

1 Plaintiff FTC and Defendant Jeffrey Kale Flagg, a/k/a Kale Flagg ("Kale 2 Flagg"), have agreed to entry of this Stipulated Final Order for Permanent Injunction 3 and Other Equitable Relief ("Order") by the Court to resolve all charges against 4 Kale Flagg set forth in the Complaint and all matters in dispute between them in this 5 action. Kale Flagg has consented to entry of this Order without trial or adjudication of any issue of law or fact herein and has agreed that entry of this Order in the 6 7 docket by the Court will constitute notice to him of the terms and conditions of the Order. The parties do not accede or admit to the claims of the other except to the 8 9 extent set forth in the Findings below. Kale Flagg denies liability for all charges in 10 the Complaint and makes no admission of guilt as to any practice set forth in the Complaint. Plaintiff and Kale Flagg having requested the Court to enter this Order, 11 12 the Court hereby finds and orders as follows:

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#### **FINDINGS**

This is an action instituted by the Commission under Section 13(b) of
 the FTC Act in connection with Defendants' sale and offering for sale of the right to
 participate in Defendants' multi-level marketing program. The Complaint seeks
 permanent injunctive and other equitable relief against Defendants.

This Court has jurisdiction of the subject matter of this case and over
 Kale Flagg. Venue in the Central District of California is proper.

3. The Complaint states a claim upon which relief may be granted against
Kale Flagg under Sections

22 5(a) and 13(b) of the FTC Act, 15 U.S.C. §§ 45(a) and 53(b).

23 4. Plaintiff has the authority under Section 13(b) of the FTC Act, 15
24 U.S.C. § 53(b), to seek the relief it has requested.

5. The activities of Kale Flagg charged in the Complaint are in or
affecting commerce, as defined in Section 4 of the FTC Act, 15 U.S.C. § 44.

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6. Kale Flagg denies liability for the charges in the Complaint, and there has been no final adjudication of whether the charges in the Complaint are true.

7. Kale Flagg has waived all rights to seek judicial review or otherwise
challenge or contest the validity of this Order. Kale Flagg has also waived all claims
under the Equal Access to Justice Act, 28 U.S.C. § 2412, as amended by PL 104121, 110 Stat. 847, 863-64 (1996).

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Entry of this Order is in the public interest.

#### **DEFINITIONS**

The term "document" is synonymous in meaning and equal in scope to
 the usage of the term in Federal Rule of Civil Procedure 34(a), and includes
 writings, drawings, graphs, charts, photographs, audio and video recordings,
 computer records, and other data compilations from which information can be
 obtained and translated, if necessary, through detection devices into reasonably
 usable form. A draft or non-identical copy is a separate document within the
 meaning of the term.

17 2. "Material fact" means any fact likely to affect a person's choice of, or
18 conduct regarding, goods or services.

19 3. "Consumer" means an actual or potential purchaser, customer,
20 subscriber, or natural person.

"Multi-Level Marketing Program" means any marketing program in 21 4. which all of the following elements exist: (1) participants are given the right to sell 22 goods or services; (2) participants are given the right to recruit additional 23 participants into a first-level downline (however denominated), or to have additional 24 participants placed by the promoter or any other person into the program 25 participant's first-level downline; (3) the first-level downline participants in turn 26 have the right to recruit additional participants (second-level downlines), or to have 27 28

additional participants placed into their downlines; and (4) participants may earn
 compensation based in whole or in part upon the sales or purchases of those in the
 participant's second-level downline or beyond.

5. "Prohibited Marketing Program" means any marketing program or plan
in which any participant pays money or valuable consideration to the company in
return for which he receives the right to receive rewards, in return for recruiting
other participants into the program, which are unrelated to the sale of products or
services to persons who are not participants in the marketing program.

9 6. "Business Venture" means any written or oral business arrangement, 10 however denominated, whether or not covered by 16 C.F.R. Part 436, that consists of the payment of any consideration for (i) the right or means to offer, sell, or 11 12 distribute goods or services (whether or not identified by a trademark, service mark, 13 trade name, advertising or other commercial symbol); and (ii) assistance to any 14 person in connection with or incident to the establishment, maintenance, or 15 operation of a new business, or the entry by an existing business into a new line or 16 type of business.

#### <u>ORDER</u>

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## I.

# Prohibition Against Participating in Multi-Level Marketing Programs

IT IS HEREBY ORDERED that, while Kale Flagg disputes liability and
 there having been no final adjudication with respect to whether he has operated or
 participated in an illegal pyramid scheme, Kale Flagg, whether acting directly or
 through any corporation, business entity or person under his control, is hereby
 prohibited from engaging or participating in (i) the operation or promotion of any
 Multi-Level Marketing Program or Prohibited Marketing Program, or (ii) the
 offering, marketing, advertising, promotion, distribution or sale of the right to

participate in any Multi-Level Marketing Program or Prohibited Marketing Program. 1 Examples of prohibited activities include, without limitation, the following: 2 Having any ownership or equity interest in any such Program; 3 1. Acquiring or exercising any control or authority over the 4 2. 5 business decisions of any such Program; and 3. Serving as an officer, a director, an employee, a sales 6 7 representative, a distributor, a compensation plan participant, a recruiter, or a "closer" of or for any such Program. 8 9 *Provided* that nothing in this Section shall be construed in any way to modify the statutory or common law liability of any person who is not a party to this Order. 10 11 II. 12 **Prohibited Representations** 13 IT IS FURTHER ORDERED that, while Kale Flagg disputes liability and there having been no final adjudication with respect to whether he has made any 14 misrepresentations, Kale Flagg, and his agents, servants, employees, and attorneys, 15 and all persons or entities under his control, and all other persons or entities in 16 17 active concert or participation with him who receive actual notice of this Order by personal service or otherwise, and each such person, whether acting directly or 18 19 through any corporation, business entity or person under Kale Flagg's control, in 20 connection with the advertising, offering, marketing, promotion or sale of Business Ventures, are hereby prohibited from: 21 Falsely representing, expressly or by implication, the amount of 22 1. earnings or income that can be or which is likely to be derived from the acquisition 23 of the Business Venture; 24 Falsely representing, expressly or by implication, that persons 25 2. who acquire the Business Venture are likely to realize substantial financial gain; 26 27 Falsely representing, expressly or by implication, the benefits 3. 28 that can or are likely to be derived from acquiring the Business Venture; 5

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4. Falsely representing, expressly or by implication, the amount of
 sales that owners or acquirers of the Business Venture have made, or that acquirers
 of the Business Venture can or are likely to make;

5. Falsely representing, expressly or by implication, that all or most
of the people who fail to make significant income from the Business Venture failed
to devote substantial or sufficient effort;

Falsely representing, expressly or by implication, that salaried or
permanent employment opportunities are available; and

9 7. Falsely representing, expressly or by implication, any other
10 material fact.

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III.

Prohibition Against Material Omissions and Lack of Substantiation

IT IS FURTHER ORDERED that, while Kale Flagg disputes liability and
there having been no final adjudication with respect to whether he has failed to
disclose any material fact or made any unsubstantiated claims, Kale Flagg, whether
acting directly or through any corporation, business entity or person under his
control, in connection with the advertising, offering, marketing, promotion or sale of
Business Ventures, is hereby prohibited from:

A. Failing to disclose, clearly and conspicuously, before any consumer
pays any money in connection with acquiring a Business Venture, all information
material to the decision to acquire the Business Venture, including information that
is known or should reasonably be known to Kale Flagg regarding actual income and
profits of other acquirers of the Business Venture;

B. Making any representation, expressly or by implication, regarding the
amount or level of income that an acquirer of the Business Venture can reasonably
expect to make unless, at the time such representation is made, a reasonable basis
exists for such representation and Kale Flagg has in his possession material that

constitutes a reasonable basis for such representation, which material is made available to the Commission or its representatives upon reasonable demand.

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#### IV.

## **Equitable Monetary Relief**

A. IT IS FURTHER ORDERED that Kale Flagg shall pay to the Federal
Trade Commission the sum of THREE HUNDRED SIXTY THOUSAND
DOLLARS (\$360,000.00) in equitable monetary relief. No portion of any payments
under this Order shall be deemed a payment of any fine, penalty, or punitive
assessment. Kale Flagg shall make payments as follows:

 Kale Flagg shall, promptly upon entry of this Order, pay to the Commission the sum of \$160,000.00. This payment shall be made as follows:

a. Kale Flagg and his wife Edwina Flagg hereby forever waive, release, discharge and disclaim all right, title and interest in the funds or assets contained in (1) Charles Schwab account no. 4750-3956, and (2) Camden Financial Services, Inc. account no. 16109159, both of which accounts were identified in the "Financial Statement of Individual Defendant," dated March 15, 2005, that Kale Flagg has submitted to the FTC. Kale and Edwina Flagg and the Court authorize and direct Charles Schwab and Camden Financial Services, Inc. to liquidate and to immediately turn over all assets in these accounts to the FTC.

> Kale Flagg shall provide full cooperation to the Commission to ensure that the assets in the above accounts are remitted to the Commission. If the amount of funds obtained by the Commission from these accounts totals

less than \$160,000.00, Kale Flagg shall pay the deficit within five (5) court days following entry of this Order.
2. Thereafter, Kale Flagg shall pay to the Federal Trade Commission the remaining balance in installments of \$10,000.00 each over twenty (20) consecutive months. Payments shall be due on the same day each month, beginning on the thirtieth day after the date of entry of this Order, and shall continue monthly until Kale Flagg has paid a total of \$360,000.00 to the Commission.

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3. Kale Flagg shall pay all amounts due under this Order in cash by electronic funds transfer to the Commission, or to such agent as the Commission may direct, pursuant to instructions provided by the Commission through its attorneys.

4. Time is of the essence. In the event Kale Flagg fails to make any payment in accordance with the deadlines set forth above, and fails to make the required payment within seven (7) calendar days after receiving notice of such failure, the amount of Kale Flagg's monetary liability shall be determined in accordance with Section V of this Order below.

B. IT IS FURTHER ORDERED and agreed that to secure payment due under this Section, Kale Flagg and his wife Edwina Flagg, individually and as trustees of the J. Kale Flagg and Edwina Flagg Living Trust, hereby grant to the Commission, pursuant to the Security Agreement attached hereto as Appendix 1, a voluntary lien on and security interest in real property located at 1745 Green Ash Road, Reno, Nevada, together with all dwelling houses, other structures, improvements, appurtenances, hereditaments, and other rights appertaining or belonging thereto, or which hereafter may be added or attached thereto, and all replacements, substitutions therefore or thereto, and all proceeds thereof, whether 

1 presently existing or hereafter arising (collectively, the "Collateral"). Kale Flagg 2 represents and acknowledges that the Commission is relying on the material representations that the J. Kale Flagg and Edwina Flagg Living Trust is the sole 3 4 owner in fee simple of the Collateral, that Kale Flagg and Edwina Flagg are the sole 5 trustees, trustors, and beneficiaries of the Trust, that title to the Collateral is marketable, and that the Collateral currently is not encumbered by any other lien, 6 7 mortgage, deed of trust, assignment, pledge, security interest or other interest, 8 except: (1) a mortgage held by Washington Mutual Bank, FA, in an amount equal to 9 or less than \$552,000.00 ("First Mortgage"), (2) a second mortgage held by 10 Washington Mutual Bank, FA, in an amount equal to or less than \$246,000.00 11 ("Second Mortgage"), and (3) other restrictions and encumbrances of record subject 12 to which Defendant originally acquired the property. Kale Flagg represents that 13 neither the First Mortgage nor the Second Mortgage is in default. Kale Flagg shall cooperate fully with the Commission and be responsible (at his expense) for 14 15 preparing, executing and recording the necessary documents and taking any other 16 actions necessary to perfect the Commission's voluntary lien on and security interest 17 in the Collateral. Kale Flagg shall deliver to the Commission copies of all recording 18 documents used to perfect the Commission's voluntary lien on the Collateral within 19 fourteen (14) days after entry of this Order. Neither Kale nor Edwina Flagg shall grant any other security interest in the Collateral to any other person or entity prior 20 to perfecting the lien granted to the Commission herein. The amount of the lien 21 22 shall not exceed the remaining balance owed to the Commission.

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C. The Commission acknowledges that the source of funds for Kale
Flagg's payment obligation under Section IV.A of this Order is likely to come in
whole or in part from the refinancing of the Collateral. The Commission agrees to
cooperate fully in Kale Flagg's efforts to refinance the Collateral and acknowledges
that release and/or subordination of its security interest, if any, may be necessary to

effectuate the refinancing of the Collateral. In this regard, the parties further agree
 as follows:

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3		1.	If Kale Flagg is able to obtain refinancing of the First and Second
4			Mortgages, and
5			(a) after discharge of all remaining obligations under the
6			First and Second Mortgages, the refinancing produces
7			"cash out" in an amount that equals or exceeds the balance
8			then owed to the Commission under Section IV.A of this
9			Order, or
10			(b) after discharge of all remaining obligations under the
11			First and Second Mortgages, the refinancing produces
12			"cash out" that is less than the balance then owed to the
13			Commission under Section IV.A of this Order, but Kale
14			Flagg pays into escrow at closing an amount equal to the
15			difference between the balance then owed to the
16			Commission and the amount of the "cash out" proceeds
17			(the "Deficiency"),
18			then the Commission agrees to release any and all security
19			interests in the Collateral, provided that Kale Flagg meets his
20			obligations under Section IV.A of this Order by payment in cash
21			to the Commission, through escrow at closing, of the amount
22			then owing to the Commission under Section IV.A; and
23		2.	If Kale Flagg is able to obtain refinancing of the First and Second
24			Mortgages, and if, after discharge of all remaining obligations
25			under the First and Second Mortgages, the refinancing produces
26			"cash out" in an amount that is less than the amount then owing
27			to the Commission under Section IV.A of this Order, and Kale
28			Flagg does not pay into escrow the amount of the Deficiency,
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then Kale Flagg agrees that all refinancing proceeds after paying off the First and Second Mortgages will be paid to the Commission through escrow at closing, and the Commission agrees to release any existing security interests and cause the filing of a new security interest, subordinate to the security interest of the refinancing lender, in the amount that remains owed to the Commission under Section IV.A following receipt by the Commission of any proceeds of the refinancing.

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3. The Commission further agrees to release any security interests granted herein upon discharge by Kale Flagg of all obligations under Section IV.A of this Order. Kale Flagg shall be responsible for preparing and filing any termination statements reasonably required in connection therewith, provided that the Commission shall cooperate with Defendant and shall not unreasonably withhold its consent and acknowledgment of the same. The Commission or its attorneys shall provide the necessary consent within ten business days after receiving the requisite documents. Kale Flagg shall be responsible for paying all costs relating to the preparation, execution, delivery, filing, recording, and termination of any voluntary lien and security interests granted herein.

D. IT IS FURTHER ORDERED that the \$1,200,000.00 that Northfield Insurance Company has agreed to pay pursuant to Directors and Officers and Corporate Liability policy number ER000151 shall be distributed in accordance with the Agreement appended hereto as Appendix 2. The \$600,000.00 payment directed to counsel for the Individual Defendants may be used only to pay outstanding attorneys fees and expenses that counsel for the Individual Defendants have accrued

in FTC v. Trek Alliance, Inc. None of this amount may be returned or passed
 through to any of the Individual Defendants.

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3 E. IT IS FURTHER ORDERED that all funds paid to or received by the 4 Commission pursuant to this Section shall be deposited into a fund administered by 5 the Commission or its agent. Funds paid to or received by the Commission pursuant to this Section shall be used first to pay to the Receiver and Special Master, Robb 6 Evans, all of the Receiver's and Special Master's reasonable fees, expenses and 7 8 liabilities that have been or will be incurred in this action and which cannot be paid out of the receivership estate, and second, after the Receiver and Special Master has 9 10 been discharged, and all reasonable fees, expenses and liabilities have been paid, for equitable relief, including but not limited to consumer redress and any attendant 11 expenses for the administration of any redress fund. In the event that direct redress 12 to consumers is wholly or partially impracticable or funds remain after redress is 13 completed, the Commission may apply any remaining funds for such other equitable 14 15 relief (including consumer information remedies) as it determines to be reasonably related to Defendants' practices alleged in the Complaint. Any funds not used as 16 17 described above shall be deposited to the Treasury as disgorgement. Defendants shall have no right to challenge the Commission's choice of remedies under this 18 19 Section, or to contest the manner of distribution chosen by the Commission.

## **Right to Reopen**

V.

IT IS FURTHER ORDERED that the Commission's agreement to this Order
is expressly premised upon (a) the truthfulness, accuracy and completeness of the
"Financial Statement of Individual Defendant" of Kale Flagg, dated December 15,
2002 (as well as documents submitted therewith) and a supplemental "Financial
Statement of Individual Defendant," dated March 23, 2005 (as well as documents
submitted therewith) that Kale Flagg has submitted to the Commission, and (b)
timely payment pursuant to Section IV of this Order. Said financial statements and

1 documents contain material information upon which the FTC has relied in 2 negotiating and agreeing to the terms of this Order. If, upon motion by the 3 Commission to the Court, the Court finds that Kale Flagg (a) failed to disclose any 4 material asset, or materially misrepresented the value of any asset, or made any other 5 material misrepresentation in or omission from his financial statement, or (b) failed to make timely payment to the FTC pursuant to Section IV of this Order above, then 6 judgment in the amount of FIFTEEN MILLION DOLLARS (\$15,000,000.00) shall 7 8 be entered and will become immediately due and payable, less any payments already 9 made. In addition to modifying Kale Flagg's monetary liability pursuant to Section 10 IV of this Order, the Court may order Kale Flagg to turn over any asset that he has misrepresented or failed to disclose, or its exact liquid value, to the Commission. 11 12 *Provided, however, that in all other respects this judgment shall remain in full force* 13 and effect, unless otherwise ordered by the Court. Modification of Kale Flagg's 14 monetary liability as provided herein shall be in addition to, and not in lieu of, any 15 other remedies that may lie for any misrepresentation in or omission from the 16 Defendant's financial statements. While Kale Flagg does not admit any of the 17 charges in the FTC's Complaint, he nonetheless waives the right to contest those 18 charges in any proceedings to enforce payment or in response to any motion brought under this Section, including without limitation in any response to a 19 nondischargeability complaint filed in a bankruptcy proceeding.

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#### VI.

# **Acknowledgment of Receipt**

**IT IS FURTHER ORDERED** that Kale Flagg, within five (5) business days of receipt of this Order as entered by the Court, must submit to the Commission a truthful sworn and notarized statement acknowledging receipt of this Order.

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#### VII.

## **Dissolution of Asset Freeze**

**IT IS FURTHER ORDERED** that the freeze of Kale Flagg's assets pursuant to Sections IV and VII of the Preliminary Injunction is hereby lifted.

## VⅢ.

## **Record Keeping**

7 IT IS FURTHER ORDERED that, for a period of five (5) years from the
8 date of entry of this Order, Kale Flagg, in connection with any company or business
9 which advertises, offers, markets, promotes or sells Business Ventures, where the
10 Defendant is the majority owner or otherwise controls the business (whether directly
11 or through any corporation, business entity or person), is hereby restrained and
12 enjoined from failing to create and retain the following records:

A. Accounting records that reflect (i) the cost of goods or services sold,
(ii) revenues generated, and (iii) the disbursement of such revenues;

B. Personnel records accurately reflecting (i) the name, address, and
telephone number of each person employed in any capacity by such business,
including as an independent contractor; (ii) that person's job title or position; (iii) the
date upon which the person commenced work; and (iv) the date and reason for the
person's termination, if applicable;

C. Customer files containing the names, addresses, phone numbers, dollar
amounts paid, quantity of items or services purchased, and description of items or
services purchased, to the extent such information is obtained in the ordinary course
of business;

D. Computer records containing the name, address, and phone number of
each acquirer of the Business Venture (however denominated, including without
limitation sales representatives, distributors, or independent business owners), as
well as (i) dollar amounts paid by the acquirer to the business or any affiliate for any

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purpose, and the date of each payment, and (ii) all commissions or other pecuniary
 benefit paid to the acquirer and the date of each payment;

E. Complaints and refund requests (whether received directly, indirectly or through any third party) and any responses to those complaints or requests;

5 F. Copies of all sales scripts, training materials, advertisements, and other
6 marketing materials; and

G. All records and documents necessary to demonstrate full compliance
with each provision of this Order, including but not limited to copies of
acknowledgments of receipt of this Order (required by Section XI below), and all
reports submitted to the FTC pursuant to Section X below.

#### IX.

#### **Compliance Monitoring**

IT IS FURTHER ORDERED that, for the purpose of monitoring and
 investigating compliance with any provision of this Order,

15 Α. The Commission may apply to the Court for an order, and the Court 16 may issue an order, for good cause shown, on an *ex parte* basis without prior notice 17 to the Defendant, directing that Kale Flagg shall submit additional written reports, 18 sworn to under penalty of perjury; produce documents for inspection and copying; appear for deposition; and/or provide entry during normal business hours to any 19 20 business location in the Defendant's possession or direct or indirect control to 21 inspect the business operation. *Provided that* Kale Flagg may, after attempting in good faith to resolve with the Commission any dispute arising from such order, file 22 23 a motion with this Court seeking a protective order under Fed. R. Civ. P. 26(c).

B. In addition, the Commission and its representatives are authorized to
monitor compliance with this Order by all other lawful means, including but not
limited to the following:

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- obtaining discovery from any person other than Kale Flagg, without further leave of court, using the procedures prescribed by Fed. R. Civ. P. 30, 31, 33, 34, 36, and 45; and
- 2. communicating with any entity controlled in whole or in part by Kale Flagg, or any of his employees, while posing as consumers or prospective customers or suppliers, without the necessity of identification or prior notice.

C. 8 The Defendant shall not attempt to impose any restrictions, beyond 9 those imposed by law in the relevant jurisdiction, on the Commission's ability to 10 interview any employer, consultant, independent contractor, representative, agent, or employee who has agreed to such an interview, relating in any way to any conduct 11 12 subject to this Order. In any such interview, the person interviewed may have 13 counsel present. This provision shall not be construed as a waiver by the Defendant of any privilege or right, or as a grant of permission by the Defendant or the Court to 14 15 any person to disclose information or documents that could not be disclosed in the absence of this provision. 16

Provided, however, that nothing in this Order shall limit the Commission's
lawful use of compulsory process, pursuant to Sections 9 and 20 of the FTC Act, 15
U.S.C. §§ 49, 57b-1, to obtain any documentary material, tangible things, testimony,
or information relevant to unfair or deceptive acts or practices in or affecting
commerce (within the meaning of 15 U.S.C. § 45(a)(1)).

# **Compliance Reporting by Defendant**

For a period of four (4) years from the date of entry of this Order,

Kale Flagg shall notify the Commission of the following:

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**IT IS FURTHER ORDERED** that, in order that compliance with the provisions of this Order may be monitored:

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any changes in the Defendant's residence, mailing
 addresses, and telephone numbers, within thirty (30) days
 of the date of such change;

- any changes in the Defendant's employment status (including self-employment), and any change in the Defendant's ownership in any business entity, within thirty (30) days of the date of such change. Such notice shall include the name and address of each business that the Defendant is affiliated with, employed by, creates or forms, or performs services for; a statement of the nature of the business; and a statement of the Defendant's duties and responsibilities in connection with the business; and
- any changes in the Defendant's name or use of any aliases or fictitious names;

2. Kale Flagg shall notify the Commission of any changes in any business entity that he controls, whether directly or through any corporation, business entity or person, or has an ownership interest in, that may affect compliance obligations arising under this Order, including but not limited to a dissolution, assignment, sale, merger, or other action that would result in the emergence of a successor entity; the creation or dissolution of a subsidiary, parent, or affiliate that engages in the advertising, offering, marketing, promotion or sale of Business Ventures; the filing of a bankruptcy petition; or a change in the corporate name or address, at least thirty (30) days prior to such change, *provided* that, with respect to any proposed change in the business entity about which the Defendant learns less than thirty (30) days prior to the date such action is to take place, Defendant shall notify the

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Commission as soon as is practicable after obtaining such knowledge.

B. One hundred eighty (180) days after the date of entry of this Order,
Kale Flagg shall provide a written report to the FTC, sworn to under penalty of
perjury, setting forth in detail the manner and form in which the Defendant has
complied and is complying with each section of this Order. This report shall
include, but not be limited to:

- The Defendant's then-current residence address, mailing addresses, and telephone numbers;
  - 2. The Defendant's then-current employment and business addresses and telephone numbers, a description of the business activities of each such employer or business, and the title and responsibilities of the Defendant, for each such employer or business;
    - Any other changes required to be reported under Paragraph A of this Section; and
  - A copy of each acknowledgment of receipt of this Order obtained by Defendant pursuant to Section XI of this Order;

Provided that, if Kale Flagg has failed to submit such a report by the deadline,
the FTC will so advise Mr. Flagg and allow him ten calendar days in which to
submit the required report before the FTC seeks any intervention from the Court.

C. For the purposes of this Order, Defendant shall, unless otherwise
directed by the Commission's authorized representatives, mail all written
notifications to the Commission to:

Federal Trade Commission

Los Angeles, CA 90024

Attn: Assistant Regional Director

10877 Wilshire Blvd., Suite 700

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D. For purposes of the compliance reporting required by this Section, unless otherwise instructed by Kale Flagg's undersigned attorney, D.J. Poyfair, or

Re: FTC v. Trek Alliance, Inc., CV-02-9270 (C.D. Cal.)

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instructed by the Defendant through any other attorney, Plaintiff shall (1) direct all
 oral communications to Mr. Poyfair, and (2) direct all written communications to
 Kale Flagg, with copies of such written communications to be sent to Mr. Poyfair.

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#### XI.

## **Order Distribution by Defendant**

6 IT IS FURTHER ORDERED that, for a period of three (3) years from the
7 date of entry of this Order, Kale Flagg shall deliver copies of this Order as directed
8 below:

9 Α. For any business that Kale Flagg controls (whether directly or through any corporation, business entity or person under his control), or in which he has a 10 majority ownership interest, and which is engaged in the advertising, offering, 11 12 marketing, promotion or sale of Business Ventures, Kale Flagg shall deliver a copy 13 of this Order to (1) all principals, officers, directors and managers of that business, and (2) all employees, agents, and representatives of that business who participate in 14 the advertising, offering, marketing, promotion or sale of Business Ventures. For 15 current personnel, delivery shall be within (5) days of service of this Order upon 16 Kale Flagg. For new personnel, delivery shall occur prior to their assumption of 17 18 responsibilities.

B. With respect to any business (a) for which Kale Flagg engages in the
advertising, offering, marketing, promotion or sale of Business Ventures, directly or
through any other person or business entity, and (b) which he does not own or
control, Kale Flagg shall deliver a copy of this Order to all principals and managers
of such business before engaging in such conduct.

C. Kale Flagg shall secure a signed and dated statement acknowledging
receipt of the Order, within thirty (30) days of delivery, from all persons receiving a
copy of the Order pursuant to this Section. Kale Flagg shall retain all
acknowledgments and make them available to the Commission upon request.

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# XII.

# **Independence of Obligations**

3 IT IS FURTHER ORDERED that each of the obligations imposed by this
4 Order is independent of all other obligations under the Order, and that the expiration
5 of any requirements imposed by this Order shall not affect any other obligation
6 arising under this Order.

## XIII.

## **Costs and Attorneys Fees**

9 IT IS FURTHER ORDERED that each party to this Order bear its own costs
10 and attorneys fees incurred in connection with this action.

#### XIV.

#### Waiver of Claims

IT IS FURTHER ORDERED that Kale Flagg waives and releases any and all claims he may have against the Plaintiff, its employees, representatives, attorneys and agents for any acts or omissions prior to and up to the date of this Order. He further waives and releases any and all claims he may have against the Receiver and his employees, representatives, attorneys and agents for any acts or omissions prior to and up to the date of this Order, except for any claims arising from unpaid sales tax due on sales made by Defendant Trek Alliance, Inc.

XV.

**Other Settlements** 

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IT IS FURTHER ORDERED that Kale Flagg hereby waives any right to
contest or object to entry of any stipulated final order against any of the Corporate
Defendants that may be presented to the Court for approval.

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1	XVI.					
2	Continued Jurisdiction					
3	<b>Continued Jurisdiction</b> <b>IT IS FURTHER ORDERED</b> that this Court shall retain jurisdiction of this					
4	matter for all purposes, including construction, modification and enforcement of this					
5	Order.					
6	XVII.					
7	Entry by Clerk					
8	There being no just reason for delay, the Clerk of the Court is hereby directed					
9	to enter this Order					
10	SO STIPULATED:					
11	<b>PLAINTIFF:</b> FEDERAL TRADE COMMISSION					
12	Dated: , 2005					
13	John D. Jacobs Jennifer M. Brennan					
14	Barbara Y.K. Chun David C. Fix					
15	Attorneys for Plaintiff FTC					
16	DEFENDANT:					
17 18	Dated: $\frac{9/16}{1.6}$ , 2005 $\frac{1.6}{1.6}$ Jeffrey Kale Flagg, a/k/a Kale Flagg					
19	Jenney Rule Phage, and a Rule Phage					
20						
21	APPROVED AS TO FORM AND CONTENT:					
22	Dated:, 2005					
23	D.J. Poytair Attorney for Defendant Jeffrey Kale					
24	Flagg					
25	IT IS SO ORDERED.					
26	Dated: Dale S. Fischer					
27	United States District Judge					
28						
	21					

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005 No.	14:42 FAX 3108244380 FTC FAX 3108244380 PA
1	XVI.
2	Continued Jurisdiction
3	IT IS FURTHER ORDERED that this Court shall retain jurisdiction of this
4	matter for all purposes, including construction, modification and enforcement of this
5	Order.
6	XVII.
7	Entry by Clerk
8	There being no just reason for delay, the Clerk of the Court is hereby directed
9	to enter this Order.
10	SO STIPULATED:
11	PLAINTIFF: FEDERAL TRADE COMMISSION
12	Dated: 2005
13	John D. Jacobs
14	Jennifer M. Brennan Barbara Y.K. Chun David C. Fix
15	Attorneys for Plaintiff FTC
16	DEFENDANT:
17	Dated:, 2005
18	Jeffrey Kale Flagg, a/k/a Kale Flagg
19	
20	APPROVED AS TO FORM AND CONTENT:
21	Dated: 12/13/05, 2005
22	Dated: 12/13/05, 2005 D.J. Poyfair Attorney for Defendant Jeffrey Kale
23	Flagg
24 26	IT IS SO ORDERED.
25	Dated:
26 27 (	Dale S. Fischer United States District Judge
27 28	United States District Judge
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1	XVI.
2	Continued Jurisdiction
3	IT IS FURTHER ORDERED that this Court shall retain jurisdiction of this
4	matter for all purposes, including construction, modification and enforcement of this
5	Order.
. 6	XVII.
7	Entry by Clerk
8	There being no just reason for delay, the Clerk of the Court is hereby directed
9	to enter this Order.
10	SO STIPULATED:
11	PLAINTIFF: FEDERAL TRADE COMMISSION
12	Dated: December 6, 2005 John December
13	Joan D. Jacobs() Jennifer M. Brennan
14	Barbara Y.K. Chun David C. Fix
15	Attorneys for Plaintiff FTC
16	DEFENDANT:
17	Dated: , 2005
18	Jeffrey Kale Flagg, a/k/a Kale Flagg
19	
20	APPROVED AS TO FORM AND CONTENT:
21	D
22	Dated:, 2005
23	Attorney for Defendant Jeffrey Kale Flagg
24 25	IT IS SO ORDERED.
23 26	Dated: $12 - 13 - 05$ (block for the second
20	Dale S. Fischer United States District Judge
28	Office States District Stage
20	21
	21

# Security Agreement Between J. Kale Flagg & Edwina Flagg and the Federal Trade Commission

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Whereas J. Kale Flagg (Kale Flagg) and the Federal Trade Commission (FTC or Commission) have agreed to settle all of the Commission's charges against Kale Flagg in the matter of <u>FTC v. Trek Alliance, Inc.</u> (Case No. 02-CV-9270, C.D. Cal.), by entering into a Stipulated Final Order for Permanent Injunction and Other Equitable Relief against Defendant Jeffrey Kale Flagg, a/k/a Kale Flagg (Order), to which this Agreement is to be attached;

Whereas Kale Flagg, pursuant to Section IV of the Order, has agreed to pay to the Commission \$360,000.00 (Payment);

Whereas the Commission has agreed to settle its charges against Kale Flagg and to accept the Payment on the condition that Kale Flagg's obligation to pay this amount be secured by real property located at 1745 Green Ash Road, Reno, Nevada, together with all dwelling houses, other structures, improvements, appurtenances, hereditaments, and other rights appertaining or belonging thereto, or which hereafter may be added or attached thereto, and all replacements, substitutions therefore or thereto, and all proceeds thereof, whether presently existing or hereafter arising (collectively, the Collateral);

Whereas Kale Flagg and Edwina Flagg represent that the J. Kale Flagg and Edwina Flagg Living Trust (Trust) owns the Collateral in fee simple, and that they are the sole trustees, trustors, and beneficiaries of the Trust; and

Whereas Kale Flagg and Edwina Flagg have consented to secure the Payment with the Collateral;

NOW, THEREFORE, Kale Flagg, Edwina Flagg, and the Commission hereby agree as follows:

1. Upon approval of the Order by the Court, Kale Flagg and Edwina Flagg, individually and as trustees of the J. Kale Flagg and Edwina Flagg Living Trust, hereby grant to the Commission a voluntary lien on and security interest in the Collateral.

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2. Kale Flagg and Edwina Flagg represent and acknowledge that the Commission is relying on the material representations that (a) the J. Kale Flagg and Edwina Flagg Living Trust is the sole owner in fee simple of the Collateral; (b) Kale Flagg and Edwina Flagg are the sole trustees, trustors, and beneficiaries of the Trust; (c) title to the Collateral is marketable; and (c) the Collateral currently is not encumbered by any other lien, mortgage, deed of trust, assignment, pledge, security interest or other interest, except: (1) a mortgage held by Washington Mutual Bank, FA, in an amount equal to or less than \$552,000.00 ("First Mortgage"), (2) a second mortgage held by Washington Mutual Bank, FA, in an amount equal to or less than \$246,000.00 ("Second Mortgage"), and (3) other restrictions and encumbrances of record subject to which Defendant originally acquired the property. Kale Flagg and Edwina Flagg represent that neither the First Mortgage nor the Second Mortgage is in default.

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3. Kale Flagg and Edwina Flagg agree to cooperate fully with the Commission, and to be responsible (at their expense) for preparing, executing and recording the necessary documents and taking any other actions necessary to perfect the Commission's voluntary lien on and security interest in the Collateral. Kale Flagg shall deliver to the Commission copies of all recording documents used to perfect the Commission's voluntary lien on the Collateral within fourteen (14) days after entry of this Order.

4. Neither Kale nor Edwina Flagg will grant any other security interest in the Collateral to any other person or entity prior to perfecting the lien granted to the Commission herein. 5. The amount of the lien granted to the Commission shall not exceed the remaining balance owed to the Commission.

# AGREED TO BY:

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J. Kale Flagg, individually and as trustee of the J. Kale Flagg and Edwina Flagg Living Trust

dume -100 Èdwina Flagg,

Edwina Flagg, individually and as trustee of the J. Kale Flagg and Edwina Flagg Living Trust

FEDERAL TRADE COMMISSION

2005

9/16

9-16 \_\_\_, 2005

, 2005

By: John D. Jacobs Attorney for Plaintiff FTC

Page 3 of 3

5. The amount of the lien granted to the Commission shall not exceed the remaining balance owed to the Commission.

# AGREED TO BY:

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J. Kale Flagg, individually and as trustee of the J. Kale Flagg and Edwina Flagg Living Trust

\_\_\_\_\_, 2005

,2005

Edwina Flagg, individually and as trustee of the J. Kale Flagg and Edwina Flagg Living Trust

FEDERAL TRADE COMMISSION

<u>Dec. 6</u>, 2005 archA

By John D. Jacobs Attorney for Plaintiff FTC

Appendix 1

#### Agreement between Plaintiff, Defendants, and Northfield Insurance Company

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Whereas Northfield Insurance Company (Northfield) issued Corporate Directors and Officers and Corporate Liability policy number ER000151 (Policy), with a policy limit of \$3,000,000.00, to Defendants Trek Alliance, Inc., Trek Education Corp., VonFlagg Corp., for the policy period of March 21, 2002 through March 21, 2003;

Whereas on December 6, 2002, Plaintiff Federal Trade Commission (Plaintiff or Commission) filed a lawsuit against Defendants Trek Alliance, Inc., Trek Education Corp., VonFlagg Corp., Jeffrey Kale Flagg, Richard Von Alvensleben, Tiffani Von Alvensleben, and Harry Flagg;

Whereas Plaintiff's Complaint alleges that, between 1997 and 2002, the Defendants engaged in deceptive conduct in violation of Section 5 of the Federal Trade Commission Act, 15 U.S.C. § 45(a);

Whereas Defendants and Plaintiff have claimed that the Policy covers some or all of the acts and omissions that form the basis of Plaintiff's Complaint;

Whereas Defendants and counsel for Plaintiff have tentatively stipulated to entry of final orders (Orders) that would settle Plaintiff's claims against Defendants, which must be approved by the Commission and the Court before they become final;

Therefore, Plaintiff, the Defendants, and Northfield agree as follows:

1. If the Orders are approved by the Commission and the Court, Northfield agrees to pay a total of \$1,200,000.00, within five court days after entry of the Orders, as follows:

a. Northfield shall pay \$600,000.00 to the Commission.

b. Northfield shall pay \$600,000.00 to counsel for the Individual Defendants,

#### Appendix 2

SCANNED

as follows: \$500,000.00 shall be paid to the law firm of Shughart Thomson & Kilroy, P.C.; \$50,000.00 shall be paid to the law firm of Buchalter Nemer; and \$50,000.00 shall be paid to the law firm of Grimes & Reese, P.L.L.C. These payments may be used only to pay for outstanding attorneys fees and expenses that counsel for the Individual Defendants have accrued in FTC v. Trek Alliance, Inc. None of the \$600,000.00 may be returned or passed through to any of the Individual Defendants.

2. The Commission will deposit funds received pursuant to this Agreement into a fund administered by the Commission or its agent. Such funds shall be used for equitable relief in FTC v. Trek Alliance, Inc., including but not limited to consumer redress and any attendant expenses for the administration of any redress fund. In the event that direct redress to consumers is wholly or partially impracticable or funds remain after redress is completed, the Commission may apply any remaining funds for such other equitable relief (including consumer information remedies) as it determines to be reasonably related to Defendants' practices alleged in the complaint. Any funds not used as described above shall be deposited to the Treasury as disgorgement. Neither the Defendants nor Northfield shall have any right to challenge the Commission's choice of remedies under this Section, or to contest the manner of distribution chosen by the Commission.

3. As consideration for payment of \$600,000.00 to the Commission, the Commission hereby forever waives and releases any and all claims against Northfield under the Policy or any other claims based on the facts alleged in the Complaint.

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AGREED BY:

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Jeffrey Kale Flagg

PLAINTIFF FEDERAL TRADE COMMISSION:

By: John D. Jacobs Attorney for Plaintiff FTC

Tiffani Von Alvensleben

Richard Von Alvensleben

#### NORTHFIELD INSURANCE COMPANY

By: Its

Harry Flagg

TREK ALLIANCE, INC.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Alliance, Inc.

TREK EDUCATION CORP.

By Kenton Johnson. Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Education Corp.

VONFLAGG CORP.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of VonFlagg Corp.

AGREED BY:

3

Jeffrey Kale Flagg

Richard Von Alvensleben

Tiftan

on Alvensleben

Harry Flagg

TREK ALLIANCE, INC.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Alliance, Inc.

TREK EDUCATION CORP.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Education Corp.

VONFLAGG CORP.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of VonFlagg Corp.

#### PLAINTIFF FEDERAL TRADE COMMISSION:

SCANNED

By: John D. Jacobs Attorney for Plaintiff FTC

#### NORTHFIELD INSURANCE COMPANY

By: Its

## AGREED BY:

æ

Jeffrey Kale Flagg

Richard Von Alvensleben

Tiffani Von Alvensleben

Harry Flagg

#### TREK ALLIANCE, INC.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Alliance, Inc.

#### TREK EDUCATION CORP.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Education Corp.

VONFLAGG CORP.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of VonFlagg Corp.

## PLAINTIFF FEDERAL TRADE COMMISSION:

SCANNED

By: John D. Jacobs Attorney for Plaintiff FTC

#### NORTHFIELD INSURANCE COMPANY

By: Its

Appendix 2

AGREED BY:

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Jeffrey Kale Flagg

#### PLAINTIFF FEDERAL TRADE COMMISSION:

By: John D. Jacobs Attorney for Plaintiff FTC

Tiffani Von Alvensleben

Richard Von Alvensleben

## NORTHFIELD INSURANCE COMPANY

By: Its

Harry Flagg

TREK ALLIANCE INC mon N

By Kenton Johnson/ Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Alliance, Inc.

TREK EDUCATION GORP. mm mm

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Education Corp.

VONFLAGG CORP.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of VonFlagg Corp.

Appendix 2

AGREED BY:

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Jeffrey Kale Flagg

PLAINTIFF FEDERAL TRADE COMMISSION:

By: John D. Jacobs Attorney for Plaintiff FTC

Richard Von Alvensleben

Tiffani Von Alvensleben

Lee Laurien NORTHFIELD INSURANCE COMPANY <u>Ju Jaman</u> By: Director Major Case Liability

Harry Flagg

TREK ALLIANCE, INC.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Alliance, Inc.

TREK EDUCATION CORP.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Education Corp.

VONFLAGG CORP.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of VonFlagg Corp.

Appendix 2

SCANNED

AGREED BY:

Jeffrey Kale Flagg

PLAINTIFF FEDERAL TRADE COMMISSION:

By<sub>{</sub>

John D. Jacobs Attorney for Plaintiff FTC

Richard Von Alvensleben 🕚

Tiffani Von Alvensleben

#### NORTHFIELD INSURANCE COMPANY

By: Its

Harry Flagg

TREK ALLIANCE, INC.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Alliance, Inc.

TREK EDUCATION CORP.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of Trek Education Corp.

VONFLAGG CORP.

By Kenton Johnson, Deputy Receiver, on behalf of Robb Evans, Receiver of VonFlagg Corp.

Appendix 2

#### **GENERAL RELEASE AGREEMENT**

This General Release Agreement (the "Agreement") is entered into between TREK ALLIANCE, INC., TREK EDUCATION CORPORATION, VONFLAGG CORPORATION, JEFFREY KALE FLAGG, RICHARD VON ALVENSLEBEN, TIFFANI VON ALVENSLEBEN and HARRY M. FLAGG (collectively the "TREK PARTIES"), on the one hand, and NORTHFIELD INSURANCE COMPANY ("NORTHFIELD") and all of its subsidiary, parent and affiliate corporations, on the other hand, and is made with reference to the following facts:

#### <u>RECITALS</u>

1. NORTHFIELD issued in favor of TREK ALLIANCE, INC., TREK EDUCATION CORPORATION and VONFLAGG CORPORATION its Private Company Directors and Officers and Corporate Liability (including Employment Practices Liability) Insurance Policy, Policy No. ER000151, covering the period from March 21, 2002, through March 21, 2003 (the "Policy").

2. On December 6, 2002, the FTC filed a complaint for injunctive relief and other equitable relief against the TREK PARTIES in the case styled *FTC v. Trek Alliance, Inc.; et al.*, United States District Court, Central District of California, Case No. CV-02-9270 (the "FTC Action").

3. Thereafter, certain of the TREK PARTIES requested reimbursement from NORTHFIELD under the Policy for the cost of their defense in the FTC Action (the "Trek Claim").

4. Thereafter, on June 24, 2003, the court in the FTC Action issued a Preliminary Injunction and appointed Robb Evans as permanent receiver for TREK ALLIANCE, INC., TREK EDUCATION CORPORATION and VONFLAGG CORPORATION.

5. On October 30, 2003, NORTHFIELD denied all liability under the Policy.

6. From time to time thereafter, and on December 22, 2003, the FTC demanded to NORTHFIELD that it pay to the FTC sums of money under the Policy (the "FTC Claim").

Page 1 of 6

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7. NORTHFIELD, on the one hand, and the TREK PARTIES on the other, are willing to settle all claims among them relating to amounts claimed owed under the Policy by the FTC or in any way arising from or pertaining to the FTC Action and/or the FTC Claim.

8. This agreement is prepared concurrently with a recommendation by FTC staff that the FTC approve settlements ("Proposed Settlements") of the FTC Action with the various TREK PARTIES, in which the FTC, *inter alia*, releases NORTHFIELD. This agreement is contingent upon the FTC's approval, and the court's approval, of the Proposed Settlements with the TREK PARTIES. This agreement is intended to be attached to each of the Proposed Settlements. This agreement shall take effect, and shall only take effect, upon the court's approval of the Proposed Settlements.

#### **GENERAL RELEASE**

NOW, THEREFORE, with reference to the foregoing facts and in consideration of the promises, covenants, and agreements set forth herein, the parties hereto agree as follows:

A. In consideration of the releases set forth herein, and contingent upon the court's approval of the Proposed Settlements, NORTHFIELD will pay the sum of \$1,200,000.00 to be allocated between the TREK PARTIES and the FTC pursuant to the terms of the Proposed Settlements between the FTC and the TREK PARTIES referenced above.

B. In exchange for said payment, and upon the court's approval of the Proposed Settlements, the TREK PARTIES for themselves and their successors, assigns, stockholders, insurers, parent, subsidiaries and affiliated companies, and any other person making claim under the Policy, hereby release, acquit and forever discharge NORTHFIELD, including, but not limited to, its subsidiary corporations, parent corporations, affiliate corporations, successors, assigns, agents, attorneys, stockholders, insurers, officers, directors, employees, or other representatives and their respective successors, assigns, agents, and attorneys, and the employees of any of them, from the FTC Action, the Trek Claim and the FTC Claim, and any and all known or unknown claims, damages, punitive damages, claims practices liability, costs, liabilities or causes of action arising therefrom, including by way of example and not of limitation all costs, fees, attorneys' fees (including "defense costs" as the term is used in the Policy), settlement payments regardless of form, and disbursements expended by or on behalf of the releasing party,

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Page 2 of 6

or any of them, and any and all matters related to the handling of the FTC Action, the Trek Claim and/or the FTC Claim.

C. NORTHFIELD, for itself and its successors, assigns, stockholders, insurers, parent, subsidiaries and affiliated companies, upon the court's approval of the Proposed Settlements, hereby releases, acquits and forever discharges TREK ALLIANCE, INC., TREK EDUCATION CORPORATION and VONFLAGG CORPORATION, including, but not limited to, their subsidiary corporations, parent corporations, affiliate corporations, successors, assigns, attorneys, insurers and their respective successors, assigns, and attorneys from the FTC Action, the Trek Claim and the FTC Claim, and any and all known or unknown claims, damages, punitive damages, costs, liabilities or causes of action arising therefrom and any and all matters related to the FTC Action, the Trek Claim and/or the FTC Claim.

D. The TREK PARTIES represent and warrant that the Trek Claim constitutes the entirety of the claims they have made, intend to make, and can make on the Policy as a result of the FTC Action.

E. TREK ALLIANCE, INC., TREK EDUCATION CORPORATION and VONFLAGG CORPORATION represent and warrant that they are authorized to act through the receiver Robb Evans, appointed pursuant to the Court's June 24, 2003 order referenced above.

F. All parties acknowledge that they are familiar with the provisions of California Civil Code Section 1542 which states:

> "A general release does not extend to claims which a creditor does not know or suspect to exist in his favor at the time of executing the release, which if known by him, must have materially affected his settlement with the debtor."

To the extent California Civil Code Section 1542 is applicable to this Agreement, it, as well as the provisions of all comparable, equivalent or similar statutes or principles of common law, are voluntarily and expressly waived by all parties as to the Trek Claim, the FTC Claim and the FTC Action.

Page 3 of 6

G. The TREK PARTIES and NORTHFIELD represent that no matter, claim or right released or to be released herein by them has previously been assigned.

H. This Agreement involves the release of claims which are contested by the parties, and neither any agreement, term nor provision contained herein shall be construed as an admission of liability by any party to this Agreement.

I. This Agreement constitutes the entire agreement and understanding of NORTHFIELD, on the other hand, and the TREK PARTIES, on the other hand, concerning the matters herein and supersedes and replaces all negotiations, and all proposed agreements, whether oral or written, concerning the subject matter of this Agreement. It is therefore agreed that all prior communications between NORTHFIELD, the TREK PARTIES and the FTC relating to or leading to this Agreement are finalized and memorialized herein.

J. Each individual signing this Agreement hereby represents and warrants that he is authorized and has capacity to do so, and represents and warrants that the Agreement memorialized herein has been submitted to and approved by the appropriate officers and/or governing body of his respective principal and that this Agreement has been reviewed with and agreed to following consultation with independent legal counsel.

K. This Agreement and any controversy arising therefrom shall in all respects be interpreted, enforced and governed by the laws of the State of California. This Agreement shall be construed as a whole according to its plain and fair meaning, and is not to be strictly construed for or against any of the parties hereto. This Agreement may be signed by counterparts.

L. None of the parties hereto has relied upon any representation, warranty or assurance other than as expressly set forth herein. The recitals and representations and warranties are part of this Agreement and shall survive the execution of this Agreement.

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SCAUNED

DATED: \_\_\_\_\_, 2005 TREK ALLIANCE, INC. By: Robb Evans, Receiver of Trek Alliance, Inc. DATED: \_\_\_\_\_, 2005 TREK EDUCATION CORPORATION By: Robb Evans, Receiver of Trek Education Corp. DATED: \_\_\_\_\_, 2005 **VONFLAGG CORPORATION** By: Robb Evans, Receiver of Von Flagg Corp. DATED: \_\_ \_\_\_\_ 2005 By: Jeffrey Kale Flagg DATED: \_\_\_\_\_, 2005 By: Richard Von Alvensleben DATED: \_\_\_\_\_, 2005 By: Tiffani Von Alvensleben DATED: \_\_\_\_\_, 2005 By: Harry M. Flagg

[Signatures continued on next page]

32 Page 5 of 6

Appendix 2 - Attachment A

566450,1

DATED:	_, 2005	TREK ALLIANCE, INC.
		By: Robb Evans, Receiver of Trek Alliance, Inc.
DATED:	, 2005	TREK EDUCATION CORPORATION
		By: Robb Evans, Receiver of Trek Education Corp.
DATED:	, 2005	VONFLAGG CORPORATION
		By: Robb Evans, Receiver of Von Flagg Corp.
DATED:	, 2005	By: Jeffrey Kale Flagg
dated: <u>10-6</u>	, 2005	By: Richard Von Alvensleben
dated: <u>/() (</u>	, 2005	By: Fiffani Von Alvensleben
DATED:	, 2005	By: Harry M. Flagg

[Signatures continued on next page]

Page 5 of 6

Appendix 2 - Attachment A

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DATED: \_\_\_\_\_, 2005

DATED: \_\_\_\_\_, 2005

DATED: \_\_\_\_\_, 2005

DATED: \_\_ 10/2 . 2005

# TREK ALLIANCE, INC.

By: Robb Evans, Receiver of Trek Alliance, Inc. 5 CANNED

## TREK EDUCATION CORPORATION

By: Robb Evans, Receiver of Trek Education Corp.

## **VONFLAGG CORPORATION**

By: Robb Evans, Receiver of Von Flagg Corp.

By: Jeffrey Kale Flagg

By: Richard Von Alvensleben

By: Tiffani Von Alvensleben

By: Harry M. Flagg

[Signatures continued on next page]

DATED: Sed. 212, 2005 TREKALLIANCE, IN By: Robb Evans, Receiver of Trek Alliance, Inc. DATED: Sept. 2125, 2005 ATION CORPORATION FREK. By: Robb Evans, Receiver of Trek Education Corp. DATED: 501. 21 . 2005 VONELAGG CORPORATION Ŭ. 1----By: Robb Evans, Receiver of Von Flagg Corp. DATED: \_\_\_\_\_, 2005 By: Jeffrey Kale Flagg DATED: \_\_\_\_\_, 2005 By: Richard Von Alvensleben DATED: \_\_\_\_\_, 2005 By: Tiffani Von Alvensleben DATED: \_\_\_\_, 2005 By: Harry M. Flagg

[Signatures continued on next page]

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32 Page 5 of 6



## NORTHFIELD INSURANCE COMPANY

By: Its:

#### APPROVED BY COUNSEL AS TO FORM:

Shugart, Thomson & Kilroy By: D. J. Poyfair Attorneys for Jeffrey Kale Flagg,

Richard Von Alvensleben, and Tiffani Von Alvensleben

**Buchalter Nemer** 

By: \_

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Michael L. Wachtell Attorneys for Harry M. Flagg

Frandzel Robins Bloom & Csato, L.C.

By: \_

Gary O. Caris Attorneys for Receiver Robb Evans

Anderson, McPharlin & Conners LLP

By: \_\_\_\_

David T. DiBiase Attorneys for Northfield Insurance Company DATED:

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## APPROVED BY COUNSEL AS TO FORM:

2005

#### Shugart, Thomson & Kilroy

By: \_\_\_\_\_\_ D. J. Poyfair Attorneys for Jeffrey Kale Flagg, Richard Von Alvensleben, and Tiffani Von Alvensleben

Buchalter Nemer

Michael L. Wachtell Attorneys for Harry M. Flagg

Frandzel Robins Bloom & Csato, L.C.

By:

By: 7

Gary O. Caris Attorneys for Robb Evans, Receiver of Trek Alliance, Inc., Trek Education Corp. and VonFlagg Corp.

Anderson, McPharlin & Conners LLP

By:

David T. DiBiase Attorneys for Northfield Insurance Company

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NORTHFIELD INSURANCE COMPANY

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#### By: Its:

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SCANNED

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Appendix 2 - Attachment A

566450.1

DATED: \_\_\_\_\_, 2005

#### NORTHFIELD INSURANCE COMPANY

By: Its:

#### APPROVED BY COUNSEL AS TO FORM:

Shugart, Thomson & Kilroy

By: \_\_\_

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D. J. Poyfair Attorneys for Jeffrey Kale Flagg, Richard Von Alvensleben, and Tiffani Von Alvensleben

**Buchalter Nemer** 

By:

Michael L. Wachtell Attorneys for Harry M. Flagg

Frandzel Robins Bloom & Csato, L.C.

By: Gary Ø. Caris

Attorneys for Robb Evans, Receiver of Trek Alliance, Inc., Trek Education Corp. and VonFlagg Corp.

Anderson, McPharlin & Conners LLP

By: \_\_\_

David T. DiBiase Attorneys for Northfield Insurance Company

> 33 Page 6 of 6

DATED: October 21, 2005

Loe E. Laursen

NORTHFIELD INSURANCE COMPANY Ju Jourse By: Its: Director Myor (eff Licibilit,

### APPROVED BY COUNSEL AS TO FORM:

#### Shugart, Thomson & Kilroy

By:

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6.

D. J. Poyfair Attorneys for Jeffrey Kale Flagg, Richard Von Alvensleben, and Tiffani Von Alvensleben

**Buchalter** Nemer

By:

Michael L. Wachtell Attorneys for Harry M. Flagg

#### Frandzel Robins Bloom & Csato, L.C.

By:

Gary O. Caris Attorneys for **Robb Evans**, **Receiver of Trek** Alliance, Inc., Trek Education Corp. and VonFlagg Corp.

Anderson, McPharlin & Conners LLP

By: \_\_

David T. DiBiase Attorneys for Northfield Insurance Company

D.	Å	TED:	 2005
		· · · · · · ·	 2005

# NORTHFIELD INSURANCE COMPANY

By: Its:


CANNED

### APPROVED BY COUNSEL AS TO FORM:

## Shugart, Thomson & Kilroy

By:

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D. J. Poyfair Attorneys for Jeffrey Kale Flagg, Richard Von Alvensleben, and Tiffani Von Alvensleben

**Buchalter Nemer** 

By: \_\_\_\_\_\_\_ Michael L. Wachtell Attorneys for Harry M. Flagg

Frandzel Robins Bloom & Csato, L.C.

By: \_

Gary O. Caris Attorneys for Robb Evans, Receiver of Trek Alliance, Inc., Trek Education Corp. and VonFlagg Corp.

Anderson, McPharlin & Conners LLP

By:

David T. DiBiase Attorneys for Northfield Insurance Company

Page 6 of 6

Appendix 2 - Attachment A

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