	• •			
1 2 3 4 5 6 7 8 9 10 11	WILLIAM BLUMENTHAL General Counsel JOHN D. JACOBS, Cal. Bar #134154 JENNIFER M. BRENNAN, Cal. Bar #225473 BARBARA Y.K. CHUN, Cal. Bar #186907 Federal Trade Commission 10877 Wilshire Blvd., Ste. 700 Los Angeles, CA 90024 (310) 824-4343 (voice) (310) 824-4380 (fax) E-mail: jjacobs@ftc.gov; jmbrennan@ftc.gov; bchun@ftc.gov DAVID C. FIX (pro hac vice) Federal Trade Commission 600 Pennsylvania Ave., N.W H-238 Washington, D.C. 20580 (202) 326-3395 (fax) E-mail: dfix@ftc.gov			
12	Attorneys for Plaintiff FTC			
13				
14	UNITED STATES DISTRICT COURT			
15	CENTRAL DISTRICT OF CALIFORNIA WESTERN DIVISION			
16	) Case No. CV-02-9270 DSF (AJWx)			
17	FEDERAL TRADE COMMISSION,			
18	Plaintiff, STIPULATED FINAL ORDER FOR PERMANENT INJUNCTION AND			
19	v. ) OTHER EQUITABLE RELIEF AGAINST DEFENDANTS RICHARD			
20	TREK ALLIANCE, INC., et al., ) VON ALVENSLEBEN AND TIFFANI VON ALVENSLEBEN			
21	Defendants.			
22				
23	Plaintiff Federal Trade Commission ("Commission" or "FTC") filed a			
24	Complaint for a permanent injunction and other equitable relief pursuant to Section			
25	13(b) of the Federal Trade Commission Act ("FTC Act"). The Complaint charged			
26	EDefendants with violations of Section 5(a) of the FTC Act, as amended, 15 U.S.C.			
27 28	DOCKETED ON CM DEC + 4 2005 BY BY BY BY BY BY BY BY BY BY BY BY BY			

The second second

.

Ê

- --

LODEID

ļ

Plaintiff FTC and Defendants Richard Von Alvensleben, a/k/a Rich Von, and 1 2 Tiffani Von Alvensleben, a/k/a Tiffani Von (the "Von Defendants") have agreed to 3 entry of this Stipulated Final Order for Permanent Injunction and Other Equitable 5 4 Relief ("Order") by the Court to resolve all charges against the Von Defendants set 5 forth in the Complaint and all matters in dispute between Plaintiff and the Von Defendants in this action. The Von Defendants have consented to entry of this 6 Order without trial or adjudication of any issue of law or fact herein and have agreed 7 8 that entry of this Order in the docket by the Court will constitute notice to them of 9 the terms and conditions of the Order. The parties do not accede or admit to the claims of the other except to the extent set forth in the Findings below. The Von 10 11 Defendants deny liability for all charges in the Complaint and make no admission of guilt as to any practice set forth in the Complaint. Plaintiff and the Von Defendants 12 13 having requested the Court to enter this Order, the Court hereby finds and orders as 14 follows:

#### **FINDINGS**

15

This is an action instituted by the Commission under Section 13(b) of
 the FTC Act in connection with Defendants' sale and offering for sale of the right to
 participate in Defendants' multi-level marketing program. The Complaint seeks
 permanent injunctive and other equitable relief against Defendants.

20 2. This Court has jurisdiction of the subject matter of this case and over
21 the Von Defendants. Venue in the Central District of California is proper.

3. The Complaint states a claim upon which relief may be granted against
the Von Defendants under Sections 5(a) and 13(b) of the FTC Act, 15 U.S.C.
§§ 45(a) and 53(b).

25 4. Plaintiff has the authority under Section 13(b) of the FTC Act, 15
26 U.S.C. § 53(b), to seek the relief it has requested.

5. The activities of the Von Defendants charged in the Complaint are in or
affecting commerce, as defined in Section 4 of the FTC Act, 15 U.S.C. § 44.

6. The Von Defendants deny liability for the charges in the Complaint, in the complaint, in the charges in the Complaint are true.
 3 true.

7. The Von Defendants have waived all rights to seek judicial review or
otherwise challenge or contest the validity of this Order. The Von Defendants have
also waived all claims under the Equal Access to Justice Act, 28 U.S.C. § 2412, as
amended by PL 104-121, 110 Stat. 847, 863-64 (1996).

8 9 8.

Entry of this Order is in the public interest.

#### **DEFINITIONS**

The term "document" is synonymous in meaning and equal in scope to
 the usage of the term in Federal Rule of Civil Procedure 34(a), and includes
 writings, drawings, graphs, charts, photographs, audio and video recordings,
 computer records, and other data compilations from which information can be
 obtained and translated, if necessary, through detection devices into reasonably
 usable form. A draft or non-identical copy is a separate document within the
 meaning of the term.

17 2. "Material fact" means any fact likely to affect a person's choice of, or18 conduct regarding, goods or services.

19 3. "Consumer" means an actual or potential purchaser, customer,
20 subscriber, or natural person.

21 4. "Multi-Level Marketing Program" means any marketing program in 22 which all of the following elements exist: (1) participants are given the right to sell 23 goods or services; (2) participants are given the right to recruit additional 24 participants into a first-level downline (however denominated), or to have additional 25 participants placed by the promoter or any other person into the program 26 participant's first-level downline; (3) the first-level downline participants in turn 27 have the right to recruit additional participants (second-level downlines), or to have 28 additional participants placed into their downlines; and (4) participants may earn

compensation based in whole or in part upon the sales or purchases of those in the  $L^{(2)}$ participant's second-level downline or beyond. 2

1

3

4

5

6

7

19

20

21

22

"Prohibited Marketing Program" means any marketing program or plan 5. in which any participant pays money or valuable consideration to the company in return for which he receives the right to receive rewards, in return for recruiting other participants into the program, which are unrelated to the sale of products or services to persons who are not participants in the marketing program.

"Business Venture" means any written or oral business arrangement, 8 6. 9 however denominated, whether or not covered by 16 C.F.R. Part 436, that consists of the payment of any consideration for (i) the right or means to offer, sell, or 10 distribute goods or services (whether or not identified by a trademark, service mark, 11 trade name, advertising or other commercial symbol); and (ii) assistance to any 12 person in connection with or incident to the establishment, maintenance, or 13 operation of a new business, or the entry by an existing business into a new line or 14 15 type of business.

"Von Defendants" means Defendants Richard Von Alvensleben and 7. 16 Tiffani Von Alvensleben, jointly and separately. Any provision of this Order that is 17 applicable to both Defendants is also applicable to each Defendant separately. 18

**ORDER** 

I.

## **Prohibition Against Participating in Multi-Level Marketing Programs**

23 IT IS HEREBY ORDERED that each of the Von Defendants, whether acting directly or through any corporation, business entity or person under the 24 25 control of either of them, is hereby prohibited from engaging or participating in (i) the operation or promotion of any Multi-Level Marketing Program or Prohibited 26 Marketing Program, or (ii) the offering, marketing, advertising, promotion. 27 28 distribution or sale of the right to participate in any Multi-Level Marketing Program

the following: Having any ownership or equity interest in any such Program; or Prohibited Marketing Program. Examples of prohibited activities include, without limitation, the following:

1

2

3

4

5

6

7

8

9

10

1.

2. business decisions of any such Program; and

3. Serving as an officer, a director, an employee, a sales representative, a distributor, a compensation plan participant, a recruiter, or a "closer" of or for any such Program.

#### Π.

#### **Prohibited Representations**

IT IS FURTHER ORDERED that each of the Von Defendants, and the 11 agents, servants, employees, and attorneys of either of them, and all persons or 12 13 entities under the control of either of them, and all other persons or entities in active concert or participation with either of them who receive actual notice of this Order 14 by personal service or otherwise, and each such person, whether acting directly or 15 16 through any corporation, business entity or person under either Defendant's control, 17 in connection with the advertising, offering, marketing, promotion or sale of 18 Business Ventures, are hereby prohibited from:

Falsely representing, expressly or by implication, the amount of 19 1. earnings or income that can be or which is likely to be derived from the acquisition 20 21 of the Business Venture;

22 2. Falsely representing, expressly or by implication, that persons who acquire the Business Venture are likely to realize substantial financial gain; 23

Falsely representing, expressly or by implication, the benefits 24 3. 25 that can or are likely to be derived from acquiring the Business Venture;

26 4. Falsely representing, expressly or by implication, the amount of sales that owners or acquirers of the Business Venture have made, or that acquirers 27 28 of the Business Venture can or are likely to make;

5. Falsely representing, expressly or by implication, that all or most of the people who fail to make significant income from the Business Venture failed to devote substantial or sufficient effort;

6. Falsely representing, expressly or by implication, that salaried or permanent employment opportunities are available; and

6 7. Falsely representing, expressly or by implication, any other
7 material fact.

III.

Prohibition Against Material Omissions and Lack of Substantiation
 IT IS FURTHER ORDERED that each of the Von Defendants, whether
 acting directly or through any corporation, business entity or person under the
 control of either of them, in connection with the advertising, offering, marketing,
 promotion or sale of Business Ventures, is hereby prohibited from:

A. Failing to disclose, clearly and conspicuously, before any consumer
pays any money in connection with acquiring a Business Venture, all information
material to the decision to acquire the Business Venture, including information that
is known or should reasonably be known to the Defendant regarding actual income
and profits of other acquirers of the Business Venture;

B. Making any representation, expressly or by implication, regarding the
amount or level of income that an acquirer of the Business Venture can reasonably
expect to make unless, at the time such representation is made, a reasonable basis
exists for such representation and the Defendant has in his or her possession
material that constitutes a reasonable basis for such representation, which material is
made available to the Commission or its representatives upon reasonable demand.
///

1

2

3

4

5

8

9

10

11

12

1

2

IV. Equitable Monetary Relief 3 A. severally, shall pay to the Federal Trade Commission, within nine (9) months after 4 5 the date of entry of this Order, the sum of FIVE HUNDRED FIFTEEN THOUSAND DOLLARS (\$515,000.00) in equitable monetary relief. No portion of 6 7 any payments under this Order shall be deemed a payment of any fine, penalty, or 8 punitive assessment. Time is of the essence. In the event the Von Defendants fail to 9 pay the Commission \$515,000.00 within nine (9) months after the date of entry of this Order, the amount of the Von Defendants' monetary liability shall be determined 10 in accordance with Section V of this Order below. The Von Defendants shall pay all 11 amounts due under this Order in cash by electronic funds transfer to the 12 Commission, or to such agent as the Commission may direct, pursuant to 13 14 instructions provided by the Commission through its attorneys.

15 Β. IT IS FURTHER ORDERED and agreed that to secure the payment due under this Section: 16

17 1. The Von Defendants hereby grant to the Commission a voluntary 18 lien on and security interest in real property located at 3300 Sierra Springs Court, 19 Penryn, California, together with all dwelling houses, other structures, improvements, appurtenances, hereditaments, and other rights appertaining or 20 belonging thereto, or which hereafter may be added or attached thereto, and all 21 replacements, substitutions therefore or thereto, and all proceeds thereof, whether 22 23 presently existing or hereafter arising (collectively, the "Penryn Collateral"). The Von Defendants represent and acknowledge that the Commission is relying on the 24 material representations that the Von Defendants are the sole owners in fee simple 25 of the Penryn Collateral, that title to the Penryn Collateral is marketable, and that the 26 27 Penryn Collateral is not currently encumbered by any other lien, mortgage, deed of 28 trust, assignment, pledge, security interest or other interest, except (1) a mortgage

AMMED held by World Savings in an amount equal to or less than \$617,355.00 1 2 ("Mortgage"); and (2) other restrictions and encumbrances of record subject to 3 which Defendant originally acquired the property. The Von Defendants represent 4 that the Mortgage is not in default. The Von Defendants shall cooperate fully with 5 the Commission and be responsible (at their expense) for preparing, executing and 6 recording the necessary documents and taking any other actions necessary to perfect 7 the Commission's voluntary lien on and security interest in the Penryn Collateral. 8 The Von Defendants shall deliver to the Commission copies of all recording 9 documents used to perfect the Commission's voluntary lien on the Penryn Collateral 10 within fourteen (14) days after entry of this Order. The Von Defendants shall not 11 grant any other security interest in the Penryn Collateral to any other person or entity 12 prior to perfecting the lien granted to the Commission herein.

13 2. The Von Defendants also hereby grant to the Commission a security interest in the promissory note and second deed of trust ("Note") that they 14 15 hold on the \$500,000.00 loan they extended in conjunction with the sale of land at 16 8655 Leavesley Road, Gilroy, California to Leavesley Road Partners. Within ten 17 (10) days after entry of this Order, the Von Defendants shall perform all steps necessary to perfect the security interest granted to the Commission in the Note, 18 19 including the payment of any preparation or filing fees under the appropriate state 20 laws. The Von Defendants shall furnish to counsel for the Commission an executed 21 declaration attesting to the steps taken to perfect the security interest, along with 22 copies of related documents. The Von Defendants represent and acknowledge that 23 the Commission is relying on the material representations that the Note is not 24 currently encumbered by any other lien or security interest. The Von Defendants 25 shall not grant a security interest in or lien on the Note to any other person before all 26 payments required by Paragraph A above have been made.

C. The Commission acknowledges that the source of funds for the Von
Defendants' payment obligation under Section IV.A of this Order is likely to come

in whole or in part from the refinancing of the Penryn Collateral. The Commission
agrees to cooperate fully in the Von Defendants' efforts to refinance the Penryn
Collateral and acknowledges that release and/or subordination of its security
interest, if any, may be necessary to effectuate the refinancing of the Penryn
Collateral. In this regard, the parties further agree as follows:

6 7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

 If the Von Defendants are able to obtain refinancing of the Mortgage, and

(a) after discharge of all remaining obligations under the Mortgage, the refinancing produces "cash out" in an amount that equals or exceeds the balance then owed to the Commission under Section IV.A of this Order, or
(b) after discharge of all remaining obligations under the Mortgage, the refinancing produces "cash out" that is less than the balance then owed to the Commission under Section IV.A of this Order, but the Von Defendants pay into escrow at closing an amount equal to the difference between the balance then owed to the Commission and the amount of the "cash out" proceeds (the "Deficiency"), then the Commission agrees to release any and all security interests in the Penryn Collateral, provided that the Von Defendants meet their obligations under Section IV.A of this Order by payment in cash to the Commission, through escrow at

Order by payment in cash to the Commission, through escrow a closing, of the amount then owing to the Commission under Section IV.A; and In the event that the Von Defendants are able to obtain

2. In the event that the Von Defendants are able to obtain refinancing of the Mortgage, and if, after discharge of all remaining obligations under the Mortgage, the refinancing produces "cash out" in an amount that is less than the amount

then owed to the Commission under Section IV.A of this  $Order_{ij}$ and the Von Defendants do *not* pay into escrow the amount of the Deficiency, then the Von Defendants agree that all refinancing proceeds after paying off the Mortgage will be paid to the Commission through escrow at closing, and the Commission agrees to release any existing security interests and cause the filing of a new security interest, subordinate to the security interest of the refinancing lender, in the amount that remains owed to the Commission under Section IV.A following receipt by the Commission of any proceeds of the refinancing.

3. The Commission further agrees to release any security interests granted herein upon discharge by the Von Defendants of all obligations under Section IV.A of this Order. The Von Defendants shall be responsible for preparing and filing any termination statements reasonably required in connection therewith, provided that the Commission shall cooperate with Defendants and shall not unreasonably withhold its consent and acknowledgment of the same. The Von Defendants shall be responsible for paying all costs relating to the preparation, execution, delivery, filing, recording, and termination of any voluntary lien and security interests granted herein.

D. The Commission further acknowledges that funds for the Von
Defendants' payment obligation under Section IV.A of this Order is likely to come
in whole or in part from the sale of the Note. The Von Defendants shall not sell the
Note, however, without the prior approval of the Commission, which shall not be
unreasonably withheld. The Von Defendants shall ensure that all proceeds from any
sale of the Note shall go immediately to the Commission, by ensuring that the

ANNED proceeds be paid directly by the purchaser to the Commission, or be paid by the 1 2 purchaser into escrow and then to the Commission upon closing of escrow.

E. IT IS FURTHER ORDERED that the \$1,200,000.00 that Northfield<sup>o</sup> 4 Insurance Company has agreed to pay pursuant to Directors and Officers and Corporate Liability policy number ER000151 shall be distributed in accordance with the Agreement appended hereto as Appendix 1. The \$600,000.00 payment directed 6 to counsel for the Individual Defendants may be used only to pay outstanding attorneys fees and expenses that counsel for the Individual Defendants have accrued 9 in FTC v. Trek Alliance, Inc. None of this amount may be returned or passed 10 through to any of the Individual Defendants.

11 F. IT IS FURTHER ORDERED that all funds paid to or received by the 12 Commission pursuant to this Section shall be deposited into a fund administered by 13 the Commission or its agent. Funds paid to or received by the Commission pursuant 14 to this Section shall be used first to pay to the Receiver and Special Master, Robb 15 Evans, all of the Receiver's and Special Master's reasonable fees, expenses and 16 liabilities that have been or will be incurred in this action and which cannot be paid 17 out of the receivership estate, and second, after the Receiver and Special Master has 18 been discharged, and all reasonable fees, expenses and liabilities have been paid, for 19 equitable relief, including but not limited to consumer redress and any attendant 20 expenses for the administration of any redress fund. In the event that direct redress 21 to consumers is wholly or partially impracticable or funds remain after redress is 22 completed, the Commission may apply any remaining funds for such other equitable 23 relief (including consumer information remedies) as it determines to be reasonably 24 related to Defendants' practices alleged in the Complaint. Any funds not used as 25 described above shall be deposited to the Treasury as disgorgement. Defendants 26 shall have no right to challenge the Commission's choice of remedies under this 27 Section, or to contest the manner of distribution chosen by the Commission.

28

3

5

7

V.

#### **Right to Reopen**

CANNED

3 IT IS FURTHER ORDERED that the Commission's agreement to this Order is expressly premised upon (a) the truthfulness, accuracy and completeness of the 4 5 "Financial Statement of Individual Defendant" of Defendants Richard and Tiffani 6 Von Alvensleben, dated December 10, 2002 (as well as documents submitted therewith), and a supplemental "Financial Statement of Individual Defendant," dated 7 8 March 14, 2005 (as well as documents submitted therewith), that the Von 9 Defendants have submitted to the Commission, and (b) timely payment pursuant to 10 Section IV of this Order. Said financial statements and documents contain material 11 information upon which the FTC has relied in negotiating and agreeing to the terms 12 of this Order. If, upon motion by the Commission to the Court, the Court finds that 13 the Von Defendants (a) failed to disclose any material asset, or materially 14 misrepresented the value of any asset, or made any other material misrepresentation in or omission from their financial statement, or (b) failed to make timely payment to 15 16 the FTC pursuant to Section IV of this Order above, then judgment in the amount of 17 FIFTEEN MILLION DOLLARS (\$15,000,000.00) shall be entered and will become 18 immediately due and payable, less any payments already made. In addition to 19 modifying the Von Defendants' monetary liability pursuant to Section IV of this 20 Order, the Court may order the Von Defendants to turn over any asset that they have 21 misrepresented or failed to disclose, or its exact liquid value, to the Commission. 22 *Provided, however*, that in all other respects this judgment shall remain in full force 23 and effect, unless otherwise ordered by the Court. Modification of the Von 24 Defendants' monetary liability as provided herein shall be in addition to, and not in 25 lieu of, any other remedies that may lie for any misrepresentation in or omission 26 from the Defendant's financial statements. While the Von Defendants do not admit any of the charges in the FTC's Complaint, they nonetheless waive the right to 27 28 contest those charges in any proceedings to enforce payment or in response to any

1

2

\*

motion brought under this Section, including without limitation in any response to a nondischargeability complaint filed in a bankruptcy proceeding. VI. 2

1

3

4

5

6

7

8

9

10

11

12

13

14

VI.

#### **Acknowledgment of Receipt**

**IT IS FURTHER ORDERED** that each of the Von Defendants, within five (5) business days of receipt of this Order as entered by the Court, must submit to the Commission a truthful sworn and notarized statement acknowledging receipt of this Order.

#### VII.

### **Dissolution of Asset Freeze**

IT IS FURTHER ORDERED that the freeze of the Von Defendants' assets pursuant to Sections IV and VII of the Preliminary Injunction is hereby lifted.

#### VIII.

#### **Record Keeping**

15 **IT IS FURTHER ORDERED** that, for a period of five (5) years from the date of entry of this Order, each of the Von Defendants, in connection with any 16 company or business which advertises, offers, markets, promotes or sells Business 17 Ventures, where the Defendant is the majority owner or otherwise controls the 18 business (whether directly or through any corporation, business entity or person), or 19 where the Von Defendants jointly own a majority interest in the business or 20 21 otherwise directly or indirectly control the business, is hereby restrained and enjoined from failing to create and retain the following records: 22

Accounting records that reflect (i) the cost of goods or services sold, 23 A. (ii) revenues generated, and (iii) the disbursement of such revenues; 24

25 Β. Personnel records accurately reflecting (i) the name, address, and telephone number of each person employed in any capacity by such business, 26 including as an independent contractor; (ii) that person's job title or position; (iii) the 27 28

date upon which the person commenced work; and (iv) the date and reason for the 1 2 person's termination, if applicable;

Customer files containing the names, addresses, phone numbers, dollar 3 C. amounts paid, quantity of items or services purchased, and description of items or 4 5 services purchased, to the extent such information is obtained in the ordinary course of business; 6

7 D. Computer records containing the name, address, and phone number of 8 each acquirer of the Business Venture (however denominated, including without 9 limitation sales representatives, distributors, or independent business owners), as 10 well as (i) dollar amounts paid by the acquirer to the business or any affiliate for any purpose, and the date of each payment, and (ii) all commissions or other pecuniary 11 benefit paid to the acquirer and the date of each payment; 12

13 E. Complaints and refund requests (whether received directly, indirectly or 14 through any third party) and any responses to those complaints or requests;

15 F. Copies of all sales scripts, training materials, advertisements, and other marketing materials; and 16

17 G. All records and documents necessary to demonstrate full compliance 18 with each provision of this Order, including but not limited to copies of 19 acknowledgments of receipt of this Order (required by Section XI below), and all reports submitted to the FTC pursuant to Section X below. 20

IX.

**Compliance Monitoring** 

IT IS FURTHER ORDERED that, for the purpose of monitoring and

investigating compliance with any provision of this Order,

21

## 22

23

24 25

26

27

The Commission may apply to the Court for an order, and the Court A. may issue an order, for good cause shown, on an ex parte basis without prior notice to the Von Defendants, directing that either or both Defendants shall submit additional written reports, sworn to under penalty of perjury; produce documents for 28

inspection and copying; appear for deposition; and/or provide entry during normalize
business hours to any business location in the Defendant's possession or direct or indirect control to inspect the business operation. *Provided that* either of the Von
Defendants may, after attempting in good faith to resolve with the Commission any
dispute arising from such order, file a motion with this Court seeking a protective
order under Fed. R. Civ. P. 26(c).

7 8

9

10

11

12

13

14

15

16

B. In addition, the Commission and its representatives are authorized to monitor compliance with this Order by all other lawful means, including but not limited to the following:

- obtaining discovery from any person other than the Von Defendants, without further leave of court, using the procedures prescribed by Fed. R. Civ. P. 30, 31, 33, 34, 36, and 45; and
- 2. communicating with any entity controlled in whole or in part by the Von Defendants, or any of their employees, while posing as consumers or prospective customers or suppliers, without the necessity of identification or prior notice;

C. 17 The Von Defendants shall not attempt to impose any restrictions, beyond those imposed by law in the relevant jurisdiction, on the Commission's 18 19 ability to interview any employer, consultant, independent contractor, representative, agent, or employee who has agreed to such an interview, relating in any way to any 20 conduct subject to this Order. In any such interview, the person interviewed may 21 have counsel present. This provision shall not be construed as a waiver by the 22 Defendant of any privilege or right, or as a grant of permission by the Defendant or 23 the Court to any person to disclose information or documents that could not be 24 25 disclosed in the absence of this provision.

26 *Provided, however,* that nothing in this Order shall limit the Commission's
27 lawful use of compulsory process, pursuant to Sections 9 and 20 of the FTC Act, 15
28 U.S.C. §§ 49, 57b-1, to obtain any documentary material, tangible things, testimony,

1	or information relevant to unfair or deceptive acts or practices in or affecting				
2	or information relevant to unfair or deceptive acts or practices in or affecting commerce (within the meaning of 15 U.S.C. § $45(a)(1)$ ).				
3	X. S				
4	Compliance Reporting by Defendants				
5	IT IS	5 FUR	THE	R ORDERED that, in order that compliance with the	
6	provisions of	of this	Order	may be monitored:	
7	A. For a period of three (3) years from the date of entry of this Order,				
8	1. The Von Defendants shall notify the Commission of the				
9	following:				
10			a.	any changes in either Defendant's residence, mailing	
11				addresses, and telephone numbers, within thirty (30) da	ays
12				of the date of such change;	
13			b.	any changes in either Defendant's employment status	
14				(including self-employment), and any change in the	
15				Defendant's ownership in any business entity, within the	nirty
16				(30) days of the date of such change. Such notice shall	l
17				include the name and address of each business that the	
18				Defendant is affiliated with, employed by, creates or	
19				forms, or performs services for; a statement of the natu	ire
20				of the business; and a statement of the Defendant's dut	ies
21				and responsibilities in connection with the business; ar	ıd
22			c.	any changes in either Defendant's name or use of any	
23				aliases or fictitious names;	
24		2.	The	Von Defendants shall notify the Commission of any char	nges
25			in a	ny business entity that either Defendant controls, whether	ſ
26			dire	ctly or through any corporation, business entity or person	1, or
27			has	an ownership interest in, that may affect compliance	
28			obli	gations arising under this Order, including but not limited	d to

a dissolution, assignment, sale, merger, or other action that would 1 result in the emergence of a successor entity; the creation or Ĩ 2 dissolution of a subsidiary, parent, or affiliate that engages in the 3 advertising, offering, marketing, promotion or sale of Business 4 Ventures; the filing of a bankruptcy petition; or a change in the 5 corporate name or address, at least thirty (30) days prior to such 6 7 change, provided that, with respect to any proposed change in the 8 business entity about which the Defendant learns less than thirty 9 (30) days prior to the date such action is to take place, the Defendants shall notify the Commission as soon as is practicable 10 after obtaining such knowledge. 11 12 B. One hundred eighty (180) days after the date of entry of this Order, the Von Defendants shall provide a written report to the FTC, sworn to under penalty of 13 14 perjury, setting forth in detail the manner and form in which the Von Defendants 15 have complied and are complying with each section of this Order. This report shall include, but not be limited to: 16 17 1. Each Defendant's then-current residence address, mailing addresses, and telephone numbers; 18 2. Each Defendant's then-current employment and business 19 addresses and telephone numbers, a description of the business 20 activities of each such employer or business, and the title and 21 responsibilities of the Defendant, for each such employer or 22 23 business: Any other changes required to be reported under Paragraph A of 24 3. 25this Section: and A copy of each acknowledgment of receipt of this Order obtained 26 4. by Defendant pursuant to Section XI of this Order; 27 28

Provided that, if the Von Defendants have failed to submit such a report by the deadline, the FTC will so advise them and allow them ten calendar days in which to submit the required report before the FTC seeks any intervention from the Court. C. For the purposes of this Order, the Von Defendants shall, unless otherwise directed by the Commission's authorized representatives, mail all written notifications to the Commission to:

1

2

3

4

5

6

7

8

9

16

17

Federal Trade Commission Attn: Assistant Regional Director 10877 Wilshire Blvd., Suite 700 Los Angeles, CA 90024 Re: <u>FTC v. Trek Alliance, Inc.</u>, CV-02-9270 (C.D. Cal.)

D. For purposes of the compliance reporting required by this Section,
unless otherwise instructed by the Von Defendants' undersigned attorney, D.J.
Poyfair, or instructed by the Von Defendants through any other attorney, Plaintiff
shall (1) direct all oral communications to Mr. Poyfair, and (2) direct all written
communications to the Von Defendants, with copies of such written
communications to be sent to Mr. Poyfair.

#### XI.

#### **Order Distribution by Defendants**

18 IT IS FURTHER ORDERED that, for a period of three (3) years from the
19 date of entry of this Order, the Von Defendants shall deliver copies of this Order as
20 directed below:

21 For any business that either of the Von Defendants controls, separately Α. or jointly (whether directly or through any corporation, business entity or person 22 23 under the control of either of them), or in which they have a majority ownership 24 interest, and which is engaged in the advertising, offering, marketing, promotion or 25 sale of Business Ventures, the Von Defendants shall deliver a copy of this Order to (1) all principals, officers, directors and managers of that business, and (2) all 26employees, agents, and representatives of that business who participate in the 27 28 advertising, offering, marketing, promotion or sale of Business Ventures. For

current personnel, delivery shall be within (5) days of service of this Order upon the
 Defendant. For new personnel, delivery shall occur prior to their assumption of
 responsibilities.

B. With respect to any business (a) for which either Defendant engages in
the advertising, offering, marketing, promotion or sale of Business Ventures,
directly or through any other person or business entity, and (b) which the Defendant
does not own or control, the Defendant shall deliver a copy of this Order to all
principals and managers of such business before engaging in such conduct.

9 C. The Von Defendants shall secure a signed and dated statement
10 acknowledging receipt of the Order, within thirty (30) days of delivery, from all
11 persons receiving a copy of the Order pursuant to this Section. The Von Defendants
12 shall retain all acknowledgments and make them available to the Commission upon
13 request.

XII.

14

15

20

21

24

25

#### **Independence of Obligations**

IT IS FURTHER ORDERED that each of the obligations imposed by this
Order is independent of all other obligations under the Order, and that the expiration
of any requirements imposed by this Order shall not affect any other obligation
arising under this Order.

XIII.

#### **Costs and Attorneys Fees**

IT IS FURTHER ORDERED that each party to this Order bear its own costs
and attorneys fees incurred in connection with this action.

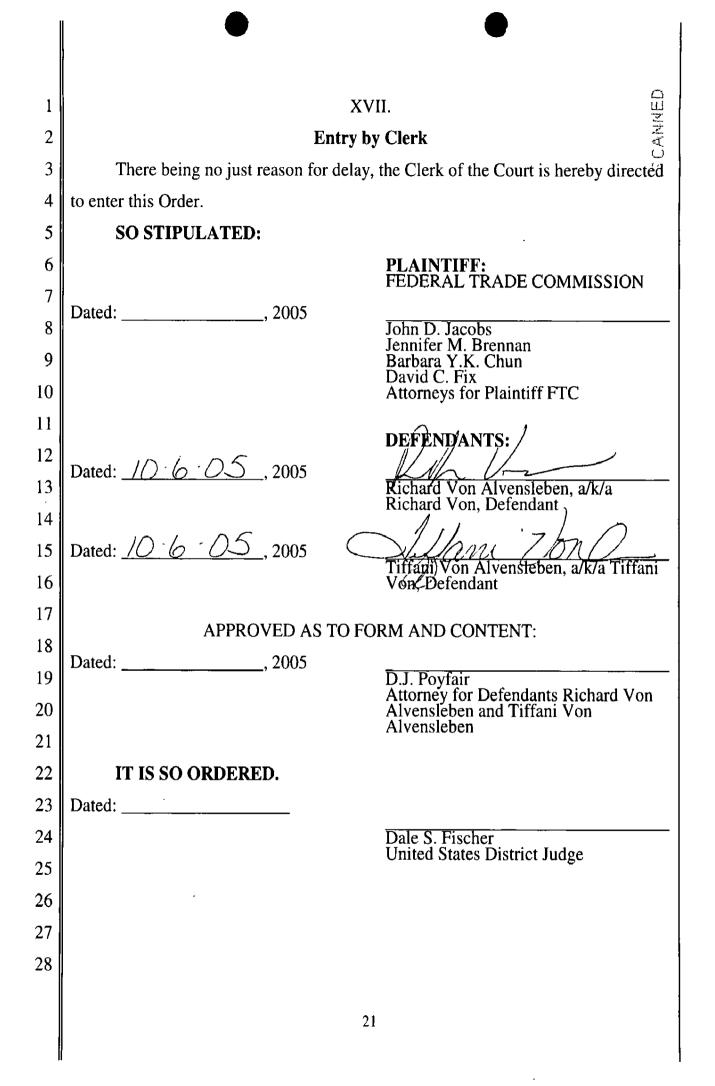
XIV.

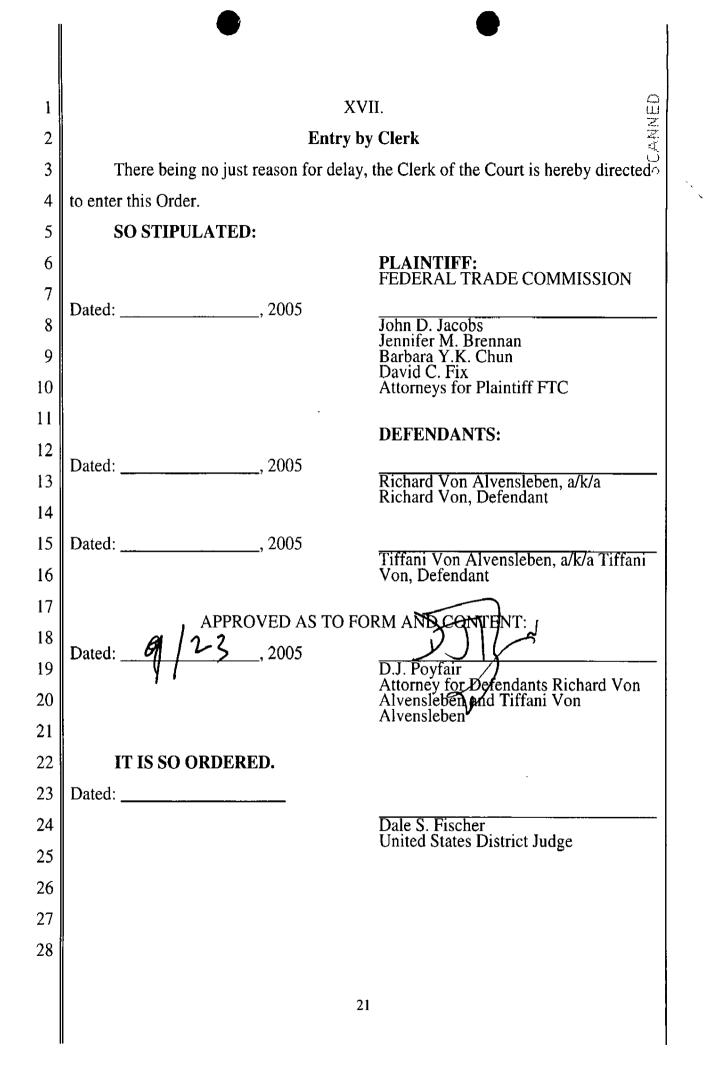
#### Waiver of Claims

26 IT IS FURTHER ORDERED that the Von Defendants waive and release
27 any and all claims they may have against the Plaintiff, its employees,

28 representatives, attorneys and agents for any acts or omissions prior to and up to the

1	date of this Order. They further waive and release any and all claims they may have		
2	date of this Order. They further waive and release any and all claims they may have against the Receiver and his employees, representatives, attorneys and agents for $\frac{2}{4}$ any acts or omissions prior to and up to the date of this Order.		
3	any acts or omissions prior to and up to the date of this Order. $\bigcirc^{\bigcirc}$		
4	XV.		
5	Other Settlements		
6	IT IS FURTHER ORDERED that the Von Defendants hereby waive any		
7	right to contest or object to entry of any stipulated final order against any of the		
8	Corporate Defendants that may be presented to the Court for approval.		
9	· XVI.		
10	Continued Jurisdiction		
11	IT IS FURTHER ORDERED that this Court shall retain jurisdiction of this		
12	matter for all purposes, including construction, modification and enforcement of this		
13	Order.		
14	111		
15			
16			
17			
18			
19			
20			
21			
22			
23			
24			
25			
26			
27			
28			
	20		





X/X / TI	-	
XVII.		
	<	
	The Clerk of the Court is hereby directed $\frac{2}{\sqrt{2}}$	
	PLAINTIFF:	
	FEDERAL TRADE COMMISSION	
Dated: <u>December 6</u> , 2005	John Dacate	
	John D. Jacobs () Jennifer M. Brennan Barbara Y.K. Chun	
	David C. Fix Attorneys for Plaintiff FTC	
	DEFENDANTS:	
Dated:, 2005	Richard Von Alvensleben, a/k/a	
	Richard Von Alvensleben, a/k/a Richard Von, Defendant	
Dated:, 2005		
	Tiffani Von Alvensleben, a/k/a Tiffani Von, Defendant	
	CM AND CONTENT:	
Dated:, 2005	D.J. Poyfair	
	D.J. Poyfair Attorney for Defendants Richard Von Alvensleben and Tiffani Von	
	Alvensleben	
IT IS SO ORDERED.		
Dated: 12-13-05	DoleS Leschen	
	Dale S. Fischer United States District Judge	
	Onneu States District Judge	
01		
21		
	ated:, 2005 ated:, 2005 ated:, 2005 APPROVED AS TO FOR ated:, 2005 IT IS SO ORDERED. ated:, 2005	

#### Agreement between Plaintiff, Defendants, and Northfield Insurance Company

Whereas Northfield Insurance Company (Northfield) issued Corporate Directors and Officers and Corporate Liability policy number ER000151 (Policy), with a policy limit of \$3,000,000.00, to Defendants Trek Alliance, Inc., Trek Education Corp., VonFlagg Corp., for the policy period of March 21, 2002 through March 21, 2003;

Whereas on December 6, 2002, Plaintiff Federal Trade Commission (Plaintiff or Commission) filed a lawsuit against Defendants Trek Alliance, Inc., Trek Education Corp., VonFlagg Corp., Jeffrey Kale Flagg, Richard Von Alvensleben, Tiffani Von Alvensleben, and Harry Flagg;

Whereas Plaintiff's Complaint alleges that, between 1997 and 2002, the Defendants engaged in deceptive conduct in violation of Section 5 of the Federal Trade Commission Act, 15 U.S.C. § 45(a);

Whereas Defendants and Plaintiff have claimed that the Policy covers some or all of the acts and omissions that form the basis of Plaintiff's Complaint;

Whereas Defendants and counsel for Plaintiff have tentatively stipulated to entry of final orders (Orders) that would settle Plaintiff's claims against Defendants, which must be approved by the Commission and the Court before they become final;

Therefore, Plaintiff, the Defendants, and Northfield agree as follows:

1. If the Orders are approved by the Commission and the Court, Northfield agrees to pay a total of \$1,200,000.00, within five court days after entry of the Orders, as follows:

- a. Northfield shall pay \$600.000.00 to the Commission.
- b. Northfield shall pay \$600,000.00 to counsel for the Individual Defendants,

Appendix 1

as follows: \$500,000.00 shall be paid to the law firm of Shughart Thomson & Kilroy, P.C.; \$50,000.00 shall be paid to the law firm of Buchalter Nemer; and \$50,000.00 shall be paid to the law firm of Grimes & Reese, P.L.L.C. These payments may be used only to pay for outstanding attorneys fees and expenses that counsel for the Individual Defendants have accrued in FTC v. Trek Alliance, Inc. None of the \$600,000.00 may be returned or passed through to any of the Individual Defendants.

2. The Commission will deposit funds received pursuant to this Agreement into a fund administered by the Commission or its agent. Such funds shall be used for equitable relief in FTC v. Trek Alliance, Inc., including but not limited to consumer redress and any attendant expenses for the administration of any redress fund. In the event that direct redress to consumers is wholly or partially impracticable or funds remain after redress is completed, the Commission may apply any remaining funds for such other equitable relief (including consumer information remedies) as it determines to be reasonably related to Defendants' practices alleged in the complaint. Any funds not used as described above shall be deposited to the Treasury as disgorgement. Neither the Defendants nor Northfield shall have any right to challenge the Commission's choice of remedies under this Section, or to contest the manner of distribution chosen by the Commission.

3. As consideration for payment of \$600,000.00 to the Commission, the Commission hereby forever waives and releases any and all claims against Northfield under the Policy or any other claims based on the facts alleged in the Complaint.

 $\Pi$ 

\_\_\_\_

AGREED BY:

Jeffrey Kale Flagg

PLAINTIFF FEDERAL TRADE COMMISSION:

By: John D. Jacobs Attorney for Plaintiff FTC

Tiffani Von Alvensleben

Richard Von Alvensleben

#### NORTHFIELD INSURANCE COMPANY

By: Its

Harry Flagg

TREK ALLIANCE, INC.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Alliance, Inc.

TREK EDUCATION CORP.

By Kenton Johnson. Deputy Receiver. on behalf of Robb Evans, Receiver of Trek Education Corp.

VONFLAGG CORP.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of VonFlagg Corp.

Appendix 1

SCANNED

- --- ---

#### AGREED BY:

Jeffrey Kale Flagg

**Richard Von Alvensleben** 

Alvensleben

#### PLAINTIFF FEDERAL TRADE COMMISSION:

By: John D. Jacobs Attorney for Plaintiff FTC

#### NORTHFIELD INSURANCE COMPANY

By:

Its

TREK ALLIANCE, INC.

Harry Flagg

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Alliance, Inc.

TREK EDUCATION CORP.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Education Corp.

VONFLAGG CORP.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of VonFlagg Corp.

#### AGREED BY:

Jeffrey Kale Flagg

Richard Von Alvensleben

#### Tiffani Von Alvensleben

Harry Flagg

#### TREK ALLIANCE, INC.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Alliance, Inc.

#### TREK EDUCATION CORP.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Education Corp.

#### VONFLAGG CORP.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of VonFlagg Corp.

Appendix 1

#### PLAINTIFF FEDERAL TRADE COMMISSION:

CANNED

By: John D. Jacobs Attorney for Plaintiff FTC

#### NORTHFIELD INSURANCE COMPANY

By: Its

AGREED BY:

Jeffrey Kale Flagg

#### PLAINTIFF FEDERAL TRADE COMMISSION:

Richard Von Alvensleben

By: John D. Jacobs Attorney for Plaintiff FTC

Tiffani Von Alvensleben

#### NORTHFIELD INSURANCE COMPANY

By: Its

Harry Flagg

TREK ALLIANCE, INC

By Kenton Johnson/ Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Alliance, Inc.

TREK EDUCATION GORP. Imm

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Education Corp.

VONFLAGG CORP. w

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of VonFlagg Corp.

AGREED BY:

Jeffrey Kale Flagg

PLAINTIFF FEDERAL TRADE COMMISSION: SCANNED

By: John D. Jacobs Attorney for Plaintiff FTC

Tiffani Von Alvensleben

Richard Von Alvensleben

Lee Luursen NORTHFIELD INSURANCE COMPANY By: Director Major Care Liability

Harry Flagg

TREK ALLIANCE, INC.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Alliance, Inc.

TREK EDUCATION CORP.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Education Corp.

VONFLAGG CORP.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of VonFlagg Corp.

AGREED BY:

Jeffrey Kale Flagg

PLAINTIFF FEDERAL TRADE COMMISSION:

0 By≬

John D. Jacobs Attorney for Plaintiff FTC

Richard Von Alvensleben

Tiffani Von Alvensleben

#### NORTHFIELD INSURANCE COMPANY

By: Its

- --

Harry Flagg

TREK ALLIANCE, INC.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Alliance, Inc.

TREK EDUCATION CORP.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Education Corp.

VONFLAGG CORP.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of VonFlagg Corp.

# 5 CANNED

#### GENERAL RELEASE AGREEMENT

This General Release Agreement (the "Agreement") is entered into between TREK ALLIANCE, INC., TREK EDUCATION CORPORATION, VONFLAGG CORPORATION, JEFFREY KALE FLAGG, RICHARD VON ALVENSLEBEN, TIFFANI VON ALVENSLEBEN and HARRY M. FLAGG (collectively the "TREK PARTIES"), on the one hand, and NORTHFIELD INSURANCE COMPANY ("NORTHFIELD") and all of its subsidiary, parent and affiliate corporations, on the other hand, and is made with reference to the following facts:

#### <u>RECITALS</u>

1. NORTHFIELD issued in favor of TREK ALLIANCE, INC., TREK EDUCATION CORPORATION and VONFLAGG CORPORATION its Private Company Directors and Officers and Corporate Liability (including Employment Practices Liability) Insurance Policy, Policy No. ER000151, covering the period from March 21, 2002, through March 21, 2003 (the "Policy").

2. On December 6, 2002, the FTC filed a complaint for injunctive relief and other equitable relief against the TREK PARTIES in the case styled *FTC v. Trek Alliance, Inc.; et al.*, United States District Court, Central District of California, Case No. CV-02-9270 (the "FTC Action").

3. Thereafter, certain of the TREK PARTIES requested reimbursement from NORTHFIELD under the Policy for the cost of their defense in the FTC Action (the "Trek Claim").

4. Thereafter, on June 24, 2003, the court in the FTC Action issued a Preliminary Injunction and appointed Robb Evans as permanent receiver for TREK ALLIANCE, INC., TREK EDUCATION CORPORATION and VONFLAGG CORPORATION.

5. On October 30, 2003, NORTHFIELD denied all liability under the Policy.

6. From time to time thereafter, and on December 22, 2003, the FTC demanded to NORTHFIELD that it pay to the FTC sums of money under the Policy (the "FTC Claim").

. 25

566450.1

Page 1 of 6

Appendix 1 - Attachment A

7. NORTHFIELD, on the one hand, and the TREK PARTIES on the other, are willing to settle all claims among them relating to amounts claimed owed under the Policy by the FTC or in any way arising from or pertaining to the FTC Action and/or the FTC Claim.

8. This agreement is prepared concurrently with a recommendation by FTC staff that the FTC approve settlements ("Proposed Settlements") of the FTC Action with the various TREK PARTIES, in which the FTC, *inter alia*, releases NORTHFIELD. This agreement is contingent upon the FTC's approval, and the court's approval, of the Proposed Settlements with the TREK PARTIES. This agreement is intended to be attached to each of the Proposed Settlements. This agreement shall take effect, and shall only take effect, upon the court's approval of the Proposed Settlements.

#### **GENERAL RELEASE**

NOW, THEREFORE, with reference to the foregoing facts and in consideration of the promises, covenants, and agreements set forth herein, the parties hereto agree as follows:

A. In consideration of the releases set forth herein, and contingent upon the court's approval of the Proposed Settlements, NORTHFIELD will pay the sum of \$1,200,000.00 to be allocated between the TREK PARTIES and the FTC pursuant to the terms of the Proposed Settlements between the FTC and the TREK PARTIES referenced above.

B. In exchange for said payment, and upon the court's approval of the Proposed Settlements, the TREK PARTIES for themselves and their successors, assigns, stockholders, insurers, parent, subsidiaries and affiliated companies, and any other person making claim under the Policy, hereby release, acquit and forever discharge NORTHFIELD, including, but not limited to, its subsidiary corporations, parent corporations, affiliate corporations, successors, assigns, agents, attorneys, stockholders, insurers, officers, directors, employees, or other representatives and their respective successors, assigns, agents, and attorneys, and the employees of any of them, from the FTC Action, the Trek Claim and the FTC Claim, and any and all known or unknown claims, damages, punitive damages, claims practices liability, costs, liabilities or causes of action arising therefrom, including by way of example and not of limitation all costs, fees, attorneys' fees (including "defense costs" as the term is used in the Policy), settlement payments regardless of form, and disbursements expended by or on behalf of the releasing party,

or any of them, and any and all matters related to the handling of the FTC Action, the Trek Claim and/or the FTC Claim.

C. NORTHFIELD, for itself and its successors, assigns, stockholders, insurers, parent, subsidiaries and affiliated companies, upon the court's approval of the Proposed Settlements, hereby releases, acquits and forever discharges TREK ALLIANCE, INC., TREK EDUCATION CORPORATION and VONFLAGG CORPORATION, including, but not limited to, their subsidiary corporations, parent corporations, affiliate corporations, successors, assigns, attorneys, insurers and their respective successors, assigns, and attorneys from the FTC Action, the Trek Claim and the FTC Claim, and any and all known or unknown claims, damages, punitive damages, costs, liabilities or causes of action arising therefrom and any and all matters related to the FTC Action, the Trek Claim and/or the FTC Claim.

D. The TREK PARTIES represent and warrant that the Trek Claim constitutes the entirety of the claims they have made, intend to make, and can make on the Policy as a result of the FTC Action.

E. TREK ALLIANCE, INC., TREK EDUCATION CORPORATION and VONFLAGG CORPORATION represent and warrant that they are authorized to act through the receiver Robb Evans, appointed pursuant to the Court's June 24, 2003 order referenced above.

F. All parties acknowledge that they are familiar with the provisions of California Civil Code Section 1542 which states:

> "A general release does not extend to claims which a creditor does not know or suspect to exist in his favor at the time of executing the release, which if known by him, must have materially affected his settlement with the debtor."

To the extent California Civil Code Section 1542 is applicable to this Agreement, it, as well as the provisions of all comparable, equivalent or similar statutes or principles of common law, are voluntarily and expressly waived by all parties as to the Trek Claim, the FTC Claim and the FTC Action. G. The TREK PARTIES and NORTHFIELD represent that no matter, claim or right  $\begin{bmatrix} 1 \\ 1 \\ 2 \end{bmatrix}$  released or to be released herein by them has previously been assigned.

H. This Agreement involves the release of claims which are contested by the parties, ' and neither any agreement, term nor provision contained herein shall be construed as an admission of liability by any party to this Agreement.

I. This Agreement constitutes the entire agreement and understanding of NORTHFIELD, on the other hand, and the TREK PARTIES, on the other hand, concerning the matters herein and supersedes and replaces all negotiations, and all proposed agreements, whether oral or written, concerning the subject matter of this Agreement. It is therefore agreed that all prior communications between NORTHFIELD, the TREK PARTIES and the FTC relating to or leading to this Agreement are finalized and memorialized herein.

J. Each individual signing this Agreement hereby represents and warrants that he is authorized and has capacity to do so, and represents and warrants that the Agreement memorialized herein has been submitted to and approved by the appropriate officers and/or governing body of his respective principal and that this Agreement has been reviewed with and agreed to following consultation with independent legal counsel.

K. This Agreement and any controversy arising therefrom shall in all respects be interpreted, enforced and governed by the laws of the State of California. This Agreement shall be construed as a whole according to its plain and fair meaning, and is not to be strictly construed for or against any of the parties hereto. This Agreement may be signed by counterparts.

L. None of the parties hereto has relied upon any representation, warranty or assurance other than as expressly set forth herein. The recitals and representations and warranties are part of this Agreement and shall survive the execution of this Agreement.

\_ - - -

\_\_\_\_\_

-

•

.

:

:

DATED:	, 2005	TREK ALLIANCE, INC.
•		By: Robb Evans, Receiver of Trek Alliance, Inc.
DATED:	, 2005	TREK EDUCATION CORPORATION
		By: Robb Evans, Receiver of Trek Education Corp.
DATED:	, 2005	VONFLAGG CORPORATION
		By: Robb Evans, Receiver of Von Flagg Corp.
DATED:	. 2005	By: Jeffrey Kale Flagg
DATED:,	2005	By: Richard Von Alvensleben
DATED:,		By: Tiffani Von Alvensleben
DATED:,		By: Harry M. Flagg

----

[Signatures continued on next page]

.

29 Page 5 of 6

•

.

DATED:	, 2005	TREK ALLIANCE, INC.
		By: Robb Evans, Receiver of
DATED:	, 2005	TREK EDUCATION CORPORATION
		By: Robb Evans, Receiver of Trek Education Corp.
DATED:	, 2005	VONFLAGG CORPORATION
		By: Robb Evans, Receiver of Von Flagg Corp.
DATED:	_, 2005	By: Jeffrey Kale Flagg
dated: <u>10-6</u>	_, 2005	By: Richard Von Alvensleben
dated: <u>10 6</u>	,2005	By! Titrani Von Alvensieben
DATED:	_, 2005	By: Harry M. Flagg

[Signatures continued on next page]

. .

,

.

•

ŝ

-

---- -

Page 5 of 6

Appendix 1 - Attachment A

DATED:	, 2005	TREK ALLIANCE, INC.
		By: Robb Evans, Receiver of Trek Alliance, Inc.
DATED:	, 2005	TREK EDUCATION CORPORATION
		By: Robb Evans, Receiver of Trek Education Corp.
DATED:	, 2005	VONFLAGG CORPORATION
		By: Robb Evans, Receiver of Von Flagg Corp.
DATED:	, 2005	By: Jeffrey Kale Flagg
DATED:	, 2005	By: Richard Von Alvensleben
DATED:	_, 2005	By: Tiffani Von Alvensleben
DATED: 10/2	_, 2005	Un M. Flagg

[Signatures continued on next page]

Appendix 1 - Attachment A

SCANNED DATED: Sed. 212, 2005 TREKALLIANCE. I By: Robb Evans, Receiver of Trek Alliance, Inc. DATED: Sept. 2125, 2005 **TREK** DECATION CORPORATION By: Robb Evans, Receiver of Trek Education Corp. DATED: 501. 21 55 , 2005 VONFL AGG CORPORATION By: Robb Evans, Receiver of Von Flagg Corp. DATED: \_\_\_\_\_, 2005 By: Jeffrey Kale Flagg DATED: \_\_\_\_\_, 2005 By: Richard Von Alvensleben DATED: \_\_\_\_\_, 2005 By: Tiffani Von Alvensleben DATED: \_\_\_\_\_, 2005 By: Harry M. Flagg

[Signatures continued on next page]



## NORTHFIELD INSURANCE COMPANY

CANNED

By: Its:

#### APPROVED BY COUNSEL AS TO FORM:

Shugart, Thomson & Kilroy By: D. J. Poyfair

Attorneys for Jeffrey Kale Flagg, Richard Von Alvensleben, and Tiffani Von Alvensleben

**Buchalter** Nemer

₿y: Michael L. Wachtell Attorneys for Harry M. Flagg

Frandzel Robins Bloom & Csato, L.C.

By: \_\_

Gary O. Caris Attorneys for Receiver Robb Evans

Anderson, McPharlin & Conners LLP

By:

David T. DiBiase Attorneys for Northfield Insurance Company DATED: \_\_\_\_\_, 2005

#### APPROVED BY COUNSEL AS TO FORM:

Shugart, Thomson & Kilroy

By: \_\_\_\_\_\_ D. J. Poyfair Attorneys for Jeffrey Kale Flagg, Richard Von Alvensleben, and

Buchalter Nemer

Tiffani Von Alvensleben

By: <u>Michael L. Wachtell</u>

Attorneys for Harry M. Flagg

Frandzel Robins Bloom & Csato, L.C.

By:

Gary O. Caris Attorneys for Robb Evans, Receiver of Trek Alliance, Inc., Trek Education Corp. and VonFlagg Corp.

Anderson, McPharlin & Conners LLP

By:

David T. DiBiase Attorneys for Northfield Insurance Company NORTHFIELD INSURANCE

COMPANY

By: Its: CANNED

566450.1

DATED: \_\_\_\_\_, 2005

#### NORTHFIELD INSURANCE COMPANY

By: Its:

#### **APPROVED BY COUNSEL AS TO FORM:**

Shugart, Thomson & Kilroy

Ву: \_\_\_

D. J. Poyfair Attorneys for Jeffrey Kale Flagg, Richard Von Alvensleben, and Tiffani Von Alvensleben

**Buchalter Nemer** 

By:

Michael L. Wachtell Attorneys for Harry M. Flagg

Frandzel Robins Bloom & Csato, L.C.

By: Gary Ø. Caris

Attorneys for Robb Evans, Receiver of Trek Alliance, Inc., Trek Education Corp. and VonFlagg Corp.

Anderson, McPharlin & Conners LLP

By: \_\_\_

566450.1

David T. DiBiase Attorneys for Northfield Insurance Company

> 30 Page 6 of 6

DATED: October 21,2005

Lee E. Laursen

NORTHFIELD INSURANCE COMPANY Ju Jamon Zu By: Its: Director Myon (PH Linbulit,

#### APPROVED BY COUNSEL AS TO FORM:

Shugart, Thomson & Kilroy

By:

D. J. Poyfair Attorneys for Jeffrey Kale Flagg, Richard Von Alvensleben, and Tiffani Von Alvensleben

**Buchalter Nemer** 

By: \_

Michael L. Wachtell Attorneys for Harry M. Flagg

#### Frandzel Robins Bloom & Csato, L.C.

By:

Gary O. Caris Attorneys for Robb Evans, Receiver of Trek Alliance, Inc., Trek Education Corp. and VonFlagg Corp.

Anderson, McPharlin & Conners LLP

By: \_

David T. DiBiase Attorneys for Northfield Insurance Company

DATED:	,	2005

#### NORTHFIELD INSURANCE COMPANY

	Ë
By:	***** ****
Its:	C V

 $\sim$ 

#### APPROVED BY COUNSEL AS TO FORM:

#### Shugart, Thomson & Kilroy

By: \_

D. J. Poyfair Attorneys for Jeffrey Kale Flagg, Richard Von Alvensleben, and Tiffani Von Alvensleben

Buchalter Nemer

By:

Michael L. Wachtell Attorneys for Harry M. Flagg

Frandzel Robins Bloom & Csato, L.C.

By:

Gary O. Caris Attorneys for Robb Evans, Receiver of Trek Alliance, Inc., Trek Education Corp. and VonFlagg Corp.

Anderson, McPharlin & Conners LLP

By:

David T. DiBiase Attorneys for Northfield Insurance Company



Page 6 of 6