

July 13, 2006

Federal Trade Commission

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To Whom It May Concern,

The Quixtar opportunity has changed our lives forever. My husband and I joined the business three years ago. We were sponsored by one of my husband's old high school friends. The plan we saw was very informative and gave us clear expectations about the business. The gentleman who showed us this opportunity was upfront and honest. He told us that this business would take work and it was not a "get rich quick" business. We felt very comfortable with him and the business that we would be involved with. Soon, thereafter, we met the team at a seminar and fell in love with them immediately. There wasn't any cover-up, nor was there any talk about getting rich overnight. We knew this business, like any other small business, was going to take a lot of work and effort. We were going to have to get out of our comfort zones and if we wanted what the business plan showed, we had to use our time effectively and learn how to communicate with people.

When we show the business model, we duplicate exactly what our upline teaches. We are honest and upfront with people. We want to show people we care before we show people how much we know. That is what this business is built upon, principles and values. When we are starting off a new IBO, we don't sugarcoat anything. We want to be straightforward with them. We are not in this business to waste anyone's time or money. My husband and I were both raised in good homes with good morals and values, so to think that we would be involved in a business that would take from others is absurd. The plan has been duplicated the same way each and every time it has been shown in our organization. The presenter draws the plan out and repeats the same numbers for each meeting. When a new person is ready to join the business he/she is well aware of the cost to get involved and the amount of money that can be made. They also understand that some of the cost, such as training CD's and books, are optional. They know ahead of time what the registration fee is and what is included with that fee. Registration fee is typically around \$65.00 and if they would like to start off with a product pack (again optional) to try some of the products they then spend an additional \$60.00. The IBO's are also told about the money back guarantee, which in my opinion puts Quixtar high on the credible scale when people know that if they change their mind they do not lose out on the money they invested to get started. It allows people to see what kind of company we are.

My husband and I were taken back by the letter that was sent through on our Quixtar site about the Federal Trade Commission considering the proposed rules. Our business has been growing and prospering because of the team environment we have created. The rules that are being considered would be sending the wrong message to Independent Business Owners. We are a business built on integrity and values. It seems uncanny to have to abide by another list of rules regarding how to operate your own business. To operate an online e-commerce business we are to follow the agreement that we signed when we joined this business. We represent this company proudly for it has changed our lives dramatically. My husband and I would not be the people we are today if it weren't for the awesome people and training tools that this business has to offer.

One of the requirements proposed by the FTC is to instill a seven-day waiting period for new IBO's to register. If an individual has chosen to become a part of this business and he/she decides that it is the right time, there should not be a restriction as to when the registration process should take place. We were taught that it is not how many IBO's you have in your

business that counts. If you are running a Quixtar business, and value the time of others, than the choice should be theirs. We do not convince anyone into joining our business team. If they choose to be a part of the organization, than timing should not be the issue. However, if a person is ready to register and ready to move on, the waiting period presents a profitability issue. It may also affect the way they earn money themselves if in fact they had to wait to register family and friends as IBO's or customers.

Another requirement that was mentioned was that it would be required to provide prospects with local IBO's information to be contacted prior to registering. In our opinion, this rule would be considered a privacy issue. If a prospect had to have a list of people to call, what does that say for us as Independent Business Owners? It might come across to this new prospect that we are trying to look credible. The credibility lies in our own words and actions. If new prospects would like to talk to some of the local IBO's, than we suggest they come to the nearest open meeting where they will meet the team and can then make their own decisions.

The most frustrating requirement listed is that of the litigation and disclosure lists. We are very open and honest with new IBO's. We don't hold anything back including some websites that will post the most outrageous remarks about a successful business. If a list was required to be given to new prospects it would be like reading comments on a bathroom stall at a truck-stop. We, as Independent Business Owners, know that there are crooked people who will try and bring our business down, but for us to have to physically give a list of all the litigations to someone is putting a sour taste in their mouths before they even experience this business for what it truly stands for. It is a false impression that gives people a negative image about the business when, in turn, Quixtar is striving for a positive environment rather than a negative one.

Finally, the requirement to provide financial records to new prospects is, again, a false pretense. We are trying to help people change their lives for the better, not try and take something away from them. If they ask about our income we tell them where we were when we started the business and where we are now. We should not have to show checks or bank statements, which leads again to a privacy concern. They know from the start what commitment level they will need in order to make the money that is shown in the business model.

This country was founded on Christian based principles and opportunities for freedom. This business was our chance to make a difference in the world. We are starting to make that difference one IBO at a time. If these new requirements are instilled we will fight the battle and overcome. We are forever changed because of this business opportunity. We are asking that you delete these requirements from the Federal Trade Commission Policy and look at the business for what it really is – a business of people trying to make a difference in this world.

Thank you for your patience and time. We hope that all of you at the Federal Trade Commission will think twice about proposing these requirements for home-based businesses like Quixtar.

Sincerely,

Eric and Lauren Girdler
Independent Business Owners