1 2 3 4	WILLIAM E. KOVACIC General Counsel TRACY S. THORLEIFSON Federal Trade Commission 915 Second Avenue, Suite 2896 Seattle, Washington 98174 (206) 220-4481		
5 6 7 8	TOM SYTA, CA Bar No. 116286 Federal Trade Commission 10877 Wilshire Boulevard Los Angeles, CA 90024 (310) 824-4318 (310) 824 4380 (fax) ATTORNEYS FOR PLAINTIFF	TRICT COURT	
9	UNITED STATES DISTRICT COURT CENTRAL DISTRICT OF CALIFORNIA		
10	SOUTHERN DIVISION		
11	SOUTHERN D	IVISION	
12	FEDERAL TRADE COMMISSION,		
13 14	Plaintiff, v.		
15 16 17 18 19 20 21 22 23	TAMARA BELL, individually and as an officer or director of American Veterans' Council, Inc., Children's AIDS Council, Inc., Children's Relief Services, Inc., Disabled Children's Charity, Inc., Firefighters' Assistance Foundation, Inc., and Police and Sheriffs' Support Fund, Inc.; and AMERICAN VETERANS' COUNCIL, INC.; CHILDREN'S AIDS COUNCIL, INC.; CHILDREN'S RELIEF SERVICES, INC.; DISABLED CHILDREN'S CHARITY, INC.; FIREFIGHTERS' ASSISTANCE FOUNDATION, INC.; and POLICE AND SHERIFFS' SUPPORT FUND, INC., California Corporations.  Defendants.	Civil No. SA CV- COMPLAINT FOR INJUNCTIVE AND OTHER EQUITABLE RELIEF	
<ul><li>24</li><li>25</li></ul>	Plaintiff, the Federal Trade Commission	("Commission"), for its complaint	
26	alleges as follows:		
27	1. The Commission brings this action under Section 13(b) of the Federal		
28	Trade Commission Act ("FTC Act"), 15 U.S.C. § 53(b), to obtain permanent		

injunctive relief against the defendants to prevent them from engaging in deceptive acts or practices in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a), and to obtain other equitable relief, including rescission, restitution and disgorgement as is necessary to redress injury to consumers and the public interest resulting from defendants' violations of the FTC Act.

# JURISDICTION AND VENUE

- 2. Subject matter jurisdiction is conferred upon this Court by 15 U.S.C. §§ 45(a) and 53(b) and by 28 U.S.C. §§ 1331, 1337(a), and 1345.
- 3. Venue in the Central District of California is proper under 15 U.S.C. § 53(b) and 28 U.S.C. § 1391(b) and (c).

#### THE PARTIES

- 4. Plaintiff, the Federal Trade Commission, is an independent agency of the United States Government created by statute. 15 U.S.C. § 41 *et seq*. The Commission enforces Section 5(a) of the FTC Act, 15 U.S.C. § 45(a), which prohibits deceptive acts or practices in or affecting commerce. The Commission may initiate federal district court proceedings, by its own attorneys, to enjoin violations of the FTC Act, and to secure such equitable relief as is appropriate in each case, including consumer redress. 15 U.S.C. § 53(b).
- 5. Defendant Tamara Bell, is an officer or director of American Veterans' Council, Inc., Children's AIDS Council, Inc., Children's Relief Services, Inc., Disabled Children's Charity, Inc., Firefighters' Assistance Foundation, Inc., and Police and Sheriffs' Support Fund, Inc. (collectively the "corporate defendants"). Individually or in concert with others, at all times material to this complaint, Tamara Bell has formulated, directed, controlled, or participated in the acts and practices of the corporate defendants as alleged herein. She has transacted business in the Central District of California.
- 6. Defendant American Veterans' Council, Inc., is a California corporation located at 515 South Knott, # 203, Anaheim, CA 92804. A non-stock

public benefit corporation, it is organized to carry on business for its own profit or that of its members within the meaning of Section 4 of the FTC Act. It operates in the Central District of California and elsewhere throughout the United States.

- 7. Defendant Children's AIDS Council, Inc., is a California corporation located at 515 South Knott, # 203, Anaheim, CA 92804. A non-stock public benefit corporation, it is organized to carry on business for its own profit or that of its members within the meaning of Section 4 of the FTC Act. It operates in the Central District of California and elsewhere throughout the United States.
- 8. Defendant Children's Relief Services, Inc., is a California corporation located at 515 South Knott, # 203, Anaheim, CA 92804. A non-stock public benefit corporation, it is organized to carry on business for its own profit or that of its members within the meaning of Section 4 of the FTC Act. It operates in the Central District of California and elsewhere throughout the United States.
- 9. Defendant Disabled Children's Charity, Inc., is a California corporation located at 515 South Knott, # 203, Anaheim, CA 92804. A non-stock public benefit corporation, it is organized to carry on business for its own profit or that of its members within the meaning of Section 4 of the FTC Act. It operates in the Central District of California and elsewhere throughout the United States.
- 10. Defendant Firefighters' Assistance Foundation, Inc., is a California corporation located at 515 South Knott, # 203, Anaheim, CA 92804. A non-stock public benefit corporation, it is organized to carry on business for its own profit or that of its members within the meaning of Section 4 of the FTC Act. It operates in the Central District of California and elsewhere throughout the United States.
- 11. Defendant Police and Sheriffs' Support Fund, Inc., is a California corporation located at 515 South Knott, # 203, Anaheim, CA 92804. A non-stock public benefit corporation, it is organized to carry on business for its own profit or that of its members within the meaning of Section 4 of the FTC Act. It operates in the Central District of California and elsewhere throughout the United States.

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#### **COMMERCE**

12. At all times relevant to this complaint, defendants have maintained a substantial course of conduct in or affecting commerce, as "commerce" is defined in Section 4 of the FTC, 15 U.S.C. § 44.

# **DEFENDANTS' COURSE OF CONDUCT**

- 13. The corporate defendants are sham nonprofits created and controlled by unscrupulous fundraisers for their personal profit. These fundraisers used the nonprofit facades to collect millions of dollars in donations from unwitting, generous consumers. While appearing on paper to be legitimate nonprofit organizations, in reality each of these corporations did little more than provide forprofit fundraisers with solicitation materials falsely touting non-existent good works and a bank account in which to cash donation checks.
- 14. None of the corporate defendants operate as bona fide nonprofits whose primary purpose is to serve the public interest. Rather, the corporate defendants are instrumentalities of private persons who control the actions of the corporations to support their private pecuniary interests. The nonprofits were denied tax-exempt status by the Internal Revenue Service. They do not have independent volunteer Board members who plan the future activities and budgets of the nonprofits with the exclusive goal of furthering the public interest, but rather are controlled by individuals who use the guise of operating as a nonprofit for their own private benefit.
- 15. Defendant Tamara Bell incorporated each of the defendant corporations as a nonprofit, non-stock, corporation in early 2001, at the direction of her employers, professional fundraisers Timothy Lyons and Roger Lane. The corporate defendants then signed exclusive fundraising contracts authorizing Lyons and Lane to solicit donations in their respective names. Through June 2002, fundraisers Lyons and Lane controlled the nonprofits, dictating how much each nonprofit was paid, the claims made in solicitations for each nonprofit, and the

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- 16. Defendant Bell left her employment with Lyons and Lane in about June 2002, taking the corporate shells she had created with her. She then contracted directly with telephone fundraisers to solicit in the name of each nonprofit. She did not change the solicitation scripts and brochures used by the fundraisers. To entice fundraisers to solicit for her nonprofits, Bell offered contracts that paid the fundraisers as much as 95 % of all funds raised. The remaining monies support Bell and the fundraising infrastructure, but do not allow for the fulfillment of the charitable missions that each nonprofit corporation purportedly exists to accomplish.
- 17. In order to maximize the chance of obtaining donations from charitable-minded citizens, Lyons and Lane devised solicitation materials for each nonprofit describing worthwhile programs that contributions would supposedly fund. For example, telephone solicitation scripts claimed that American Veterans' Council has "a scholarship/grant program to help veterans and their immediate families to become better educated" and provides "clothing food and shelter to homeless veterans." Scripts for the Firefighters' Assistance Foundation claimed to provide fire extinguishers, smoke detectors and multi-lingual brochures on planning escape routes to low income families. The Police and Sheriffs' Support Fund promised donors that it provides free self defense classes to the general public and provides financial support to the families of police officers and sheriffs who are injured or slain in the line of duty. Glossy brochures for the Disabled Children's Charity tell about providing needy children with medical equipment such as braces and wheelchairs and installing ramps. Similar brochures for Children's Relief Services claim to offer a medical assistance program and to help provide underprivileged youths to get adequate food and shelter, while the Children's AIDS Council claims to provide funds for medical research and assistance to hospitals with infant AIDS wards.

18. Thinking their donations would support these programs donors from New York to Virginia to California sent millions of dollars to these nonprofits. The programs were mere phantoms, however, and the donors were deceived and the public good deprived of their intended support.

# **DEFENDANTS' VIOLATIONS OF THE FTC ACT**

19. Section 5(a) of the FTC Act, 15 U.S.C. § 45(a), prohibits deceptive acts and practices in or affecting commerce.

#### **COUNT ONE**

#### MISREPRESENTATION THAT DONATION IS FOR CHARITY

- 20. In numerous instances, in connection with soliciting contributions from prospective donors, defendants, directly or through their fundraising agents, have represented, expressly or by implication, that the consumer's donation will go to a legitimate charitable organization whose primary purpose is to serve the public good by assisting veterans, children, police or firefighters.
- 21. In truth and in fact, the consumer's donation does not go to a legitimate charitable organization whose primary purpose is to serve the public good, but instead goes to corporate entities controlled by private persons for their individual pecuniary gain.
- 22. Therefore, the representation described in Paragraph 21 is false and misleading and constitutes a deceptive act or practice in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

#### COUNT TWO

#### MISREPRESENTATION OF LOCAL BENEFIT

23. In numerous instances, in connection with soliciting contributions from prospective donors, defendants, directly or through their fundraising agents, represent, expressly or by implication, that donors' contributions will directly benefit persons or programs in the donors' state or local areas, or will be earmarked for use in the donors' communities.

- 24. In truth and in fact, in numerous instances, none of the donors' contributions directly benefit persons or programs in the donors' state or local areas, or are specifically earmarked for use in the donors' communities.
- 25. Therefore, the representations described in Paragraph 23 are false and misleading and constitute deceptive acts or practices in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

#### **COUNT THREE**

#### MISREPRESENTATION OF PROGRAM BENEFIT

- 26. In numerous instances, in connection with soliciting contributions from prospective donors, defendants, directly or through their fundraising agents, represent, expressly or by implication, that donors' contributions will be used to fund or support a particular charitable program.
- 27. In truth and in fact, in numerous instances, donors' contributions are not used to fund or support the particular charitable programs described to donors.
- 28. Therefore, the representations described in Paragraph 26 are false and misleading and constitute deceptive acts or practices in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

#### COUNT FOUR

#### MISREPRESENTATIONS OF TAX DEDUCTIBILITY

- 29. In numerous instances, in connection with soliciting contributions from prospective donors, defendants, directly or through their fundraising agents, represent, expressly or by implication, that the donor's contribution is tax deductible.
- 30. In truth and in fact, in numerous instances, the donor's contribution is not tax deductible because the corporate defendants have not been granted tax exempt status by the Internal Revenue Service.

31. Therefore, the representation described in Paragraph 29 above is false and misleading and constitutes a deceptive act or practice in violation of Section 5(a) of the FTC Act, § 15 U.S.C. § 45(a).

#### **COUNT FIVE**

#### MEANS AND INSTRUMENTALITIES

- 32. In numerous instances, in connection with soliciting contributions from prospective donors, defendants, individually or in concert with others, have provided their fundraising agents with the means and instrumentalities to deceive potential donors, as described in Paragraphs 20 31 above. The means and instrumentalities these defendants have provided include, but are not limited to:
- (1) solicitation materials such as telephone scripts, brochures, and thank you letters;
- (2) donor materials, including invoices, brochures and websites describing the nonprofit organizations
- 33. By providing the means and instrumentalities to others for the commission of deceptive acts and practices as described in Paragraph 32 these defendants have violated Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

# INJURY TO THE PUBLIC INTEREST

34. Individuals, charitable organizations, and the public interest have all suffered injury as a result of defendants' violations of Section 5(a) of the FTC Act. Absent injunctive relief by this Court, defendants are likely to continue harm the public interest.

# THIS COURT'S POWER TO GRANT RELIEF

35. Section 13(b) of the FTC Act, 15 U.S.C. § 53(b), empowers this Court to issue a permanent injunction against defendants' violations of the FTC Act and, in the exercise of its equitable jurisdiction, to order such ancillary relief as preliminary injunction, restitution, disgorgement of profits resulting from defendants' unlawful acts or practices, and other remedial measures.

1	PRAYER FOR RELIEF		
2	WHEREFORE, the Commission respectfully requests that this Court, as		
3	authorized by 15 U.S.C. § 13(b) and pursuant to its own equitable powers:		
4	(1) Permanently enjoin defendants from violating Section 5(a) of the FTC		
5	Act as alleged in this complaint;		
6	(2) Award such relief as the Court finds necessary to remedy the		
7	defendants' violations of Section 5(a) of the FTC Act, including, but not limited to		
8	the refund of monies paid and the disgorgement of ill-gotten gains; and		
9	(3) Award the Commission the costs of bringing this action, as well as		
10	such other and additional equitable relief as the Court may determine to be proper		
11	and just.		
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13	DATED:,		
14	Respectfully submitted,		
15	William E. Kovacic General Counsel		
16	CHARLES A. HARWOOD  Regional Director		
17	TRACY S. THORLEIFSON Attorneys for Plaintiff		
18	Federal Trade Commission		
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20	By: Tracy S. Thorleifson		
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