

**UNITED STATES DISTRICT COURT  
FOR THE EASTERN DISTRICT OF MICHIGAN**

FEDERAL TRADE COMMISSION,	)	
	)	
Plaintiff,	)	Case No.: 2:11-cv-11618
	)	
v.	)	
	)	Judge: Robert H. Cleland
COULOMB MEDIA, INC.,	)	(presiding)
a corporation, and	)	
	)	Laurie J. Michelson
CODY LOW aka JOE BROOKS,	)	(referral)
an individual and an officer	)	
of COULOMB MEDIA, INC.,	)	
	)	
Defendants.	)	

**STIPULATED PRELIMINARY INJUNCTION**

Plaintiff, the Federal Trade Commission (“FTC” or “Commission”), having filed its Complaint for Permanent Injunction and Other Equitable Relief in this matter, pursuant to Section 13(b) of the Federal Trade Commission Act (“FTC Act”), 15 U.S.C. § 53(b), and the parties being desirous of entering into a Stipulated Preliminary Injunction and of discussing the possibility of reaching an agreement to a final resolution of this matter, and the Court having considered the Complaint, declarations, exhibits, and memorandum of law filed in support of such motion, and now being advised in the premises, finds that:

**FINDINGS**

1. This Court has jurisdiction over the subject matter of this case, and there is good cause to believe it will have jurisdiction over the parties.
2. Venue lies properly with this Court.
3. There is good cause to believe that Defendants Coulomb Media, Inc. (“Coulomb

Media”), and Cody Low aka Joe Brooks (“Low”), have engaged in, and are likely to engage in the future, acts and practices that violate Sections 5(a) and 12 of the FTC Act, 15 U.S.C.

§§ 45(a), 52, and that the Commission is therefore likely to prevail on the merits of this action.

4. There is good cause to believe that immediate and irreparable damage to the Court’s ability to grant effective final relief for consumers in the form of monetary restitution will occur from the sale, transfer, assignment, or other disposition or concealment by Defendants of their assets or records unless Defendants Coulomb Media and Low are restrained and enjoined by order of this Court. Therefore, there is good cause for the entry of the ancillary relief contained in this Stipulated Preliminary Injunction, including an order preserving Defendant’s assets and prohibiting the Defendants from destroying records.

5. Weighing the equities and considering the Commission’s likelihood of ultimate success, this Stipulated Preliminary Injunction is in the public interest.

6. No security is required of any agency of the United States for the issuance of a preliminary injunction. *See* Fed. R. Civ. P. 65(c).

#### **DEFINITIONS**

For purposes of this Stipulated Preliminary Injunction (“Preliminary Injunction”), the following definitions shall apply:

1. **“Acai Berry Product”** or **“Acai Berry Products”** shall refer to any products, sold alone or in combination with companion products, that are advertised, marketed, promoted, offered for sale, distributed, or sold with express or implied representations that the product contains acai berries.

2. **“Asset”** or **“Assets”** means any legal or equitable interest in, right to, or claim to,

any real or personal property, including, but not limited to, “goods,” “instruments,” “equipment,” “fixtures,” “general intangibles,” “inventory,” “checks,” or “notes” (as these terms are defined in the Uniform Commercial Code), lines of credit, chattels, leaseholds, contracts, mail or other deliveries, shares of stock, lists of consumer names, accounts, credits, premises, receivables, funds, and all cash, wherever located.

3. **“Assisting others”** includes, but is not limited to: (a) performing customer service functions, including, but not limited to, receiving or responding to consumer complaints; (b) formulating or providing, or arranging for the formulation or provision of, any sales script or other marketing material; (c) providing names of, or assisting in the generation of, potential customers; (d) verifying, processing, fulfilling, or arranging for the fulfillment of orders; (e) performing or providing marketing, billing, or collection services of any kind, including, but not limited to, creating, hosting, or maintaining websites, or recruiting affiliates; or (f) acting as an officer or director of a business entity.

4. **“Competent and reliable scientific evidence”** means tests, analyses, research, or studies that have been conducted and evaluated in an objective manner by qualified persons and are generally accepted in the profession to yield accurate and reliable results.

5. **“Individual Defendant”** means Cody Low aka Joe Brooks, and by whatever other names he may be known.

6. **“Covered Product”** means any dietary supplement, food, or drug, including, but not limited to, Acai Berry Products.

7. **“Corporate Defendant”** means Coulomb Media, Inc., and its successors and assigns, as well as any subsidiaries, and any fictitious business entities or business names created

or used by these entities, or any of them.

8. **“Defendants”** means the Individual Defendant and the Corporate Defendant, individually, collectively, or in any combination.

9. **“Document” or “Documents”** means any materials listed in Federal Rule of Civil Procedure 34(a) and includes writings, drawings, graphs, charts, photographs, audio and video recordings, computer records, and other data compilations from which information can be obtained and translated, if necessary, into reasonably usable form through detection devices. A draft or nonidentical copy is a separate document within the meaning of the term.

10. **“Material”** means likely to affect a person’s choice of, or conduct regarding, goods or services.

11. **“Material connection”** means any relationship that materially affects the weight or credibility of any endorsement and that would not be reasonably expected by consumers.

12. **“Person”** means a natural person, an organization or other legal entity, including a corporation, partnership, sole proprietorship, limited liability company, association, cooperative, or any other group or combination acting as an entity.

13. **“Plaintiff”** means the Federal Trade Commission (“Commission” or “FTC”).

## I.

### PROHIBITED BUSINESS ACTIVITIES

**IT IS THEREFORE ORDERED** that Defendants, and their officers, agents, servants, employees and attorneys, and all other persons in active concert or participation with any of them, who receive actual notice of this Preliminary Injunction by personal service or otherwise,

whether acting directly or through any trust, corporation, subsidiary, division, or other device, or any of them, in connection with the advertising, marketing, promotion, offering for sale, or sale of any product, service, or program, are hereby restrained and enjoined from:

A. Misrepresenting, or assisting others in misrepresenting, any material fact, expressly or by implication, including, but not limited to, that:

1. Any website or other publication is an objective news report;
2. Objective news reporters have performed independent tests of any product, service, or program, including but not limited to Acai Berry Products, work-at-home programs, or auction services;
3. Independent tests demonstrate the effectiveness of any product, service, or program featured in any website or other publication, including but not limited to, Acai Berry Products, work-at-home programs, or auction services; and
4. Comments posted on websites express the views of independent consumers;

B. Failing to disclose, or disclose adequately:

1. Any material connection, when one exists, between any user or endorser of any product, service, or program and Defendants or any other person manufacturing, advertising, labeling, promoting, offering for sale, selling or distributing such product, service, or program; and
2. If applicable, that the content of any website or other publication has not been authored by an objective journalist but is in fact an advertisement placed for compensation.

**II.**

**IT IS FURTHER ORDERED** that Defendants, and their officers, agents, servants, employees and attorneys, and all other persons in active concert or participation with any of them, who receive actual notice of this Preliminary Injunction by personal service or otherwise, whether acting directly or through any trust, corporation, subsidiary, division, or other device, or any of them, in connection with the advertising, marketing, promotion, offering for sale, or sale of any covered product, are hereby restrained and enjoined from making, or assisting others in making, expressly or by implication, including through the use of a product name, endorsement, depiction, or illustration, any representation that such product causes weight loss or rapid weight loss and any other representation about the health benefits, performance, or efficacy of such product, unless the representation is non-misleading, and, at the time of making such representation, Defendants possess and rely upon competent and reliable scientific evidence, as that term is defined above, that is sufficient in quality and quantity based on standards generally accepted in the scientific fields, when considered in light of the entire body of relevant and reliable scientific evidence, to substantiate the representation is true.

**III.**

**ASSET PRESERVATION**

**IT IS FURTHER ORDERED** that:

A. Defendants, and their officers, agents, servants, employees, and attorneys, and all other persons in active concert or participation with any of them, who receive actual notice of this Preliminary Injunction by personal service or otherwise, whether acting directly or through any trust, corporation, subsidiary, division, or other device, or any of them, are hereby restrained

and enjoined from directly or indirectly selling, transferring, alienating, liquidating, encumbering, pledging, loaning, assigning, concealing, dissipating, converting, withdrawing or making any other disposition of any assets or any interest therein, wherever located, including any assets outside the territorial United States, that are owned, controlled or held by, or for the benefit of, in whole or in part, Defendants, or in the actual or constructive possession of Defendants, other than those assets that are used for actual, ordinary, and necessary business or living expenses that Defendants reasonably incur; ***provided that*** nothing shall prohibit the parties from agreeing to additional business or living expenses.

B. The assets affected by this Section shall include both existing assets and assets acquired after the effective date of this Preliminary Injunction.

C. Notwithstanding Section III.A above, Defendants may withdraw, transfer, encumber, or otherwise dissipate assets in excess of Five Thousand Dollars (\$5,000) per calendar month only with prior written agreement by counsel for the Commission, or prior approval by the Court; that nothing in this Section shall prohibit Defendants from funding a retainer for attorney's fees in the amount of Five Thousand Dollars (\$5,000) in addition to funds already paid for that purpose, and ***provided further that*** nothing in that Order or in this Order shall prohibit the parties from agreeing to additional amounts for that purpose.

D. To the extent that either Defendant withdraws, transfers, encumbers, or otherwise dissipates assets pursuant to Section III.A of this Preliminary Injunction, that Defendant shall provide an accounting of its expenses to counsel for the Commission for each calendar month.

**IV.**

**FINANCIAL REPORTS AND ACCOUNTING**

**IT IS FURTHER ORDERED** that no event later than ten (10) calendar days after entry of this Preliminary Injunction, and except to the extent that Defendants have already done so, each of the Defendants shall each provide to counsel for the Commission:

A. A completed financial statement accurate as of the date of entry of this Order, in the form provided as **Attachment A** for individuals and **Attachment B** for businesses, as the case may be, signed under penalty of perjury. The financial statements shall include assets held outside the territory of the United States, shall be accurate as of the date of the entry of this Order, and shall be verified under oath. Defendants shall attach to these completed financial statements copies of all local, state, provincial, and federal income and property tax returns, with attachments and schedules, as called for by the instructions to the financial statements; and

B. A detailed accounting of:

1. The names of all products advertised, marketed, promoted, offered for sale, distributed, or sold since January 1, 2008;

2. Gross revenues and net profits (in U.S. Dollars) obtained from the advertising, marketing, or sale of each product identified in Subsection IV.B.1. above, from inception of the advertising, marketing, or sale of that product through the date of entry of this Preliminary Injunction; and

3. The name, address, telephone number, e-mail address, website address, and contact person of each entity or person that: (i) supplied, manufactured, formulated, or created any product that is advertised, marketed, promoted, offered for sale, distributed, or

sold by or on behalf of Defendant(s), (ii) provided any order fulfillment services of any kind, including, but not limited to, drop shipping, mailing, and/or distributing products, for or on behalf of Defendant(s), and (iii) paid Defendants, whether directly or indirectly, related to Defendant'(s) advertisement of any products.

V.

**POSTING NOTICE OF LAWSUITS ON WEBSITES**

**IT IS FURTHER ORDERED** that, to the extent Defendants have not already done so, immediately upon service of the Preliminary Injunction upon them, Defendants, and their officers, agents, servants, employees, and attorneys, and all other persons in active concert or participation with any of them, who receive actual notice of this Preliminary Injunction by personal service or otherwise, whether acting directly or through any trust, corporation, subsidiary, division, or other device, or any of them, and any other person or entity served with a copy of this Preliminary Injunction shall immediately take whatever action is necessary to ensure that any website used by any Defendant for the advertising, marketing, promotion, offering for sale, or sale of Acai Berry Products, including, but not limited to, the website located at <http://www.new6reports.com> and <http://www.consumerhealthwarning.com>, to the extent any such websites are accessible, shall prominently display the following statement:

The Federal Trade Commission ("FTC") has filed a lawsuit against Coulomb Media and Cody Low, the operators of this website alleging that they have engaged in deceptive practices relating to the advertising, marketing, promotion, offering for sale, or sale of acai berry products. The United States District Court for the Eastern District of Michigan has issued a preliminary injunction prohibiting the alleged practices. You may obtain additional information directly from the FTC at [www.ftc.gov](http://www.ftc.gov).

Each website carrying this message shall also provide a hypertext link to the FTC's home page at [www.ftc.gov](http://www.ftc.gov), or another website designated by counsel for the Commission.

**VI.**

**PRESERVATION OF RECORDS AND REPORT OF NEW BUSINESS ACTIVITY**

**IT IS FURTHER ORDERED** that Defendants and their officers, agents, servants, employees, and attorneys, and all other persons in active concert or participation with any of them who receive actual notice of this Preliminary Injunction by personal service or otherwise, whether acting directly or through any trust, corporation, subsidiary, division, or other device, or any of them, are hereby restrained and enjoined from:

A. Failing to create and maintain books, records, accounts, bank statements, current accountants' reports, general ledgers, general journals, cash receipts ledgers, cash disbursements ledgers and source documents, documents indicating title to real or personal property, and any other data which, in reasonable detail, accurately, fairly, and completely reflect each Defendant's income, and the disbursements, transactions, dispositions, and uses of each Defendant's Sssets; and

B. Destroying, erasing, mutilating, concealing, altering, transferring, or otherwise disposing of, in any manner, directly or indirectly, any documents, including electronically stored materials, that relate in any way to: the business practices or business or personal finances of each Defendant; or the business practices or finances of entities directly or indirectly under the control of each Defendant; and

C. Creating, operating, or exercising any control over any business entity, whether

newly formed or previously inactive, including any partnership, limited partnership, joint venture, sole proprietorship, or corporation, without first providing the Commission with a written statement disclosing: (1) the name of the business entity; (2) the address, telephone number, e-mail address, and website address of the business entity; (3) the names of the business entity's officers, directors, principals, managers, and employees; and (4) a detailed description of the business entity's intended activities.

## VII.

### LIMITED DISCOVERY

**IT IS FURTHER ORDERED** that pursuant to Federal Rules of Civil Procedure 30(a), 31(a), 34, and 45, and notwithstanding the provisions of Federal Rules of Civil Procedure 26(d) and (f), 30(a)(2)(A), and 31(a)(2)(A), the parties are granted leave at any time after entry of this Order to:

A. Take the deposition of any person, whether or not a party, for the purpose, *inter alia*, of discovering the nature, location, status, and extent of the assets of either Defendant, and either Defendant's affiliates and subsidiaries; the nature and location of documents reflecting the business transactions of either Defendant, and either Defendant's affiliates and subsidiaries; the location of any premises where either Defendant, directly or through any third party, conduct business operations; the Defendant's whereabouts; and/or the applicability of any evidentiary privileges to this action; and

B. Demand the production of documents from any person, whether or not a party, relating to, *inter alia*, the nature, status, and extent of the assets of either Defendant, and either

Defendant's affiliates and subsidiaries; the nature and location of documents reflecting the business transactions of either Defendant, and either Defendant's affiliates and subsidiaries; the location of any premises where either Defendant, directly or through any third party, conduct business operations; the Defendant's whereabouts; and/or the applicability of any evidentiary privileges to this action.

For any such discovery on either Defendant, fourteen (14) days notice shall be deemed sufficient for any such deposition, seven (7) days notice shall be deemed sufficient for the production of any such documents, and seventy-two (72) hours notice shall be deemed sufficient for the production of any such documents that are maintained or stored only as electronic data.<sup>1</sup> The limitations and conditions set forth in Federal Rules of Civil Procedure 30(a)(2)(A)(ii) and 31(a)(2)(A)(ii) regarding subsequent depositions of Defendant shall not apply to depositions taken pursuant to this Section. Any such depositions taken pursuant to this Section shall not be counted toward any limit on the number of depositions under the Federal Rules of Civil Procedure or the Local Rules of Civil Procedure for the United States District Court for the Eastern District of Michigan, including those set forth in Federal Rules of Civil Procedure 30(a)(2)(A) and 31(a)(2)(A).

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<sup>1</sup> Plaintiff shall consider in good faith any reasonable request by a non-party for an extension of a period of notice set forth in this paragraph.

**VIII.**

**DISTRIBUTION OF PRELIMINARY INJUNCTION BY DEFENDANTS**

**IT IS FURTHER ORDERED** that to the extent that Defendants have not already provided a copy of the Temporary Restraining Order issued in this matter, Defendants shall immediately provide a copy of this Preliminary Injunction to each of their corporations, subsidiaries, affiliates, divisions, directors, officers, agents, partners, successors, assigns, employees, attorneys, agents, representatives, sales entities, sales persons, telemarketers, independent contractors, and any other persons in active concert or participation with them. Within ten (10) calendar days from the date of entry of this Preliminary Injunction, each Defendant shall serve on the Commission an affidavit identifying the name, title, address, telephone number, date of service, and manner of service of each person or entity Defendants served with a copy of this Preliminary Injunction in compliance with this provision.

**IX.**

**SERVICE OF PRELIMINARY INJUNCTION**

**IT IS FURTHER ORDERED** that copies of this Preliminary Injunction may be served by any means, including facsimile transmission, electronic mail, personal or overnight delivery, or by U.S. Mail, by agents and employees of the Commission, by any law enforcement agency, or by private process server, upon any person that may have possession or control of any document of either Defendants, or that may be subject to any provision of this Preliminary Injunction.

**X.**

**CONSUMER REPORTING AGENCIES**

**IT IS FURTHER ORDERED** that, pursuant to Section 604(a)(1) of the Fair Credit Reporting Act, 15 U.S.C. § 1681b(a)(1), any consumer reporting agency may furnish a consumer or credit report concerning either Defendant to the Commission.

**XI.**

**CORRESPONDENCE WITH AND NOTICE TO PLAINTIFF**

**IT IS FURTHER ORDERED** that, for purposes of this Preliminary Injunction, all correspondence and pleadings to the Commission shall be addressed to:

Steven W. Balster  
Federal Trade Commission  
1111 Superior Avenue, Suite 200  
Cleveland, Ohio 44114  
216-263-3401 (phone) / 216-263-3426 (fax)  
sbalster@ftc.gov

**XII.**

**ACKNOWLEDGMENT OF RECEIPT OF ORDER**

**IT IS FURTHER ORDERED** that, within five (5) business days of receipt of this Preliminary Injunction as entered by the Court, Defendants or their attorney must submit to counsel for the Commission a truthful sworn statement acknowledging receipt of this Preliminary Injunction.

**XIV.**

**RETENTION OF JURISDICTION**

**IT IS FURTHER ORDERED** that this Court shall retain jurisdiction of this matter for all purposes.

**STIPULATED AND AGREED TO ON JUNE 6, 2011:**

s/Richard B. Newman  
Richard B. Newman  
Hinch Newman LLP  
488 Madison Avenue, Suite 1100  
New York, New York 10022  
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Attorney for Defendants  
Coulomb Media, Inc., and Cody Low

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Local Counsel for Defendants Coulomb Media, Inc.,  
and Cody Low

**IT IS SO ORDERED,.**

s/Robert H. Cleland

ROBERT H. CLELAND  
UNITED STATES DISTRICT JUDGE

Dated: June 9, 2011

I hereby certify that a copy of the foregoing document was mailed to counsel of record and/or pro se parties on this date, June 9, 2011, by electronic and/or ordinary mail.

s/Lisa Wagner

Case Manager and Deputy Clerk  
(313) 234-5522

CERTIFICATE OF SERVICE

I hereby certify that on this date I electronically filed the foregoing paper with the Clerk of the Court using the ECF system which will send notification of such filing to the following counsel of record:

Richard B. Newman — rnewman@hinchnewman.com

Eric A. Linden — elinden@jaffelaw.com

Dated: June 6, 2011

s/ Steven W. Balster  
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