DEBRA A. VALENTINE - · General Counsel 2 GUY G. WARD 3 WILLIAM J. HODOR Federal Trade Commission 55 East Monroe Street, Suite 1860 4 Chicago, Illinois 60603 5 (312) 960-5634 [Ph.] (312) 960-5600 [Fax] 6 AMY BROTHERS (CA Bar #206283) 7 Federal Trade Commission 10877 Wilshire Boulevard, Suite 700 Los Angeles, California 90024 8 (310) 824-4343 [Ph.] 9 (310) 824-4380 [Fax] Attorneys for Plaintiff 10 FEDERAL TRADE COMMISSION 11 IN THE UNITED STATES DISTRICT COURT 12 FOR THE CENTRAL DISTRICT OF CALIFORNIA WESTERN DIVISION 13 14 FEDERAL TRADE COMMISSION, 15 Plaintiff, 16 Case No. 01-1786 R 17 ν. COMPLAINT FOR INJUNCTIVE US INFORMATION CENTER, INC., 18 AND OTHER EQUITABLE RELIEF a California corporation doing business as U.S. INFORMATION 19 CENTER, 20 UNITED LABOR SERVICES, INC., a California corporation 21 doing business as U.S. LABOR 22 SERVICES, and 23 ALFRED DANIEL CHANDLER, individually, and as an officer of the corporations, also doing 24 business as NATIONAL INFORMATION SERVICE, 25 Defendants. 26 27 28

1. The Commission brings this action under Section 13(b) of the Federal Trade Commission Act ("FTC Act"), 15 U.S.C. § 53(b), to secure preliminary and permanent injunctive relief, rescission of contracts, restitution, disgorgement, and other equitable relief for Defendants' deceptive acts or practices in connection with the selling of employment goods and services in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

#### JURISDICTION AND VENUE

- 2. This Court has jurisdiction over this matter pursuant to 28 U.S.C. §§ 1331(a), 1337(a), and 1345, as well as 15 U.S.C. §§ 45(a) and 53(b).
- 3. Venue in the United States District Court for the Central District of California is proper under 28 U.S.C. § 1391(b) and (c), as well as under 15 U.S.C. § 53(b).

#### THE PARTIES

4. Plaintiff, the Federal Trade Commission, is an independent agency of the United States Government created by statute. 15 U.S.C. §§ 41 et seq. The Commission is charged, inter alia, with enforcement of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a), which prohibits unfair or deceptive acts or practices in or affecting commerce. The Commission is authorized to initiate federal district court proceedings, by its own attorneys, to enjoin violations of the FTC Act and to secure such equitable relief as may be appropriate in each case, including restitution for injured consumers. 15 U.S.C. § 53(b).

- 5. Defendant US Information Center, Inc. is a California corporation with its principal place of business at 3727 West Magnolia Boulevard, #818, Burbank, California 91510. Defendant US Information Center, Inc. also does business as U.S. Information Center. Defendant US Information Center, Inc. transacts or has transacted business in this district.
- 6. Defendant United Labor Services, Inc. is a California corporation with its principal place of business at 11411
  Cumpston Street, North Hollywood, California 91601. Defendant United Labor Services, Inc. also does business as U.S. Labor Services. Defendant United Labor Services, Inc. transacts or has transacted business in this district.
- 7. Defendant Alfred Daniel Chandler is an officer, principal and manager of Defendants US Information Center, Inc. and United Labor Services. Inc. Defendant Alfred Daniel Chandler also does business as National Information Service, which has its principal place of business at 11326 Magnolia Boulevard, Suite 1, North Hollywood, California 91601. At all times material to this complaint, acting alone or in concert with others, Defendant Alfred Daniel Chandler has formulated, directed, controlled, or participated in the acts and practices set forth in this complaint. He resides, transacts, or has transacted business in this district.

#### COMMERCE

8. At all times material to this complaint, Defendants have maintained a substantial course of trade in or affecting commerce, as "commerce" is defined in Section 4 of the FTC Act, 15 U.S.C. § 44.

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# DEFENDANTS' BUSINESS PRACTICES

- 9. Since at least 1994, Defendants have conducted a nationwide advertising and telemarketing scheme to sell purported employment goods and services to consumers residing throughout the United States.
- 10. Although Defendants operate using different business names, the business practices described below are substantially similar for all Defendants.
- employment sections of local newspapers or community gazettes located throughout the United States. The advertisements announce the availability of government and postal jobs at hourly salaries typically within a specified range, e.g., \$14.10 to \$21.80 per hour. The advertisements invite readers to call for job information and an application. The advertisements include a telephone number and extension number. The extension number is keyed to the newspaper advertisement, thereby identifying the geographic area from which the consumer is calling. The following are examples of the advertisements placed by Defendants:

GOVERNMENT & Postal Jobs Now hiring in MI. \$14.10 to \$21.80/hour. Benefits & paid training. For job info. & application 1-818-942-0200 ext. 8698.

govt & postal Jobs Now Hiring in NV \$14.10 to \$21.80/hr Benefits & Pd. Training For Info & Application 1-818-942-0200 x 5282

GOV'T & POSTAL JOBS Start \$18.62/Hour. For Info & Application 1-818-942-0200 ext. 9138

GOVERNMENT AND POSTAL JOBS Now Hiring in Maryland. \$14.10 to \$21.80/hour. Benefits and paid training. For job information and application 1-818-942-0200 ext. 8684.

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GOV'T - POSTAL JOBS Start \$14.10-\$21.80/Hr Hiring for 2001. Paid training, benefits. For Info: 1-818-942-0245 Ext: 2029

GOVERNMENT POSTAL JOBS Start \$14.10-\$21.80 hr. Hiring for 2001. Paid training, benefits. For info: 1-818-942-0245 ext. 2088

- 12. Defendants answer calls to the telephone numbers listed in their classified advertisements by identifying themselves as "U.S. Information Center" or "National Information Service."

  Defendants then typically ask consumers for the extension number provided in the advertisements.
- 13. Defendants commonly solicit answers from consumers through a series of "qualifying questions" on topics such as age, education, citizenship, and prior felony convictions. Defendants confirm that consumers are calling from the geographic areas where the advertisements appeared.
- 14. Defendants tell consumers that the advertised positions with the United States Postal Service are full-time, permanent positions that pay between \$14.10 and \$21.80 per hour and include benefits, overtime, and paid training.
- 15. Defendants tell consumers that in order to be hired for a permanent position with the United States Postal Service, consumers are required to take a three-part postal battery exam. Defendants tell consumers that hiring decisions are based on exam scores.
- 16. Defendants tell consumers that they will receive a postal employment training manual with practice exams and answers, and an employment application for a one-time refundable "processing fee," e.g., \$58.97.

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- 17. Defendants represent that if consumers do not pass the postal battery exam, or pass the exam but do not obtain positions with the United States Postal Service within 180 days, their money will be refunded.
- After receiving payment from consumers, Defendants mail a booklet regarding United States Postal Service examinations and employment, a one-page written guarantee, and a United States Postal Service Examination Application Card.
- The materials Defendants send to consumers do not contain any information about positions with the United States Postal Service that are currently available in the consumers' geographic areas.

## DEFENDANTS' VIOLATIONS OF THE FTC ACT

### COUNT I

- Defendants represent, expressly or by implication, that they are affiliated with or endorsed by the United States Postal Service.
- In truth and in fact, Defendants are not affiliated with or endorsed by the United States Postal Service.
- Therefore, the representations set forth in paragraph 20 are false and misleading and constitute deceptive acts or practices in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

## COUNT II

Defendants represent, expressly or by implication, that 23. postal positions are currently available in the geographic areas where Defendants' advertisements appear.

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- 24. In truth and in fact, in numerous instances, postal positions are not currently available in the geographic areas where Defendants' advertisements appear.
- Therefore, the representations set forth in paragraph 23 are false and misleading and constitute deceptive acts or practices in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

#### COUNT III

- Defendants represent, expressly or by implication, that consumers who purchase Defendants' materials are likely to obtain postal positions.
- In truth and in fact, in numerous instances, consumers 27. who purchase Defendants' materials are not likely to obtain postal positions.
- Therefore, the representations set forth in paragraph 26 are false and misleading and constitute deceptive acts or practices in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

### COMMON\_ENTERPRISE

Defendants have operated as a common business: enterprise while engaging in the deceptive acts and practices alleged above and are therefore jointly and severally liable for said acts and practices.

## CONSUMER INJURY

Consumers throughout the United States have been injured and will continue to be injured by Defendants' violations of the FTC Act as set forth above. In addition, Defendants have been unjustly enriched as a result of their unlawful acts and

practices. Absent injunctive relief by this Court, Defendants are likely to continue to injure consumers, reap unjust enrichment, and harm the public interest.

# THIS COURT'S POWER TO GRANT RELIEF

- 31. Section 13(b) of the FTC Act, 15 U.S.C. § 53(b), empowers this Court to grant injunctive and other ancillary relief, including consumer redress, disgorgement, and restitution, to prevent and remedy violations of any provisions of law enforced by the Commission.
- 32. This Court, in the exercise of its equitable jurisdiction, may award other ancillary relief to remedy injury caused by Defendants' law violations.

## PRAYER FOR RELIEF

WHEREFORE, Plaintiff requests that this Court, as authorized by Section 13(b) of the FTC Act, 15 U.S.C. § 53(b), and pursuant to its own equitable powers:

- 1. Award the Commission all temporary and preliminary injunctive and ancillary relief that may be necessary to avert the likelihood of consumer injury during the pendency of this action, and to preserve the possibility of effective final relief, including, but not limited to, temporary and preliminary injunctions, an order freezing each Defendant's assets, and the appointment of an equity receiver;
- 2. Enjoin Defendants permanently from violating Section 5(a) of the FTC Act, including committing such violations in connection with the advertising, offering for sale, or other promotion of employment goods and services;

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- Award such relief as the Court finds necessary to edress injury to consumers resulting from Defendants' violations of Section 5(a) of the FTC Act, including, but not limited to, restitution, the rescission of contracts or refund of monies paid, and the disgorgement of unlawfully obtained monies; and
- Award Plaintiff the costs of bringing this action as well as such additional equitable relief as the Court may determine to be just and proper.

Respectfully Submitted,

DEBRA A. VALENTINE General Counsel

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