

Live Life Well!

GLYCO-nutritional SYSTEMS NETWORK

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June 2, 2006

Federal Trade Commission/Office of the Secretary,
Room H-135 (Annex W)
600 Pennsylvania Avenue NW
Washington, DC 20580

RE: Business Opportunity Rule R511993

Dear Sir or Madam:

I am writing this letter because I am concerned the Business Opportunity Rule R511993 could keep me from pursuing my present career as a Nutraceutical Rep. I appreciate that it is your duty to protect us from "unfair and deceptive acts or practices" but there are parts of the proposed rule that will make it almost impossible for me to continue in the Direct Selling industry.

I hereby submit my disapproval of the seven-day waiting period to enroll new associates. This would be terribly frustrating and create difficulties that would make my job extremely complicated and hinder me in building my organization. Our business level enrollment pack costs only \$1100. Why should our clients have to wait seven days to get started when people buy other items that cost much more (TV's, cars etc.) and do not have to wait a week to take possession? I am concerned that prospective business partners will think there is something wrong with our business plan. This seven-day period is totally unnecessary because our corporate office has a buyback policy that includes all sales kits and other products purchased by a salesperson during the last 12 months. If this waiting period rule is passed, I will be required to keep overly detailed records when I first approach someone about joining my sales force and then be required to send in many additional reports to corporate headquarters.

The proposed rule also requires that any information regarding lawsuits involving misrepresentation or unfair or deceptive practices be released -it makes no difference if a company is found innocent later or not. Anyone can be sued for almost anything these days. It makes no sense to me that I would

have to disclose these lawsuits unless my organization or my parent company (Mannatech, Inc.) have been proven to be guilty. It seems to me that this puts us in a position of unfair advantage when **nothing** wrong has been done!

Finally, this rule requires the disclosure of a minimum of 10 prior purchasers nearest to the prospective purchaser. I am agreeable to providing references, but when you consider how much identity theft occurs these days, I am extremely hesitant about sharing my client's personal information more than I absolutely have to, without their approval, to strangers. Giving away this information could damage the relationship and trust I work so hard to build with my clients. It could damage the business relationship of those who may be involved in other companies or businesses— including those of competitors. In order to get the list of the 10 previous purchasers, I will need to send the address of the prospective purchaser to the corporate offices and then wait for the list.

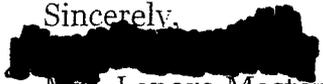
I also think that the sentence "If you buy a business opportunity from the seller, your contact information can be disclosed in the future to other buyers" will hinder many people who may want to sign up as a distributor/salesperson. Again, people are very concerned about their privacy and identity theft and rightly so! They are going to be unwilling to share their personal information with people they may have never met.

I've been an independent associate for Mannatech, Inc. for about 5 years. I first started as a product consumer and experienced such life-changing benefits that I felt compelled to tell other people who were suffering from major health challenges. I truly feel that this company has a mission to help restore the health of Americans and people around the globe. Over \$1,000,000 worth of products are purchased every day by people who have had similar experiences to mine. My family and closest friends depend on these nutrients that science has proven are vital to the health of every cell in the human body. Without them our immune function is incapable of operating at optimal capacity. With our modern over-processed diets and toxic air, water and soils we as a nation are in a perilous situation. These essential nutrients that used to be in our food supply are no longer readily available. Even JAMA has encouraged Americans to supplement because it is no longer feasible to get the nutrition we require from our food. Our bodies have a back up mechanism that can manufacture them for awhile but not long term. As our immune function has continued to decline disease rates have continually risen. The U.S.A. is now #37 on the WHO list of healthiest nations. Please do not make it more difficult for our associates to share these life-changing glyconutrients with people who have no hope without them. The body can heal itself given the necessary nutrients.

My family depends more and more on the extra income I'm earning in an effort to supplement our budget. Please do not make it more difficult for me!

I appreciate the work the FTC does to protect us but I believe this proposed rule has many unintended consequences and that there are less burdensome alternatives available in achieving its goals. Thank you for your time.

Sincerely,


Mrs. Lenora Masters