliated with any Defendant who has agreed to such an interview. The person interviewed may have counsel present; and
- C. The Commission may use all other lawful means, including posing, through its representatives, as consumers, suppliers, or other individuals or entities, to Defendants or any individual or entity affiliated with Defendants, without the necessity of identification or prior notice. Nothing in this Order limits the Commission's lawful use of compulsory process, pursuant to Sections 9 and 20 of the FTC Act, 15 U.S.C. §§ 49, 57b-1.

1 XIV. RETENTION OF JURISDICTION 2 IT IS FURTHER ORDERED that this Court retains jurisdiction of this 3 matter for purposes of construction, modification, and enforcement of this Order. 4 5 Respectfully submitted by: 6 7 8 9 10 **ELIPINSK** MARY T. BENFIEL 11 ttorneys for Plaintiff Federal Trade Commission 12 915 Second Ave., Suite 2896 Seattle WA 98174 13 14 VÉRONICA MANOLIO 15 Kelhoffer Manolio and Firestone 9300 E. Raintree Drive, Ste. 120 16 Scottsdale, AZ 85260 Attorney for Defendants 17 Eric C. Synstad and Premier Nationwide Corporation, d.b.a. Premier Savings 18 19 20 ERIC C. SYNSTAD, individually and 21 on behalf of Premier Nationwide Corporation, d.b.a. Premier Savings 22 23 24 25 26 27 28